<u>HOW TO BUILD YOUR ASSOCIATION IN 13 EASY</u> STEPS

- 1. Attend every Association meeting you can . Your presence is important.
- 2. Don't find fault with Association operations; rather, try to make suggestions as to workable improvements.
- 3. Say "yes" when you are asked to serve on a committee or be an officer.
- 4. If it happens you aren't asked, continue to think up and propose practical suggestions for building the Association, and you'll soon be noticed.
- 5. After you are named, attend all board or committee meetings.
- 6. When you attend meetings, sound off on how things should be done inside the meeting, not after you leave.
- 7. Work for the Association every chance you get: don't criticize the "Old Reliables" but instead join them.
- 8. Help make sure all meetings, seminars and conferences are, to the best of your ability, worthwhile expenditures of member's money.
- 9. If meetings are strictly business, use your ability to help reach wise decisions as quickly as possible, then have fun with members when the business is completed.
- 10. If you are asked to sit at the meeting tale, accept gracefully and happily.
- 11. If you aren't asked to sit there, make good use of the time this gives you to talk shop with others at the table where you are sitting,
- 12. Pay your dues promptly when notified. You'll know from your own experience how hard it is to draw up the Association's budget, and how every bit of cash flow helps.
- 13. Read mail from the Association as soon as it arrives. Return phone calls. Reply to questions asked or opportunities offered as soon as possible.

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