MEETINGS

SEPTEMBER 5 - Tahoe Donner, Tahoe (Joint Meeting with Sierra/Nevada)

OCTOBER 15 - Diablo CC, Diablo

NOVEMBER 7 - Mira Vista G & CC, El Cerrito

DECEMBER 5 - Rancho Canada GC, Carmel (Annual Christmas Party)

JANUARY 13 - Poppy Hills, Monterey

FEBRUARY - Hagg'n Oaks, Sacramento

MARCH - San Jose CC, San Jose

APRIL - (Open) Annual Meeting

MAY - Rossmoor GC, Walnut Creek

June - San Francisco GC, San Francisco

| P.E. O'Hair - Bob Elsberry | PASALICH TRUCKING 707 878-2727 |
| 1333 Old Oakland Rd. | Dillon Beach Sand - Rock - Gravel |
| San Jose, CA 95112 | Dillon Beach 94929 |

| NAIAD COMPANY - Don Scott | PLANT GRO CORPORATION |
| 7531 Homewood Court | P. O. Box 703 |
| Pleasanton 94566 | San Jose 95106 |

| NORTHERN CALIFORNIA GOLF ASSOC. | PUMP, REPAIR SERVICE CO. |
| P. O. Box NCGA | San Francisco, CA |
| Pebble Beach 93953 | 415 467-2150 |

| BRAMAN PIPE & SUPPLY COMPANY | J. R. SIMPLOT COMPANY |
| 1525 Walsh Ave | P. O. Box 198 |
| Santa Clara 95050 | Lathrop 95350 |

*RE: Summer Intern Program with UC Davis -

Cliff Rourke of Riverside GC reports that two students were placed this summer through the program. Larry Rillera at Riverside GC and Steve Waunderlick at Tilden Park GC were the recipients. It looks like a sound program and Cliff looks forward to more golf courses next year becoming involved in the program.

Cliff is also working on the scholarship program between the GCSA of No. California and UC Davis.
BLAKE SWINT began working at Skywest Golf Course in Hayward at age 14 as summer help, and through high school was night waterman. After graduating from high school in 1972 he joined the maintenance crew full time while attending Chabot College at night studying Horticulture. In 1979 Blake went to work at Orinda CC as an Assistant for one year. He left the golf industry for 4 years working for landscape maintenance contractors learning management skills. He returned to the golf course business in 1984 as the Assistant Superintendent at Sequoyah CC and became the Superintendent in December 1984.

SEQUOYAH COUNTRY CLUB has been in existence since 1913. A classic old course located in the Oakland hills, that hosted the Oakland Open with the likes of Ben Hogan and Sam Snead.

Because of its relatively short length, some players feel the course will not offer much of a challenge. The equalizer is fast, true greens that the membership at Sequoyah prides itself in.

<table>
<thead>
<tr>
<th>COUNTRY CLUB SALES, INC.</th>
<th>HYDRO ENGINEERING - Adrian Bertens</th>
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<tbody>
<tr>
<td>4592 E. Second St</td>
<td>Box 505 Phone 415 837-1892</td>
</tr>
<tr>
<td>Benecia 94510</td>
<td>Danville 94526</td>
</tr>
<tr>
<td>EWING IRRIGATION PRODUCTS</td>
<td>JENKINS MACHINERY COMPANY</td>
</tr>
<tr>
<td>2462 Polvorosa Ave - Box 2098</td>
<td>1848 Arnold Industrial Place</td>
</tr>
<tr>
<td>San Leandro 94577</td>
<td>Concord 94520</td>
</tr>
<tr>
<td>GOLFCO - John Engen</td>
<td>K K W INC/ John Deming</td>
</tr>
<tr>
<td>P. O. Box 501</td>
<td>20470 Corsair Blvd</td>
</tr>
<tr>
<td>Chico 95927</td>
<td>Hayward 94545</td>
</tr>
<tr>
<td>BROWN SAND, INC.</td>
<td>WILBUR-ELLIS - LINDSAY JENNISON</td>
</tr>
<tr>
<td>874 East Woodard Avenue</td>
<td>P. O. Box 568</td>
</tr>
<tr>
<td>Manteca 95336</td>
<td>Salinas 93902</td>
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</table>
by Rod Kilcoyne, CGCS

PALO ALTO HILLS

LOW GROSS
Chris Cantenelli  72
Ross Brownlie  73
Corey Eastwood  79
Mike Garvale  79

LOW NET
Dulbag Dubria  70
Terry Stratton  71
Jim Hustin  72
Mike Ginelli  74

SUPERINTENDENT/PRO TOURNAMENT at SILVERADO CC & RESORT

LOW NET SUPT.
Ken Sakai  74
John Flachman  75
Corey Eastwood  76
Bob Cox  78
Steve Good  78
Mike Garvale  79

