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*by Sue Gibson*

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Green and 'clueless'

How many managers in landscape, grounds or lawn care are absolutely “clueless” about smart operations, getting good prices and profits or running a professional organization? We asked some experienced professionals and they guessed between 50% and 90% of the industry operate that way.

That’s appalling. I’m sorry to hear so many people risk their personal fortunes and careers without understanding what they’re doing. I’m sorry that technical competency, business basics or elementary people management practices are not considered important in a business. No wonder so many Green Industry businesses are short-lived, under-performing, unprofessional jokes.

There’s no excuse for ignorance. Extension services, retired business volunteers and even local government-funded business development programs provide education that is cheap, quick and easy to find. And that’s not even considering local Green Industry associations.

You may think those “clueless” ones are unworthy competition, but they do compete by low-balling prices, hiring away employees and lowering the public’s understanding of the valuable career worth developing.

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January 2001

3-5 Minnesota Nursery & Landscape Association Convention & Trade Show Minneapolis, MN; 651/633-4987

3-6 Green 'N Growin' Show Winston-Salem, NC; 202/789-5980 ext. 3010

4-6 Winter Convention Orcas Island, WA; Sponsored by the Washington State Nursery & Landscape Association; 253/863-4482

4-5 Eastern Regional Nurseryman's Association Expo 2001 Secaucus, NJ; 800/376-2463

7-9 Big Show Western 2001 Kansas City, MO; 202/789-5980 ext. 3010

8-10 Great Lakes Trade Exposition Lansing, MI; Sponsored by the Michigan Nursery and Landscape Association; 800/879-6652

8-10 Nebraska Turfgrass Conference Omaha, NE; 402/463-5418

11-12 Illinois Landscape Contractors Association’s Design Seminar Hoffman Estates, IL; 630/472-2851

11-12 University of Pennsylvania Naturalistic Landscape Design Symposium New London, CT; 860/439-5060

15-18 Michigan Turfgrass Conference Lansing, MI; 517/321-1660; michiganturfgrass.org

15-19 Cornell University One Day Program Ithaca, NY; 607/255-1792

16-17 Connecticut Nurseryman’s Association Winter Meeting Waterbury, CT; 203/445-0110

17-19 Mid-America Horticultural Trade Show Chicago, IL; 847/526-2010; www.midam.org

17-19 Idaho Horticulture Show Boise, ID; 800/462-4769

18-20 GrowerExpo 2001 Chicago, IL; 630/208-9080

February

1-4 PLCAA 6th Annual Management Conference Port Canaveral, FL; 800-458-3466

1-4 ALCA Executive Forum Tucson, AZ; 703/736-9666

1-4 ANLA 2001 Management Clinic Louisville, KY; 202/789-5980, ext. 3010

4-6 Conservation Expo Fort Worth, TX; 303/988-1810

5 Turf Managers’ Short Course Guelph, Ontario; 519/767-5000

5-9 The Ohio State University Golf Course Maintenance Short Course Columbus, OH; 614/292-7457

6 Turfgrass Advocacy 2001 Lobby Day Albany, NY; Sponsored by the New York State Turfgrass Association; 800/873-8873

6-8 Pennsylvania Landscape & Nursery Conference University Park, PA; 814/865-8301

6-8 Trees & Utilities National Conference Nebraska City, NE; 402/474-5659

7-9 Turfgrass Producers International Mid Winter Conference Albuquerque, NM; 800/405-8873

8-10 Washington Association of Landscape Professionals and Oregon Landscape Contractors Association's Leadership Conference Salishan, OR; 503/253-9091

8-10 New England Grows Boston, MA; 202/789-5980 ext. 3010
12-14 Illinois Landscape Contractors Association’s Winter Conference Lisle, IL; 630/472-2851

14-18 NAA Winter Management Conference Ft. Myers, FL; Sponsored by the National Arborist Association; 800/733-2622

15 Arborists’ and Tree Workers’ Preparation Course 909/656-3431

15-18 ALCA Executive Forum Tucson, AZ; 703/736-9666

19-23 Cornell Turfgrass Management Short Course Westchester, NY; 607/255-1792

20 Nevada Landscape Association Trade Show & Conference Reno, NV; 775/673-0404; www.nevadanla.com

21-22 Landscape Industry Show Long Beach, CA; 800/448-2922

21-23 Landscape Architecture Association Winter Workshop Bethesda, MD; 301/948-0810

22-23 Ohio State University Professional Lawn Care Short Course Columbus, OH; 614/292-4230

23 Illinois Landscape Contractors Association’s Annual Excellence in Landscape Awards Program Oak Brook, IL; 630/472-2851

24-26 Southern Spring Show Charlotte, NC; 704/376-6594

26 New York State Turfgrass Association Southeast Regional Conference Suffern, NY; 800/873-8873

26 Indiana-Illinois Turfgrass Short Course Willowbrook, IL; 765/949-8039

27-1 Western PA Turf Conference & Trade Show Monroeville, PA; 724/837-1402

28 Connecticut Groundskeepers Association Green Industry 2001 Hartford, CT; (203)699-9912

28-4 Wichita Lawn, Flower and Garden Show Wichita, KS; 316/721-8740

March

1-3 Green Space Design Conference Park City, UT; 877/473-7526

6-7 CALCP Spring Training Conference Aurora, CO; Sponsored by the Colorado Association of Lawn Care Professionals; 877/473-7526

7-8 MDLA Trade Show and Convention Novi, MI; Sponsored by the Metropolitan Detroit Landscape Association; 248/646-4992

7-9 New England Regional Turf Conference & Show Providence, RI; Sponsored by the New England Turf Association; 401/848-0004

8-11 ALCA Student Career Days Ft. Collins, CO; 703/736-9666

10 Illinois Landscape Contractors Association’s Equipment Auction Crystal Lake, IL; 630/472-2851

10-18 Chicago Flower & Garden Show Chicago, IL; 312/321-0077

12 New York State Western Regional Turfgrass Conference Buffalo, NY; 518/783-1229; www.nysta.org

14-18 National Arborist Association Winter Management Meeting Ft. Myers, FL; 603/673-3311

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Events / GreenBook 2001

23-25 Capital District Garden & Flower Show
Troy, NY; 518/356-6410
26-28 Building With Trees National Conference
Nebraska City, NE; 402/474-5655
28 Construction Industry Legislative Conference
800/448-2522

April
5 Adirondack Regional Conference
Lake Placid, NY; 800/873-8873
8-11 North American Snow Conference
Indianapolis, IN; 816/472-6100

May
5-7 TOCA 12th Annual Meeting
Phoenix, AZ; 952/758-6340
19-23 ASIC National Conference
Savannah, GA; 816/472-6100

June
20-24 GCA Retail Specialty Tour
Seattle, WA; 202/789-5980, ext. 3010

July
10-15 ANLA Convention & Executive Learning Retreat
Cleveland, OH; 202/789-5980, ext. 3010
16-17 PLCAA’s Legislative Day on the Hill & Ar-lington Renewal Project
Washington, D.C.; 800/458-3466; www.plcaa.org
19-21 Turfgrass Producers International Summer Convention and Field Day
Toronto, Canada; 800/405-8873
20-22 EXPO 2001
Louisville, KY; 800/558-8767
24 Midwest Regional Turf Field Day
West Lafayette, IN; 765/494-8039

August
4-8 Soil and Water Conservation Society Annual Meeting
Myrtle Beach, SC; 515/289-2331
19-25 International Garden Centre Tour
New York/Baltimore; 202/789-5980, ext. 3010
21 Cornell University Field Day
Ithaca, NY; 800/873-8873

September
13-14 Southwest Horticultural Trade Show
Phoenix, AZ; Sponsored by the Arizona Nursery Association; 480/966-1610
22-24 ASLA Annual Meeting and Expo
Montreal, Canada; 202/898-2444

October
10-11 Turfgrass, Landscape and Equipment Expo
Pomona, CA; Sponsored by the Southern California Turfgrass Council; 800/500-SCTC
24-27 Southwest Turfgrass Conference
Ruidoso, NM; 505/275-2576

November
1-3 Tree Care Industry Expo
Columbus, OH; 603/314-5380
2-4 1st International Irrigation Show
San Antonio, TX; 703/573-3551; www.irrigation.org
2-5 Green Industry Expo & Conference (PLCAA, PGMS, ALCA)
Tampa Bay, FL; 800/458-3466
6-8 Virginia Turf & Landscape Conference & Trade Show
Richmond, VA; 540/942-8873
9-13 PLCAA’s Green Industry Expo
Tampa, FL; 800/458-3466
10-11 Turfgrass, Landscape and Equipment Expo
Pomona, CA; Sponsored by the Southern California Turfgrass Council; 800/500-SCTC
13-15 Turf and Grounds Exposition
Syracuse, NY; 800/873-8873

December
4-6 Ohio Turfgrass Foundation Conference and Show
Columbus, OH; 888/683-3445
11-13 New Jersey Turfgrass Expo
Atlantic City, NJ; 732/821-7134; www.nj turfgrass.org
17-19 Texas Turfgrass Association Conference and Show
Galveston, TX; 409/690-2201

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Washington, DC 20005-3922
202/789-1893
Fax: 202/789-1893
Web: www.anla.org
Treasurer & Region 4 Director: Dale L. Bachman
Vice President: Gary E. Briggs
President: Louis Hillenmeyer III
Secretary/Treasurer: Michael Byrne, CLP
Immediate Past President: Stephen Guise
Key events:
Feb. 1-4 Management Clinic, Louisville, KY
July 10-15 ANLA Convention and Executive Learning Retreat, Cleveland, OH

American Society of Landscape Architects
636 Eye Street, NW
Washington, DC 20001-3736
202/898-2444
Fax: 202/898-1185
Web: www.asla.org
President: Leonard Hopper
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Vice President/Information & Professional Practice: Dennis Carmichael
Vice President/Finance: C. Edward Curtin
Vice President/Membership: Stephen Carter
Vice President/Public Affairs: Paul Morris
LAF Representative: Frederick Steiner
Key event:
Sept. 22-24 2001 ALSA Annual Meeting and Expo, Montreal, Canada

Associated Landscape Contractors of America
150 Eldon Street, Suite 270
Herndon, VA 20170
800/395-ALCA
703/736-9666
Fax: 703/736-9668
Email: debraholder@alca.org
Web: www.alca.org
President: Emily Thompson
President Elect: Drew St. John II, CLP
Secretary/Treasurer: Michael Byrne, CLP
Immediate Past President: Steven Glover
Executive Director: Debra Holder
Key events:
Feb. 1-4 ALCA Executive Forum, Tucson, AZ
Mar. 8-11 ALCA Student Career Days at Colorado State University, Ft. Collins, CO
Nov. 2-5 Green Industry Expo, Tampa Bay, FL

Irrigation Association
6540 Arlington Blvd.
Falls Church, VA 22042
703/536-7080
Fax: 703/536-7019
Email: info@irrigation.org
Web: www.irrigation.org
President: Dave Ramsey
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Key event:
Nov. 2-4 International IA Irrigation Show, San Antonio, TX

National Arborist Association
3 Premier Road, Unit 1
Manchester, NH 03103
800/733-2622
603/314-5380
Fax: 603/314-5386
Email: naa@natlarb.com
Web: www.natlarb.com
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Directors: Rusty Girouard, Gregory S. Daniels, Thomas J. Golon, Dan Christie, Mark Shipp, Tim Harris
Correspondence Courses:
Home Study Courses in Arboriculture:
Electrical Hazard Awareness Program

Key events:
Feb. 14-18 Winter Management Conference, Fort Meyers, FL
Nov. 1-3 Tree Care Industry Expo, Columbus, OH
Nov. 1-3 Tree Care Industry Expo, Columbus, OH

Professional Grounds Management Society
720 Light Street
Baltimore, MD 21230
410/223-2861
Fax: 410/752-8295
Email: pgms@asnhqtrs.com
Web: www.pgms.org
President: George Van Haasteren, Jr./CGM
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Executive Director: Thomas Shaner
Correspondence Courses:
Certified Grounds Manager Program
CS Learning Systems Landscaping Systems through Harcourt Learning

Key events:
Nov. 2-5 Green Industry Expo, Tampa Bay, FL

Professional Lawn Care Association of America
1000 Johnson Ferry Road NE, Suite C-135
Marietta, GA 30068
800/458-3466
Fax: 770/578-6071
Email: pclaa@exec.net
Web: www.pclaa.org
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Correspondence Courses:
Principals of Turfgrass Management
Principals of Landscape, Tree & Shrub Maintenance

Key events:
Feb. 1-4 2001 Management Cruise, Bahamas
July 16-17 12th Annual Legislative Day on the Hill, Washington DC
Nov. 2-5 Green Industry Expo, Tampa Bay, FL

Sports Turf Managers Association
1375 Rolling Hills Loop
Cumulus Bluffs, IA 51503-8552
712/366-2669
Fax: 712/366-9119
Email: sports@mnr@aol.com
Web: www.aip.com/stma
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Secretary: Timothy P. Moore
Treasurer: Bob Campbell
Immediate Past President: Stephen Guise
Directors-at-Large: Mike Andresen, Mike Trigg
Monty Montague, Tom Burns, Dave Rulli, Dr. Tony Koski
Key events:
Jan 17-20 STMA 12th Annual Conference & Exhibition, Tampa, FL

Turfgrass Producers International
1855-A Hicks Road, Suite C
Rolling Meadows, IL 60008
800/405-TURF
Fax: 847/705-8347
Email: turfgrass@msn.com
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Secretary-Treasurer: Stan Gardner
Past President: Bryan Wood
Executive Director: Douglas H. Fender
Board of Trustees: Warren T. Bell, Art Campbell, Stan Gardner, Dave Diamond, Mark Huggett, Arthur Milberger, Larry Smilsky, Mike Ward
Key events:
Feb. 7-9 Midwinter Conference & Expo, Albuquerque, NM
July 19-21 Summer Conference and Field Days, Toronto, Canada
Agronomy
American Society of Agronomy/Crop Science Society of America
677 S. Segoe Rd
Madison, WI 53711
608/273-8080
Fax: 608/273-2021
E-mail: jnn@agronomy.org
Web: www.agronomy.org
Contact: John Nicholaidos

Soil & Water Conservation Society
7751 NW Ankeny Rd.
Ankeny, IA 50021
515/289-2331
Fax: 515/289-1227
E-mail: craigcox@swcs.org
Web: www.swcs.org
Contact: Craig A. Cox

Soil Science Society of America
677 S. Segoe Rd.
Madison, WI 53711-1086
608/273-8095
Fax: 608/273-2021
E-mail: jjn@soils.org
Web: www.soils.org
Contact: John J. Nicholaides, III

Athletic Turf
National Institute on Park & Grounds Management
730 W. Frances St.
Appleton, WI 54914-2365
920/733-2301
Fax: 920/733-2301
E-mail: nipgm@tpo.org
Web: tpo.org/nipgm
Contact: Erik Madisen

National Recreation & Park Association
22377 Belmont Ridge Rd.
Ashburn, VA 20148
703/858-0784
Fax: 703/858-0794
E-mail: info@nrpa.org
Web: www.nrpa.org
Contact: R. Dean Rice

Canada Sports Turf Association
328 Victoria Rd. S
Guelph, ON Canada N1H6H8
519/763-9431
Fax: 519/766-1704
E-mail: sta@gti.uoguelph.ca
Web: gti.uoguelph.ca
Contact: Lee Huether

Sports Turf Managers Association
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Council Bluffs, IA 51503-8552
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Web: www.sportsturfmanager.com
Contact: Steven Trusty

Sports Field Contractors Association
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Council Bluffs, IA 51503-8552
712/366-2669
Web: www.sportsturfmanager.com
Contact: Steven Trusty

Botany
American Association of Botanical Gardens and Arboreta
351 Longwood Rd.
Kennett Square, PA 19348
610/688-1120
Web: www.aabga.org
Contact: Nancy Morin

American Society of Plant Physiologists
15501 Monona Dr.
Rockville, MD 20855
301/251-0560
Fax: 301/279-2992
E-mail: aspp@aspp.org
Web: www.aspp.org
Contact: John Lisack

U.S. Botanic Garden Conservatory
245 First St. SW
Washington, D.C. 20022
202/225-8333
Fax: 202/225-1561
Web: www.aoc.gov
Contact: Betty Spar

Chemicals/Fertilizers/Pesticides
Chemical Specialties Manufacturers Association
1913 I Street, NW
Washington, D.C. 20006-2106
202/872-8110
Fax: 202/872-8114
E-mail: info@csma.org
Web: www.csmia.org
Contact: Christopher Cathcart

Fertilizer Institute
501 Second St. NE
Washington, D.C. 20002
202/675-8250
Fax: 202/544-8123
E-mail: gmires@tfi.org
Web: www.tfi.org
Contact: Gary Myers

Mid America Crop Protection Association
9735 Landmark Parkway Dr.
Suite 14
St Louis, MO 63127
314/849-9446
Fax: 314/849-0988
E-mail: macpa@tetranet.net
Web: www.macpa.com
Contact: Bonnie McCarvel

National Agricultural Chemicals Association
1156 15th St. NW
Washington, D.C. 20005
202/872-3860
Fax: 202/463-0474
E-mail: allen@acpa.org
Web: www.pestfacts.org
Contact: Allen James

Western Crop Protection Association
3835 N. Freeway Blvd.
Sacramento, CA 95834
916/568-3660
Fax: 916/565-0011
E-mail: steve@wcpa.org
Web: www.wcpa.org
Contact: Steve Forsberg

Environmental
Alliance for Environmental Concerns
25 King George Rd.
Warren, NJ 07059-4292
732/563-9252
Fax: 908-560-8588

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46 Ranick Rd.
Selkirk, NY 12158
518/767-9051 ext. 11
Fax: 518/767-9076
E-mail: pdonnelly@audubonintl.org
Web: www.audubon-intl.org
Contact: Kelly M. Giminiani

Environmental Protection Agency
Office of Public Affairs
401 M St. SW
Washington, D.C. 20460
202/260-4355
Fax: 202/260-3522
Web: www.epa.gov
Contact: John Kasper

Soil & Water Conservation Society
7515 NE Ankeny Rd.
Ankeny, IA 50021
515/289-2331
Fax: 515/289-1227
Web: www.swcs.org
Contact: Douglas M. Kleine

Equipment
International Lawn Garden & Power Equipment Expo
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550 S. 4th Ave. Suite 200
Louisville, KY 40202
502/562-1962
Fax: 502/562-1970
E-mail: wss315@aol.com
Web: www.expo.mow.org
Contact: Warren Sellers

Outrider Power Equipment Dealer Council
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Fax: 314/821-0674
Contact: Dan Cain

Outdoor Power Equipment Distributors Association
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Old Town Alexandria, VA 22314
703/549-7600
Fax: 703/549-7604
E-mail: opei@opei.org
Web: www.opei.mow.org
215/564-3484
Fax: 215/564-2175
Contact: William Harley

Portable Power Equipment Manufacturers
Association
4340 East-West Hwy., Suite 912
Alexandria, VA 22314-2851
703/536-7080
Fax: 703/536-7019
E-mail: tsda@dallas.net
Web: www.ppema.org
Contact: Karen Hutchison

Service Dealers Association
401 Wynnewood Village Suite 158
Fort Worth, TX 76112
817/598-0907
Fax: 817/594-9246
Contact: Carl Causey
Ccausey@compuserv.com
Web: www.psdf.com

Turf Equipment Technicians Association
2225 Willow Lakes Dr.
Plainfield, IL 60544
630/579-3268
Fax: 630/369-2488
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E-mail: alicia@azica.com
Web: www.atinet.org/cati/cit

Horticulture
American Horticultural Society
7931 E. Blvd. Dr.
Alexandria, VA 22308
703/768-5700
Fax: 703/768-5700
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Dr. Richard E. Schmidt, Virginia Polytechnic & State University, CES Dept., 245 Smyth Hall, Blacksburg, VA 24060-0404; ph. 540/231-9796; fax 540/231-3431; email: neschmidt@vt.edu

Dr. Edwin E. Lewis, Virginia Polytechnic & State University, Dept. of Entomology, Blacksburg, VA 24061-0319; ph. 540/231-6614; fax 540/231-9131; email: lewise@vt.edu

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SASKATCHEWAN

E.A. Maginness, University of Saskatchewan, Horticulture Science, Saskatoon, Saskatchewan, Canada S7N 0W0

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Or visit our website at www.turffacts.com.

Always read and follow label directions.
We've found these Web sites below have useful information for professional landscape managers, and many have extensive links to other great sites. Now this year is an "e-commerce" section listing sites that not only have great information but help landscape contractors conduct business. If we've left any out, send an email to jsalt@advanstar.com and we'll consider it for an upcoming issue of Landscape Management.

Our site

www.landscapegroup.com - Landscape Management, Turfgrass Trends, Golfdom, Athletic Turf magazines

Turf

www.ntep.org - Site for the National Turfgrass Evaluation Program.
www.weedalert.com - Nice site - the turf professional's online source for weed control options.
www.msu.edu/user/karcherd/turflinks/ - This "ultimate" turf site has hundreds of links.
www.turf.uiuc.edu/turfspecies/tourseason/to - Turf types, management and selection.
www.umass.edu/umextprograms/agro/turfgrass/ - Turf problems and pests.
www.natop.com/tipSheets/LawnCare.html - Advice on lawns and renovations.
www.mes.umn.edu/Documents/BB/BB528.html - Repairing flooded lawns from the University of Minnesota Extension Service.
leviathan.tamu.edu/7015mgmt/turfgrass - Master gardener advises on turfgrasses.
www.aces.edu/department/ipm/turfpim.htm - Turf and landscape IPM plus links.
www.guarding-our-earth.com/aggrand/soil.txt - How to improve clay soils along with many other soil tips, mulching, etc.
www.pan.ci.seattle.wa.us/seattle/utilis/rescons_in_resgud.htm - Natural Lawn Care Resource Guide carries referrals regarding the Northwestern U.S.
www.turf-tec.com/index.html - Wow! Diagnostic golf/home/athletic turf tools and online turf consulting service, plus links.
www.wisc.edu/p hilhealth/ tddl/tdtl.htm - The Turfgrass Disease Diagnostic Laboratory at the Univ. of Wisconsin.
www.sctg.oz.au/turfgrass - From Australia, but with numerous worldwide links covering all things horticultural.

www.ampaseed.com - Great seed links covering turfgrass, weeds, etc.
www.lib.msu.edu/tgif - From Michigan State Univ., it's the Turfgrass Information Center containing much information and links to other sites.
www.bahiagrass.com - All about bahiagrass linking to other southern grass sites.
www.crt1.cahe.wsu.edu/turflinks - Superb collection of links to many turfgrass-oriented Web sites — very complete guide.
www.rapidturf.com - Grass grown via a plastic medium.
http://ext.agn.uiuc.edu/wwsa - The Weed Science Society of America has a virtual compendium of information about weeds and weed control.
http://www.floridaturf.com - A huge library of information on warm-season turfgrasses.
www.edis.ifas.ufl.edu - The Florida Agricultural Information Retrieval System for warm-season grasses.
www.turf.uiuc.edu - The University of Illinois Turfgrass Program's professional links.

Soils

www.soil.ncsu.edu/ - North Carolina State's detailed site.
rbt.agsci.usu.edu/soilscience/soilsoils/extension/ - Utah State University information on issues relating to soils.
soils.uwyo.edu/brewers/solfert.shtml - Reviews/summary of soil and fertility sites posted by Land Grant universities.
www.agcorn.abs.ornel.edu/agcornwebfiles/gardensoil/ - How to improve clay soils along with many other soil tips, mulching, etc.

Trees


www.sufa.com - The tree care information center.
www.naturalpath.com - Urban forestry services, software, consulting, GIS mapping.
www.willow.ncfes.umn.edu/FAQs/treefaq.htm - Frequently asked tree questions.
www.urban-forestry.com - Society of Municipal Arborists.
www.state.ct.us/caes - Covers tree pests.
www.treeview.com - Plants and large trees.
forestry.miningco.com - A search site with links to tree care-related Web sites.
www.teleport.com/~pnwisa/tree-care - "Landscape Tree Care 101."
www.odf.state.or.us - Oregon Dept. of Forestry — extensive research.

Pests and disease

www.scisoc.org - Plant disease data from the American Phytopathological Society.
www.nal.usda.gov/specoll/Plant Pests and Diseases - From the National Agricultural Library via the USDA — extensive information.
hammock.ifas.ufl.edu/bnfair/31573 - Plant disease management guide.

www.entlastate.edu/ - From Iowa State University's entomology department.
entowww.tamu.edu/ - Entomology department at Texas A&M.
persephone.agcom.purdue.edu/AgCom/Pubs/pdflinks/E70.html - Flower garden pests, from Purdue University.
www.gardenline.com/ - Wow! Links to all types of landscape management issues.
freenet.mactawu.org/jorgnlgvorgert.htm - List of each state's certification organization regarding organic plant management strategies and resources.
www.magick.net/~tower/molefact.htm - Information on moles and gophers.
www.pestweb.com - Insects and other organisms are covered by Van Waters and Rogers.
http://ace.ortu.edu/info/externtext - From the Extension Toxicology Network, explains toxicological risk from pesticides in laymen's terms.

**Horticulture**

www.gardenweb.com/wl - Wow! Extraordinary site with astounding number of key links — "The Internet's Gardening Community."
www.anr.ces.purdue.edu/anrian/ormanent.html - Advice on ornamentals.
cabarrus.cs.state.nc.us/staff/digforth/index.html - Information and selection guide for woody ornamentals.
www.realpittsburgh.com/living/1999/03/04/prune.html - Pruning ornamentals.
www.clr.toronto.edu/1080/cr.html - Center For Landscape Research.
www.ces.ncsu.edu/hil/nlanding.html - Topics include landscape design, installation and maintenance.
www.ces.ohio-state.edu/webgarden.html - Extensive site.
garden.psu.edu - Penn State Horticultural Dept.; testing flower varieties.
www.westemplows.com - Snow removal equipment.
www.fisherplows.com - Snow removal equipment.
www.articsnowplows.com - Snow removal equipment.

**Equipment/suppliers**

www.turftech.com - For turf equipment technicians.
www.mathesquany.com/products - Excellent guide to stone products ranging from sand to boulders.
www.vikingop.com - Commercial site for office supplies.
expo.mow.org - International Lawn, Garden and Power Equipment Expo.

**Green Industry information**

www.pestfacts.org - RISE's (Responsible Industry for a Sound Environment) site concentrates on benefits of pesticide use.
www.imandi.com - Referral site for consumers' ratings of listed contractors, industry professionals.
www.gogrow.com - From Horn's Home and Garden, a comprehensive resource for gardeners and landscapers with searches.
www.aksi.net/agquest - Horticultural job placement site.

**Water**

www.archerman.com - Detailed site and links on pond care and construction, with fish index and other aspects of landscape management.
www.waterwisetexas.org - Water conservation tips.
www.iways.org/westag/industry.htm - Irrigation links.
www.uwin.siu.edu - Universities Water Information Network.
www.tiac.net/users/lakes - Management tips for ponds and lakes.
www.waterright.org - Irrigation scheduling programs.

**Snow**

www.meyerproducts.com - Snow removal equipment.
www.westemplows.com - Snow removal equipment.

**E-commerce**

www.egarden.com - Brings together buyers and sellers of lawn & garden merchandise, and provides them with supply and distribution channels.
www.greenzebras.com - Offers Green Industry knowledge, business tools, access to expertise and an easy-to-use purchasing system.
www.greentrac.com - Internet marketplace that brings buyers and sellers in the turf services industry together.
www.e-greenbiz.com - Uses Internet and e-commerce technology to improve the process of buying and selling professional horticulture products.
www.green2go.com - Offers an online solution to the Green Industry that provides end-to-end supply, transactions, and logistics.
www.horticopia.com - Features a comprehensive selection of nursery supplies for purchase.
www.growzone.com - Offers Greenbuyer, where growers and allied suppliers list and sell products and services online, and Yournursery, where garden centers and landscapers create a Web presence.
www.floraplex.com - Provides the worldwide floriculture industry with a forum for global trade, open communication, and information and education resources.
www.bidmgr.com - Brings buyers and sellers together; general business management.
www.green2succeed.com - Provides information on equipment financing as well as other general information.

www.nps.gov/htdocs/cue - The Center for Urban Ecology, it has information on landscapes where people interact — parks, etc.
www.oepi.mow.org - It's called Cyberlawn, with information and links regarding power equipment and turf.
www.flowerweb.nl - Flowers, plants and trees; links.
www.plantamerica.com - A "learning network" containing much information, links.
www.broccologroup.com - Tips and links from Green Industry veteran Laurie Broccoli.
www.128.227.103.58/bctb/fairs/3635 - Information on groundcovers and numerous links.
www.designerslandscape.com - Displays design elements, plus links.
www.intellicast.com - Check your hometown weather radar screen and track the latest storm as it moves in.
www.wunderground.com - Nice weather tracking site.
www.greendadvice.com - From a consulting firm with green industry clients.
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**See Guarantee Program Guidelines for details. This guarantee does not apply to termiticide products.

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Circle No. 121 on Reader Inquiry Card
Managing your labor force

10 reasons they’ll stay

Follow this plan to cut employee turnover at your operation:

1. Improve the candidate-to-job match as you build your team — no square pegs in round holes.
2. Place a higher priority on training. Use the start-up program to “set the hook” and start building positive thoughts and feelings.
4. Give people a reason to believe. Stop flying by the seat of your pants. If you’re organized and set an example, people will want to follow you because they see strong management. Talk constantly about company values and beliefs to build a sense of pride. Brag about your staff in public and in your advertisements.
5. Recognize and treat people as individuals. Identify individual talents and potential while you respond to their individual needs.
6. React to each employee’s performance every day. Look for something to reward and don’t send mixed signals.
7. Be fair to everyone. Don’t play favorites. Tell your people why you want them to do it your way.
8. Be honest 100% of the time. Remember: If you lie, you die.
9. Set a positive leadership example. Put a smile on your face before you go through the door each morning. Never let the staff see you down. Positives create positives; negatives create negatives.
10. Balance your concern for tasks and people evenly. Try to be someone your staff just likes to be around.

Winning the retention game

How landscape managers keep their employees

| Incentives/bonuses | 67.4% |
| Uniforms | 52.2% |
| Retirement savings plans | 38.0% |
| Promotions | 31.5% |
| Transportation | 28.3% |
| Recognition programs | 23.9% |
| Education reimbursement | 21.7% |
| Profit-sharing plans | 19.6% |
| Health care programs | 9.8% |
10 reasons why they’ll leave

1. “This job isn’t what you said it would be.” Translation: You either failed to explain the job requirements, or you’ve had smoke blown in your face during a hiring interview. Under pressure to “fill the chairs,” we try to see the best in people. If you hear this phrase, you’ve misread the job candidate or mislead yourself.

2. “I just can’t do this job.” Translation: More than likely, there has been a failure to provide adequate start-up training or the employee is simply bored by the work.

3. “All we do here is work.” Translation: Typically, the manager has been unable or unwilling to control work hours. This happens frequently during a bad weather spring, when we fail to eliminate long days and/or Saturday work after promising we would in the hiring interview.

4. “Nobody here knows what the heck is going on.” Translation: From the employee’s view, your operation is disorganized and inconsistent.

5. “All we ever hear is what’s wrong.” Translation: When I hear this, I usually find a manager who is totally task-oriented. When the task goals aren’t met, there can be only one reason for him or her — lazy workers. This may not be true, but that’s the employee’s view... and that’s the point.

6. “You never say thank you.” Translation: Employees in this operation probably get little recognition and few rewards. Managers who don’t give credit to the team and don’t share rewards will lose 100% of the time.

7. “I don’t fit in here.” Translation: The workplace climate isn’t people friendly. It may work for you, but what is it like for your employees?

8. “You always promise but never deliver.” Translation: Many managers promise an employee whatever they have to just to boost productivity, then fail to deliver. They are so stressed and beaten down they see no other way to get people to work hard than to “promise the world.” This is a big mistake.

9. “You expect us to work while you ‘goof off.’” Translation: Tired managers can develop a habit of showing up for the start of the day, then disappearing (at least they believe they’ve disappeared) to the golf course or other activity while the staff “delivers the goods.” Whether you own the business or not, employees won’t tolerate what they consider lazy leadership while being pushed to the limit themselves.

10. “It’s just no fun working here.” Translation: This is a typical “exit interview” comment from employees of “task-oriented” managers. To keep people, there must be a perceived balance between the manager’s concern for people and tasks. When the employee doesn’t sense the balance and feels that work is the only thing management thinks about, turnover rises.

Typical Performance Appraisal Sheet

Employee Name ___________________________
Title ___________________________

Instructions: Read over the general factors and rate each employee’s performance on a scale of 0 to 10, 0 being the most unsatisfactory and 10 being the most satisfactory.

General Factors
Quality — accuracy, thoroughness and acceptability of work performed
Productivity — quality and efficiency of work produced in a specified period of time.
Job knowledge — practical/technical skills and information used on the job
Paperwork — proper timeliness, accuracy and legibility. Includes time etiquettes.
Reliability — the extent to which a task employee can be relied upon regarding completion and followup.
Independence — the extent to which a task employee can be relied upon regarding completion and followup.
Availability — the extent to which an employee is punctual, plus his/her overall attendance record. Includes overtime and/or weekend work.
Equipment — care, proper use, upkeep, service, safety, and appearance of equipment this employee uses.
Safety — the extent to which the employee adheres to company safety policies and is safety-conscious (i.e., wearing safety equipment, following designated procedures).
Adherence to policy — the extent to which an employee adheres to company policy, conducts himself or herself, follows rules, and observes good housekeeping practices.
Customer service — willingness and demonstrated ability to cooperate, work, and communicate with co-workers, supervisors, subordinates, outside contacts, and customers. Includes the stability, courtesy, personal appearance and judgment demonstrated on the job.

Total point score (1-100)
Discussed with individual on ___________________________
Employee’s signature ___________________________

Follow-up req. /denied: Yes ____ No ____ On what date? ___________________________
Evaluator’s signature ___________________________
Date ___________________________
Evaluator’s supervisor’s signature ___________________________
Date ___________________________

Top Five Reasons H2B Workers Quit

1. Housing is too expensive. Most H2B workers can only afford $25 per week. The H2B housing should not be a direct company rental or it would fall under HUD standards.
2. Bad attitude from the foreman or supervisors. Use of foul language drives workers away.
3. No ride to and from work.
4. No evening recreation. These men are many miles from their families.
5. “Us” versus “them” atmosphere at work. They don’t feel they are part of things.

Note: Check your local Labor Certification Office at the U.S. Department of Labor/Employment Training Administration for more information.
**Compare costs & rates**

As a lawn care operator or turf manager, you are not without various options. Newer fungicides may appear more expensive at first glance, but remember that the application rates are a lot less then the rates for older standard fungicides. For example, the rate for Compass (0.1 to 0.25 oz/1,000 ft²) is approximately 90% less than that of Daconil Ultrex (1.8 to 7.8 oz/1,000 ft²). Reduced rate fungicides equate to less active ingredients placed into the environment, less exposure to an active ingredient by the applicator and less storage space.

**FUNGICIDE COST COMPARISONS**

<table>
<thead>
<tr>
<th>Product</th>
<th>Rate</th>
<th>Spray Interval (days)</th>
<th>Cost per application ($/1000 ft²)</th>
<th>Cost per treatment day ($/1000 ft²)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Daconil Ultrex 82.5WDG</td>
<td>3.67 oz</td>
<td>14</td>
<td>2.06</td>
<td>0.21</td>
</tr>
<tr>
<td>Compass 50WDG</td>
<td>0.2 oz</td>
<td>21-28</td>
<td>3.38</td>
<td>0.12-0.16</td>
</tr>
<tr>
<td>Banner MAXX 1.24MEC</td>
<td>2 fl oz</td>
<td>28</td>
<td>3.82</td>
<td>0.13</td>
</tr>
<tr>
<td>Banner MAXX 1.24MEC</td>
<td>1.0 oz</td>
<td>21-28</td>
<td>3.60</td>
<td>0.13-0.17</td>
</tr>
<tr>
<td>+ Compass 50WDG</td>
<td>0.15 oz</td>
<td>21-28</td>
<td>3.60</td>
<td>0.13-0.17</td>
</tr>
<tr>
<td>Heritage 50WG</td>
<td>0.4 oz</td>
<td>28</td>
<td>8.62</td>
<td>0.31</td>
</tr>
<tr>
<td>Cleary's 3336 50WP</td>
<td>6 oz</td>
<td>28</td>
<td>7.44</td>
<td>0.27</td>
</tr>
</tbody>
</table>

**Test it yourself**

If you want to be sure a product will fit your needs, test it. Wendy Gelernter, Ph.D., of PACE Consulting in San Diego, CA, says, "The only way to gain more confidence that a management system is the best for your site is to start a testing program."

Self-tests can ensure that the products and practices you choose fit your specific circumstances, conditions, site variations, equipment and management style.

- Plan your test before you begin; map out your plans.
- Identify and record:
  1. Objectives — "What rate will result in good pest control without damaging the foliage?" or, "How does the new product compare to a product that I have been using?"
  2. Materials — products, rates, application equipment, etc.
  3. Methods — dates of application and evaluation, how the evaluations were conducted, etc.
  4. Observations — descriptions of visual characteristics, numerical ratings (e.g. the weight of clippings) or relative ratings (e.g. assigning estimates of performance on a scale).
  5. Summary — of the answers to your questions.

Do not omit any of these components or it will be difficult to determine what happened during the test or why it happened.

- For each test, maintain an area that receives no treatment. Make sure the untreated (control) area is the same size and managed in the same way. Try to have the untreated area and testing plot next to each other, so the sites have similar conditions. And, the two areas should look the same at the start of the test, so you can easily compare the effect of the treatment.

- Size it properly. The smallest test plot recommended by Gelernter is 4 x 4 ft. For most small plot work, however, a 5-ft. by 10-ft. plot is convenient for a sprayer that applies a 5-foot-swath width. Or simply divide an area in half, leaving one half untreated and the other half treated.

Finally, once your tests are completed, don’t take off your research hat. Follow an unwritten rule of grassroots product and practice testing — share your results with others.
The majority of lawn care companies do not treat for infectious diseases unless they are chronic problems. But if the disease infection becomes chronic, the first step is to identify it before making a fungicide application. For disease damage to occur, three factors must be present:

- a suitable host plant,
- environmental conditions conducive to disease development and
- a virulent pathogen.

These chronic diseases in lawn care are closely associated with the host:

- Brown patch and gray leaf spot are destructive diseases of tall fescue, perennial ryegrass and St. Augustinegrass.
- Necrotic ring spot, summer patch and dollar spot are diseases that damage Kentucky bluegrass and fine leaf fescue. These diseases are best controlled by preventive fungicide applications.

- Some diseases, such as leaf spot on Kentucky bluegrass and fine leaf fescues and red thread in perennial ryegrass, can be effectively controlled with curative fungicide applications. To reduce the number of fungicide applications, make the first application when the symptoms first appear.

Ferris revolutionized mowing with patented rear wheel IS® Independent Suspension, which enables Ferris' tough machines to run faster and longer. And now Ferris, the innovation leader, has taken independent suspension to a whole new level with the introduction of four-wheel IS® Independent Suspension. See all that's new for 2001 including the latest in independent suspension technology and the complete new line-up of reliable Ferris Z's featuring 48" to 72" decks. Call 1-800-933-6175 or tap into our “Contact Ferris” page on the web at www.ferrisindustries.com. We'll answer your questions, send you the latest in new product literature and match you up with your nearest Ferris dealer.

Announcing four-wheel IS® Independent Suspension.
TABLE 1. ALTERNATIVE MEDICINES FOR YOUR TURF

Though these products don't guarantee the 99% effectiveness we've come to expect from chemical pesticides, they do offer alternative control solutions when pests are not at their max.

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>HOW TO APPLY IT / WHAT IT CONTROLS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MINERAL REMEDIES</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Silica</strong></td>
<td>Lawrence Datnoff found silica fights gray leaf spot. Marty Petrovic found activity against pythium blight, and Schmidt found it works against dollar spot. In other studies, silica applications reduced brown patch disease by 10 to 20%, and also had activity on powdery mildew.</td>
</tr>
<tr>
<td>Soluble forms of silica such as potassium silicate, calcium silicate, or silicate (SiO2) can be sprayed at a rate of 1 lb. per 1000 ft2. Dick Schmidt used Kasil #1 at 20 to 40 fl. oz. per 1000 ft2. (information on the product can be found at <a href="http://www.pqcorp.com/Lines/PS.htm">www.pqcorp.com/Lines/PS.htm</a>.</td>
<td></td>
</tr>
<tr>
<td><strong>Sulfur</strong></td>
<td>Roy Goss found that sulfur controls Microdochium patch. Pete Dernoeden found good control of take-all patch. Bruce Clark and Jim Murphy found a 23% to 42% reduction in take-all patch from using ammonium sulfate fertilizer. Sulfur is also used to treat powdery mildew. Goss concocted a sulfur regimen for poa annua control in creeping bentgrass turf, though Vargas admits, &quot;it might do the job, but God help the patient.”</td>
</tr>
<tr>
<td>Sulfur is an inexpensive yellow powder available through many horticulture supply houses. It can be sprayed or dusted on the foliage at a rate of 1 to 2 lbs. per 1000 ft2 for control of fungal pests.</td>
<td></td>
</tr>
<tr>
<td><strong>Manganese</strong></td>
<td>Charles Peacock and his associates discovered that foliar applications of manganese reduce brown patch disease and even bentgrass summer decline.</td>
</tr>
<tr>
<td>Microelements like manganese (not to be confused with magnesium) are usually applied as a spray solution in either the mineral or chelate form.</td>
<td></td>
</tr>
<tr>
<td><strong>Iron</strong></td>
<td>Tara McLeod, agronomist for the New Zealand Turf Institute, discovered that monthly applications of iron sulfate at 1.7 lbs. per 1000 ft2 effectively eliminated clover, slender speedwell, dandelion, and daisy from sports turf. Iron applications also control moss and cow grass and can mask the symptoms of fairy ring and yellow tuft.</td>
</tr>
<tr>
<td>Iron chelate is a safer but more expensive alternative to iron sulfate. Both forms are generally applied as a spray because of the small quantities required.</td>
<td></td>
</tr>
<tr>
<td><strong>Nitrogen</strong></td>
<td>Dollar spot, rust, red thread, pink patch, anthracnose, necrotic ring spot, summer patch, melting out and leaf spot can be reduced by nitrogen applications, according to Vargas. Nitrogen even benefits so-called &quot;high-nitrogen diseases&quot; like pythium and stripe smut, when applied after the disease has run its course, aiding recovery. Nitrogen can similarly help repair damage from insect outbreaks. Daniel Potter and his colleagues found it vital in promoting recovery from grubs. Legume weeds, like clover and black medic, can be reduced or eliminated by periodic nitrogen treatments.</td>
</tr>
<tr>
<td>Fast-release nitrogen fertilizer can be used to grow a turf out of many pest problems. N can be sprayed as a liquid or applied as a dry granular and irrigated to activate. A rate of 1 lb. per 1000 ft2 solves many problems; a half rate is recommended for delicate turf areas.</td>
<td></td>
</tr>
<tr>
<td><strong>Phosphorus</strong></td>
<td>Regular phosphate applications reduced crabgrass and dandelion populations to 5% from 26%, according to work by Wayne Huffine. Foliar sprays of soluble phosphate have also been shown to have a mild curative effect on brown patch disease.</td>
</tr>
<tr>
<td>Most phosphate products take far too long to dissolve and activate to aid in pest control. Quickly soluble sources like diammonium phosphate (DAP) can be dissolved and sprayed for faster action and medicinal effects.</td>
<td></td>
</tr>
<tr>
<td><strong>Corn gluten</strong></td>
<td>Nick Christians discovered the herbicidal side-effects accidentally and has gone on to patent it for turf. Rates of 100 lbs. per 1000 ft2 are needed for 95% crabgrass control. Work by Tom Turner has found mixed results of gluten, depending on the year, rate, and weather.</td>
</tr>
<tr>
<td>This livestock feed product exhibits pre-emergence activity on crabgrass and other annual weeds. It also functions as a slow-release, natural fertilizer, containing 10% N.</td>
<td></td>
</tr>
<tr>
<td><strong>Phosphorus</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Corn gluten</strong></td>
<td></td>
</tr>
</tbody>
</table>

42 LANDSCAPE MANAGEMENT / DECEMBER 2000 / www.landscapegroup.com
HERBAL REMEDIES

Salicylic acid — Salicylic acid is the white dusting you find on the surface of many plants, most notably on the bark of aspen trees. Aspirin is a derivative of salicylic acid. It is a natural protector in plants that shields against oxidation and stimulates healing.

Xanthomonas — Suspensions of Xanthomonas bacteria can be sprayed on the turf on weekly intervals or injected through the sprinkling system for control of poa annua (annual bluegrass).

Schmidt has used salicylic acid to improve fitness against disease and even to enhance frost and cold tolerance. "We buy salicylic acid by the 10-lb. bag and it's cheap," he says. His recent studies have had more success with root applications — rather than foliar.

Japanese researchers, led by S. Imaizumi, found reductions in annual blue-grass populations of up to 75% from certain strains of Xanthomonas. Kentucky bluegrass, bermudagrass, and zoysia were unharmed. Recent work by Vargas confirmed these findings. He found additional Poa control by mixing PGR (plant growth regulator) with the bacterial suspension. Work at the University of Massachusetts found that Xanthomonas works better against the annual strain of Poa annua than the perennial strain.

