HELP WANTED

UNIVERSITY OF CALIFORNIA COOPERATIVE EXTENSION
HOME/COMMUNITY HORTICULTURE ADVISOR
ALAMEDA COUNTY

The University of California Cooperative Extension is seeking a career track academic candidate, responsible for implementing educational programs and applied research on the various environmental, economic, and ecological dimensions of urban horticulture. The advisor serves as an expert resource to all county residents on the impact of urban horticulture in local communities, production methods for higher food value, bioremediation, vegetation of vacant lots into healthy green areas, and people-plant relationships. The advisor will be responsible for improving the well-being of urban communities by conducting research on the environmental dimensions of urban horticulture and alternative food systems. Conduct applied research in home and community horticulture for Alameda, Contra Costa, and Santa Clara counties in collaboration with Home and Community Horticulture Program Representative. Plan and initiate new educational programs for Alameda County and provide creativity to continuing programs. Cooperate with specialists and other advisors in Cooperative Extension in meeting clientele needs. Share program methods, and support services with county staff members as appropriate.

Requirements include a minimum of a Master’s Degree in horticulture, agricultural science or related field. Strong background in ecological horticulture methods. Bilingual skills preferred, as well as experience in working with a multi-ethnic community. Training in educational methods. Research is necessary. Beginning salary will be in the Cooperative Extension Assistant level, commensurate with experience and professional qualifications ($35,500-$39,600).

A UC Cooperative Extension application form is required. Call or fax to receive your application package: PH: (717)568-4554 or Fax: (717)568-4580. Refer to Position #ANC-97-05. Applications must be postmarked by February 20, 1998 for consideration.

AA/EOE

LANDSCAPE CONSTRUCTION PRODUCTION MANAGER

A qualified individual is invited to join the staff of one of Chicagoland's premier landscape design, build and maintain firms. Qualifications required: Horticulture degree, minimum of 4 years field experience, strong leadership skills, working knowledge of zone 4 and 5 plant materials, operation of related equipment, ability to organize and train construction personnel, and to schedule and supervise daily operations of the residential and commercial construction division. Top wages and benefits. This opportunity offers the last level of advancement for a successful career in the landscape industry. Send detailed resume to: don fiore

28546 Nagel Court
Lake Bluff, Illinois 60044
(847) 234-0020
(847) 262-0062 (Fax)
Attn: Don

HELP WANTED

One of No. VA’s Most Successful Landscape firms has opening for Designer/Estimator & Production Manager. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

Call 703-352-7555

Seeking the Green Industry’s Best Sales Manager. An established Southeast-based leader in professional landscaping and maintenance has an immediate opening for a fully qualified and productive sales and business development professional. The position is responsible for new account development. A minimum of 4 years demonstrable track record of success in commercial and high-end residential sales and a bias toward building long-term relationships. Skills and experience in estimating and design would be helpful. Interested and qualified candidates should either telephone, fax or mail their resume to: GreenSearch, 6690 Roswell Road, Suite 310-157, Atlanta, Georgia 30328-3161. Toll-free 1-888-375-7787 Fax 770.392.1772.

PROFESSIONAL SALESPERSON NEEDED

Looking for a very aggressive person with a minimum of 3 years experience in professional sales to develop commercial and residential design/build landscape clientele. This position would consist of client prospecting, professional presentations, and client follow-up. Experience and education in the landscape industry required. Excellent earning potential with a salary compensation package tied to performance. Please send resume to:

TERRAFIRMA, INC.
3780 E. Morgan Road, Ypsilanti, MI 48197
HELP WANTED

NATIONAL Sprayer Company Wants YOU As A DISTRIBUTOR! New company producing top quality sprayers suitable for golf course, lawn care, nurseries, and municipalities, is now accepting applications for qualified distributors. Call 1-888-900-1234 for information on how you can make money with us! 1/98

