

Landscape MANAGEMENT

For ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130.

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: LESLIE ZOLA, 440-891-2670, 1-800-225-4569, (ext. 2670), Fax: 440-826-2865, Email: lzola@advanstar.com

Business For Sale

BRICKPAVING COMPANY FOR SALE- Metro Detroit Area. \$1,000,000.00 plus in sales. Commercial accounts and direct referrals. Excellent name recognition and quality reputation. In business for over 10 years. Fully Equipped. Asking \$400,000.00. **Serious inquiries to: PO Box 81243, Rochester, MI 48308** 12/00

For Sale- An established, well run Landscape and Garden Center in Western Kansas. Sales in the past several years have increased by 60%, very profitable business. Most equipment new, bookings for the next six months. For more information write **Dean Ellner, Inc. Realtors, Attn: Lyn Klein, P.O. Box 536, Hays, KS 67601.** 10/00

Landscape design and installation business in robust SAN DIEGO area. Over \$300k gross with consistent bookings. Trucks, tractors, roto-tillers, trenchers, etc. Owner retiring, will assist for one year. **For information: 619-445-9169.** 11/00

Expand your business into the Northwest Panhandle of Florida. Landscape/ Maintenance Company, including a Retail Nursery located in fast growing suburban area with high traffic count. Excellent clientele and reputation developed over past 11 years. Ready for energetic & enthusiastic owner. Send inquiries to: **P.O. Box 7692, Pensacola, Florida 32534** or e-mail: **forsalenow411@aol.com** 10/00

NORTH FLORIDA! A premier lawn care firm located in an affluent resort community. Well-trained staff, equipment and commercial residential contracts included. Retiring owner will assist in the transfer. Financing available with as little as 10% down for an experienced lawn care buyer. One million plus gross sales. **Call Bob at McGinty & Associates, Lic. R.E. Broker 904-733-7757.** 10/00

National Lawn Care Franchise in North Carolina. Established customer base, one of the lowest cancel rates in the business. 7 treatments, 35-40% Aeration Seed bookings. Nearly year round billings. **Reply to LM Box 528.** 11/00

Unique lucrative, long established service business with nursery, acreage and facilities in affluent resort community. Approximately six acres, plus buildings, vehicles and equipment. Excellent contracts. \$1,365,000 in gross sales for 1999. **Please reply to Email: janeschwiering@norris-realestate.com** 10/00

BOX NUMBER REPLIES:

Landscape Management, LM Box#, 131 W. First St., Duluth, MN 55802 (please include box number in address)

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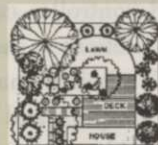
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For Sale



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City of Long Beach, California
Department of Parks, Recreation and Marine

Salary Range: \$53,318 - \$82,976, Depending on Qualifications

Description: Under direction, this position is responsible for one or more of the following: structural maintenance (repairs, improvements, and crafts), custodial maintenance, and preventive maintenance of the City's marinas, freestanding restrooms, pools and park amenities; grounds and landscape maintenance; and special projects. The position supervises up to four supervisors and approximately 50 full-time and part-time employees. The position is responsible for administering an annual operating budget of approximately \$3 million. The position requires four (4) years of progressively responsible experience in administration and supervision; working knowledge of contract management, facility maintenance management, marine maintenance, grounds/landscape management, and capital improvement project development; strong oral and written communications skills; strong interpersonal skills; and the ability to deal effectively with the public. A bachelor's degree is required; however, relevant experience may be substituted for education on a year-to-year basis.

To Apply: Send resume, letter of interest, and three work-related references by **Friday, November 3, 2000** to: David Ashman, Manager of Maintenance and Development, City of Long Beach, Department of Parks, Recreation and Marine, 2760 Studebaker Rd., Long Beach, CA 90815-1697.

For more information call (562) 570-3126 or (562) 570-3188

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Densiflorus, Hicks-	18"/24"	\$14.00
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Densiflorus-	30"/36"	\$28.00
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Help Wanted (Cont'd)

The forest is thriving in the Big Apple. And so can you.

Bring your arboricultural skills to Central Park Conservancy. As the organization behind New York City's greatest natural wonder, we offer all the resources you need to succeed including outstanding growth potential. Right now, we have an exceptional opportunity for an entry-level or experienced Tree Climber/Pruner to join our team.

In this role, you will perform tree pruning, tree removal, planting, deep-root feeding and general area/equipment maintenance.

To qualify for the trainee position, you must have a valid driver's license and the ability to perform heavy, manual labor outdoors. To qualify as an experienced hire, you'll need 1 year of related experience operating a bucket truck and climbing with a rope and saddle. This position can lead to increased responsibility including the operation of large equipment and vehicles. For all candidates, a CDL is preferred.

We offer a competitive salary commensurate with experience, great benefits and a location that speaks for itself. For consideration, forward your resume to: Central Park Conservancy, Human Resources, TCP-LM, 14 East 60th Street, 8th Floor, NY, NY 10022. FAX: (212) 310-6633. Or email: hrdept@centralparknyc.org Explore our careers and programs at www.centralparknyc.org and click on "Get Involved". EOE.