LIVE BIOLOGICAL REMEDIES

Pseudomonas — Michigan State University's TX-1 strain of Pseudomonas can be injected via a BioJect appliance into the irrigation system for disease suppression.

Pseudomonas bacteria has shown activity against dollar spot, brown patch, and pythium diseases. It also shows minor activity against anthracnose, leaf spot, take-all patch, bermudagrass decline, necrotic ring spot, summer patch, pink snow mold, and gray leaf spot, according to Vargas. However, under severe disease pressure, fungicides are still required. Graham Davis reported a 27 to 33% reduction in dollar spot severity from TX-1, when tallied across an entire growing season.

Nematodes — Seven different strains of beneficial nematodes are available for control of insect pests. Nematodes are microscopic pinworms, applied alive, that parasitize certain insect pests. However, when sprayed on, most will dry out and die. Granular applications are preferable. (A list of suppliers can be found online at http://edis.ifas.ufl.edu/pdffiles/IN/IN09600.pdf).

Nematodes are effective against grubs, mole crickets, caterpillars, and soil inhabiting larva. Beneficial nemas are particularly “host specific,” meaning that a given strain of nematode is picky, preferring certain insect pests over others. Be sure to get the right strain for your intended critter.
If you really want to keep something

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And Team Pro won't harm established ornamentals, turfgrass or your reputation for a good value. For information on fertilizers formulated with Team Pro, talk to your supplier. Or call us at 1-800-255-3726 or visit our web site, www.dowagro.com. Then stand back, and unleash the Power of Two. Always read and follow label directions.
## FUNGICIDES

### Table 1. Fungicides labeled for residential lawns

<table>
<thead>
<tr>
<th>Pathogen</th>
<th>Fungicides</th>
<th>Rates (oz/1,000 ft²)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Brown Patch</strong></td>
<td>Azoxyrstobin (Heritage 50WG)</td>
<td>0.2 — 0.4</td>
</tr>
<tr>
<td></td>
<td>Flutolanil (ProStar 70WP)</td>
<td>1.5 — 3.0</td>
</tr>
<tr>
<td></td>
<td>Thiophanate-methyl (Cleary’s 3336 50WP)</td>
<td>2.0</td>
</tr>
<tr>
<td></td>
<td>Trifloxystrobin (Compass 50WG)</td>
<td>0.1 — 0.25</td>
</tr>
<tr>
<td><strong>Dollar Spot</strong></td>
<td>Fenarimol (Rubigan 1AS)</td>
<td>0.75</td>
</tr>
<tr>
<td></td>
<td>Myclobutanil (Eagle 40WP)</td>
<td>0.5 — 1.2</td>
</tr>
<tr>
<td></td>
<td>Propiconazole (Banner MAXX 1.3 MEC)</td>
<td>1.0 — 2.0</td>
</tr>
<tr>
<td></td>
<td>Thiophanate-methyl (Cleary’s 3336 50WP)</td>
<td>2.0</td>
</tr>
<tr>
<td></td>
<td>Triadimefon (Bayleton 50WP)</td>
<td>0.5</td>
</tr>
<tr>
<td><strong>Gray Leaf Spot</strong></td>
<td>Azoxyrstobin (Heritage 50WG)</td>
<td>0.2 — 0.4</td>
</tr>
<tr>
<td></td>
<td>Thiophanate-methyl (Cleary’s 3336 50WP)</td>
<td>4.0 — 8.0</td>
</tr>
<tr>
<td></td>
<td>Trifloxystrobin (Compass 50WG)</td>
<td>0.15 — 0.25</td>
</tr>
<tr>
<td><strong>Leaf Spot (Melting out)</strong></td>
<td>Azoxyrstobin (Heritage 50WG)</td>
<td>0.2 — 0.4</td>
</tr>
<tr>
<td></td>
<td>Thiophanate-methyl (Cleary’s 3336 50WP)</td>
<td>4.0 — 8.0</td>
</tr>
<tr>
<td></td>
<td>Trifloxystrobin (Compass 50WG)</td>
<td>0.1 — 0.2</td>
</tr>
<tr>
<td><strong>Necrotic Ring Spot</strong></td>
<td>Azoxyrstobin (Heritage 50WG)</td>
<td>0.4</td>
</tr>
<tr>
<td></td>
<td>Fenarimol (Rubigan 1AS)</td>
<td>4.0 — 8.0</td>
</tr>
<tr>
<td></td>
<td>Myclobutanil (Eagle 40WP)</td>
<td>1.2</td>
</tr>
<tr>
<td></td>
<td>Thiophanate-methyl (Cleary’s 3336 50WP)</td>
<td>4.0 — 8.0</td>
</tr>
<tr>
<td></td>
<td>Propiconazole (Banner MAXX 1.3 MEC)</td>
<td>4.0</td>
</tr>
<tr>
<td><strong>Red Thread</strong></td>
<td>Azoxyrstobin (Heritage 50WG)</td>
<td>0.2 — 0.4</td>
</tr>
<tr>
<td></td>
<td>Fenarimol (Rubigan 1AS)</td>
<td>8.0</td>
</tr>
<tr>
<td></td>
<td>Myclobutanil (Eagle 40WP)</td>
<td>0.6 — 1.2</td>
</tr>
<tr>
<td></td>
<td>Triadimefon (Bayleton 50WP)</td>
<td>0.5 — 1.0</td>
</tr>
<tr>
<td></td>
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<tr>
<td></td>
<td>Trifloxystrobin (Compass 50WG)</td>
<td>0.1 — 0.2</td>
</tr>
<tr>
<td><strong>Summer Patch</strong></td>
<td>Azoxyrstobin (Heritage 50WG)</td>
<td>0.4</td>
</tr>
<tr>
<td></td>
<td>Fenarimol (Rubigan 1AS)</td>
<td>4.0 — 8.0</td>
</tr>
<tr>
<td></td>
<td>Myclobutanil (Eagle 40WP)</td>
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</table>
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## Cool- and Warm-Season Insect Pests

### Warm-season insect pests

<table>
<thead>
<tr>
<th>Insect</th>
<th>Where to Find Them</th>
<th>Damage Symptoms</th>
<th>Control Practices</th>
</tr>
</thead>
</table>
| Cutworms/Armyworms | Warm-season grasses | Turf clipped at soil level; large bare areas | 1. treat late in day.  
2. do not mow or remove clippings for 1-3 days;  
3. may be present from early spring to late fall |
| Fire ants | Warm-season grasses | Unsightly mounds that may damage mowers, painful stings a problem in high-traffic areas | 1. control in spring and fall when workers forage for food;  
2. labor-intensive mound treatments are most effective;  
3. use continuous control once you start;  
4. do not disturb mounds in treatment;  
5. use baits before using contact insecticides (they return baits to mound) |
| Mole crickets | Bahiagrass, close-cut turf | Tunneling, dieback, thin spots | 1. treat in June/July when eggs hatch;  
2. follow-up treatments usually needed;  
3. Watch adults in March/April to pinpoint egg hatch areas |
| Ground pearls | Bermudagrass, centipedegrass | Yellowing, turf dieback, no new regrowth the following season | 1. no known effective controls;  
2. manage for turf tolerance;  
3. irrigate during dry weather |
| Southern chinch bugs | All warm-season grasses, especially St. Augustinegrass | Yellowed turf, turning reddish brown | 1. avoid overfertilizing;  
2. manage thatch;  
3. irrigate in dry spells;  
4. apply pesticides with plenty of water;  
5. multiple treatments often needed |
| Twolined spittlebugs | Warm-season grasses | Yellowed turf, unsightly "spittle masses" | 1. control adults on ornamentals like hollies;  
2. treat on cloudy days when bugs are higher up on turf;  
3. start monitoring in early summer |
| White grubs | Warm-season grasses | Drought stress and turf dieback, may attract hungry moles or skunks | 1. treatments most effective late Aug./early Sept.;  
2. grubs like low-cut, high maintenance turf;  
3. avoid ornamentals attractive to adult Japanese beetles or green June beetles |
| Bermudagrass mites | Bermudagrass | Yellowing of leaf tips, then shortened internodes for tufted growth, death | 1. irrigate during dry spells;  
2. proper fertilization helps turf outgrow damage;  
3. use resistant cultivars;  
4. multiple treatments often needed |
| Bees & wasps | All turf types | Holes, mounds, tunneling in turf, visible flying insects | 1. maintain healthy, lush turf;  
2. mulch under shrubs and trees and keep it fresh to discourage nesting |
IF YOU CAN PLANT IT, FERTILIZE IT, WATER IT, CUT IT, SPRAY IT, DIG IT, WHOLESALE IT, PICK IT, WEED IT, INVENTORY IT, IRRIGATE IT, PINCH IT, DESIGN IT, DELIVER IT, ARRANGE IT, POT IT, PRUNE IT, RETAIL IT, OR MULCH IT, WE CAN INSURE IT.

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Circle No. 127 on Reader Inquiry Card
**Insects / LM’s Quick Reference Technical Guide**

<table>
<thead>
<tr>
<th>INSECT</th>
<th>WHERE TO FIND THEM</th>
<th>DAMAGE SYMPTOMS</th>
<th>CONTROL PRACTICES</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cool-season insect pests</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Japanese beetle</strong></td>
<td>Sandy, loamy soils</td>
<td>Soil samples to count population</td>
<td>1. determine species; 2. target and time controls accordingly; 3. water in grub insecticide thoroughly in irrigated turf</td>
</tr>
<tr>
<td><strong>European chafer</strong></td>
<td>Poorly irrigated turf</td>
<td>Soil samples to count and identify population</td>
<td>1. determine species; 2. less susceptible to insecticides than most other grub species; 3. target and time controls accordingly; 4. water in grub insecticide thoroughly</td>
</tr>
<tr>
<td><strong>Oriental beetle</strong></td>
<td>Turf in the Northeast United States</td>
<td>Look in hot/dry soils a few weeks ahead of Japanese beetles</td>
<td>1. less susceptible to insecticides so time carefully; 2. may need a followup treatment; 3. water in grub insecticide thoroughly</td>
</tr>
<tr>
<td><strong>Asiatic garden beetle</strong></td>
<td>Turf in the northeast United States</td>
<td>Soil samples to find tiny grubs</td>
<td>1. may be less sensitive to many turf insecticides and can establish in place of other grubs controlled by these products; 2. just a nuisance, but that could change; 3. water in grub insecticide thoroughly</td>
</tr>
<tr>
<td><strong>Northern masked chafers</strong></td>
<td>Roots and organic matter</td>
<td>Look for broken off roots or damage to root hairs</td>
<td>1. determine species; 2. target and time controls accordingly; 3. most turf insecticides work reasonably well</td>
</tr>
<tr>
<td><strong>Little billbug</strong></td>
<td>Turf in eastern and midwestern United States</td>
<td>Target emergence from hibernating sites before they lay eggs</td>
<td>1. determine species and appropriate timing; 2. target emergence; 3. can use degree-day model; 4. applications at larvae stage not as successful</td>
</tr>
<tr>
<td><strong>Bluegrass billbug</strong></td>
<td>Predominant species in eastern United States</td>
<td>Target emergence from hibernation before they lay eggs</td>
<td>1. determine species and timing; 2. target emergence; 3. can use degree-day model; 4. applications at larvae stage not as successful; 5. may use endophyte-enhanced turf cultivars</td>
</tr>
<tr>
<td><strong>Uneven billbug</strong></td>
<td>Turf in eastern United States</td>
<td>Active adults in early spring and late fall</td>
<td>1. determine species and timing; 2. target emergence; 3. treat accordingly; 4. applications at larvae stage not as successful</td>
</tr>
<tr>
<td><strong>Denver billbug</strong></td>
<td>Turf in Rocky Mountains and northern Plains states</td>
<td>May overwinter as medium/large larvae or adults</td>
<td>1. determine species and timing; 2. target emergence; 3. treat accordingly; 4. applications at larvae stage not as successful</td>
</tr>
<tr>
<td><strong>Hairy chinch bugs</strong></td>
<td>Midwest and mid-Atlantic areas</td>
<td>Damage occurs when turf has heat or moisture stress</td>
<td>1. identify chinch bugs; 2. apply appropriate insecticides; 3. damage may still remain, especially if turf is in summer dormancy; 4. may use endophyte-enhanced turf cultivars</td>
</tr>
<tr>
<td><strong>Webworms</strong></td>
<td>Several species in northern United States</td>
<td>Damage may be severe or sporadic, may not need attention</td>
<td>1. treatments most effective 2 to 3 weeks after peak moth flight; 2. timing reaches small, susceptible caterpillars as they become active; 3. endophyte-enhanced turf cultivars are resistant to some species</td>
</tr>
</tbody>
</table>

* Check with your county cooperative extension agent for insecticide recommendations
Common turfgrass insecticides currently under FQPA review:

<table>
<thead>
<tr>
<th>Common name: acephate</th>
<th>Common name: isofenphos</th>
<th>Common name: trichlorfon</th>
</tr>
</thead>
<tbody>
<tr>
<td>Examples of trade name: Orthene</td>
<td>Examples of trade name: Oftanol</td>
<td>Examples of trade name: Dylox</td>
</tr>
<tr>
<td>Class: OP</td>
<td>Class: OP</td>
<td>Class: OP</td>
</tr>
<tr>
<td>Pests commonly treated: mole crickets, caterpillars, fire ants</td>
<td>Pests commonly treated: white grubs, mole crickets, billbugs, chinch bugs</td>
<td>Pests commonly treated: white grubs</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Common name: bendiocarb</th>
<th>Common name: carbaryl</th>
<th>Common name: ethoprop</th>
</tr>
</thead>
<tbody>
<tr>
<td>Examples of trade name: Turcam</td>
<td>Examples of trade name: Sevin</td>
<td>Examples of trade name: Mocap</td>
</tr>
<tr>
<td>Class: carbamate</td>
<td>Class: carbamate</td>
<td>Class: OP</td>
</tr>
<tr>
<td>Pests commonly treated: white grubs, chinch bugs</td>
<td>Pests commonly treated: caterpillars, white grubs, chinch bugs</td>
<td>Pests commonly treated: mole crickets</td>
</tr>
</tbody>
</table>

SOME BIORATIONAL CONTROL OPTIONS

<table>
<thead>
<tr>
<th>BRAND</th>
<th>PROBLEM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avid</td>
<td>leafminers, mites</td>
</tr>
<tr>
<td>Azatin</td>
<td>broad spectrum IGR</td>
</tr>
<tr>
<td>BioNeem</td>
<td>broad spectrum IGR</td>
</tr>
<tr>
<td>Conserve</td>
<td>caterpillars, larvae of</td>
</tr>
<tr>
<td></td>
<td>leaf-feeding beetles</td>
</tr>
<tr>
<td></td>
<td>and sawflies</td>
</tr>
<tr>
<td>DiTera</td>
<td>nematocide</td>
</tr>
<tr>
<td>Match</td>
<td>caterpillars</td>
</tr>
<tr>
<td>Merit</td>
<td>grubs, leaf miners,</td>
</tr>
<tr>
<td>aphids, etc.</td>
<td></td>
</tr>
<tr>
<td>Neemazad</td>
<td>broad spectrum IGR</td>
</tr>
<tr>
<td>Mach2</td>
<td>IGR</td>
</tr>
<tr>
<td>Hexygon</td>
<td>miticide</td>
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<tr>
<td>insecticidal soaps</td>
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<tr>
<td>horticultural oils</td>
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<tr>
<td>Heritage</td>
<td>fungicide</td>
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<tr>
<td>BioTrek</td>
<td>biological fungicide</td>
</tr>
<tr>
<td>Spot Less</td>
<td>biological fungicide</td>
</tr>
</tbody>
</table>

RICK BRANDENBURG, PH.D., TURFGRASS ENTOMOLOGIST, NORTH CAROLINA STATE UNIVERSITY

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Keys to an efficient operation

1. Know the project inside and out before arriving at the site
2. Make sure all materials are ordered and equipment is obtained
3. Make sure the general contractor has prepared the site for you
4. Have workers report directly to site to save time
5. Expect weather problems and prepare accordingly
6. Keep in constant communication with workers, managers and customers

15 ways to build your operation

- Educate yourself; become a business person.
- Arrange for enough money to operate in a smooth manner.
- Price to make your services profitable, not just to get business.
- Have a plan for growth and stick to it. Extra business may sound good, but if you overextend yourself or lose money on the work, what is the gain?
- Sell only enough business you can reasonably handle.
- Learn to delegate; you can't do it all.
- Get involved with other landscape professionals.
- Have realistic expectations.
- Diversify your customer base.
- Focus on your key services.
- Understand and maintain good cash flow.
- Focus on people.
- Be 'in' the business; take it seriously.
- Always try to improve.
- Make sure key players are trustworthy.
We don't really have a crystal ball to look into, but we do have over fifty years of experience and research that you can rely on. Since 1945 Pennington has been growing, researching and perfecting our grass seed so that we've encountered just about every problem and situation imaginable that involves grass. Chances are that if you have a question about turf... we already have the answer. Our Turf Specialists are out there in the field as a resource for you - in order to help you do your job even better. So call on a Pennington Turf Specialist for the answer to all your turf problems and rely on Pennington Seed for the solution to all of your turf needs. When the right grass is essential, rely on Pennington Penkoted® seed for the quality you can trust.

WHAT IS YOUR QUESTION?

Call for your answer: 800-277-1412 ext. 281
e-mail: sportturf@penningtonseed.com
www.penningtonseed.com

Circle No. 125 on Reader Inquiry Card
Two sides of the “contractor” coin

We combed our research to develop two profiles of “typical” landscape managers. For comparison, we selected data of small organizations (revenues less than $100,000) and larger ones (revenues over $500,000) from our Penn survey. Both could describe themselves as “landscape contractors.”

<table>
<thead>
<tr>
<th></th>
<th>Joe Lawn Service</th>
<th>Dan Green Guy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company revenues</td>
<td>Less than $100,000</td>
<td>More than $500,000</td>
</tr>
<tr>
<td>Services offered (by rank)</td>
<td>Mowing</td>
<td>Landscape construction</td>
</tr>
<tr>
<td></td>
<td>Landscape construction</td>
<td>Mowing</td>
</tr>
<tr>
<td></td>
<td>Turf aeration</td>
<td>Turf fertilization</td>
</tr>
<tr>
<td>Customer mix</td>
<td>Residential – 67%</td>
<td>Residential – 55%</td>
</tr>
<tr>
<td></td>
<td>Commercial – 25%</td>
<td>Commercial – 41%</td>
</tr>
<tr>
<td>Years in operation</td>
<td>5 to 10 years</td>
<td>11 to 20 years</td>
</tr>
<tr>
<td>Location</td>
<td>Northeast or Midwest</td>
<td>South</td>
</tr>
<tr>
<td>Expect increased revenue for 2001?</td>
<td>Yes – 61%</td>
<td>Yes – 72%</td>
</tr>
<tr>
<td>Expect higher prices for 2001?</td>
<td>Yes – 69.2%</td>
<td>Yes – 71.4%</td>
</tr>
<tr>
<td>What are your top 3 challenges in business?</td>
<td>Growth management – 66.7%</td>
<td>Labor availability – 84.8%</td>
</tr>
<tr>
<td></td>
<td>Labor availability – 54.8%</td>
<td>Developing field supervisors/foremen – 78.8%</td>
</tr>
<tr>
<td></td>
<td>Financing availability – 42.9%</td>
<td>Growth management – 51.5%</td>
</tr>
<tr>
<td>Hourly rate for employees</td>
<td>Best employee – $12/hour</td>
<td>Best employee – $18/hour</td>
</tr>
<tr>
<td></td>
<td>New employee – $8/hour</td>
<td>New employee – $8/hour</td>
</tr>
<tr>
<td>Number of employees</td>
<td>Full time – 4</td>
<td>Full time – 30</td>
</tr>
<tr>
<td></td>
<td>Part time – 4</td>
<td>Part time – 13</td>
</tr>
<tr>
<td>Employee retention programs used</td>
<td>Incentives/bonus – 74.1%</td>
<td>Incentives/bonus – 66.7%</td>
</tr>
<tr>
<td></td>
<td>Transportation – 37%</td>
<td>Uniforms – 60%</td>
</tr>
<tr>
<td></td>
<td>Uniforms – 37%</td>
<td>Retirement plan – 60%</td>
</tr>
<tr>
<td></td>
<td>Retirement plan – 29.6%</td>
<td>Promotions – 43.3%</td>
</tr>
<tr>
<td>Full time mechanic?</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>Have a Web site?</td>
<td>Yes – 9.3%</td>
<td>Yes – 33.3%</td>
</tr>
<tr>
<td>Highest level of education</td>
<td>High school graduate</td>
<td>Bachelor's degree</td>
</tr>
<tr>
<td>1999 personal income</td>
<td>$61,889</td>
<td>$95,174</td>
</tr>
<tr>
<td>Hours worked per week</td>
<td>55</td>
<td>64</td>
</tr>
<tr>
<td>Age</td>
<td>40</td>
<td>42</td>
</tr>
<tr>
<td>Years in industry</td>
<td>15</td>
<td>21</td>
</tr>
</tbody>
</table>
On-site risks to avoid

Based on the observations of loss control specialists, we've listed three of the most common office site risk factors, along with advice on how to correct potential problems.

1. **Wet surfaces/floors.** Uneven surfaces, walks, holes and changes in level are major sources of "slip and fall" injuries, both indoors and outdoors. Wet areas made slick by frequent watering and algae growth are also a problem. To cut down on the possibility of these injuries,
   - post warning signs in slippery areas,
   - level uneven areas and fill in holes,
   - fence areas that can't be leveled,
   - treat walking surfaces to reduce algae growth, and
   - routinely inspect walkways.

2. **Cluttered aisles and walkways.** Hoses left in walkways, as well as trees and shrubs that protrude, are tripping hazards. Bags of seed and/or fertilizer and storage pallets also present safety hazards for employees and others. To prevent these types of injuries, you should:
   - check walkways on a daily basis to be sure they are clear of obstacles,
   - be certain hanging items above walkways and doorways are secure and out of reach, and
   - make sure tool storage areas are secure.

3. **Poor electrical wiring.** Poor wiring is one of the biggest causes of fires. The most common electrical violations found are temporary wiring situations, excessive use of extension cords (including those made of "Romex" wiring) and improper splicing. To prevent the possibility of an electrical fire, heed the following advice:
   - Have your electrical system inspected by a professional electrician
   - Join wires by standard twist connectors. Wires that are twisted together can loosen and arc, which generates heat and more arcing, potentially causing a fire.
   - Check extension cords to ensure they can handle the load they're carrying
   - Do not place extension cords under carpets: Cords can break down from constant foot traffic and can smolder undetected, potentially causing a large fire.
   - Never plug one extension cord into another.
   - Be certain that all joints are inside a junction or receptacle box.
   - Keep breaker and service boxes away from wet walls and protect them from leaks.

No huffing. No puffing.
Just plenty of wind. John Deere BP40 and BP50 Pro-Series™ Blowers feature maximum wind velocities of 180 and 185 mph and weigh just 18 and 19 lb., respectively. CD ignition provides starting that won't steal your breath away. A wide, padded harness means extra operating comfort.
Pro-Series blowers. Available only from your servicing John Deere dealer.

A New Benchmark In Professional Productivity
Whether the economy continues to expand or slow, these 10 trends won't change. Here they are:

1. "Easy" growth – It's not only fairly easy to grow an operation, it's sometimes a real challenge to limit growth. Survey respondents named landscape design/installation the fastest growing segment, followed by maintenance.

2. Uncertainty about the future – Is the economy cooling? Will it affect construction, disposable income for consumers and commercial maintenance budgets? It's hard to prepare for this.

3. Consolidators are getting it together – While the rate of consolidation has slowed, the consolidated companies are starting to standardize operations and bring on some real competition.

4. New, tougher competition – New competitors enter this market constantly, making competition tough and squeezing prices, particularly in the maintenance side of the business. This won't stop.

5. Demanding customers – Blame it on instant messaging if you like, but today's residential and commercial customers are much more fussy and pushy about getting "extras" in a deal. And they want it now!

6. Ouch! Lack of labor hurts – Labor shortages are a fact of life and there is no solution on the horizon. Some organizations make the most of the situation with good management, benefits and mechanization.

7. Regulations with bite – Key issues challenge landscapes around the country, including: availability and use of pesticides; blower noise and engine exhausts; ozone-alert restrictions; control of irrigation installation; and water restrictions.

8. Diversity in services and customers – Innovative contractors and LCOs are expanding into new areas, franchising new services and seeking employees from new sources.

9. Supply chain blues – Manufacturers are merging at a dizzying rate, the ABT seed consolidation's fallout has yet to fall out and dealer/distributor chains continue to confuse and frustrate industry professionals. This will continue as long as mergers and acquisitions are profitable.

10. High-tech goes "green" – Laptops, palm devices, digital photography, new software and the Web continue to attract the attention of tech-sawy landscape managers. But how many are mechanizing for better productivity?

---

**Fastest growing service segments**

(percent chosen as fastest growing business segment):

- Landscape design/build services 33%
- Landscape maintenance services 22%
- Chemical applications 6%
- Other specialty services 5%
- Irrigation Services 2%
- Tree care services 2%

---

**How you recruit employees**

Recommendations from current employees 75%

- Newspaper ads 46.3%
- Hiring from competitors 15.7%
- Walk-ins/word of mouth 14.8%
- Employment agencies 13.0%
- Help wanted signs 13.0%
- Schools/job fairs 13.0%
- Internet 11.1%
Want a new source for pest information?

www.pestfacts.org

Termites, cockroaches, rodents, even poison ivy and other nasty weeds. They're all pests, which means they can cause real problems that pose health and safety risks to children and adults. The good news is now you've got the Pest Facts Information Center at www.pestfacts.org. It's a handy resource discussing the problems caused by pests, as well as the safe and responsible use of urban pesticides and related issues. So don't just sit there...log on.
**MAJOR FERTILIZER PRODUCTS (NITROGEN AVAILABILITY)**

<table>
<thead>
<tr>
<th>Type:</th>
<th>Soluble nitrogen</th>
<th>Coated soluble nitrogen</th>
<th>Natural organic nitrogen</th>
<th>Reacted (synthetic) organic nitrogen</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sulfur coated urea</td>
<td></td>
<td></td>
<td>Activated sewage sludge</td>
<td>Ureaform (38% N)</td>
</tr>
<tr>
<td>(37 to 39% N)</td>
<td></td>
<td></td>
<td>(6% N)</td>
<td></td>
</tr>
<tr>
<td>Ammonium sulfate (21% N)</td>
<td>Polymer coated urea</td>
<td></td>
<td>Digested sewage sludge</td>
<td>Methylenearia</td>
</tr>
<tr>
<td></td>
<td>(38 to 44% N)</td>
<td></td>
<td>(2% N)</td>
<td>(40% N)</td>
</tr>
<tr>
<td>Urea (46% N)</td>
<td>Polymer coated sulfur coated urea (38 to 39% N)</td>
<td>Fish meal (10% N)</td>
<td>Liquid methylenearia</td>
<td>Isobutylidenediurea (31% N)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Dried blood meal (12% N)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Composted turkey manure</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(10% N)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**CHARACTERISTICS OF NITROGEN**

<table>
<thead>
<tr>
<th>Quick-release sources</th>
<th>Coated slow-release sources</th>
<th>Reacted slow-release sources</th>
</tr>
</thead>
<tbody>
<tr>
<td>Soluble in water</td>
<td>Slowly soluble in water</td>
<td>Controlled solubility in water</td>
</tr>
<tr>
<td>Can be used immediately by plants, which show rapid response</td>
<td>Can be used less frequently</td>
<td>Supplies N gradually</td>
</tr>
<tr>
<td>High potential for foliar burn</td>
<td>Reduced fertilizer losses from leaching</td>
<td>Little fertilizer losses from leaching</td>
</tr>
<tr>
<td>Require applications at low rates, frequent intervals to sustain growth</td>
<td>Produce more uniform growth response</td>
<td>Low salt index, little burning</td>
</tr>
<tr>
<td>Leach readily</td>
<td>Economically sound for general turf applications</td>
<td>Performance not affected by coating</td>
</tr>
<tr>
<td></td>
<td>Susceptible to breaking/damage with handling</td>
<td></td>
</tr>
</tbody>
</table>
Sure, you had to cut around a lot of obstacles, but you did it in record time! And if the customer's turf looks better than ever? You did it all on a Grasshopper, and it's never been easier. The secret is in the equipment.

No one has to know how easy mowing is with Grasshopper's front-mounted deck, where you have the visibility to trim and mow. Or the advantages of HydraSmooth steering that eliminate all footwork. By all means keep mum about how you stay comfortably in control with the Ultimate Operator Station. You complete your job ahead of schedule and still feel renewed for the rest of the day.

If you're lucky maybe they won't notice all the comfortable legroom you enjoy while reaching the deck under shrubs and trees. You'll be the envy of every other contractor if anyone finds out ...

You can't even break a sweat with maintenance so accessible and easy.

So keep these secrets low-profile — much like the terrain-hugging Grasshopper design — and let your quality of work speak for itself.

Give us a call or visit our website for details on Grasshopper's complete line of true zero-turn (True ZT) mowers and large capacity leaf/grass collection systems.

Ask for our free video on the Quick Converter Implement System, which transforms your air-cooled or liquid-cooled Grasshopper True ZT power unit into a compact turf renovation and snow removal system.

It's easy to finance or lease a Grasshopper! Ask for details.
# COMPARISON OF MAJOR NITROGEN SOURCES

<table>
<thead>
<tr>
<th>Characteristics</th>
<th>Methyleneurea</th>
<th>Ureaform</th>
<th>IB**</th>
<th>SCU</th>
<th>Polymer Coated</th>
<th>Urea</th>
</tr>
</thead>
<tbody>
<tr>
<td>Release characteristics</td>
<td>12-16 weeks</td>
<td>12-16 months</td>
<td>12-16 weeks</td>
<td>Varies</td>
<td>Varies</td>
<td>1-4 weeks</td>
</tr>
<tr>
<td>Hydrolysis releasable</td>
<td>*</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Microbial releasable</td>
<td>*</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Not dependent on coating or particle size for release</td>
<td>*</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nonburning</td>
<td>*</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Low salt</td>
<td>*</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Minimal leaching/volatilization</td>
<td>*</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Temperature response</td>
<td>*</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Can cause mottling if coating is broken

** IB is a registered trademark of Lebanon Seaboard Corp.

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## U.S. MANUFACTURERS AND PRIMARY DISTRIBUTORS

### 1998 CONSUMPTION (DOLLARS)

*Estimated wholesale of the U.S. CRF market by product type, 1998*

<table>
<thead>
<tr>
<th>Product</th>
<th>% share</th>
<th>$ Dollars (Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>UF fertilizers</td>
<td>43</td>
<td>$142.2</td>
</tr>
<tr>
<td>IBDU*</td>
<td>2</td>
<td>8.3</td>
</tr>
<tr>
<td>Sulfur coated &amp; polymer coated</td>
<td>16</td>
<td>52.5</td>
</tr>
<tr>
<td>Polymer coated</td>
<td>22</td>
<td>74.4</td>
</tr>
<tr>
<td>Other slowly soluble products</td>
<td>5</td>
<td>16.4</td>
</tr>
<tr>
<td>Processes natural organic</td>
<td>12</td>
<td>40.6</td>
</tr>
<tr>
<td>Total</td>
<td>100</td>
<td>$334.3</td>
</tr>
</tbody>
</table>

Source: Controlled Release Fertilizers, June 1998, AGRICULTURE RESEARCH & CONSULTING, INC., SAN MATEO, CA.
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FlightControl® is the only product that effectively protects turf areas seven days a week, 24 hours a day. It works in two ways, first by sending a visual warning (goose see it, but humans don't), then by delivering a harmless, but effective gut reaction if they feed. FlightControl is odorless, weather-proof, and does the job without harming humans, vegetation or wildlife.

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B-K Lighting Lumière Design
Kichler Focus
Greenlee Rockscapes
Hadco Lighting Hanover Lantern
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All gauges of low voltage cable • Fixture accessories • Installation materials
California Landscape Lighting
Corporate Capabilities
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April
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May
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June
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 Distributor Listings (see page 96)
 Turn to this section for an alphabetical listing of distributors by state. Each listing includes the company's name, address, telephone and fax numbers.

 Product Index (see page 112)
 This extensive, alphabetical product listing includes reference to the Yellow Pages headings in the Buyers' Guide. For example, look under "C" in the product index for chemicals-protection and nutrition—then turn to the page number indicated to find the complete listing of fertilizer suppliers in the Yellow Pages section.

 Yellow Pages Buying Directory (see page 117)
 This section provides specific listings by product headings and includes the name and telephone numbers of all companies offering these products. Refer back to the Suppliers Listings for company addresses and fax numbers.
ARDISAM Inc, PO Box 666, Cumberland WI 54829; Phone: 712-258-0108, 800-345-6007; Fax: 712-258-5363; Email: sales@ardisam.com; Online: www.ardisam.com; Contact: Sales Mgr, Tim Certain; Type of company: Equipment/accessories

ARSIS Inc, 655 W Ryan, PO Box 157, Brillion WI 54110; Phone: 920-756-2141, Fax: 920-756-4472; Email: info@arsis.com; Online: www.arsis.com; Contact: VP Sls, Mike Thuecks; Type of company: Equipment/accessories

ASVI Inc, 840 Lily Ln, PO Box 5160, Grand Rapids MN 55744; Phone: 218-327-3434, 800-345-5954; Fax: 218-327-9122; Email: sales@asvi.com; Online: www.asvi.com; Contact: Sls Dir, Don Powell; Type of company: Equipment/accessories

Ariens Company, 655 W Ryan, PO Box 157, Brillion WI 54110; Phone: 920-756-2141, Fax: 920-756-4472; Email: info@ariens.com; Online: www.ariens.com; Contact: VP Sls, Mike Thuecks; Type of company: Equipment/accessories

ASV Inc, 840 Lily Ln, PO Box 5160, Grand Rapids MN 55744; Phone: 218-327-3434, 800-345-5954; Fax: 218-327-9122; Email: sales@asvi.com; Online: www.asvi.com; Contact: Sls Dir, Don Powell; Type of company: Equipment/accessories

Arkansas Turfgrass Association, PO Box 2217, Little Rock AR 72221-1715; Contact: Dir, Anne Borg

Asphalt Industry Association, 1430 W Broadway A 180, Tempe AZ 85282-1127; Phone: 480-966-1610; Fax: 480-966-0923; Email: azn@primenet.com; Online: www.azn.org; Contact: Exec Director, Cheryl Goar

Ariens Company, 655 W Ryan, PO Box 157, Brillion WI 54110; Phone: 920-756-2141, Fax: 920-756-4472; Email: info@ariens.com; Online: www.ariens.com; Contact: VP Sls, Mike Thuecks; Type of company: Equipment/accessories
Buhler Manufacturing, 301 Mountain St S, Morden, Manitoba Canada R6M 1X7; Phone: 204-822-4467; Fax: 204-822-6348; Email: info@buhler.com; Online: www.buhler.com; Contact: Field Sales Mgr, Art J. Enns; Type of company: Equipment/accessories

Bulk Pack Inc, 1025 North 9th St, Monroe LA 71201; Phone: 318-387-3260 x 15; Fax: 318-387-6363; Email: ryan@bulk-pack.com; Online: www.bulk-pack.com; Contact: Ryan Chappell; Type of company: Equipment/accessories

Burch Mfg Co Inc, 618 First Ave N, Fort Dodge IA 50501; Phone: 515-573-4136; Fax: 515-573-4138; Contact: Pres, Karla Skaggs; Type of company: Equipment/accessories

Burkeen Mfg Co, 11200 High Point Cove, Olive Branch MS 38654; Phone: 662-958-4150, 800-974-2050; Contact: Sr Vice President; Type of company: Equipment/accessories

Busch Hog, PO Box 1039, Selma AL 36702-1039; Phone: 205-342-4112, 888-385-7258; Fax: 205-342-8715; Email: sales@buschhog.com; Online: www.buschhog.com; Contact: Exec Director, Cliff Jaggie

Buhler Manufacturing, 301 Mountain St S, Morden, Manitoba Canada R6M 1X7; Phone: 204-822-4467; Fax: 204-822-6348; Email: info@buhler.com; Online: www.buhler.com; Contact: Field Sales Mgr, Art J. Enns; Type of company: Equipment/accessories

Bulk Pack Inc, 1025 North 9th St, Monroe LA 71201; Phone: 318-387-3260 x 15; Fax: 318-387-6363; Email: ryan@bulk-pack.com; Online: www.bulk-pack.com; Contact: Ryan Chappell; Type of company: Equipment/accessories

Burch Mfg Co Inc, 618 First Ave N, Fort Dodge IA 50501; Phone: 515-573-4136; Fax: 515-573-4138; Contact: Pres, Karla Skaggs; Type of company: Equipment/accessories

Burkeen Mfg Co, 11200 High Point Cove, Olive Branch MS 38654; Phone: 662-958-4150, 800-974-2050; Contact: Sr Vice President; Type of company: Equipment/accessories

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D Dalton Cooper, 68 Forest Ave, Locust Valley NY 11560; Phone: 516-759-2011; Fax: 516-759-2055; Type of company: Equipment/accessories
Dalton Gear Co, 212 Colfax Ave N, Minneapolis MN 55407; Phone: 612-374-2567; Email: daltongear@worldnet.att.net; Online: www.daltongear.com; Type of company: Equipment/accessories
Daniels Pull Plow Inc, 15 N 365 Old Sutton Rd, East Dundee IL 60118; Phone: 847-426-1150, 800-386-2932; Fax: 847-426-1171; Email: daniel-splows@earthlink.net; Contact: Sis Mgr, Wade Madsen; splows@earthlink.net; Online: www.splows.com; Type of company: Snow/ice management
Data Industrial Corp, 11 Industrial Dr, PO Box 740, Mattapoisett MA 02739-0740; Phone: 508-758-6390; Fax: 508-758-4057; Email: sales@dataindustrial.com; Online: www.dataindustrial.com; Contact: VP Sls & Mkgt, Norman Bartle; Type of company: Chemicals-protection and nutrition
Davey Tree Expert Co, 1500 N Mantua St, Kent OH 44240-5193; Phone: 330-673-9511, 800-445-6481; Fax: 330-673-9523; Email: nobirds@flightcontrol.com; Online: www.thebirdcontrol.com; Type of company: Irrigation/drainage/water management
DCV, Inc, Environmental BiocontrolIntl; 3521 Silverside Rd, Wilmington DE 19810; Phone: 302-695-5781, 800-468-6224; Fax: 302-695-5763; Email: nrobis@flightcontrol.com; Online: www.flightcontrol.com; Contact: Dir Mkgt, Mike Gilmore; Type of company: Chemicals-protection and nutrition
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DEB SBS Inc, 1100 S Hwy 27, PO Box 369, Stanley NC 28665; Phone: 704-263-4240, 800-248-7190; Fax: 800-367-7408; Contact: Mktg Mgr, Pam Henson; Type of company: Maintenance supplies
Deeds Equipment Company Inc, 7720 Records Rd, Lawrence IN 46226; Online: www.deeds-equipment.com; Type of company: Equipment/accessories
Deep Root Partners L P, 81 Langston St Ste 4, San Francisco CA 94103; Phone: 415-437-9700, 800-458-7668; Fax: 800-277-7668; Email: deeproot@earthlink.net; Online: www.deeproot.com; Type of company: Equipment/accessories, Design/build products
Deere & Company, Worldwide Commercial & Consumer Equipment Div; 4401 Bland Rd, Raleigh NC 27609, 800-537-8233; Online: www.deere.com; Type of company: Equipment/accessories
See our ads on pages 24-25, 55, 129
Delta Wireless, 1143 N Market Blvd #1, Sacramento CA 95834-1913; Phone: 916-928-1200, 800-551-8550; Fax: 916-928-6602; Contact: David Megeeath; Type of company: Business management
Demco-Dethmers Mfg Co, 4010 320th St, PO Box 189, Boyden IA 51234-0189; Phone: 712-725-2311, 800-543-3626; Fax: 800-845-6420; Email: sales@demco-products.com; Online: www.demco-products.com; Type of company: Equipment/accessories
DEUTZ Corporation, 3883 Steve Reynolds Blvd, Norcross GA 30093; Phone: 770-564-7100; Fax: 770-564-7222; Online: www.deutz.de; Contact: Gen SlsMgr, Steve Corley; Type of company: Equipment/accessories
Diamond Machining Technology Inc, 85 Hayes Memorial Dr, Marlborough MA 01752-1892; Phone: 508-481-5944, 800-666-4368; Fax: 508-485-3924; Email: dmtsharp@dmtsharp.com; Online: www.dmtsharp.com; Type of company: Equipment/accessories
Diamond Z Mfg, 1299 Bass Lane, Caldwell ID 83605; Phone: 208-585-2929, 800-949-2383; Email: 208-585-2112; Email: diamondz@diamondz.com; Online: www.diamondz.com; Contact: Sr Sls Rep, Sam Ozuna; Type of company: Equipment/accessories
DICKEY-John Corp, 5200 Dickey - John Rd, PO Box 10, Auburn IL 62515; Phone: 217-438-3371, 800-637-3302; Fax: 217-438-6012; Email: drc@dickey-john.com; Online: www.dickey-john.com; Contact: Manager - Dist & Dealer Srvcs, Chris Morris; Type of company: Equipment/accessories
Dings Magnetic Group, 4740 W Electric Ave, Milwaukee WI 53219-1626; Phone: 414-672-7830; Fax: 414-672-9846; Email: dmgs@dingsco.com; Online: www.dingsco.com; Contact: Sales Mgr, Harold Bolstad; Type of company: Maintenance supplies
Ditch Witch, PO Box 66, Perry OK 73077, 800-654-6481; Fax: 580-336-3458; Email: info@ditchwitch.com; Online: www.ditchwitch.com; Type of company: Equipment/accessories
Dixie Chopper, 6302 County Rd 100 N, Coatesville IN 46121; Phone: 765-264-6845, 800-233-7596, Fax: 765-246-6146; Email: mcirle@indy.tds.net; Online: www.dixiechopper.com; Contact: Sls mgr, Warren Evens; Type of company: Equipment/accessories
Email: mkadel@dixie-ztr.com; Online: www.dixie-ztr.com; Contact: Public Relations, Judy Woollard; Type of company: Equipment/accessories
Dodge Div, On The Job Program, PO Box 822, Bloomfield Hills MI 48033; Phone: 877-On-The-Job, 800-WORK-RAM; Online: www.4adodge.com; Type of company: Equipment/accessories
Doggett Corp, 31 Cherry St, Lebanon NJ 08833; Phone: 908-236-6335, 800-448-1862; Fax: 908-236-7716; Email: nalt@dixiechopper.com; Online: www.doggett.net; Contact: Vice Pres, Roger D. Mellick; Type of company: Chemicals-protection and nutrition
Dosmatic USA, 1230 Crowley Cir, Carrollton TX 75006-1365; Phone: 972-245-9765, 800-344-6767; Fax: 972-245-9000; Email: dosmatic@aol.com; Online: www.dosmatic.com; Contact: Sales Mgr N America, David Shuster; Type of company: Equipment/accessories, Irrigation/drainage/water management
Dow AgroSciences
Dow AgroSciences, Prof Turf & Ornamental; 9330 Zionsville Rd, Indianapolis IN 46268; Phone: 317-337-4329, 800-255-3726; Fax: 317-337-4350; Email: info@dowagro.com; Online: dowagro.com; Contact: Cmmgr, Keith Roach; Type of company: Chemicals-protection and nutrition
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Dragon Chemical/Burlington Scientific Corp, 71 Carolyn Blvd, Farmingdale NY 11735-1527; Phone: 516-694-4700; Fax: 516-694-9177; Email: bscchem@aol.com; Online: www.burlingtonscientific.com; Contact: VP Operations, Bill Rudy; Type of company: Chemicals-protection and nutrition
Drexel Chemical Co, 1700 Channel Ave, PO Box 13327 (88106-1412), Memphis TN 38106-1412; Phone: 901-774-4370, Fax: 901-774-4666; Email: drc@bellSouth.net; Online: www.drexchem.com; Contact: Nalt Sales Mgr, James Oliver; Type of company: Chemicals-protection and nutrition
DTN Weather Services, 11400 Rupp Dr, Burnsville MN 55337; Phone: 952-890-6069, 800-328-2278; Fax: 952-882-4500; Online: www.dtnweather.com; Contact: Industry Sales Dir, Don Wilmes; Type of company: Equipment/accessories
Duperon Corp, 5693 Becker Rd, Saginaw MI 48601; Phone: 517-754-8800; Fax: 517-754-2175; Email: duperon@concentric.net; Contact: VP, Tammy Bernier; Type of company: Equipment/accessories
Dura Plastic Products, 533 E Third St, PO Box 2097, Beaumont CA 92223-0997; Phone: 951-845-3161, 800-854-2323; Fax: 951-845-7644; Online: www.duraplastics.worldnet.att.net; Contact: Kevin Rost; Type of company: Irrigation/drainage/water management
DuraTech Industries, PO Box 1940, Jamestown ND 58402; Phone: 701-252-4601; Fax: 701-252-0582; Email: info@duratechind.com; Online: www.dura-ind.com; Contact: Sales Rep, Bob Strahm; Type of company: Equipment/accessories

