SAFE AND SECURE

If you venture into landscape lighting installation, learn to choose the proper mounting accessories.

by Phil Henry, Stonco Lighting, Union, NJ.

In recent years, electrical contractors nationwide have successfully entered the landscape lighting business. A business opportunity first realized in California, Florida and Texas in the early 1980s, landscape lighting has now become popular in the Northeast and Midwest.

As electrical contractors scramble to capitalize on this growth, one of the challenges they've faced is in determining the proper way to mount landscape lighting fixtures.

The right mounting accessories can simplify fixture installation, save time, minimize callbacks and satisfy the customer. They will also make you look like a hero to landscape architects and landscape contractors, who often subcontract out the electrical work to you.

This article aims to help you choose the right mounting accessories so your landscape lighting jobs will go smoother, quicker, and become more profitable.

Line vs. low voltage

Before you select lighting accessories, first identify the type of landscape lighting system you'll be installing: line voltage or low voltage. The newest accessories accommodate line

Line voltage systems are installed at commercial facilities or upscale residences, where the fixtures will be permanent. They employ 120-volt power and require junction boxes and underground conduit or UF cable.

Low voltage systems, on the other hand, are moveable. They employ a transformer to reduce the voltage from line level to low-voltage (12 volts), and direct-bury cable. As a result, such systems can be easily installed by either a homeowner or an electrical contractor.

Know your options

Once you've identified the landscape lighting system, then choose mounting accessories. To make sure you select the right ones, however, keep an open mind.

Don't automatically return to the accessories you've chosen in the past.
New and conventional landscape lighting mounting accessories, shown installed. From left to right: PVC lighting standard or post, light block, buriable box and FS box.

More accessories are available now than ever before. As a result, it pays to become familiar with all the choices. A newer model may offer better corrosion resistance or easier installation than an old standby.

The selector chart in Fig. 1 outlines the most common mounting accessories: posts, light blocks, buriable boxes and standard FS boxes. It compares them in terms of construction material, installation/wiring, aesthetics, stability and application. Here's a closer look:

**Post lighting quick, easy**
The newest innovations in mounting accessories are corrosion-resistant permanent posts or lighting standards. Made of PVC, these posts will not corrode like conventional aluminum or steel mounting accessories. The reason is the risers are made of PVC as well.

Installation is quick, easy and neat. After trenching, you simply run UF cable into the post, then into the ground, and attach the fixture to the nipple at the top. There’s no need to cut or bend pipe. This procedure reduces actual installation time dramatically. Some posts even have slanted bottoms to accept cable at different depths.

For stability, certain posts have built-in stabilizers, anchored to the posts with a couple of self-tapping screws. This makes these units less susceptible to vandals. For this reason, such posts can stay buried in the ground, risers and all, without ever needing replacement.

Studies have shown that these posts will be just as stable three years after they've been installed.

**Light blocks**
Another mounting possibility is the light block with an integral splice box. Although a light block is slightly more expensive than a post, it’s also more aesthetically pleasing. The light block is recessed into the ground, so a beautiful landscape is not distracted by mounting hardware.

As far as construction materials go, your best bet is a light block made of pre-cast concrete instead of poured concrete. This avoids waiting for concrete to set overnight, and also eliminates sloppy forms, time-consuming component assembly and box leveling.

