# CLASSIFIED SHOWCASE

# Landscape

For ads under \$250, payment must be received by classified closing date. VISA, MASTERCARD, and AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130. Advertising Information: LESLIE ZOLA, 1-800-225-4569 x2670 or 440-891-2670, Fax: 440-826-2865, Email: Izola@advanstar.com

# **Bird Control**



**Circle 150 on Reader Service Card** 

# **Business For Sale**

#### LONG ESTABLISHED NURSERY IN AFFLUENT COMMUNITY

Features Include:

- Approximately six acres with
  - · Buildings & Facilities
- Nursery Equipment
- Shade Houses
- Wholesale Annuals/Flowers Nursery
- Contract Growers

Asking \$695,000 Please reply to e-mail: jschwiering@norrisandcompany.net

LAS VEGAS, NEVADA Full Service Commercial Landscape Company and Flower Growers Complete with Nursery and Greenhouses! Established Business for 25 Years Prime Las Vegas Real Estate GREAT CASH FLOW! \$1,950,000 Call Mike Webster, Broker: 702-870-2199

# **Business For Sale (Cont'd)**

# LANDSCAPE CONSTRUCTION COMPANY

Well Established 20-year Landscape Company Boston, Massachusetts Area.

Annual volume \$3.1 million PLUS! Company breakdown:

- 70% Construction
- 20% Maintenance
- 10% Snow Operations

Well-managed and organized operation with a meticulous fleet. Will sell with or without the Real Estate, which has all the necessary provisions for repairs and parking. The 2002 backlog to date is over \$2 million!

Contact WINOKUR ASSOCIATED

Mr. Robert R. Meara: 1-508-747-3004 ext. 228

# RETAIL GARDEN CENTER & COMMERCIAL NURSERY!

- · Landscaping department
- Two Nexus Vail green houses, 11,219 square ft., state-of-the-art computer controlled
- Includes all plant inventory, equipment and F&F
- · Two manufactured homes
- Commercial water rights, 3.2 acres
   \$1,800,000 \$

James Paxton – 800-658-2773 CENTURY 21 Aspen Real Estate Ruidoso, New Mexico

# **Business Opportunities**



# **Business Opps (Cont'd)**



Looking for a great way to make money and work for the largest synthetic turf company in the world?

AstroLawn® is a residential/commercial grass-like synthetic turf from the original AstroTurf® Company of Dalton, Georgia. AstroLawn® is offering dealerships and distributionships throughout the US and the world.

If you would like to own your own business and work in the high-demand synthetic lawn business, then AstroLawn® is the company for you.

#### AstroLawn Corporate Office 701 Leander Drive, Leander, TX 78641 1-800-580-8873

www.AstroLawn.com • roberth@AstroLawn.com

# LAWN PROFESSIONALS... Improve Your

# **Opportunities for Success!**

## - BIDDING STRATEGIES AND MORE

Take advantage of our experience! The information contained in these manuals has taken our lawn service from 9 to nearly 700 accounts. Receive special pricing when you order four or more manuals:

<ul> <li>Bidding &amp; Contracts\$47.95</li> </ul>
<ul> <li>Marketing &amp; Sales\$39.95</li> </ul>
20 Letters For Success\$29.95
Contracts & Goals\$39.95
De-Icing & Snow Removal\$39.95
Estimating Guide:
Residential & Commercial\$34.95
Selling & Referrals\$44.95
Telephone Techniques
(Not a Telemarketing Manual)\$24.95
Profits Unlimited "Your Key to Success"
000 045 0400

# 800-845-0499 www.profitsareus.com

Circle 151 on Reader Service Card

FREE APPRAISAL • NO BROKER FEES SELLING YOUR BUSINESS? Professional Business Consultants

can obtain offers from *Qualified Buyers* without disclosing your identity. Consultant's Fees are paid by the buyer. **CALL: 708-744-6715** Fax: 630-910-8100

**REPEATING** an ad ensures it will be seen & remembered!

# **Business Opps (Cont'd)**



in the Backyard Putting Green Business Call the Putting Green Pros Toll Free 877-881-8477 www.theputtinggreencompany.com

#### **PowerHouse Capital** EQUIPMENT LEASE SPECIALISTS 800-476-9673

#### Advantages of Leasing:

\$ Flexible Terms & Payment

- \$ 100% Financing
- **\$** Potential Tax Benefits
- \$ Preserves Credit Line & Capital

#### **Programs Available:** Terms: 12-60 months Nationwide Coverage Transaction Size: 5K-250K Credit Application Only to 50K Purchase Options: \$1.00, 10%, FMV

DEALERS WELCOME Fax: 803-548-5363 or Email: gseidner@powerhouseequipment.com

#### CONKLIN PRODUCTS **OPPORTUNITY!**

Use/market, new technology liquid slow-release fertilizer, micro-nutrients, adjuvants, drift control, seed treatments, etc. BUY DIRECT FROM MANUFACTURER. FREE Catalog - 800-832-9635 Fax: 320-238-2390 Email: kmfranke@hutchtel.net

## **OWN AN EXCLUSIVE DEALERSHIP!**

Established pet containment and wireless detection products. Call: 800-828-9089 Miltronics Mfg., Inc.