LOW NET SUPT.
Al Schlothauer  67
Ken Sakai  68
Larry Norman  70
Rich Scholes  70
Mike Garvale  70
John Flachman  70

SUPT/PRO DIVISION
Sam Singh/Dan Ross  61
John Lloyd/Steve Elbe  61
M. Garvale/T. Scholtz  61

4-MAN TEAM
Mulk Raj team  121
Sam Singh team  123
Rich Scholes team  123

PRO DIVISION
Dale Riley  68
John Joseph  70
Dave Fowler  70
Steve Elbe  71
Dan Ross  72

GUEST LOW NET
Clyde Berg  66
Fred Doar  67
Fred Yokiyama  67

Many thanks to Brian Morris, CGCS, and his staff for a wonderful day. The golf course was in great shape, the weather was ideal, and a great lunch to top it off. The scores were great with 5 teams tieing for the low score. The tie was played off on the score card. A field of 156 played in this years tourney - The Biggest Ever. Thanks to all who participated.

Thanks to Ron Salsig for taking time out to be the speaker.
Everyone looks ready to go.

Thanks to Val Schloothauer & Sandy Dias at registration.

1986 Winners - Sam Singh/Dan Ross

Speaker Ron Salsig.

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<tr>
<th>CHRISTENSEN IRRIGATION CO., INC.</th>
<th>WEST STAR DISTRIBUTING, INC.</th>
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<tr>
<td>18103 Skypark South #D 216</td>
<td>415 887-1222</td>
</tr>
<tr>
<td>Irvine 92714 714 261-6076</td>
<td>Hayward 94545</td>
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<tr>
<th>KAR PRODUCTS INC.</th>
<th>WESTERN LAWN EQUIPMENT COMPANY</th>
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<tr>
<td>779 Brannan Place</td>
<td>50 Edwards Court</td>
</tr>
<tr>
<td>Concord 94518</td>
<td>Burlingame 94010</td>
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| EDWARD S. WALSH CO. |  |
|---------------------|  |
| 3750 Bassett St.    |  |
| Santa Clara - Doug Weaver |  |
FOR SALE

DAVIS Model T-78 trencher w/D-100 Backhoe. Can be made to run. W/Trailer - $1,000. Contact Tim Greenwald, Rancho Canada - 408 624-0117.


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<thead>
<tr>
<th>ADVANCED DRAINAGE SYSTEMS (ADS)</th>
<th>H. V. CARTER COMPANY, INC.</th>
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<tbody>
<tr>
<td>Walt Bray - 6917 Flintwood Way</td>
<td>1700 East 14th St, Box 12006</td>
</tr>
<tr>
<td>Sacramento 95831</td>
<td>Oakland 94604</td>
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<tr>
<th>AUTOMATIC RAIN CO - Tom Jackson</th>
<th>A. L. CASTLE OF STOCKTON, INC.</th>
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<tr>
<td>4060 Campbell Avenue</td>
<td>5700 Cherokee Road</td>
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<tr>
<td>Menlo Park 94025</td>
<td>Stockton 95205</td>
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<tr>
<th>BAY IRRIGATION &amp; TURF SUPPLY</th>
<th>CIARDELLA GARDEN SUPPLY, INC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2041 Commerce Avenue</td>
<td>Top Dressing - Sand - Gravel</td>
</tr>
<tr>
<td>Concord 94520</td>
<td>2027 E. Bayshore, Palo Alto 94303</td>
</tr>
</tbody>
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The Professional Golfers' Association of America
NORTHERN CALIFORNIA SECTION
1986 CALENDAR OF EVENTS

AUGUST

1
PRO-JUNIOR CHAMPIONSHIP (All Ages) - Castlewood CC, Pleasanton

EDUCATION SEMINAR - TBA

7 - 10
PGA Championship - Inverness Club, Toledo, Ohio

PRO-PRESIDENT'S TOURNAMENT - TBA

13
California State Open Pro-Am - Buenavista GC

14 - 17
California State Open - Buenavista & Olivas Park GC's

15
Pro-Am - Blackhawk CC, Danville

18
OLDSMOBILE SCRAMBLE SECTIONAL QUALIFYING - Diablo, Elkhorn & Carmel Valley Ranch CC's
SUBJECT: Maintaining Golf Courses To Their Course Ratings

Golf courses are rated on their measured length and playing difficulty under normal conditions. If the length or playing difficulty changes materially, handicaps will be distorted. A difference of 18 yards for women and 22 yards for men will change the yardage ratings by 0.1 of a stroke.

Section 15, Course Management, U.S.G.A. Golf Handicap System and Golf Committee Manual, recommends and describes balancing the placement of tees and holes under normal and abnormal conditions.

