HELP WANTED

The University of Minnesota, Crookston offers polytechnic baccalaureate and associate technology based degree programs. UMC issues notebook computers to full-time students and incorporates technology into the coursework. Visit our web site at www.crk.umn.edu.

PROGRAM DIRECTOR
Golf Facilities and Turf Systems Management

Position: Full-time, twelve-month position. Initial appointment is for two years, and will be annual, renewable thereafter based on funding/performance. Responsibilities: oversee program start-up/growth; provide high quality instruction; develop/implement program goals & objectives; manage programmatic resources; recruit, advise, and assist students with internship and graduate placement; work collaboratively in support of teaching/research/outreach; and develop/maintain strong industry network.

Minimum Qualifications: Masters Degree in Golf Course Management, Turfgrass Science or related field; qualified to teach courses in areas such as turfgrass diseases, pest control, growth/maintenance, establishment, & renovation; demonstrated strong interpersonal & communication skills; ability to relate complex concepts to diverse audiences; and committed to teamwork & interdisciplinary collaboration. Preference given to candidates who have successful record of management experience in the golf course and/or turfgrass industry; familiarity with golf course operations, maintenance, and equipment; ability to plan/manage program growth, and attract & leverage resources; and experience with computer-based instructional technologies. Employment begins 3/1/99. A letter of application; current resume; and names, addresses, and phone numbers of at least three references must be postmarked, by 1/11/99 and mailed to: Richard Nelson, 109 Hill Hall 2900 University Ave., Crookston, MN 56716.

UMC is an equal opportunity educator and employer.

BRANCH MANAGER

Industry leader, award winning, full service firm in Chicago western suburbs seeks aggressive sales and client-oriented individual to be accountable for a multi-million dollar growing branch operation and be part of the senior management team. Responsibilities include sales growth, budgets, estimating, bidding contracts, quality control, training and staff development, motivating sales staff, client interaction, operations management, and branch profitability. Horticulture/Business degree or similar a must, along with working knowledge of all grounds maintenance operations and proven leadership and sales record. This is an excellent career opportunity for an energetic, goals oriented, proven leader with excellent interpersonal and communication skills with possibilities for advancement to manage multiple branches within the Chicago Market. We offer excellent salary and benefits package (including a very impressive pay for performance incentive program, car allowances, health insurance, 401k and more.) To join an aggressively growing firm and for immediate confidential consideration, call/fax/mail resume to:

TANDEM LANDSCAPE COMPANY
Attn: Mark Sorrentino
33W480 Fabian Parkway, Suite 101
West Chicago, Illinois 60185
(630) 232-1700 Fax (630) 232-6370

FIELD OPERATIONS MANAGER MAINTENANCE

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Salary $33K.

LANSCE MAINTENANCE COOR.

Perform landscape maintenance tasks & organize regional and contracted crews to do maintenance tasks related to specialized landscapes. Assoc. degree in Landscape Architecture, Forestry or Hort. req'd. Salary $33K.

Send resume to: PO Box 2190, Dept H1-6691, Oak Park, IL 60303.

EOE

LANDSCAPE DIRECTOR

This key manager will be responsible for the development and maintenance of high quality turf and landscape management programs within this public entity in order to achieve/establish the highest standards in the field. Experience in assessing technology, developing partnerships, and strategic planning is necessary. Bachelor's degree in Landscape Architecture, Forestry or Hort. +7 yrs. exp. as mgr. in charge or production, incl. budgeting & cost control, req'd. Salary $65-80K.

LANDSCAPE MAINTENANCE SUPERVISORS

An established landscape maintenance company seeks experienced Supervisors in the Memphis, TN area to begin work in February or March 1999.

Qualifications include:
Five (5) or more years experience supervising landscape maintenance personnel, knowledge of all phases of commercial and residential landscape maintenance including chemicals, pesticide applicators license, great motivational and organizational skills. Excellent salary and benefits.

Fax resume to (901)754-4554 by 1/15/99 Your reply will be kept confidential.

