RATES: $1.25 per word (minimum charge, $40). Bold face words or words in all capital letters charged at $1.50 per word. Boxed or displayed ads: $105 per column inch/1x (one inch minimum); $100-3x; $95-6x; $90-9x; $85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add $20 to total cost of ad per issue. Send ad copy with payment to Susan Ramseth, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44143 or call 216-891-2742. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department. 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

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**NEW/USED EQUIPMENT AND RENTALS—**

**ASPLUNDH, HI Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers.** Morbark, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, OH 44667. TF

**LAWN SPRAYING TRUCKS—**

1976 Chevy-C60, new 366 engine, good rubber, 1250 gal. dual compartment tank, Myers pumping system, dual hose reels. Well maintained. Excellent working truck. $6,800. 1977 Chevy-C50, 350 engine, good rubber, 800 gal. tank, hydro pump, single hose reel. Well maintained. Ready to spray. $4,800. Call Ron @ (410)795-7900. 3/93

**HYDRO-MULCHERS AND STRAW BLOWERS—**

New and used JAMES LINCOLN CORPORATION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440. (800)551-2304. TF

**SPYDERS—**

New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. FAST SERVICE. Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363. (800)397-7509. FAX (815)455-7366. TF

**EQUIPMENT FOR SALE—**

FOR SALE: Used Brouwer Sod Harvesters. Excellent condition. Ready to go. Call Brian for parts. HUBER RANCH SOD NURSERY, Schneider, IN. Phone (800)553-0552. 3/93

**EQUIPMENT FOR SALE—**

**BUCKET TRUCKS—**


**BUCKET TRUCK—**


**NEW AND USED BROUWER EQUIPMENT—**

Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

**FOR SALE—**

1986 Vermeer three spade mounted on Mack - RD 600, 10 wheeler. Ready to go to work. $47,500. Day 508-897-7244, evening 508-692-2292. 3/93

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Self motivated, conscientious, personable Horticulturist 17 years in green industry plus college (El) 17 years in green industry plus college. Contact Chris Brake, Rt. 1 Box 176, Odessa, MO 65366. (816)633-8231 evenings. 4/93

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**EDUCATIONAL OPPORTUNITIES—**

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 5/93

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**BUSINESS OPPORTUNITIES—**


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**CLASSIFIEDS—**

Classified Advertising Increases Your Sales!
FOR SALE
Sprayer: Graham 300 gallon Pick-up unit. Tuflex Tank, 1010 Bean Pump, 8hp Kohler with electric start, mechanical agitation. Electric Hannay Reel. $2200.00. Excellent Condition. Call (616) 677-5223. 3/93

FOR SALE: COMPUTER Slice System w/ALTOS 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404) 977-0981. 3/93

FOR SALE: Used Foley Reel Sharpener with Lapper. Jacobson Blitzer Units. New and Used Parts. (719) 683-2599. 3/93

MAKE MORE MONEY with safe, efficient employees. Free catalog of over 100 professional training videos available from California Polytechnic State University. Perfect for landscape construction and maintenance companies, grounds crews, designers, etc. Call 1-800-235-4146. 6/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216) 724-1266. OH. PA. WV. Ml, IN. TF

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUF-COTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 3/93

SERVICES
NEED EMPLOYEES? We can fill any employment need you may have. We have hard-working, reliable and loyal Mexican workers to fill any job from laborer to foreman. We may also have the professional you have been looking for, from supervisors, architects to managers. Call Bob Wingfield (214) 634-0500. 4/93


SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price $350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

PLANTS COMPUTER SOFTWARE offers a comprehensive plant database with over 960 characteristics, including maintenance and disease/pests. Reviewed as one of the best! Call 619-345-7120 for free brochure. 3/93

HELP WANTED
GOLF COURSE REMODELING AND CONSTRUCTION FOREMAN: Tired of the rat race? Move to beautiful Northwest Montana. We are looking for an enthusiastic individual to implement our golf course remodeling and construction projects. Application Deadline: March 15, 1993. Send resumes to Meadow Lake Resort, Attention: Bruce Lutz, 1415 Tamarack Lane, Columbia Falls, MT 59912. Phone: 406-892-7601 ext. 2635. 3/93

LANDSCAPING/OPERATIONS: Hermes Landscaping, a well established contracting company, is seeking a self-motivated, professional manager to handle the operations of a Commercial Landscaping and Sprinkler Division. Must have a B.S. degree, 2-4 years of experience, people skills and hands-on supervisory experience. Send resume and salary history to: Hermes Landscaping, Inc., P.O. Box 14336, Lenexa, KS 66215. EOE. 3/93

SALES REPRESENTATIVE
Great opportunity for energetic, self-motivated individual for full-time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits. EOE NON SMOKING SEND RESUME: TARGET P.O. BOX 1117 CERRITOS, CA 90701

send a Classified Advertising message... ...write here.

(Please Print)

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: $ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE DATE
NAME COMPANY
ADDRESS
CITY STATE ZIP CODE
PHONE NUMBER

Mail ad copy to: Susan Ramseth, Landscape Management, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2742.

RATES: $1.25 per word (minimum charge $40). Boldface words or words in all capital letters charged at $1.50 per word. Boxed or display ads $105 per column inch, one time; $100, three times; $95, six times; $90, nine times; $85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add $20 to total cost of ad per issue.
HELP WANTED

GROUNDS MAINTENANCE Sales/Supervisor
This position offers the opportunity for the right person to realize their full potential. Must have turf grass knowledge. Agronomy degree desired, and horticulture experience necessary. If you qualify, send resume to: Commercial Landscape Systems, 7207 Old Statesville Rd., Charlotte, NC 28269, Fax: 704-596-0599. 3/93

LANDSCAPE MAINTENANCE SALES—Large established landscape, irrigation, and maintenance firm in Tampa Bay area. Experience in bid preparation required. Send resume to P.O. Box 22501, Tampa, FL 33622. 3/93

MARKETING SERVICES

INCREASE YOUR BUSINESS & KEEP YOUR CUSTOMERS with a customized, professional newsletter. You choose the articles and title! FREE marketing tips and information! Special introductory offer! For free sample and details, call TotalControl Inc. (800)432-5528. In Pennsylvania call (215)430-3960. TF

ORGANIC LANDSCAPE MAINT

LANDSCAPERS interested in reducing the use of agricultural chemicals! Subscribe to BUGS Flyer, the premier environmental landscape quarterly. Discover the latest environmentally sound landscape products, techniques, and resources. Professional subscriptions $18.00. BUGS, Dept. LM, PO Box 76, Citrus Heights, CA 95611. 4/93

WANTED

Wanted to Buy: Used TS44A Vermeer tree spade. Must be reasonably priced and easy access to Evansville, Indiana. Call 812-423-9401. 3/93

Wanted: Truck mounted tree spade with a 50" Vermeer spade. Phone 414-876-2928. Elkhart Lake, WI. 3/93

Wanted: Jacobsen Greensking Diesel greensmower(s). Poor pro starting own course prefers low time machines, but what you got? All details first letter, please. Will pay all cash. Will pick up anywhere in USA or Canada. Please write Frank Whibley, RR2, Orillia Golf & CC, Hawkestone, Ont., Canada L0L 1T0. Ph. 705-325-0678. 3/93

WANTED TO BUY Sand injection machine (Davison International or equal) for the purpose of providing turf drainage. Any condition. (516)586-8842. 4/93

Classified Advertising is

EASY  EFFECTIVE  ECONOMICAL!