# Distributors/Reps Wanted

#### Independent Reps, **Distributors & Dealers Wanted**

To represent Garick & Paygro product lines. Regional and national opportunities. Bulk and/or bagged bark, mulches, soils, soil amendments & recreational surfacing opportunities in certain geographical market areas for our brand name product lines: Alabama Auburn<sup>TM</sup>, Paygro Black Satin<sup>TM</sup> Mulches. Paygro™ Composts, Soils, Manures, Growers Blends and HydRocks™ Calcined Clays, Rice Hulls. Recreational Surfaces, Kids Karpet<sup>™</sup>, Designated Dryer<sup>™</sup> Calcined Clay for athletic fields. Paygro<sup>TM</sup> Packaged Soils & Mulches, Malabar Farms, Forest FloorTM & Farmer GreenTM labels. Fertilgro<sup>™</sup> Organic Fertilizer and Masterblend<sup>™</sup>

Professional Fertilizers. Can represent one, multiple or all depending on areas available.

Visit www.garick.com or

call 1-800-2GARICK ext. 40. Please mention this code: REP/LANMAN/040102

# **Educational Opportunities**

NOW... Learn professional Landscaping and Gardening at home! Our program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept. LF01602, 101 Harrison Street, Archbald, PA 18403. 6/02

# For Sale



P.O. Box 54, Wyckoff, NJ 07481



# For Sale (Cont'd)







## PHYSAN 20

ALGAE AND ODOR CONTROL FOUNTAINS, STATUARY **BIRDBATHS AND WALKWAYS** Cost effective and biodegradable. Ordering and Dealer information: Maril Products 320 West 6th Street, Tustin, CA 92780

800-546-7711 www.physan.com



# LANDSCAPE DESIGN KIT 3 48 rubber stamp symbols of trees, shrubs, plants & more. 1/8" scale Stamp sizes from 1/4" to 1 3/4". \$89 + \$6.50 s/h VISA, MasterCard, or MO's shipped next day. Checks delay shipment 3 weeks. CA add 7.75%Tax AMERICAN STAMP CO. thout notice. 916-687-7102 of tax Toll Free (877) 687-7102

# SEEDLAND.COM

LAWN & TURFGRASS SEEDS Grasses for warm, cool & transition zones. Buy Seed Direct - Commercial Sales Online. (888) 820-2080 www.Seedland.com

# CLASSIFIED SHOWCASE

# For Sale (Cont'd)

@"LITT'R PIK STIK

Economical • Durable • Lightweight • Versatile • Quality Construction

The "LITT'R PIK STIK" was developed to be the best constructed, most versatile and efficient litter removal tool on the market! The "LITT'R PIK STIK'S" ingenious design allows for one-handed litter removal of cans, bottles, lots of paper and more! Work faster and more efficiently with less effort!

To Contact Us: Fax/Phone (417) 886-0642 On the web at: www.littrpikstik.com

# Discount Sprayer Parts REPLACEMENT PARTS & PUMPS FOR:

FMC (John Bean) • Hypro •
F.E. Myers • Udor •
Comet and General Pumps •
Also Spraying Systems Tee-Jet and Albuz spray nozzles.
We have a complete line of sprayer accessories such as spray guns, hoses & hose reels.

Call TOLL FREE: 888-SPRAYER for a free catalog. Email: spraypts@bellsouth.net Website: SprayerPartsDepot.com





of black & white ads! Call LESLIE ZOLA: 800-225-4569 ext. 2670

# usedhydromulchers.com

PATENT PENDING

landscapersupply.com WHERE THE PROS SHOP 1-800-895-4589

# MOWER REPLACEMENT PARTS

FREE 200 Page Catalog – Save \$\$ Mower Blades • Air & Oil Filters Trimmer Line • Belts • Plugs Over 20,000 Blades in Stock MOW MORE SUPPLIES 1-800-866-9667 Order FREE Catalog LM02

## NEW!

A Mole Trap That REALLY Works! Four traps for the price of one Easy to Use • European Style Allows you to mow hassle-free "The best mole trap we ever used!" Quantity Discounts Available Call: 800-471-4001 www.nomole.com

**REPEATING** an ad increases sales and profits!



# BOZZUTO LANDSCAPING COMPANY

#### Serving Maryland & Virginia

**BLC** is a stable, profitable, award-winning firm, seeking career-minded individuals. Positions Available in:

• Field

- · Sales
- Management

E-mail: tdavis@land.bozzuto.com Web Site: www.bozzuto.com Phone: 301-497-3900

# WANTED:

#### Landscape Maintenance Account Manager

Award winning full-service landscape management firm is seeking a motivated, energetic, customer focused, production-oriented manager to supervise landscape maintenance accounts.