---

**Figure 1.**

<table>
<thead>
<tr>
<th>Common Lighting Accessories</th>
<th>Construction Material</th>
<th>Installation/Wiring</th>
<th>Aesthetics</th>
<th>Stability</th>
<th>Application</th>
</tr>
</thead>
<tbody>
<tr>
<td>Posts</td>
<td>PVC</td>
<td>Trench, run UF cable into post into ground, attach fixture to nipple</td>
<td>Good; only six inches, visible above ground</td>
<td>Recessed, built-in stabilizers</td>
<td>Landscape, sign, facade, accent lighting</td>
</tr>
<tr>
<td>Light Blocks</td>
<td>Pre-cast concrete</td>
<td>Drop in place, wire via access holes in bottom</td>
<td>Excellent; recessed into ground</td>
<td>Stakes used to support</td>
<td>Same as above</td>
</tr>
<tr>
<td>Buriable Boxes</td>
<td>Cast iron, with hot-dipped galvanized finish</td>
<td>Drop in place, wire through access holes in bottom</td>
<td>Excellent; flush with ground</td>
<td>Box recessed into ground</td>
<td>Same as above</td>
</tr>
<tr>
<td>FS Boxes</td>
<td>Die cast aluminum</td>
<td>Requires conduit connectors, cutting and bending conduit</td>
<td>Poor; bulky</td>
<td>Not generally stabilized</td>
<td>Same as above</td>
</tr>
</tbody>
</table>
Contractors report that a pre-cast concrete block can save up to 24 hours in labor and installation time. Installation involves dropping such a light block in place and wiring up through access holes at the bottom. Stakes driven through tabs keep the mounting accessory firmly in the ground, so it can withstand abuse from lawnmowers and edgers.

**Underground boxes**

Topped with any single-gang FS cover, a pre-cast light block can hold a wide range of landscape lighting fixtures and floodlights for sign or building lighting.

Even less visible in a landscape than light blocks are buried boxes. They are flush with the ground, so only the fixture sticks up from the soil. Typical construction material is cast iron. Some are available with a hot-dipped galvanized finish to resist the corrosion that occurs when metals interact with soil over time.

After the box is set in the ground, the contractor can wire up through access holes at the bottom. If the cover has a 1/2-inch hole—as most do today—the contractor can then attach any fixture with a 1/2-inch arm. This differs from conventional FS boxes where ground level installation requires conduit connectors and all electrical connections are made inside the box itself.

**Selection guidelines**

After you've familiarized yourself with all the options, select mounting accessories. The following tips should help you with that task:

- Choose mounting accessories that accommodate 1/2-inch arms. This will facilitate installation of landscape lighting fixtures as well as incandescent and low-wattage flood lights. Nowadays, most of these fixtures come standard with 1/2-inch arms.

continued on page 46

---

**Lighting provides security, beauty and savings**

*by Kathi Haskell, Watergrove Apartments*

The Watergrove Apartments in Memphis, Tenn., is a rental community of 1002 one- and two-bedroom units. Developed in 1984 by Fogelman Properties, Inc. (FPI), of Memphis, Watergrove was little more than a swamp which had long been considered unbuildable. Relying on effective landscape architecture, FPI has turned Watergrove into a spectacular award-winning project. At night, Watergrove becomes particularly extraordinary thanks to the lighting system created by Fogelman/Byrnes & Doggett.

It was our objective to install effective street lighting. We wanted people to obtain a strong sense of security. We also wanted the lighting to contribute positively to the appearance of the community, and to otherwise contribute to the development's success.

Working with Memphis Light, Gas & Water, Watergrove developed the street lighting plan relying on traditional pole-mounted luminaires employing high-pressure sodium (HPS) lamps. First, the lamps' "golden white" color is distinctive, permitting us to better define circulations throughout the project. In addition, HPS lamps are among the most efficient lamps available and have a rated life of more than 24,000 hours. In other areas, we used more traditional "white light" sources. Thus, metal halide and incandescent lighting is used to highlight the bridges, pools, and clubhouse, and quartz lighting is used to illuminate six "floating fountains" installed in natural pools. Using different types of lighting in this manner creates a tremendous amount of variation which enhances the beauty of the overall scheme, while also improving functionality.

**Safety always first**

Safety is one of the most important benefits we wanted to derive from our lighting system. We designed the lighting to help prevent slipping or tripping accidents such as those that can occur in a parking lot or on a walkway at night.

