

AFFILIATE PROFILE



Name: Scott Dickson
Employer:
 Turf and Industrial Equipment
Position: Sales Advisor
Years in the Business:
 ¾ in sales; 15+ in golf
Previous Employment: Golf Course
 Superintendent at Saddle Creek Resort
Education: B.S. Turfgrass Science from
 Pennsylvania State University

GCSANC Work or Interests: New member

Other Organizations: Past President of Sierra Nevada GCSA

Family: A cat named Monkey

What was the first car you ever owned? Jeep Wrangler

How fast did you drive it? Too fast (not meant for speed)

What is your favorite band? Phish, the Clash, Nirvana,
 Raconteurs, Mumford and Sons, the Dead, Rise Against

How did you get into the business?

A golf course was my backyard playground.

What did you learn that they never taught you in college?

The golf business is a cold and cruel mistress.

Please list your fantasy foursome:

Casey Martin, Bill Clinton, Tiger Woods, me

What is #1 on your bucket list? Learn to play guitar

What accomplishment are you most proud of? Went back to
 college and graduated after a misspent youth.

What's your favorite restaurant? Popeye's chicken

Beer or wine? Beer

Favorite course to play: Saddle Creek Resort

Ipod top 5: See favorite band

What's your favorite vacation spot?

Acadia National Park, Bar Harbor Maine

Favorite hobby: Sleep

Strangest thing you've ever seen on a golf course:

A pickup truck rolled 200 yards downhill and rear ended an oak tree
 next to a green.

Name your top superintendent influences: Jessie Creencia,
 Cameron Park; Scott Schukraft, Huntsville Golf Club, Wilkes Barre,
 PA; Thomas Bastis, Cal Club

Name your top life influences: Dad and Mom

Lowest score you ever shot and course:

68, Old Orchard Beach Country Club

Worst comment a superintendent ever made to you

(Affiliate): None. Superintendents are the nicest and most polite
 people in the world!

The hardest part of your job: Having weekends off!

The hardest part of selling to superintendents (Affiliate):

Deciding whether to just show up without making a phone connec-
 tion first

The most rewarding thing in your job is: Finding the right
 piece of equipment for the specific job—like finding a shoe that fits.

Few people know I like to: Sorry, top secret....

**If you weren't in the business of growing grass what would
 you be doing?** Ice Road Trucker

What's in your garage? Boxes full of junk

What's in your closet at home? Skeletons

What's in your office? Scribbled notes that even I can't read.

What magazines do you subscribe to? *Sports Illustrated*,
Consumer Reports and *Rolling Stone*

Do you collect anything, and why? Memorabilia from the last
 decade of Boston sport champions!

Worst piece of equipment ever owned?

A cup painting device that painted me instead

Worst place you have ever slept? Front lawn of ex girlfriend

Closest to death you ever came? 2.5 seconds

**The invention that you thought of but someone else made
 the million dollars and not you?** The wheel

Do you expect to collect on social security? Nope

What were your favorite activities as a child?

Golf and mud pies.

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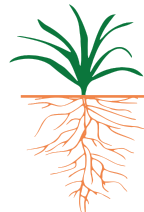


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