FEATURES

SPECIAL REPORT

22 MAKE CONSOLIDATION WORK FOR YOU
We chronicle who’s consolidating and how to make the best of it
LM Staff Report

23 NEW PLAYERS, NEW RULES
Big consolidations are changing the industry forever. Here’s how.

28 WHO’S CONSOLIDATING?

33 HOLD ‘EM OR FOLD ‘EM
Contractors — sellers & independents — speak out

39 SELLING? GET HELP NOW

42 STAYING INDEPENDENT
There are plenty of ways to compete with the big boys

44 LM REPORTS: WALK-BEHIND MOWERS
New, productive machines
Curt Harler

WEED CONTROL GUIDE

52 CONTROLLING CRABGRASS IN COOL-SEASON TURF
By Zac Reicher, Ph.D.

58 THE SOUTH’S ORNERY NEW WEEDS
By Bert McCarty, Ph.D.

64 TOP 10 ORNAMENTAL WEEDS
By Jeffrey F. Derr, Ph.D.

70 TIME TO ADD A NEW SERVICE?
Know what’s profitable first
By Ed Wandtke, MBA

74 AWARD-WINNING LANDSCAPE MANAGEMENT:
Post Dunwoody Apartment Homes

76 TAKE THE PLUNGE INTO IRRIGATION
This add-on service can be a natural
By Palma Patrucci