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation’s largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman offers full-time positions, excellent advancement opportunities and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: The Brickman Group, Ltd., Corporate Office, 375 S. FLOWERS MILL ROAD, FALLS, OH 44023. 1/98

LANDSCAPE/GROUNDS MANAGER Supervise crew responsible for maintenance of turf and ornamentals in Golf Course/Residential development located in western South Carolina. Experience and degree in horticulture preferred. Responsible to Golf Course Superintendent. Salary competitive for this region and good vacation package available during off season. Send information to DB/Golf Course Superintendent, P.O. Box 1378, Seneca, SC 29678. 12/98

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/98

GreenSearch—Attention Employers...can’t find good managers and supervisors? Or maybe you’re a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Candidates pay no fee. Call GreenSearch toll-free at 1-800-320-8177. Fax: (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161, www.greensearch.com. 3/97

DEPARTMENT MANAGER Full-service design-build firm located in Northern New Jersey seeks dynamic self-starter to oversee irrigation department and sell and manage construction projects. A growth-oriented, team player with three to five years irrigation sales/service/installation experience and a background in landscape construction is a must. Estimating and sales is required along with excellent communication, leadership, and organizational skills. A degree in Horticulture, & NJ Irrigation Certification are strongly desired. Responsibilities include: estimating; sales; scheduling and supervising crews; purchasing and inventory; and budget and profit administration. Excellent career opportunity with growing, progressive company with outstanding 20-year service record. Competitive salary and benefits. Send or fax resume to: Jacobsen Landscape Design and Construction, 41 Birch Street, Midland Park, NJ 07432, 201.444.4334. 1/98

LANDSCAPE DESIGNERS, LANDSCAPE CREW LEADERS AND TRAINEES Newtown Home & Garden Center, an established fast growing residential landscape nursery is seeking career minded people with 3-5 years experience, hardworking attitude, & excellent customer service skills. Benefits include health insurance, plus benefits (vacation, health and retirement). Designers must have estimating ability and proven sales techniques. This is a job for who can design and organize. Crew leaders must have the ability to coordinate materials and equipment and capacity to run crews efficiently. Come work for a company that cares about their employees. For immediate confidential consideration send or fax your resume to: Attention: Manuel DeSouza, N.D. Landscape, Inc., P.O. Box 114, Topsfield, MA 01983. 1/98

LANDSCAPE MAINTENANCE - CENTRAL VIRGINIA The largest landscape maintenance contractor in central Virginia is currently in search of qualified, determined individuals who want to be a team player and part of a rapidly growing, profitable organization. Positions included: Production Manager, Project Manager, Crew Technician, Foreman, Crew Members, etc. Excellent benefits including 401-K, bonuses/incentives. Massive growth potential. Send resumes with salary requirements to JRGM, HR Dept., 11008 Washington Highway, Glen Allen, VA 23059. PHONE 804-550-1869. 1998

BUSINESS FOR SALE

LANDSCAPE CONSTRUCTION & MAINTENANCE CO. Well established in the Boston, MA area. Yearly revenue $2.5M volume, net $335K, 1997 profits in six digit figures as well. Well run, great money maker. Owner is willing to stay on board but has other ventures. Selling at $1.5M. Mail responses of interest with name and financial background to: (Great Opportunities) 271 Canton St., Stoughton MA 02072. 2/98

To Place a Classified Ad Call: Denise Zappola, Phone: 440-891-3162, Fax: 440-826-2858. Email: dzapppola@advanstar.com

HELP WANTED

SALES Turf & Tree Professionals: Growth Products, a manufacturer of Liquid Fertilizers, and Natural Organics seeks experienced professionals in the golf and tree markets. Openings for Texas, Northeast and Southeast territories. Salary + commissions, and company vehicle. AS or BS in turf management or related field, willing to travel, sales skills. Send/fax resume to Growth Products, PO Box 1259, White Plains, NY 10602. 914-429-2780. 1/98

