September October 2008

Thru The Green

The Golf Course Superintendents Association of Northern California



The Course At Wente Vineyards

COVER

The Course At Wente Vineyards

FEATURES

11 GCSANC Members Support Play Golf America Day in Napa

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Steve Byrne, Mira Vista Golf & CC at the Superintendent Professional Tournament, TPC San Francisco Bay at Stonebrae.

ThruTheGreen

Published bimonthly by the Golf Course Superintendents Association of Northern California

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Strictly Business

The light is beginning to shine at the end of another season's tunnel. Very soon will be the Institute and the close of another season. I'm sure this is a comforting thought to those of you battling water restrictions. Hopefully 2009 will bring adequate rain - in a gentle form.

Speaking of water, and the industry's most important issue to date, you should plan on attending the Institute at The Course Wente At Vineyards this year. We will discuss water and energy conservation, two things guaranteed to affect your decision making and bottom line. There are a bevy of informed speakers scheduled from various water districts and PG&E. Not only will you get the chance to play a beautiful course, but also you will have information to leverage on your budget dollars for the remainder of this year and the upcoming years.

The Board decided at a special August Newsletter meeting to switch to a web-hosted format. The switch will ideally take place around January but there are still details to work out. It will create significant savings that can be put into other member-oriented services. We are also gathering cost estimates to create our own website and online directory. The printing and shipping costs of the



BRIAN NETTZ, CGCS Presidio Golf Course

current directory are huge. A savings there would represent an opportunity to have significant cash assets to apply to other areas and allow your association to investigate services we previously could not offer.

Lastly, most superintendents would agree that one of our greatest strengths is our commitment to helping those in our association. On our dues renewal forms is an opt-in box for our benevolence fund that gives us the opportunity to provide modest, but important support to members in need or worthy organizations. For those of you that donate, thank you! Please know that a donation was recently made to a GCSANC member who suffered a family tragedy. Having this kind of fund and the commitment of the BOD to use it, made me proud to be the association's representative of giving. Not only was I able to convey money, but the thoughts and prayers of some 450 members.



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Barb Mikel GCSANC Association Manager

By this time, all of our members have received a written request to provide the association with a preferred method of receiving communications. For those of you have responded so promptly, thanks!

But many have neglected to get this information back to me. I know it's a busy time of the year but please search it out the next time you visit that place where we all file the "I'll get to it later" items. And please mail it, fax it, or scan/ email it back to me. With so many ways to communicate. we are trying to 1) get information to you in a format you want, 2) reduce the association's cost of duplicate mailing, email and faxing and 3) transition away from paper and postage costs as quickly as the membership Please help us save valuable resources and allows. become better environmental citizens in the process!

The board voted on July 16 to solicit the electronic publishing of Thru the Green. The preliminary search resulted in an excellent company but was not affordable. We will continue to seek an electronic medium that will be available to membership yet offer the ability to produce a printed copy for those wishing to have a "hand held document" to read. I suspect some day in the near future only the very wealthy will be able to afford printed media. We have come almost full circle from times when the Guttenberg printing press made obsolete the copying skills of the monks in various western monasteries.

Last time I wrote a brief description of the Scholarship Research Tournament history as I remembered it. I got a call from Past President Joseph A. Rodriguez, CGCS who was responsible for starting the Scholarship Program for the association and hosting several fund raising events at

(Continued on page 6)

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(Continued from page 4)

OFFICE NOTES

Rossmoor. Joe reminded me he set up the first program when donations were made directly to colleges. These colleges then made the awards to deserving turf students or horticultural students. The scope of the program and award was expanded include Research and Education when Blake Swint was President. With formalization and written criteria written by a Scholarship Committee headed by Gary K Carls, CGCS, selection criteria and award structure made awards directly to deserving Northern California students selected by the Scholarship Committee. Expanded and corrected input on the history of this event is welcomed should be forwarded to Ken Williams, CGCS for the next issue of *Thru the Green*.



