

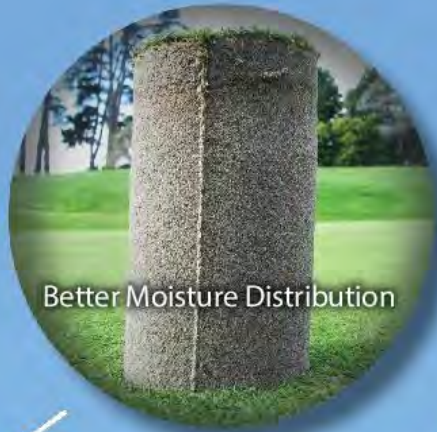
Mid-Atlantic Chapter
GCSAA
GOLF COURSE SUPERINTENDENTS ASSOCIATION OF AMERICA

Turfgrass Matters Fall 2015





Aquatrols®
Revolution®



Better Moisture Distribution



Better Playability

**It contains
more than
you think.**



Better Stress Response



Better Root Growth

It's no surprise that Revolution is trusted by so many turf professionals around the world. It's the only soil surfactant that goes beyond water repellency issues, providing comprehensive water management and plant health benefits as well.

Revolution's patented formulation balances air and water in the soil profile, leading to a better root system and improved soil health. By maximizing the potential of your growing environment, Revolution helps turf function more efficiently and perform at consistently higher levels, even under stress.

Try it — and see the benefits for yourself.



*The World's
Leading
Soil Surfactant*

Contents

- 
- 4 President's Report
 - 5 Government Relations
 - 7 Chase Rogan Report
 - 8 MAAGCS Fall News
 - 11 Re-Tweeting
 - 15 Getting to Know Ryan Kraushofer
 - 18 Assistant's Corner
 - 20 Fall Highlight Reel
 - 23 Letter from the Editor

Upcoming Events

October 26th—MAAGCS Annual Championship @ Eagle's Nest Country Club

November 2nd— Assistants Forum @ Belmont Country Club

December 8th—MAAGCS Annual Meeting @ Cattail Creek Country Club



Chris Harriman

Well it seems as we have been hurled into the fall season. The weather never ceases to amaze and now Mother Nature has essentially erased all of our hard work from the past three months with a week of rain; oh well!

Association business has been very busy. Both Penn State and University of Maryland have applied for new GCSAA research grants for some exciting new research. Dr. Ben McGraw will be looking at how cultural practices affect the ABW lifecycle and Dr. Joe Roberts will begin researching how microbes evolve in the soil and how recycled water can alter the microbial population. It is great to see new initiatives put into place and MAAGCS has committed support to both schools.

The Montgomery County Council has made their decision pertaining to reducing the use of cosmetic pesticides in Montgomery County. Right or wrong this decision sets a precedent and although golf courses remain exempt, the regulatory road ahead will be long. This move by Montgomery County makes our BMP project even more valuable.

Our Best Management Practices Development is well on its way thanks to a variety of people. The first being everyone who made the trip inside the beltway to Columbia CC for the Stewards of the Chesapeake. Pat Jones gave an excellent talk about how important BMP's are, how regions that endorse BMPs have bolstered their relationship with legislators and the public, and also how some states have failed to utilize BMPs, making their jobs more difficult. This year

we netted over \$25,000 and it has enabled us to go full steam ahead with developing our BMPs. Major thanks goes to all of our sponsors, especially our Presenting Sponsor Genesis, as well as Supporting Sponsors Helena, Syngenta, Jacobsen and Turf Equipment and Supply.

The Virginia Chapter (VGCSA) has also helped us get moving on the BMP's. Virginia has agreed to join in with us as we place their original BMP project online and then develop specific sections for Maryland, Virginia and Delaware. Being able to use the foundation Virginia has already created has helped us immensely and by joining together, Virginia will be able to utilize a dynamic online document instead of a physical document that is difficult to update and distribute.