Evergro Sales Inc, 360 E Bower St, Meridian ID 83642; Phone: 208-888-8652; Fax: 208-888-5348; Contact: Branch Mgr, Jeff Jackson; Type of company: Chemicals-protection and nutrition, Seed/sod/sprigs

Ex-Cell Metal Products Inc, 11240 Melrose Ave, Franklin Park IL 60131-1340; Phone: 847-451-0451, 800-392-3557; Fax: 847-451-0458; Email: ex-cell@ex-cell.com; Online: www.ex-cell.com; Contact: Cust Svc Mgr, Jeanine Gousea; VP Slts & Mktg, Ralph D. Considine; Type of company: Equipment/accessories

Excel Industries Inc, dba Hustler Turf Equipment, PO Box 7000, Hesston KS 67062-2097; Phone: 316-327-4911; Fax: 316-327-3123; Email: kraney@excellhustler.com; Online: www.excellhustler.com; Contact: Sales Manager, Fred Schmidt; Type of company: Equipment/accessories

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Exmark Mfg Co, 2101 Ashland Ave, PO Box 808, Beatrice NE 68310-0808, Phone: 402-223-6300; Fax: 402-223-6384; Email: sales@exmark.com; Online: www.exmark.com; Contact: Admin Asst, Julie Klecan; Type of company: Equipment/accessories

Extractor CDM Inc, PO Box 315, Davenport WA 99122; Phone: 509-725-8443, 800-950-6186; Fax: 509-568-1018; Online: www.extractor@famrc.org; Contact: Sales & Promotions, John Bouchard; Type of company: Equipment/accessories

Ferguson Mfg Co, PO Box 1098, Suffolk VA 23439-1098; Phone: 757-539-3409; Fax: 757-934-3612; Email: ferman@fmg.net; Contact: President, Parks Morgan; Type of company: Equipment/accessories

Ferris Industries, 5375 N Main St, Munsville NY 13050; Phone: 315-945-0109, 800-533-6175; Fax: 315-495-0109; Email: marketing@ferrisindustries.com; Online: www.ferrisindustries.com; Contact: Sls, Bill Bower; Type of company: Equipment/accessories

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Ferry-Morse Seed Co, PO Box 1620, Fulton KY 42041-1620; Phone: 270-472-3400, 800-626-3392; Fax: 270-472-3402; Online: www.ferrymorse.com; Contact: Natl Sales Mgr, Bruce Grooms; Type of company: Seed/sod/sprigs

Fertilizer Institute, 501 Second St NE, Washington DC 20002; Phone: 202-675-8250; Fax: 202-544-8123; Online: www.tfi.org; Contact: President, Gary D. Myers

Fiberstars Inc, 4425 Nobel Dr, Fremont CA 94538; Phone: 510-490-7019, 800-327-7877; Fax: 510-490-3247; Online: www.fiberstars.com; Type of company: Design/build products

Filtration, Irrigation & Fertigation (FIF), 18155 Elwood St, Reseda CA 91335-2064; Phone: 818-705-0215, 888-705-0215; Fax: 818-343-0919; Online: www.fireseda.com; Contact: President, Jerome Gutman; Type of company: Irrigation/drainage/water management

Finn Corp, 9281 LeSaint Dr, Fairfield OH 45014-5457; Phone: 513-874-2818, 800-543-7166; Fax: 513-674-2914; Email: finncorp@online.net; Online: www.finncorp.com; Contact: Sales, Patrick Holzbeut; Ed Karentzel; Type of company: Chemicals-protection and nutrition, Equipment/accessories

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First Products Inc, 164 Oakridge Church Rd, PO Box 1425 (31794), Tifton GA 31794; Phone: 229-382-4768, 800-363-8780; Fax: 229-382-0506; Email: sales@fisherplows.com; Online: www.fisherplows.com; Contact: Dir Sls & Mkgt, John Murphy; Type of company: Snow/maintenance

Fiskars Consumer Products Inc, Garden Tools, 610 S 80th Ave, Phoenix AZ 85043-4025; Phone: 623-936-8083, 800-635-8379; Fax: 623-936-9040; Online: www.fiskars.com; Contact: Sales & SVC Mgr, Peter Grayson; Type of company: Irrigation/drainage/water management

Fiskars Industries, 780 Carolina St, Sauk City WI 53583-1907; Phone: 608-439-3425; Email: sales@fiskars.com; Online: www.fiskars.com; Contact: Natl Sales Mgr, John Swindle; Type of company: Equipment/accessories

Flat-Gard Inc, PO Box 636, Howe TX 75549-0636; Phone: 903-532-4926, 800-467-7073; Fax: 903-532-7072; Email: flatgard@aol.com; Online: www.flatgard.webvalley.com; Contact: President, Lee Cooperrtact; Type of company: Maintenance supplies

FluxStake Inc, 2150 Andrea Lane, Ft Myers FL 33912-1907; Phone: 941-481-3539, 800-348-9839; Fax: 941-482-3539; Email: flux@fislexstake.com; Online: www.fislexstake.com; Contact: Sales, Jiller Wheeler; Type of company: Equipment/accessories

Florapersonnel Inc, 1740 LK Markham Rd, Sanford FL 32771; Phone: 407-320-8177; Fax: 407-320-8083; Email: search@florapersonnel.com; Online: www.florapersonnel.com; Contact: Type of company: Services

The Florastone Collection, 15840 Ventura Blvd #201, Encino CA 91346; Phone: 818-761-6959, 800-935-6722; Email: florastone@aol.com; Type of company: Design/build products

Floratine Products, 144 Mid S Cove, Collierville TN 38017; Phone: 901-853-2898; Fax: 901-853-3101; Email: techinfo@floratine.com; Online: www.floratine.com; Contact: Sls, Bill Bynoe; Type of company: Chemicals-protection and nutrition

Florida Irrigation Society, 1025 S Semoran Blvd, Winter Park FL 32792; Phone: 407-678-8119; Fax: 407-678-6494; Contact: Exec Director, Kathy S. Murphy

Florida Nurserymen & Growers Association, 1533 Park Center Dr, Orlando FL 32835-5705; Phone: 407-295-2994, 800-375-3642; Fax: 407-295-1619; Email: fnnga@aol.com; Online: www.fnnga.org; Contact: Exec Vice Pres, Ben Bolusky

Florida Turfgrass Association Inc, 5850 TG Lee Blvd Ste 110, Orlando FL 32822-4423; Phone: 407-856-5767, 800-882-6721; Fax: 407-856-5150; Email: ftga@aol.com; Online: www.ftga.org; Contact: Jane E. Rea

Florists Mutual Insurance Co, 500 St Louis St, Edwardsville IL 62025, 800-851-7740; Phone: 800-233-3642; Email: sales@fmi-insurance.com; Online: www.fmi-insurance.com; Contact: VP, Joan Evers; Type of company: Services

FLOWTRONEX PSI Inc, 10661 Newkirck Rd, Dallas TX 75220; Phone: 214-357-1320; Fax: 214-357-5861; Email: ftxpsi@flowtronex.com; Contact: Natl Sales Mgr, John Swindle; Type of company: Equipment/accessories

FMC Corp. Specialty Products Business; 1735 Market St, Philadelphia PA 19103; Phone: 215-299-6079, 800-321-IFMC; Fax: 215-299-6100; Email: cristi@fmc.com; Contact: T&O Segment Manager, Cristi L. Palmer; Type of company: Chemicals-protection and nutrition

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FMC Software Solutions, 8751 N 51 Ave Ste 101, Glendale AZ 85302; Phone: 623-934-0648; Fax: 623-934-6288; Online: www.fmcsoftwaresolutions.com; Type of company: Equipment/accessories
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Green2go.com, 4410 N State Rd 7 Ste J303, Lauderdale Lakes FL 33319; Phone: 954-730-7141; Fax: 954-730-8098; Email: info@green2go.com; Online: www.green2go.com; Contact: Bus Dev Mgr, Bryce Quick; Type of company: Electronic Commerce, Services

Ground Management Association of Wisconsin, 1635 W Haskel St, Appleton WI 54914; Phone: 920-734-5615; Fax: 920-739-8728; Contact: Past President, Lou Wierichs

GroundTek Manufacturing, 862 Maguire Rd, Ocoee Fl 34761; Phone: 407-877-7473; Fax: 407-877-8670; Email: groundtek@aol.com; Online: www.groundtek.com; Contact: Chmn/Gen Mgr, George L. Bori; Type of company: Design/build products

Gro-Power Inc, 15065 Telephone Ave, Chino CA 91710-9614; Phone: 909-393-3744, 800-473-1307; Fax: 909-393-2773; Email: gpower@webwave.net; Online: www.gropower.com; Type of company: Chemicals-protection and nutrition

GroPower Inc, 15065 Telephone Ave, Chino CA 91710-9614; Phone: 909-393-3744, 800-473-1307; Fax: 909-393-2773; Email: gpower@webwave.net; Online: www.gropower.com; Type of company: Chemicals-protection and nutrition

Gro-Power Inc, 15065 Telephone Ave, Chino CA 91710-9614; Phone: 909-393-3744, 800-473-1307; Fax: 909-393-2773; Email: gpower@webwave.net; Online: www.gropower.com; Type of company: Chemicals-protection and nutrition

Hasslinger Mfg Corp, 1515 N 105 St, Omaha NE 68114; Phone: 402-491-0916, 800-492-1018; Email: hmc@tconl.com; Online: www.nofreeze.com; Contact: Pres, Lawrence Hasslinger; Type of company: Equipment/accessories

Haul Master Inc; Type of company: Equipment/accessories

Haulmark Industries Inc, 14054 C R 4, PO Box 281, Bristol IN 46507; Phone: 219-825-5867, 800-348-7530; Fax: 219-825-9816; Email: sales@haulmark.com; Online: www.haulmark.com; Type of company: Equipment/accessories

Hearth Products Association, 1601 N Kent St Ste 1001, Arlington VA 22209-2105; Phone: 703-522-0086; Fax: 703-522-0548; Email: hpmail@hearthassociation.org; Online: www.hearthassociation.org

Heckendorf Equipment Co of Kansas Inc, PO Box 134, Peabody KS 66866; Phone: 316-983-2186, 800-835-7805; Fax: 316-983-2880; Contact: Owner, Terry L. Rhodes; Type of company: Equipment/accessories

Henderson Mfg, 1085 S Third St PO Box 40, Manchester IA 52075; Phone: 319-927-2828; Fax: 319-927-2521; Online: www.hendersonmfg.com; Contact: VP Sls & Mktg, Marty Ward; Type of company: Equipment/accessories

Hendrickson Bros, 2931 Rimpau Ave, Corona CA 92881-3625; Phone: 951-737-6822; Fax: 951-737-9151; Email: hbro@pe.net; Online: www.hendricksonbros.com; Contact: Manager, Don Hendrickson; Type of company: Irrigation/drainage/water management

Hennessy House Wooden Flag Poles, PO Box 57, Sierra City CA 96125-0057, 800-285-2122; Fax: 530-862-0125 Summers; 760-321-0590 Winters; Online: www.woodenflagpoles.com; Contact: Owner, Tom Hennessey; Type of company: Design/build products

Herdsider Seed Co, PO Box 448, Loganport IN 46947; Phone: 219-753-6311; Fax: 219-722-4106; Email: herdsider@cqcp.com; Online: www.herdsider.com; Contact: Pres, David Heard; Type of company: Equipment/accessories

Heritage Building Systems, 2612 Gripple, PO Box 470, N Little Rock AR 72115, 800-643-5553; Fax: 501-955-2196

HHI Custom Pelleting, 3434 S 400 E, Albion IN 46701-9647, 800-442-2065; Fax: 219-693-9734; Email: hhi_custom_pelleting@compuserve.com; Contact: President, Phil Sensibaugh; Type of company: Chemicals-protection and nutrition

Hi-Lift Jack Co, 46 W Spring St PO Box 228, Bloomfield IN 47424; Phone: 812-384-4401, 800-233-2051; Fax: 812-384-4592; Online: www.hilift.com; Contact: Customer Service Manager, Dallas Parsley; Type of company: Equipment/accessories

Hi-Way, 616 D Ave NW, Cedar Rapids IA 52405-3823; Phone: 319-363-8281, 800-363-1771; Fax: 319-363-8284; Email: info@highwayequipment.com; Online: www.highwayequipment.com; Contact: Inside Sales, Linda Kokiz; Type of company: Equipment/accessories

Hiniker Co, Airport Rd, PO Box 3407, Mankato MN 56002-3407; Phone: 507-625-6621; Fax: 507-625-5883; Online: www.hinikerco.com; Contact: Marketing Coordinator, Mark Miller; Type of company: Equipment/accessories, Snowice management
Hino Diesel Trucks (USA) Inc, 25 Corporate Dr, Orangebury NY 10962; Phone: 845-365-1400; Fax: 845-365-1409; Online: www.hinotrucksusa.com; Contact: Matt J. Strong; Type of company: Equipment/accessories

Hi Products Corp, PO Box 929, Lindsay CA 93247-0929; Phone: 559-562-5975, 800-468-0071; Fax: 559-562-6626; Contact: Jeanette Pfeiffer; Type of company: Equipment/accessories

Hockney Underwater Weed Cutter Co, 913 Cogswell Dr, PO Box 1000, Silver Lake WI 53170; Phone: 262-889-4581; Online: www.weedcuter.com; Type of company: Equipment/accessories

Hoffco/Comet Inc, 358 NW "F" St, Richmond IN 47374; Phone: 765-966-8161, 800-999-8161; Fax: 765-935-2346; Email: hoffco-sales@hoffco.com; Online: www.hoffco.com; Contact: Dir Sales & Mktg, Bill Plaener; Type of company: Equipment/accessories

Homelite, John Deere Consumer Prod; 11401 Carowinds Blvd, Charlotte NC 28241; Phone: 704-588-3000; Fax: 704-588-0026; Type of company: Equipment/accessories

Homestead Nitrogen Corp, Industrial Dr, Slatersville Rl 02876; Phone: 401-766-5909, 877-766-6300, 800-424-9776; Fax: 651-766-6600; Email: sales@hyropumps.com; Online: www.hyropumps.com; Contact: Adr Dir, Deni Billmyer; Type of company: Equipment/accessories

Hustler Turff Equipment, Excel Industries Inc, PO Box 7000, Hestons KS 67062-2097; Phone: 316-327-4911, 800-395-4757; Fax: 316-327-3123; Online: www.excelhustler.com; Contact: Sales Mgr, Fred Schmidt; Type of company: Equipment/accessories

Hydro Turf Inc, 1340 Sibley Memorial Hwy, PO Box 50827, Mendota MN 55150-1414; Phone: 615-452-9230; Fax: 612-452-6749; Email: hydro-turf@worldnet.att.net; Online: www.hydro-turf.net; Contact: Owner, Ralph Menning; Type of company: Design/build projects, Equipment/accessories, Snow/ice management

Hypro Corp, Agricultural Products; 375 Fifth Ave NW, New Brighton MN 55112; Phone: 651-766-6300, 800-424-9776; Email: sales@hyropumps.com; Online: www.hyropumps.com; Contact: VP, Karen L. Dean Jr; Type of company: Design/build projects

ICE Mfg Co, 1850 W Olive Ave, Indianapolis IN 46221; Phone: 317-638-8145; Fax: 317-632-7482; Type of company: Equipment/accessories

ICID/Innovative Concrete Design Corp, 3934 N Ridgefield Circle, Milwaukee WI 53211-2450; Phone: 414-962-4065, 800-404-4066; Fax: 414-332-9678; Email: icidcorp@execpc.com; Online: www.selectid.com; Contact: VP, Ken R. Dean Jr; Type of company: Design/build projects

Idaho Nursery Association, PO Box 2065, Idaho Falls ID 83403; Phone: 208-522-7307, 800-INAGROW; Fax: 208-529-0832; Email: inagrow@srnet.com; Online: www.inagrow.org; Contact: Ann Bates

Idaho Wood, 3425 McGhee Rd, PO Box 488, Sandpoint ID 83840-0488; Phone: 208-263-9521, 800-635-1100; Fax: 208-263-3120; Email: info@ihowood.com; Online: www.ihowood.com; Type of company: Design/build projects

I M G E N E Biotechnology Inc, 9110 Red Branch Rd, Columbia MD 21045-2024; Phone: 410-907-2599, 800-346-6421; Fax: 410-730-0540; Email: itch@igene.com; Online: www.igene.com; Type of company: Chemicals-protection and nutrition

Iglco Products Corp, 1001 W Sam Houston Pkwy, PO Box 19322 (77043), TX 77043; Phone: 713-461-5955, 800-324-2653; Fax: 713-935-7763; Type of company: Equipment/accessories

Illinois Arborist Association, 4824 Seeley Ave, Downers Grove IL 60515-5922; Phone: 630-960-5978; Email: ilarbort@qate-way.net; Online: www.ag.uiuc.edu/~isa; Contact: Exec Director, Julie Ruffolo

Illinois Landscape Contractors Association, 2625 Butterfield Rd Ste 204W, Oak Brook IL 60523; Phone: 630-472-2851; Fax: 630-932-8939; Online: www.ilcana.net; Contact: Exec Director, Patricia Cassidy

Illinois Turfgrass Foundation, 104 S Michigan Ave Ste 1500, Chicago IL 60603; Phone: 312-201-0101; Fax: 312-201-0214; Email: itfncte@hotmail.com; Online: www.turf.uiuc.edu; Contact: Exec Director, Jack Lagershausen

IMAGETECTS, PO Box 4, Saratoga CA 95071; Phone: 408-252-5487; Fax: 408-252-7409; Email: imagetects@imagetects.com; Online: www.imagetec.com; General Mgr, Verdonna Ahrens; Type of company: Business management

IMC Vigoro Professional Products, 6 Executive Dr, PO Box 1986, Collinsville IL 62234; Phone: 618-346-7367; Fax: 618-346-7354; Type of company: Chemicals-protection and nutrition

Include Software Corp, 630 Main St, Laurel MD 20707; Phone: 301-497-9600, 800-475-0311; Fax: 301-776-4709; Email: info@include.com; Online: www.include.com; Contact: Open Dir, Nanette Fohs; Type of company: Business management

Independent Protection Co, Lighting Protection; 1603-09 S Main St, PO Box 537, Goshen IN 46527; Phone: 219-533-4116, 800-860-8388; Fax: 219-534-3719; Email: info@ipcp.com; Online: www.ipcp.com; Contact: Sales Mgr, Jan H. Yoder; Type of company: Equipment/accessories, Maintenance supplies

Indiana Nursery and Landscape Association, 11595 N Meridian Ste 300, Carmel IN 46032; Phone: 317-573-2848; Contact: Paula Williams

Indiana State Lawn Care Association, PO Box 481, Carmel IN 46032; Phone: 317-575-9010; Fax: 317-846-7142; 317-575-9010; Contact: Exec Director, Robert Andrews

Innovative Industries Inc, 1525 Deleglise St, Antigo WI 54409; Phone: 715-627-4467, 800-374-1134; Fax: 715-627-4528; Email: ii@newnorth.net; Contact: VP Sales, T Andrew Hessler; Type of company: Equipment/accessories

Innovative Landscapes Inc, 5230 85th St, Lubbock TX 79424; Phone: 806-794-0478; Fax: 806-794-7696; Type of company: Design/build products

Intek Global Corp (See: Securicor Wireless Inc); Type of company: Equipment/accessories

International Erosion Control Association, PO Box 77404, Steamboat Springs CO 80477-4904; Phone: 970-879-3010; Fax: 970-879-8563; Email: ecinfo@ieca.org; Online: www.ieca.org; Contact: Exec Dir, Ben Nenciuc

International Golf Association, 7442 Jager Ct, Cincinnati OH 45230; Phone: 513-624-2100; Fax: 513-624-2110; Email: rsg1000@aol.com; Contact: Exec Dir, Burch Riber

International Lawn Garden & Power Equipment Expo, c/o Sellers Expositions, 550 S 4th Ave Ste 200, Louisville KY 40202; Phone: 502-562-1962, 800-558-8767; Fax: 502-562-1970; Email: sellersexp@aol.com; Online: www.expow.nw.org; Contact: Warren Sellers

International Plant Propagators Society Western Region, 743 Linda Ave NE, Salem OR 97303; Phone: 503-393-2934; Fax: 503-393-2030; Email: wbluhm@uno.com; Online: www.ipps.org; Contact: Sec / Treas, Wilbur L. Bluhm

International Society of Arboriculture, PO Box 3129, Champaign IL 61826-3129; Phone: 217-355-9411, 888-ISA-TREE (Orders Only); Fax: 217-355-9516; Email: isa@isa-arbor.com; Online: www.ag.uiuc.edu/~isa; Contact: Exec Director, William P. Kruidenier

International Society of Arboriculture Western Chapter, PO Box 255155, Sacramento CA 95865; Phone: 916-641-2990; Fax: 916-649-8487; Online: www.scisa.net; Contact: GM, Robert L. Tate
### Suppliers / GreenBook 2001

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<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Email</th>
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<tr>
<td>J &amp; M Mfg Co</td>
<td>Box 110, Farmersville IL 62533</td>
<td>217-227-4532</td>
<td>Fax: 217-227-4577</td>
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<td>J Lamco Inc</td>
<td>254 N Rehoboth Blvd, Milford DE 19963-1304</td>
<td>302-422-7531</td>
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<td><a href="http://www.meshtruckcovers.com">www.meshtruckcovers.com</a></td>
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<tr>
<td>Jacklin Seed</td>
<td>Div. of Simplot Turf &amp; Horticulture</td>
<td>208-773-7581</td>
<td>800-688-7333</td>
<td>Fax: 208-773-4846</td>
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<tr>
<td>John Howard's Ent Inc</td>
<td>700 W Virginia St Ste 222, Milwaukee WI 53204-1548</td>
<td>414-276-4656</td>
<td>800-298-4656</td>
<td>Fax: 414-276-4184</td>
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<td>Johnsons Industrial Supply Co</td>
<td>1941 Karl Dr, St Louis MO 63131-1702</td>
<td>314-966-2420</td>
<td>Fax: 314-966-4090</td>
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<td>Kawaski</td>
<td>9950 Jeronimo Rd, Irvine CA 92618-2084</td>
<td>949-770-0400</td>
<td>800-661-RIDE</td>
<td>Fax: 949-460-5628</td>
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Kirby Marker System, 2731 Loker Ave W, Carlisle, MA 02461; Phone: 617-931-2624, 800-925-4729; Fax: 760-931-1733; Email: kirbymarker@kirbymarkers.com; Online: www.kirbymarkers.com; Contact: Dir Sales & Mkgt, Buster New- ton; Type of company: Equipment/accessories

Kohler Co, Engine Division; 444 Highland Dr, Kohler WI 53044; Phone: 920-457-4441, 800-544-2444 ext FKT1; Fax: 920-459-1747; Online: www.kohlerengines.com; Contact: Dir Mkgt Sales, Bob Leffel; Type of company: Equipment/accessories

Koyfer Mkgt Co, 200 N Cleveland, PO Box 409, Lennox SD 57039; Phone: 605-647-2811, 800-456-1107; Fax: 605-647-2813; Email: koyger@dignet.com; Type of company: Equipment/accessories

KPA International, 15912 73rd Ave SE, Snohomish WA 98290; Phone: 360-668-7344, 425-485-7995; Type of company: Equipment/accessories

Kromer Co, 2365 Commerce Blvd, Mound MN 55364-1447; Phone: 952-472-4167, 800-373-0337; Fax: 952-472-4371; Email: kromer@kromer-afm.com; Online: www.kromer-afm.com; Contact: Sales Coordinator, Paul H. Petersen; Type of company: Equipment/accessories

Kubota Tractor Corp, 3401 Del Amo Blvd, PO Box 2992 (90003-1630), Torrance CA 90409; Phone: 310-370-3370, 888-485-2682 x403; Online: www.kubota.com; Contact: Production Admin, Jeannie Brimminger; Type of company: Equipment/accessories

Kurtz Bros Inc, 4700 E 49 St, Cuyahoga Heights OH 44125; Phone: 216-641-7000, 800-223-7645; Fax: 216-341-9331; Type of company: Chemicals-protection and nutrition, Equipment/accessories, Design/build products

L

LA Steelcraft Products Inc, PO Box 90365, Pasadena CA 91109-0365; Phone: 626-798-7401, 800-371-2438; Fax: 626-798-1482; Email: stlcraft@aol.com; Online: www.lasteelcraft.com; Contact: Manufacturer Contact, Lee Van Valkenburg; President, James Holt; Type of company: Design/build products

L R Nelson Corp, One Sprinkler Lane, Peoria IL 61615-9545; Phone: 309-690-2200, 888-Nelson 8; Fax: 309-692-9152; Email: kshelton@innelson.com; Online: www.innelson.com; Contact: Nelson Sales Mgr, Dale Hansen; Type of company: Irrigation/drainage/water management

LaBarge Equipment Co, PO Box 8125, Holland MI 49422; Phone: 616-399-7544, 800-511-2022; Fax: 616-399-9932; Contact: Pres, Bob LaBarge; Type of company: Equipment/accessories

Lady Bird Johnson Wildflower Center, 4801 La Crosse Ave, Austin TX 78739; Phone: 512-292-4200; Fax: 512-292-4627; Email: nwrc@onr.com; Online: www.wildflower.com; Contact: Exec Director, Robert Breunig

Lambert Products Inc, 117 S Third St, PO Box 728, Ansonia OH 45303; Phone: 937-337-3641; Fax: 937-337-0755; Email: lambertsales@usa.com; Online: www.lambertmfg.com; Contact: Project Manager, Patti Brown; Type of company: Equipment/accessories

LaMotte Co, PO Box 329, Chestertown MD 21620-0329; Phone: 410-778-3100, 800-344-3100; Fax: 410-778-6394; Email: mkt@lamotte.com; Online: www.lamotte.com Land Pride, Div Great Plains Mfg Inc; 1525 E North St, PO Box 5060 (67401), Salina KS 67401; Phone: 785-820-8692, 888-987-7433; Fax: 785-822-5601; Email: lspsales@landpride.com; Online: www.landpride.com; Contact: Mgr Mktg, John Quinley; Type of company: Equipment/accessories

Land Water Cleaning Systems, 4275 NW Pacific Rim Blvd, Camas WA 98607; Phone: 360-833-9100, 800-547-8672; Fax: 360-833-9200; Email: info@landwatercleaning.com; Online: www.landwatercleaning.com; Contact: Marketing Sppt Mgr, Crismon Lewis; Type of company: Equipment/accessories

Landpower Equipment Inc, 65 Route 22, Green Brook NJ 08812; Online: www.landpower.com; Type of company: Equipment/accessories

Landscape Contractors Association of MD-DC-VA, 15245 Shady Grove Rd Ste 130, Rockville MD 20850; Phone: 301-948-0810; Fax: 301-990-9771; Email: lc@mgtmsol.com; Online: www.lcmddcva.org; Contact: Exec Director, Beth W. Palys

Landscape Equipment Suppliers - USA, PO Box 12443, Green Bay WI 54307-2443; Phone: 920-497-8435, 800-633-3040; Fax: 920-497-8711; Email: lscp@lscpsupusa@aol.com; Contact: Owner, Warren E. Hill Jr; VP Sales, Ginger Hill; Type of company: Equipment/accessories

Landscape Forms, 431 Lawndale Ave, Kalamazoo MI 49001-9543; Phone: 616-381-0396, 800-521-2546; Fax: 616-381-3455; Email: lscp@landscapeforms.com; Online: www.landscapesforms.com; Contact: National Sales Manager, Bill Quinlan; Type of company: Design/build products

Landscape Industry Council of Hawaii, 1085 S Beretania Ste 203, Honolulu HI 96814; Phone: 808-545-1533; Fax: 808-545-5026

Landscape Manitoba, 808 Muriel St, Winnipeg, Manitoba Canada R2Y0Y3; Phone: 204-889-5981; Fax: 204-888-0944; Email: lambdmbnet.com; Contact: Exec Admin, Ev Mackenzie- Reid

Landscape Ontario Horticultural Trades Association, 7856 Fifth Line S, RR 4, Milton, Ontario Canada L9T 2X8; Phone: 905-875-1805; Fax: 905-875-3993; Email: info@hort-trades.com; Online: www.hort-trades.com; Contact: Exec Director, Tony DiGiovanni

Landscape Supply Limited, PO Box 22092, Greensboro NC 27420; Phone: 336-292-2922; Fax: 336-292-4099; Contact: Ralph Stout; Carol Johnston; Type of company: Equipment/accessories

Landscapers Supply Corp, 750 Chestnut Ridge Rd, Spring Valley NY 10977; Phone: 845-356-8300, 800-895-4589; Fax: 845-356-8593; Email: sales@landscapersupply.com; Online: landscapersupply.com; Contact: Sls Mgr, Michael J. Febbie; Type of company: Equipment/accessories

Lang Penetrometer Inc, 17728 Old Fort Morgan Trail, Gulf Shores AL 36542-4028; Phone: 334-987-7266; Fax: 334-987-7268; Online: www.pcola.gulf.net—allaneng; Contact: President, James Lang; Type of company: Equipment/accessories

Lange-Stegmann Co, One Angelica St, St Louis MO 63147; Phone: 314-241-9531, 800-279-9531; Fax: 314-241-1819; Email: paulsl@aol.com; Contact: Pro Turf Sales, Paul Hoffmann; Type of company: Chemicals-protection and nutrition, Snow/ice management
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LASCO Inc, 414 Morgan St, PO Box 116, Brownsville TN 38012; Phone: 901-772-3180, 800-776-2756; Fax: 901-772-7988; Email: hkirby@lascofittings.com; Online: www.lascofittings.com; Contact: Marketing, Hannah Kirby; Type of company: Irrigation/drainage/irrigation management

LasTec Inc, 7865 N Co Rd 100 E, Lizton IN 46149; Phone: 317-892-4444; Fax: 317-808-0707; Online: www.lastec.com; Contact: Sales Coord, Rob Scheller; Type of company: Equipment/accessories

Lawn & Garden Distribution Association, 1900 Arch St, Philadelphia PA 19103; Phone: 215-564-3484; Fax: 215-564-2175; Email: lgmda@fernley.com; Online: www.lgmda.org; Contact: Exec Director, John D. McGreevey Jr

Lawn Care Association of Pennsylvania, 908 N Second St, Harrisburg PA 17102; Phone: 717-441-6044; Fax: 717-236-2046; Email: icap@wannerassoc.com; Contact: President, Scott Chambers

Lawn Services Association of Michigan, PO Box 608, New Baltimore MI 48047; Phone: 810-598-7158; Fax: 810-598-7165

Lawson Products Inc, 1180 N Main St, Speedyville OH 44116; Phone: 440-333-9250, 800-321-5325; Fax: 440-333-9257; Email: pbiblow@lpx.com; Contact: Director-Marketing, Brian Banks; Type of company: Equipment/accessories, Irrigation/drainage/irrigation management

Lawn Seaboard Corp, Lebanon Turf Products; 1600 Cumberland St, Lebanon PA 17042; Contact: Prod Mgr, Ray Buckwalter; Type of company: Equipment/accessories

Lawn Seaboard Corp, Lebanon Turf Products; 1600 Cumberland St, Lebanon PA 17042; Contact: Prod Mgr, Ray Buckwalter; Type of company: Equipment/accessories

LBC Surgical Inc, 157 Seneca Creek Rd, Buffalo NY 14224; Phone: 716-675-7373, 800-861-5621; Fax: 716-675-5334; Email: info@lineward.com; Online: www.lineward.com; Type of company: Equipment/accessories

Lester Electrical of NE Inc, 625 W "A" St Lincoln NE 68522; Phone: 402-477-8988; Fax: 402-474-1769; Contact: Sales/Service Coordinator, Edith Earnest; Type of company: Equipment/accessories

Lester Electrical of NE Inc, 625 W "A" St Lincoln NE 68522; Phone: 402-477-8988; Fax: 402-474-1769; Contact: Sales/Service Coordinator, Edith Earnest; Type of company: Equipment/accessories

Leyland Industries Inc, 625 W "A" St Lincoln NE 68522; Phone: 402-477-8988; Fax: 402-474-1769; Contact: Sales/Service Coordinator, Edith Earnest; Type of company: Equipment/accessories

Lister-Petter Inc, 815 S E Hwy, Olathe KS 66061-4914; Phone: 913-764-3512; Fax: 913-764-5493; Email: lpinfo@lister-petter.com; Online: www.lister-petter.com; Contact: Sales Admin Mgr, Bob Widmer; Type of company: Equipment/accessories

Little Tikes Commercial Play Systems Inc, Newell/Rubbermaid; One Iron Mountain Dr, PO Box 897, Farmington MO 63640-0897; Phone: 573-756-4591, 800-325-8828; Fax: 573-756-0319; Online: www.ltcps.com; Contact: Reg Sales Mgrs, Dave Farson or Marty Reardon; Type of company: Design/build products

Little Wonder / Mantis, 1028 Street Rd, PO Box 38 (18966-4227), Southampton PA 18966-4227; Phone: 215-357-5110, 877-596-6337; Fax: 215-357-8045; Email: dnarotch@littlewonderman- tis.com; Online: www.littlewonder.com; Contact: Sales Dir, David Navroth; Type of company: Equipment/accessories

Long Island Arboricultural Association Inc, PO Box 565, Farmingdale NY 11735; Phone: 516-454-6550, 516-454-6550; Email: liaatres@aol.com; Contact: Exec Secretary, Jean Brown

Long Island Nurseriesmens Association, PO Box 528, Farmingdale NY 11735; Phone: 516-454-4503; Fax: 516-454-4503; Online: www.nysnla@aol.com; Contact: Exec Secretary, Jean Brown

LongAgribusiness LLC, 111 Fairview St, PO Box 1139, Taboro NC 27886-1139; Phone: 252-823-5211; Fax: 204-638-2908; Email: dthompson@longwoodgardens.org; Online: www.longwoodgardens.org; Type of company: Services

Louisiana Turfgrass Association, Louisiana State University; Knapp Hall-LSU, Baton Rouge LA 70803; Phone: 225-578-2222; Fax: 225-334-2425; Email: tkoske@agctr.lsu.edu; Contact: Recording Secretary, Thomas J. Koske

Loveland Industries Inc, Crop Protection Division, PO Box 1289, Greeley CO 80632-1289; Phone: 970-356-8920, 800-356-8920; Fax: 970-356-8926; Email: jenkins@loveland.ualp.com; Online: www.lovelandindustries.com; Contact: Division Mgr, Larry Jenkins; Type of company: Chemicals-protection and nutrition

Lowe Mfg Co, PO Box 275, Readstown WI 53404; Phone: 608-629-5666, 800-861-9180; Fax: 608-629-5666; Email: lowe@mwt.net; Online: www.loweman.com; Contact: Sales Manager, Gerald Glass; Type of company: Equipment/accessories

Loveland Industries Inc, 121 Callum Crescent, Winnipeg, Manitoba Canada R2Y 0Y3; Phone: 204-668-5981; Email: prosoco@prosocoinc.com; Type of company: Equipment/accessories

Manhattan Environmental Inc, 5601 S 122 E Ave, Tulsa OK 74146; Phone: 918-582-7078; Fax: 918-582-1025; Email: dave@manhattanenv.com; Contact: Vice President Operations, Robert Rains; Type of company: Equipment/accessories

Manhattan Ryegrass Growers Association, PO Box 250, Hubbard OR 97032; Phone: 503-651-2130; Fax: 503-651-2351; Contact: President, Neil Reiling

Manitoba Arborist Association, 131 Callum Crescent, Winnipeg, Manitoba Canada R2Y 2C7; Phone: 204-663-4863; Fax: 204-668-5662; Email: maloffice@pruner.com; Contact: ExecSecretary, Valerie Lindberg

Manitoba Nursery and Landscape Association, 808 Murial St, Winnipeg, Manitoba Canada R2Y 0V3; Phone: 204-889-5981; Fax: 204-889-0944; Type of company: Business management

Maryuama US Inc, 909 West Spring Creek # 480, Plano TX 75023; Phone: 425-885-0811; Fax: 425-885-0123; Email: maryuama@maryuama- us.com; Online: www.maryuama-us.com; Contact: Gen Mgr, Tom Glaze; Type of company: Equipment/accessories

Fred Marvin Associates, 1968 Englewood Ave, Akron OH 44312; Phone: 330-784-9211, 800-540-6680; Email: 330-784-1390; Email: fma@pruner.com; Online: www.pruner.com; Type of company: Equipment/accessories

Maryland Arborist Association, 50 W Baltimore St, Taneytown MD 21787, 888-638-7337; Fax: 888-638-7337; Contact: President, Frank Dudek
Suppliers / Greenbook 2001

RF Inter-Science Co, PO Box 445, Coram NY 11727; Phone: 631-698-4799; Fax: 631-698-4888; Email: richard@rfinterscience.com; Online: www.rfinterscience.com; Contact: Sales Manager, Richard Freeman; Type of company: Equipment/accessories

RGF Environmental Systems Inc, 3875 Fiscal Ct, West Palm Beach FL 33404; Phone: 561-848-1826, 800-842-7771; Fax: 561-848-9454; Email: rgf@rgf.com; Online: www.rgf.com; Contact: Vice President Sales, Rick Clark; Type of company: Equipment/accessories

Rhino Tool Co, 620 Andrews Ave, PO Box 111, Kewanee IL 61443; Phone: 309-853-5555; Fax: 309-856-5905; Type of company: Equipment/accessories

Rhode Island Nursery & Landscape Association, 64 Bittersweet Dr, Seekonk MA 02721; Phone: 508-761-9260; Contact: Exec Director, Kenneth Lagerquist

Rich Mfg Inc, 310 N Front St, PO Box 145, Thornton IN 46071; Phone: 765-436-2744; Fax: 765-436-2521; Online: www.convertibleexteriors.com; Contact: Cathy or Dan Scott; Type of company: Equipment/accessories

Richway Industries Ltd, 504 N Maple, PO Box 508, Janesville IA 50647; Phone: 319-987-2976, 800-553-2404; Fax: 319-987-2251; Email: info@richwayind.com; Online: www.richwayind.com; Contact: Sales Mgr, Nat Sinnwell; Type of company: Chemicals-protection and nutrition

Riverdale Chemical Company, 425 W 194th St, Glenwood IL 60425-1584; Phone: 708-754-3330, 800-345-3330; Fax: 765-482-7067; Email: Riverdalecc.com; Contact: Mktg mg, Curtis Clark; Type of company: Chemicals-protection and nutrition

RJ Advantage Inc, 20525 Center Ridge Rd # 235, Rocky River OH 44116-3494; Phone: 440-350-7544, 800-423-2473; Fax: 440-350-6281; Email: pmcox@ameritech.net; Online: www.rejexit.com; Contact: Sls rep, Amy Bennett; Type of company: Chemicals-protection and nutrition

Robin America Inc, 940 Lively Blvd, Wood Dale IL 60191-1204; Phone: 630-350-8200; Fax: 630-350-8212; Online: www.robinamerica.com; Contact: Art Porter; Type of company: Equipment/accessories

Robin Outdoor Power Products, PO Box 4193, Winston-Salem NC 27115-4193; Phone: 336-767-1112, 800-553-2404; Email: sales@carswelldist.com; Online: www.carswelldist.com; Contact: Sales Coordinator, Debbie Long; Type of company: Equipment/accessories

Rockland Corp, 295 New Rd, Parsippany NJ 07054; Phone: 973-575-1322; Contact: Sales Mgr, Marty Brooks; Type of company: Chemicals-protection and nutrition

Rocky Mountain Regional Turfgrass Association, 9101 E Kenyon Ave Ste 300, Denver CO 80237; Phone: 303-770-2220; Fax: 303-770-1812; Email: rmtfr@gwani.com; Contact: Exec Director, Karen Wojklya

Rocky Mountain Turfgrass Research Foundation, 9101 E Kenyon Ave Ste 300, Denver CO 80237; Phone: 303-770-2220; Fax: 303-770-1812; Email: rfr@gwani.com; Contact: Admin Mgr, Ann Nutten

Rogers Innovative Inc, 626 47th St E, Saskatchewan, Saskatchewan Canada S7K 5X3; Phone: 306-975-0500, 800-567-0499; Email: rogers@rogersinnovative.com; Online: www.rogersinnovative.com; Contact: Regional Manager, Wally Owchar; Type of company: Equipment/accessories

Rohm & Haas Co, Agricultural Chemicals; 100 Independence Mall W, Philadelphia PA 19106; Phone: 215-592-2797, 800-987-0467; Fax: 215-592-2797; Online: www.rohnhaas.com/business/agchem/index.html; Type of company: Chemicals-protection and nutrition

Rohmid LLC, One Campus Dr, Parsippany NJ 07054-4492, 888-764-6432; Fax: 973-683-4017; Email: mikeroof@aol.com; Online: www.roofmowers.com; Contact: Product Mgr, Steve Dunlap; Type of company: Equipment/accessories

Safety Storage Inc, 2301 Bert Dr, Hollister CA 95023; Phone: 910-673-5955, 800-344-6539; Fax: 831-637-7405; Email: info@saftystorage.com; Online: www.safetystorage.com; Contact: Vice President Sales, Ken Wilkins; Type of company: Equipment/accessories

Sarco Products Inc, 4463 W Rosecrans Ave, Hawthorne CA 90250; Phone: 310-973-2400; Fax: 310-973-4679; Email: sales@salcodrip.com; Online: www.salsco.com; Contact: President, Sam Tobey; Type of company: Equipment/accessories

Sarlo Inc, 105 School House Rd, Cheshire CT 06410; Phone: 203-271-1262, 800-782-5726; Fax: 203-271-2596; Email: sales@sarlo.com; Online: www.sarlo.com; Contact: Sales Mgr, Joe Sarlo; Type of company: Equipment/accessories

SarTec Corp, PO Box 665, Anoka MN 55303; Phone: 612-421-1072, 800-472-7832; Fax: 612-421-2319; Online: www.sartec.com; Contact: Matt Wendtorf; Type of company: Chemicals-protection and nutrition

Saxon Turf Equipment, Div Woolf Metal Fab Inc; 299 Greensburg Rd, Lower Burrell PA 15068; Phone: 724-339-7790, 800-550-5358; Fax: 724-337-1115; Email: kwolf@telecomaa.com; Contact: President, Kevin D Wolfe; Type of company: Equipment/accessories

Scag Power Equipment, 1000 Metalcraft Dr, PO Box 152, Mayville WI 53050-0152; Phone: 920-387-0100; Fax: 920-387-0111; Email: cstange@scag.com; Online: www.scag.com; Contact: Mktg Comm, David Naeth; Type of company: Equipment/accessories

Schiller-Pfeiffer Inc, Little Wonder and Mantis; 1028 Street Rd, PO Box 38, Southampton PA 18966; Phone: 215-357-5110, 877-596-6337; Fax: 215-357-8045; Email: dnavroth@littlewonder-mantis.com; Online: www.littlewonder.com; Contact: Director of Sales, David Stange; Type of company: Equipment/accessories

