

SUPERINTENDENT

1987 Survey Results:

Recently, GCSANC sent out a survey to our members in order to compile some current statistical data. The last survey of our members occurred in 1979, and the feeling was that it was time for a new survey to be compiled. The average data shown below should be familiar to everyone-no two golf courses are the same, and subsequently, no comparison of operating budgets can be validly made. No conclusions should be drawn from the data other than what the individuals can apply to their own situations. For the individuals who did take the time to fill out the survey, a detailed spreadsheet will be sent to you, containing much more material. Thank you to those individuals for making the information presented below possible. Since so much material is involved, this report will cover only the 18 Hole Golf Courses as reported on the surveys.

	-AVERAGE- PRIVATE	-RANGE-	-AVERAGE- PUBLIC	-RANGE-	-AVERAGE- MUNICIPAL	-RANGE-
# of Acres	117	80-170	112	80-200	143.00	105-180
# of Rounds	45,700	25-98,000	79,750	70-125,000	101,100	78-116,000
Years Supt.	10.6	1-28	12	3-22	14	8-21
Salaries	\$ 241,000	\$ 145-377,000	\$ 205,800	\$ 116-335,000	\$ 227,700	\$ 147-298,000
Sand	\$ 9,300	\$ 3-14,400	\$ 5,200	\$ 3-8,000	\$ 6,300	\$ 3-18,200
Fert./Fung.	\$ 12,600	\$ 1-30,000	\$ 6,800	\$ 1-18,000	\$ 9,700	\$ 1-18,000
Equip.Repair	\$ 21,800	\$ 5-48,600	\$ 14,000	\$ 10-25,000	\$ 31,700	\$ 10-51,000
Equip. Replace	\$ 39,100	\$ 8-130,000	\$ 14,500	\$ 0-20,000	\$ 28,100	\$ 10-74,000
Water	\$ 43,500	\$ 0-127,000	\$ 34,200	\$ 0-114,400	\$ 17,300	\$ 0-90,000
Meetings/Dues/ Education	\$1,100	\$ 0-10,000	\$1,600	\$ 200-7,100	\$850	\$ 0-2,000
Total Budget	\$ 474,250	\$ 288-678,000	\$ 402,500	\$ 252-611,000	\$ 523,100	\$ 259-664,000
Cost Per Acre	\$ 4,300	\$ 1,800-7,000	\$ 3,500	\$ 1,800-4,500	\$ 3,700	\$ 2,400-4,600
Cost Per Hole	\$ 25,300	\$ 16-36,000	\$ 22,500	\$ 14-26,000	\$ 28,100	\$ 14-37,000
# F/T Staff	10	8-13	8	5-12	8	5-9
# P/T Staff	3	0-14	2	2-4	3	1-4
Supt. Salary	\$ 38,300	\$ 26-50,000	\$ 42,300	\$ 26-55,000	\$ 40,900	\$ 28-53,000
Assist. Wages	\$ 23,100	\$ 16-29,000	\$ 24,500	\$ 18-31,000	\$ 26,400	\$ 0-36,000
Mech. Wages	\$ 10.87	\$ 7.00-14.92	\$ 10.30	\$ 8.65-12.20	\$ 13.48	\$ 12.31-17.06

Maint. Wages	\$ 9.16	\$ 6.35-12.30	\$ 7.03	\$ 5.00-11.70	\$ 12.24	\$ 11.48-14.15
P/T Wages	\$ 5.89	\$ 4.25-8.61	\$ 7.03	\$ 5.00-11.70	\$ 7.75	\$ 5.46-9.00
Union	3y/18n		2y/5n		8y/4n	
Vehicle	14y/7n/1-allowance		4y/2n/1-allowance		5y/4n	
Vacation-Wks.	2.6	2-4	2.4	1-3.5	3.5	3-4
Sick Leave-Days	6.6	0-12	7.25	0-10	13	9-24
Work Week-# Days	5.5	5-6	5.5	5-6	5.25	5-7
Work Weekends	13y/5n/3some		5y/2some		6y/2n/1some	
Work Holidays	10y/8n/3some		2y/2n/2some		4y/2n/3some	
Dues-Loc./Nat.	21y/		7y/		7y/2n	
Golf Frequency	1d/12w/7m/1n		3w/4m		1w/7m/1n	

One of the largest variable cost factors is water. Some Golf Courses have minimal costs for irrigation water, while some courses have water costs exceeding \$100,000. Although the Municipal courses have larger budgets, they also have larger areas to maintain, higher staff costs, and more benefit costs. Some courses include new equipment as a separate item in their budget(capital). Private courses have more staff people than public or municipal courses. Next month a report on 9 Hole courses and the various comments and maintenance problems which were reported on the surveys...

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 # "Every man owes a part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere"
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 # Theodore Roosevelt -
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I'm concerned about the growing number of injuries caused by football. Just last Saturday my friend got a shock turning on the TV set, cut himself opening his beer can, and almost choked on a pretzel.

