The Bil-Jax Escalate Equipment trailer has a load capacity of 4,000 lbs. The trailer's entire bed lowers to the ground.

Whether the duty sheet calls for mowing, seeding, snow plowing or spraying, one piece of equipment is sure to be involved — a truck. In fact, typical landscapers spend almost as much time in or around the company truck as they do in their offices.

One of the key accessories for any truck is the trailer. The right trailer can make the day's work go a lot easier. The wrong one can turn every unloading or loading operation into a drag — it even can make highway transport a drag, quite literally.

This month we look at a number of quality trailers designed to make a landscaper's working life easy. But there are other accessories which can make truckin' around on the job more profitable and more controllable. These range from on-board computers to safety equipment to systems that make handling big loads safer.

All of these truck accessories are designed with the landscaping or lawn care business professional in mind. Check out the products available and send for information on the ones best suited to your needs. Be sure to tell the vendors you saw their products in LANDSCAPE MANAGEMENT.

ITEMS THAT KEEP YOU TRUCKIN'

Hook-All Hooklift trucks from Automated Waste Equipment have a single rotation point and dual-lift cylinders rated at 2400 psi hydraulics.

Carry two mowers with Smithco Double Mow-n-Go unit. It features an automatic lockdown system to hold mowers in place.

The Sweeping System, from AA-Tach, installs on a pickup truck in five minutes, making it a great sweeper for any area. Priced under $14,000, it is powered by a 20- hp, Wisconsin Robin EY21 engine. It is rust-free and slides onto most domestic or foreign trucks. Unit stores on four stands.

Go high-tech. On-board computer system gives a detailed record of date, start-time, service/delivery time, total miles driven and peak speed. AutoMate, from Abbott, stores data on a memory card which downloads into a computer. Software allows owner to create custom reports to meet particular needs.
AUTOMATED WASTE EQUIPMENT
609/588-5400
Change from a flatbed to a dump body or a container body in minutes. The Hook-All Hooklift trucks from Automated are designed with a single rotation point and dual-lift cylinders rated at 2400 psi hydraulics. Controls are inside cab. Circle No 255

EZN RAMP SOLUTIONS OF TEXAS
281/482-8916
pmdeans@earthlink.net
Turn your truck into a heavy-duty hauler with quick loading capacity on the EZN Ramp from EZN Ramp Solutions. It has a load capacity of 2,000 lbs. Unique design allows it to take only 4 in. of cargo space when stowed. Takes seconds to unfold. Anti-slip surface of baked silicon carbide makes loading safe under all conditions. Circle No. 256

LIFETIME PRODUCTS
800/369-5365
The Lift-A-Load trailer line from Lifetime Products is available in sizes from 3,000 to 15,000 lbs. The new EPT4-715 hauls up to 15,000 lbs at 30 mph or 12,000 lbs at 55 mph. Circle No. 257

Smazy's U9 hook hoist from Galbreath can he mounted on smaller trucks that have a 78-in. wide bed (inside rail to inside rail) and is 16 ft. long. Made of 3-in. channel frame, not angle iron, it has 7,000-lb. GVW and 2.5-ton load capacity. Deck is 17-in. high with a removable 4-ft. ex-
panded metal tailgate. Optional landscaping box is a 2-ft. square locking box for blowers, trimmers, rakes. Box doubles as a work bench.

Circle No. 262

SUPERIOR SIGNALS
800/447-3693

Warn 'em or see 'em. Install a back-up alarm on any unit. The Safe-T-Alert 3000 series from Superior Signals comes in decibel ranges from 82 to 107. The STA-30572 can be manually adjusted. The Super-Sight collision avoidance system allows the driver of a vehicle to see objects out of sight of the rear-view mirrors. Camera is mounted on the rear of vehicle, monitor put inside cab.

Circle No. 265

TAYLOR-DUNN CORP.
714/956-4040
www.taylor-dunn.com

Move up to 30 people with the E-Tram unit from Taylor-Dunn. Towing unit carries 8 people and pulls a set of trailers that carry a maximum of 12 passengers each. Towing unit has 36- or 48-volt drive train and moves as fast as 15 mph with a range of 24 miles per charge. It is designed for use in industrial parks, commercial complexes and universities.

Circle No. 264

TIGER LINE
419/628-3388

Events

AUGUST

18 Ohio Turfgrass Research Field Day
Columbus, OH; 888/683-3445

18 Michigan Turfgrass Field Day
Michigan State University, East Lansing; 517/321-1660

18 University of Rhode Island Turfgrass Field Day
Kingston Campus, RI; 401/874-2481

20 ALCA Environmental Improvement Awards deadline (Exterior) ALCA, 800/395-2522; www.alca.org

24 Building with Trees — Saving Trees at Construction Sites Atlanta, GA; National Arbor Day Foundation, 402/474-5655; www.arborday.org

26 Turf & Landscape Research Field Day
Santa Clara, CA; 510/639-1271

27-29 ALCA Performance Management Symposium Dallas, TX; 800/395-2522; www.alca.org

9-10 Southwest Horticultural Trade Show
Phoenix, AZ; Arizona Nursery Assn., 602/966-1610; www.azna.org

12-16 American Society of Landscape Architects Annual Meeting Boston, MA; 202/898-2444; www.asla.org

14 Southern Illinois University Turf Field Day SIU campus, Carbondale, IL; 618/536-7751

14 Turfgrass Research Conference & Field Day
University of California, Riverside, CA; 909/787-4430

14-16 Northern Plant Symposium Michigan State University, East Lansing, MI; Michigan Nursery & Landscape Association, 800/879-6652

15 Landscape Management Research Conference & Field Day
Univ. of California, Riverside, CA; 909/787-4430

15 Agricultural Research & Extension Annual Field Day, Virginia Beach, VA; 757/363-3906

15 Texas Turf & Ornamental Field Day Dallas, TX; 972/231-5362

16-18 Florida Nursery & Allied Trade Show Orlando, FL; 407/295-7994; www.fnga.org

19-22 International Public Works Congress & Expo Denver, CO; 800/988-9218

27-30 Hawaii Mid-Pacific Horticultural Conference & Show
Hilo, HI; 808/969-2088; www.hena.org

SEPTEMBER

7 Train the Trainer
Woodbine, MD; ALCA/Husqvarna, 800/395-2522; www.alca.org

8-11 RISE Annual Meeting Beaver Creek, CO; 202/872-3860; www.acpa.org/vise

9-10 Southwest Horticultural Trade Show Phoenix, AZ; Arizona Nursery Assn., 602/