Turf managers who buy natural organic Milorganite fertilizer this fall will help support turfgrass research. According to Milorganite's Larry Lennert, the company will donate $10 for each ton of Milorganite purchased to the buyer's favorite turfgrass research organization. "Milorganite and its distributors have long supported turf research at the national level through the O.J. Noer Research Foundation," Lennert says. "This program enables customers to support research at the local level." Milorganite is celebrating its 70th year of serving professional turf managers with natural organic fertilizer.

Jacklin Seed received the 1996 Idaho Governor's Export Marketing Award for Service from Lt. Gov. Butch Otter at the World Trade Day in Boise this summer. Jacklin now exports 35 percent of its seed to more than 50 countries around the world. Elsewhere at Jacklin, Hagen Ledeboer is new manager of Grower Services Operations in Oregon. He will be responsible for managing all aspects of contracting and placing Jacklin varieties in the Willamette Valley.

Encore Manufacturing's dealer base showed growth of 12 percent this year, according to company president Dick Tegtmeier. Sales were buoyed by the introduction of the 242 dual-market riding mower for commercial users and consumers alike.

United Horticultural Supply added a Southern Division, completing its coverage of the United States to the professional turf, lawn care, nursery and specialty horticultural markets. John Walther is manager of the new division (N.M., Texas, La., Ark., Miss.).

Roger Bechle and Bart Fox join American Cyanamid as territory managers for turf, ornamental and pest control products. Bechle will handle the Northeast while Fox will service the Southwest.

Ransomes is new official supplier to the PGA European Tour and European Senior Tour, which includes the British Open Golf Championship and the Volvo PGA Championship. The company's products will be recommended for use at all tour stops for the next three years.

Plant Health Care acquired Industrial Services International, maker of Terra-Sorb water polymer gel products. James J. Quinn, previously president of ISI, is now a vice president for PHC, a leading...