8 Local laws: What to do, what to say
Are anti-pesticide interests in your community out to sabotage your business or department? There is help available—now.
Jerry Roche
Terry McIver

12 LM Reports: Snow blowers
Snow blowers and throwers—in walk-behind, rider and tractor attachment models—easily cast aside what Old Man Winter casts your way.

16 Ornamental grasses—for the bold
Ornamental grasses are growing in popularity as an alternative to flowering shrubs and other flowering perennials.

20 Sprayer calibration simplified
In the name of safety, in the name of profits and in the name of professionalism, keeping pesticide sprayers properly calibrated is a necessity.

20 Public landscaping for safety
Of course you’re not negligent. But in court, all of a sudden you’d better be able to prove it.
Dr. Arthur Mittelstaedt

22 Gobble up tree limbs—not yours
Faster drum rollers on new chippers mean more danger to operators. Follow these hints to safety.

23 Estimating: Quantify your own work
If you don’t have the time to prepare a comprehensive bid by bid date, then don’t start it.
Kent Miller

24 Golf turf for heavy traffic areas
If your course handles 45,000 rounds per year or more, here are some turf-saving steps to take.

24 Small business marketing
‘Marketing’ is not a jungle of theory and insatiable devourer of time. It’s a way to increase profitability.
Adrienne Zoble

26 Green industry planning strategies
If you are bracing for an improved performance in 1992, a budget needs to be developed during these winter months.
E.T. Wandtke

28 The bright side of night mowing
To keep golfers moving along the course during the day, one now-famous course has begun to mow at night. Here’s how it’s done.

30 Responding to the drought
Here’s how to make the drought of 1991, now a mere memory, pay handsomely.
Dr. Jeff Lefton

30 Xeriscaping: Is it the answer?
The seasonal droughts of recent years have focused the public’s eye on water-saving landscapes employing xeriscaping techniques.
Dr. Eliot C. Roberts
34 IPM or PHC? New horizons
Soaps, oils and biologicals are combined with plant selection and spray techniques for tree/turf pest control at the Davey Tree Co.
Terry Mclver

36 Crabgrass control impresses
Crabgrass control was at 100 percent for some post-emergence compounds tested at Ohio State University.

38 Andrews: PLCAA healthy and growing
The in-coming association president seeks more members, stronger presence in D.C., more educational offerings and stronger links between PLCAA and state associations.
Ron Hall

40 Local regulation issues mount
Indiana, New Jersey, Michigan, Missoula, Mont.; and Mansfield, Mass. are hot spots in the quest by local politicians to gain control over pesticide use.
Ron Hall
Terry Mclver

44 2,4-D research criticized
NAA says tree crew wages up
Reader votes for composting
Michigan ready for new laws
The value of good design

54 Info-Center
56 Product Showcase
57 Reader Service Cards
50 Customer Service Tip
52 Events
56 Classifieds
52 Ad Index