CLASSIFIEDS

RATES: $1.00 per word (minimum charge, $25). Bold face words or words in all capital letters charged at $1.25 per word. Boxed or display ads, $85 per column inch—1x (one inch minimum). $80-3x, $75-6x, $70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add $5 to total cost of ad. Send ad copy with payment to Dawn Nisen, WEEDS TREES & TURF, 1 East First Street, Duluth, MN 55802 or call 218-723-9200.

BOX NUMBER REPLY: Mail box number replies to: WEEDS TREES & TURF, Classified Ad Department. 1 East First St., Duluth, MN 55802 Please include box number in address.

BUSINESS OPPORTUNITIES

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WANT TO BUY OR SELL a golf course? Exclusive golf course transactions and appraisals. Ask for our catalog, McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

HELP WANTED

LANDSCAPER: Metropolitan Philadelphia area. 45 developed acres cemetery. Long standing management, lifetime opportunity. Compensation and benefits will be discussed on interview. Reply to WTT Box 404. 11/86

MANAGEMENT TRAINEES—Northern Nurseries, an expanding, wholesale horticultural distributor, with several locations in the Northeast, has entry level positions available for aggressive, career-minded people. Candidates will be involved in day-to-day operation of distribution centers, training for advancement to management positions. Minimum 2 years trade experience with degree preferred, working knowledge of landscape plant materials, excellent communication skills with strong desire to learn and advance. Send current resume with salary history to Northern Nurseries, Inc., Attn: John Price, 5550 Victor-Manchester Rd., Farmington, NY 14425. 11/86

HELP WANTED: Land Estimator - KT Enterprises, Inc. is expanding its landscape installation department & has a challenging new position in our fast growing firm for the right person with exceptional sales ability. Must be experienced in take-offs and costing. Progressive design/build firm doing business in Washington, D.C. Metro area. Excellent salary, benefits & growth potential. Call John Warren 703-922-8540. 11/86

PESTICIDE APPLICATOR: Responsible for pesticide application on 1,000 acre public display garden under the supervision of Longwood's Integrated Pest Manager, this individual will inspect for plant pest, assist with the development of control strategies and teach the principals of pest management to employees and students. Applicant should have a minimum of 3 years practical experience applying pesticides and/or monitoring pest populations. A B.S. Degree with emphasis in Entomology or Plant Pathology is preferred. The ability to operate a wide range of pesticide application equipment is required. Deadline for applications: January 1, 1987. The salary range is $20,820 - $26,700 annually. Excellent benefits. Submit resume and 3 letters of reference to: Donald R. Buma, Longwood Gardens, P.O. Box 501, Kennett Square, PA 19348-0501. 12/86

Fleet Superintendent/Equipment Coordinator to perform maintenance on diesel/gas equipment up to 1 h.p. and coordinate the use of equipment for a grounds maintenance service company throughout the state of Florida. Please send resume to Quandt-Ayer Enterprises, P.O. Box 271880, Tampa, FL 33688. 1/87

IRRIGATION SALES—St. Louis company needs qualified self-starter to develop Irrigation Division. Send resume to: Tom Walker, Outdoor Equipment Company, 160 Weldon Parkway, Maryland Heights, MO 63043. 11/86

Spray technician wanted for quality oriented, prominent company on Eastern Long Island. Manage lawn care program and crew. Excellent position, year-round, wages commensurate experience and benefits. Reply to: Whitmore Worsley, Inc., P.O. Box 10, Amagansett, NY 11930. 12/86

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For exhibit information, call Warren Sellers at 502/582-1672. For attendee information, call Pat Schmidt at 502/582-1672.

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502/582-1672
Tele#: 213372 MONT/LVL

The one show. Pro Show.