To further assist Superintendents during extreme weather conditions where temporary modifications of the course are required, the U.S.G.A. recommends the following procedures:

TEMPORARY MODIFICATIONS : 3 MONTHS OR LESS DURATION

1. WET COURSE: Move tees forward from permanent marker 5 yards or more to compensate for a lack of normal roll.

2. DRY COURSE: Move tees back of permanent marker 5 yards or more because of excess roll.

3. TEMPORARY GREENS: Move tee markers back on other tees to make up for lost yardage if 18 yards plus. Recommend the use of standard cup in temporary greens. Hole-in-one is recognized on temporary greens only if standard cup used.

4. TEMPORARY TEES: Move tee markers back on other tees to make up for lost yardage of 18 yards or more.

If the yardage on the course cannot be made up by adjusting on other holes, notify club officials. They will either ask for a temporary course rating from their Association or decide that scores should not be posted until the course returns to more normal playing conditions.

The Pacific Women's Golf Association has a permanent office at 889 Pacific Street, Monterey, Ca. 93940. Phone: (408) 373-PWGA, Office Manager, Dorothy Holliday. Please contact us with any questions, suggestions or comments.

*Compliments of Ken Sakai!
ANNOUNCING

"MANAGERIAL PRODUCTIVITY"

a one-day educational seminar
San Ramon, California

October 21, 1986

The GCSA of Northern California and Golf Course Superintendents Association of America will co-host one of GCSAA’s most popular management seminars on Tuesday, October 21, 1986, at the Crow Canyon Country Club, San Ramon, California.

"MANAGERIAL PRODUCTIVITY" will be presented by Mr. Gerry Sweda, manager of corporate sales, training and career development, for O.M. Scott and Sons. Mr. Sweda is a former golf course superintendent, the author of several respected training manuals and an accomplished speaker on personnel management. The seminar focuses on techniques to identify and solve management problems, setting priorities, identifying values and reducing confusion in planning and organizing. Participants will evaluate their own and their employees’ productivity and formulate a simple action plan for improving the performance of a problem employee. Former students comment:

"I went home with many positive ideas..."
"The entire program was interesting, stimulating and relevant to my operation."
"...definitely worthwhile. I learned management theories new to me."

Attendance at this seminar will earn participants one Continuing Education Unit (CEU) and a Certificate of Achievement from GCSAA. Space is limited and registrations will be confirmed on a first-come, first-served basis. Refunds will be allowed only for written cancellations received at GCSAA Headquarters two weeks in advance of the seminar.

REGISTER NOW!!

Complete the form enclosed, include your check or credit card information and return to:

GCSAA Regional Seminars
1617 St. Andrews Drive
Lawrence, Kansas 66046

NOTE: Seminar registrants are responsible for their own overnight accommodations if required. Rate information on hotels/motels in the immediate area will be forwarded upon receipt of registration in "MANAGERIAL PRODUCTIVITY."

REGISTER EARLY

Call 1-800-GSA-SUPT for more information.
ACTIVITIES AT A GLANCE
Tentative Schedule

Tucson, Arizona
Saturday, January 24 & Sunday, January 25
• Two One-Day Seminars
• Practice Rounds

Monday, January 26 & Tuesday, January 27
• GCSAA Golf Championships

Phoenix, Arizona
Monday, January 26 - Thursday, January 29
• Twenty-five Seminars

Thursday Evening, January 29
• Opening Session with Address by a Nationally Known Personality

Friday, January 30
• Prayer Breakfast
• Eight GCSAA Education Sessions
• Distributor's Preview

Saturday, January 31
• Trade Show Opens
• Allied Association Sessions
• International Session
• Distributor's Session

Sunday, February 1
• Trade Show
• Three Concurrent Major-Speaker Sessions
• Keynote Speaker Brunch

Monday, February 2
• Trade Show
• USGA Green Section Conference
• Annual Membership Meeting
• Annual Banquet & Show with Old Tom Morris Award Presentation and Top Name Entertainment

RELAX — IT’S PHOENIX
Do not pass up the opportunity to attend the biggest and best golf course conference & show in the world... being held in the warm, sunny city of Phoenix in the heart of winter. GCSAA’s 58th INTERNATIONAL GOLF COURSE CONFERENCE & SHOW is your chance to leave the cold at home and take advantage of outstanding educational programs, meet with your colleagues and experience the largest trade show in the turfgrass industry.

There’s something for everyone... the GCSAA golf championship in Tucson, 27 seminar courses and 15 educational sessions, the impressive trade show with over 300 exhibitors and much, much more. This is the annual event you look forward to and the 1987 conference & show promises to be the best yet!

The Valley of the Sun — be there.
Leave your winter coat at home, pack your sunglasses and golf clubs. Come to Phoenix! Be a part of the biggest and best... GCSAA's 58th INTERNATIONAL GOLF COURSE CONFERENCE & SHOW - January 26 through February 2, 1987.

For more information, please call:
1-800-GSA-SUPT

Or write to:
Golf Course Superintendents Association of America
1617 St. Andrews Drive
Lawrence, KS 66046