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RESULTS

SUPERINTENDENT – PRO EVENT TPC SAN FRANCISCO BAY AT STONEBRAE COUNTRY CLUB

The event was kindly sponsored by E-Z-GO and accompanied by exceptional service from the staff at Stonebrae CC. This included Host Superintendent Dave Davies, CGCS, PGA Host Professional Brian Paul, and Chef Richard Bailey. Warm appreciation is also extended to motivational speaker Scott Black with EmpowerU International. His insightful Leadership in Motion presentation, focused on the importance of professional team-building.

\$100 \$100 \$1,000 \$700 \$1,000 \$700	Closest to Pin: #3 - John Holmquist, #13 - Reg Griggs #15 - Brian Nettz, CGCS, Presidio CG (Wins use of E-Z-Go vehicle for one year) Long Drive: #2 - Manny Freitas, #16 - Scott Bedell, Diablo Creek CC Low Professional: Bobby Poole (70) Menlo CC 2nd Professional: Ken Powell (73) (Won card-off against Tim Loustalot) Low Supt-Pro Team: Jason Green, San Jose CC/Marc Braga (65) San Jose CC 2nd Supt-Pro Team: Scott Lewis, CGCS, Menlo CC/Bobby Poole (66) Menlo CC
\$200 \$100 \$200 \$100	Low Gross: Scott Lewis, CGCS, Menlo CC (77) 2nd Gross: Frank Zamazal (78) Low Net: Jonathan Ivory, Presidio GC (65) 2nd Low Net: Terry Grasso, CGCS, Sequoyah CC (72) Non-Professional awards made in GCSAA gift certificates.

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SUPERINTENDENT PROFESSIONAL TOURNAMENT AT TPC SAN FRANCSICO BAY AT STONEBRAE



Monday's U.S. Open playoff entertained the guys during check-in at TPC San Francisco Bay at Stonebrae.



Speaker Scott Black is congratulated by Host Superintendent Dave Davies, CGCS. Also shown are Host Pro Brian Paul and Brian Nettz, CGCS.

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CAN YOU AFFORD TO FERTILIZE?

By David Piper, CGCS

There is no escaping the rapidly increasing expenses associated with operating a golf course. Rising oil prices have effected the cost of all petroleum based manufactured goods, raw materials such as ammonia, natural gas and sulfur have increased to staggering levels, and the weakening American dollar have significantly impacted the cost of imported goods. Some of these factors have also increased the price of fertilizer yet plant nutrition is vital to a successful management plan. Can our industry continue to afford to fertilize? Are Golf Course Superintendents being forced to jeopardize the basic fundamentals of plant health? Making good choices before deciding whether fertilizer is a necessity or luxury, could potentially smooth long term economic clumps in the turf.

Driving the rising fertilizer prices are simple supply and demand equations. The global population continues to prosper creating a hunger for a higher protein diets, China, India and several other countries continue to industrialize with a thirst for almost all raw materials. And corn continues to lead the race in the demand for ethanol based bio fuels. In addition to these variables, high natural gas prices have caused twenty five U.S. ammonia plants to close permanently since fiscal year 1999 creating the foundation for soaring fertilizer prices. So how does this impact the Golf Course Superintendents attempting to balance the budget and please the golfer? Fertilizer is a necessity to feed the growing global population and without it people would starve. The fertilizer produced to grow corn, soy beans, and wheat is the same fertilizer produced to grow lawns, parks, and golf courses. It originates from the same pile. U.S. corn was trading for only \$2.00 a bushel in 2006 and has increased upward to \$6.50 a bushel. Our industry grows turf grass and there is no way to capture the higher fertilizer costs through crop yields. Fertilizer has become more expensive but eliminating it from a turf management program could be far more costly than the current price per bag.

Like many other businesses, a golf course relies on a certain cliental to insure consistent revenue. Without the golfer, there is no revenue. As the economy weakens, so does the discretionary income that is used for recreational activities. Golf courses generally have a certain value to the consumer based on course design, playing conditions and price. Once the playing conditions diminish, so does the value. Golf Course Superintendents are struggling to balance budgets and often asking whether fertility is worth the expense.

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SEPTEMBER 15 - 16 The Course At Wente Vineyards Superintendents Institute

NOVEMBER 9, 10, 11 Morongo Casino Resort in

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