BOOKSTORE

345 - KERR'S COST DATA FOR LANDSCAPE CONSTRUCTION 1991
by L. Dietrich
Eleventh edition. Provides all the pricing data you need in one convenient source. 28 major sections cover site, recreation and landscape development. 65 subsections provide specific data on materials, equipment and labor. Will save you hours on time-consuming research and calculations. Organized in easy-to-use CSI format. $44.95

300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH
by Leroy R. Harmon
Geared for the commercial designer/salesperson, this is a one-step guide to the landscape design process. Covers the entire highly competitive field using design analysis techniques, pointers on land forms, specialized business landscaping methods, environmental design guidelines, specification estimations, bids. $34.95

305 - LANDSCAPE MANAGEMENT
by James R. Feucht and Jack D. Butler
Planting and Maintenance of Trees, Shrubs, and Turfgrasses. Describes the basic principles of cultural management of installed landscapes. The important factors of plant growth, soils and fertilizers, improved planting techniques and new pruning techniques, integrated pest and disease management, and spray-equipment calibration and care are all featured. $35.95

370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS
by Leroy Hannebaum
An in-depth examination that combines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape planting and maintenance. Step-by-step accounting calculations are explained in simple terms. $54.95

400 - THE GOLF COURSE
by G.W. Bennett, J.M. Owens, C. Corrigan
Fourth Edition. New chapters on turfgrass, urban wildlife, special facilities, plus updated, improved chapters on pesticides, cockroaches, birds, termites, equipment, sanitation, stored product pests and more. Don't be without this updated edition. $49.95 Domestic $60.00 Others

665 - ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE
by Richard W. Harris
Provides comprehensive coverage of complete planting, site analysis, preparation and proper planting methods, fully detailed coverage of fertilization, irrigation and pruning guidelines on preventative maintenance, repair and chemical control, how-to's of diagnosing plant problems, practical data on non-infectious disorders, diseases, insects and related pests and pest management. $65.00

690 - INSECTS THAT FEED ON TREES AND SHRUBS
by Johnson and Lyon
Important factors of plant growth, soils and fertilizers, improved planting techniques and new pruning techniques, integrated pest and disease management, and spray-equipment calibration and care are all featured. $35.95

720 - SHRUB IDENTIFICATION
by George Symonds
Pictorial key to identify shrubs. Contains more than 3,500 illustrations to check specimens. Popular and botanical names are given for each shrub and handy index tags for quick reference. $17.95

750 - TREE IDENTIFICATION
by George Symonds
Pictorial reference to identifying trees by checking leaves, buds, branches, fruit and bark. Like its sister publication, SHRUB IDENTIFICATION, popular and botanical names are listed with index tabs for easy reference. $17.95

410 - DISEASES & PESTS OF ORNAMENTAL PLANTS
by Pascal Pirone
This standard reference discusses diagnosis and treatment of diseases and organisms affecting nearly 500 varieties of ornamental plants grown outdoors, under glass or in the home. Easy to understand explanations of when and how to use the most effective fungicides, insecticides and other control methods. $49.95

510 - HORTUS THIRD
by D. L. Stein and Others
A 3,000 page concordance dictionary of plants cultivated in the United States and Canada. A reference which every horticulture professional should have. $135.00

580 - THE 1991 PESTICIDE DIRECTORY
by Lori Thomson Harvey and W.T. Thomson
A Guide to Producers and Products, Regulators, Researchers and Associations in the United States. For the person who needs to know anything in the United States pesticide industry. $75.00

125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS
by G.W. Bennett, J.M. Owens, R.M. Corrigan
Fourth Edition. Two chapters on scouting, urban wildlife, special facilities, plus updated, improved chapters on pesticides, cockroaches, birds, termites, equipment, sanitation, stored product pests and more. Don't be without this updated edition. $49.95 Domestic $60.00 Others
<table>
<thead>
<tr>
<th>Book Number and Title</th>
<th>Quantity</th>
<th>Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>375 - RESIDENTIAL LANDSCAPES</td>
<td></td>
<td>$55.95</td>
<td></td>
</tr>
<tr>
<td>by Gregory M. Pierceall</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>228 - CONTROLLING TURFGRASS PESTS</td>
<td></td>
<td>$48.95</td>
<td></td>
</tr>
<tr>
<td>by Shurtleff, Fermanian, Randell</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>225 - LAWN CARE: A HANDBOOK FOR PROFESSIONALS</td>
<td></td>
<td>$48.95</td>
<td></td>
</tr>
<tr>
<td>by H. Decker, J. Decker</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>640 - TURF IRRIGATION MANUAL</td>
<td></td>
<td>$29.90</td>
<td></td>
</tr>
<tr>
<td>for Golf Courses</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>by James Watkins</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>615 - TURF MANAGEMENT FOR GOLF COURSES</td>
<td></td>
<td>$74.00</td>
<td></td>
</tr>
<tr>
<td>by James Beard</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>760 - TREE MAINTENANCE</td>
<td></td>
<td>$49.95</td>
<td></td>
</tr>
<tr>
<td>by Pascal Pirone</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>620 - TURF MANAGEMENT HANDBOOK</td>
<td></td>
<td>$26.60</td>
<td></td>
</tr>
<tr>
<td>by Howard Sprague</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>225 - TURFGRASS MANAGEMENT REVISED</td>
<td></td>
<td>$34.95</td>
<td></td>
</tr>
<tr>
<td>by A.J. Turgeon</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>630 - TURFGRASS: SCIENCE AND CULTURE</td>
<td></td>
<td>$54.95</td>
<td></td>
</tr>
<tr>
<td>by James Beard</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>110 - TURF MANAGERS' HANDBOOK-Second Edition</td>
<td></td>
<td>$32.95</td>
<td></td>
</tr>
<tr>
<td>by Daniel and Freeborg</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

RETURN THIS COUPON TO: BOOK SALES, ONE EAST FIRST STREET, DULUTH, MN 55802

PLEASE SEND ME THE FOLLOWING BOOKS. MY PAYMENT* IS ENCLOSED.

PAYMENT MUST ACCOMPANY ORDER

Please charge to my Visa, MasterCard or American Express (circle one)

Account Number ____________________________
Expiration Date ____________________________

Name __________________ Street Address __________________
City __________________ State __________________ Zip ____________

Phone Number ____________________________

Signature __________________ Date ____________

Questions? Call 218-723-9471 or 9472

Domestic—*Please add $3.50 per order plus $1.00 per additional copy for postage and handling.
All others—*Please add $5.00 per order and if ordering multiple copies, also add $2.00 per additional copy to cover postage and handling.

Please allow 6-8 weeks for delivery.
Prices subject to change.
Quantity available on request.