Schorl Good Stuff Organic Lawn Care, PO Box 7121, Rochester MN 55903; Phone: 507-288-3999; Fax: 888-402-6553; Contact: Co Owner, Richard Schultz; Type of company: Chemicals-protection and nutrition
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Contact Information</th>
<th>Type of Company</th>
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<tr>
<td>TifTurf Laboratories Inc</td>
<td>405 Glade Mill Rd; Phone: 724-898-2329; Fax: 724-898-2329</td>
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<td>Pres, David W. York</td>
<td>Equipment/accessories</td>
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<td>Toyota Motor Sales</td>
<td>19001 S Western Ave, Torrance CA 90509-2991; Phone: 310-618-4000, 800-207-5191</td>
<td><a href="http://www.toyota.com">www.toyota.com</a></td>
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<td>Tiger Line Equipment</td>
<td>350 S Ohio St, PO Box 121, Minster OH 45855-0121; Phone: 912-628-3388; Fax: 912-628-2899</td>
<td><a href="http://www.tigercorp.com">www.tigercorp.com</a></td>
<td>Sales/Cust Mgr, Jack Ball</td>
<td>Equipment/accessories</td>
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<tr>
<td>Tiger Tech Microinjection Systems</td>
<td>950 SE 215th Ave, Morrisett FL 32668; Phone: 352-528-5335, 800-622-2831; Fax: 352-528-0777</td>
<td><a href="http://www.treetech.net">www.treetech.net</a></td>
<td>Pres, John Earling</td>
<td>Equipment/accessories</td>
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<tr>
<td>Tornado Turf Laboratories Inc</td>
<td>10 N Gates Ave, Hackawanna NY 14218; Phone: 604-885-3535</td>
<td><a href="http://www.turbograss.org">www.turbograss.org</a></td>
<td>Pres, Claude Boisvert</td>
<td>Equipment/accessories</td>
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<td>TopPro Specialties</td>
<td>A Unit of BASF Corp &amp; Micro Flo Co</td>
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<td>Equipment/accessories</td>
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<td>Tree World</td>
<td>Distribution, 10 N Gates Ave, Hackawanna NY 14218; Phone: 604-885-3535</td>
<td><a href="http://www.turbograss.org">www.turbograss.org</a></td>
<td>Pres, Claude Boisvert</td>
<td>Equipment/accessories</td>
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<td>Tree World Drainage Co of America</td>
<td>PO Box 702, Marrero LA 70073; Phone: 504-340-3930, 800-999-2794; Fax: 504-340-5097; Email: <a href="mailto:dhurley2000@aol.com">dhurley2000@aol.com</a></td>
<td><a href="http://www.turbomachinery.com">www.turbomachinery.com</a></td>
<td>Pres, Dennis Hurley</td>
<td>Equipment/accessories</td>
</tr>
<tr>
<td>TreeTron Lifts Inc</td>
<td>3819 Saint Vrain St, Evans CO 80620-2610; Phone: 970-339-5363, 800-426-3634, Fax: 970-339-5369; Email: <a href="mailto:mail@tritonlifts.com">mail@tritonlifts.com</a></td>
<td><a href="http://www.tritonlifts.com">www.tritonlifts.com</a></td>
<td>Director - Sales &amp; Marketing, Mara Weber</td>
<td>Equipment/accessories</td>
</tr>
<tr>
<td>Triton Motor Sales</td>
<td>8111 Lyndale Ave S, Bloomington MN 55420-1196; Phone: 612-888-8801, 800-348-2424; Fax: 612-887-8258</td>
<td><a href="http://www.turfgas.com">www.turfgas.com</a></td>
<td></td>
<td>Equipment/accessories</td>
</tr>
<tr>
<td>Tru-Cut Inc</td>
<td>3221 San Fernando Rd, PO Box 65647, Los Angeles CA 90065-1496; Phone: 323-258-4135; Fax: 323-258-3376</td>
<td><a href="http://www.turfseed.com">www.turfseed.com</a></td>
<td>Natl Sales Mgr, Jack Ball</td>
<td>Equipment/accessories</td>
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<tr>
<td>TrynEx Intl</td>
<td>23455 Regency Park Dr, Warren MI 48089, 800-725-8377; Fax: 810-756-9124; Contact: Dir Sls &amp; Mkgt, Jay Tran</td>
<td><a href="http://www.turfcraft.com">www.turfcraft.com</a></td>
<td></td>
<td>Equipment/accessories</td>
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<tr>
<td>Turkaoe Turf Farms Inc</td>
<td>21 University Rd, PO Box B, Canton MA 02021, 800-356-2584; Fax: 781-828-4254</td>
<td><a href="http://www.turkahturf.com">www.turkahturf.com</a></td>
<td>Sls Mgr, Chris Beasley</td>
<td>Equipment/accessories</td>
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<td>Tuff Drainage Co of America</td>
<td>PO Box 702, Marrero LA 70073; Phone: 504-340-3930, 800-999-2794; Fax: 504-340-5097; Email: <a href="mailto:dhurley2000@aol.com">dhurley2000@aol.com</a></td>
<td><a href="http://www.turbomachinery.com">www.turbomachinery.com</a></td>
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<td>Equipment/accessories</td>
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<tr>
<td>TURF-RA-ATOR</td>
<td>4115 Lighthouse Dr, Racine WI 53402; Phone: 262-639-2516; Contact: Owner, Amby Griffith</td>
<td><a href="http://www.turffarm.com">www.turffarm.com</a></td>
<td></td>
<td>Equipment/accessories</td>
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<tr>
<td>TURF-SEED Inc</td>
<td>PO Box 250, Hubbard OR 97032; Phone: 503-651-2130, 800-247-6910; Fax: 503-651-2351; Contact: Mkgt Dir, Tom Stanley</td>
<td><a href="http://www.turfseed.com">www.turfseed.com</a></td>
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<td>Equipment/accessories</td>
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<td>TUIF Eagle Growers Association</td>
<td>2420 South Milledge Ave, Athens GA 30605; Phone: 706-542-5640, 888-584-6598; Fax: 706-227-7159; Email: <a href="mailto:eelsner@quinvil.campuscivix.net">eelsner@quinvil.campuscivix.net</a></td>
<td><a href="http://www.tifefagle.com">www.tifefagle.com</a></td>
<td>Dir, Earl Eisner</td>
<td>Seed/sod/sprigs</td>
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<td>Tifton Soil Testing Lab Inc</td>
<td>1412 Murray Ave, Tifton GA 31794-3333; Phone: 912-382-7292; Fax: 912-382-7992; Email: <a href="mailto:pgaines@surf-south.com">pgaines@surf-south.com</a></td>
<td><a href="http://www.tiftsonsoillab.com">www.tiftsonsoillab.com</a></td>
<td></td>
<td>Services</td>
</tr>
<tr>
<td>Tifton Physical Soil Testing Lab Inc</td>
<td>2420 South Milledge Ave, Athens GA 30605; Phone: 706-542-5640, 888-584-6598; Fax: 706-227-7159; Email: <a href="mailto:eelsner@quinvil.campuscivix.net">eelsner@quinvil.campuscivix.net</a></td>
<td><a href="http://www.tifegable.com">www.tifegable.com</a></td>
<td>Dir, Earl Eisner</td>
<td>Seed/sod/sprigs</td>
</tr>
<tr>
<td>Tifton Pyroplant Products Inc</td>
<td>3006 Lake Dr, Rolling Meadows IL 60008; Phone: 847-705-0692</td>
<td><a href="http://www.turfgrass.org">www.turfgrass.org</a></td>
<td>Exec Director, Douglas H. Fender</td>
<td>Seed/sod/sprigs</td>
</tr>
</tbody>
</table>
Turfco Mfg, Lawn Care; 1655 101 Ave NE, Minneapolis MN 55449-4420; Phone: 612-785-1000, 800-679-8201; Fax: 612-785-0556; Email: sales@turfco.com; Online: www.turfco.com; Contact: Dir Lawn Prod, Robert C. Brophy; Type of company: Equipment/accessories, Electronic Commerce

Turfgrass Council of North Carolina, PO Box 289, Southern Pines NC 28388-0289; Phone: 910-695-1333, 888-695-1333; Fax: 910-695-1222; Email: mmrtcon@aol.com; Online: www.nturfgrass.org; Contact: Exec Director, Gene Maples

Turfgrass Producers International, 1855 Hicks Rd Ste C, Rolling Meadows IL 60008; Phone: 847-705-9898, 800-405-TURF; Fax: 847-705-8347; Email: turfgrass@msn.com; Online: www.turfgrass.org; Contact: Exec Director, Douglas Fender

Turfline Inc, True-Surface Vibrating Rolling System; 327 Willowpointe Dr, St Charles MO 63304-7690; Phone: 636-441-8588, 800-443-8506; Fax: 636-441-8180; Email: vibroller@cs.com; Online: www.true-surface.com; Contact: Bob Tegethoven; Type of company: Equipment/accessories

Twenty First Century Seeds Inc, 205 Racquette Dr, Ft Collins CO 80524; Phone: 970-490-6142, 888-212-6799; Fax: 970-472-2626; Contact: Sl's, Bob Owens; Type of company: Equipment/accessories

Ty-Crop Inc, PO Box 1603, Sumas WA 98295-1603; Phone: 604-794-7078, 800-845-7249; Fax: 604-794-3446; Email: turfsales@tycrop.com; Online: www.tycrop.com; Contact: Factory Representative, Lawrence Kinch; Type of company: Equipment/accessories

Tyler Enterprises, 8425 W Calumet Rd, Milwaukee WI 53224; Phone: 414-365-9330; Fax: 414-365-9357; Type of company: Chemicals-protection and nutrition

Typar Turf Blankets, 1155 Kildaire Farm Rd Ste 69, Morrisville NC 27560; Phone: 919-686-3392; Fax: 919-468-8748; Email: tmsg1@aol.com; Contact: Chris Cote; Type of company: Maintenance supplies

Ultra Tool Co, PO Box 487, Pardeeville WI 53954-0508; Phone: 608-429-4489; Fax: 608-429-2889; Contact: Sales Mgr, Judy Wilke; Type of company: Equipment/accessories

UNI-GROUP USA, 4362 Northlake Blvd Ste 207, Palm Beach Gardens FL 33410; Phone: 561-626-4666, 800-872-1864; Fax: 561-627-6403; Email: info@uni-groupusa.org; Online: www.uni-groupusa.org; Contact: Donna J. DeNinno; Type of company: Design/build products

UnionTools Irrigation Inc, Commercial Turf; 4780 Eucalyptus Ave, Chino CA 91710; Phone: 909-631-5008, 800-433-8766; Fax: 800-825-2741; Email: turf.sales@unionirrigation.com; Online: www.uitrigation.com; Contact: Reg Sales Mgr, Carmen McCoy; Type of company: Irrigation/Drainage/water management

Unique Specialties Co, 5617 W 115 St, Alsip IL 60803; Phone: 708-371-1078, 888-845-5368; Fax: 708-371-3627; Contact: Sales, Doreen Bonnema; Type of company: Equipment/accessories

United Horticultural Supply, 9335 Elm Court, Denver CO 80260; Phone: 970-487-9000, 800-847-6417; Fax: 970-487-9010; Online: www.uhseline.com; Type of company: Chemicals-protection and nutrition, Seeds/disks/irrig

United Receptacle Inc, 14th & Laurel Sts, PO Box 708, Pottsville PA 17901; Phone: 570-622-7715, 800-233-0314; Fax: 570-622-3817; Email: united@unitedrecept.com; Online: www.unitedrecept.com; Contact: Director - Sales & Mktg, John Knaut; Type of company: Equipment/accessories

United States Golf Association, Green Section; Golf House Liberty Cornr Rd, PO Box 708, Far Hills NJ 07931-0708; Phone: 908-234-2300; Fax: 908-781-1736; Email: jnowo@ugs.org; Online: www.usga.org; Contact: Natl Director, Green Section, James T. Snow

Univ of Georgia, GA Ctr for Cont Educ; Ste 164, Athens GA 30602-3603; Phone: 706-542-3541, 800-325-2090; Fax: 706-542-7537; Online: www.gactr.uga.edu/uturfgrass; Contact: Dept Head, Jim Sheehane

University of Guelph-Independent Study/OAC ACCESS, Johnston Hall Rm 010, Guelph, Ontario Canada N1G 2W1; Phone: 519-767-5050; Fax: 519-824-9813; Email: counsel@ac cess.uoguelph.ca; Online: www.uoguelph.ca/rfsudy; Type of company: Services, Equipment/accessories

Univerfth Mfg Co, PO Box 357, Kalida OH 45853; Phone: 419-532-3121, 800-322-6301; Fax: 419-532-2468; Info: info@univerfth.com; Online: www.univerfth.com; Type of company: Equipment/accessories

US Botanic Garden Conservatory, First St & Maryland Ave SW, Washington DC 20024; Phone: 202-225-8333; Fax: 202-225-1651; Online: www.hcogov; Contact: Asst mgr, Betty Spar

US Chemical Storage, 355 Industrial Park Dr, Boone NC 28607, 800-233-1480; Fax: 828-264-7926; Online: www.uschemicalstorage.com; Contact: VP, Roger Kincaid; Type of company: Chemicals-protection and nutrition, Equipment/accessories

US Filter Aerator Products, 11765 Main St Bozeman MT 59715; Phone: 406-588-1261, 800-888-AWVR; Email: frank.gasperini@vwr-inc.com; Online: www.pestweb.com; Contact: Ind Mgr Turf, Frank A. Gasperini; Type of company: Chemicals-protection and nutrition, Equipment/accessories, Maintenance supplies

US Filter/Plymouth Products, 502 Indiana Ave, Crestwood IL 60445; Phone: 708-597-0885, 800-323-9369; Fax: 800-323-3262; Email: valleyview@valleyviewind.com; Online: www.valleyviewind.com; Contact: Exec Vice Pres, David A. Ignowski; Type of company: Equipment/accessories, Design/build products

Van Lott Inc, 3464 Sunset Blvd, W Columbia SC 29165; Phone: 803-794-9340, 800-948-2448; Fax: 803-794-9346; Type of company: Equipment/accessories

Van Lott Inc, 116 Corporate Dr, Simpsonville SC 29681; Type of company: Equipment/accessories

Van Lott Inc, 4900 E Hwy 501, Aynor SC 29511; Phone: 843-358-5688; Fax: 843-358-2826; Type of company: Equipment/accessories, Maintenance supplies

Van Waters & Rogers Inc, 11149 Research Blvd Ste 260, Austin TX 78759; Phone: 512-346-4780, 888-888-AWVR; Email: frank.gasperini@vwr-inc.com; Online: www.valleyviewind.com; Contact: Dir Ops, Tim Saul; Type of company: Business management, Services

Vanderkooi & Assoc Inc, PO Box 621759, Littleton CO 80162; Phone: 303-697-6467; Fax: 303-697-6815; Email: vanderkooi@worldnet.att.net; Online: www.vanderkooi.com; Contact: Dir Ops, Tim Saul; Type of company: Business management, Services

Vandermolen Corp, 119 Dorsa Ave, Livingston NJ 07039-1092; Phone: 973-992-8506; Fax: 973-992-4219; Email: vancorp@superlink.net; Contact: Pres/Owner, Aldo H. Vandermolen; Type of company: Equipment/accessories

US Municipal Supply Inc, 464 Glennie Circle, King of Prussia PA 19406; Type of company: Equipment/accessories

USDAAquatic Weed Control Laboratory, University of California; Levy Rd, Davis CA 95616; Phone: 530-752-0631; Fax: 530-752-0649; Contact: Biologist, Greg Ksander

Utah Nursery & Landscape Association, PO Box 526314, Salt Lake City UT 84152-6314; Phone: 801-484-4426; Fax: 801-463-0026; Email: utgreen1@aol.com; Online: www.utahgreen.org; Contact: Exec Director, Diane Jones

Utility Services of Vermont Inc, PO Box 102, Hardwick VT 05843; Type of company: Equipment/accessories
Vermeer Mfg, Marketing/Sales, PO Box 200, Pella IA 50219; Phone: 515-628-3141, 888-VER-MEEr; 888-837-6337; Fax: 515-621-7734; Email: sales@vermeermfg.com; Online: www.vermeer.com; Contact: Dealer Distribution Manager, Brian Metcalf; Type of company: Equipment/accessories

Versa-Lok Retaining Wall Systems, 6348 Hwy 36 Ste 1, Oakdale MN 55128; Phone: 651-770-3166, 800-770-4525; Fax: 651-770-4089; Email: versalok@versa-lok.com; Online: www.versa-lok.com; Contact: National Sales Manager, Matt Singer; Type of company: Design/build products

See our ad on page 169

Walker Mfg Co, 5925 E Harmony Rd, Fort Collins CO 80528; Phone: 970-221-5614, 800-279-8537; Fax: 970-221-5619; Email: walker@frii.com; Online: www.walkermowers.com; Contact: President, Bob Walker; Type of company: Equipment/accessories

See our ad on page 47, 131

Wallace Laboratories, 365 Coral Circle, El Segundo CA 90245-4620; Phone: 310-615-0116, 800-473-3699; Fax: 310-640-6863; Email: wallacelabs@aol.com; Type of company: Services, Equipment/accessories

Warp Bros, 4647 W Augusta Blvd, Chicago IL 60651; Phone: 773-261-5200, 800-621-3345; Online: www.warps.com; Contact: Nati Sales Mgr, Gene Nickelman; Type of company: Maintenance supplies

Washington Association of Landscape Professionals, 1723 - 100th Place SE Ste C, Everett WA 98208; Phone: 425-385-3333, 800-833-2186; Fax: 425-385-3344; Email: pdervin@walp.org; Online: www.walp.org; Contact: Exec Director, Peter Dervin

Washington State Nursery & Landscape Association, 1006-D Fryar Ave, PO Box 670, Sumner WA 98390-0670; Phone: 253-863-4482, 800-672-7711; Fax: 253-863-6732; Email: wsnapcwa@msn.com; Online: http://www.wsnapcwa.org; Contact: Exec Director, Steve McGonigal

Water & Wastewater Equipment Manufacturers Association, Dulles International Airport, PO Box 17402, Washington DC 20041; Phone: 703-444-1777

Water Conservation Systems Inc, 3322 Industry Dr, Signal Hill CA 90806; Phone: 562-494-8686; 800-821-1322; Fax: 562-494-8687; Contact: Marketing Manager, Michael Carr; Type of company: Equipment/accessories

Watersaver Co, PO Box 16465, Denver CO 80216-0456; Phone: 303-289-1818; Fax: 303-287-3136; Email: info@watersaver.com; Online: www.watersaver.com; Contact: Mgr Ops, Stanford W. Silfer; Type of company: Equipment/accessories

Waupaca Materials, E3439 Hwy 22 & S, Waupaca WI 54981; Phone: 715-256-4025; Fax: 715-256-4035; Type of company: Chemicals-protection and nutrition

Wausau Tile Inc, 9001 Business Hwy 51, PO Box 1520, Wausau WI 54402-1520; Phone: 715-359-3121, 800-388-8728; Fax: 715-355-4627; Email: www.wausautil.com; Type of company: Design/build products

WD-40 Co, PO Box 80607, San Diego CA 92138-0607; Phone: 619-275-1400; Fax: 619-275-5832; Email: tbarman@wd40.com; Type of company: Equipment/accessories

Weather Block Shelters, 1701 NW 33 St, Pompano Beach FL 33064-1327; Phone: 561-395-2225, 877-890-3500; Fax: 561-395-9893; Email: shelters@hookeo.net; Contact: VP Mktg, Mark Parker; Type of company: Equipment/accessories, Irrigation/drainage/water management

Weather Metrics Inc, 14645 W 95 St, Lenexa KS 66215; Phone: 913-438-7666, 800-723-9496; Fax: 913-438-2666; Type of company: Equipment/accessories

Weathermatic, PO Box 180205, Dallas TX 75228; Phone: 972-278-6131, 888-4-THE-PRO; Fax: 972-271-5710; Email: wmsales@weathermatic.com; Online: www.weathermatic.com; Contact: Sales & Mktg Mgr, Brodie Bruner; Sls Mktg Mgr, Brodie Brunger; Type of company: Equipment/accessories

Web-Lift Inc, PO Box 266106, Houston TX 77207; Phone: 713-641-6377, 800-231-5916 Part; 888-777-1688 Sales; Contact: President, Earl Hankamer; Type of company: Equipment/accessories

Weed Man, Turf Holdings Inc: 50 Skagway Ave Unit B, Scarborough, Ontario Canada M1M 3V1; Phone: 416-269-5754, 888-321-9333; Fax: 416-269-5746; Email: turfholdingsinc@aol.com; Online: www.weedman.com; Contact: VP Operators, Jennifer Lemcke; Type of company: Services

See our ad on page 169

Weed Science Society of America, PO Box 1897, Lawrence KS 66044; Phone: 785-843-1211, 800-627-6029; Fax: 785-843-1274; Email: wssa@allenpress.com; Online: www.uiuc.edu/jph/www/wssa; Contact: GM, Larry Jenab

Weed Whip International, PO Box 456, Venice FL 34284-0456; Phone: 941-497-3702, 800-536-9222; Fax: 941-497-7747; Email: weedwhip@junio.com; Online: www.weedwhip.com; Contact: Vice President Marketing, Ken Oden; Type of company: Equipment/accessories

Wells Cargo Inc, 1503 W Mcaurth ST, PO Box 728, Elkhart IN 46515; Phone: 219-264-9661, 800-348-7553; Fax: 219-264-9538; Email: info@wellsCargo.com; Online: www.wellsCargo.com; Type of company: Equipment/accessories

Wesco, 27 Broad St, Norwalk CT 06851; Online: www.wesco-inc.com; Type of company: Equipment/accessories

West Virginia Tractor Company, PO Box 473, Charleston WV 25322; Type of company: Equipment/accessories

Western Crop Protection Association, 3833 N Freeway Blvd Suite 140, Sacramento CA 95834; Phone: 916-568-3660; Fax: 916-565-0113; Email: steve@wcpa.org; Online: www.wcpa.org; Contact: President/CEO, Steve Forsberg

Western Nursery & Landscape Association, 1210 Frederick Ave, St Joseph MO 64501; Phone: 816-233-1481; Fax: 816-233-4774; Email: western@ponyexpress.net; Contact: Exec Secretary, Sarah Bibens

Western Nutrients Corp, 245 Industrial St, Bak- enfield CA 93077; Phone: 661-327-9604, 800-542-6664 California Only; Fax: 661-327-1740; Email: craigwnc@lightspeed.net; Online: www.westernnutrientscorp.com; Contact: President, Craig Waterman; Type of company: Chemicals-protection and nutrition, Equipment/accessories, Design/build products
Western Production Inc, Oregon Div; 17018 Hwy 99 East, PO Box 491, Woodburn OR 97071; Phone: 503-982-8655, 800-564-3637; Fax: 503-981-4636; Email: connen@conmenest.com; Online: www.conmenest.com; Contact: Vice Pres, Cory Sonnen; Type of company: Seed/sod/sprigs

Wheel Spray Corp, PO Box 180097, Delafield WI 53108; Phone: 262-646-8640; Email: wheel-spray@worldnet.att.net; Online: www.wheelspray.com; Contact: Vice President, Renee Lemberger; Type of company: Equipment/accessories

Winco, 225 S Cordova Ave, LeCenter MN 56057-1805; Phone: 507-357-6821, 800-733-2112; Fax: 507-357-4857; Email: winco@frontiernet.net; Online: www.wincogen.com; Contact: Western Reg Sales Mgr, Steve Reiner; Type of company: Equipment/accessories

Wisconsin Landscape Contractors Association Inc, 21620 Belgreen Rd, Waunakee WI 53196-5403; Phone: 626-782-9522, 800-933-9522; Fax: 626-786-2424; Email: bscheibe@execpc.com; Online: www.findlandscaper.org; Contact: Exec Director, Barbara Scheibe

Wisconsin Nursery Association, 9910 W Layton Ave, Greenfield WI 53228; Phone: 414-529-4720; Fax: 414-529-4722; Email: phillipj@execpc.com; Online: www.wislf.org; Contact: Exec Director, Joe Phillips

Wisconsin Turfgrass Association, 3101 Hwy, Mount Verona WI 53593-9573; Phone: 608-845-6536; Fax: 608-845-8162; Email: Exec Director, Bob Erdahl

Wood Bay Enterprises Inc, Golf Course Design & Engineering; 520 S Fourth St 2nd Flr, Las Vegas NV 89101-6524; Phone: 702-468-4378, 800-661-4942; Fax: 780-468-0059; Email: woodbay@compusmart.ab.ca; Online: www.compusmart.ab.ca/woodbay; Contact: President, Lyall; Type of company: Design/build products, Equipment/accessories

Wisconsin Turfgrass Association, 3101 Hwy, Mount Verona WI 53593-9573; Phone: 608-845-6536; Fax: 608-845-8162; Email: Exec Director, Bob Erdahl

Woodsonline.com; Type of company: Equipment/accessories

Wright Mfg Inc, 18761-A N Frederick Ave, Gaithersburg MD 20879; Phone: 301-330-0086; Email: andrewk@wrightmfg.com; Type of company: Equipment/accessories

Wright Mfg Inc, 18761-A N Frederick Ave, Gaithersburg MD 20879; Phone: 301-330-0086; Email: andrewk@wrightmfg.com; Type of company: Equipment/accessories

Wright Mfg Inc, 18761-A N Frederick Ave, Gaithersburg MD 20879; Phone: 301-330-0086; Email: andrewk@wrightmfg.com; Type of company: Equipment/accessories

Wright Mfg Inc, 18761-A N Frederick Ave, Gaithersburg MD 20879; Phone: 301-330-0086; Email: andrewk@wrightmfg.com; Type of company: Equipment/accessories

Yankee Products Intl LLC, 200 Shaw Rd, PO Box 249, Branford CT 06405; Phone: 203-484-9514, 800-432-RAKE; Fax: 203-484-9217; Online: www.yankprod@aol.com; Contact: President, Ed Mucha; Type of company: Equipment/accessories, Irrigation/drainage/water management, Snowifice management

York Modern Corp, PO Box 488, Unadilla NY 13849; Phone: 607-369-7111, 800-643-YORK; Fax: 607-369-2625; Contact: Pres, Mark Roberts; Type of company: Equipment/accessories

Yankee Products Intl LLC, 200 Shaw Rd, PO Box 249, Branford CT 06405; Phone: 203-484-9514, 800-432-RAKE; Fax: 203-484-9217; Online: www.yankprod@aol.com; Contact: President, Ed Mucha; Type of company: Equipment/accessories, Irrigation/drainage/water management, Snowifice management

York Modern Corp, PO Box 488, Unadilla NY 13849; Phone: 607-369-7111, 800-643-YORK; Fax: 607-369-2625; Contact: Pres, Mark Roberts; Type of company: Equipment/accessories

Yankee Products Intl LLC, 200 Shaw Rd, PO Box 249, Branford CT 06405; Phone: 203-484-9514, 800-432-RAKE; Fax: 203-484-9217; Online: www.yankprod@aol.com; Contact: President, Ed Mucha; Type of company: Equipment/accessories, Irrigation/drainage/water management, Snowifice management

York Modern Corp, PO Box 488, Unadilla NY 13849; Phone: 607-369-7111, 800-643-YORK; Fax: 607-369-2625; Contact: Pres, Mark Roberts; Type of company: Equipment/accessories

Zeneca Professional Products, 1800 Concord Pike, Wilmington DE 19850; Phone: 302-886-1000, 800-759-4500; Fax: 302-886-1644; Contact: Natl Sis Mgr, Steve Dal Sasso; Type of company: Chemicals-protection and nutrition

Zipper-Ts Mowers, PO Box 246, Augusta KS 67010; Phone: 316-775-7766, 800-TS-MOWER; Fax: 316-775-7464; Email: zipper@zippermowers.com; Online: www.zippermowers.com; Contact: Natl Sales Manager, Flint Zerangue; Type of company: Equipment/accessories

Zipper-Ts Mowers, PO Box 246, Augusta KS 67010; Phone: 316-775-7766, 800-TS-MOWER; Fax: 316-775-7464; Email: zipper@zippermowers.com; Online: www.zippermowers.com; Contact: Natl Sales Manager, Flint Zerangue; Type of company: Equipment/accessories
Alabama
Alabama Farmers Coop, PO Box 2227, Decatur AL 35609; Phone: 256-353-6843, 800-737-6843; Fax: 256-350-1728; Contact: Dir lawn & garden, Susan Parker
Turf Care Products, 115C Walter Davis Dr, Birmingham AL 35209; Phone: 205-945-9144

Alabama
American Pest Management, 403 E Fireweed Lane, Anchorage AK 99503; Phone: 907-277-7378; Fax: 907-277-2333; Contact: Pres/Owner, Everett Walton
Totem Equipment & Supply Inc, 2536 Commercial Dr, Anchorage AK 99501; Phone: 907-276-2858; Fax: 907-258-4623; Email: sales@toteminc.com; Online: www.toteminc.com; Contact: President/CEO & Founder, A Cliff Huston; Secretary-Treasurer/General Mgr, Allie M. Huston; Vice President/Sales Mgr, Michael Huston; Distributes: Equipment/accessories, Maintenance supplies, Services
Totem Rentals Inc, 344 Industrial Way, Anchorage AK 99501; Phone: 907-276-2858; Fax: 907-258-4623; Contact: Rental Mgr, Michael Stevens; Sales Mgr, Michael A. Huston

Arkansas
AGRA Turf Inc, PO Box 9168, Searcy AR 72143-9168; Phone: 501-268-7036; Fax: 501-268-0606; Contact: Pres/Owner, Ronald Fisher; Sales Mgr, Rodney Fisher
Jerry Pate Turf & Irrigation, 7305 Contrell Rd, Little Rock AR 72207; Phone: 501-663-7716; Fax: 501-663-6648; Contact: Webster Smith, Distributes: Equipment/accessories, Irrigation/drainage/water management
Pro-Power Mid South, 1070 Linker Mountain Rd, Dover AR 72837; Phone: 501-967-9186; 800-862-6621; Fax: 501-498-4534; 888-498-4534; Contact: Mark Eby

California
AgriBioTech Inc, 4782 E Jensen Ave, Fresno CA 93725-1796; Phone: 559-233-8823, 800-723-7333; Fax: 559-233-8330; Contact: Sales Mgr, Doug Elkins
AgriBioTech Inc, 44300 Sungold, Indio CA 92201; Phone: 769-775-4343; Fax: 769-775-4344
American Stamp Co, 12290 Rising Rd Dept 99LM, Wilton CA 95693-9163; Phone: 916-687-7102, 877-687-7102; Fax: 916-687-7102; Email: biz@americanstampco.com; Online: www.americanstampco.com; Contact: Owner, Tom Dumas; Distributes: Equipment/accessories, Design/build products
Amiad Filtration Systems, 2672 S La Cienega Blvd, Los Angeles CA 90034-2604; Phone: 310-839-2828, 800-336-1942; Fax: 310-839-6878; Email: tekleen.aol.com; Online: www.tekleen.com; Contact: Pres, Gideon Brunn; Distributes: Equipment/accessories, Irrigation/drainage/water management
Robert Brow Mkrg, 2411 Majano Pl, Carlsbad CA 92009; Phone: 619-522-0415; Fax: 619-522-0630; Contact: Pres/Owner, Robert S. Brow; Sales Mgr, Elisabeth M. Peace; Accounting, Betty Butler; Distributes: Design/build products, Equipment/accessories, Maintenance supplies, Services
California Landscape Lighting, 31260 Cedar Valley Dr, Westlake Village CA 91362-4035; Phone: 818-889-6300, 800-457-0710; Fax: 818-889-6760; Email: callite@pacbell.net; Online: www.callite.com; Contact: VP Sls & Mktg, Dale C. Roleder; Sales Mgr, Bob Klaaiman

Arizona
A & G Turf Equipment Inc, 14128 N 88 Ave, Peoria AZ 85381-3723; Phone: 623-979-8651; Fax: 623-878-7069; Contact: Pres/Owner, Todd Poe; Sales Mgr, Richard Cohran; Distributes: Equipment/accessories, Maintenance supplies, 437 E University Dr, Mesa AZ 85203; Phone: 480-969-7582; Fax: 480-964-3463; Contact: Sls Mgr, Bruce Miller
6245 E Bell Rd, Scottsdale AZ 85254; Phone: 480-998-4120; Fax: 480-998-3968; Contact: Sls Mgr, J R Crook
AgriBioTech Inc, 2529 W Jackson St, Phoenix AZ 85009; Phone: 602-236-2966, 800-477-0098; Fax: 602-269-0732; Contact: Sales Mgr, Bud Franklin
Arizona Tru-Power, 3652 E Chipman Rd, Phoenix AZ 85040; Phone: 602-470-0522; Fax: 602-470-0608; Contact: Sales Mgr, Bob Dreher
Eagle Distributing Inc, 115 N Sunway Dr, Gilbert AZ 85233; Phone: 480-545-6600; Fax: 480-545-6029; Contact: Sls Mgr, Larry Alcott; Distributes: Equipment/accessories, Horizon, 5214 S 30 St, Phoenix AZ 85040; Phone: 602-276-7700, 800-PVC-TURF; Fax: 602-276-7800; Contact: CEO, Dave Lange; President Turf Group, Gary Shikles; President Golf Group, Shawn Connors; Distributes: Chemicals-pesticide protection and nutrition, Equipment/accessories, Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs
4055 W Saturn Way, Chandler AZ 85226; Phone: 480-961-3311; Fax: 480-961-3376
201 W Juanita Ave, Mesa AZ 85210; Phone: 480-964-1616; Fax: 480-964-1414

Alaska
American Pest Management, 403 E Fireweed Lane, Anchorage AK 99503; Phone: 907-277-7378; Fax: 907-277-2333; Contact: Pres/Owner, Everett Walton
Turf Care Products, 115C Walter Davis Dr, Anchorage AK 99501; Phone: 907-276-2858; Fax: 907-258-4623; Email: sales@toteminc.com; Online: www.toteminc.com; Contact: President/CEO & Founder, A Cliff Huston; Secretary-Treasurer/General Mgr, Allie M. Huston; Vice President/Sales Mgr, Michael Huston; Distributes: Equipment/accessories, Maintenance supplies, Services
Totem Rentals Inc, 344 Industrial Way, Anchorage AK 99501; Phone: 907-276-2858; Fax: 907-258-4623; Contact: Rental Mgr, Michael Stevens; Sales Mgr, Michael A. Huston
FEBCO CMB Industries Inc, PO Box 8070, Fresno CA 93747-8070; Phone: 559-252-0791; Fax: 559-453-9030; Email: sortege@cmb-ind.com; Online: www.cmb-ind.com; Contact: Steve Ortega; Distributes: Irrigation/drainage/water management

Freshwater Farms, 5851 Myrtle Ave, Eureka CA 95503-9510; Phone: 707-444-8261, 800-200-8969; Fax: 707-442-2490; Email: rstore@worldnet.att.net; Online: www.freshwaterfarms.com; Contact: Pres/Owner, Rick Storre; Nursery Mgr, Lisa Wood; Suzanne Isaacs Mgr

Golden Eagle Distributing, 1251 Tinker Rd, PO Box 1560, Rocklin CA 95676; Phone: 916-645-6600; Fax: 916-645-6633; Contact: Sls Mgr, Stan Price; Distributes: Equipment/accessories

Greentrac.com, 2121 E Coast Hwy Ste 200, Corona Del Mar CA 92625; Phone: 949-759-0151; Fax: 949-759-8131; Email: customerservice@greentrac.com; Online: www.greentrac.com; Contact: VP, Paul Hunn; SM, E. Hawkins; Sales, Harry Funk; Distributes: Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs

280 Trousdale Dr SE, Chula Vista CA 91910; Phone: 619-585-2990; Fax: 619-585-3090; Email: hfunk@aol.com; Online: www.imperial-irrigation.com; Contact: Harry Funk; Distributes: Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs

Irritrol Systems, 5825 Jasmine St, Riverside CA 92504, 800-634-8873; Phone: 909-785-3325; Email: matthew.roth@toro.com; Online: www.iritrol.com; Contact: VP/Gen Mgr, Bill Hughes; Dir Sls, Mike Ochoa; Distributes: Design/build products,

Lakos, 1365 N Clos Ave, Fresno CA 93727-2282; Phone: 559-255-1601, 800-344-7205; Fax: 559-255-8093; Email: info@lakos.com; Online: www.lakos.com; Contact: Mktg Coord, Katie Hamilton; Distributes: Irrigation/drainage/water management

Monterey Chemical Co, PO Box 35000, Fresno CA 93745-3500; Phone: 559-499-2100; Fax: 559-499-1015; Online: www.montereychemical.com; Contact: Vice President, W T Thomson; Distributes: Chemicals-protection and nutrition

Network Services Corp, 561 Sky Ranch Dr, Petaluma CA 94954-3912; Phone: 707-769-9696; Fax: 707-769-9695; Contact: Vanessa Valentine; NovaLynx Corporation, PO Box 240, Grass Valley CA 95945-0240; Phone: 530-823-7185, 800-321-3577; Fax: 530-823-8997; Email: nova@novalynx.com; Online: www.novalynx.com; Contact: President & General Mgr, Joe Andre; Engineering Mgr, Bill Begg; Sales Mgr, Todd Brow; Distributes: Equipment/accessories

Orange Enterprises Inc, 2377 W Shaw #205, Fresno CA 93711-3438; Phone: 559-229-2195, 800 65orange; Fax: 559-229-9348; Email: usosnik@orangeshowsite.com; Online: www.orangesoftware.com; Contact: Mktg Dir, Udi Sosnik; Distributes: Business management,

Irrigation/drainage/water management

Power-Trim Co, 6841 Malrin Cir, La Palma CA 90670-1016; Phone: 714-523-8560; Fax: 714-994-1821; Contact: Pres/Owner, James O. Dykes; Sales Mgr, Brian G. Heffernan; Distributes: Equipment/accessories

Pro Spray Equipment, 1616 Marlborough Ave, Riverside CA 92507; Phone: 951-761-4665, 800-626-2164; Fax: 951-788-0609; Email: lwsprayer@aol.com; Online: www.pro-spray.com; Contact: Pres/Owner, Steve Sykes; Sales Mgr, Larry Walker; Distributes: Design/build products, Equipment/accessories

Reed's Irrigation Service, 1025 E Katella Ave #F, Anaheim CA 92807; Phone: 714-523-8560; Fax: 714-994-1821; Contact: Pres/Owner, James O. Dykes; Sales Mgr, Brian G. Heffernan; Distributes: Equipment/accessories

Records; Vice President Sales, Donna Browne; Distributes: Chemicals-protection and nutrition, Equipment/accessories

2478 N Sunnyside Ave, Fresno CA 93727; Phone: 559-291-7740, 800-827-4388; Fax: 559-291-2433; Online: www.target-specialty.com; Contact: Chuck Synold; Sales Mgr, Chuck Synold

7675 Formua Pi Ste D, San Diego CA 92121; Phone: 858-586-1933, 800-237-2323; Fax: 858-586-0331; Online: www.target-specialty.com; Contact: Sales Mgr, Lead, Larry Records; Vice President Sales, Donna Browne; Distributes: Chemicals-protection and nutrition, Equipment/accessories

1155 Mabury Rd, San Jose CA 95133; Phone: 408-293-6032, 800-767-0719; Fax: 408-287-2004; Online: www.target-specialty.com; Contact: Sales Mgr, Casey Brierley

Taylor-Dunn Manufacturing Co, 2114 W Ball Rd, Anaheim CA 92804; Contact: Dir Sls & Mktg, Tim Everett; Mktg Coord, Tracy Phung; Distributes: Equipment/accessories

Tru-Power Inc, 3221 San Fernando Rd, Los Angeles CA 90065-1496; Phone: 323-258-4131; Fax: 323-258-3376; Email: trupower@inreach.com; Online: www.trupower.com; Contact: Operator Mgr, Cash Cowles; Distributes: Equipment/accessories

United Green Mark, 7514 Redwood Blvd, PO Box 116 (94945), Novato CA 94945; Phone: 415-892-4680, 800-426-4680; Fax: 415-892-6316; Email: caric@greenmark.com; Online: www.greenmark.com; Contact: CEO, Maril Agnew; COO, Ted Hopkins; VP Mktg, Jeff Demling; Distributes: Equipment/accessories, Chemicals-protection and nutrition, Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs

1301 N Tustin Ave, Anaheim CA 92807; Phone: 714-996-9937; Fax: 714-996-9679
200-C Traffic Way, Arroyo Grande CA 93420; Phone: 805-481-7855; Fax: 805-481-9455; Contact: Branch Mgr, Bill Gerwe

6450 B Trinity Ct, Dublin CA 94568; Phone: 925-829-6040; Fax: 925-829-0110; Contact: Branch Mgr, Marshall Sweeten

1073 N Marshall, El Cajon CA 92020; Phone: 619-562-8777; Fax: 619-562-9220; Contact: Branch Mgr, Tony Dunayevich

900 W Washington Ave, Escondido CA 92025; Phone: 760-480-0060; Fax: 760-747-0792; Contact: Branch Mgr, John Thomason

200-C Traffic Way, Arroyo Grande CA 93420; Phone: 829-6040; Fax: 925-829-0110; Contact: Branch Mgr, Bill Gerwe

143 E Sierra Ave, Fresno CA 93710; Phone: 559-431-9220; Fax: 559-431-6949; Contact: Branch Mgr, Steve Hauschel

1772 Reynolds Ave, Irvine CA 92614; Phone: 949-250-9735; Fax: 949-250-8195; Contact: Branch Mgr, Mike Romero

23432 S Pointe Dr, Laguna Hills CA 92653; Phone: 949-837-4460; Fax: 949-837-0213; Contact: Branch Mgr, Ed Kemp

701 Kearney Ave Blvd 8, PO Box 5396 (95350), Modesto CA 95350; Phone: 209-521-6011; Fax: 209-521-6996; Contact: Branch Mgr, Mike Harris

2671 Madison Ave, Murrieta CA 92562; Phone: 951-698-1890; Fax: 951-698-8854; Contact: Branch Mgr, Steve Burton

2222-B W Cheyenne, N Las Vegas CA 89030; Phone: 702-631-2730; Fax: 702-631-2518; Contact: Branch Mgr, Greg Porras

130-S Buchanan Circle, Pacheco CA 94553; Phone: 925-680-7620; Fax: 925-825-6133; Contact: Branch Mgr, Steve Hauschel

1772 Reynolds Ave, Irvine CA 92614; Phone: 949-250-9735; Fax: 949-250-8195; Contact: Branch Mgr, Mike Romero

1850 Ramada Dr Unit 4, Paso Robles CA 93446; Phone: 805-227-0415; Fax: 805-227-0418; Contact: Branch Mgr, Ronald Wager

5930 Candida St, San Diego CA 92126; Phone: 858-536-3470; Fax: 858-693-0214; Contact: Ira Yesselman

134 E Sierra Ave, Fresno CA 93710; Phone: 559-431-9220; Fax: 559-431-6949; Contact: Branch Mgr, Steve Hauschel

130-S Buchanan Circle, Pacheco CA 94553; Phone: 925-680-7620; Fax: 925-825-6133; Contact: Branch Mgr, Steve Hauschel

1772 Reynolds Ave, Irvine CA 92614; Phone: 949-250-9735; Fax: 949-250-8195; Contact: Branch Mgr, Mike Romero
Florida

Aaabco Industries Inc, 10501 NW 50 St #102, Sunrise FL 33351-8012; Phone: 954-749-1555, 800-423-8850; Fax: 954-749-6221; Email: sales@aaabco.com; Contact: Pres/Owner, Steve Matheo; Vice President/Sales Mr, Joel Lubin; Distributes: Chemicals-protection and nutrition, Maintenance supplies

Airbelt Sales Inc, 3185 Fairlane Farms Rd, Wellington FL 33414; Phone: 561-792-2240,888-462-2260; Fax: 561-792-2280; Online: www.airbelt-tech.com; Contact: Pres, Mike Wohlert

Bill Eldridge Associates, 444 Coral Cove Dr, Juno Beach FL 33408; Phone: 888-698-3705

Express Radio Inc, 10850 Wiles Rd, Coral Springs FL 33070; Phone: 954-344-9050, 800-448-7755;954-344-9050, Fax: 954-344-9112; Email: info@expressradio.com; Online: www.expressradio.com; Contact: Pres, Omie Fruehling; Sales Mr, Larry Kazner; Distributes: Business management

Florida Outdoor Equipment, 3533 Mercy Dr, Orlando FL 32808-3140; Contact: Sls Mr, Keith DeShetler; Distributes: Equipment/accessories

Golf Ventures Inc, 2101 E Edgewood Dr, LakeLand FL 33803; Phone: 863-665-5800, 800-330-8874; Fax: 863-667-8888; Online: www.golf-venture.com; Contact: VP equip, Don Delaney; VP T&O Products, David Cheesman; Distributes: Chemicals-protection and nutrition, Equipment/accessories, Maintenance supplies, Seed/sod/sprigs

GroundTec Manufacturing, 862 Maguire Rd, Ocoee FL 34761; Phone: 407-418-1358, Fax: 418-416-6166

185 E Indiantown Rd Ste 129, Jupiter FL 33477; Phone: 561-743-9380; Fax: 561-743-6740; Contact: David Cheesman; Sales Mr, Walt McMa-hon

Hi Tech Turf Products, PO Box 07045, Fort Myers FL 33912; Phone: 941-481-1358, Fax: 941-481-1666

Hendrix & Dail Inc, 7610 US Hwy 41 N, Palmetto FL 34221, 800-726-5215; Fax: 941-729-2814

Hi Tech Turf Products, PO Box 07045, Fort Myers FL 33912; Phone: 941-275-1820; Fax: 941-275-4586; Contact: Pres/Owner, Laura Leitman; Sales Mr, David Leitman

Homeland Irrigation Center, 125 43rd Ave, Vero Beach FL 32968; Phone: 561-779-9144; Fax: 561-569-3658; Distributes: Irrigation/drainage/water management

Jerry Pate Turf & Irrigation, PO Box 11128, Pensacola FL 32504-1128; Phone: 850-479-4653, 800-700-7001; Fax: 800-793-1220; Email: lhower-ton@jerrypateturf.com; Online: www.jerrypateturf.com; Contact: Pres/Owner, Guy Balence; Sales Mr, Lance Howerton; Distributes: Equipment/accessories, Irrigation/drainage/water management

Krieger Publishing Co, PO Box 9542, Melbourne FL 32902-9542; Phone: 321-724-9542; Fax: 321-951-3671; Email: info@krieger- pub.com; Online: www.krieger-publishing.com; Contact: Pres, Robert E. Krieger; Distributes: Business management

Lawn Power & Equipment, 12664 W Colonial Dr, Wintergarden FL 34787; Phone: 407-656-1088; Fax: 407-656-5148; Contact: Pres/Owner, Albert Bori

Pilot Equipment Co, PO Box 24848, Jacksonville FL 32244; Phone: 904-267-7111; Fax: 904-268-1803; Contact: Pres/Owner, W. I. Gulliford Jr

Precision Small Engine Co, 2510 NW 16 Lane, Pompano Beach FL 33064-1562; Phone: 954-974-1960, 800-345-1960; Fax: 954-973-8032; Email: sales@precisionusa.com; Online: www.precisionusa.com; Contact: Pres/Owner, Andy Macarella; Sales Mr, Gary Nocحسن; Distributes: Equipment/accessories

Pro-Power Equipment Inc, 23440 Janice Ave, Charlotte Harbor FL 33980-8412; Phone: 941-627-8822, 800-633-0160; Fax: 941-624-5687; Email: propowerfl@aol.com; Contact: Pres/Owner, Fred McGready; VP/Owner, Donald Kanter; Distributes: Equipment/accessories