Members from all three associations (MAAGCS, VGCSA, ESAGCS) will sit on the review committee for the BMP's. Eastern Shore has applied for a GCSAA grant which we will hopefully be able to apply towards the project.

(Continued page 8)

WeatherBug[®]

Club Safety
SOLUTIONS

WeatherBug is a proud sponsor of

Mid-Atlantic Chapter
GCSAA
GOLF COURSE SUPERINTENDENTS ASSOCIATION OF MARYLAND

Government Relations: Jay Nalls

Montgomery County Council passed Bill 52-14 with a vote of 6-3 on October 6, 2015, which ultimately prevents a veto (overturning a County Executive veto requires 6 votes.) The new law comes into effect on January 1st, 2018, banning the use of “cosmetic pesticides” on home lawns, public parks, daycare facilities, and county property.

Each Councilmember spoke into their opinions on the ban and on pesticide use in general. Golf courses and farming (agriculture) are exempt from this ban in this bill, though we are sure to face another bill in the future.

The House of Delegates’ Environment and Transportation Committee designated a workgroup to study neonicotinoid pesticides for the 2015 legislative season. It is designed to study neonicotinoid usage and impacts, not to develop a bill. This has been developed in response to 2015’s HB 605, which unsuccessfully sought to ban the sale of neonicotinoid treated plants, neonic products, and stopped use of any neonics by non-certified applicators. The group has been asked to look into the following information:

- What are the alternatives to neonics and what are the costs of the alternatives?
- Why have neonics been eliminated by some retailers, applicators, stores, etc?
- How do neonics impact bee health (lethal vs. sublethal effects)
- What sort of IPM practices are available?
- With respect to the label requirement in HB 605 of 2015, can alternative language be suggested?

The panel was scheduled to discuss neonicotinoids on October 21st, 2015. Though we offered assistance, golf has been asked to step back on this issue. I believe this is because we approach pesticide applications in ways that lawn companies cannot (watering in neonics, eliminating clover prior to applications, timing applications correctly, etc.) They do know our offer stands and we will be there at any time should they need our help.

To read the details about each council person’s vote, check out the news section on our website at www.maagcs.org.

Jay Nalls—Government Relations



The Rounds 4 Research program was designed to address a critical shortage in turfgrass research funding by auctioning donated rounds of golf online.

The program is administered by the Environmental Institute for Golf, the philanthropic organization of the Golf Course Superintendents Association of America.

R4R Auction is completed! Thank you donors and bidders for helping MAA-GCS and GCSAA raise funds for turf research through R4R program. Your help raised nearly \$3,000 this year! Please go to www.rounds4research.com to learn more about the program.

THANK YOU

TO MAAGCS 2015 TOP INDUSTRY PARTNERS



Education
Title Sponsor



Bartlett Tree Experts □ Central Sod □ Collins Wharf Sod □ Crop Production Services □ Davisson Golf □ John Deere Landscapes □ Landscape Supply □ Linne Industries □ Mid-Atlantic Dry Ject □ Oakwood Sod Farm □ Pocono Turf □ Rain Bird □ SipcamAdvan □ Sunbelt Rentals □ Syngenta □ Synatek □ Weather Bug



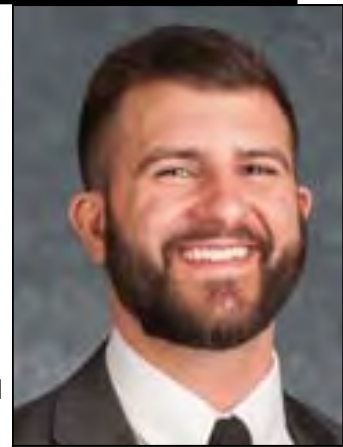
AC Schultes, Bayer, Earthworks, Finch Services, Grigg Brothers, Harrell's, Horizon, Murray Sod, Precision Lab, VGM Club, Wadsworth Golf Construction

Where is your water coming from?

