7 Thinking about a nursery?
Landscape contractors can give many reasons to start their own nursery, but there's only one valid reason: better customer service.
Ron Hall

11 LM Reports: Mower options
Here are some important 'bells and whistlers' you might consider buying when selecting your next lawn mower.
Terry McIver

14 Turf in the desert
In Arterra's landscape designs, you'll see the wildflowers and natural plants that grow in the desert—along with the turf that's unusual in this kind of landscaping.
Terry McIver

18 Organizational confusion?
Who's responsible here??? A state of organizational confusion sends mixed signals to employees and can frustrate them.
Ed Wandtke

19 Maintaining infields
Attention to daily maintenance is one of the keys to successful skin infield maintenance, according to three Chicago-area field supers.
Mike Trigg, Mike Moorman, Mike McBride

22 Small business loans
There are seven steps you must take if you are applying for a small business loan, according to the Small Business Administration.

24 Know grub lifecycles
That's why poor control usually occurs when chemical controls are applied on drought-stressed turf in mid-summer. The white grubs have moved deeper into the soil, in effect, out of reach of the control.
Ron Hall

26 Is turf sulfur-deficient?
Turfgrass response to sulfur is more common today than just a few years ago, according to the Potash & Phosphate Institute.

26 Colorants in mulch
This extension agent in landscape management suggests trying out the various mulch colorants being offered to the green industry.
Gary L. Wade, Ph.D.

28 Don't gamble on sand
Insist on sand that has been subjected to particle size analysis, or you could be in trouble, says this author.
Stephen McWilliams

34 Fueling the fire
Every LCO needs an incentive. For Rob Harris, a fiery Kentuckian, it was a visit to a disbelieving banker that 'lit his fire.'
Jerry Roche
36 Computers deliver
Hand-held system gives technicians client history in a flash; aids in scheduling, production too.
James E. Guyette

37 Leading the way
The best managers excel in leading their employees to new heights, says this nationally-recognized business management consultant.
Ron Hall

Seed Pocket Guide
The fifth annual Seed Pocket Guide is your complete turfseed reference piece. Included are listings of blends and mixes, and results from the National Turfgrass Evaluation Program (NTEP).

On the cover: Natural grass gets carted into the Silverdome in Pontiac, Mich. prior to a World Cup soccer game. More in “Hot Topics.” (Photo by Ron Hall)