Nationally 11th ranked full service landscape, irrigation, maintenance, tree care, construction & pool construction company in South & Central New Jersey is seeking career minded, skilled and highly motivated professionals to join its award winning team. Lipinski's goal is to maintain the leadership position in landscape for commercial & residential customers and to redefine the architectural approach in the horticultural industry as a leading technological edge.

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Tree Salespersons

Fax or e-mail resume to

Human Resource Manager
Lipinski Landscape & Irrigation, Inc.
PO Box 605, Mt. Laurel, NJ 08054

Fax: 856-234-0206. E-mail: humanresource@lipinskiland.com

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All Pro Landscaping, Inc. is hiring Managers, Superintendents and Supervisors looking for an excellent career opportunity. All Pro seeks energetic, team oriented candidates with proven leadership, communication and interpersonal skills who wish to take on an exciting entrepreneurial job with one of South Jersey's highest quality, fastest growing full service landscape companies.

- Landscape Construction Manager/Grounds Maintenance Manager
- Purchasing Agent
- Construction Estimator/Salesperson
- Construction Project Managers
- Grounds Maintenance Superintendents
- Lawn and Pesticide Superintendent

Experienced leaders with strong management and communications skills and a desire to do quality work should apply.

Complete compensation package includes excellent base salary, bonus opportunity, company vehicle, medical, dental, vision, and 401k retirement plan, sick and personal time.

Please call Avi @ 609-261-1655 for more information on position requirements or fax resumes and salary requirements to 609-261-1624. EOE



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For well-established design/build firm in Northern New Jersey. Must be sales and production oriented. Competitive salary, commission, profit sharing.

Fax or Email resume to:

Jacobsen

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Please respond to:

Hermes Landscaping
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SMALLWOOD DESIGN GROUP SMALLWOOD LANDSCAPE, INC.

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Help Wanted (Cont'd)

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**VICE PRESIDENT
LANDSCAPE OPERATIONS**

Lied's Nursery Company, Inc., a 300-employee, full-service landscape company in Milwaukee, Wisconsin, is seeking a seasoned professional to lead our landscape operations. The successful candidate will lead our landscape design/build and landscape maintenance operations. Essential responsibilities will be development and leadership of the staff, increasing gross profit and streamlining operations along with becoming an active member of the senior management team of the entire company.

To learn more about our company, please visit our website at www.lieds.com. Interested individuals should submit via e-mail, fax or mail, a resume with salary history and requirements along with a cover letter.

Lied's Nursery Company, Incorporated

Attn: LM-HR

N63 W22039 Hwy 74, Sussex, WI 53089

Fax: 262-246-3569

Email: lieds@worldnet.att.net

Website: www.lieds.com

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WSRI seeks an individual with 10+ years of experience to handle project management & estimating. Requires a minimum of 5 years experience in a recognized construction company. Position involves supervision of multiple projects and intense scheduling of materials, manpower and machinery. Ideal candidate will have exp. in revegetation, erosion control, urban park construction, civil/earthwork. Degree preferred in civil engineering, construction management, landscape architecture or equivalent. Computer literacy a must.

ESTIMATORS:**ENTRY LEVEL/MID LEVEL/ SENIOR LEVEL**

- **Upper level positions** require previous construction estimating experience up to \$5M single project. Must be computer literate and have experience with CADD & estimating software. Degree in related field preferred.
- **Entry level positions** requires computer knowledge, good math skills, and 2 years experience in related field. Degree helpful.

Above average salary, benefits, incentive program, 401K plan and company vehicle.

Send salary, history and requirements to:

WSRI

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FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PHONE (407)320-8177. FAX (407)320-8083.** Email: Hortsearch@aol.com Website: <http://www.florapersonnel.com> 12/00

Want to move up? We are hiring for two estimator positions in our Irwindale, California office. The successful candidate must have at least 3 years experience bidding landscape installation work and possess a valid California driver's license with a clean record. Some prior computer experience is also necessary. Additional beneficial qualifications include: Microsoft Word and Excel knowledge, possess a CLT certification, maintenance estimating, large commercial and public works estimating. The position is demanding and requires a self-motivated person who knows how to manage their time. Combined with the competitive base salary, benefits include (with restrictions) Health plan, 401k, company car and a very generous sales bonus plan. Interested applicants contact Larry Rudd at Mariposa Horticultural Enterprises, Inc. at 626-960-0196 or sales@mariposahorticultural.com 10/00

DIRECTOR OF OPERATIONS- Tovar's Landscape Contractors, Inc. is seeking a self motivated director of operations. Candidate must have strong management skills. Responsible for complete operations including supervision of field personnel. Salary based on experience. Please forward resume to: 31W377 W. Spaulding Road, Elgin, IL 60120 or Fax: 847-695-0417. 10/00

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