Top candidates must be good communicators, organized, self motivated and customer focused.

A B.S. degree (or equivalent) or 7 years experience in landscape maintenance is preferred. We offer generous salaries and profit distribution, company vehicle, health/dental/life insurance, and 401(k) with company match.

For immediate consideration,

mail, fax or e-mail resumes to: **Gachina Landscape Management, Inc.** 1130 O'Brien Dr., Menlo Park, CA 94025 Fax: 650-853-0430 E-mail: ChallengeMe@gachina.com www.gachina.com

## **I LOVE NEW YORK!**

Come join one of the finest and largest family operated Full Service Landscape Companies in prestigious Westchester County.

Michael Bellantoni Inc. is a 39-year-old company experiencing strong growth, creating a need for:

- Division Managers
- · Project Managers
- Operations Managers
- Forepersons

Responsible for day-to-day Operations, Estimating, Supervision of field personnel. Qualified applicants must have proven leadership abilities and two years' horticultural experience. Incentive pay-

Holiday/Vacation pay - Health/Simple IRA

Fax or send resume: Michael Bellantoni Inc. 121 Lafayette Ave., White Plains, NY 10603 Fax: 914-948-6473

# Help Wanted (Cont'd)

# Landscape Products Sales Person

Seaboard International Forest Products is a leading wholesale broker of commodity landscape products. We are adding to our sales staff, and seek sales-oriented people with a background in mulch, topsoil, manure, salt, landscape timbers, or a knowledge of the industry's dealers and suppliers. Applicants must be able to demonstrate interest in sales to lawn & garden retailers. The job is a telephone sales position based in Nashua, NH, in tax free southern New Hampshire.

Please contact:

John B Heroux, Marketing Manager Seaboard International Forest Products Box 6059, Nashua, NH 03063 Fax: 603-598-2280 Email: john.heroux@fctg.com

## Excellent Opportunity in the CA Bay Area!

#### **California Landscape Construction Manager**

Send resume to Todd Williams at twilliams@acconstructors.com

We offer a wide range of benefits including medical, dental, 401(k),125 cafeteria plan and education. Visit us at www.acconstructors.com or call 303.795.2582

#### **3 BRANCH MANAGERS-IMMEDIATE!**

Rapidly expanding vegetation Management Company now entering its 12th year, seeking 3 managers for Long Island/Westchester/Rockland counties. Must be Sales/Estimating & Customer Service oriented. Able to work unsupervised for periods at a time; self-starter. Accountable for profit/loss.

- Excellent communication skills
- Organized-Responsible
- Personable-Articulate-Energetic
- Able to wear many hats

College degree or 7 years prior related work experience within green industry or other service type sector a must. Must possess DEC (Cat3 A) pesticide applicator license or be readily able to pass written exam shortly after hire. Plant identification knowledge a plus, as is the desire to succeed.

#### **FIELD TECHNICIANS (3)**

Full-time applicator position. Requires category (DEC3 A) pesticide applicator license or technician and clean drivers license, 3 years prior chemical lawn care, tree spray or landscape service experience necessary. Plant identification skills.

Excellent salaries; specify job applying for. RESUMES: Fax: 631-421-3008, Email: PIRELEIF88@aol.com

## SUPERINTENDENT OF PARKS Under general direction of the

- General Manager, responsibilities are: • Plan, organize, direct and manage operations
- Maintenance and construction of park facilities and open space areas
- Provide administrative and technical direction to staff, in accordance with District policies and procedures
- \$4,803–\$5,838 per month plus fully paid social security and P.E.R.S.

For application and further information contact John C. Williamson at: (805) 482-1996 ext. 24

1605 E. Burnley Avenue, Camarillo, CA 93010 Deadline for application – 7/3/02

#### CAREER OPPORTUNITY! LANDSCAPE MAINTENANCE DIVISION

Established, industry recognized landscape firm seeking a qualified and motivated individual to incorporate our company mission and goals into an industry leading maintenance division.