Professional Supply, 500 NW 77 St, Boca Raton FL 33487-1323, 800-227-8169; Fax: 561-241-2456; Contact: Pres/Owner, Mark Kelly; Sales Mr/VP, Bob Murphy

S & M Farm Supply Inc, 13690 SW 248 St, Princeton FL 33932; Phone: 305-258-0421; Fax: 305-258-4453; Contact: Pres/Owner, Terry Marsh; Sales Mr, Ellis Glenn

Signature Control Systems, 6 Sunny Rd, Orman Beach FL 32174, 888-832-3145; Fax: 904-677-0471; Email: jack.oliva@scxmail.com; Contact: Sls Mr, Jack Oliva; Distributes: Irrigation/drainage/water management

Sprayer Parts Depot, 14090 SW 144 Ave Rd, Miami FL 33156; Phone: 305-235-0967, 888-SPR-AYER; Fax: 305-255-2364; Email: sprayspt@bell south.net; Contact: Pres/Owner, John H. Strong III; Sales Mr, Skip Strong; Distributes: Equipment/accessories

Total Lawn Care Inc, 6655 Blending Blvd X, Jacksonville FL 32244; Phone: 904-771-8889; Fax: 904-771-4546; Email: ticare@fairnet.net; Contact: Pres/Owner, James E. Hawkson; Distributes: Irrigation/drainage/water management, Equipment/accessories

Tresca Industries, 4827 Philips Hwy, Jacksonville FL 32207; Phone: 904-448-8070; Fax: 904-448-2725; Online: www.tresca.com; Contact: Pres/Owner, Fuller Tresca Jr; VP Sales, Travis Tresca; VP Operations, Tim Tresca; Distributes: Equipment/accessories, Maintenance supplies

3930 N Orange Blossom Trail, Orlando FL 32804; Phone: 407-291-1717; Fax: 407-297-6166; Email: tttresca@tresa.com; Online: www.tresa.com; Contact: VP Sales, Travis Tresca

United Horticultural Supply, 410 S Ware Blvd Ste 800, Tampa FL 33619; Phone: 813-626-0496, 800-457-0415; Fax: 813-684-0371; Contact: Sales Mr, Steve Jackson

Wesco Turf Supply Inc, 300 Technology Park, Lake Mary FL 32746; Phone: 407-333-3600; Fax: 407-333-9246; Contact: VP, Billy Gamble

9737-37 Commonwealth Ave, Jacksonville FL 32210; Phone: 904-783-0500; Fax: 904-783-3835
Georgia

AgriBioTech Inc, 1080 Hwy 29 N, Athens GA 30601; Phone: 706-548-7333, 800-282-8513; Fax: 706-352-7442; Contact: Sales Mgr, Greg Peters

AgriBioTech Inc, 2200 Norcross Pkwy, Norcross GA 30071; Phone: 770-448-9932, 800-522-7333; Fax: 770-242-8332; Contact: Sales Mgr, Joe O'Donnell

Athletic Specialties, PO Box 922966, Norcross GA 30010-2966; Phone: 770-840-1105; Fax: 770-441-7621

Ben Meadows Co, 190 Etowah Ind Ct, PO Box 20200, Canton GA 30114; Phone: 770-479-3130, 800-241-6401; Fax: 770-479-3133; Email: mail@benmeadows.com; Online: www.benmeadows.com; Contact: Pres/Owner, William Blalock; Sales Mgr, Jim Prowse; Distributes: Equipment/accessories, Maintenance supplies, Seed/sod/sprigs, Services

Corbin's Baled Pine Straw Inc, 122 Mill Rd, McDonough GA 30253; Phone: 770-957-5999, 800-957-1411; Fax: 770-954-1772; Contact: Sls Mgr, Phillip T. Corbin; Gen Mgr, Lori Wiederstein; Distributes: Equipment/accessories, Maintenance supplies, Services

Graco Fertilizer Co, PO Box 89, Cairo GA 31278; Phone: 912-377-1602, 800-343-5620; Fax: 912-377-8348; Contact: Sales Mgr, Mark Celaya; Distributes: Equipment/accessories, Chemicals-protection and nutrition, Design/build products, Maintenance supplies, Seed/sod/sprigs, Services

GreenSearch, 6690 Roswell Rd Ste 310-157, Atlanta GA 30328; Phone: 770-392-1771; Fax: 770-392-1772; Email: info@greensearch.com; Online: www.greensearch.com; Contact: Pres, Larry Fish; Distributes: Electronic Commerce, Services

Hendrix & Dail Inc, PO Box 965, Tifton GA 31793; Phone: 912-382-7272; Fax: 912-382-9375

Lawn Equipment Enterprises Inc, 3045 Knight Ave, Waycross GA 31503; Phone: 912-284-1812, 800-458-2853; Fax: 912-284-0510; Online: www.southequip.com; Contact: Pres/Owner, David J. Lee; Sales Mgr, David I. Lee; Distributes: Equipment/accessories, Seed/sod/sprigs

Super Sod, 1270 sod Farm Rd, Fort Valley GA 31030, 800-535-1320; Fax: 912-825-4025; Contact: Ley Pickens; Sales Mgr, Ben Copeland

Regal Chemical Co, PO Box 900, Alpharetta GA 30009-0900; Phone: 770-475-4837; Fax: 770-475-1254; Email: foretur@aol.com; Contact: Pres/Owner, James O. King; VP, Will King; Ron Fister; Distributes: Chemicals-protection and nutrition, Irrigation/drainage/water management, Maintenance supplies

RLA Sales Inc, 2520 Stonevalley Lane, Cummings GA 30041-7419; Phone: 770-844-4292, 800-648-9332; Fax: 770-886-7097; Email: rlainc@mindspring.com; Contact: Pres/Owner, Renick L. Abbott; Distributes: Chemicals-protection and nutrition, Equipment/accessories, Irrigation/drainage/water management, Maintenance supplies

Turf Care Products Inc, 7730 The Bluffs NW, Austell GA 30168; Phone: 770-941-9540, 800-282-4792; Fax: 770-941-4476; Contact: Pres/Owner, John B. Lawrence; Sales Mgr, Michael Robinson

Turf Care Products (SCS), 4850 S Jeff Davis Dr, Fayetteville GA 30214; Phone: 770-460-1002 Turf Care Products (SCS), 313 Marble Mill Rd, Marietta GA 30060; Phone: 770-514-7677 Turf Care Products (SCS), 105 L Hembree Park Dr, Roswell GA 30076; Phone: 770-410-9950; Contact: Paul Lohnes; Dirk Wiedeman

Steve Regan Co, 1995 N Holmes Ave, Idaho Falls ID 83401; Phone: 208-524-0956

Steve Regan Co, 310 W Main St, Jerome ID 83338; Phone: 208-324-7531; Contact: Sls Mgr, Earl Jones

Turf Equipment of Idaho, 3651 Overland Rd, Boise ID 83705; Phone: 208-331-0074; Fax: 208-362-4152

Illinois

Acres Group South Facility, 30W251 Butterfield Rd, Naperville IL 60563; Phone: 630-393-4554; Fax: 630-393-7543; Contact: Sherrn Fields; Distributes: Chemicals-protection and nutrition, Design/build products, Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs, Services, Snow/ice management

Acres Group Central Facility, 170 N Garden Ave, Roselle IL 60172; Phone: 630-307-0700; Fax: 630-307-0739; Contact: Sherrn Fields; Distributes: Chemicals-protection and nutrition, Design/build products, Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs, Services, Snow/ice management

All Fiberglass Products Inc, PO Box 2278, Joliet IL 60434-2278; Phone: 815-729-3326, 800-438-7395; Fax: 815-741-0058; Contact: Pres/Owner, Don Zwiers

American Colloid Co, 1500 W Shure Dr, Arlington Heights IL 60004; Phone: 847-392-4500, 800-426-5564; Fax: 847-506-6167; Email: carol.davis@colloid.com; Online: www.colloid.com; Contact: Reg Sales Mgr, Carol Davis; CS, Kari Andersen; Distributes: Chemicals-protection and nutrition

Aquascape Designs Inc, 1119 Lyon Rd, Batavia IL 60510; Phone: 630-326-1700, 800-306-6227; Fax: 630-326-1800; Email: info@aquascape designs.com; Online: www.aquascap edesigns.com; Contact: Pres/Owner, Greg Wittstock; EVP, Jack Luedtke; Distributes: Equipment/accessories

Arthur Cleson Inc, 8050 W 186 St, Tinley Park IL 60477; Phone: 630-444-2177; Fax: 630-444-2199

ASL Trust 1958 St Mary's Rd, Sublette IL 61367-9503; Phone: 815-849-5262, 800-527-5621; Fax: 815-849-5264; Online: www.asldist.com; Contact: Pres/Owner, Al Rod

Barco Products Co, 11 N Batavia Ave, Batavia IL 60510-1961; Phone: 630-879-0084, 800-338-2657; Fax: 630-879-8687; Email: sales@barco products.com; Online: www.barcoproducts.com; Contact: Pres/Owner, Cyril Matter; Cust Serv Mgr, Karma Krefting; Distributes: Equipment/accessories, Maintenance supplies

Caterpillar Inc, 100 NE Adams St, Peoria IL 61606; Phone: 309-466-9218; Fax: 888-832-9717; Online: www.toro.hawaii.com; Contact: President, Tom Frazier; Vice President, Lynette Frazier; Distributes: Equipment/accessories

Steve Regan Co, 416 W Main St, Burlley ID 83318; Phone: 208-678-9536; Sls Mgr, Kurt Eatonugh

Steve Regan Co, 321 N 21 E, Caldwell ID 83605; Phone: 208-454-2051; Fax: 208-454-2080; Contact: Sls Mgr, Al Sprik

Steve Regan Co, 1995 N Holmes Ave, Idaho Falls ID 83401; Phone: 208-524-0956

Steve Regan Co, 310 W Main St, Jerome ID 83338; Phone: 208-324-7531; Contact: Sls Mgr, Earl Jones

Turf Equipment of Idaho, 3651 Overland Rd, Boise ID 83705; Phone: 208-331-0074; Fax: 208-362-4152

Iowa

B Hayman Co (Hawaii) Ltd, 94-062 Leokane St, Waipahu HI 96797; Phone: 808-671-2826; Fax: 808-671-2827; Email: pborja@ite.net; Contact: Sales Mgr, Peter Borja

Hawaii

B Hayman Co (Hawaii) Ltd, 94-062 Leokane St, Waipahu HI 96797; Phone: 808-671-2826; Fax: 808-671-2827; Email: pborja@ite.net; Contact: Sales Mgr, Peter Borja
**Kentucky**

AgriBioTech Inc, 8010 Dixie Hwy, Florence KY 41042; Phone: 606-371-8423, 600-354-9712; Fax: 606-371-4769; Contact: Sales Mgr, Bud Franklin

AgriBioTech Inc, 136 Armony St, London KY 40743; Phone: 606-864-8608, 600-928-7333; Fax: 606-964-9690; Contact: Sales Mgr, Mike Rudder

AgriBioTech Inc, 136 Armory St, London KY 40223, 800-424-6006; Phone: 606-371-4769; Contact: Sales Mgr, Bud Franklin

**Louisiana**

Bob's Tree Preservation Inc, 523 Apollo Rd, Scott LA 70583; Phone: 337-232-8733, 888-620-8733; Fax: 337-684-5438; Email: alison@bobstreec.com; Online: www.bobstreec.com; Contact: Pres/Owner, Robert Thibodeaux; Sales Mgr, Frank Thibodeaux; Distributes: Chemicals-protection and nutrition, Services

Jerry Pate Turf & Irrigation Inc, 12485 Airline Hwy, Baton Rouge LA 70817; Phone: 225-755-6656; Fax: 877-525-4312; Contact: Sales Mgr, Mike Hess; Distributes: Equipment/accessories, Irrigation/drainage/water management

**Maryland**

AgriBioTech Inc, 9327 US Rte One Ste J, Laurel MD 20723; Phone: 301-362-0106, 800-732-3332; Fax: 301-362-8584; Contact: Sales Mgr, John Brader

Imperial Nurseries Inc, 5801 Stevens Rd, White Marsh MD 21162-1601; Phone: 410-335-1990, 877-342-0887; Fax: 410-335-7569

**Massachusetts**

AgriBioTech Inc, 71 Wyman St, Woburn MA 01801; Phone: 781-376-1211, 800-648-7333; Fax: 781-376-6079; Contact: Sales Mgr, Jerry Zuccala

Baker Tractor Corp, 2283 G A R Hwy, PO Box 408, Swansea MA 02777; Phone: 508-379-3673; Fax: 508-379-3610; Email: billchadwick@meaganet.net; Contact: Pres/Owner, Wm M T (Bill) Chadwick; Sales Mgr, Roger Conway; Distributes: Equipment/accessories, Services, Snow/ice management

**Michigan**

AgriBioTech Inc, 20720 E Granton Rd, Merrill MI 48637; Phone: 517-643-7684, 877-755-0551; Fax: 517-643-0211; Contact: Sales Mgr, Bryce Christensen

Banner Sales and Consulting Inc, PO Box 430, Union Lake MI 48387; Phone: 248-366-7799;

**Century Rain Aid**

Century Rain Aid, 31691 Dequindre Rd, Madison Heights MI 48071; Phone: 248-588-2990, 800-347-4272; Fax: 248-588-1342; Email: rainaid@rainaid.com; Online: www.rainaid.com; Contact: Pres, Wayne Miller; Distributes: Irrigation/drainage/water management, Maintenance supplies

4630 Commercial Dr, Huntsville AL; Phone: 256-721-0071

29 Collins Industrial Rd Pl C, N Little Rock AR; Phone: 501-758-7000

1081 King St, Greenwich CT; Phone: 203-532-2800

4601 N US 1, Bunnell FL; Phone: 904-447-5740; 12395 Morris Rd, Alpharetta GA; Phone: 770-475-2036

3036 Lanark Unit B, Meridian ID; Phone: 208-288-2102

4N755 Lombard Rd, Addison IL; Phone: 630-773-1111

280 W Melton Rd, Burns harbor IN; Phone: 219-787-5130

7217 W 161St Ter, Stilwell KS; Phone: 912-851-2700

4045 McCollum Ct, Louisville KY; Phone: 502-456-5630

4100 Sandy Spring Rd, Burlington MD; Phone: 301-476-9417

570 Main St, Hudson MA; Phone: 978-567-9200

2131 Treat Hwy, Adrian MI; Phone: 517-263-5226

225 Roselawn Ave Ste 1, Maplewood MN; Phone: 651-489-1169

730 Ridgewood Rd # 11, Ridgeland MS; Phone: 601-977-9977

628-8 Goddard, Chesterfield MO; Phone: 314-519-9996

8030 S Willow St Bldg 3, Manchester NH; Phone: 603-621-2900

2560 S Willow St Bldg 3, Manchester NH; Phone: 603-621-2900

1251 Hurlville Rd, Deptford NJ; Phone: 856-232-7270

10 Conklin St, Deer Park NY; Phone: 516-667-8920

4205 Golf Acres Dr, Charlotte NC; Phone: 704-398-7344

1260 Moore Rd Unit 110, Avon OH; Phone: 216-662-7240
United Green Mark, 4110 W Dewey Dr, Las Vegas NV 89118; Phone: 702-736-8188; Fax: 702-736-1190; Contact: Branch Mgr, Don Phinney
United Green Mark, 575 Reactor Way, Reno NV 89502; Phone: 775-857-2318; Fax: 775-857-2319; Contact: Branch Mgr, Tyler Cole

New Hampshire
Timberland Machines Inc, 248 Main St, Lancaster NH 03584; Phone: 603-788-4738; Fax: 603-788-3944; Contact: Sl Mgr, David Peterson; Distributes: Equipment/accessories

New Jersey
AgriBioTech Inc, 30 Southard Ave Ste 100, Farmingdale NJ 07727, 888-526-3890; Contact: President, August D'Ercole
AgriBioTech Inc, 485 Ludwig Ave, PO Box 398, Emery-Waterhouse Co, 1575 Lake St, Elmira NY 14901; Phone: 607-733-9115, 800-564-5587; Fax: 607-733-5006; Contact: Pres, Steve Frawley

New York
J & L Adikes Inc, PO Box 310600, Jamaica NY 11431-0600; Phone: 718-739-4400; Fax: 718-291-6141; Online: www.gro-well.com; Contact: Pres/Owner, T. Corell; Vice President/Owner, Ira Ginsberg; Distributes: Chemicals-protection and nutrition, Seed/sod/sprigs
Aggrand, 328 Robert Dr #3, North Tonawanda NY 14120; Phone: 716-693-6535; Email: dynasty@pcce.net; Contact: Pres/Owner, Kirk Pogge; Distributes: Chemicals-protection and nutrition, Irrigation/Drainage/Water management, Snow/sod/sprigs, Services, Snow/ice management
Al Saffer Co Div of E C Geiger Inc, Brewster Bus Pk Rt 22, Dock 14, PO Box 31, Brewster NY 10509-0011; Phone: 914-278-6565; Fax: 914-278-0535; Contact: Joe Holena
Al Saffer Co Div of E C Geiger Inc, 2165 Montauk Hwy, Brookhaven NY 11719; Phone: 631-286-8200; Fax: 631-286-8289; Contact: Steve Karhu
American Lubricants, 328 Robert #3, North Tonawanda NY 14120; Phone: 716-693-6535; Email: dynasty@pcce.net; Contact: Pres/Owner, Joe Griffin; Distributes: Snow/ice management
Amsoil, 328 Robert #3, North Tonawanda NY 14120; Phone: 716-693-6535; Email: dynasty@pcce.net; Contact: Pres/Owner, Joe Griffin; Distributes: Chemicals-protection and nutrition, Irrigation/Drainage/Water management, Seed/sod/sprigs, Snow/ice management
Bissett Nursery Corp, 323 Long Island Ave, PO Box 386, Holtsville NY 11742-0386; Phone: 631-289-3500; Fax: 631-289-3521; Contact: Pres/Owner, James J. Bissett II; Sales Mgr, Peter Zangle (Hardgoods), Distributes: Chemicals-protection and nutrition, Equipment/accessories, Seed/sod/sprigs, Snow/ice management
Bissett Equipment Sales & Rentals, 323 Long Island Ave, Holtsville NY 11742-0386; Phone: 631-289-3523; Fax: 631-289-3510; Contact: Sales Manager, Joe Gibson
Conklin, 328 Robert Dr #3, North Tonawanda NY 14120-5665; Phone: 716-693-6535; Email: dynasty@pcce.net; Contact: Pres/Owner, Jim Hatch; Distributes: Irrigation/Drainage/Water management, DeLea Sod Farms, 444 Elwood Rd, East Northport NY 11737-4099, 800-244-7637; Fax: 631-368-8032; Contact: Sales Manager, Joe Gibson
Hatch; Distributes: Snow/ice management
DeLea Sod Farms, 444 Elwood Rd, East Northport NY 11737-4099, 800-244-7637; Fax: 631-368-8032; Contact: Pres/Owner, Michael DeLea Sr; Sales Mgr, Vincent Sasso
696 Rte 25A, Miller Place NY 11764-2629; Phone: 518-821-1414; Fax: 518-821-1144; Contact: Sales Mgr, Mike Ryan
Emery-Waterhouse Co, 1575 Lake St, Elmira NY 14901; Phone: 607-733-9115, 800-733-9115; Fax: 607-733-5006; Contact: Pres, Steve Frawley
G and D Lanscape and Nursery corp, 2139 57th St, Brooklyn NY 11204; Phone: 718-256-7600; Fax: 718-256-6502
Grassland Equipment & Irrigation Corp, 892-898 Troy-Schenectady Rd, Latham NY 12110; Phone: 518-785-5841, 800-564-5587; Fax: 518-785-5740; Email: khpogge@grasslandcorp.com; Online: www.grasslandcorp.com; Contact: Bd Chmn, Horst Pogge; Executive Vice President, Hans J. Pogge; President, Kirk Pogge; Distributes: Equipment/accessories, Chemicals-protection and nutrition, Irrigation/Drainage/Water management, Maintenance supplies, Seed/sod/sprigs, Services, Snow/ice management
Hans J. Pogge; President, Kirk Pogge; Distributes: Equipment/accessories, Chemicals-protection and nutrition, Irrigation/Drainage/Water management, Maintenance supplies, Seed/sod/sprigs, Services, Snow/ice management
250 Lake Ave, Blasdell NY 14219-0260; Phone: 716-822-2020; Fax: 716-822-8836; Email: sjpiperbla@aol.com; Contact: Sales Mgr, Stephen Piper
Distributors / GreenBook 2001

Precision Work Inc, 104-A Harbor Rd, Port Washington NY 11050; Phone: 516-883-2002; Fax: 516-883-2746; Contact: Pres/Owner, Robert D. Ostreich; Sales Mgr, Jeffrey Plotka; Distributes: Equipment/accessories

Reliable Golf Supply Inc, 643 Upper Glen St, Queensbury NY 12804; Phone: 518-793-5677, 980-274-6815; Fax: 518-783-6491; Email: golf@reliablegolf.com; Online: www.reliablegolf.com; Contact: Sales Mgr, Wesley Glenn; Distributes: Equipment/accessories, Maintenance supplies

S V Moffett Co, 33 Thruway Park Dr, West Henrietta NY 14586-9794; Phone: 716-334-0100; Fax: 716-334-6332; Online: www.svmoffett.com; Contact: Gen Mgr, Bernard Morse; Dir Sls Mkgt, Solon Barnard; Distributes: Equipment/accessories, Irrigation/drainage/water management

10 Green Mountain Dr, Cohoes NY 12047-4806; Phone: 518-783-0668; Fax: 518-783-0106

Sweetbrook Nursery, 3523 Richard Farm Ave, Staten Island NY 10312; Phone: 718-356-8332; Fax: 718-227-3140; Contact: Pres/Owner, Frank J. Illiano

North Carolina

AgiBioTech Inc, 1399 Ashleybrook Lane Ste 100, PO Box 26223 (27103), Winston-Salem NC 27103, 800-526-3890; Phone: 336-760-1206; Email: neilmyers@agribiotech.com; Online: www.agribiotech.com; Contact: President, Ken Budd; Creative Dir/Turfgrass Mkgt, Neil Myers; Dir-Sales/Field Sales, Victoria Wallace

AgiBioTech Inc, 191 Budd Blvd, Winston-Salem NC 27103; Phone: 336-760-9060, 800-543-7333; Fax: 336-765-4168; Contact: Sales Mgr, Mike Beauchamp

Carswell Distributing Co, PO Box 4193, Winston-Salem NC 27115-4193, 800-929-1948; Fax: 877-929-1945; Email: sales@carswelldist.com; Online: www.carswelldist.com; Contact: Pres/Owner, William Parsley; Sales Mgr, Ray Van Voorhis; Distributes: Equipment/accessories, Maintenance supplies

Coye Consultants, 150 N Broad St, Brevard NC 28712; Phone: 828-877-3584, 800-222-8676; Fax: 828-883-3337; Email: info@coye.com; Online: www.coye.com; Contact: Pres, Art Coye; VP, Ed Coye; Dir Sls, Dave Smith; Distributes: Equipment/accessories, Home garden supplies

E L Hiltz & Co, 2551 Hwy 70 W, PO Box 1789, Hickory NC 28602-1789; Phone: 828-328-8141, 800-354-4587; Fax: 828-328-2385; Email: el-hiltz@elhiltz.com; Online: www.elhiltz.com; Contact: Pres/Owner, John Jackson; Sales, Harry VanderLindens; Vice Pres, Mike Noble; Distributes: Equipment/accessories

G & S Turf Equipment Company, 3507 Associate Dr, Greensboro NC 27405; Phone: 336-621-0003; Fax: 336-621-5949; Email: greenboro@gs turf.com; Contact: Sales Mgr, Jeff Shoemaker

G & S Turf Equipment Company, 10901 Downs Rd, Pineville NC 28134; Phone: 704-504-5808; Fax: 704-504-5809; Email: pineville@gs turf.com; Contact: Hugh Graham; Distributes: Equipment/accessories, Chemicals-protection and nutrition, Seeds/sod/sprigs, Services, Snow/ice management

Hendrix & Dall Inc, PO Box 589, Oxford NC 27565; Phone: 919-693-4131, 800-637-9466; Fax: 919-693-8787; Contact: Sales Rep, Kerin Basham; Vice President, Clarence Lemons; Vice President, Carroll McLawhorn; Distributes: Services

PO Box 648, Greenville NC 27835; Phone: 252-758-4263; Fax: 252-758-2767

North Carolina Equipment Co/South Carolina Tractor & Equipment, Headquarters; 3101 Hillsborough St, PO Box 431 (27607), Raleigh NC 27607; Phone: 919-833-4811; Fax: 919-828-6619; Contact: Pres/Owner, R. J. Calton; Sr Sales Mgr, Wayne K. Nall; Adv/Mktg Mgr, David Arends; Distributes: Equipment/accessories

Hwy 191 Brevard Rd (28806), PO Box 6008, Asheville NC 28816; Phone: 828-667-4511; Fax: 828-667-5356

460 Reedy Creek Rd, PO Box D, Cary NC 27511; Phone: 919-467-0141; Fax: 919-467-2087

3637 N Graham St (28206), PO Box 31275, Charlotte NC 28231; Phone: 704-375-3751; Fax: 704-332-4237

Hwy 301 S, PO Box 64099, Fayetteville NC 28306; Phone: 910-425-9154; Fax: 910-425-9151

7620 Market St (27409), PO Box 3247, Greensboro NC 27402; Phone: 336-668-1000; Fax: 336-668-1005

916 Memorial Dr, PO Box 1487, Greenville NC 27835; Phone: 252-756-3171; Fax: 252-355-3425

Hwy 7476 W, PO Box 1534, Wilmington NC 28402; Phone: 336-375-6556; Fax: 336-711-6060

Outdoor Equipment Distributors Inc, 2721 Spring Forest Rd, PO Box 58494 (27616), Raleigh NC 27616; Phone: 919-876-6937; Fax: 919-850-9163; Email: lawhite@oedinc.com; Online: www.oedinc.com; Contact: Pres/Owner, Bob Zucker; VP Sales & Mkgt, Rob Zucker; Sales Mgr, Matthew Machaty; Distributes: Equipment/accessories

Simmons Irrigation Supply Inc, 3416C Carolina Ave, Charlotte NC 28208; Phone: 704-394-9494; Fax: 704-394-6210; Contact: Branch Manager, Jay Hughes

Simmons Irrigation Supply Inc, 6731 Amsterdam Way Bldg II, Wilmington NC 28405; Phone: 910-799-5146; Fax: 910-799-9090; Contact: Branch Manager, Jonathan Rankin

North Dakota

A & I Distributors, 1721 Michigan, Bismarck ND 58501; Phone: 701-222-8790; Fax: 701-222-1922

Dakota Industries ND LLC, 13898 W Front St, Williston ND 58801; Phone: 701-572-1000; Fax: 701-572-1501; Contact: Sales Mgr, Penny Conradson; Martin Tuchserer
Ohio

Advanced Drainage Systems Inc, 3300 Riverside Dr, Columbus OH 43221; Phone: 614-457-3051, 800-733-7473; Fax: 614-459-0169; Email: info@ads-pipe.com; Online: www.ads-pipe.com; Contact: Dir Mktg, Tony Radoszewski; Distributes: Irrigation/irrigation/water management

AgriBioTech Inc, 8888 Parsons Rd, Croton OH 43013; Phone: 740-893-4200, 800-879-3556; Fax: 740-893-4297; Contact: Sales Mgr, Kevin Keckley

Aquas Doc, 7935 Euclid Chardon Rd, Kirtland OH 44094; Phone: 440-256-7663; Fax: 440-256-8988

Bryan Equipment Sales Inc, 457 Wards Corner Rd, Loveland OH 45140; Phone: 513-248-2000, 800-GL-STIHL; Fax: 513-248-0398; Email: info@bryanequipment.com; Online: www.stihlusa.com; Contact: Owner, Rick Bryan; Pres, Tom Jones; Sales Mgr, Casey McGrath, Jim Spangler; Distributes: Equipment/accessories, Maintenance supplies, Seed/sod/sprigs

Garick Corp, 13600 Broadway Ave, Cleveland OH 44125; Phone: 216-581-0100, 800-2-GARICK; Fax: 216-581-4712; Email: garick@garick.com; Online: www.garick.com; Contact: Vice President/Gen Mgr, Gary Trinetti; Natl Sales Mgr, Ralf Engelbrecht; Procurement Mgr, Rick Mauney; Distributes: Maintenance supplies, Services, Snow/ice management

Hypro Facility, 11000 Huntingdon Rd, PO Box W, South Charleston OH 45368; Phone: 937-462-8350; Fax: 937-462-7101; Email: garick@garick.com; Online: www.garick.com

Gause Equipment Inc, 33170 SR172, Lisbon OH 44432; Phone: 330-222-1521, 800-825-6446; Fax: 330-222-2440; Email: gause@valunet.com; Online: www.gauseeq.com; Contact: Pres/Owner, Frank J. Zehnbauer; Distributes: Equipment/accessories, Services

General Power Equipment, 2625 International St, Columbus OH 43228; Phone: 614-529-5950; Fax: 614-529-5955; Contact: Sls Mgr, Doug Stayton; Distributes: Equipment/accessories

Green Valley Seed, 7472 Akron - Canton Rd, PO Box 185, Cantonfield Rd 44006-0185; Phone: 330-533-4353, 800-535-7882; Fax: 330-533-0618; Email: grassseed4@aol.com; Online: www.greenvalleyseed.com; Contact: Pres/Owner, Jeffrey Hum; VP/Owner, Bill Bieber; Distributes: Chemicals-protection and nutrition, Seed/sod/sprigs

Imperial Nurseries Inc, 11245 Mosteller Rd, Cincinnati OH 45241-1825; Phone: 513-771-9585; Fax: 513-771-1315; Contact: Pres/Owner, Keith Hopkins; Distributes: Seed/sod/sprigs

Ohio Turf Partners, 4867 Duck Creek Rd, Cincinnati OH 45241; Phone: 513-778-0058; Fax: 513-778-0057; Contact: Pres/Owner, John Raab; Sales Mgr, Dan Radanovich

Rain Tech, Inc, 11472 Gondola Dr, Cincinnati OH 45241; Phone: 513-772-2622; Fax: 513-782-8592

S-N-G Equipment, PO Box 3656, Dublin OH 43016-0331; Phone: 614-873-6706; Fax: 614-873-4168; Email: snegequipment@juno.com; Online: www.gosng.com; Contact: CEO/Co-Owner, Andy Deering; Sales Rep, John Newman; Pres/Co-Owner, Richard Deering; Distributes: Services

Service Communication Software, PO Box 3656, Dublin OH 43016-0331; Phone: 614-873-6706; Fax: 614-873-4168; Email: theservicepro@juno.com; Online: www.pickscs.com; Contact: Owner, Richard Deering; Programmer, Scott Williams; Accounting, Laurie Reed; Distributes: Services

SGD Co, PO Box 8410, Akron OH 44320-0410; Phone: 330-239-2828, 800-321-3411; Fax: 330-239-2668; Email: sgdfgolf@aol.com; Online: www.sgdgolf.com; Contact: Pres/Owner, Dennis McGregor; Sales Mgr, Dan Karlson; Distributes: Equipment/accessories

Stahl, 3201 W Old Lincoln Way, Wooster OH 44691; Phone: 330-264-7481, 800-392-7251; Fax: 330-264-3319; Online: www.stahl.cc; Contact: Reg Sls Mgr, Andi Speelman; Reg Sls Mgr, Hannah Rhamy; Major Acct Mgr, Brad Yochheim; Distributes: Equipment/accessories, See our ad on page 22

Toledo Turf Equipment, 4329 W Alexis at Talawanda, Toledo OH 43623; Phone: 419-473-2503; Fax: 419-473-0924; Email: toleidoturf@glasscity.net; Contact: GM, David Grzalski; Distributes: Equipment/accessories, Chemicals-protection and nutrition, Maintenance supplies, Seed/sod/sprigs, Services

Turf Partners, 4867 Duck Creek Rd, Cincinnati OH 45227; Phone: 513-531-2562; Fax: 513-531-2576; Contact: Sales Mgr, Jerry Helm

Lavy Enterprises, 12386 W National Rd, New Carlisle OH 45344; Phone: 937-845-3721; Fax: 937-845-0840

Mainline of North America, 81 US Rt 40, London OH 43140; Phone: 740-852-9733; Fax: 740-852-2045; Email: mainlinea@hotmail.com; Contact: Sls Mgr, Paul K. Sullivan; Sales Mgr, Bob Daniel; Sls Mgr, Lloyd Abbingdon

Markers Inc, 33597 Pin Oak Pkwy, Avon Lake OH 44012; Phone: 440-933-5927, 800-969-5920; Fax: 440-933-7835; Online: www.markersinc.com; Contact: Pres/Owner, Dale Hlavin; Distributes: Equipment/accessories

Martinson-Nicholls, 4910 E 34th St, Willoughby OH 44049-4600; Phone: 440-951-1312; Fax: 440-951-1315; Contact: Pres/Owner, Daniel Ruminski; Distributes: Maintenance supplies

Raab Equipment Co, 852 Marion Rd, Columbus OH 43207; Phone: 614-445-7101; Fax: 614-445-7103; Contact: Pres/Owner, John Raab; Sales Mgr, Dan Radanovich

Ohio

Lloyd Enterprises, 12386 W National Rd, New Carlisle OH 45344; Phone: 937-845-3721; Fax: 937-845-0840

Mainline of North America, 81 US Rt 40, London OH 43140; Phone: 740-852-9733; Fax: 740-852-2045; Email: mainlinea@hotmail.com; Contact: Sls Mgr, Paul K. Sullivan; Sales Mgr, Bob Daniel; Sls Mgr, Lloyd Abbingdon

Markers Inc, 33597 Pin Oak Pkwy, Avon Lake OH 44012; Phone: 440-933-5927, 800-969-5920; Fax: 440-933-7835; Online: www.markersinc.com; Contact: Pres/Owner, Dale Hlavin; Distributes: Equipment/accessories

Martinson-Nicholls, 4910 E 34th St, Willoughby OH 44049-4600; Phone: 440-951-1312; Fax: 440-951-1315; Contact: Pres/Owner, Daniel Ruminski; Distributes: Maintenance supplies

Raab Equipment Co, 852 Marion Rd, Columbus OH 43207; Phone: 614-445-7101; Fax: 614-445-7103; Contact: Pres/Owner, John Raab; Sales Mgr, Dan Radanovich

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Professional Turf Center Inc, 11576 SW Pacific Hwy, Tigard OR 97223-8667; Phone: 503-245-2140; Fax: 503-245-2635; Email: gwill@procon.com; Contact: Pres/Owner, Gary W. Willis; Sales Mgr, Stan Presley

Robert Seeds Co, 33095 HWY 99 E, PO Box 206, Tangent OR 97389; Phone: 514-926-8891, 800-258-4657; Fax: 514-926-8159; Email: ddehart@robertseed.com; Online: www.robertseed.com; Contact: General Manager, Walt Bryan; Sales Mgr, Denise DeHart; Distrbutes: Seed/sod/sprigs

Royal Seeds West, 27630 Llewellyn Rd, Corvallis OR 97333; Phone: 514-757-2663; Fax: 514-758-5305; Contact: Sales Mgr, Ken May

Seed Research of Oregon, 27630 Llewellyn Rd, Corvallis OR 97333, 800-253-5766; Fax: 514-758-5305; Email: info@rosseed.com; Online: www.rosseed.com; Contact: Sis Mgr, Ken May; Sis Mgr, Scott Harer; Golf & Sports Turf Mgr, www.sroseed.com; Contact: Sis Mgr, Ken May; Sis Mgr, Scott Harer; Golf & Sports Turf Mgr, twose.com; Contact: Pres/Owner, Terise Yeager; Fax: 503-650-0939; Contact: Pres/Owner, H. Yeager & Son, Inc, 412-343-2300; Fax: 412-504-4251; Email: tmath@andersonequip.com; Online: www.andersonequip.com; Contact: Todd Mortimer

Anderson Equipment Company, RR #4 Box 898, Clearfield PA 16830; Phone: 814-765-5311; Fax: 814-765-6820; Email: jmcormick@andersonequip.com; Online: www.andersonequip.com; Contact: Sales Mgr, James McCormick

Arborchem Products Co, 943 Nixon Dr, Mechanicsburg PA 17055; Phone: 717-766-6661, 800-248-0442; Fax: 717-795-8234; Email: davékrause@arborchem.com; Online: www.arborchem.com; Contact: Sales Mgr, David L. Krause; Tech Svs, Joe Lentz; Distrbutes: Chemicals-protection and nutrition, Equipment/cesspools

Barney Pro Turf Services, 207 Orchard Ave, Belle Vernon PA 15012-2023; Phone: 724-929-2111; Fax: 724-929-2111; Contact: Pres/Owner, Joe Barney; Sales Mgr, Greg Savisky; Distrbutes: Equipment/accessories, Design/build products, Irrigation/drainage/water management, Maintenance supplies

Benner’s Gardens Inc, PO Box 549, Conshohocken PA 19428, 800-244-3307; Fax: 215-477-9429; Email: benners@eols.com; Online: www.bennersgardens.com; Contact: Owner, Alan Benner

Ferrrell’s Jobs In Horticulture, 2214 Douglas Dr, Carlisle PA 17013-1025; Phone: 717-240-0810, 800-428-2474; Fax: 800-884-5198; Email: aggkeast@aol.com; Online: www.hortjobs.com; Contact: Publisher, Joan Ferrrell; Distrbutes: Services

Fisher & Son Co, 237 E King St, Malvern PA 19355; Phone: 610-644-3300, 800-262-2127; Fax: 610-644-7791; Online: www.fisherandson.com; Contact: Pres/Owner, Michael Fisher; Distrbutes: Equipment/accessories, Chemicals-protection and nutrition, Irrigation/drainage/water management, Snow/ice management

Geiger Enterprises Div, Rte 63 Box 285, Harleysville PA 19438; Phone: 215-256-6511, 800-443-4437; Fax: 215-256-6110, 800-432-9434; Online: www.hornet.com/geiger; Contact: Pres/Owner, Ronald M. Soldo; Sales Mgr, Denny Salettel; Distrbutes: Equipment/accessories

E C Geier Inc, Rte 63 Box 285, Harleysville PA 19438; Phone: 215-256-6511, 800-443-4437; Fax: 215-256-6110, 800-432-9434; Online: www.hornet.com/geiger; Contact: Pres/Owner, Ronald M. Soldo; Vice President Sales & Marketing, Dennis J. Salettel

H E Griffith Inc, 2250 Palmer St, Swissville, Pennsylvania 17120-2603; Phone: 717-271-2736; Fax: 717-271-2736; Contact: Pres/Owner, David Guerin; Sales Mgr, Bill Schwat; Distrbutes: Chemicals-protection and nutrition, Equipment/cesspools, Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs, Snowice management

Anderson Equipment Company, 25921 Rte 19, Cambridge Springs PA 16403-9242; Phone: 814-796-6735, Fax: 814-398-8966; Email: tmortimer@andersonequip.com; Online: www.andersonequip.com; Contact: Sales Mgr, Todd Mortimer

Imperial Nurseries Inc, 1029 Concord Rd, Aston PA 19014-1410; Phone: 610-358-0220; Fax: 610-358-2821; Contact: Dave McPherson; Sales Mgr, Rich Conard

Imperial Nurseries Inc, 360 Billmar Dr, Pittsburgh PA 15205-4620; Phone: 412-928-9430, 800-765-6776; Fax: 412-928-9431

Lancaster Ford Tractor Inc, 1655 Rohrerstown Rd, Lancaster PA 17601-2393; Phone: 717-569-7063; Fax: 717-560-9918; Contact: Pres/Owner, P Larry Groff; Sales Mgr, Allan R. Herr; Distrbutes: Equipment/accessories

Lawn & Golf Supply Co, 647 Nutt Rd, PO Box 447, Phoenixville PA 19460; Phone: 610-933-5801; Fax: 610-933-8890; Email: holman@lawn-golf.com; Online: www.lawn-golf.com; Contact: Pres/Owner; Joseph W. Holman Jr; Sales Mgr, Jim Carville; Vice President, Bob Holman; Distrbutes: Equipment/accessories, Chemicals-protection and nutrition, Maintenance supplies, Seed/sod/sprigs, Services

Lawn Equipment Parts Co, 920 Links Ave, PO Box 39, Landisville PA 17538; Phone: 717-988-3001, 800-365-3726; Fax: 717-898-7780; Email: bknaier@lepcoonline.com; Online: www.lepcoonline.com; Contact: President, Jeff F. Clark; Sales Mgr, Tom Garvey; Mktg Mgr, Barry Knaier; Distrbutes: Equipment/accessories

Lawn Equipment Parts Co, 920 Links Ave, PO Box 39, Landisville PA 17538; Phone: 717-988-3001; Fax: 717-898-7780; Contact: Sis Mgr, Thomas Garvey; Distrbutes: Equipment/accessories

Moyer & Son, Plant Nutrients Group, PO Box 198, Souderton PA 18964-0198; Phone: 215-723-6000, 800-345-0419; Fax: 215-721-2800; Online: www.moyer.com; Contact: Pres/Owner, John D. Moyer; Sales Mgr, John Forrest; Vice President/Owner, Kenneth Clemmer; Distrbutes: Chemicals-protection and nutrition, Maintenance supplies, Seed/sod/sprigs, Snowice management

National Power Equipment Co, 123 Commonwealth Dr, Warrendale PA 15086; Phone: 724-772-4640; Fax: 724-772-6218; Contact: Pres/Owner, Mark Benscoter; Distrbutes: Equipment/accessories, Snow/ice management

Penn State Seed Co, RR 1 Box 390 Rte 309, Dalas PA 16812-0250; Phone: 570-675-8585, 800-847-733; Fax: 570-675-6562; Email: pennseed@epix.net; Online: www.pennstate-seed.com; Contact: Pres/Owner, James D. Harkins; Sales Mgr, Thomas P. Casey, Mktg Mgr, Nathan Keel; Distrbutes: Equipment/accessories, Chemicals-protection and nutrition, Design/build products, Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs, Snowice management

224 Maple Ave, Bird In Hand PA 17505-9703; Phone: 570-917-1333; Fax: 570-917-1460; Contact: Sales Mgr, Don Ament

906 Wyoming Ave, Forty Fort PA 18704-3992; Phone: 570-287-9656; Fax: 570-287-4520; Contact: Sales Mgr, Mark Benscoter

Pitt Auto Electric Co, 2900 Stayton St, Pittsburg PA 15212; Phone: 412-766-9112, 800-245-0711; Fax: 800-551-5908; Email: info@pittauto.com; Online: www.pittauto.com; Contact: Pres/Owner, Michael Niggel; Sales Mgr, Richard Elseman
South Carolina

E-Z Trench Co, 2315 Hwy 701 S, Loris SC 29569; Phone: 843-756-6444; Fax: 843-756-6442. Email: eztrench@scceast.net; Online: www.eztrench.com; Contact: Pres/Owner, Roger Porter; Distributes: Equipment/accessories

North Carolina Equipment Co/South Carolina Tractor & Equipmep, 7011 Granners Ferry Rd (29309), PO Box 9068, Columbia SC 29290; Phone: 803-776-4040; Fax: 803-776-4045

North Carolina Equipment Co/South Carolina Tractor & Equipmep, 2600 Laurens Rd, PO Box 5815 Sta B, Greenville SC 29606; Phone: 864-288-6990; Fax: 864-288-6994

North Carolina Equipment Co/South Carolina Tractor & Equipmep, 225 Farmington Rd (29483), PO Box 1249, Summerville SC 29484; Phone: 843-871-7683; Fax: 843-871-7636

S&T Equipment, 1671 Lake Murray Blvd, Columbia SC 29121; Phone: 803-781-1215, 800-675-4261; Fax: 803-781-1232; Email: sstournern@msn.com; Contact: Pres/Owner, Mike Tambling; Sales Mgr, Sean Tambling

Simmons Irrigation Supply Inc, PO Box 10, Walterboro SC 29487-0010; Phone: 843-538-5566; Fax: 843-538-2068; Contact: Pres/Owner, Marion R. Simmons III; Vice President, Ray McClair Jr; Distributes: Irrigation/drainage/water management

25D Buckingham Plantation Dr, Buffton SC 29910; Phone: 843-837-3005, Fax: 843-837-5006; Contact: Branch Manager, Bruce Cutchfield

1832 Savage Rad, Charleston SC 29407; Phone: 843-536-2766; Fax: 843-536-7664; Contact: Branch Manager, Richard LaMunion

700-B Buckner Rd, Columbia SC 29203; Phone: 803-786-2651, Fax: 803-786-2692; Contact: Bar- bara Hinson; Jay Hughes; Jonathan Rankin; Richard LaMunion; Ray Bradham; Shawn Den- ter; Branch Manager, Harry Bledleman

285 Lakewood Dr, Greenville SC 29607; Phone: 864-299-6305; Fax: 864-299-5032; Contact: Branch Manager, Kevin Dudette

3840 Wesley St, Myrtle Beach SC 29579; Phone: 843-236-5010; Fax: 843-236-5011; Contact: Branch Manager, Barbara Hinson

Super Sod, 3086 Five Chop Rd, Orangeburg SC 29115; Phone: 803-255-0928; Contact: Sales Mgr, Bob Mills