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**HELP WANTED**

The NW is the place to work and enjoy outdoor recreations. Looking for results oriented team players that are committed to safety, customer service, quality work, employee opportunities, and profit. We are a retaining lawn care business and are looking for someone that enjoys working with people and has excellent customer service skills. We offer competitive wages and a complete benefits package that includes health, dental, vision and 401K matching. Please send your resume and salary requirements to:

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Madison Heights, MI 48071

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The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need nationally for maintenance managers and supervisors. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 59-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: The Brickman Group, Ltd., Corporate Office, 37S S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE. 12/98

**MANAGER OF MAINTENANCE AND DEVELOPMENT** - City of Long Beach, CA (Salary: $80,929-$121,394 depending on qualifications.) The Manager of Maintenance and Development for the Department of Parks, Recreation and Marine directs all maintenance operations, both staff and contract, for the City's parks, recreation facilities, beaches, and marinas. The Manager prepares and administers an annual operating budget of $15.2 million, and an annual Capital Improvement Program budget of $22+ million. The Manager also oversees the lease operation of the City's five golf courses. The position requires an individual with exceptional management and customer service skills to inspire and lead 2 General Superintendents, 6 Superintendents, 140 full-time equivalent employees, and numerous contractors. The candidate must have 10 years of progressively responsible administrative and supervisory experience, possess strong planning skills, be able to adeptly handle multiple priorities and issues; be creative and proactive; and possess a strong customer service orientation. Send resume, letter of interest, and three work-related references to: Ralph S. Cryder, Director, Department of Parks, Recreation and Marine, 2760 Studebaker Road, Long Beach, CA 90815-1697. DEADLINE: DECEMBER 31, 1998. For full requirements and additional information, call (362) 570-3126. Confidential inquiries welcomed. 12/98

**LANDSCAPE SERVICES SUPERVISOR** The City of Mobile, Alabama is seeking a landscape services supervisor to oversee the horticultural functions of the Parks Department, including growing, placement and care of bedding and landscape plants, management of a pesticide program, and general grounds & turf management. Requires a Bachelor's degree in landscape design or horticulture or a closely related field, and a minimum of one year of experience in landscape design or horticulture management and supervision, $26,616 starting salary, plus benefits. Contact the Mobile County Personnel Board at (334) 470-7727 for application information; position closes January 15, 1999. 12/98

**EXCITING CAREER OPPORTUNITIES FOR VEGETATION MANAGERS** Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/arboriculture/urban forestry or related field. Must be self-motivated, decisive, creative and have strong organizational skills. WE OFFER: Excellent starting salary, —Company paid health insurance, —Excellent working environment, —Bonuses, —Vacations, —401K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: DEANGELO BROTHERS, INC., Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500. EOE/AAP M-F. 12/98

**LANDSCAPE DESIGN/INSTALL MANAGER** Firm with reputation for exceptional quality and high profile customers seeks experienced career manager for design/installation division. Must have strong design talent, working knowledge of industry, organizational ability and people skills. Bottom line responsibility from generation of design proposal through completion of installation. A salaried career opportunity with production bonuses, health and life insurance, profit sharing plan (401K), etc. Contact Margie Hall 901/382-9000 or fax resume 901/382-7797. 12/98

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**LAWN TECH SecondNature** has full time positions available for Lawn Technicians. HLT Certification or Lawn experience is preferred. Compensation includes salary plus commission. Benefits include 401K, vacation, paid holidays and health. Call (815)294-1005. 12/98

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BUSINESS FOR SALE: Well established, medium size, one million plus, landscape and snow removal company, with 38 years of servicing corporate, commercial and industrial accounts in the Northern Illinois area. All contracts, accounts, equipment, and general information is for sale to a mature, ambitious, knowledgeable, person. This person will have to have some background in the industry to be qualified for this purchase. Please fax your background and qualifications. We will reply in confidence. FAX 847-634-3910 Attn: Bob 1/99

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