110 degrees at Ironwood in Palm Desert to 72 degrees at Tahoe.

Frank J. De Carli, Pen-Gro Sales South San Francisco

## # # # # # # # # # # # # #

WHAT ARE OTHERS DOING? - by Bob Ford

Since our organization is for the betterment of turf and other related fields, maybe this newsletter would be a better way to spread the knowledge and experiences of others at their courses.

Many people in the turf industry concentrate so much on turf that other problems snowball into larger, more costly problems. Trees are a good example. Everyone takes them for granted until they die.

At Almaden, we now have a gigantic problem with Monterey Pines, Monterey Cypress, and Giant Sequoias. They have developed fungus diseases, pitch cankers, and insect infestations.

We are now working with Dr. Thomas of Forest Ag. and the J. J. Mauget Chemical Company, using 60 trees as a test plot. Injections of Stemix nutrient solution, Plant Vax Fungisol, E\_BC Fungisol, and MSR Insecticide are being fed into the trees. From the progress of our first indicator tree, it appears that many trees can and will be saved.

## # # # # # # # # # # # # # # #

## A SMILE

A SMILE . . . costs nothing . . . but it gives so much. It enriches those who receive, without making poorer those who give. It takes but a moment, but memory of it sometimes lasts forever. None is so rich or mighty that he can get along without it. And none is so poor that he can be made rich by it. A smile creates happiness in the home, fosters goodwill in business . . and is the countersign of friendship. It brings rest to the weary, cheer to the discouraged, sunshine to the sad, and is Nature's best antidote for trouble. Yet it cannot be bought, begged, borrowed or stolen. For it is something of no value to anyone until it is given away. Some people are too tired to give you a smile. Give them one of yours . . . as none needs a smile so much as he who has no more to give.