Vereens Turf Products, 8862 Hwy 90, Longs SC 29568; Phone: 843-399-6711, 800-634-7626; Fax: 843-399-7800; Contact: Pres/Owner, Frankie J. Vereen; Shop Clerk, Mindy Vereen; VP, Joey Vereen

Vereens Fertilizers, Rte 4 Box 383, Kingstree SC 29556; Phone: 843-382-5766; Fax: 843-382-5772; Contact: Sales Mgr, Paul Gerald

Wells Associates, 7509-I Garners Ferry Rd Ste 173, Columbia SC 29020-2644; Phone: 803-738-8646; Fax: 803-738-0059; Email: dswwell@world- net.att.net; Contact: Pres, David E. Wells; VP, Susan H. Wells; Distributes: Chemicals-protection and nutrition, Equipment/accessories, Irrigation/drainage/water management

Wilbro Inc, 509 Third St, PO Box 400, Norwich NY 13815-0400; Phone: 803-263-4201, 800-433-1550; Fax: 803-263-4200; Contact: Pres, H. M. Williamson; Distributes: Chemicals-protection and nutrition

South Dakota

AgriBioTech Inc, 800 N Broadway, Miller SD 57362; Phone: 605-853-2414; Fax: 605-853-2639

AgriBioTech Inc, 1320 N Ellis Rd, Sioux Falls SD 57107; Phone: 605-336-0623, 800-558-5424; Fax: 605-336-0603; Contact: Sales Mgr, Vicky Traub

AgriBioTech Inc, PO Box 84, Watertown SD 57201, 800-843-6813; Fax: 605-886-3623

North Star Turf Supply, 712 E 50 St N, Sioux Falls SD 57110; Phone: 605-336-1873; Fax: 605-336-0005; Contact: Sales Mgr, Rich Vining

Tennessee

AgriBioTech Inc, 1200 Davidson St, Nashville TN 37206, 800-352-7333; Fax: 615-228-0908; Contact: Sales Mgr, Bob Mills
e-Greenbiz.com Inc, McMinnville TN; Phone: 931-808-8937, Email: mtormton@e-greenbiz.com; Online: www.e-greenbiz.com; Contact: Trent Morton; Distributes: Electronic Commerce

Jerry Pate Turf & Irrigation Inc, 3850 Old Getwell Rd, Memphis TN 38118; Phone: 901-755-2126; Fax: 901-755-1228; Contact: Sales Mgr, Jay Reeder

KCM Co, 8411 Sherman Oaks Dr, Germantown TN 38139; Phone: 901-755-6140; Fax: 901-755-6540; Contact: Pres/Owner, Karl L. Kikel; Sales Mgr, Matt Downing

Bob Ladd Inc, 764 Scott, PO Box 12269, Memphis TN 38118; Phone: 901-324-8801, 800-843-1663; Fax: 901-324-6814; Email: bobbald@juno.com; Contact: Area Sales Rep, Kevin Smith; Pres/Owner, Jim Caldwell; Sales Mgr, Steve Hatchett

TIPCO, 621 Deery St, PO Box 30293 (37917), Knoxville TN 37917; Phone: 865-633-6400; Fax: 865-633-6624; Email: treeguru@treedoc.com; Online: www.treedoc.com; Contact: CEO, Jim Cortese; Pres, Marty Shaw; Distributes: Chemicals-protection and nutrition, Electronic Commerce

Texas

AgriBioTech Inc, South Hwy 87 Service Rd, Tulia TX 79008; Phone: 806-995-3882; Fax: 806-995-3787

Alamo Industrial, 1502 E Walnut, Seguin TX 78156-0549; Phone: 830-379-1480, 800-882-5762; Fax: 830-379-0864; Email: clock@alamo-industry; Online: www.alamo-industrial.com; Contact: Sales Mgr, Steve Lock; Distributes: Equipment/accessories, Design/build products

Austin Turf & Tractor, 1707 Cottle Circle, Marble Falls TX 78654; Phone: 830-693-6477; Fax: 830-693-7791; Contact: Dir Ops, Harry Jukes; Sales Mgr, Bob Mathews; Dir Sls, Chad Mobley; Distributes: Equipment/accessories

Rhode Island

Allen Seed Inc, 693 S County Trail, Exeter RI 02822; Phone: 401-294-2722; Fax: 401-294-6252; Contact: Owner, Charles H. Allen III; Pres, Howard A. Allen; Distributes: Chemicals-protection and nutrition, Equipment/accessories, Irrigation/drainage/water management, Maintenance supplies, Seed/sod/sprigs, Services

Central Nurseries Inc, Garden Center, 1155 At- wood Ave, PO Box 19477, Johnston RI 02919; Phone: 401-942-7511; Fax: 401-942-6598; Online: www.centrals.nurseries.com; Contact: Pres/Owner, Thomas Pagliarini; Sales Mgr, Steven Pilz

47 Victory Hwy Rte 102, Chepachet RI 02814; Phone: 401-568-1810

Tee & Green Sod Inc, PO Box 418, Exeter RI 02822; Phone: 401-789-8177; Fax: 401-789-3895; Email: teegreen@capecod.net; Contact: Pres/Owner, David Wallace; Sales Mgr, Robin Hayes; Distributes: Seed/sod/sprigs

www.landscapengroup.com / DECEMBER 2000 / LANDSCAPE MANAGEMENT 109
Foley Enterprises, 11500 Manchaca Rd, Austin TX 78748; Contact: Terry Foley; Distributes: Services

See our ad on page 30

Golf Enviro Systems Inc, 507 Owen St, Lubbock TX 79403; Phone: 806-762-2365; Fax: 806-762-2365; Contact: Sales Mgr, Gene Deeds

Waukesha - Pearce Industries, 3740 E Loop 410, San Antonio TX 78222; Phone: 210-648-4444; Fax: 210-648-7602; Contact: Sales Mgr, Kay Jungerman

Wylie Mfg, PO Box 100, Petersburg TX 79520; Phone: 806-667-3566, 800-722-4001; Fax: 806-667-3392; Online: www.wyliesprayers.com; Contact: Pres/Owner, Wes Holub; Distributes: Equipment/accessories, Irrigation/drainage/water management, Snow/ice management

Tool Engineering & Mfg, Curb - King: 807 W Forest, Birmingham City UT 84302; Phone: 435-723-8860, 800-YES-CURB; Contact: President, Paul Mckinnon; Sales Mgr, Dean Holley; Ofc. Mgr, Ashley Braegger; Distributes: Design/build products, Equipment/accessories, Irrigation/drainage/water management, Snow/ice management

Wilson Supply Inc, 4103 S 500 W, Murray UT 84123; Phone: 801-266-3738; Fax: 801-266-3588

Vermont

Trimzee, Railroad St, PO Box 346, North Troy VT 05859; Phone: 450-242-2061, 800-641-2061; Fax: 450-242-2071; Email: mike@trimzee.com; Online: www.trimzee.com; Contact: Pres/Owner, Mike Stone; Accounts Mgr, Susan Wallet; Distributes: Maintenance supplies

Virginia

Brent & Beckys Bulbs, Heath Enterprises LTD; 7463 Heath Trail, Gloucester VA 23061; Phone: 877-661-2852; Fax: 804-693-9436; Email: BBHeath@aol.com; Online: www.brentandbeckysbulbs.com; Contact: Sis Mgr/Co-Owner, Becky Heath; Pres, Mgr/Co-Owner, Brent Heath; Distributes: Seed/sod/sprigs

E L Hills & Co, 5570 Raby Rd, Norfolk VA 23502; Phone: 757-459-2025, 877-357-4587; Fax: 757-459-2016; Email: elhills@elhills.com; Online: www.elhills.com; Contact: Sales Mgr, David Chester

Geiger Enterprises Div, 1104 W Roslyn Rd, PO Box 1297, Colonial Heights VA 23834; Phone: 804-520-0248

Imperial Nurseries Inc, 8309 Quarry Rd, Manassas VA 20110-5313; Phone: 703-631-8133; Fax: 703-368-7172

Landscapesupply Inc, Sub W S Connelly & Co, PO Box 12706, Roanoke VA 24027; Phone: 540-344-2699, 800-876-2151; Fax: 540-343-1484; Email: 102255.2651@compuserve.com; Contact: Pres/Owner, Robert B. Barksdale

Shemin Nurseries Inc, 5513 Wellington Rd, Gainesville VA 20155; Phone: 703-754-7195; Fax: 703-754-7195; Contact: Op mgr, Jim Hadley; Pres, Bob Rankl; Distributes: Design/build products, Equipment/accessories, Irrigation/drainage/water management, Snow/ice management
**Wisconsin**

AgrBioTech Inc, 2615 Commerce St, LaCrosse WI 54603; Phone: 608-781-4848, 800-658-9428; Fax: 606-781-7333; Contact: Sales Mgr, Tom Curran

Beacon Ballfields, div Rainbow Group LLC; 2222 Evergreen Rd Ste 6, Middleton WI 53562; Phone: 608-824-0068, 800-747-5985; Fax: 608-836-0724; Email: beacon@ballfields.com; Online: www.ballfields.com; Contact: Customer Service, Sue Luedtke; Gen Mgr, Paul Zwaska; Field Specialist, Benji Brye; Distributes: Equipment/accessories

Columbia ParCar Corp, 350 N Dewey Ave, PO Box 30, Reedsburg WI 53959; Phone: 608-524-8888, 800-222-4653; Fax: 608-524-8380; Email: info@parcar.com; Online: www.parcar.com; Contact: Pres/Owner, Todd Sauay; VP Sls & Mkgt, Scott Breckley; Distributes: Equipment/accessories

Conserv FS, 4304 S Beaumont Ave, Kansasville WI 53139; Phone: 262-878-2048; Fax: 262-878-0181; Online: www.conservfs.com; Contact: Pres/Owner, Roger Gast; Sales Mgr, Jennifer Johnson

GEMPLER’S Inc, 100 Countryside Dr, PO Box 270, Belleville WI 53508; Phone: 608-424-1544, 800-382-8473; Fax: 800-551-1128; Email: customerservice@gemplersmail.com; Online: www.gemplers.com; Contact: Pres/Owner, Steve Schlicht; Natl Sls Mgr, Kent Gutzmer; Distributes: Chemicals-protection and nutrition, Electronic Commerce, Equipment/accessories, Maintenance supplies

Horst Distributing Inc, 444 N Madison St, Chilton WI 53014, 800-279-2341; Phone: 920-849-9576; Contact: Pres/Owner, Grant Mortimer; Distributes: Chemicals-protection and nutrition, Equipment/accessories, Maintenance supplies, Seed/sod/sprigs

Prince Corporation, 8351 Cty H East, Marshfield WI 54449; Phone: 715-384-3105, 800-777-2486; Fax: 800-666-2436; Email: prince@tzenet.com; Online: www.princecorp.com; Contact: Pres/Owner, Jay Emming; Sales Mgr/Owner, Dennis Wessel; L & G Mgr, Jeff Gotter; Distributes: Equipment/accessories, Chemicals-protection and nutrition, Design/Build products, Seed/sod/sprigs, Snow/ice management

Road Technologies Inc, 11020 Buntrock, Mequon WI 53092; Phone: 262-242-9100, 888-776-4733; Fax: 262-242-2117; Contact: Gen Mgr, Mike Akin; Distributes: Chemicals-protection and nutrition, Maintenance supplies, Seed/sod/sprigs, Snow/ice management

**Washington**

A & I Distributors, E 3303 Ferry St, Spokane WA 99202; Phone: 509-535-7820; Fax: 509-535-7644; Contact: Bruce Blair

Cenex Harvest States, PO Box 11065, Spokane WA 99211-1065; Phone: 509-534-0479; Fax: 509-535-5967; Contact: Kevin Rogers

Earthbound Systems Inc, 1398 Road 3 NE, Moses Lake WA 98837; Phone: 509-764-5505; Fax: 509-764-5505

Fiber Marketing Intl Inc, 2806 NE Sunset Blvd Ste A, Renton WA 98056-3180; Phone: 425-303-9200, 800-833-9913; Fax: 425-303-9201; Online: www.jsesc.com; Contact: Pres/Owner,  Steve Schlecht; Natl Sls Mgr, Kent Gutzmer; Distributes: Chemicals-protection and nutrition,  Electronic Commerce, Equipment/accessories, Maintenance supplies

Horizon Turf Equipment Corp, 1917 W Court St, PO Box 708, Janesville WI 53547-0708; Phone: 608-752-8766, 800-443-1840; Fax: 608-752-1530; Contact: Pres/Owner, Lyle Christopherson; Distributes: Equipment/accessories, Maintenance supplies, Seed/sod/sprigs

Jebson Distributors, 14147 NE 148th St, Redmond WA 98052; Phone: 425-826-2000; Fax: 425-826-2010; Online: www.jebson.com; Contact: Pres/Owner, Bob Pendall; Distributes: Equipment/accessories
**Wyoming**

Rankin Lawn & Garden, 1642 E “F” St, Torrington WY 82240; Phone: 307-532-3484; Fax: 307-532-5404; Contact: Pres/Owner, Robert L. Rankin; Distributes: Services

**Canada**

**Alberta**

Arn's Equipment Ltd, 1107 46th Ave SE, Calgary, Alberta Canada T2G 2A5; Phone: 403-243-7063; Fax: 403-243-7632; Contact: Pres/Owner, David Jardine; Sales Mgr, Scott Jardine

**Manitoba**

63 Terracon Place, Winnipeg, Manitoba Canada R3X 1J9; Phone: 204-235-0042; Fax: 204-233-6735; Contact: Sales Mgr, Larry Shore

DBH Distributors, PO Box 279, Rosenort, Manitoba Canada R0G 1W0; Phone: 204-746-6785; Fax: 204-746-6785; Contact: Pres/Owner, David Hiebert; Distributes: Equipment/accessories

**Nova Scotia**

Eastern Turf Products, 140 Isley Ave, Dartmouth, Nova Scotia Canada B3B 1V1; Phone: 902-468-8873; Fax: 902-468-3871; Contact: Pres/Owner, Michael Moore; Sales Mgr, Tom Juby; Distributes: Chemicals-protection and nutrition, Equipment/accessories, Maintenance supplies

Maritime Golf Cars Inc, RR 4, Tatamagouche, Nova Scotia Canada B0K 1V0; Phone: 902-657-3899; Fax: 902-657-3339; Contact: Pres/Owner, John Pankhurst; Distributes: Equipment/accessories

**Ontario**

AgriBioTech Inc, RR2, 210 Wanless Dr, Brampton, Ontario Canada L6B 1A1; Phone: 905-846-5080, 800-668-5080; Fax: 905-846-6909; Contact: Sales Mgr, Ron Kowalski

AgriBioTech Inc, PO Box 511, Lindsay, Ontario Canada K9V 485; Phone: 705-324-9598, 888-768-4935; Fax: 705-324-0882; Contact: Sales Mgr, Ron Kowalski

Echo Power Equipment Canada, 501 Newbold St, London, Ontario Canada N6E 1K4; Phone: 519-685-7011; Fax: 519-685-7418; Contact: Sis Mgr, Scott Darling; Distributes: Equipment/accessories

Garriere & Poirier Equipment, 585 Hwy 17, PO Box 539, Alfred, Ontario Canada KOB 1A0; Phone: 613-679-1103; Fax: 613-679-4843; Contact: Pres/Owner, David Jardine; Contact: Distributes: Equipment/accessories

Nordic Systems Inc, 1044 Rangeview Rd, Toronto, Ontario Canada L5E 1H3; Phone: 905-278-3331; Fax: 905-278-5197; Email: info@nordicsystems.com

Pickseed Canada Inc, PO Box 304, Lindsay, Ontario Canada K9V 4S3; Phone: 705-878-9240, 800-661-GROW; Fax: 705-878-9249; Email: dmacmillan@pickseed.com; Online: www.pickseed.com; Contact: Sales Mgr, Doug MacMillan; Distributes: Seed/sod/sprigs

United Horticultural Supply, 789 Donnybrook Dr, Dorchester, Ontario Canada L0L 1G5; Phone: 519-268-8001, 800-265-4624; Fax: 519-268-8013; Contact: Division Mgr, Jeff Crampton

Walker Equipment Limited, 9399 Hwy 48, PO Box 118, Markham, Ontario Canada L3P 3J5; Phone: 905-294-8333; Fax: 905-294-1702; Distributes: Equipment/accessories, Snowice management

Weed Man, Turf Holdings Inc; 50 Skagway Ave Unit B, Scarborough, Ontario Canada M1M 3V1; Phone: 416-269-5754, 888-321-9333; Fax: 416-269-5746; Email: turfholdingsinc@aol.com; Online: www.weed-man.com; Contact: Pres, Don DANKOWICH; Distributes: Services

**Quebec**

Trimeeeze, 66 Center Rd, Knowlton, Quebec Canada JOE 1V0, 800-641-2061; Fax: 514-242-2071

**Saskatchewan**

Brandt Industries Ltd, Industrial Turf Division; 840 Winnipeg St, Regina, Saskatchewan Canada S4R 7V8; Phone: 306-359-1624; Fax: 306-359-1624; Contact: General Mgr, Craig Halvorson; Pres/Owner, Gavin Semple; Branch Mgr, Jeff Fairholme; Distributes: Equipment/accessories

2410B Millar Ave, Saskatoon, Saskatchewan Canada S7K 3V2; Phone: 306-931-8873; Fax: 306-931-8804; Contact: Sales Mgr, Wayne Berry

**Mexico**

**Baja California Sur**

Horizon, Plaza Bonita Local 57-E, Blvd Marina SN, Cabo San Lucas Baja California Sur, 23410 Mexico

**Coahuila**

AgriBioTech Inc, Av Juarez #2799, Oriente CP, Torreon Coahuila, 27000 Mexico; Phone: 52-17-3003657; Fax: 52-17-30766

**Jalisco**

Horizon, Avenida Los Alamos No 82, Cuidad C P, Zapopan Jalisco, 45010 Mexico; Phone: 011-52-3-627-2865; Fax: 011-52-3-627-2103

**Netherlands**

Reelcraft Europe, Kernreactorstraat 17, 3903-LG Veenendaal, Netherlands; Phone: 31-318-552053; Fax: 31-318-552131; Email: reelcraft@capitonline.nl; Contact: Sales Mgr, Arnold DeWeerd
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Arthur Clesen Inc ........................................... 847-537-2177
Becker-Underwood Inc ...................................... 515-232-5907
Cleary Chemical Corp ........................................ 732-329-8399
Conklin Co Inc, Agronomics ................................. 612-445-6010
Drexel Chemical Co ........................................... 901-774-4370
Estes Inc ...................................................... 940-766-0163
Evergreen Sales Inc ........................................... 425-486-6387
Evergreen Sales Inc ........................................... 208-888-8652
Loveland Industries Inc, Crop Protection Division .... 970-356-8920
Nature's Touch, Div Agro Chem Inc ......................... 847-455-8600
Precision Laboratories, Inc ................................. 847-498-0800
Richway Industries Ltd ...................................... 319-987-2976
Smucker Mfg Inc .............................................. 541-995-8000
United Horticultural Supply ................................ 970-487-9000
Van Waters & Rogers Inc .................................... 512-346-4780

Adjuvants, Dispensing
Allen County Coop ........................................... 219-749-5139
Arizona Sports Turf Inc ...................................... 480-699-9399
Arthur Clesen Inc ........................................... 847-537-2177
Becker-Underwood Inc ...................................... 515-232-5907
Cleary Chemical Corp ........................................ 732-329-8399
Conklin Co Inc, Agronomics ................................. 612-445-6010
Drexel Chemical Co ........................................... 901-774-4370
Estes Inc ...................................................... 940-766-0163
Evergreen Sales Inc ........................................... 425-486-6387
Evergreen Sales Inc ........................................... 208-888-8652
Loveland Industries Inc, Crop Protection Division .... 970-356-8920
Nature's Touch, Div Agro Chem Inc ......................... 847-455-8600
Precision Laboratories, Inc ................................. 847-498-0800
Richway Industries Ltd ...................................... 319-987-2976
Smucker Mfg Inc .............................................. 541-995-8000
United Horticultural Supply ................................ 970-487-9000
Van Waters & Rogers Inc .................................... 512-346-4780

Adjuvants, Drift-control
Arthur Clesen Inc ........................................... 847-537-2177
Becker-Underwood Inc ...................................... 515-232-5907
Cleary Chemical Corp ........................................ 732-329-8399
Conklin Co Inc, Agronomics ................................. 612-445-6010
Drexel Chemical Co ........................................... 901-774-4370
Estes Inc ...................................................... 940-766-0163
Evergreen Sales Inc ........................................... 425-486-6387
Evergreen Sales Inc ........................................... 208-888-8652
Floratine Products ........................................... 910-853-2898
Loveland Industries Inc, Crop Protection Division .... 970-356-8920
Nature's Touch, Div Agro Chem Inc ......................... 847-455-8600
Precision Laboratories, Inc ................................. 847-498-0800
United Horticultural Supply ................................ 970-487-9000
Van Waters & Rogers Inc .................................... 512-346-4780

Adjuvants, Foam-producing
Arthur Clesen Inc ........................................... 847-537-2177
Becker-Underwood Inc ...................................... 515-232-5907
Cleary Chemical Corp ........................................ 732-329-8399
Drexel Chemical Co ........................................... 901-774-4370
Evergreen Sales Inc ........................................... 425-486-6387
Evergreen Sales Inc ........................................... 208-888-8652
Loveland Industries Inc, Crop Protection Division .... 970-356-8920
Precision Laboratories, Inc ................................. 847-498-0800
Richway Industries Ltd ...................................... 319-987-2976
Smucker Mfg Inc .............................................. 541-995-8000
United Horticultural Supply ................................ 970-487-9000
Van Waters & Rogers Inc .................................... 512-346-4780

Adjuvants, Powerful Wetting
Arizona Sports Turf Inc ...................................... 480-699-9399
Arthur Clesen Inc ........................................... 847-537-2177
Conklin Co Inc, Agronomics ................................. 612-445-6010
Drexel Chemical Co ........................................... 901-774-4370
Evergreen Sales Inc ........................................... 425-486-6387
Evergreen Sales Inc ........................................... 208-888-8652
Gro-Power Inc ................................................ 909-393-3744
Loveland Industries Inc, Crop Protection Division .... 970-356-8920
Plant Health Care Inc ........................................ 412-826-5488
Precision Laboratories, Inc ................................. 847-498-0800
United Horticultural Supply ................................ 970-487-9000
Van Waters & Rogers Inc .................................... 512-346-4780

Adjuvants, Stickering
Agro Diversified Industries ................................. 732-225-8400
Allen County Coop ........................................... 219-749-5139
Arthur Clesen Inc ........................................... 847-537-2177
Bonde Products Inc .......................................... 315-736-8231
Cleary Chemical Corp ........................................ 732-329-8399
Conklin Co Inc, Agronomics ................................. 612-445-6010
Drexel Chemical Co ........................................... 901-774-4370
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Evergreen Sales Inc ........................................... 425-486-6387
Evergreen Sales Inc ........................................... 208-888-8652
Loveland Industries Inc, Crop Protection Division .... 970-356-8920
Nature's Touch, Div Agro Chem Inc ......................... 847-455-8600
Precision Laboratories, Inc ................................. 847-498-0800
United Horticultural Supply ................................ 970-487-9000
Van Waters & Rogers Inc .................................... 512-346-4780

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**Fertilizers, Tree**

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**Fungicides (see Biologically-based Disease Controls)**

**Fungicides/bactericides, Ornamental**

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<td>Arthur Clesen Inc</td>
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<tr>
<td>BASF Corporation, Specialty Products Division</td>
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**Introducing the BASF Turf Product Portfolio**
Dow AgroSciences, Prof Turf & Ornamental
317-337-4329

Dow AgroSciences
516-694-4700

Drexel Chemical Co
901-774-4370

Estes Inc 
940-766-0163

Evergro Canada Inc
604-940-0290

Evergro Sales Inc
425-466-6387

Evergro Sales Inc
208-988-8852

HHI Custom Pelleting
800-442-2065

Kincaid Enterprises
304-755-3377

PBI/Gordon Corp
816-421-4070

Rohm & Haas Co, Agricultural Chemicals
215-592-3000

SePRO Corp
317-580-8285

TopPro Specialties, A Unit of BASF Corp & Micro
Flco
901-432-5000

United Horticultural Supply
970-487-9000

Van Waters & Rogers Inc
512-346-4780

Zenea Professional Products
302-886-1000

Fungicides/bactericides, Tree
Allen County Coop
219-749-5139

Arbor Systems LLC
402-339-4459

Arthur Clesen Inc
847-537-2177

Bayer Corp, Ag Chemicals Div
816-242-2000

Bonide Products Inc
315-736-8231

Cleary Chemical Corp
732-329-8399

Dow AgroSciences, Prof Turf & Ornamental
317-337-4329

Dow Chemical/Burlington Scientific Corp
516-694-4700

Drexel Chemical Co
901-774-4370

Estes Inc 
940-766-0163

Evergro Canada Inc
604-940-0290

Evergro Sales Inc
425-466-6387

Evergro Sales Inc
208-988-8852

HHI Custom Pelleting
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PBI/Gordon Corp
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Rohm & Haas Co, Agricultural Chemicals
215-592-3000

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Flco
901-432-5000

United Horticultural Supply
970-487-9000

Van Waters & Rogers Inc
512-346-4780

Zenea Professional Products
302-886-1000

Fungicides/bactericides, Turf
Acres Group
847-526-4554

Allen County Coop
219-749-5139

Arthur Clesen Inc
847-537-2177

BASF Corporation, Specialty Products Division
800-669-1770

BASF
516-694-4700

Drexel Chemical Co
901-774-4370

Estes Inc 
940-766-0163

Evergro Canada Inc
604-940-0290

Evergro Sales Inc
425-466-6387

Evergro Sales Inc
208-988-8852

HHI Custom Pelleting
800-442-2065

Kincaid Enterprises
304-755-3377

PBI/Gordon Corp
816-421-4070

Rohm & Haas Co, Agricultural Chemicals
215-592-3000

SePRO Corp
317-580-8285

TopPro Specialties, A Unit of BASF Corp & Micro
Flco
901-432-5000

United Horticultural Supply
970-487-9000

Van Waters & Rogers Inc
512-346-4780

Zenea Professional Products
302-886-1000

Herbicides (see Biologically-based Disease Controls)
Acres Group
847-526-4554

Allen County Coop
219-749-5139

Arthur Clesen Inc
847-537-2177

Bonide Products Inc
315-736-8231

Cleary Chemical Corp
732-329-8399

Dow AgroSciences, Prof Turf & Ornamental
317-337-4329

Dragon Chemical/Burlington Scientific Corp
516-694-4700

Drexel Chemical Co
901-774-4370

Estes Inc 
940-766-0163

Evergro Canada Inc
604-940-0290

Evergro Sales Inc
425-466-6387

Evergro Sales Inc
208-988-8852

HHI Custom Pelleting
800-442-2065

Kincaid Enterprises
304-755-3377

PBI/Gordon Corp
816-421-4070

Rohm & Haas Co, Agricultural Chemicals
215-592-3000

SePRO Corp
317-580-8285

TopPro Specialties, A Unit of BASF Corp & Micro
Flco
901-432-5000

United Horticultural Supply
970-487-9000

Van Waters & Rogers Inc
512-346-4780

Zenea Professional Products
302-886-1000

Herbicides, Non-selective
Acres Group
847-526-4554

Allen County Coop
219-749-5139

Arthur Clesen Inc
847-537-2177

Bonide Products Inc
315-736-8231

Cleary Chemical Corp
732-329-8399

Dow AgroSciences, Prof Turf & Ornamental
317-337-4329

Dragon Chemical/Burlington Scientific Corp
516-694-4700

Drexel Chemical Co
901-774-4370

Estes Inc 
940-766-0163

Evergro Canada Inc
604-940-0290

Evergro Sales Inc
425-466-6387

Evergro Sales Inc
208-988-8852

HHI Custom Pelleting
800-442-2065

Kincaid Enterprises
304-755-3377

PBI/Gordon Corp
816-421-4070

Rohm & Haas Co, Agricultural Chemicals
215-592-3000

SePRO Corp
317-580-8285

TopPro Specialties, A Unit of BASF Corp & Micro
Flco
901-432-5000

United Horticultural Supply
970-487-9000

Van Waters & Rogers Inc
512-346-4780

Zenea Professional Products
302-886-1000

Herbicides, Pre-emergence
Acres Group
847-526-4554

Allen County Coop
219-749-5139

Bayer Corp, Ag Chemicals Div
816-242-2000

Bonide Products Inc
315-736-8231

Cleary Chemical Corp
732-329-8399
American Cyanamid ........................................ 973-683-2000
Arthur Clesen Inc .......................................... 847-537-2177
BASF Corporation, Specialty Products Division ... 800-669-1770

BASF

BASF formerly American Cyanamid, Turf & Ornamental Group ......................... 973-683-2000
BEST-Simplot Turf & Horticulture ....... 209-858-2511
Bonide Products Inc ........................................ 315-736-8231

Dow AgroSciences

Dow AgroSciences, Prof Turf & Ornamental ........................................ 317-337-4329
Dragon Chemical/Burlington Scientific Corp ........................................ 516-694-4700
Drexel Chemical Co ........................................ 901-774-4370
Estes Inc ...................................................... 940-766-0163
Evergro Canada Inc ........................................ 604-940-0290
Evergro Sales Inc ........................................... 425-486-6387
Evergro Sales Inc ........................................... 208-888-8652
Howard Johnson's Ent Inc ......................... 414-276-4656
Lange-Stegmann Co .................. 314-241-9531
Lebanon Seaboard Corp, Lebanon Turf Products .... 440-333-9250
LESCO Inc .................................................. 440-333-9250
PBI/Gordon Corp ............................................ 816-421-4070
Rohm & Haas Co, Agricultural Chemicals ........................................ 215-592-3000
Schulz Good Stuff Organic Lawn Care ........................................ 507-288-3999
Simplot Turf & Horticulture/Best Fertilizers, Professional Products .... 209-858-2511
Simplot Turf & Horticulture/Jacklin Seed ........................................... 208-773-7581
Spring Valley ............................................. 262-677-2273
United Horticultural Supply ....................... 970-487-9000
Van Waters & Rogers Inc .................. 512-346-4780

Hydrogels

AAdvanced Water Management Inc .................. 972-494-3494
Arthur Clesen Inc .......................................... 847-537-2177
Bio-Plex Organics ........................................... 717-653-0616
Erosion Control Technologies Inc ....... 904-707-0800
Evergro Sales Inc ........................................... 208-888-8652
Finn Corp ...................................................... 513-874-2818
Monsanto Company, North American Div .... 314-694-1000
Plant Health Care Inc .......................... 412-826-5488
TerraBiotics ................................................. 609-688-3455

For information on Talstar® insecticides
call 1-800-321-1FMC
or visit our website www.fmc-apgspec.com

BASF

For information on Talstar® insecticides
call 1-800-321-1FMC
or visit our website www.fmc-apgspec.com
| Yellow pages buying directory 2001 |

| Dragon Chemical/Burlington Scientific Corp | 516-694-4700 |
| Drexel Chemical Co | 901-774-4370 |
| Estes Inc | 940-766-0163 |
| Evergro Canada Inc | 604-940-0290 |
| Evergro Sales Inc | 425-486-6387 |
| Evergro Sales Inc | 208-888-8652 |

**FMC**

| FMC Corp, Specialty Products Business | 215-299-6079 |
| Garlic Research Labs Inc | 818-247-9600 |
| Howard Johnson's Ent Inc | 414-276-4656 |
| Lange-Stegmann Co | 314-241-9531 |
| Lebanon Seaboard Corp, Lebanon Turf Products | 440-333-9250 |
| Pretiss Inc | 516-326-1919 |
| Rohm & Haas Co, Agricultural Chemicals | 215-592-3000 |
| Rohmll LLC | 866-6432 |
| Schulz Good Stuff Organic Lawn Care | 604-940-0290 |
| TopPro Specialties, A Unit of BASF Corp & Micro Flo Co | 901-432-5000 |
| United Horticultural Supply | 970-487-9000 |
| Valent USA Corp | 925-256-2700 |
| Van Waters & Rogers Inc | 512-346-4780 |
| Zeneca Professional Products | 302-866-1000 |

| Insecticides, Turf |
| Acers Group | 847-526-4554 |
| Allen County Coop | 219-749-5139 |
| American Cyanamid | 973-683-2000 |
| Arthur Clesen Inc | 847-537-2177 |
| BASF Corporation, Specialty Products Division | 800-669-1770 |

**BASF**

| BASF formerly American Cyanamid, Turf & Ornamental Group | 973-683-2000 |
| Bayer Corp, Ag Chemicals Div | 816-242-2000 |
| Bonide Products Inc | 315-736-8231 |
| Cleary Chemical Corp | 732-329-8399 |

**Dow AgroSciences**

| Dow AgroSciences, Prof Turf & Ornamental | 317-337-4329 |
| Dragon Chemical/Burlington Scientific Corp | 516-694-4700 |
| Drexel Chemical Co | 901-774-4370 |
| Estes Inc | 940-766-0163 |
| Evergro Canada Inc | 604-940-0290 |
| Evergro Sales Inc | 425-486-6387 |
| Evergro Sales Inc | 208-888-8652 |

**FMC Corp, Specialty Products Business**

| 215-299-6079 |
| Garlic Research Labs Inc | 818-247-9600 |
| Howard Johnson's Ent Inc | 414-276-4656 |
| Lange-Stegmann Co | 314-241-9531 |
| Lebanon Seaboard Corp, Lebanon Turf Products | 440-333-9250 |
| Pretiss Inc | 516-326-1919 |
| Rohm & Haas Co, Agricultural Chemicals | 215-592-3000 |
| Rohmll LLC | 866-6432 |
| Schulz Good Stuff Organic Lawn Care | 604-940-0290 |
| TopPro Specialties, A Unit of BASF Corp & Micro Flo Co | 901-432-5000 |
| United Horticultural Supply | 970-487-9000 |
| Valent USA Corp | 925-256-2700 |
| Van Waters & Rogers Inc | 512-346-4780 |
| Zeneca Professional Products | 302-866-1000 |

| Liming Products |
| Ancon Bio-Services | 510-795-1215 |
| Arthur Clesen Inc | 847-537-2177 |
| Estes Inc | 940-766-0163 |
| Evergro Canada Inc | 425-486-6387 |
| Floratine Products | 901-853-2898 |
| Howard Johnson's Ent Inc | 414-276-4656 |
| National Lime & Stone Co | 419-422-4341 |
| Plant Food Co Inc | 609-448-0935 |
| United Horticultural Supply | 970-487-9000 |
| Van Waters & Rogers Inc | 512-346-4780 |

| Molluscicides |
| Bonide Products Inc | 315-736-8231 |
| Dragon Chemical/Burlington Scientific Corp | 516-694-4700 |
| Drexel Chemical Co | 901-774-4370 |
| Estes Inc | 940-766-0163 |
| Evergro Canada Inc | 604-940-0290 |
| Loveland Industries Inc, Crop Protection Division | 970-356-8920 |
| United Horticultural Supply | 970-487-9000 |
| Van Waters & Rogers Inc | 512-346-4780 |
| Waupaca Materials | 715-256-4025 |

| Mycorrhizal Fungi Inoculants |
| Allen County Coop | 219-749-5139 |
| Ancon Bio-Services | 510-795-1215 |
| Arthur Clesen Inc | 847-537-2177 |
| Becker-Underwood Inc | 515-232-5907 |
| Estes Inc | 940-766-0163 |
| Evergro Canada Inc | 604-940-0290 |
| Floratine Products | 901-853-2898 |
| Gro-Power Inc | 909-393-3744 |
| JRM Chemical Inc | 216-475-8488 |
| Plant Food Co Inc | 609-448-0935 |
| Plant Health Care Inc | 412-826-5488 |

| Nematicides |
| AgSci Inc | 972-243-8930 |
| Bayer Corp, Ag Chemicals Div | 816-242-2000 |
| Conklin Co Inc, Agronomics | 612-445-6010 |
| Dragon Chemical/Burlington Scientific Corp | 516-694-4700 |
| Estes Inc | 940-766-0163 |
| Evergro Canada Inc | 604-940-0290 |
| Evergro Sales Inc | 208-888-8652 |
| Garlic Research Labs Inc | 818-247-9600 |
| Howard Johnson's Ent Inc | 414-276-4656 |
| Soil Technologies Corp | 515-472-3963 |
| TopPro Specialties, A Unit of BASF Corp & Micro Flo Co | 901-432-5000 |
| United Horticultural Supply | 970-487-9000 |
| Van Waters & Rogers Inc | 512-346-4780 |

| Rodenticides |
| Allen County Coop | 219-749-5139 |
| Arthur Clesen Inc | 847-537-2177 |
| Dragon Chemical/Burlington Scientific Corp | 516-694-4700 |
| Estes Inc | 940-766-0163 |
| Evergro Canada Inc | 604-940-0290 |
| Evergro Sales Inc | 208-888-8652 |
| LESCO Inc | 440-333-9250 |
| Loveland Industries Inc, Crop Protection Division | 970-356-8920 |
| United Horticultural Supply | 970-487-9000 |
| Van Waters & Rogers Inc | 512-346-4780 |

| Root Control |
| Arthur Clesen Inc | 847-537-2177 |
| Dragon Chemical/Burlington Scientific Corp | 516-694-4700 |
| Drexel Chemical Co | 901-774-4370 |
| Estes Inc | 940-766-0163 |
| Rootwell | 888-548-9943 |
| United Horticultural Supply | 970-487-9000 |
| Van Waters & Rogers Inc | 512-346-4780 |
| J C Whittam Mfg Co, Paint Div | 330-334-2524 |

<p>| Soil Amendments |
| Advanced Water Management Inc | 972-494-3494 |
| Aggrenade Corp | 715-392-3011 |
| Agro Diversified Industries | 732-225-8400 |
| Allen County Coop | 219-749-5139 |
| Ancon Bio-Services | 510-795-1215 |
| Arizona Sports Turf Inc | 480-699-9399 |
| Arthur Clesen Inc | 847-537-2177 |
| Bio-Plex Organics | 717-653-0616 |
| Bonide Products Inc | 315-736-8231 |
| Complete Green Co | 612-645-6010 |
| Dakota Peat &amp; Equipment | 701-746-4300 |
| Dragon Chemical/Burlington Scientific Corp | 516-694-4700 |
| Earth Works Natural Organic Products | 610-250-9560 |
| Earthgreen Products Inc | 214-709-4698 |</p>
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<td>Michigan Peat Co</td>
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<td>Moisture Mizer Products, Div Multiple Concepts Inc</td>
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<td>Precision Laboratories, Inc</td>
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<td>Schulz Good Stuff Organic Lawn Care</td>
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<td>Van Waters &amp; Rogers Inc</td>
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<td>Waupaca Materials</td>
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<tr>
<td>Western Nutrients Corp</td>
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**Stump-removal Chemicals**

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<tr>
<td>Arthur Clesen Inc</td>
<td>847-537-2177</td>
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<tr>
<td>Bonide Products Inc</td>
<td>315-763-8231</td>
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**Thatch-decomposition Materials**

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<tr>
<td>Ancon Bio-Services</td>
<td>910-795-1215</td>
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<tr>
<td>Arizona Sports Turf Inc</td>
<td>800-699-3399</td>
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<td>Bonide Products Inc</td>
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**Tree Wound Dressings**

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<tr>
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### Wetting Agents/surfactants

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<tr>
<td>Ancon Bio-Services</td>
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<tr>
<td>Aquatic Biologists Inc</td>
<td>920-921-6827</td>
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<tr>
<td>Aquatrols</td>
<td>856-768-0163</td>
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<tr>
<td>Arizona Sports Turf Inc</td>
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<td>Arthur Clesen Inc</td>
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<tr>
<td>Becker-Underwood Inc</td>
<td>513-232-5907</td>
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<tr>
<td>Cleary Chemical Corp</td>
<td>732-329-8399</td>
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<tr>
<td>Conklin Co Inc, Agronomics</td>
<td>612-445-6010</td>
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<tr>
<td>Dragon Chemical/Burlington Sci Corp</td>
<td>516-694-4700</td>
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<td>Drexel Chemical Co</td>
<td>901-774-4370</td>
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<tr>
<td>Erosion Control Technologies Inc</td>
<td>908-707-0800</td>
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<tr>
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<td>940-768-0163</td>
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<tr>
<td>Evergro Canada Inc</td>
<td>504-940-0290</td>
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<tr>
<td>Evergro Sales Inc</td>
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<td>Evergro Sales Inc</td>
<td>208-888-8652</td>
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<tr>
<td>Finn Corp</td>
<td>513-874-2818</td>
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<tr>
<td>Fioratine Products</td>
<td>901-853-2989</td>
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<td>GreenPro Services</td>
<td>800-645-6446</td>
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<td>Grigg Bros Bio Turf Gro</td>
<td>303-246-8873</td>
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<tr>
<td>Gro-Power Inc</td>
<td>906-393-3744</td>
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<tr>
<td>LESCO Inc</td>
<td>440-333-9250</td>
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<tr>
<td>Loveland Industries Inc, Crop Protection Division</td>
<td>970-356-8920</td>
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<tr>
<td>MontcoSurf-Side</td>
<td>215-836-4992</td>
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<td>NAIAD Co</td>
<td>925-454-9676</td>
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<td>Nature's Touch, Div Agro Chem Inc</td>
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<td>Plant Health Care Inc</td>
<td>412-826-5488</td>
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<tr>
<td>Precision Laboratories, Inc</td>
<td>847-498-0800</td>
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<tr>
<td>Rohm &amp; Haas Co, Agricultural Chemicals</td>
<td>901-592-3000</td>
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<tr>
<td>ROOTS Inc</td>
<td>660-254-6000</td>
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<tr>
<td>Roots®</td>
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<td>Sar Tec Corp</td>
<td>612-421-1072</td>
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<tr>
<td>Simplex Turf &amp; Horticulture/jackline Seed</td>
<td>208-773-7581</td>
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<td>Soil Technologies Corp</td>
<td>515-472-3963</td>
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<td>Tanglefoot Co</td>
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<td>Van Waters &amp; Rogers Inc</td>
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<td>Western Nutrients Corp</td>
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### Bleachers

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<tr>
<td>Omega</td>
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<tr>
<td>L. A. Steelcraft Products Inc</td>
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### Bollards

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<td>GameTime</td>
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<tr>
<td>Hammer's Plastic Recycling</td>
<td>515-648-5073</td>
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<tr>
<td>L. A. Steelcraft Products Inc</td>
<td>526-798-7401</td>
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<tr>
<td>Natural Structures</td>
<td>503-625-2566</td>
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<tr>
<td>Wausau Tile Inc</td>
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### Bridges, Walkways

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<td>Contech Construction Products</td>
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<tr>
<td>Continental Bridge</td>
<td>320-825-7500</td>
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<td>Ranch Service &amp; Supply Co</td>
<td>661-822-9101</td>
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### Building, Prefab

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<td>Safety Storage Inc</td>
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### Deck Materials

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### Edging, Brick

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<tr>
<td>Arthur Clesen Inc</td>
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<td>Curoc-Rite Inc, Aluminum Edgings</td>
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<td>Evergro Sales Inc</td>
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<tr>
<td>Kurtz Bros Inc</td>
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<td>Pave Tech</td>
<td>952-226-6400</td>
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<tr>
<td>Pavestone Co</td>
<td>817-481-5802</td>
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<td>Permaloc Aluminum Edging</td>
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### Edging, Lawn

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<tr>
<td>Evergro Sales Inc</td>
<td>208-888-8652</td>
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<td>Fiskars Consumer Products Inc</td>
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### Erosion Control Blocks

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<td>Bomanite Corp</td>
<td>559-673-2411</td>
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<tr>
<td>Pavestone Co</td>
<td>817-481-5802</td>
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<td>R. K. Mfg Inc, Grass Pavers</td>
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### Erosion Control Fabric

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<td>Belton Industries Inc</td>
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<td>Colbord Geosynthetics, A member of the Acordis Group</td>
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<td>Contech Construction Products</td>
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<td>Dalen Products Inc</td>
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<tr>
<td>Fabriscape Inc</td>
<td>708-728-7180</td>
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<tr>
<td>Jim Walls Co</td>
<td>972-239-8577</td>
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<td>Landscapers Supply Corp</td>
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<td>North American Green</td>
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<td>Presto Products Co</td>
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### Erosion Control Mats

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<td>Contech Construction Products</td>
<td>513-425-5088</td>
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<td>Pro Drain Systems Inc</td>
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<td>Ranch Service &amp; Supply Co</td>
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### Fencing

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<td>Anchor Fence/Monumental Iron Works, Div of Master-Halco Inc</td>
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<tr>
<td>Erosion Control Technologies Inc</td>
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<td>Fabcor Inc</td>
<td>419-628-3891</td>
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<td>Fabriscape Inc</td>
<td>708-728-7180</td>
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<tr>
<td>Keystone Steel &amp; Wire Co</td>
<td>800-447-6444</td>
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<td>Midwest Railroad Tie Sales</td>
<td>812-339-8437</td>
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<tr>
<td>Patrician Products Inc</td>
<td>516-931-2701</td>
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<tr>
<td>Ranch Service &amp; Supply Co</td>
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<tr>
<td>Tex-Net Inc</td>
<td>609-499-1111</td>
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Flags & Flag Poles