Security was another attribute we wanted to design into the system. In addition to providing safety, lighting in parking lots also helps prevent auto break-ins. Also, our surveys showed that many residents would be young women. Their needs have been realized, and it is obvious to them as they approach Watergrove at night.

**Added value is impressive**

The value added to the development by landscape lighting can be impressive.

The lighting we designed for Watergrove has helped enhance the development's reputation and public recognition. Now, management does not need to employ the extensive media advertising that otherwise be required to achieve the desired occupancy.

More prospective renters are looking for apartments at night. This gives us an opportunity to demonstrate our landscape lighting. This has also given Watergrove an advantage during the winter months, when darkness falls earlier in the evening.

**Longer tenant retention**

Research shows that the average tenancy in Memphis is about one year. At Watergrove, the average stay is 25 percent longer. While some of this can be attributed to certain amenities which other communities may not have, surely the community's most unique element is the lighting and its nighttime appearance. The lighting makes people feel safer at night, encouraging them to use the community more.
• If possible, select mounting accessories made of corrosion resistant materials, instead of conventional steel or aluminum. Preferred materials include PVC, cast iron with a hot-dipped galvanized finish or pre-cast concrete. They’ll prevent the interaction with soil that causes corrosion. As a result, the accessories will last longer. If you choose a PVC accessory, make sure the unit itself is UL listed for wet locations. Some accessories available today are constructed from UL-listed materials, but the units themselves are not UL listed as splice chambers.

• Look for mounting accessories with inground stabilizers, to keep them secure in the ground. Such stabilizers prevent shifting, tilting and damage from lawnmowers, harsh environmental conditions and/or vandals.

• Choose accessories with threaded metallic hubs, instead of plastic ones. Since most fixtures are constructed of metal, metal-to-metal contact facilitates grounding. It also simplifies installation by preventing cross-threading.

With landscape lighting expected to grow at 10 to 15 percent a year over the next five years, it pays to learn as much as you can about mounting accessories. Choosing the right ones can get you and keep you entrenched in this profitable business. LM

The key to good landscape lighting is expanding space after the sun goes down. “Landscape architecture is both a science and an art,” says Rick Tomko of Site Illuminations, Cleveland, Ohio. “The goal is to create a useful and safe natural environment.”

Tomko says it’s important to provide just enough light so people can move safely through an area. Too much light makes surrounding areas even darker and more unsafe.

When designing lighting Tomko says to keep in mind that it’s important to see the effect of light, not the source. “One has to start thinking of the designer as the perceiver,” he says.

Tomko recommends following these steps in planning a lighting design:

● Define the problem. Don’t go into the project with anything pre-determined.

● Set your goals. Select plants and objects within the space that will be highlighted. Provide spacial definition for people moving within the area.

● Do an analysis of the existing situation. Know where people will interact. Know what the future plans are for the space. How will it look in several years?


● Synthesize the information. Pull together all information and make value judgements.

● Determine the source of the light. What kind will you use? What color?

● Determine the distribution and intensity of the light. How much will accomplish your goals?

● Evaluate the project. This is the only way to determine if the project was a success.

Some other suggestions:

● Clear mercury vapor lights give off blue and green hues which make them ideal for landscape lighting. Be careful, however: they make people look bad. They also cause a loss in red tones and shouldn’t be used on red annuals.

● High-pressure sodium lamps, while efficient, give off yellow and gold tones, making plant material look hot and dead. Palm trees are the exception to this.

● Sometimes putting signs like “Caution: 480 volts” on a temporary light display can deter vandalism.

● Lights do attract bugs, which is an advantage for using a down-lighting or moonlighting technique. That technique uses a fixture up in a tree, which will pull bugs away from a socializing area.

● Every two to three years the staples holding a fixture to a tree should be pulled out and re-fixed.

● Using colored lights is subjective and emotional. Different colors bring out different patterns and textures.

Let the client decide if they want colored lights, since colored lighting is subjective and emotional and brings out different patterns and textures.

Bright ideas for landscape lighting