Golf Course Builders Form National Trade Association

Men who build the nation's golf courses have formed a trade association.

Golf Course Builders of America, with headquarters in Washington, D.C., has been created by golf course contractors as an organization to permit golf course builders to meet and solve business and industry problems.

Officers of the association are: David Canavan of Moore Golf, Inc., Culpepper, Va., president; Robert T. Vincent, Jr., of the Robert Vincent Co., Benton, Pa., vice-president; and J. James Shippe of Turf Industries, Bel Air, Md., secretary-treasurer.

Golf Course Builders has retained Harry J. Lambeth of the Washington firm of Barton and Lambeth to serve as executive director of GCBA. Its offices in the Shoreham Building are in the heart of Washington's financial district.

Membership in the golf contractor's group is open to golf course contractors who have constructed at least three golf courses. There also are associate and commercial membership classifications. Associates may be subcontractors such as irrigation specialists or others. Commercial members are industry suppliers such as equipment manufacturers, turf growers, and other firms whose products are used in constructing golf courses.

Association members will meet at periodic intervals to discuss mutual business and industry problems and have an opportunity to become acquainted with other leaders in their industry.

Contractors interested in joining the new trade group should write its executive director, Suite 632, Shoreham Building, Washington, D.C. 20005.

Sprinkler Companies Negotiating Merger

Turf Irrigation Corporation, Com- mack, N.Y., and Melnor Industries, Moonachie, N.J., have entered into preliminary negotiations for Turf Irrigation to join Melnor.

Proposed terms, according to a joint statement, are for Melnor to purchase for cash the assets of Turf Irrigation equal to about $2 per share of Turf stock with possible additional payment based on future earnings.

Turf Irrigation would operate as a division of Melnor with the same management.

Turf Irrigation makes under-