AQUASCAPE DESIGNS INC.
1119 Lynn Rd., Batavia, IL 60510
Tel: 1-800-306-6277 Fax: 1-630-228-1800

Arthur Clesen Inc 847-537-2177
Champion America 203-315-1181
D&G Sign & Label 203-483-0491
Hennessey House Wooden Flag Poles 800-285-2122
Howell Equipment Co 217-442-0482
L A Steelcraft Products Inc 626-798-7401
Seton 203-488-8059

Lighting, Security

Hadoco 717-359-7131
Kurtz Bros Inc 216-641-7000
Nite Time Decor 806-722-1225
Ruud Lighting 262-886-1900
Seedland Inc 904-963-2080
Vista Professional Outdoor Lighting 805-527-0987
W F Harris Lighting 704-283-7477

Litter Receptacles

Champion America 203-315-1181
Clean City Squares Inc 314-652-8622
Country Casual 301-926-9195
D&G Sign & Label 203-483-0491
Game Time 256-845-5610
Hammer’s Plastic Recycling 515-648-5073
Landscape Forms 616-381-0396
Natural Structures 503-625-2566
R J Thomas Mfg Co Inc, aka Pilot Rock Park Equipment 712-225-5115
Seton 203-488-0509
United Receptacle Inc 570-622-7715
Wausau Tile Inc 715-359-3121
Windsor Barrel Works 610-756-4344

Mulches & Erosion Control

Advanced Water Management Inc 972-494-3494
American Excelsior Co 817-640-1555
Arthur Clesen Inc 847-537-2177
Becker-Underwood Inc 515-232-5907
Conwed Fibers 800-366-1180
Corbin’s Baled Pine Straw Inc 770-957-5999
DuraTech Industries Inc 701-252-4601
Erosion Control Technologies Inc 908-707-0800
Evergro Canada Inc 604-940-0290
Evergro Sales Inc 425-468-6387
Evergro Sales Inc 208-888-8652

Finn Corporation

Finn Corp 513-874-2818
Fiskars Inc 606-643-2380
Green Mountain Mulch 802-334-5733
Hydro Turf Inc 651-452-9230
Kurtz Bros Inc 216-641-7000
Lebanon Seaboard Corp, Lebanon Turf Products 812-867-6632
North American Green 816-792-0044
Profile 847-215-1144
Reeco Service & Supply Co 661-822-9101
Reeco Inc 908-755-0921
Shred-Vac Systems 530-477-7240
Turbo Technologies Inc 724-846-0670

Mulches (see Maintenance Supplies Section)

Pavers

Bomanite Corp 559-673-2411
Curv-Rite Inc Aluminum Edgings 616-792-0044
Fiskars Consumer Products Inc, Garden Tools 623-936-8083
The Florastone Collection 818-761-6959
Kurtz Bros Inc 216-641-7000
NDS Inc 559-562-9888
Pavestone Co 817-481-5802
Permaloam Aluminum Edging 616-399-9600
Poly-Pavement 323-954-2240
Presto Products Co 920-738-1118
R K Mfg Inc, Grassy Pavers 601-502-1324
Ranch Service & Supply Co 661-822-9101
UNI-GROUP USA 561-626-4666
Wausau Tile Inc 715-359-3121

Picnic Tables

Chadwick Mfg Ltd 815-684-5152
Country Casual 301-926-9195
GameTime 256-845-5610
Gerber Mfg Ltd 608-277-2777
Hammer’s Plastic Recycling 515-648-5073
Howell Equipment Co 217-442-0482
L A Steelcraft Products Inc 626-798-7401
Landscape Forms 616-381-0396
Little Tikes Commercial Play Systems Inc, Newell/Rubbermaid 753-756-4591
Miltona Turf Products 218-943-2900
Natural Structures 503-625-2566
Outdoor Aluminum Inc 334-684-2296
Playworld Systems Inc 570-522-9800
R J Thomas Mfg Co Inc, aka Pilot Rock Park Equipment 712-225-5115
Sitectrack Inc 718-729-4900
Wausau Tile Inc 715-359-3121

Planters, Concrete

Clean City Squares Inc 314-652-8622
Wausau Tile Inc 715-359-3121

Planters, Metal

GameTime 256-845-5610
Hammer’s Plastic Recycling 515-648-5073

Planters, Plastic Or Fiber Glass

Fiskars Inc 608-643-2380
Large Formas Inc 616-381-0396
NDS Inc 559-562-9888
Seeland Inc 904-963-2080
United Receptacle Inc 570-622-7715
Valley View Industries 708-597-0885
Windsor Barrel Works 610-756-4344

Planters, Pottery

Fiskars Inc 608-643-2380
Seeland Inc 904-963-2080

Planters, Wood

Barlow Tyrie Inc 856-273-7878
Clean City Squares Inc 314-652-8622

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Country Casual ........................................301-926-9195
Midwest Railroad Tie Sales ............................812-339-8437
Natural Structures ....................................503-625-2566

Play Structures
Howell Equipment Co ..................................217-442-0482
L A Steelcraft Products Inc ..........................626-798-7401
Little Tikes Commercial Play Systems Inc ...........
Newell/Rubbermaid ....................................573-756-4591
Natural Structures ....................................503-625-2566
Playworld Systems Inc .................................570-522-9800

Recycling Containers
Ex-Cell Metal Products Inc .............................847-451-0451
Windsor Barrel Works ................................610-756-4344

Retaining Walls
ANCHOR WALL SYSTEMS
Anchor Wall Systems ..................................952-933-8855
Contech Construction Products ......................513-425-5088
Hammer's Plastic Recycling ...........................515-648-5073
Horizon Golf ...........................................800-545-9210
ICD/Innovative Concrete Design Corp ...............414-962-4065
Midwest Railroad Tie Sales ...........................812-339-8437
Pavestone Co ...........................................817-481-5802
Presto Products Co ....................................920-738-1118
Ranch Service & Supply Co ............................661-822-9101
UNI-GROUP USA ........................................561-626-4666
Versa-Lok Retaining Wall Systems ..................651-770-3166
Waupaca Materials .....................................715-256-4025

Rock, Artificial
Aquatic Biologists Inc ................................920-921-6827
Fiskars Inc ..............................................608-643-2380
Kurtz Bros Inc .........................................216-641-7000
Ranch Service & Supply Co ............................661-822-9101

Rock, Decorative
Horizon Golf ............................................800-545-9210
Kurtz Bros Inc .........................................216-641-7000
Southern Importers Inc ...............................336-292-4521
Waupaca Materials .....................................715-256-4025

Root Barriers
Arthur Clesen Inc .....................................847-537-2177
Deep Root Partners L P ................................415-437-9700
NDS Inc ..................................................559-562-9888
Rootwell ..................................................888-548-9943

Shelters
Landscapes Forms .....................................616-381-0396
Natural Structures ....................................503-625-2566
Rainman Enclosures ...................................714-776-5420
Ranch Service & Supply Co ............................661-822-9101
Safety Storage Inc ......................................831-637-5955

Signs
Arthur Clesen Inc .....................................847-537-2177
Champion America .....................................203-315-1181
D & G Sign & Label .....................................203-483-0491
Seton .....................................................203-488-8059
SIGNetics ................................................937-439-3970
Wausau Tile Inc ........................................715-359-3121

Timber
Allen County Coop ....................................219-749-5139
Midwest Railroad Tie Sales ............................812-339-8437

Trash Receptacles
Clean City Squares Inc ................................314-652-8622
Country Casual ..........................................301-926-9195
Ex-Cell Metal Products Inc ............................847-451-0451
Hammer's Plastic Recycling ............................515-648-5073
L A Steelcraft Products Inc ............................626-798-7401
Landscape Forms .......................................616-381-0396
Little Tikes Commercial Play Systems Inc .........
Newell/Rubbermaid .....................................573-756-4591
Natural Structures .....................................503-625-2566
R Thomas Mfg Co Inc, aka Pilot Rock Park Equipment 712-225-5115
Sitecraft Inc .............................................718-729-4900
United Receptacle Inc ................................570-622-7715
Victor Stanley Inc .......................................301-855-8300
Wausau Tile Inc .........................................715-359-3121
Windor Barrel Works ...................................610-756-4344

Turf, Artificial
NovaGrass Inc ..........................................423-499-5545
Tour True Turf Technologies ..........................650-244-0690

EQUIPMENT/ACCESSORIES
Aerators, Turf, Deep Tine/Sub-sol
AerWay ..................................................519-863-3414
BioTherm Hydronic Inc ..............................707-794-9660
BlueBird Intl Inc .......................................303-288-5888
Brown Bear .............................................515-322-4220
Classen Mfg Inc .........................................402-371-2294
Deere & Company .................................203-855-8300
Ferguson Mfg Co ......................................757-539-3405
Gandy Co ..............................................507-451-5430
Geomarec Inc ..........................................904-548-4848
Gooseneen Systems ..................................402-228-4226
John Deere ..............................................800-537-8233
JRCO Inc ..............................................763-535-7200
Lely Pacific Inc ........................................541-926-7753
McGregor Co, Equipment Division ..........509-397-4360
Milcreek Manufacturing Co .......................717-355-2446
Miltona Turf Products ..............................218-943-2900
Northern Tool & Equipment ........................952-894-9510
Redexim Charterhouse Inc, Philip Threadgold ....570-602-3058
Seedland Inc ...........................................904-963-2080
SSIS Inc .................................................864-261-6218
TIP Inc ..................................................715-592-4650
TURF-R-ATOR ........................................262-639-2516
Wickco Industries Inc .................................402-464-2070
Woods Equipment Company .....................815-732-2141

Aerators, Turf, Powered
A M Leonard ..........................................937-773-2694
AerWay ..................................................519-863-3414
Agri-Fab Inc ..........................................217-728-8388
BlueBird Intl Inc .......................................303-288-5888
The Broyhill Co .......................................492-874-3412
Bush Hog ...............................................334-872-6261
Ferguson Mfg Co ......................................757-539-3405
Gandy Co ..............................................507-451-5430
Geomarec Inc ...........................................904-548-4848
Gooseneen Systems ..................................402-228-4226
John Deere ..............................................800-537-8233
JRCO Inc ..............................................763-535-7200
Lely Pacific Inc ........................................541-926-7753
McGregor Co, Equipment Division ..........509-397-4360
Milcreek Manufacturing Co .......................717-355-2446
Miltona Turf Products ..............................218-943-2900
Northern Tool & Equipment ........................952-894-9510
Redexim Charterhouse Inc, Philip Threadgold ....570-602-3058
Seedland Inc ...........................................904-963-2080
SSIS Inc .................................................864-261-6218
TIP Inc ..................................................715-592-4650
TURF-R-ATOR ........................................262-639-2516
Wickco Industries Inc .................................402-464-2070
Woods Equipment Company .....................815-732-2141
Textron Turf Care and Specialty Products 262-637-6711

Toro Co 612-888-8801

TURFCO direct

Turfco Mfg. Lawn Care 612-785-1000
Wood Bay Enterprises Inc, Golf Course Design & Engineering 780-468-4378
Woods Equipment Company 815-732-2141

Air Compressors

Aquatic Biologists Inc 920-921-6827
John Deere 800-537-8233
Mi-T-M Corp 319-556-7484
Northern Tool & Equipment 952-894-9510
The Power Center 262-786-1600
Stanley Hydraulic Tools 860-225-5111

Aquatic Weed Harvesters

Air-Lec Industries Inc 608-244-4754
Midwest Rake Co, Lawn & Garden 219-267-7875

Augers (see Post Hole Diggers)

Backhoes

Affordable Tree & Landscape Co 781-762-0664
Allmand Bros Inc 308-995-4495
ASV Inc 218-327-3434
Attachment Technologies Inc, Bradco McMillen 319-922-2981
Bobcat Company 701-241-8700
Burkeen Mfg Co 662-895-4150
Bush Hog 334-872-6261
Case Co 262-636-6011
Case Corp, Construction Equipment 262-636-0111
Caterpillar Inc 309-675-1000

Deere & Company, Worldwide Commercial & Consumer Equipment Div 800-537-8233
Ditch Witch 800-654-6481
Gearmore Inc 909-548-4848
JCB Inc 410-335-2800
Kelley Mfg Corp 219-255-4746
Koyker Mfg Co 605-647-2811
Kubota Tractor Corp 319-370-3370
Lely Pacific Inc 541-926-7753
LongAgribusiness LLC 252-823-4151
Massey Ferguson 630-260-4000

Battery Chargers

Bearcam Wireless Worldwide 214-340-8876
Lester Electrical of NE Inc 402-477-8888
Northern Tool & Equipment 952-894-9510
Stens Power Equipment Parts 812-482-2526

Beach Cleaners

Cherrington Corp 507-426-7261
Glenmac Inc 701-252-9300
SIS Inc 864-261-6218

Blade Balancers

Landscaper Supply Corp 845-356-8300
LESCO Inc 440-333-9250
Magna-Matic Corp 920-564-2366
Prime Line Power Equipment 217-324-9400
Stens Power Equipment Parts 812-482-2526

Blades, Dozer

ASV Inc 218-327-3434
Attachment Technologies Inc, Bradco McMillen

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JOHN DEERE WORLDWIDE COMMERCIAL & CONSUMER PRODUCT DIVISION
RALEIGH, NC 27609

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OR CALL US AT: 1-800-537-8233

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<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
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<tbody>
<tr>
<td>Bobcat Company</td>
<td>701-241-8700</td>
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<tr>
<td>Case Corp, Construction Equipment</td>
<td>262-236-0111</td>
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<tr>
<td>Caterpillar Inc</td>
<td>309-675-1000</td>
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<tr>
<td>Kasco Manufacturing</td>
<td>317-398-7973</td>
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<tr>
<td>Kubota Tractor Corp</td>
<td>310-370-3370</td>
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<tr>
<td>Lely Pacific Inc</td>
<td>541-926-7753</td>
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<tr>
<td>Magneto Sales</td>
<td>604-888-7240</td>
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<td>Massey Ferguson</td>
<td>306-786-2600</td>
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<td>Ramrod Equipment</td>
<td>506-276-4511</td>
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**Blades, Reel Mower**

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<tr>
<th>Company</th>
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<tr>
<td>Bush Hog</td>
<td>334-872-6261</td>
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<tr>
<td>Deere &amp; Company, Worldwide Commercial &amp; Consumer Equipment Div</td>
<td>800-537-8233</td>
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<tr>
<td>Encore Mfg Co</td>
<td>402-228-4255</td>
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<tr>
<td>Evergro Sales Inc</td>
<td>425-486-6387</td>
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<tr>
<td>Kubota Tractor Corp</td>
<td>310-370-3370</td>
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<tr>
<td>Landscapers Supply Corp</td>
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<tr>
<td>Lely Pacific Inc</td>
<td>541-926-7753</td>
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<tr>
<td>ProMow Inc</td>
<td>215-482-5267</td>
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<tr>
<td>Toro Co</td>
<td>612-888-8801</td>
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<tr>
<td>Wood Bay Enterprises Inc, Inc</td>
<td>780-468-4378</td>
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**Blades, Rotary Mower**

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<tr>
<td>Bush Hog</td>
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<td>Deere &amp; Company, Worldwide Commercial &amp; Consumer Equipment Div</td>
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<tr>
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<tr>
<td>Evergro Sales Inc</td>
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<tr>
<td>Kubota Tractor Corp</td>
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<tr>
<td>Landscapers Supply Corp</td>
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<tr>
<td>Lely Pacific Inc</td>
<td>541-926-7753</td>
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<tr>
<td>Prime Line Power Equipment</td>
<td>217-334-3343</td>
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<tr>
<td>Stens Power Equipment  Parts</td>
<td>812-482-2526</td>
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<tr>
<td>Toro Co</td>
<td>612-888-8801</td>
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<tr>
<td>Woerner Mfg</td>
<td>334-987-1236</td>
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<tr>
<td>Woods Equipment Company</td>
<td>815-732-2141</td>
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**Blowers, Leaf/litter, Tractor-mounted, Full-type**

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
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<tbody>
<tr>
<td>A M Leonard</td>
<td>937-773-2694</td>
</tr>
<tr>
<td>Bear Cat, Outdoor Power Equipment</td>
<td>701-282-5520</td>
</tr>
<tr>
<td>The Broxhill Co</td>
<td>402-987-3412</td>
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<tr>
<td>Erosion Control Technologies Inc</td>
<td>908-707-0800</td>
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<tr>
<td>Evergro Sales Inc</td>
<td>425-486-6387</td>
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<tr>
<td>Goossen Industries</td>
<td>402-228-4226</td>
</tr>
<tr>
<td>John Deere</td>
<td>800-537-8233</td>
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<tr>
<td>JRCO Inc</td>
<td>763-535-7200</td>
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<tr>
<td>Lambert Products Inc</td>
<td>937-337-3641</td>
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<tr>
<td>LESCO Inc</td>
<td>440-333-9230</td>
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<tr>
<td>MackIsco Inc</td>
<td>501-945-7181</td>
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<tr>
<td>Redexim Charterhouse Inc</td>
<td>570-602-3058</td>
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<tr>
<td>Saxon Surf Equipment, Div</td>
<td>724-339-7790</td>
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<tr>
<td>Selbro Inc</td>
<td>419-483-9918</td>
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<tr>
<td>Steiner Surf Equipment</td>
<td>330-828-2020</td>
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<tr>
<td>VanDerven Surf Equipment</td>
<td>319-732-5711</td>
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<td>Toro Co</td>
<td>612-888-8801</td>
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<tr>
<td>Woods Equipment Company</td>
<td>815-732-2141</td>
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**Blowers, Leaf/litter, Backpack Or Hand-held**

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
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<tbody>
<tr>
<td>A M Leonard</td>
<td>937-773-2694</td>
</tr>
<tr>
<td>Billy Goat Industries Inc</td>
<td>816-524-9666</td>
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**Boring Equipment**

<table>
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<tr>
<th>Company</th>
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<tbody>
<tr>
<td>Burkeen Mfg Co</td>
<td>662-895-4150</td>
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<tr>
<td>Case Co</td>
<td>262-636-0111</td>
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<td>Ditto Witch</td>
<td>800-654-5841</td>
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<tr>
<td>General Equipment Co</td>
<td>507-451-5110</td>
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<tr>
<td>Line-Ward Corp</td>
<td>716-765-7373</td>
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<tr>
<td>McLaughlin Mfg Co</td>
<td>864-277-5870</td>
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<td>Power House Equipment, Dingo Digging Systems</td>
<td>803-548-4348</td>
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<tr>
<td>RedMax / Komatsu Zoochica America Inc</td>
<td>770-381-5147</td>
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<tr>
<td>Snake River Tool Co</td>
<td>208-743-5355</td>
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<tr>
<td>Straightline Mfg Co</td>
<td>316-283-5511</td>
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<tr>
<td>TT Technologies Inc</td>
<td>630-851-8200</td>
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<td>Vermeer Mfg, Marketing/Sales</td>
<td>515-628-3141</td>
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**Broom, Rotary**

<table>
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<tr>
<th>Company</th>
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<tbody>
<tr>
<td>Attatchment Technologies Inc, Brado McMillen</td>
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<td>Case Corp, Construction Equipment</td>
<td>262-636-0111</td>
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<td>Caterpillar Inc</td>
<td>309-675-1000</td>
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<td>Deere &amp; Company, Worldwide Commercial &amp; Consumer Equipment Div</td>
<td>800-537-8233</td>
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<tr>
<td>Gearmore Inc</td>
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**Blowers, Mist**

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<tr>
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<tbody>
<tr>
<td>A M Leonard</td>
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<tr>
<td>Robin Outdoor Power Products</td>
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**Broom, Water, Hose-end**

<table>
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<tbody>
<tr>
<td>A M Leonard</td>
<td>937-773-2694</td>
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<tr>
<td>American Water Broom</td>
<td>770-451-2000</td>
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<tr>
<td>Rugg Mfg Co</td>
<td>800-773-5471</td>
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**Brush Cutters, Hand-held**

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<td>A M Leonard</td>
<td>937-773-2694</td>
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<tr>
<td>Deere &amp; Company, Worldwide Commercial &amp; Consumer Equipment Div</td>
<td>800-537-8233</td>
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</table>
Echo Inc .......................................................... 847-540-8400
EFCO/OLYMPYK, Tilton Equipment Co .................................................. 800-447-1152
Green Machine by John Deere ................................................................. 704-588-7200
Hoffco/Comet Inc ................................................................. 765-956-8161
Husqvarna Forest & Garden .................................................. 704-597-5000
JONSERED, Tilton Equipment Co ..................................... 603-964-9450
Kawasaki Motors Corp USA ........................................... 516-949-6500
Landscapers Supply Corp ........................................... 845-356-8300
Lely Pacific Inc ................................................................. 541-926-7753
Magneo Sales ............................................................. 604-888-7240
Murryama US Inc ............................................................ 425-885-0811
Red Max / Komatsu Zenoah America Inc, Komatsu Zenoah Japan ............................................... 770-381-5147
Robin Outdoor Power Products .................................................. 336-767-7700
Seymour Mfg Co ............................................................. 812-522-2900
Shindaiwa .......................................................... 503-692-3070
Solo Inc .............................................................. 757-245-4228
Tanaka Power Equipment .................................................. 253-333-1200
Wicko Industries Inc .................................................. 402-464-2070

**Chain Saw Accessories/Parts**

A M Leonard .......................................................... 937-773-2694
W E Chapps Inc .......................................................... 904-761-2427
Clinton Engine Corp .......................................................... 319-652-2411
Deere & Company, Worldwide Commercial & Consumer Equipment Div .................................................. 800-537-8233
Echo Inc .......................................................... 847-540-8400
EFCO/OLYMPYK, Tilton Equipment Co .................................................. 800-447-1152
Husqvarna Forest & Garden .................................................. 704-597-5000
JONSERED, Tilton Equipment Co ..................................... 603-964-9450
Lambert Products Inc .......................................................... 937-337-3641
Northern Tool & Equipment .................................................. 952-894-9510
Prime Line Power Equipment .................................................. 217-324-9400
Red Max / Komatsu Zenoah America Inc, Komatsu Zenoah Japan ............................................... 770-381-5147

**Chain Saws, Electric**

A M Leonard .......................................................... 937-773-2694
EFCO/OLYMPYK, Tilton Equipment Co .................................................. 800-447-1152
Husqvarna Forest & Garden .................................................. 704-597-5000
JONSERED, Tilton Equipment Co ..................................... 603-964-9450

**Chain Saws, Gasoline-powered**

A M Leonard .......................................................... 937-773-2694
Echo Inc .......................................................... 847-540-8400
EFCO/OLYMPYK, Tilton Equipment Co .................................................. 800-447-1152
Husqvarna Forest & Garden .................................................. 704-597-5000
JONSERED, Tilton Equipment Co ..................................... 603-964-9450

**Brushes, Turf**

A M Leonard .......................................................... 937-773-2694
SISIS Inc .......................................................... 864-261-6218
TRUE-SURFACE® Vibrating Greens Rollers ........................................... 636-441-8588
Turfline Inc, True-Surface Vibrating Rolling System ........................................... 636-441-8588

**Built Dozers**

ASV Inc .......................................................... 218-327-3434
Case Co .......................................................... 262-636-6011
Case Corp, Construction Equipment ........................................... 262-636-0111
Caterpillar Inc .......................................................... 309-675-1000
Lely Pacific Inc .......................................................... 541-926-7753
New Holland Construction .................................................. 630-260-4000
Ramrod Equipment .......................................................... 306-786-2600

**Carts, Lawn**

A M Leonard .......................................................... 937-773-2694
Agri-Fab Inc .......................................................... 217-728-8388
The Broyhill Co .......................................................... 402-987-3412
Chain Saws, Hydraulic
Foster Mfg Corp...........262-633-7073
Greenlee Fairmont..........815-397-7070
Stanley Hydraulic Tools......503-659-5660

Chipper Knife Sharpeners
Magnus-Matic Corp.........920-564-2366

Chippers, Brush
A M Leonard................937-773-2694
Agri-Fab Inc..............217-728-8388
Bandit Industries Inc......517-561-2270
BCS America Inc...........503-261-4300
Bear Cat, Outdoor Power Equipment........701-282-5520
BEFCO Inc................252-977-9920
Bobcat Company...............701-241-8700
Bush Hog...................334-872-6261
Danuser Machine Co.........573-642-2246
Gearmore Inc..............909-548-4848
Goosens Industries.........402-228-4226
Gravely, An Ariens Company...920-756-2141
Kubota Tractor Corp........310-370-3370
Mackissic Inc...............610-495-7181
MagneSales................604-888-7240
Minuteman Parker...........630-627-6900

Core Pulverizers
Brillion Iron Works Inc......920-756-3720
Dalton Cooper...........516-759-2011
Selbro Inc................419-483-9918
Woods Equipment Company.....815-732-2141

Cranes
ArborTech..................330-264-4266
Quick & Easy Tire Products Inc......504-626-5188
Sno-Way Int'l Inc...........262-673-7200
Stahl.......................330-264-7441
Tiger Line Equipment........419-628-3388

Cultivators
A M Leonard................937-773-2694
Acres Group................847-526-4554
AerWay.....................519-863-3414
Brillion Iron Works Inc......920-756-3720
Corona Clipper.............909-737-6515
Echo Inc...................847-540-8400
Ferguson Mfg Co...........757-539-3409
Garmeore Inc...............909-548-4848
Hoffco/Comet Inc...........765-966-8161
Lambert Products Inc.......937-337-3641
Lely Pacific Inc...........541-926-7753
Northern Tool & Equipment.......215-357-5110
Northern Tool & Equipment.......215-357-5110

Dethatchers
A M Leonard................937-773-2694
Acres Group................847-526-4554
AerWay.....................519-863-3414
Agri-Fab Inc..............217-728-8388
Billy Goat Industries Inc......816-524-9666
BlueBird Int'l Inc...........303-288-5880
Bush Hog...................334-872-6261
Cassini Mfg Inc...........402-371-2294
Dakota Peat & Equipment.....701-746-4300
Deere & Company, Worldwide Commercial & Consumer Equipment Division......800-537-8233
Echo Inc...................847-540-8400
Enco Mfg Co................402-228-4255
Evergro Sales Inc...........425-846-6387
Ferguson Mfg Co...........757-539-3409
Gandy Co....................507-451-5430
Husqvarna Forest & Garden......704-597-5000
JRCO Inc...................763-535-7200
Kromer Co..................952-472-4167
Lambert Products Inc.......937-337-3641
Landscapers Supply Corp....845-356-8300

Composters
A M Leonard................937-773-2694
Brown Bear.................515-322-4220
Diamond Z Mfg................208-585-2929
Schiller-Pfeiffer Inc, Little Wonder and Mantis...........215-357-5110
Sundance.....................970-339-9322
Toro Co.......................612-888-8801

Dusters, Earth
A M Leonard................937-773-2694
Agri-Fab Inc..............217-728-8388
Echo Inc...................847-540-8400

Edgers, Electric Power
Northern Tool & Equipment.......952-894-9510
R L Parsons & Son ECI.......614-879-7601
Redexim Charterhouse Inc, Philip Threadgold.............570-602-3058
Schiller-Pfeiffer Inc, Little Wonder and Mantis...........215-357-5110
SISI Inc.....................864-261-6218

Walker Mfg Co.............970-221-5614
Wood Bay Enterprises Inc, Golf Course Design & Engineering........780-468-4378

Display Racks, Plant
Structural Plastics Corp......810-743-2800

Drills, Earth
A M Leonard................937-773-2694
Adisam Inc...............712-258-0108
Attachment Technologies Inc, Braco McMullen...........319-922-2981
Bear Cat, Outdoor Power Equipment................810-495-7181
MagneSales................604-888-7240
Minuteman Parker...........630-627-6900

Patriot Products Inc........262-523-4580
Salco Inc...................205-271-1682
Simplicity Mfg Inc...........202-234-8669
Steiner Turf Equipment Inc.....330-828-0200
Sundance.....................970-339-9322
Vandermolen Corp............973-992-8506
VC Marketing Inc...........973-992-8514
Wilko Industries Inc........402-464-2070
Wood/Chick Chipper Corp.....704-481-1465
Woods Equipment Company......815-732-2141

Climbing Rope
A M Leonard................937-773-2694
Green Mountain Outfitters......336-767-7700
Landscapers Supply Corp....845-356-8300

Patio Products, Inc
Patriot Products Inc........262-523-4580
Salco Inc...................205-271-1682
Simplicity Mfg Inc...........202-234-8669
Steiner Turf Equipment Inc.....330-828-0200
Sundance.....................970-339-9322
Vandermolen Corp............973-992-8506
VC Marketing Inc...........973-992-8514
Wilko Industries Inc........402-464-2070
Wood/Chick Chipper Corp.....704-481-1465
Woods Equipment Company......815-732-2141

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Sundance.....................970-339-9322
Toro Co.......................612-888-8801

Nordic Tool & Equipment.......952-894-9510
R L Parsons & Son ECI.......614-879-7601
Redexim Charterhouse Inc, Philip Threadgold.............570-602-3058
Schiller-Pfeiffer Inc, Little Wonder and Mantis...........215-357-5110
SISI Inc.....................864-261-6218

Yellow pages buying directory 2001
Fiskars Inc ........................................ 608-643-2380
Gilmour Group ................................ 800-458-0107
Landscapers Supply Corp .................. 845-356-8300
Magneto Sales .................................. 604-888-7240
Seymour Mfg Co .............................. 812-522-2900
Stanley Tools .................................... 860-225-5111

Hedge Trimmers, Powered
A M Leonard ..................................... 937-773-2694
Deere & Company, Worldwide Commercial & Consumer Equipment Div .............. 800-537-8233
Echo Inc ......................................... 847-540-8400
EFCO/OLYMPYK, Tilton Equipment Co ... 800-447-1152
Evergro Sales Inc .............................. 425-486-6387
Green Machine by John Deere ............... 704-588-3200
Husqvarna Forest & Garden ................ 704-597-5000
JONSERED, Tilton Equipment Co ............ 603-964-9450
Kawasaki Motors Corp USA (Ml) ......... 616-949-6500

Injectors, Soil
Deere & Company, Worldwide Commercial & Consumer Equipment Div .............. 800-537-8233
EFCO Inc ........................................ 818-362-0292
Estes Inc ........................................ 940-766-0163
Hydro Turf Inc .................................. 651-452-9230
Miltona Turf Products ....................... 218-943-2900
TerraBiotics ...................................... 609-688-3455

Landscape Equipment Suppliers - USA
920-497-9435
604-888-7240
509-397-4360
908-755-0921

Liftoffs, Aerial
AmeriQuip ........................................ 909-392-2033
ArborTec ......................................... 330-264-4266
Caterpillar Inc .................................. 309-675-1000
New Holland Construction ................ 630-260-4000
Polecat Industries Inc ....................... 305-254-8999
workforce, Div bi-l-jax inc .................. 419-445-9675

Liftoffs, Bucket
Kubota Tractor Corp .......................... 310-370-3370
Polecat Industries Inc ....................... 305-254-8999
workforce, Div bi-l-jax inc ................. 419-445-9675

Liftoffs, Service/maintenance
BlueBird Intl Inc .............................. 303-288-5880
Golf Lift, Div Derek Weaver Co Inc ...... 800-788-9789
McCanse Engineering LLC ................ 815-732-7540
Trion Lifts Inc .................................. 970-339-5363

Litter Pickers
Arcoa Industries ................................ 760-489-1170
Glenmac Inc .................................... 701-252-9300
Minuteman Parker ............................ 630-627-6900
Winch Enterprises ........................... 403-236-7551
Yankaco Products Intl LLC ............... 203-484-9514

Loader Attachments
ATI Corp ........................................ 717-354-8721
Attachment Technologies Inc, Bradco McMillen ........... 319-922-2981
Bobcat Company ................................ 701-241-8700
Brown Bear ...................................... 515-322-4220
Bush Hog ........................................ 334-872-6261

Loaders, Compact
Allmand Bros Inc ...................... 308-995-4495
Buhler Manufacturing ................. 204-822-4487
Case Corp, Construction Equipment .... 262-636-0111
Caterpillar Inc ................................. 309-675-1000

Loaders, Skid-steer
Affordable Tree & Landscape Co ......... 781-762-0664
Bobcat Company .............................. 701-241-8700
Burch Mfg Co Inc ........................... 515-573-4136

Hydroseeding Equipment
Bowie Industries Inc ....................... 940-872-2286
Erosion Control Technologies Inc ....... 908-707-0800
Finn Corp ........................................ 513-874-2818
Hydro Turf Inc ................................ 651-452-9230

Hose Reel Carts, Garden
A M Leonard ..................................... 937-773-2694
Allen County Coop ......................... 219-749-5139
Ardisam Inc ................................. 712-258-0108
Evergro Sales Inc ............................ 208-888-8652
Hanay Reels Inc .............................. 518-797-3791
Northern Tool & Equipment ............. 952-894-9510

Hose Reels, Powered
Banko Manufacturing Inc ............... 863-655-2228
The Brohly Co ................................ 402-987-3412
Estes Inc ........................................ 940-766-0163
GNC Industries Inc ......................... 870-248-9901
Hanay Reels Inc .............................. 518-797-3791
Hydro Turf Inc ............................... 651-452-9230
McGregor Co, Equipment Division ...... 509-397-4360
Spraying Devices Inc (SDI) .......... 559-734-5555
Van Waters & Rogers Inc ............ 512-346-4780

Hour Meters, Tachometers
SenDEC Corp .................................... 570-724-7078

TEXTRON
Textron Turf Care and Specialty Products ..262-637-6711

Textron

Hydro Turf Inc ............................... 651-452-9230

John Deere

Loaders, Skid-steer
Affordable Tree & Landscape Co ......... 781-762-0664
Bobcat Company .............................. 701-241-8700
Burch Mfg Co Inc ........................... 515-573-4136

Loaders, Compact
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Caterpillar Inc ................................. 309-675-1000

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Attachment Technologies Inc, Bradco McMillen ........... 319-922-2981
Bobcat Company ................................ 701-241-8700
Brown Bear ...................................... 515-322-4220
Bush Hog ........................................ 334-872-6261

Litter Pickers
Arcoa Industries ................................ 760-489-1170
Glenmac Inc .................................... 701-252-9300
Minuteman Parker ............................ 630-627-6900
Winch Enterprises ........................... 403-236-7551
Yankaco Products Intl LLC ............... 203-484-9514

Liftoffs, Bucket
Kubota Tractor Corp .......................... 310-370-3370
Polecat Industries Inc ....................... 305-254-8999
workforce, Div bi-l-jax inc ................. 419-445-9675

Liftoffs, Service/maintenance
BlueBird Intl Inc .............................. 303-288-5880
Golf Lift, Div Derek Weaver Co Inc ...... 800-788-9789
McCanse Engineering LLC ............... 815-732-7540
Trion Lifts Inc .................................. 970-339-5363

Liftoffs, Aerial
AmeriQuip ........................................ 909-392-2033
ArborTec ......................................... 330-264-4266
Caterpillar Inc .................................. 309-675-1000
New Holland Construction ................ 630-260-4000
Polecat Industries Inc ....................... 305-254-8999
workforce, Div bi-l-jax inc ................. 419-445-9675

Loaders, Skid-steer
Affordable Tree & Landscape Co ......... 781-762-0664
Bobcat Company .............................. 701-241-8700
Burch Mfg Co Inc ........................... 515-573-4136

Loaders, Compact
Allmand Bros Inc ...................... 308-995-4495
Buhler Manufacturing ................. 204-822-4487
Case Corp, Construction Equipment .... 262-636-0111
Caterpillar Inc ................................. 309-675-1000

Loaders, Skid-steer
Affordable Tree & Landscape Co ......... 781-762-0664
Bobcat Company .............................. 701-241-8700
Burch Mfg Co Inc ........................... 515-573-4136
### Log Splitters

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<td>Bandit Industries Inc</td>
<td>517-561-2270</td>
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<td>bil-jax inc</td>
<td>418-445-8915</td>
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<td>Foster Mfg Corp</td>
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<td>Gearmore Inc</td>
<td>909-548-4848</td>
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<td>Kelley Mfg Corp</td>
<td>219-255-4746</td>
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<td>Northern Tool &amp; Equipment</td>
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### Markers, Field

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<td>CPC</td>
<td>781-862-1343</td>
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<td>Hydro Turf Inc</td>
<td>651-452-9230</td>
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<td>Kirby Marker System</td>
<td>760-931-2624</td>
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<td>Kromer Co</td>
<td>952-472-4167</td>
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<td>Newstripe Inc</td>
<td>303-364-7786</td>
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<td>Richway Industries Ltd</td>
<td>319-987-2976</td>
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<td>SIS Inc</td>
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### Mower Hitches, Multiple

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<tr>
<td>Deere &amp; Company, Worldwide Commercial &amp; Consumer Equipment Div</td>
<td>800-537-8233</td>
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<td>Micro-Mower Co</td>
<td>614-879-7601</td>
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<td>R L Parsons &amp; Son ECI</td>
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### Mower Parts & Accessories

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<tr>
<td>W E Chapps Inc</td>
<td>904-761-2427</td>
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<td>Deere &amp; Company, Worldwide Commercial &amp; Consumer Equipment Div</td>
<td>800-537-8233</td>
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<tr>
<td>Dixon Industries Inc</td>
<td>316-251-2000</td>
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<td>Encore Mfg Co</td>
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### Evergro Sales Inc

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### Ferris Industries

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### Husqvarna Forest & Garden

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### J & Mfg Co

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### Kubota Tractor Corp

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### Landscapers Supply Corp

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### LESCO Inc

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### Magneto Sales

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<th>Company</th>
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### Prime Line Power Equipment

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### Sarlo Power Mowers Inc

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### Scag Power Equipment

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### Shivers Mfg, Country Clipper

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<th>Company</th>
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### Textron Turf Care and Specialty Products

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<th>Company</th>
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### Tru-Cut Inc

<table>
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<tr>
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### TRUE-SURFACE® Vibrating Greens Rollers

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<tr>
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### Turfline Inc, True-Surface Vibrating

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---

**LANDSCAPE MANAGEMENT**

Should you be listed in this Directory?

If you are not and would like to be...

Please fax your company name, address, phone, fax and contact name to:

**Mary Mobley**

Fax: 218-723-9142

Note: Please specify if your company is a manufacturer or a distributor
**Mowers, Grass Catcher Replacement Bags**

- Encore Mfg Co: 402-228-4255
- Evergro Sales Inc.: 425-486-6387
- LESCO Inc.: 440-333-9250
- Magneto Sales: 604-888-7240
- Redexim Charterhouse Inc, Philip Threadgold: 570-602-3058

---

**Mower, Grass Catchers**

- Agri-Fab Inc: 217-728-8388
- Dixon Industries Inc: 316-251-2000
- Encore Mfg Co: 402-228-4255
- Evergro Sales Inc: 425-486-6387

---

**HUSTLER Turf Equipment**

- Excel Industries Inc, dba Hustler Turf Equipment: 316-327-4911
- Exmark Mfg Co: 402-223-6300
- Hustler Turf Equipment, Excel Industries Inc: 316-327-4911
- John Deere: 800-537-8233
- JRCO Inc: 763-535-7200
- Kubota Tractor Corp: 310-370-3370
- Landscapers Supply Corp: 845-356-8300
- Magneto Sales: 604-888-7240
- Scag Power Equipment: 920-387-0100
- Shivvers Mfg, Country Clipper: 515-872-2544
- Toro Co: 612-888-8801
- Tru-Cut Inc: 323-258-4135
- Woods Equipment Company: 815-732-2141
- Wright Mfg Inc: 301-330-0086

---

**Mowers, Electric**

- Husqvarna Forest & Garden: 704-597-5000
- John Deere: 800-537-8233
- Textron Turf Care and Specialty Products: 262-637-6711
- Toro Co: 612-888-8801
- Tru-Cut Inc: 323-258-4135

---

**Mowers, Flail**

- BCS America Inc: 503-261-4300
- BEFCO Inc: 252-977-9920
- Bush Hog: 334-872-6261
- Case Corp, Construction Equipment: 262-636-0111
- Edwards Equipment Co: 509-248-1770
- Gearmore Inc: 909-548-4848
- John Deere: 800-537-8233

---

**Mowers, Reel, Pto-driven**

- Bush Hog: 334-872-6261
- Encor Mfg Co: 402-228-4255
- Gearmore Inc: 909-548-4848
- Gravely, An Ariens Company: 920-756-2141
- Husqvarna Forest & Garden: 704-597-5000
- John Deere: 800-537-8233
- Kubota Tractor Corp: 310-370-3370

---

**Mowers, Reel, Riding**

- Bush Hog: 334-872-6261
- Husqvarna Forest & Garden: 704-597-5000
- John Deere: 800-537-8233
- Steiner Turf Equipment Inc: 330-828-0200
- Textron Turf Care and Specialty Products: 262-637-6711
- Toro Co: 612-888-8801
- Tru-Cut Inc: 323-258-4135

---

**Mowers, Rotary, Pto-driven**

- BEFCO Inc: 252-977-9920
- Brown Mfg Corp, Trenchmaster: 334-795-6603
- Buhler Manufacturing: 204-822-4467
- Bush Hog: 334-872-6261
- Gorsco Industries Inc: 909-548-4848
- Gravely, An Ariens Company: 920-756-2141
- Husqvarna Forest & Garden: 704-597-5000
- John Deere: 800-537-8233

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**Mowers, Rotary, Riding (48-inch Cut Or Less)**

- AGCO Allis Lawn & Garden Equip: 262-284-8669
- Ariens Company: 920-756-2141
- Black Rock Mfg: 502-964-5912
Mowers, Rotary, Walk-behind (20-inch Cut Or Less)
Deere & Company, Worldwide Commercial & Consumer Equipment Div 800-537-8233
Evergro Sales Inc 425-486-6387
Husqvarna Forest & Garden 704-597-5000
John Deere 800-537-8233
Magneo Sales 604-888-7240
Sarlo Power Mowers Inc 941-332-1955
Snapperr Inc 770-557-9141
Toro Co 612-888-8001
Tru-Cut Inc 323-258-4155
Wikco Industries Inc 402-464-2070

Mowers, Rotary, Walk-behind (21- To 48-inch Cut)
American Honda Motor Co Inc, Power Equipment Div
Ariens Company 920-756-2141
Black Rock Mfg 502-964-5912
Encore Mfg Co 402-228-4255
Evergro Sales Inc 425-486-6387
Excel Industries Inc, dba Hustler Turf Equipment 316-327-4911
Exmark Mfg Co 402-223-6300
Ferris Industries 315-495-0100
Great Dane Power Equipment 704-846-6617
Husqvarna Forest & Garden 704-597-5000
Hustler Turf Equipment, Excel Industries Inc 316-327-4911
John Deere 800-537-8233

Mowers, Sharpener, Reel Blade
Bernhard & Co Ltd 888-474-6348
Bush Hog 334-872-6261
EXISCO 440-333-9250
Gravely, An Ariens Company 920-756-2141
Great Dane Power Equipment 704-846-6617
Husqvarna Forest & Garden 704-597-5000
Jack Deere 800-537-8233
Landscapers Supply Corp 845-356-8300
LESCO Inc 440-333-9250
Magneto Sales 604-888-7240
Howard Price Turf Equipment Inc 636-532-7000
Rich Mfg Inc 765-436-2744
Sarlo Power Mowers Inc 941-332-1955
Snapperr Inc 770-557-9141
Toro Co 612-888-8001
Tru-Cut Inc 323-258-4155

Mowers, Sharpener, Rotary Blade
Bernhard & Co Ltd 888-474-6348
EXISCO 440-333-9250
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Great Dane Power Equipment 704-846-6617
Husqvarna Forest & Garden 704-597-5000
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Landscapers Supply Corp 845-356-8300
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Gravely, An Ariens Company 920-756-2141
Great Dane Power Equipment 704-846-6617
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Lely Pacific Inc 541-926-7753
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Landscapers Supply Corp 845-356-8300
Gravely, An Ariens Company 920-756-2141
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Husqvarna Forest & Garden 704-597-5000
Hustler Turf Equipment, Excel Industries Inc 316-

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Bowie Industries Inc 940-872-2544
Erosion Control Technologies Inc 908-707-0800
Finn Corp 513-874-2818
Goosen Industries 402-228-4226
Gronab Equipment, USDA 920-497-1111
John Deere 800-537-8233
Landscapers Supply Corp 845-356-8300
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<td>Post Hole Diggers, Self-Propelled</td>
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<td>Finn Corp</td>
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Seymour Mfg Co ........................................ 812-522-2900
Stanley Tools .......................................... 860-225-5111

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Echo Inc ............................................... 847-540-8400
Evergro Canada Inc ..................................... 604-940-0290
Evergro Sales Inc ...................................... 425-885-0811
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Fiskars Inc .............................................. 608-643-2380
Gilmour Group ........................................ 800-458-0107
Green Mountain Outfitters ........................... 336-767-7700
Seymour Mfg Co ........................................ 812-522-2900
Stanley Tools .......................................... 860-225-5111

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Echo Inc ............................................... 847-540-8400
Evergro Canada Inc ..................................... 604-940-0290
Evergro Sales Inc ...................................... 425-885-0811
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Fiskars Inc .............................................. 608-643-2380
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Green Mountain Outfitters ........................... 336-767-7700
Seymour Mfg Co ........................................ 812-522-2900
Stanley Tools .......................................... 860-225-5111