American Givil

Gonstructors

- Responsibilities include:
- Client Management
- Estimating
- Production Scheduling
- Material and Equipment Acquisition
- Staffing Requirements

• Turf and plant horticultural knowledge Complete compensation package includes excellent base salary, bonus opportunities, company vehicle, medical, dental, vision and 401(k) retirement plan, sick and personal time. PLEASE FAX CONFIDENTIAL RESUME AND SALARY REQUIREMENTS TO: 631-643-6645

#### THE BRICKMAN GROUP, LTD.

Careers in landscape management available in:

> California – Colorado Connecticut – Delaware

Florida – Georgia

Illinois – Indiana

Maryland – Massachusetts Minnesota – Missouri

New Jersey - New York

North Carolina – Ohio

Pennsylvania – South Carolina Tennessee – Texas

Virginia – Wisconsin

Fax: 301-987-1565

E-mail: jobs@brickmangroup.com www.brickmangroup.com

#### MOON NURSERIES INCORPORATED OUTSTANDING CAREER OPPORTUNITIES!

**Moon Nurseries** is one of the largest growers and distributors of quality nursery products in the Eastern United States. We are a quality-oriented, progressive company offering outstanding career opportunities for both our Chesapeake City, MD and Bucks County, PA operations.

#### **\* OPERATIONS MANAGER \***

This leadership role includes coordinating, supervising and team building for all of our production facilities. The Operations Manager will be responsible for all aspects of day-to-day operations in production and will participate with senior management in development decisions. Qualified candidates must be results-oriented, self-motivated, able to work as part of a team and possess strong management, organizational and communication skills (fluency in Spanish is a plus). Candidates should have at least five years of nursery management experience with a proven ability to schedule, supervise and execute all nursery and greenhouse operations. A degree in horticulture is helpful but not required. We offer an aggressive compensation and benefits package, including health and dental insurance and 401(k).

SALES REPRESENTATIVE- We are looking for motivated individuals to join our sales staff in expanding our sales, telemarketing and new territory development. Candidates should be wellversed in plant material identification, computer literate, organized and self-motivated. A horticulture degree and/or five or more years of related experience required.

**PROPAGATION MANAGER-** We are looking for a Division Manager for our expanding container operation in Chesapeake City, MD. The Propagation Manager will be responsible for all aspects of operation in our propagation facilities. Applicants must be results-oriented with strong management and communication skills. A degree in Ornamental Horticulture and/or two or more years of related experience required.

**CONTAINER PRODUCTION ASSISTANT–** We are looking for results-oriented individuals for our expanding container operation in Chesapeake City, MD. Opportunities exist in our inventory control, shipping, plant maintenance and production-related areas. A horticulture degree or related experience required.

ASSISTANT FIELD SUPERVISOR- We are looking for a highly motivated, career oriented individual to assist our Field Supervisor at our Chesapeake City, MD facility. This person will help manage expansion, production and shipping for our 1000 acre operation. Candidate must have two or more years deciduous tree growing experience, strong leadership, communication and organizational skills and a take-charge attitude.

If you possess these skills and want to be a part of a dynamic growing team where you will be expected to make a difference, forward your resume with references and salary requirements to:

MOON NURSERIES Attn: Anna Martin PO Box 672, Chesapeake City, MD 21915 Phone: 410-755-6600 • Fax: 410-775-6152

To advertise in Landscape Management, contact Leslie Zola at Izola@advanstar.com

# Help Wanted (Cont'd)

#### **POSITIONS AVAILABLE:**

Experienced CENTRAL CONTROL IRRIGATION SERVICE MANAGERS and TECHNICIANS for Seattle, Portland and other Northwest markets.

We are looking for personnel who are experienced with the Rain Bird® Maxicom<sup>TM</sup> hardware and software.

The Manager positions require someone who has experience in water management, sales, operations, and supervision with large commercial and government properties.

The ideal Technicians can perform field repairs, develop database information, create irrigation schedules and possesses an understanding of horticulture.

In addition to strong field experience, exceptional customer service skills are necessary. FAX RESUMES TO 713-272-7779

## **CAREER OPPORTUNITY**

Are You Ready for a Change? Come join one of the most dynamic landscape companies in the beautiful Southwest.

We seek top-quality and talented people in the following positions:

• Project Manager

Crew Leaders

We offer outstanding compensation and benefits package, relocation allowance, and an excellent family–working environment. Please fax or e-mail resume to:

#### 505-898-2105

Or e-mail: Jdelarosa@hulc.com To find out more information please visit our website at www.headsuplandscape.com

#### Horticultural Jobs.com

Looking for a Job – Employees? Horticultural Jobs.com website matches employees to employers offering jobs in:

Landscape Management

• Irrigation

• Sales

Jobs in ALL areas of the Green Industry Visit Today! www.horticulturaljobs.com



LANDSCAPE FOREMAN- New Jersey- Large, well-established landscape construction company and large caliper tree growers in business for 35+ years, we have a reputation for quality and perfection. Looking for a "Get it Done" type of guy who is self-motivated, has good organizational skills, with experience in large-scale commercial projects. Great pay and benefits. Fax resume to: Trees Now Inc. at 201-327-8190 or call Brian: 201-327-5270. 7/02

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