Cover Story

Hot, new products for 2000

Looking for new products or ideas to save time, labor and add services? These are sure to have an impact on how you run your operations

By LM’s Staff

Track with heart

The Hinowa TrackMaster won’t take the place of a skid steer loader in big jobs, but it can save lots of labor in many landscaping tasks, especially those with a tight fit.

This imported unit has a retractable track system that reduces its width down to only 30 in., small enough to fit through gates. Less weight and minimum ground pressure dispersed evenly over the track system means the unit is less likely to damage lawns or other prepared surfaces.

Attachments include a self-loading dumper bed, spray kit, mini-excavator kit, cement mixer and leveling blade.

Mertz Inc., Ponca City, OK, is distributor. Call 800/654-6433 or visit the Web at www.mertzok.com/ Circle no. 228

Franchised irrigation

Michigan-based Spartan Irrigation Inc. offers a program to help landscape contractors add irrigation to their service menus. The target market is residential and light commercial turf irrigation.

“We envision green industry service providers adding irrigation services as a value-added service, and thereby strengthening their existing customer relationships. We further envision a franchised opportunity as being the best vehicle to accomplish this goal,” said the company.

Call Spartan Irrigation at 800/331-1746 or E-mail: info@spartanirrigation.com/ Circle no. 229
Bobcatting in style
My oh my, how today's Bobcat Loaders differ from the first units 40 years ago — full-suspension seats, heating/ventilation systems, dome lights, an electrical outlet for cell phones or other accessories. Operator comfort and safety is featured in the new Bobcat G series loaders. Check out the deluxe instrument panel on the G-series loaders.

For more information, call 701/241-8740; E-mail: infocenter@bobcat.com; see the Web site www.bobcat.com/ Circle no. 230

Eye of the storm
Buckner's new Storm Series Controllers are packed with the power and flexibility of high-end commercial controllers. The display screen is large for easy reading. There is both dial and button programming, and a detachable slideout facepack has a nonvolatile memory. The controllers are available in 6-, 9- and 12-station indoor and outdoor models with four programs, four start times, day-off feature, audible fault alarm, monthly percent adjustment and program review to 300% water adjustment. Contact Buckner by Storm at 800/328-4469/ Circle no. 231

Easy to learn Dingo tracker
The new Dingo TX compact utility loader from Toro measures only 34.5 in. wide and is able to fit through 36-in. gates where only human laborers could go before. One hand controls the traction drive while the other controls bucket and loader functions. The walk-behind unit offers a wide choice of attachments. Toro's new dedicated track drive gives it power and low ground pressure, allowing for minimal turf damage.

For more information contact Toro at 800-476-9673; www.toro.com/ Circle no. 232

Light as a feather trimmer
RedMax's new professional string trimmer features a stronger, lightweight composite tube. It also meets California CARB II and EPA standards for 2000 with RedMax's Strato Charged Air Head engine. The new 25.4-cc, two-cycle engine weighs less and is 30% more fuel efficient, RedMax says. An ergonomically designed loop handle is positioned on the shaft for optimum balance and reduced operator fatigue.

Call RedMax at 800/291-8251, ext. 29/ Circle no. 233

Goodbye, geese
Flight Control™ promises to solve geese problems around office and commercial complexes, athletic fields, recreational facilities, residential areas, parks and golf courses. Distributed by Lesco, it works in two ways: it gives a visual warning since geese see the compound in the ultraviolet light spectrum, and it also gives an antifeedant warning since geese have a strong gut reaction if they eat treated turf. Flight Control says it is naturally occurring and is not harmful to plants, mammals or birds when used properly. It mixes with water. Apply with standard spray equipment.

Contact Lesco at 800/321-5325/ Circle no. 234

For happier soils
Niftier than French toast on a stick, Planet Green's concentrated pelleted compost improves the health of soils by increasing their organic content and raising the activity of beneficial microbes. The dried product is lightweight and is easy to apply with a conventional drop or broadcast spreader. The pelleted product, made from mushroom waste, provides a consistent 2-3-3 analysis with 6% calcium and 1% iron.

The pellets are available in 33-lb., 50-lb. and 1,000-lb. bulk sacks from West Grove, PA. Call 888/425-2827 or see the Web site www.planetgreen.com/ Circle no. 235

Easy home fertigation
FertiGator's fertigation system is ideal for residential lawns and small commercial and institutional sites. It injects a liquid fertilizer into an irrigation mainline, providing blanket coverage of nutrient-bearing water over all the areas reached by sprinklers.

Ned Lips, CEO of FertiGator Inc., says continued on page 30
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his system is the first residential application of this technology that allows true metering of fertilizer by zone. “This is a significant breakthrough in lawn treatment, since different areas of the yard often require different levels of fertilizer,” he said. The 1-lb. unit itself is small — only 7 in. long.

Contact Fertigator at 314/821-5858; Web site: [www.fertigator.com/](http://www.fertigator.com/) Circle no. 236

**Hauls lots of stuff**

Save your back, or your crew’s backs. If you regularly move a lot of landscape material, check out the Haulzall. Weighing 450 lbs., this brute can carry 800 lbs. of material up a 20° incline. A choice of Honda’s 5- or 5.5-hp engines move the unit at a comfortable walking speed. A 360° rear swivel wheel gives the Haulzall more maneuverability. Attachments include a flat bed, dolly, trailer hitch, snow blade and hydraulic lift-dump cylinder.

The Foster Mfg. Corp., Racine, WI, can give you more details at 414/633-7073/Circle no. 237

**The world isn’t flat**

If every property you mowed was flat, you wouldn’t need the DewEze All Terrain Mower 725. While this rear-discharge rotary rider does just fine on flat areas, the two halves of the 72-in. deck float independently to handle uneven terrain. Hydraulics control the leveling, steering, blade drives and wheel motors, eliminating the need for belts. Automatic self-leveling keeps the operator, the 25hp Kohler engine and controls vertical up to 30°.