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FLOWTRONEX PSI Inc ................................ 214-357-1320
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Northern Tool & Equipment .......................... 952-894-9510
Setter Mfg Div ........................................ 204-774-2218
Spraying Devices Inc (SDI) .......................... 559-734-5555

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T Christy Enterprises Inc .............................. 714-507-3300
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Evergro Canada Inc ..................................... 604-940-0290
Evergro Sales Inc ...................................... 425-885-0811
Gearmore Inc .......................................... 909-548-4848
Glencam Inc .............................................. 701-252-9300
Land Pride, Div Great Plains Mfg Inc ................. 785-820-8692

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John Bean Sprayers .................................. 706-882-8161
McGregor Co, Equipment Division ....................... 509-397-4360

**Sprayer-control Systems**

AmeraTurf Services Inc .......................... 954-481-9888
Banko Manufacturing Inc .......................... 863-655-2228
The Broyhill Co ...................................... 402-987-3412
Demco-Dethmers Mfg Co .................................. 712-725-2311
DIECY-john Corp ..................................... 217-438-3371
Estes Inc ............................................. 940-766-0163
Fiskars Inc ........................................... 608-643-2380
Gregson Clark Spraying Equipment ...................... 716-768-7035
GroundTek Manufacturing .................................. 407-877-7473
Hydro Turf Inc...651-452-9230
Landscapers Supply Corp...845-356-8300
LESCO Inc...440-333-9250
Maruyama US Inc...425-885-0811
McGregor Co, Equipment Division...509-397-4360
Mertz Fire Apparatus, Div of Mertz Inc...208-762-7377
Permagreen...800-346-2001
Setter Mfg Div...204-774-2218
Smucker Mfg Inc...541-995-8000
Solo Inc...757-245-4228
Stens Power Equipment Parts...812-482-2526
Tri-Con Inc...216-261-3400
Van Waters & Rogers Inc...512-346-4780

**Sprayers, Hand-pump**

A M Leonard...937-773-2694
AmeraTurf Services Inc...954-481-9888
Echo Inc...847-540-8400
Estes Inc...940-766-0163
Evergreen Sales Inc...800-458-0862
Gilmour Group...800-458-0107
GNC Industries Inc...870-248-9901
Gregson Clark Spraying Equipment...716-768-7035
H D Hudson Mfg Co, Green Garde Div...312-644-2830
Hydro Turf Inc...651-452-9230
LESCO Inc...440-333-9250
Maruyama US Inc...425-885-0811
McGregor Co, Equipment Division...509-397-4360
Mertz Fire Apparatus, Div of Mertz Inc...208-762-8377
Northern Tool & Equipment...952-894-9510
Pave Tech...952-226-6400
Setter Mfg Div...204-774-2218
Solo Inc...757-245-4228
Van Waters & Rogers Inc...512-346-4780

**Sprayers, Hose-end**

A M Leonard...937-773-2694
AmeraTurf Services Inc...954-481-9888
The Broyhill Co...420-987-3412
John Bean Sprayers...706-882-8161
Kromer Co...952-472-4167
Kromer Co, Equipment Division...317-896-2561
McGregor Co, Equipment Division...716-755-2217
Northern Tool & Equipment...952-894-9510
Pave Tech...952-226-6400
Setter Mfg Div...204-774-2218
Solo Inc...757-245-4228
Van Waters & Rogers Inc...512-346-4780

**Sprayers, Push Cart-mounted**

A M Leonard...937-773-2694
AmeraTurf Services Inc...954-481-9888
Eagle-1 Mfg, Sprayer...425-558-1212
Estes Inc...716-766-0163
Gregson Clark Spraying Equipment...716-768-7035
**Spreadsers, Broadcast**

- **A M Leonard**  
  393-773-2694
- **AccuSpread Div, Voss Products Ltd.**  
  414-357-8377
- **Agri-Fab Inc.**  
  217-728-8388
- **BEFCO Inc.**  
  252-977-9920
- **Dakota Peat & Equipment**  
  701-746-4300
- **Estes Inc.**  
  940-766-0163
- **Evergro Canada Inc.**  
  604-940-0290
- **Evergro Sales Inc.**  
  415-866-8702
- **Graemore Inc.**  
  909-584-8484
- **Gregson Clark Spraying Equipment**  
  716-768-7035
- **GroundTek Manufacturing**  
  407-877-7473
- **Herd Seeder Co.**  
  219-753-6311
- **Hydro Turf Inc.**  
  651-452-9230
- **JRCO Inc.**  
  763-353-7200
- **Land Pride, Div Great Plains Mfg Inc**  
  785-820-8692
- **Landscapers Supply Corp**  
  845-356-8300
- **Lely Pacific Inc.**  
  604-940-0290
- **LESCO Inc.**  
  414-357-8377
- **Maruyama US Inc.**  
  800-725-8377
- **McGregor Co, Equipment Division**  
  509-397-4360
- **Northern Tool & Equipment**  
  952-894-9510
- **PSB Co, White Castle Corp**  
  614-228-5781
- **Redexim Charterhouse Inc, Philip Threadgold**  
  952-894-9510
- **Rexco Co, White Castle Corp**  
  614-228-5781
- **Rexco Co, White Castle Corp**  
  614-228-5781
- **Redexim Charterhouse Inc, Philip Threadgold**  
  952-894-9510
- **Shred-Vac Systems**  
  530-477-7240
- **Spyker Spreaders LLC**  
  219-982-8105
- **Textron Turf Care and Specialty Products**  
  219-753-6366
- **Ty-Crop Inc.**  
  604-794-7078
- **Van Waters & Rogers Inc.**  
  512-346-4780
- **Vandermoelen Corp.**  
  973-992-8506
- **Wikco Industries Inc.**  
  402-464-2070
- **Landa Water Cleaning Systems**  
  360-833-9100
- **Sioux Steam Cleaner Corp**  
  605-763-3333

---

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or visit www.ride-onspreader.com

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- Variable speed
- Stainless steel frame
- Heavy duty polyethylene hopper
- Rubber sealed electrical on/off switch
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**Stump Cutters**

- **A M Leonard**  
  393-773-2694
- **Bear Cat, Outdoor Power Equipment**  
  701-282-5520
- **BlueBird Inti Inc.**  
  303-288-5880
- **Excel Industries Inc, dba Hustler Turf Equipment**  
  316-327-4911
- **Husqvarna Forest & Garden**  
  704-597-5000
- **MacKissic Inc.**  
  610-495-7181
- **Magneo Sales**  
  604-888-7240
- **Rayco Mfg Inc.**  
  330-264-8699
- **Steiner Turf Equipment Inc.**  
  330-828-0200

---

**Sulkies, Walk-behind Tractor & Mower**

- **American Honda Motor Corp Inc, Power Equipment Div.**  
  702-228-4255
- **Encore Mfg Co.**  
  402-228-4255
- **Landscapers Supply Corp**  
  845-356-8300
- **LESCO Inc.**  
  440-333-9250
- **Rich Mfg Inc.**  
  765-436-2744
- **Scag Power Equipment**  
  920-387-0100
- **Wright Mfg Inc.**  
  301-330-0086
**Sweepers, Pull Type**

<table>
<thead>
<tr>
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<th>Phone</th>
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<tbody>
<tr>
<td>Agri-Fab Inc</td>
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<tr>
<td>Alto US Inc, Incentive Corp</td>
<td>314-205-1220</td>
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<tr>
<td>Dings Magnetic Group</td>
<td>414-672-7830</td>
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<tr>
<td>Gandy Co</td>
<td>507-451-5430</td>
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<tr>
<td>Gearmore Inc</td>
<td>909-548-4848</td>
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<tr>
<td>Lambert Products Inc</td>
<td>937-373-3040</td>
</tr>
<tr>
<td>Magneto Sales</td>
<td>604-888-7240</td>
</tr>
<tr>
<td>Minuteman Parker</td>
<td>630-627-6900</td>
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<tr>
<td>Northern Tool &amp; Equipment</td>
<td>952-894-9510</td>
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<tr>
<td>Redexim Charterhouse Inc, Philip Threadgold</td>
<td>570-602-3058</td>
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**Sweepers, Push-type**

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<tr>
<td>Attachment Technologies Inc, Braddock McMillen</td>
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<td>BCS America Inc</td>
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<td>Echo Inc</td>
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<td>Karcher</td>
<td>732-873-5002</td>
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<td>Lambert Products Inc</td>
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<td>Minuteman Parker</td>
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<td>Pave Tech</td>
<td>532-226-6400</td>
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<tr>
<td>RedMax / Komatsu Zenith America Inc, Komatsu Zenith Japan</td>
<td>770-381-5147</td>
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<tr>
<td>SWEEPSTER</td>
<td>734-996-9116</td>
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<td>TryEx Intl</td>
<td>608-225-8377</td>
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<tr>
<td>York Modern Corp</td>
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**Tanks, Storage**

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<tbody>
<tr>
<td>Banko Manufacturing Inc</td>
<td>863-655-2228</td>
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<tr>
<td>The Broyhill Co</td>
<td>402-987-3412</td>
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<tr>
<td>Burch Mfg Co</td>
<td>515-573-4136</td>
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<td>Deemo-Dethmers Mfg Co</td>
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<td>GNC Industries Inc</td>
<td>870-248-9901</td>
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<td>GreenPro Services</td>
<td>800-645-6464</td>
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<tr>
<td>Hydro Turf Inc</td>
<td>651-452-9230</td>
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<tr>
<td>McGregor Co, Equipment Division</td>
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**Tillers, Skid-steer-mounted**

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<tr>
<td>ASV Inc</td>
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<tr>
<td>ATI Corp</td>
<td>717-354-8721</td>
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<tr>
<td>Bobcat Company</td>
<td>701-241-8700</td>
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<tr>
<td>Caterpillar Inc</td>
<td>309-675-1000</td>
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<tr>
<td>Deere &amp; Company, Worldwide Commercial</td>
<td>800-537-8233</td>
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<tr>
<td>Landscape Equipment Suppliers - USA</td>
<td>920-497 9435</td>
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<tr>
<td>Power House Equipment, Dingo Digging Systems</td>
<td>803-548-4348</td>
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<tr>
<td>Ramrod Equipment</td>
<td>306-786-2600</td>
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<tr>
<td>Rotadairon Emrex Inc</td>
<td>570-836-3052</td>
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<tr>
<td>Rotadairon-Greer Bros Inc</td>
<td>503-362-3748</td>
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<tr>
<td>Thomas Equipment Ltd</td>
<td>506-276-4511</td>
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<tr>
<td>Woods Equipment Company</td>
<td>815-732-2141</td>
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**Tillers, Tractor-mounted**

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<td>ATI Corp</td>
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<tr>
<td>BEFCO Inc</td>
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<tr>
<td>John Deere</td>
<td>717-354-8721</td>
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<td>Ramrod Equipment</td>
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<td>Rotadairon Emrex Inc</td>
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<tr>
<td>Rotadairon-Greer Bros Inc</td>
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<tr>
<td>Thomas Equipment Ltd</td>
<td>506-276-4511</td>
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<td>Woods Equipment Company</td>
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**Tires/tubes**

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<td>Evergro Sales Inc</td>
<td>425-486-6387</td>
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<td>Landscape Supply Corp</td>
<td>845-356-8300</td>
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<td>LESCO Inc</td>
<td>440-333-9520</td>
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<tr>
<td>Northern Tool &amp; Equipment</td>
<td>952-894-9510</td>
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<tr>
<td>Prime Line Power Equipment</td>
<td>217-324-9400</td>
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<tr>
<td>Quick &amp; Easy Tire Equipment Products</td>
<td>504-626-5188</td>
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<tr>
<td>Safety Tire Seal Corp</td>
<td>631-273-8313</td>
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<td>Stens Power Equipment Parts</td>
<td>812-482-2526</td>
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<td>Stop &amp; Go Intl Inc</td>
<td>815-455-9080</td>
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**Tool Boxes**

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<td>Agri-Fab Inc</td>
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<tr>
<td>Arbortech</td>
<td>330-264-4266</td>
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<tr>
<td>Fiskars Consumer Products Inc, Garden Tools</td>
<td>623-936-8083</td>
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<td>Kent Mfg of Venice Inc</td>
<td>941-488-0355</td>
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<tr>
<td>Northern Tool &amp; Equipment</td>
<td>952-894-9510</td>
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<tr>
<td>Reading Body Works Inc</td>
<td>610-775-3301</td>
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**Topdressers**

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<th>Company</th>
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<tr>
<td>Dakota Peat &amp; Equipment</td>
<td>701-746-4300</td>
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<tr>
<td>Deere &amp; Company, Worldwide Commercial</td>
<td>800-537-8233</td>
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<tr>
<td>Earth &amp; Turf</td>
<td>717-355-2276</td>
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<tr>
<td>Fiskars Consumer Products Inc, Garden Tools</td>
<td>623-936-8083</td>
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<td>Kent Mfg of Venice Inc</td>
<td>941-488-0355</td>
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<td>Northern Tool &amp; Equipment</td>
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**Topdressing Brushes**

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<td>Barlow Products</td>
<td>513-874-2818</td>
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<tr>
<td>Gearmore Inc</td>
<td>909-548-4848</td>
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<tr>
<td>Lely Pacific Inc</td>
<td>541-926-7753</td>
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<tr>
<td>Millcreek Manufacturing Co</td>
<td>717-355-2446</td>
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<tr>
<td>Redexim Charterhouse Inc, Philip Threadgold</td>
<td>570-602-3058</td>
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<tr>
<td>Rexius Express Blowers</td>
<td>541-342-1835</td>
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<td>Terracare Products Co</td>
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<tr>
<td>Textron Turf Care and Specialty Products</td>
<td>626-677-4711</td>
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<td>Toro Co</td>
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<td>Ty-Tip Corp</td>
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<td>Yankee Products Intl LLC</td>
<td>203-484-9514</td>
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**Recommended Equipment**

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<tr>
<th>Company</th>
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<tr>
<td>Bobcat Company</td>
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<tr>
<td>Broyhill Co</td>
<td>607-369-7111</td>
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<tr>
<td>Deere &amp; Company, Worldwide Commercial</td>
<td>800-537-8233</td>
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<td>Earth &amp; Turf</td>
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**Land Pride**

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<th>Company</th>
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<td>Land Pride, Div Great Plains Mfg Inc</td>
<td>785-82 8692</td>
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<td>Landscape Equipment Suppliers - USA</td>
<td>920-497 9435</td>
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<tr>
<td>LongAgriservices LLC</td>
<td>252-823-4151</td>
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<tr>
<td>Ramrod Equipment</td>
<td>306-786-2600</td>
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<td>Rotadairon Emrex Inc</td>
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<td>Rotadairon-Greer Bros Inc</td>
<td>503-362-3748</td>
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<tr>
<td>Steiner Turf Equipment Inc</td>
<td>330-828-0200</td>
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<tr>
<td>Woods Equipment Company</td>
<td>815-732-2141</td>
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</table>
Wood Bay Enterprises Inc, Golf Course Design &
Turfline Inc, True-Surface Vibrating Rolling Sys-
TRUE-SURFACE® Vibrating Greens Rollers
TerraBiotics 609-688-3455
SISIS Inc 864-261-6218
JaiTire Industries  Inc 303-322-7887
Attachment Technologies Inc, Bradco McMillen
AGCO Allis Lawn & Garden Equip ..262-284-8669
Tractor Attachments
AGCO Allis Lawn & Garden Equip ..262-284-8669
Agri-Fab Inc 217-728-8388
Attachment Technologies Inc, Bradco McMillen .
B&G 603-253-1600
B & C Mfg Co Inc 570-602-3058
Deere & Company, Worldwide Commercial &
Consumer Equipment Div 800-537-8233
Edwards Equipment Co 509-248-1770
Extractor CDM Inc 509-725-8443
Gearmore Inc 909-548-4848
General Equipment Co 507-451-5510
Glenmac Inc 701-252-9300
John Deere 800-537-8233
JRCO Inc 765-535-7200
Kubota Tractor Corp 310-370-3370
LaBarge Equipment Co 616-399-7544
Lyc Pacific Inc 541-926-7753
Massey Ferguson
Massey Ferguson Lawn & Garden Equipment...
Power House Equipment, Dingo Digging Sys-
tems: 803-548-4348
Power Trac 540-988-6543
Redexim Charterhouse Inc, Philip Threadgold...
Steiner Turf Equipment Inc. 330-828-0200
Toro Co. 612-888-8801
Tractors, Low-center-of-
gravity (lcg) Turf-type
JCB Inc  410-335-2800
Kubota Tractor Corp  310-370-3370
Lyc Pacific Inc  541-926-7753
Massey Ferguson
New Holland North America Inc  717-355-1121
Shivvers Mfg, Country Clipper  515-872-2544
Tractors, Mowing (18-hp &
Up With Integral Mower)
Gravely, An Ariens Company  920-756-2141
Husqvarna Forest & Garden  704-597-5000
John Deere  800-537-8233
Kubota Tractor Corp  310-370-3370
Lyc Pacific Inc  541-926-7753
Massey Ferguson
New Holland North America Inc  717-355-1121
Shivvers Mfg, Country Clipper  515-872-2544
Tractors, Lawn & Garden
Riding
AGCO Allis Lawn & Garden Equip ..262-284-8669
Ariens Company 920-756-2141
Deere & Company, Worldwide Commercial &
Consumer Equipment Div 800-537-8233
Gravely, An Ariens Company 920-756-2141
Husqvarna Forest & Garden 704-597-5000
John Deere 800-537-8233
Kubota Tractor Corp 310-370-3370
Lyc Pacific Inc 541-926-7753
LongAgribusiness LLC 252-823-4151
Massey Ferguson
Massey Ferguson Lawn & Garden Equipment...
New Holland North America Inc 717-355-1121
Shivvers Mfg, Country Clipper 515-872-2544
Tractor Roll Protection
Bars
Custom Products of Litchfield Inc ..320-693-3221
Deere & Company, Worldwide Commercial &
Consumer Equipment Div 800-537-8233
Full Vision Inc 316-283-3344
Kubota Tractor Corp 310-370-3370
LongAgribusiness LLC 252-823-4151
Tractors, Wheel-type
Utility
Allmand Bros Inc 308-995-4495
Kubota Tractor Corp 310-370-3370
Lyc Pacific Inc 541-926-7753
New Holland North America Inc 717-355-1121
Power Trac 540-988-6543
Redexim Charterhouse Inc, Philip Threadgold...
Taylor-Dunn Manufacturing Co 714-956-4040
Wells Cargo Inc 219-264-9661
workforce, Div bil-jax inc 419-445-9675
Tractors, Utility
Bri-Mar Trailers 717-263-6116
Demco-Dethmers Mfg Co 712-725-2311
Ditch Witch 800-654-6481
E-Z Dumper Products 717-762-8432
GNC Industries Inc 870-249-9901
Haulmark Industries Inc 219-853-3387
Innovative Industries Inc 715-677-4467
Kubota Tractor Corp 310-370-3370
Lyc Pacific Inc 541-926-7753
Northern Tool & Equipment 952-894-3388
Power Trac 540-988-6543
Redexim Charterhouse Inc, Philip Threadgold...
Shivvers Mfg, Country Clipper 515-872-2544
Steiner Turf Equipment Inc. 330-828-0200
Toro Co. 612-888-8801
Transmissions &
Components
Dalton Gear Co 612-374-2150
Engine Connection 800-228-5951
Hino Diesel Trucks (USA) Inc 845-365-1400
Stens Power Equipment Parts 812-482-2526
Tecumseh Products Co 262-377-2700
Tree Injectors
A M Leonard 937-773-2694
Arbor Systems LLC 402-339-4459
Wells Cargo Inc 219-264-9661
workforce, Div bil-jax inc 419-445-9675
Wells Cargo Inc 219-264-9661
workforce, Div bil-jax inc 419-445-9675
Yellow pages buying directory 2001
Creative Sales Inc, Tree Systems Medicap
Hydro Turf Inc
LESCO Inc
J J Maugert Co
Medi-Ject Tree, Injuction Systems Co
Tree Tech Microinjection Systems

Tree Braces
Arborlock Staking Systems
Evergro Sales Inc
Lawson Products Inc

Tree Care Tools
American Honda Motor Co Inc, Power Equipment Div
Fanno Saw Works
Fiskars Consumer Products Inc, Garden Tools
Green Mountain Outfitters
H D Hudson Mfg Co, Green Garde Div
LESCO Inc
S-N-G Equipment
Lawson Products Inc

Tree Climbing Harnesses
A M Leonard
Green Mountain Outfitters
Landscapers Supply Corp
LESCO Inc

Tree Cutters
Brown Mfg Corp, Trenchmaster

Tree Movers & Spades
A M Leonard
Big John Tree Transplanter Mfg Inc
Case Corp, Construction Equipment
Dyna Diggr, dba Brisco Inc
Echo Inc
EFCO/OLYMPYK, Tilton Equipment Co
Evergro Sales Inc
Green Machine by John Deere
Husqvarna Forest & Garden
Kawasaki Motors Corp USA (Ml)
LESCO Inc
Lely Pacific Inc
Magneto Sales
Maruyama US Inc
Northern Tool & Equipment
Prime Line Power Equipment.
RedMax / Komatsu Zenoah America Inc
Robin Outdoor Power Products
Steiner Trencher Equipment Inc
Thomas Equipment Ltd
Vermeer Mfg, Marketing/Sales

Tree Root Cutters
A M Leonard
Dyna Diggr, dba Brisco Inc
Extractor CDM Inc
Foster Mfg Corp
Hino Diesel Trucks (USA) Inc
Hyundai Mfg Co
Kubota Corp
Lennox Industries
Micro-Mower Co
Micro-Mower Co

Tree Transport Equipment
Big John Tree Transplanter Mfg Inc
Extractor CDM Inc

Trimmers, Gasoline-powered
A M Leonard
Ariens Company
Bear Cat, Outdoor Power Equipment
Deere & Company, Worldwide Commercial & Consumer Equipment Div
Echo Inc
Echo Inc
EFCO/OLYMPYK, Tilton Equipment Co
Evergro Sales Inc
Green Machine by John Deere
Husqvarna Forest & Garden
John Deere
JONSERED, Tifton Equipment Co
Kawasaki Motors Corp USA (Ml)
Lawson Products Inc

Trimmers, Hydraulic
Micro-Mover Co.
R L Parsons & Son ECI

Trimmers, Electric
A M Leonard
John Deere
Lely Pacific Inc
RedMax / Komatsu Zenoah America Inc
Toro Co

Trimmers, Gasoline-powered
A M Leonard
Ariens Company
Bear Cat, Outdoor Power Equipment
Deere & Company, Worldwide Commercial & Consumer Equipment Div
Echo Inc
Echo Inc

Trimmers, Spades
A M Leonard
Big John Tree Transplanter Mfg Inc
Case Corp, Construction Equipment
Dyna Diggr, dba Brisco Inc
Echo Inc
EFCO/OLYMPYK, Tilton Equipment Co
Evergro Sales Inc
Green Machine by John Deere
Husqvarna Forest & Garden
Kawasaki Motors Corp USA (Ml)
LESCO Inc
Lely Pacific Inc
Magneto Sales
Maruyama US Inc
Northern Tool & Equipment
Prime Line Power Equipment.
RedMax / Komatsu Zenoah America Inc
Robin Outdoor Power Products
Steiner Trencher Equipment Inc
Thomas Equipment Ltd
Vermeer Mfg, Marketing/Sales

Trimmers, See Edgers

Trimmers, Spades
A M Leonard
Big John Tree Transplanter Mfg Inc
Case Corp, Construction Equipment
Dyna Diggr, dba Brisco Inc
Echo Inc
EFCO/OLYMPYK, Tilton Equipment Co
Evergro Sales Inc
Green Machine by John Deere
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Lely Pacific Inc
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Maruyama US Inc
Northern Tool & Equipment
Prime Line Power Equipment.
RedMax / Komatsu Zenoah America Inc
Robin Outdoor Power Products
Steiner Trencher Equipment Inc
Thomas Equipment Ltd
Vermeer Mfg, Marketing/Sales

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Northern Tool & Equipment
Prime Line Power Equipment.
RedMax / Komatsu Zenoah America Inc
Robin Outdoor Power Products
Steiner Trencher Equipment Inc
Thomas Equipment Ltd
Vermeer Mfg, Marketing/Sales

Trimmers, See Edgers

Trimmers, Spades
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Case Corp, Construction Equipment
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Magneto Sales
Maruyama US Inc
Northern Tool & Equipment
Prime Line Power Equipment.
RedMax / Komatsu Zenoah America Inc
Robin Outdoor Power Products
Steiner Trencher Equipment Inc
Thomas Equipment Ltd
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Trimmers, See Edgers
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TrynEx Int'1 ..............800-725-8377

Truck Tailgates, Power
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Stahl ..................330-264-7441
Sterling Truck Corporation ..440-269-5500
Swaploader USA Ltd ........515-266-3042
Toyota Motor Sales ........310-618-4000
Truck Craft Corp. ..........717-379-2900
White Bear Sales Inc ........262-783-6868

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Classen Mfg Inc ...........402-371-2294
JRCO Inc ..................763-535-7200
SISIS Inc ..................864-261-6218

Turfco Mfg, Lawn Care .......612-785-1000
Woods Equipment Company ...815-732-2141

Vacuums
Agri-Fab Inc ..............217-728-8388
Alto US Inc, Incentive Corp 314-205-1220
Bear Cat, Outdoor Power Equipment ....701-282-5520
Billy Goat Industries Inc ...816-524-9666
BlueBird Int'l Inc ..........303-998-5880
The Broyhill Co ............402-987-3412
Goosen Industries .........402-228-4226
Gravely, An Ariens Company 920-756-2141
Hi-Way ..................319-363-8281
Karcher ..................732-873-5000
Lambert Products Inc .......937-337-3641
LESCO Inc ................440-333-9250
Mi-T-M Corp ..............319-555-7484
Minuteman Parker ..........630-627-6900
Redexim Charterhouse Inc, Philip Threadgold ....570-602-3050
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Shred-Vac Systems ..........515-477-7240
Sundance ................970-330-9322
Tennant Co ..............612-540-1200

TIP Inc ..............715-592-4650
Van Waters & Rogers Inc ....512-346-4780

Vehicles, All-terrain
ASV Inc ..................218-327-3434
Brown Bear ................515-322-4220
Club Car Inc ..............706-863-3000
John Deere ................800-537-8233
Kawasaki ................949-770-0400
Kawasaki Motors Corp USA (CA) ....949-770-0400
Toro Co ..............612-888-8801

Vehicles, Utility
ASV Inc ..................330-264-4266
AV Inc ..................218-327-3434
The Broyhill Co ............402-987-3412
Club Car Inc ..............706-863-3000
Deere & Company, Worldwide Commercial & Consumer Equipment Div ........800-537-8233
E-Z-GO Textron .........706-798-4311
Foster Mfg Corp ..........262-633-7073
GNC Industries Inc ..........870-248-9901
John Deere ................800-537-8233
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Kawasaki Motors Corp USA (CA) ....949-770-0400
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Koyker Mfg Co ...........605-647-2811

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Taylor-Dunn Manufacturing Co ....714-956-4040

Textron Turf Care and Specialty Products ....622
637-6711
Toro Co ..................612-888-8801
White Bear Sales Inc .........262-783-6868

Verticutters
Micro-Mower Co ............614-879-7601
R L Parsons & Son ECI ....614-879-7601
SISIS Inc ..................864-261-6218
Textron Turf Care and Specialty Products ....622
637-6711
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441-8598

Vibratory Plows
Burkeen Mfg Co ............662-895-4150
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Parsons Trenchers & Cable Plows .................. 414-351-4000
Power House Equipment, Dingo Digging Sys-
tems .................................................................. 810-568-4348
Vermeer Mfg, Marketing/Sales ......................... 515-628-3141

Wagons, Nursery & Garden
Northern Tool & Equipment .......................... 952-894-9510
Tiger Line Equipment ................................. 416-628-3388

Washwater-recycling Equipment
Floratine Products ........................................ 901-853-2898
Landa Water Cleaning Systems .............. 360-833-9100
MI-T-M Corp .................................................. 319-556-7484
RGF Environmental Systems Inc ........... 561-848-1826

IRRIGATION/DRAINAGE/ WATER MANAGEMENT

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Air-O-Lator Corp ........................................... 816-363-4242
Allen County Coop ......................................... 219-749-5139
Aquamaster Fountains & Aerators 920-693-3121
Aquascaping by Aeromix ...................... 612-521-3321
Aquatic Biologists Inc .......................... 920-921-6827
Arizona Sports Turf Inc .......................... 480-699-9399
EP Aeration ............................................... 805-541-6140
Grounds Management Consultants Inc ....... 317-895-6596
Horizon Golf ............................................. 800-545-9210
Lansdowne Products Inc .......................... 317-240-5015
Oase-Pumps Inc ........................................ 949-442-2450
Otterbine Barebo Inc ................................. 610-965-6018
Pond Supplies of America Inc .......... 630-553-0033
Rootwell ................................................... 888-548-9943
Toro Co ...................................................... 612-888-8801
US Filter Aerator Products .......... 815-623-2111
Western Nutrients Corp ......................... 661-327-9604

Drainage Materials
T Christy Enterprises Inc ......................... 714-507-3300
Colbond Geosynthetics, A member of the Acordis Group .... 828-665-5050
Fabricscape Inc .......................................... 708-728-7180
Goulds PumpsITT Industries, Water Technolo-
gies ......................................................... 315-255-3378
NDS Inc .................................................... 559-562-9888
Pro Drain Systems Inc ............................. 248-887-6657
Turf Drainage Co of America ......... 504-340-3930

Drainage Pipe & Tubing
Advanced Drainage Systems Inc ............ 614-457-3051
Contech Construction Products ....... 513-425-5088
Manhattan Environmental Inc .......... 918-582-7078
NIBCO Inc .................................................. 219-295-3000
Pro Drain Systems Inc ......................... 248-887-6657
Turf Drainage Co of America ......... 504-340-3930

Rain Bird Sales Inc, Contractor .......... 626-963-9311
Rain Master Irrigation .......................... 805-527-4498
Rainbird Inc ........................................ 805-581-3344
Rootwell .................................................. 888-548-9943
Salco Products Inc ................................. 310-973-2400
Seeland Inc ........................................ 904-963-2080
Spears Mfg Co ......................................... 818-364-1611
Toro Co, Irrigation Div ......................... 951-688-9221
Toro Co .................................................. 612-888-8801
Waderain, Pepco ..................................... 559-485-7171

Irrigation Systems & Components, Seep-type
Acres Group ........................................ 847-526-4554
Ametek Access Boxes (US Filter/Plymouth Prod), Plymouth Products .... 800-222-7558
Hendrickson Bros ................................. 951-737-6822
Lawson Products Inc .............................. 317-240-5015
Miller-Leaman Inc .................................. 904-248-0500
NDS Inc .................................................. 559-562-9888
Rain Bird, Commercial Division ........ 626-812-3600
Rain Bird Sales Inc, Contractor ........ 626-963-9311
Rain Master Irrigation ......................... 805-527-4498
Rootwell .................................................. 888-548-9943
Salco Products Inc ................................. 310-973-2400
Spears Mfg Co ......................................... 818-364-1611

Irrigation Systems & Components, Sprinkler-type
A M Leonard ........................................ 937-773-2694
Acres Group ........................................ 847-526-4554
Ametek Access Boxes (US Filter/Plymouth Prod), Plymouth Products .... 800-222-7558
Buckner by Storm ................................ 552-275-0500
Champion Irrigation Products ......... 323-221-2108
T Christy Enterprises Inc ................. 714-507-3300
Consolidated Pipe & Tube Co Inc .... 806-763-9591
Dayni Controls Mfg Co ............. 818-349-8367
Dura Plastic Products ..................... 951-845-3161
Filtration, Irrigation & Fertigation (FIF) .... 818-705-0215
Fiskars Inc ........................................ 608-643-2380
Hendrickson Bros ................................. 951-737-6822
Hunter Industries ................................. 760-744-5240
Irritrol Systems ................................. 909-785-3623
K-Rain ................................................... 561-844-1002
KBI, King Bros .................................... 661-257-3262
Kifco Irrigation ....................................... 309-543-4425
L R Nelson n Bros ................................. 680-690-2200
LASCO Inc ........................................ 901-772-3180
LESCO Inc ........................................ 440-333-9250
Miller-Leaman Inc ................................. 904-248-0500
Rain Bird, Commercial Division ........ 626-812-3600
Rain Bird Sales Inc, Contractor ........ 626-963-9311
Rain Master Irrigation ......................... 805-527-4498
Rainbird Inc ........................................ 805-581-3344
Remote Control Technology Inc ...... 425-885-3635
Seedland Inc ........................................ 904-963-2080
Senninger Irrigation Inc ...................... 407-293-5553
Signature Control Systems Inc ....... 949-580-3640
Spears Mfg Co ......................................... 818-364-1611
Syncro Flo Inc ..................................... 770-447-4444
TerraBiotics ............................................ 609-688-3455
Toro Co, Irrigation Div ......................... 951-688-9221
Toro Co .................................................. 612-888-8801
UnionTools Irrigation Inc, Commercial Turf .. 909-631-5008
Waderain, Pepco ..................................... 559-485-7171
Weathermatic ................................. 972-278-6131
Yankee Products Intl LLC .............. 972-484-9514
**Irrigation Systems & Components, Sub-surface Type**

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<td>Advanced Drainage Systems Inc.</td>
<td>614-457-3051</td>
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<td>Ametek Access Boxes (US Filter/Plymouth Prod), Plymouth Products</td>
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<td>559-275-0500</td>
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<td>Dayni Controls Mfg Co</td>
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<tr>
<td>Fiskars Consumer Products Inc, Garden Tools</td>
<td>623-936-8083</td>
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**Irrigation, Backflow Preventers/protectors**

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<td>Champion Irrigation Products</td>
<td>323-221-2108</td>
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<td>Hendrickson Bros</td>
<td>951-737-6822</td>
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<td>Irritrol Systems</td>
<td>909-785-3623</td>
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<td>KBI, King Bros</td>
<td>661-257-3262</td>
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<td>L R Nelson Corp</td>
<td>309-690-2200</td>
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<td>LASCO Inc</td>
<td>901-772-3180</td>
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<td>Lawson Products Inc</td>
<td>317-240-5015</td>
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<td>904-248-0500</td>
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<td>NDS Inc</td>
<td>559-562-9888</td>
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<td>Netafim USA</td>
<td>559-453-6800</td>
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<td>Rain Master Irrigation</td>
<td>805-527-4498</td>
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<td>Rootwell</td>
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<td>Salco Products Inc</td>
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<td>Terrabiotics</td>
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<td>Torco, Irrigation Div</td>
<td>951-688-9221</td>
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<td>Toro Co</td>
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**Irrigation, Controllers, Remote Control**

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<td>Campbell Scientific Inc</td>
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<td>Dorman USA</td>
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<td>Griswold Controls</td>
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<td>Hunter Industries</td>
<td>760-744-5240</td>
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<td>Irritrol Systems</td>
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<td>Rain Bird Sales Inc, Contractor</td>
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<td>Terrabiotics</td>
<td>609-688-3455</td>
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<td>Wilkins Operation, Zurn Industries</td>
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**Irrigation, Controllers, Computer Control**

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<tr>
<td>A M Leonard</td>
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<td>T Christy Enterprises Inc</td>
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<td>Dayni Controls Mfg Co</td>
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<td>Fiskars Inc</td>
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<tr>
<td>Griswold Controls</td>
<td>949-559-6000</td>
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Irrigation, Electrical Components

American Granby Inc. 315-451-1100

Data Industrial

11 Industrial Drive
Mattapoisett, MA 02739-0740

Data Industrial Corporation

508-758-6390

Hunter Industries 760-744-5240

Irritrol Systems 909-785-3623

Rain Bird, Commercial Division 626-812-3600

Rain Bird Sales Inc, Contractor 626-963-9311

Rain Master Irrigation 805-527-4498

UnionTools Irrigation Inc, Commercial Turf. 909-631-5008

Weathermatic 972-278-6131

Irrigation, Fertilization/Amendment Injectors

Arizona Sports Turf Inc 480-699-9399

Irritrol Systems 909-785-3623

Signature Control Systems Inc 949-580-3640

Spraying Devices Inc (SDI) 559-734-5555

Toro Co, Irrigation Div 951-688-9221

Toro Co 612-888-8801

Weathermatic Inc 972-278-6131

Irrigation, Fittings/Connections

A M Leonard 937-773-2694

American Granby Inc 315-451-1100

Consolidated Pipe & Tube Co Inc 806-763-9591

Dura Plastic Products 951-845-3161

Estes Inc 940-766-0163

Fiskars Inc 608-643-2380

HARCO Fittings 804-845-7094

The Harrington Corp 951-737-6822

Irritrol Systems 909-788-9367

Rain Bird, Commercial Division 626-812-3600

Rain Bird Sales Inc, Contractor 626-963-9311

Rain Master Irrigation 805-527-4498

Raindrip Inc 805-581-3344

Salco Products Inc 310-973-2400

Waderain, Pepco 559-485-7171

Irrigation, Flow Sensors

LIQUID FLOWMETERS AND TRANSMITTERS

Data Industrial Corporation

11 Industrial Drive, P.O. Box 749
Mattapoisett, MA 02739-0740

Tel: (508) 758-6390 Fax: (508) 758-4057

email: sales@dataindustrial.com

website: www.dataindustrial.com

Data Industrial Corp 508-758-6390

Irritrol Systems 909-785-3623

Rain Bird, Commercial Division 626-812-3600

Rain Bird Sales Inc, Contractor 626-963-9311

Rain Master Irrigation 805-527-4498

Signature Control Systems Inc 949-580-3640

Irrigation, Moisture Sensors

Campbell Scientific Inc 435-753-2342

Hunter Industries 760-744-5240

Irritrol Systems 909-785-3623

Irrometer Co Inc 951-689-1701

Netafim USA 559-453-6800

Rain Bird, Commercial Division 626-812-3600

Rain Bird Sales Inc, Contractor 626-963-9311

Rain Master Irrigation 805-527-4498

Solimo Equipment Corp 805-964-3525

Systematic Irrigation Controls Inc 949-347-1922

UnionTools Irrigation Inc, Commercial Turf 909-631-5008

Irrigation, Pipe

A M Leonard 937-773-2694

Consolidated Pipe & Tube Co Inc 806-763-9591

Grounds Management Consultants Inc 317-895-6596

Irritrol Systems 909-785-3623

Lawson Products Inc 949-620-5015

Raindrip Inc 805-581-3344

Salco Products Inc 310-973-2400

Waderain, Pepco 559-485-7171

Irrigation, Solvents/Cements

American Granby Inc 315-451-1100

Fiskars Consumer Products Inc, Garden Tools 623-936-8083

Irriforn Co Inc 951-689-1701

Netafim USA 559-453-6800

Salco Products Inc 310-973-2400

Irrigation, Pressure Gauges

A M Leonard 937-773-2694

Consolidated Pipe & Tube Co Inc 806-763-9591

Goulds Pumps/TIT Industries, Water Technologies 315-255-3378

Kfco Irrigation 309-543-4425

Oase-Pumps Inc 949-442-2450

Paco Pumps 281-934-6024

Rain Bird, Commercial Division 626-812-3600

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- **Oase-Pumps Inc**
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- **GNC Industries Inc**
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  - 651-452-9230

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  - 216-641-7023

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- **Arthur Clesen Inc**
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- **Campbell Scientific Inc**
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- **Davis Instruments**
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- **Orimeter Co Inc**
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I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month:  O  Yes  O  No

1. My primary business at this location is: (fill in ONE only)

   CONTRACTORS/SERVICE COMPANIES
   02  0255 Landscape Contractors (Installation & Maintenance)
   03  0260 Lawn Care Service Companies & Custom Chemical Applicators (ground & air)
   04  0285 Irrigation Contractors & Consultants
   O  Other Contractors/Service Companies (please specify)

   LANDSCAPING/GROUNDS CARE FACILITIES
   05  0290 Sports Complexes
   06  0295 Parks
   07  0305 Schools, Colleges & Universities
   O  Other Grounds Care Facilities (specify)

   SUPPLIERS AND CONSULTANTS
   08  0355 Extension Agents/Consultants for Horticulture
   09  0360 Sod Growers, Turf Seed Growers & Nurseries
   10  0365 Dealers, Distributors, Formulators & Brokers
   11  0370 Manufacturers
   O  Other (please specify)

2. Which of the following best describes your title? (fill in ONE only)

   12  O  Executive/Administrator - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
   13  O  Manager/Supervisor - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
   14  O  Government Official - Government Commissioner, Agent, Other Government Official
   15  O  Specialist - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
   16  O  Other Titled and Non-Titled Personnel (please specify)

3. SERVICES PERFORMED (fill in ALL that apply)

   17  O  A Mowing
   18  O  B Lawn Aeration
   19  O  C Turf Care
   20  O  D Irrigation
   21  O  E Landscape Design
   22  O  F Turf Fertilization
   23  O  G Turf Disease Control
   24  O  H Ornamental Care
   25  O  I Snow Removal
   26  O  J Landscape Installation
   27  O  K Paving, Deck & Patio Installation
   28  O  L Pest Control
   29  O  M Ornamental Plantings
   30  O  N Snow Removal
   31  O  O Other (please specify)

4a. Do you specify, purchase or influence the selection of landscape products?  O  Yes  O  No

4b. If yes, indicate which products you buy or specify: (fill in ALL that apply)

   32  O  A  Aerial Sprayers
   33  O  B Tractors
   34  O  C Tractor Trailers/Attachments
   35  O  D Tree Care
   36  O  E Tractors
   37  O  F Sod Growers
   38  O  G Sod Growers
   39  O  H Irrigation Equipment
   40  O  I Irrigation Equipment

5. Do you have Internet access?  O  Yes  O  No

5A. If so, how often do you use it?

   52  O  A Daily
   53  O  B Weekly
   54  O  C Monthly
   55  O  D Occasionally

5A. If so, how often do you use it?

   56  O  E A Daily
   57  O  F Weekly
   58  O  G Monthly
   59  O  H Occasionally

5A. If so, how often do you use it?

   60  O  I A Daily
   61  O  J Weekly
   62  O  K Monthly
   63  O  L Occasionally

5A. If so, how often do you use it?

   64  O  M A Daily
   65  O  N Weekly
   66  O  O Monthly
   67  O  P Occasionally

5A. If so, how often do you use it?

   68  O  Q A Daily
   69  O  R Weekly
   70  O  S Monthly
   71  O  T Occasionally

5A. If so, how often do you use it?

   72  O  U A Daily
   73  O  V Weekly
   74  O  W Monthly
   75  O  X Occasionally

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   76  O  Y A Daily
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   78  O  { Monthly
   79  O  } Occasionally

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   81  O  _ Weekly
   82  O  ^ Monthly
   83  O  _ Occasionally

5A. If so, how often do you use it?

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   85  O  ' Weekly
   86  O  ' Monthly
   87  O  " Occasionally

5A. If so, how often do you use it?

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   89  O  $ Weekly
   90  O  % Monthly
   91  O  & Occasionally

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   99  O  ) Occasionally

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   103  O  ) Occasionally

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1. My primary business at this location is: (fill in ONE only)
   - CONTRACTORS/SERVICE COMPANIES
   - LANDSCAPING/GROUNDS CARE FACILITIES
   - SUPPLIERS AND CONSULTANTS

2. Which of the following best describes your title? (fill in ONE only)
   - Executive/Administrator - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
   - Manager/Supervisor - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
   - Government Official - Government Commissioner, Agent, Other Government Official
   - Specialist - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
   - Other Titled and Non-Titled Personnel (please specify)

3. SERVICES PERFORMED (fill in ALL that apply)
   - A Mowing
   - B Turf Insect Control
   - C Tree Care
   - D Turf Aeration
   - E Irrigation Services
   - F Turf Fertilization
   - G Turf Disease Control
   - H Ornamental Care
   - I Landscape Design
   - J Turf Weed Control
   - K Paving, Deck & Patio Installation
   - L Pond/Lake Care
   - M Landscape Installation
   - N Snow Removal
   - O Other (please specify)

4a. Do you specify, purchase or influence the selection of landscape products?
   - Yes
   - No

4b. If yes, indicate which products you buy or specify: (fill in ALL that apply)
   - Aerators
   - Blowers
   - Chain Saws
   - Chipper-Shredders
   - De-icers
   - Fertilizers
   - Fungicides
   - Herbicides
   - Insecticides
   - Line Trimmers
   - Mowers
   - Snow Removal Equipment
   - Sprayers
   - Spreaders
   - Sweepers
   - Tractors
   - Truck Trailers/Attachments
   - Trucks
   - Utility Vehicles

5. Do you have Internet access?
   - Yes
   - No

5A. If so, how often do you use it?
   - Daily
   - Weekly
   - Monthly
   - Occasionally

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<tr>
<td>Title</td>
<td>II - Four-year Colleges and Universities Sports Turf Facilities Managers $85</td>
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<tr>
<td>Employer</td>
<td>III - Other Schools Sports Turf Facilities Managers $85</td>
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<td>IV - Parks &amp; Rec. Sports Turf Facilities Managers $85</td>
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<td>Va - Additional from same Commercial Company $50</td>
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<td>VI - Student (full-time w/valid ID) (non-voting) $20</td>
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<td>VII - International (other than commercial) $85</td>
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<td>VIII - Research, Teaching &amp; Cooperative Extension Personnel $85</td>
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