Unless you have been living in a hole, you have likely heard that California is in the midst of a historical drought. Consequently, golf courses residing in the state have been under the water-usage microscope. While this certainly presents challenges to our water-dependent industry, the situation also provides an opportunity to self-reflect, learn and try to get better in regards to water management.

I'm not here to sound the panic alarm, or shame our industry for using water. After all, in actuality, golf courses only use one half of one percent of all water withdrawn in the United States annually. And only 14 percent of golf courses use water from a municipal water supply. So you may be asking, "who cares then?" Well, a lot of people do, just read the news. I could go on with numerous anecdotal facts that support golf's claims as responsible users of water. And believe me, I buy into all of them. But that still doesn't mean that we can't improve.

Golf course irrigation can actually be mutually beneficial for golf, the environment, and other water consumers. How so? By using recycled water. In a story published by the Napa Valley Register (napavalleyregister.com), golf receives some positive PR as we learn about Napa Valley Country Club's conversion to recycled water. Sure, the upfront cost associated with installing the required infrastructure is certainly notable. But given the current state of water access in the state, I believe this is an investment well worth it. And as General Manager Todd Meginness points out, "aesthetically, environmentally, everybody wins. We'll be recharging the water table at the same time." Now that brings the initial point full circle.



Chase Rogan

GCSAA Field Staff

Proudly Serving The Mid-Atlantic Golf Course Superintendents Association



LANDSCAPE SUPPLY, INC.
landscapesupplyva.com



Certainly, here in the Mid-Atlantic region, our weather conditions are quite different. We receive more rain, we experience a little season called winter when there is no need to irrigate (most of the time), and I would argue that public pressure for reducing water usage is not quite as high. But we still have a responsibility to do our due diligence and evaluate our current water management plans.

- Do you have the ability to use reclaimed water? If so, what are the costs/benefits long-term and short-term?
- How efficient is your current irrigation system? Have you audited recently?
- Do you have a drought management plan in place?
- Is there opportunity for irrigation reduction by replacing plantings with more drought tolerant plant species?
- Is your club or association part of a water conservation task force? Should it be?

(Continued page 17)

Steve McCormick and Columbia Country Club Host Successful Stewards of the Chesapeake

With 119 players, Steve McCormick and Columbia CC hosted a successful event that raised over \$25,000 to support the BMP program. The food was great, the greens were fast, the temperature was warm and the superb golf course conditions coupled with an educational piece by guest speaker Pat Jones, made for a perfect day.

The clouds broke just in time for the awards dinner ceremony where President Chris Harriman honored the tournament winners and recognized all of the sponsors that were instrumental to the tournament's success.

With a score of 109 (4-Man Shamble using 2 low net balls combined) the team of Mike Janzer, Michael Kachurak, Glen MacDonald and Rich Sweeney took home the first place prize.

It was a superb event, and we are grateful to the club and especially Steve McCormick, GCS, Bob Dolan, PGA, Drew Thorsten, PGA and Laura Gaige for all their great help!



Pat Jones, Golf Course Industry, speaks to attendees at the Stewards of the Chesapeake about BMP's



Chris Harriman, Mike Janzer, Michael Kachurak, Glen MacDonald, Rich Sweeney

President's message *continued from page 4*

Over the next year we will be working with professors from University of Maryland as well as Virginia Tech to form the Delmarva BMPs. Stacey Kingsbury will be facilitating the project, as she did for Virginia and New York.

Our goal is to have our BMPs up and running by December 2016. We will be forming a validation process and possibly working with GCSAA to certify golf courses who commit to following the BMPs. We will also be working hard to get legislators to back our BMPs and communicate our efforts to regulators. These efforts will pay dividends for years to come. The online nature of the document will also put our environmentally conscious practices on display for the public and although it will take time, the public's perception of golf courses will be persuaded towards the positive.

I hope to see many of you at our remaining events for the year, have a great fall season!












