

**Institute (Cont'd)**

No Institute would be complete without the sage advice and presence of Dr. Ali Harivandi, moderator extraordinaire. "Ali is such a great resource and sounding block for ideas. You have to respect his opinion and ideas, after all, he has been a part of hundreds of educational programs and seminars."

Costa was particularly pleased with the speakers contributions. "This is one of the few seminars I have attended where I felt each speaker was outstanding. I would be hard pressed to pick a favorite," Costa lamented. "Each speaker was so well prepared they seemed to build on each others presentation. I was particularly impressed with the presentation by Ray Festa," said Costa. "Ray had the difficult task of closing the program, which is always a challenge. Not only was his presentation informative, it was also presented in an interesting fashion. I jokingly told Ray after the program that he should consider taking his talk on the road, I was so impressed," Costa Said.

"Our goal as a committee is to provide quality education, presented in a practical, hands on format. That's what you hope for but until the presentations are made you never really know," said Costa. "I thought each speaker presented their information in a real comprehensible and usable fashion."

The morning program, which focused on the master plan process, benefitted from two outstanding presentations from Damian Pascuzzo and John Harbottle. Harbottle spoke on the master plan process while Pascuzzo offered his insight on avoiding the pitfalls of course renovation. Lake Merced Country Club member, Bo Links, offered a spirited talk on selling the membership, complimented by a hole by hole photo summary. Links credited course superintendent, Lou Tonelli and his staff not only for contributing to the project, but also for satisfying the members with outstanding temporary greens.

The talented Mike Oliphant discussed a key component of the renovation process when he spoke on the superintendent and

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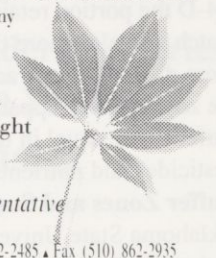
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