Professional Commercial Landscape Company in Richmond, VA is looking for an experienced individual to manage and run the grading division. We offer a competitive salary commensurate with experience. Please fax your resume with salary requirements to: Human Resources, 804-550-1869. Or mail to JRGM, 11008 Washington Highway, Glen Allen, VA 23059. Attn. Human Resources or call 800-813-0003. 6/98

INSTRUCTOR: Turf Equipment Management (201 Duty Days) Tenured Track. Responsible for teaching all phases of SHOP MANAGEMENT, TURF MANAGEMENT AND TURF EQUIPMENT MAINTENANCE AND REPAIR. QUALIFICATIONS: Vocationally trained in mechanics plus two (2) years work experience or five (5) years work experience in mechanics. Degree, teaching experience two (2) or more years as head equipment technician in modern shop a plus. SALARY: Negotiable—based on experience, education, plus benefits. OPEN; until filled. SUBMIT APPLICATION/RESUME TO: Lake City Community College, Rm. 19, Box 1030, Lake City, FL 32055. PHONE: (904)752-1822 Ext. 102. Fax: (904)755-1521. VP/ADA/EO/EA/COLLEGE IN EDUCATION & EMPLOYMENT 1/98

LANDSCAPE MAINTENANCE - NEWTOWN, PENNSYLVANIA An established fast growing full service company offering irrigation, landscape and tree maintenance is currently seeking motivated, responsible professionals for the following positions:

INSTRUCTOR: Turf Irrigation/Lighting Specialist Experience required in all aspects of irrigation and lighting. Excellent supervisory and communication skills, clean driving record necessary. Year round position offers a competitive salary, hospitalization, benefits, and a good working environment. Please mail resume detailing salary history and requirements to: John D. Wheeler, President, WHEELER LANDSCAPING, INC., P.O. Box 23068, Chagrin Falls, OH 44023. 1/98

WHEELER LANDSCAPING INC., P.O. Box 23068, Chagrin Falls, OH 44023. 1/98

COLORADO Full service landscape and tree maintenance company in business since 1959 has a management position for our Arbor and Plant Health Care department. Must have a 2 or 4 year related degree, 3-5 years of work experience, good communications skills and ability to manage and motivate people. Excellent compensation and benefits for this year round position. Contact Lee at RB Landscape and Tree Service Co., 1970 S. Valentina St., Denver, CO 80231, 303-756-8286 or fax 303-745-8180. 1/98

LANDSCAPE Irrigation/Lighting Specialist Experience required in all aspects of irrigation and lighting. Excellent supervisory and communication skills, clean driving record necessary. Year round position offers a competitive salary, hospitalization, benefits, and a good working environment. Please mail resume detailing salary history and requirements to: John D. Wheeler, President, WHEELER LANDSCAPING, INC., P.O. Box 23068, Chagrin Falls, OH 44023. 1/98

14-year-old Retail Nursery and Landscaping business for sale in northcentral Indiana, due to health reasons. Working part-time in 1996, brought in $312,000 gross. Includes 6 to 30 acres (many large trees growing in field), store + two other buildins, 10 Series 700 dumptruck, two 1-ton dump trucks, two pickup-trailer, other equipment, large inventory, plus home with 4-5 bedrooms, 3 baths, family room with fireplace, in-ground pool. P.O. Box 2124, Warsaw, IN 46581-2124. 2/98
BUSINESS WANTED

Successful California contractor desires to purchase Denver metropolitan area or Northern California landscape management firm in the $500K to 2 million+ dollar volume range. Will relocate for hands-on management. Reply in confidence to LM Box 529. Finders fee paid for referral which results in purchase. 1/98

EDUCATIONAL OPPORTUNITIES

Two year AAS degree program in Golf Course Management Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305 12/98

FOR SALE


MIK THE LANDSCAPERS SUPERSTORE™ WHOLESALE PRICES PARTS & SUPPLIES CALL FOR A FREE CATALOG 1-800-724-2229 BUY DIRECT & SAVE!!! 3/98