Circle No. 138 on Reader Inquiry Card

56 WEEDS TREES & TURF/NOVEMBER 1986
Tree pruners and climbers wanted for quality oriented, prominent company on Eastern-Long Island. Wages commensurate with experience and benefits. Reply to Whitmore Worsley, Inc., P.O. Box 10, Amagansett, NY 11930. 12/86

Landscape Architects/Supervisors (project foremen) join nationally acclaimed firm looking to expand into its second generation Long Island. Some irrigation experience would be helpful. Salary range from 13m to 18m, depending upon experience and education. Full company benefits. Send resume to: THE LAWN PROS SPRINKLER CO., 3508 B Roger B. Chaffee Blvd., Grand Rapids, MI 49508. 11/86

HELP WANTED—LANDSCAPE SALES & SUPERVISOR: Person interested in managing a small landscape division. Plenty of opportunity for growth in both residential and commercial areas. Some irrigation experience would be helpful. Salary range from 13m to 18m, depending upon experience and education. Full company benefits. Send resume to: ANTIETAM TREE AND TURF, 405 N. Burhans Blvd., Hagerstown, MD 21740, Attn: J.R. Finn. All replies strictly confidential. 11/86

SUPERINTENDENT LANDSCAPE MANAGEMENT—Premier firm seeking motivated individual to contribute to continuous success in professional horticultural care. Responsible for scheduling and expediting tree, lawn, residential and commercial maintenance crews; procurement of materials and equipment. Strong people skills, organization and management skills are essential. Contact LIEB'S, 8616 Hwy. 45, Neenah, WI 54956. All replies strictly confidential. 11/86

LANDSCAPE MAINTENANCE. Top notch Washington, D.C. area landscape firm is looking for a responsible foreman to do residential maintenance, emphasizing quality tree, shrub and bed care. We are also seeking a spray technician trainee to assist with our integrated pest management program etc. Good pay with benefits. No weekend work. Willingness to work hard and produce is essential. Related education or experience preferred. Send resume and reference to: Garden Gate Landscaping, 821 Norwood Road, Silver Spring, MD 20904. 11/86

Large successful landscape firm in Southwest U.S. is searching for landscape maintenance operations manager and/or business manager. Must be professional, knowledgeable and experienced. A motivator and coordinator of people. Not afraid of hard work. Must also be a great manager, aggressive and energetic. Excellent salary and benefits. Reply to WTT Box 405. 11/86

PROJECT MANAGER: Excellent opportunity for career and goal oriented individual to work with a commercial landscape firm in Atlanta, Georgia. Must be experienced in all aspects of landscape construction and willing to assume total responsibility. Good salary, benefits and incentive program. Scapes, Inc., 404-956-7500. 11/86

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MN: 800-742-5685 Ext. 768R

Circle No. 111 on Reader Inquiry Card

Circle No. 148 on Reader Inquiry Card
MANAGEMENT: Mid-Atlantic multi-branch established lawn care firm seeks branch manager. Position available 1-1-87 for aggressive, qualified applicant with proven record of success. Experience in operations, administration, field and office a must. Send full resume, salary, benefits and incentive requirements to WTT Box 408. 12/86

LAWN EXPERT: Individual with education and experience to manage lawn service for progressive Central Jersey tree expert company. Growth opportunity. Send resume to P.O. Box 230, South Plainfield, (NJ) 07080 or call 201-561-9440 A.M. 12/86

PESTICIDE APPLICATOR/ARBORIST—COLORADO'S FRONT RANGE: Supervise and Perform with a fast growing Commercial Company. Pesticide Applicators License and two years monitoring and/or applying Pesticide Required (All areas - Turf, Trees and Beds). Horticulture and Arboriculture background helpful. Snow Removal in Winter. Fulltime career with good salary and benefits. Send Resume, Job Experience with references and salary needs to PERFECTION GROUNDS MAINTENANCE, INC., P.O. Box 9221, Colorado Springs, CO 80932. 12/86

LANDSCAPE DESIGNER/SALES PERSON/FOREMAN: Quality oriented landscaping and tree maintenance firm seeking a well trained and experienced landscape foreman. 3 years minimum experience in designing and installation. Position is highly diversified, entailing foreman duties, sales, nursery management and procurement of materials. Excellent opportunity for a self-motivated, leadership oriented person to rapidly expand the landscape division. Salary and benefits commensurate with experience and education. Apply to Metropolitan Forestry Services, Inc., 502 Old State Road, Ballwin, MO 63021, (314) 394-6597. 11/86


