RATES: $1.25 per word (minimum charge, $40). Bold face words or words in all capital letters charged at $1.50 per word. Boxed or display ads: $105 per column inch-1x (one inch minimum); $100-3x; $95-6x; $90-9x; $85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add $20 to total cost of ad per issue. Send ad copy with payment to Tammy Kenderes, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2665. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

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**POSITIONS WANTED**

**FREE CLASSIFIED AD**

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Tammy Kenderes
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2665-Phone 216-826-2865-Fax

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**BUSINESS OPPORTUNITIES**

**LET THE GOVERNMENT FINANCE your new or existing small business.** Grants/loans to $500,000. Free recorded message: (707) 448-0330. (OLB) 7/93

**NOW...** Learn professional landscaping and gardening at home. Accredited program describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF0143, 101 Harrison St., Archbald, PA 18403. 9/93

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**EQUIPMENT FOR SALE**

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216) 371-0979. TF

**FOR SALE:** 1985 Jacobsen HF-5 Diesel. 100% ready for Spring, sharpened. $6,000. Also, Toro GM-3 Greens Mower, sharpened. $2,500. National 84" cut. $1,200. Jacobsen 5 Gang Pole Type Fairway Mower. Completely reconditioned. $3,500. 313-653-5695. 5/93

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**REINCO HYDROGRASSERS and power mulchers in stock.** Odpkye Inc., (Philadelphia Area) 215-721-4444. TF

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**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Odpkye's, Hatfield (Philadelphia Area). 215-721-4444. TF

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**HYDRO-MULCHERS AND STRAW BLOWERS**

- New and used...
- JAMES LINCOLN CORPORATION...
- SV 30.0, SV 25.0, SV 20.0...
- (214) 840-2440, (800) 551-2304. 5/93

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**BUSINESS OPPORTUNITIES**

**ARE CHEMICALS KILLING THE CHEMISTRY BETWEEN YOU AND YOUR CUSTOMERS?** If not growing, you might want to consider converting to or adding a NaturaLawn Franchise. We are the industry leader in organic-based lawn care. We offer reduced franchise fees to existing businesses with a minimum of $50,000 in existing annual lawn care revenue. NaturaLawn of America, 1-800-989-5444 (C). 5/93

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**Use our Blind Box Service for Confidential Results to Your Classified Advertising!**
FOR SALE

FOR SALE: JAC- E10 5 GANG BLITZER $35,000 JAC- 3 GANG BLITZER $1,500 TORO PACK MASTER 7 GANG MOWER $4,500. 501- 775-3902 JIM. 5/93

MAKE MORE MONEY with safe, efficient employees. Free catalog of over 100 professional training videos available from California Polytechnic State University. Perfect for landscape construction and maintenance companies, crews, etc. Call 1-800-235-4146. 4/93

FOR SALE: COMPUTER Slice System w/ALTOS 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404)977-0981. 4/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. TF 6/93

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUFACOTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 419-742-3086. 6/93

HELP WANTED

Searching for the right employee? Time for a new position? Contact Florapersonnel, Inc., international search and placement firm for the landscape, irrigation industries and allied trades. Confidential, Fee paid by employer. Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2316. TF

BOZZUTO LANDSCAPING COMPANY - An expanding firm in the Washington, D.C., Maryland and Virginia markets is currently looking for qualified, career oriented professional. Opportunities are available in our commercial grounds maintenance division for attorney, assistant attorney, pesticide attorney, and mechanical positions. Benefits include vacation and sick leave, health care package, disability and retirement. Send resumes to: Thomas W. Davis, 15127 Marlboro Pike, Upper Marlboro, MD 20772, or fax to 301-627-7011. 4/93

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LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 5/93

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LANDSCAPING/OPERATIONS: Hermes Landscaping, a well established contracting company, is seeking a self-motivated, professional manager to handle the operations of a Commercial Landscaping and Sprinkler Division. Must have a B.S. degree, 2-4 years of experience, people skills and hands-on supervisory experience. Send resume and salary history to: Hermes Landscaping, Inc., P.O. Box 14336, Lenexa, KS 66215. EOE. 4/93
MISCELLANEOUS

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ORGANIC LANDSCAPE MAINT

LANDSCAPERS interested in reducing the use of agricultural chemicals! Subscribe to BUGS Flyer, the premier environmental landscape quarterly. Discover the latest environmentally sound landscape products, techniques, and resources. Professional subscriptions $18.00. BUGS, Dept. L.M., PO Box 76, Citrus Heights, CA 95611. 4/93

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NEED EMPLOYEES? We can fill any employment need you may have. We have hard-working, reliable and loyal Mexican workers to fill any job from laborer to foreman. We may also have the professional you have been looking for; from supervisors, architects to managers. Call Bob Wingfield (214) 634-0500. 4/93


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SOFTWARE


Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price $350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

PLANTS COMPUTER SOFTWARE offers a comprehensive plant database with over 960 characteristics, including maintenance and disease/pests. Reviewed as one of the best! Call 619-345-7120 for free brochure. 4/93

WANTED

WANTED TO BUY: USED TREE SPADE. SEND INFORMATION AND PRICE TO CHELMSFORD GOLF COURSE, BOX 9, CHELMSFORD, ON CANADA P0M 1L0. 4/93

WANTED TO BUY Sand injection machine (Davidson Internation or equal) for the purpose of providing turf drainage. Any condition. (516)586-8842. 4/93

MARKETING SERVICES

INCREASE YOUR BUSINESS & KEEP YOUR CUSTOMERS with a customized, professional newsletter. You choose the articles and title! FREE marketing tips and information! Special introductory offer! For free sample and details, call TotalControl Inc., (800)432-5528. In Pennsylvania call (215)430-3960. TF

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