Chris Harriman – MAAGCS President



Newsom

Solutions for a Healthy Landscape

Offering Quality Products for Golf Turf

-  Aquatrols
-  Nufarm
-  PrimeraOne
-  BASF
-  Mountain View Seeds
-  Quali-Pro
-  FMC
-  Performance Nutrition
-  Solu-Cal
-  LebanonTurf
-  Tee-2-Green

Bob Butterworth
703-343-0933
bobb@newsomseed.com

Sam Kessel
703-593-1942
sam@newsomseed.com

Main Office: 800-553-2719
www.newsomseed.com

Jack Roxbrough
703-965-6265
jack@newsomseed.com

Garrett Neville
814-404-1836
garrett@newsomseed.com

WE'LL GROW YOUR TREES WHILE YOU GROW YOUR BUSINESS.

We're Bartlett Tree Experts, a 100+ year old tree and shrub care company with global reach and local roots. Our services include:

- Tree & Shrub Pruning
- Cabling & Bracing
- Fertilization & Soil Care
- Insect & Disease Management
- Inventory & Management Plans



Call Tim Zastrow at 301.881.8550 or visit BARTLETT.COM  

Season to season, make the right call.
Apply Velista™,
spring—summer—fall.



Spring and fall are the perfect seasons to clean up your greens, tees and fairways. Velista™ fungicide is the broadest spectrum SDHI that protects against anthracnose as well as dollar spot and brown patch and more. And when used in rotation with Briskway™ fungicide, Velista delivers excellent control of summer stress diseases on greens when temperatures shift from warm to hot. Velista is the right call.

For more information, contact:

Doug Rider
215-260-9137
douglas.rider@syngenta.com
@douglasrider

Sam Camuso
240-405-5069
sam.camuso@syngenta.com
@samcamuso



[@SyngentaTurf](https://twitter.com/SyngentaTurf) #Time4Velista

©2015 Syngenta. Important: Always read and follow label instructions. Some products may not be registered for sale or use in all states or counties. Please check with your state or local extension service to ensure registration status. Briskway™, GreenCast™, Velista™, the Alliance Frame, the Purpose Icon and the Syngenta logo are trademarks of a Syngenta Group Company. All other trademarks used herein are the property of their respective company. MW 1LGG5006-BW (03/15)

We've got what it
takes to earn your
BUSINESS...

- Agronomic intelligence
- Logistical excellence
- Superior product line
- Highly trained technical team
- Friendly and responsive support team
- The region's largest independent turf distributor
- 85 years of quality and exceptional service

And our customers
know it!

From premium grass seed and fertilizers to cutting edge plant protectants and agronomic services, we're dedicated to providing our clients trusted solutions for today's course management challenges. Check us out at FisherAndSon.com.

800-262-2127 • Family owned since 1928



Re-Tweeting



MAAGCS @MidAtIGCSAA · Sep 29

Push after push and the board championship goes to Mike and @NorthwestTurf. @Harrimanscash couldn't take the pressure

MAAGCS Retweeted

Scott Furlong @SfurlongScott · Aug 1

Hats off to an unbelievable team. I thank you from the bottom of my heart. No way we could have done it without you

29 69

Follow MAAGCS at @MidAtIGCSAA for all of the latest and greatest social media updates.

Davissongolf.com

Toll Free: 800.613.6888
 Balto: 410.590.2133
 Fax: 410.590.2135

<p>Knox-Shaw's "One n' Done" Nitrozyme Seaweed Extract BioBasics - Granular Humate - G. Grade Mikropak Xsodis Calcium</p>	<p>Liquid Fertilizers Bio Basics Quantum Water Solubles Phosphites</p>	<p>Sand Top Dressing Construction Mix Divot Mix / Green Sand Bunker Sand Sand Silos</p>
<p>INSuspension 5-0-5 Greens Grade Pigment, Tracker, Pond Dyes PPM 5-3-2 w/9% Ca BioBasics Syn/Org MINI's</p>	<p>Southern Organics Micro-Bac® - Blend of Mycorrhizal Fungi VermaPlex Corn Glucose</p>	

www.davissongolf.com
 Davissongolf, Inc. (800) 613-6888

Rob Hessler (703) 926-7404

MAAGCS Retweeted

J. Michael Rincon @JMichaelRincon · Aug 5

#ABW pupae in NoVa. Also found 4th instar close by at another course both min damage @VAturf @MidAtIGCSAA



