

# Landscape MANAGEMENT

For ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130. For Advertising Information & Ad Placement: LESLIE ZOLA, 1-800-225-4569 (ext 2670) or 440-891-2670, Fax: 440-826-2865, Email: lzola@advanstar.com

## Bird Control

### GOOSE•B•GONE!



- Repells Geese and Ducks!
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**Bird•B•Gone, Inc.**  
We ARE the Bird Control Specialists!

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Fax (949)472-3116  
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We accept Visa & Mastercard!



Circle 145 on Reader Service Card

## Business For Sale

### AVAILABLE FOR ACQUISITION

The Geneva Companies Inc. specializes in the sale of private, middle market companies. A sampling of our current opportunities include:

#### Full-Service Landscape Contractor New Jersey

Revenue greater than \$1.1 million  
EBITDA greater than \$0.179 million  
Regarding Client 171461 contact Mike Ryan.

#### Lanscaping Company – Western U.S.

Sales greater than \$1.76 million  
EBIT greater than \$0.163 million  
Regarding Client 169215 contact Rob Wagner.

Materials will be sent to qualified buyers.  
(800) 854-4643 ext. 1536



**THE GENEVA COMPANIES**  
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Member of NASD and SIPC

## Business For Sale (Cont'd)

### LANDSCAPE CONSTRUCTION COMPANY

Well Established  
20-year Landscape Company  
Boston, Massachusetts Area.

Annual volume \$3.1 million PLUS!  
Company breakdown:

- 70% Construction
- 20% Maintenance
- 10% Snow Operations

Well managed and organized operation with a meticulous fleet. Will sell with or without the Real Estate, which has all the necessary provisions for repairs and parking. The 2001 backlog to date is \$2.9 Million!

Contact GLOBAL BUSINESS EXCHANGE  
MR. JOHN F. DOYLE at: 781-380-4100

### Unique lucrative, long established Service Business in Affluent Resort Community

Features Include:

- Nursery
- Approximately six acres
- Buildings and facilities
- Vehicles and equipment
- Excellent contracts

\$1,380,000 in net sales for 2000

Please reply to Email:

janeschwiering@norrಿಸrealstate.com

### Lawn Care & Maintenance Companies For Sale

- Orange County, FL • Gross: \$800,000
- Pinellas County, FL • Gross: \$400,000
- South Florida • Gross: \$2 Million

For more information on the above lawn care companies and other data, check our website:  
[www.preferredbusinessbrokers.com](http://www.preferredbusinessbrokers.com)

All Conversations are Confidential  
Preferred Business Brokers

Jay Hollon, PCO

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863.858.4185 • 800.633.5153 • Fax 863.853.3193

### AWARD WINNING NORTH CAROLINA

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We are in our 10th year, established as THE premier firm in our community, a turnkey operation – over 1500 clients.

- Grossed well over \$700,000 in 2000
- Fully equipped and staffed
- Working all year

Owner prepared to train if necessary.  
Well prepared to expand into maintenance or landscaping.  
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## Business For Sale (Cont'd)

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Full Service Landscape Company  
Complete with Nursery and Greenhouses!  
Established Business for 25 Years  
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\$1,950,000

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702-870-2199

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Fax: 320-238-2390

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CALL: 708-744-6715

Fax: 630-910-8100

To Place an Ad in Landscape Management, Call Leslie Zola at 1-800-225-4569 ext. 2670

Business Opps (Cont'd)

Looking for a job? Great. We'll start you at CEO.

Tired of struggling in the landscape industry? We'll give you a promotion. Call us today and learn how to start your very own franchise.



The U.S. Lawns franchise  
Call 1-800-US-LAWNS or  
visit [www.uslawns.com](http://www.uslawns.com)

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NOW... Learn professional Landscaping and Gardening at home. Our program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept. LF0181, 101 Harrison Street, Archbald PA 18403. 8/01

Put the Power of **DIRECT MARKETING** to Work for You!

Mail, phone or fax to over 50,000 decision makers in the landscape industry!

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For counts and pricing contact:

→ Tamara Phillips  
440-891-2773 or 888-RENTLIST

**Landscape**  
MANAGEMENT

For Sale

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330-539-5964

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for a 3000-product catalog or visit us at  
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[landscapersupply.com](http://landscapersupply.com)  
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10 ft Western snow plow

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630-231-4040

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- Prime Steel Some Other Sizes Available

40 x 65 (3 LEFT)  
40 x 85 (1 LEFT)  
50 x 110 (2 LEFT)  
60 x 150 (1 LEFT)

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[usedhydromulchers.com](http://usedhydromulchers.com)

For Sale (Cont'd)

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 E-mail: [jobs@brickmangroup.com](mailto:jobs@brickmangroup.com)  
 Web site: [www.brickmangroup.com](http://www.brickmangroup.com)

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- [www.nurseryjobs.com](http://www.nurseryjobs.com)
- [www.treecarejobs.com](http://www.treecarejobs.com)

**INCREDIBLE OPPORTUNITIES**

to grow personally and professionally with a progressive and aggressive company leading the way in design/build projects in Collin County, Texas.

- **Landscape Design and Sales Position**  
 Enthusiastic, creative person with a landscape design/architecture background, to take care of client consultation, design, estimate process and sale of high-end residential projects.
- **Landscape Construction Supervision**  
 Organized, detailed, enthusiastic person with a background in high-end residential and commercial landscape projects, including hardscapes and water features.