**Get a grip**

Ski Landscape says that “The Pincher” can load and unload trees with safety and precision in half the time it takes forks or buckets to do the same job. It transports one to three trees to predug holes and releases, regrips, sets and holds the trees as one groundsman backfills to stabilize. Release to open the paddles, skid back and forth to backfill the hole, finish by hand and proceed to the next tree. “The Pincher” features same side load and unload from trucks and flatbeds. A hydraulic hose is included, but hydraulic quick couplers are not.

Call Ski Landscape at 317/897-5885/Circle no. 239

**High-horsepower tractors**

Tractors in Kubota’s new B-Series line feature hydraulic and transmission systems redesigned for better performance and increased durability. Features on the Standard B7400 and B7500 include four-wheel drive, full-open hood and liquid-cooled E-TVCS diesel engines. Kubota says that the Premier B2710 and B2910 models now have the highest rated horsepower numbers in their class. The full-open hood, along with a double-element air cleaner, are designed for trouble-free operation and minimal maintenance.

Contact Kubota at 888/4KUBOTA, ext. 900; [www.kubota.com/](http://www.kubota.com/) Circle no. 240

**Liquid-cooled mower engine**

The new vertical-shaft, twin-cylinder Kohler Aegis engines combine a liquid-cooling design, heavy-duty air filtration system and other features of the air-cooled Command series. Kohler says that its Aegis engines have greater displacements than competitive liquid-cooled models at each horsepower. The engines will be available at 17hp, 20hp and 23hp.

For more information contact Kohler at 920/457-4441; [www.kohlerco.com/](http://www.kohlerco.com/) Circle no. 241

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Get lit
Ready to make the plunge into the night? Nite Time Decor Elegant Landscape Lighting provides contractors with everything necessary to give clients year-round landscape lighting. The Nite Time Decor franchise package includes operation manuals, product and uniforms, quick start marketing kit, three-day training seminar, continued toll free phone support and over $3,200 in supplies and tools.

Contact Nite Time Decor at 877/552-4242; www.christmasdecor.net/ Circle no. 242

Mulch like a maniac
Earth & Turf’s front mount attachment for the Mulch Cat cuts the time and effort needed to mulch ornamental landscape beds. It attaches to the John Deere 900 and 1100 series mowers and has a 3/4 cu. yd. capacity. The high-torque, 12-volt electric motor with switch allows the operator to regulate mulch flow from the tractor seat. Two agitators loosen the material as the mulch is discharged from the unit, then windrowed inside the edge of the bed.

Call Earth & Turf at 888/693-2638/ Circle no. 243

Mowing by robot
Husqvarna’s Auto Mower may not replace you, but should be popular with those looking for low-maintenance mowing. A built-in circuit board with a microprocessor and a wire loop are its brains. The wire loop forms the outer boundary of the area to be cut, much like an invisible fence for pets. The mower moves in a random pattern, and changes directions if it hits a solid object. Husqvarna says it improves soil conditions since it cuts grass into tiny pieces that disintegrate. To deter theft, it is switched on with a personal code and has a built-in theft alarm.

For more information contact Husqvarna at 704/597-5000; www.husqvarna.com/ Circle no. 244

Gotcha, suckas!
Endeavor insecticide from Novartis has translaminar activity that enables its active ingredient to penetrate the leaf and form a reservoir inside the plant tissue, providing extended residual control of aphids and whiteflies in ornamentals. Endeavor affects the insects’ sucking mechanism to stop them from feeding. By disabling the insect’s sucking mechanism, it also stops secretion of honeydew and the transmission of persistent viruses.

For more information contact Novartis Crop Protection at 336/632-6000; www.cp.us.novartis.com/ Circle no. 245

Snowplows with panache
Snowman Snowplow has two new models: the 70+SC (single cylinder) for commercial use with full-size 1/2- and 3/4-ton FWD trucks, and the 60LD for two- and 4WD trucks and some SUVs. The adjustable arms, adjustable mounting, powder coat finish, receiver hitch series and spring trip action make it really useful. Snowman says its plows eliminate back dragging and turnaround and, when used with conventional front-mount plows, can cut snow removal time by 2/3. Accessories include hay bale mover, plow stand, flood lights and two styles of wings.

Contact Snowman at 888/766-6267/ Circle no. 246

New postemergent controls
Top Pro Specialties’ new herbicide, Drive 75DR, has postemergence activity. The company says its new herbicide does the work of two products, controlling both broadleaf weeds and grasses — including clover, dandelion and crabgrass — with postemergent control plus residual soil activity. Drive will not reduce root length, strength or mass, nor will it reduce turf stand or quality. A variety of turfgrasses can be reseeded or sprigged any time before or after application.

Call Top Pro Specialties at 800/451-8461/ Circle no. 247

Spraying, spreading made easy
Why get tired, sore feet when you can ride? The Ride-On Sprayer Spreader treats 100,000 sq. ft. per hour and hogs hills, Perma-Green Supreme says. Features include hydraulic brakes, a 6-hp Robin Subaru engine and wide-angle spray nozzles where air is inducted to reduce drift.

Contact Perma-Green Supreme at 800/346-2001/ Circle no. 248

Simple drainage solutions
Flo-well Water Management Systems’ simple, lightweight system controls damage from unwanted water. It holds, leaches or transfers small or large volumes of water. Unlike heavy concrete drywells, the system is easy to install and has been used to disperse water from lawns, playgrounds, patios, stadiums and parking lots. Call Water Management Systems at 800/356-9935; www.flowell.com/ Circle no. 249