GENERAL MANAGER: Aggressive landscape development firm with offices in Texas and Arizona expanding to California. Seeking General Manager with experience in marketing/sales and management of commercial landscape company. Prefer applicant have experience and/or client contacts in either the Arizona or California markets. Tremendous growth potential for the right individuals. Send resume with experience and salary history to: WTT Box 406. All resumes held in confidence. 11/86

OUTSTANDING OPPORTUNITY FOR AN ARBORIST with sales management experience to join rapidly growing, full-service tree care company. All benefits and incentives. Call or send resume to NATURE'S TREES, c/o Daniel Van Starrenburg, P.O. Box 527, Armonk, NY 10504, 914-666-8202. 11/86

SALES REPRESENTATIVE(S). LESCO, INC., a leader and complete supplier of equipment and products to the turf care industry is seeking: SALES REPRESENTATIVE(S), to demonstrate and sell the Lesco Greens Mower and other related turf equipment. Persons selected must be willing to travel and have experience in the sale of turf equipment, preferably to the golf course market. Several territories available to pursue this career opportunity with a company that has an established growth pattern and record of profit sharing, send your resume and salary history in confidence to: Manager, Human Resources, Lesco, Inc., Box 16915, Rocky River, OH 44116. Equal Opportunity Employer. 11/86

TURF MANAGEMENT INSTRUCTOR—Savannah Area Vocational-Technical School—The Turf Management Instructor provides theory and practical instruction to a level sufficient for students to develop the skills necessary to become employed in the management of turf, landscaping and equipment maintenance field. Associate's degree in Turf Management or related field preferred. 3 years experience or teaching in the field within the last 7 years. Please submit resume to Dr. Michael Bookman, Executive Director of Personnel, Board of Public Education, 208 Bull St., Rm. 117, Savannah, Georgia 31401, on or before November 17, 1986. 11/86

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There is a Capacity to Fill Your Needs from 1-Ton to 5-Ton Steel structured for maximum life and minimum maintenance. Wells Cargo trailers are an easy, economical, efficient way to haul nursery stock, fertilizer, seed, sprayers, implements, mowers...everything your job requires.

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Lawn disease and problem lawns are your worst enemy as far as losing valuable accounts. With Ringer's LAWN RESTORE®, you can save those accounts and attract many new ones!
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LAWN RESTORE is a proven, well-tested product THAT WORKS!!
Next year will be a critical year for you and your lawn business.

Contact your distributor or David Riffey, Ringer Corporation, 9959 Valley View Road, Mpls., MN 55344 (612) 941-4180. Or, see us at the PLCAA Shown in Booth #904.

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• Prevent and control the conditions causing lawn disease.
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LAWN RESTORE is a proven, well-tested product THAT WORKS!!
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The Ohio Center
Columbus, Ohio

Make plans now to attend the 1986 Ohio Turfgrass Foundation Conference and Show. Featuring more than 300 booths, the show is the industry's biggest and best regional event.

The conference includes in-depth lectures and workshops addressing a variety of subjects for those involved in golf course management, the lawn care industry, grounds maintenance or any other aspect of professional turf or ornamental management. Most technical sessions qualify for pesticide recertification credit and the Certified Pesticide Applicator's Exam will be given in conjunction with the conference. A one-day workshop on managerial productivity for GCSAA certification is scheduled for Monday, December 8.

Anyone involved in turfgrass or ornamental management is invited to attend the Ohio Turfgrass Foundation Conference and Show. For complete information and a conference program, contact:
Dr. John Street
c/o Ohio Turfgrass Foundation
2021 Coffey Road
Columbus, OH 43210
614 422-2047

Ohio Turfgrass Foundation

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NOVEMBER 1986/WEEDS TREES & TURF 65
NEW! RAVENS MAINTENANCE FREE
UTILITY TRAILERS

The Ravens all-aluminum frame utility trailers are sized from 4' x 6' to 6' x 10' to meet your individual transport needs. Lightweight. Will not rust. Eliminates yearly scraping and painting. Looks new season after season.