FOR SALE: 6 Motorola MTX 8000, 2 Motorola MTX 800. All with cases and charges. Excellent condition. $300.00 OBO each. Please contact (510)933-8860 1/98

FOR SALE

NEW NATIONAL SPRAYER COMPANY NOW PRODUCING TOP QUALITY SPRAYERS FOR TOP QUALITY COMPANIES! In the market for a new sprayer? We have the machine for you. We have forty years of manufacturing experience and have combined it with the top named components in the industry. Add all aluminum frames, reel mounts, and manifolds, and it becomes rust free. Add a belt drive to make it simple, trouble-free, and easy to operate. The result is the best sprayer on the market for the money. Call Tanko Manufacturing, Inc. at 1-800-710-9446 for Free details and pricing. Call by January 31st and mention this ad: you become eligible for early pricing discounts as well as a FREE strategy on how you can make extra money working with us. This is a limited time offer, so call now! You have absolutely nothing to lose! 1/98

DIRECT MAIL

List targeted, influential audience:
- 50,000 decision makers
- Highly responsive
- 98% deliverable guaranteed
- Selects available

FOR DETAILS CONTACT

Michael Balzano
440-891-2697

EDUCATIONAL OPPORTUNITIES

NOW... Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

FOR SALE

NOW... Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

FOR SALE

LANDSCAPING AND MAINTENANCE: 650 acres in Texas, $800,000. 1/98

FOR SALE

FOR A FREE CATALOG 1-800-779-1905 1/98

RAIDOS (blank) HALF PRICE MOTOROLA mtx-matrixc- JOHNSON UNIDEN- KENWOOD - GE - STANDARD $275- $325 includes programming and warranty we take trades- to escape "digital" go 900 call 800-779-1905 1/98

BUSINESS WANTED

Billy Goat VQ series vacuum. 33" cleaning path. Shifts on the fly transmission w/ forward gears and reverse. 8 horse power Briggs & Stratton IC. Less than 10 hours. $2000. Kevin Felvar. (IN) 765-214-5076 1/98

FRANCHISE OPPORTUNITIES

After 30 years in business Serving greater SE Minnesota SCHULTZ LANDSCAPING, MINERAL SOD FARMS, CHOOSE AND CUT CHRISTMAS TREE FARMS and ORGANIC LAWN CARE businesses are for sale/lease in part or parcel. For a complete inventory and equipment listing, please call 507-288-3999 or toll free at 1-800-934-7696. 5/98

FOR SALE

FOR SALE

NATIONAL LAWN CARE Franchise: You not only get comprehensive agronomy support through the use of our proprietary natural, organic-based fertilizers and biological controls, but you get to use our proven marketing strategies to easily grow your lawn care customer base to virtually the size you want. For info call us at 800-989-5444; e-mail us at natlawn@erols.com; or contact us on the internet at www.nl-amer.com. 4/98

FRANCHISE OPPORTUNITIES

FRANCHISE OPPORTUNITY Tired of running your business without any support? With a Natural Lawn of America franchise, you not only get comprehensive agronomy support through the use of our proprietary natural, organic-based fertilizers and biological controls, but you get to use our proven marketing strategies to easily grow your lawn care customer base to virtually the size you want. For info call us at 800-989-5444; e-mail us at natlawn@erols.com; or contact us on the internet at www.nl-amer.com. 4/98

FINANCIAL SERVICES

SPANISH TRANSLATION Business, technical and legal documents. Training manuals, notices, safety guidelines, benefits, company rules. 10 yrs' experience as Spanish translator for major California landscape management company. LANGUAGE EXPRESS, TEL: (408)395-5917 FAX: (408)395-3457 evialo@compuserve.com 1/98

FOR SALE

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

LANDSCAPE MANAGEMENT January 1998

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