Wells • Irrigation Pumps • Motor & Pump Repair • Piping and Valve Replacement
24 Hour Emergency Service
410-841-6710
Email: acschultes@gmail.com
Website: www.acschultes.com



Fertilizers and Chemicals for Now and the Future
Polyon, U-Maxx, SYNGENTA, BAYER XCU., Nature Safe, BASF, CLEARYS
Ed Walker Office/Fax: 410-531-5203
Cellular: 443-367-1099
Dan Rozinak Office: 410-879-6509



Lester George, President
George Golf Design, Inc.
14332 Justice Road
Midlothian, VA 23113
P (804) 897-8600
www.georgegolfdesign.com



"America's Premier Golf Course Builder" For the past 50 years, Wadsworth Golf has continued to set the standard for excellence in the golf course construction industry. The Wadsworth Company has the breadth of experience, the commitment to craftsmanship, the depth of assets and the proven dedication to serve our clients in a manner that is unmatched in our industry.

Patrick Karnick, VP (484) 432-0955



Greener, Better, Faster
Bentgrass * Tall Fescue
Big Rolls Available
53 Lighthouse Road
Selbyville, DE 19975
Office: 410/352-5660
Fax: 410/352-5597



Country Club Land & Lawn
Your local Golf Construction Company
Greens construction, Tee Construction, Bunker Construction and Renovations, Drainage and Irrigation Installation, Trenching Services, Hardscaping, and Artificial Turf Installation
David Inkman, *Owner*
P (443) 398-6168
david@countryclublandandlawn.com
www.countryclublandandlawn.com



Erick Koskinen . Northeast Division
Precision Laboratories, LLC
ekoskinen@precisionlab.com
P (978) 857-3464



Rick Fritz
Bayer Environmental Science
rick.fritz@bayer.com
P (410) 616-9412



Locally owned and operated since 1945

Finch Services
Paul Schultheis
1127 Littlestown Pike
Westminster, MD 21157
P (410) 848-7211



VGM Produley Supports the MAAGCS!
Call your VGM Club team today at 800.363.5480 or visit us online at www.vgmclub.com

James Hockman
james.hockman@vgm.com
Courtney Donohue
Courtney.donohue@vgm.com



Jack Higgins
jack@soilfirst.com
P (484) 894-0242



Geoffrey Conway
Geoffrey.conway@poolcorp.com
P (301) 458-5192

Ride First Class.

The All-New Jacobsen Truckster XD™

Class-Leading Payload Capacity, Power & Comfort

NEW

The all-new Jacobsen Truckster XD heavy-duty utility vehicle is the new leader in every category that matters most to you: a massive, 3,550 lb. standard payload capacity; the toughest bed in the industry; and a commanding 52.7 ft.-lbs. of torque from the diesel engine (51.6 ft.-lbs of torque from the gas engine). More than just pure muscle, the Truckster XD also features 25% more cabin space than the competition. Learn more about how the Jacobsen Truckster XD makes easy work of your toughest jobs at Jacobsen.com.



JACOBSEN

410-981-9584 | www.jacobsen.com

©2015 Jacobsen division of Textron. All rights reserved.

Adapt To Your Environment

syngenta

FMC

DOW

The Andersons

LebanonTurf

We've got what you need all season long. Unlike other distributors, SynaTek also has manufacturing capabilities, which means we are easily able to change or adjust our fertilizer blends to meet the needs of the season. This means that no matter what this season brings, heavy rain, drought, or fluctuating raw material pricing SynaTek has you covered.

