Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you’re looking for. Check it out every month, or you might miss out.

For all ads under $250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DAN HOK, 216-891-6456, (ext. 762), Fax 216-826-2865

Pest Control Companies for Sale

<table>
<thead>
<tr>
<th>State</th>
<th>Gross</th>
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</thead>
<tbody>
<tr>
<td>Missouri</td>
<td>$88,000.00</td>
</tr>
<tr>
<td>Missouri</td>
<td>$299,000.00</td>
</tr>
<tr>
<td>Brevard County, FL</td>
<td>$360,000.00</td>
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<tr>
<td>East Georgia</td>
<td>$540,000.00</td>
</tr>
<tr>
<td>Clay County, FL</td>
<td>$510,000.00</td>
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<tr>
<td>Broward County, FL</td>
<td>$75,000.00</td>
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<tr>
<td>Charlotte County, FL</td>
<td>$575,000.00</td>
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<td>Galveston County, TX</td>
<td>$325,000.00</td>
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<td>Clay County, FL</td>
<td>$510,000.00</td>
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<td>Florida Panhandle</td>
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<td>Marion County, FL</td>
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<td>St. Lucie County, FL</td>
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<tr>
<td>Volusia County, FL</td>
<td>$110,000.00</td>
</tr>
</tbody>
</table>

There can be many problems awaiting a seller, for example: fair market value, confidentiality, qualified buy-

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Introducing the “Barrel Caddy™” by Kenco

Designed by a commercial landscaper.

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Help Wanted

HORTICULTURAL SALES

The Exterior Division of Engledow Group has an immediate opening for a motivated, professional team oriented sales person. Horticulture/Landscape Architecture degree preferred. Three years sales experience or three years production experience with customer contact required. The Exterior Dept. performs 80% Landscape Management and 20% Landscape Installation. Engledow Group is a 66 year old, multidisciplinary horticultural services firm with sales exceeding $10 million annually. Send resume with salary requirements to: Personnel Dept., Engledow Group, 1100 East 116th St., Carmel, IN 46032.

PROFESSIONAL GROUNDS, INC.
Established company in Washington, D.C. area has career positions in our landscape division for supervisor and foremen.

Minimum of 3 years experience in landscape construction required. Good pay, benefits, and growth potential.

Call Bill Moss at (703) 339-0600 E.O.E.

LANDSCAPE MANAGEMENT August 1996
HELP WANTED

LANDSCAPER DESIGNER/ESTIMATOR/MANAGER
Well established landscape design/build company seeks highly motivated, well organized self-starter to join our team effort. Individual should have a minimum of 2 year degree in Ornamental Horticulture and 2 years experience in the landscape field. Must have ability to schedule and manage planting crews, design, estimate and sell projects. Competitive salary and benefit package. Send pay history and resume to Green Biz Nursery & Landscaping, Inc., Landscape Manager, P.O. Box 64995, Fayetteville, NC 28306.

SALES & MARKETING REP
Successful candidates will be involved in new business development and promotion of landscape management and related site services. Directly responsible for estimating, bidding, and sales. Some travel required. Excellent growth potential and benefits are available for qualified applicants. Qualified candidates should have a horticultural related degree, and/or strong sales record in the landscape industry. High level of communication, interpersonal, and organizational skills are required. Please send or fax resume to: Personnel Dept., P.O. Box 110322, Stanford, CT 06911-0322 Fax: (203) 316-5434

LANDSCAPE MAINTENANCE SUPERVISOR
Well established landscape & maintenance company seeks individual with 2 year degree in Horticultural or work experience equivalent. Must possess a related college degree, bilingual is a plus. Excellent benefits. Send pay history and resume to Green Biz Nursery & Landscaping, Inc., Landscape Maintenance Supervisor, P.O. Box 64995, Fayetteville, NC 28306.

MARKET SHOWCASE GOLF COURSE MARKETPLACE CLASSIFIED ADVERTISING

For all ads under $250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

Horticultural Personnel
DuBrow's Nurseries, Inc., a full service horticultural corporation, with locations in Northern/Central NJ and Eastern PA, is looking for all levels of management; managers, foremen/women, assistant foremen/women for our growing Grounds Management, Design/Build and Nursery/Growing divisions. Must possess a related college degree, bilingual is a plus. Competitive salary and full company benefits. Please fax resumes to: DuBrow's attn: Michael Branch, fax: 201-992-6050. EOE M/F.

Compost Marketing Manager
Lead the development of marketing opportunities for compost made from green waste through recycling partnerships with multiple facilities. Build relationships with plant nurseries, growers, landscape contractors, landscape material suppliers, park and recreation departments, and golf courses to distribute and sold cubic yards of compost annually throughout the Southwest. Progressive benefits package. Send inquiry to Desert Compost, P.O. Box 43820, Tucson, AZ 85733-3820. An EEO employer.

KT Enterprises, Inc., one of the Metropolitan areas' largest quality oriented landscape companies is seeking applicants for the following positions in Maryland and Northern Virginia: Area Managers to manage satellite offices. Supervisors to manage 3 to 6 landscape maintenance crews. Crew leaders to manage 6 to 24 personnel. KT offers excellent starting salaries, health insurance, dental insurance, 401K, paid holidays and paid vacations. Please call Bill Cullen 703-222-0449 Ext. 306 or fax resume to 703/222-0578. EOE/AAP. 8/96