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77 GMC 2 ton spray truck, 1000 gallon tank re-censed on flatbed. 1984 Hannay Reel, Meyers 2C95 pump, PTO, 100 gallon steel auxiliary tank. 76 ford 1 ton spray truck, 750 gallon tank Hannay Reel. Meyers 2C95 pump, PTO, 50 gallon poly auxiliary tank. 7E Z-GO truckster with Meyers boom sprayer, foam marker, PTO, Hannay Reel 29′ diameter, 12 volt, recoil ⅜″. Call 317-284-1429 or 317-284-0265.

John Bean 35 GPM, 600 gal. stainless steel tank. Four cylinder Continental engine. Large electric hanny reel. Mounted on tandem trailer. Also, John Bean seven and a half gal. with 200 gal. tank, mounted on two wheel trailer. Large tool box, hanny reel with 300′ of half inch hose. 518-793-0804 evenings.

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Statement required by the Act of October 23, 1962, Section 3685, Title 39, United States Code, showing the ownership, management and circulation of WEEDS TREES & TURF, Publication No. 00431753, published monthly at 1 East First Street, Duluth, St. Louis County, Minnesota 55802-2067, as filed September 9, 1986. There are 12 issues annually; the annual subscription cost is $25.00.

The address of the headquarters of the general business offices of the publisher is: 7500 Old Oak Boulevard, Cleveland, Ohio 44130.

The name and address of the Publisher is: Dick Gore, 455 East Paces Ferry Road, Suite 324, Atlanta, Georgia 30305. The name and address of the Editor is: Gerald Roche, 7500 Old Oak Boulevard, Cleveland, Ohio 44130. The name and address of the Managing Editor is: Ken Kuhajda, 7500 Old Oak Boulevard, Cleveland, Ohio 44130.


Names and addresses of individuals who are stockholders of the corporation which itself is a stockholder of the publishing corporation above when the interests of such individuals are equivalent to 1 percent or more of the total amount of the stock of the publishing corporation: Barclays Nomates Branches Limited, 4 George Yard, Lombard St., London EC3, England; Cede & Co., c/o The Depository Trust Co., P.O. Box 20, Bowling Green Station, New York, NY 10274; Harcourt Brace Jovanovich, Inc. Employee Stock Ownership Plan, c/o Harcourt Brace Jovanovich, Inc., Orlando, FL 32837; HBJ/Federal Employee Stock Ownership Plan, c/o Federal Home Life Insurance Company, 78 West Michigan Avenue, Battle Creek, MI 49017; Mrs. Thekla E. Johnson, 19 Hewitt Avenue, Bronxville, NY 10708; Walter J. Johnson, 19 Hewitt Avenue, Bronxville, NY 10708; William Jovanovich, c/o Harcourt Brace Jovanovich, Inc., 6277 Sea Harbor Drive, Orlando, FL 32821; Kray & Co., One Financial Place, 440 South LaSalle Street, Chicago, IL 60605; Pacific & Co., P.O. Box 7877, San Francisco, CA 94120; Joseph C. Sindelar, 794 Park Boulevard, Glen Ellyn, IL 60137.

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Average number of copies each issue during the preceding 12 months, and actual number of copies of single issue published nearest to filing date, respectively, are as follows: Total number of copies printed (net press run): 49,720 - 50,137; paid and/or requested circulation (1) sales through dealers and carriers, street vendors and counter sales: None - None; (2) mail subscriptions (paid and/or requested): 46,446 - 47,244; total paid and/or requested circulation: 46,446 - 47,244; free distribution by mail carrier or other means, samples, complimentary, and other free copies: 2,675 - 2,303; total distribution: 49,121 - 49,547; copies not distributed (1) office use, left over, unaccounted, spoiled after printing: 599 - 590; (2) return from news agents: None - None; total: 49,720 - 50,137.

I certify that the statements made by me above are correct and complete.

(Signed) Joe Bilderbach
Vice President/Circulation