Fax or email your resume to:  
**Longhorn Maintenance Inc.**  
 972-562-6265  
[abechtold@longhorn.ws](mailto:abechtold@longhorn.ws)

**PROJECT MANAGER**

**McHale & McHale Landscape Design, Inc.,**  
 A residential landscape design/build firm in Washington, DC suburbs, is seeking a Project Manager for its Northern Virginia office to supervise field personnel and subcontractors and interact with clients.

Must have:

- 10 years experience
- Ability to manage multiple, large-scale residential projects
- Carpentry and masonry knowledge

**EXCELLENT BENEFITS**  
 Fax resume: 301-599-6120  
 E-mail: [mchale@clark.net](mailto:mchale@clark.net)

**LANDSCAPE DEPARTMENT MANAGER**

Design Build firm seeks motivated, well organized employee. Must be a self-starter and able to manage up to 8 crews. Bilingual, clean MVR, year round salary, incentive pay, company vehicle, holiday/vacation pay and health insurance.

Fax or send resume to:  
**Oasis Landscaping, Inc.**  
 25933 Budde Road  
 Spring, TX 77380  
 Fax: 281-298-1869

**YOUR MESSAGE COULD BE HERE!**

Reach thousands of industry professionals EVERY MONTH with an ad in Landscape Management!  
 Contact Leslie Zola: 800-225-4569, ext. 2670

Help Wanted (Cont'd)

REALTY LANDSCAPING CORP.

We're a well-established landscaping design/build and installation firm with three offices in New Jersey and Pennsylvania. We have opportunities for:

- Landscape Design/Sales People
- Experience preferred. We offer excellent salaries and benefits, including a Company Matching 401(k) plan.

Please respond to:  
**Human Resource Manager**  
**Realty Landscaping Corporation**  
 2585 Second Street Pike  
 Newtown, PA 18940  
 Fax: 215-598-7345  
 Email: RealtyHQ@aol.com

TEUFEL LANDSCAPE

Offering its services for 111 years, **Teufel Nursery, Inc.** has become one of the largest green industry companies in the Northwest, employing over 460 people. The company is diversified into four major areas consisting of Horticultural Supplies, Nursery Production, Wholesale Plants, Commercial Landscape Construction & Maintenance.

**Teufel Landscape** is currently seeking an experienced **Senior Foreman** for our **Residential Landscape Installation Department**. This person should be proficient in all areas of residential landscape construction including: water features, masonry, wood structures, detailed plantings, pavers. Compensation will be commensurate with individual's ability and knowledge.  
 Excellent benefits, including  
**Medical/Dental/Vision • 401(k)**  
**Paid Time Off • Cafeteria Pre-Tax Plan**  
**Wholesale Discounts • Moving Expenses**

Please apply or send resume to:

Attn: HR-1  
**Teufel Nursery, Inc.**  
 12345 NW Barnes Road, Portland, OR 97229  
 Fax: 503-672-5009 • 800-483-8335  
 Email: tylers@teufel.com  
 www.teufel.com  
 EOE

Nursery & Garden Center  
 Assistant Manager

**Windy-Lo Nursery**, a well-respected 40-year-old dynamic garden center in South Natick, MA, is seeking a highly motivated, creative and experienced team player to assist with the care, display and sales of nursery stock and garden center materials. Individuals applying for this position must have solid experience with horticulture, operation of equipment and customer service.

We offer excellent salary and benefits for the qualified person, as well as a fun and creative working environment.

For more information, call **Sally Flagg** at 508-655-0910 or submit a resume to the address/fax: **Windy-Lo Nursery, Inc., 309 Eliot Street, South Natick, MA 01760. Fax: 508-653-2790.**

WHY NOT?

Why not become more than you are?  
 Why not work with a premier company?  
 Why not live in a great place?  
 Why not grab the opportunity of your life?  
 We are always looking for great people in **Maintenance • Installation • Irrigation**

Zuke's Landscape

Phone: 916-635-6502 • Fax: 916-635-6504  
 Email: zukes@pachell.net

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**EMPLOYMENT ADVANTAGES...** In recent surveys from 90 Acres Group employees, they rated the top three REASONS ACRES BEATS THE COMPETITION: **Professionalism:** Assuring customer service, respect & satisfaction. **Quality:** Experienced, passionate employees committed to doing the best job possible. **Superior Results:** Snow, Landscape Maintenance, Construction, Nursery. In recent customer surveys, 2 out of 3 customers rated Acres above peer companies in both "WILL" & "SKILL" while scoring Acres as "meeting and frequently exceeding expectations!" **FIND OUT WHY!** Acres Group, Northern Illinois' largest independent landscape contractor, growing at +18%, seeks additional sales people to continue our growth. Our Construction Department is looking to expand in the design/build market. If you're a Landscape Architect who is highly motivated to aggressively build a design team, with 5-7 years of experience, Acres Group is looking for you! Superior compensation and benefit opportunities. Acres Group, 610 W. Liberty St., Wauconda, IL. **Contact Tom Balleto for immediate confidential consideration. Phone: 847-526-4554 x88; Fax: 847-526-4587; Email: Thomas.Balleto@acresgroup.com Visit our website at: www.acresgroup.com MEMBERS OF THE ILCA SINCE 1985. 8/01**

**FLORAPERSONNEL, INC.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com Website: http://www.florapersonnel.com 12/01**

**Landscape Designer-** Person will meet with clients, design and install landscape. Experience in design to build process preferred. Must have degree in landscape design or landscape architecture. Salary DOE, plus benefits. **Fax resume: 406-656-939 or mail to: Sylvan Nursery, 1720 Shiloh Road, Billings, MT 59106 or Call: 406-656-5169 8/01**

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Call Leslie Zola: 800-225-4569, ext. 2670 or 440-891-2670 • lzola@advanstar.com

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