To learn more please call 888-408-5433 or visit us on the web at www.synateksolutions.com



Pocono Turf

Contact Andrew Harrison

443-547-0252

andrewpoconoturf@gmail.com

For All Your Turf Needs

Since 1968, Pocono Turf has been supplying the Turfgrass Industry with quality turf care products and golf course accessories. We always strive to be the leader in timely service and customer satisfaction. We are dedicated to supporting all your turf needs.



John Deere Landscapes has the supplies you need to keep your course looking its best.



Contact us today and let us show you everything we can do for your and your business.

800-347-4272
JohnDeereLandscapes.com

From Reservoir to Rotor...



Rain Bird has you covered.

To learn more, contact your local sales representative today!

Chris Granger
Outside Sales
(202) 731-1875
cgranger@rainbird.com

Randy Chilton
Outside Sales
(757) 650-8757
rchilton@rainbird.com

Jason Westmoreland
Inside Customer Support
(888) 907-5535
rbiservices@rainbird.com

Or visit: <https://golfstore.rainbird.com>



OAKWOOD SOD FARM

LATTITUDE³⁶
bermudagrass

Patriot
BERMUDAGRASS

Also: Bentgrass, Tall Fescue, and Zoysia

www.oakwoodsod.com

29307 Waller Rd.
Delmar, MD

800-379-8488



Crop
Production
Services **PS**
PROFESSIONAL PRODUCTS



Serving the Golf Course Industry in your area with professionals
who have the expertise and products you need to
succeed in today's competitive market.

For More Information Contact Your Local Representative

Tom Walsh
MD/Northern VA
cell: (410) 375-7226
tom.walsh@cpsagu.com

Fred Heinlen
Eastern Shore
cell: (443) 669-4284
fred.heinlen@cpsagu.com

Warehouse:
8963 Yellow Brick Road
Rosedale, MD 21237
(410) 574-2426

www.cpsagu.com

www.lovelandproducts.com

GETTING TO KNOW



Ryan Kraushofer

WHERE DO YOU SEE YOURSELF IN FIVE YEARS?

In 5 years I am hoping to have an increased role with MAAGCS, such as being the President. At Westminster National GC I plan on continuing my current responsibilities and maybe supervising a second course, if possible.

HOW DID YOU GET INTO YOUR ROLE AT WESTMINSTER NATIONAL GOLF CLUB?

After graduating from University of Maryland with a certificate in Turfgrass Management, I was hired by the owners of the golf course. I had worked for them at Oakmont Green as a laborer since middle school. They knew my work ethic, training and experience. They felt I would be a good fit at Westminster.

WHAT NEW PRACTICES OR TECHNOLOGY ARE YOU LOOKING FORWARD TO IN THE YEARS TO COME?

I'm looking forward to a cure for Dollar Spot in the long-term. I'm excited to use social media to draw the younger generations to the game of golf. We have a mobile app that we are using at our course that has had some positive results with the younger crowd and I look forward to the expansion of it in the coming years.

WHAT NEW IDEAS OR PROGRAMS DO YOU HAVE IN MIND FOR THE MAAGCS?

I'm hoping to work with David Norman on increasing sponsorships and reevaluating our current packages to provide a better value to our vendors. I believe this will increase sponsorship revenue and provide more opportunities for all MAAGCS members.

Follow Ryan Kraushofer on Twitter @WestNatGolf

We've got every product you need
to keep your business *growin' on.*



Organics



Plant Health



Aquatics



Service Industry



Construction
Materials



Tools and
Accessories

CONTACT A SALES LEADER IN YOUR AREA

Ryland Chapman, *Western MD, DC, NOVA, WV*
chappy@genesisturfgrassinc.com | 443-690-8958

Andrew McCormick, *Central/Richmond Virginia*
andrew@genesisturfgrassinc.com | 804-640-4746

Ken McFadden, *Delmarva Shores*
ken@genesisturfgrassinc.com | 443-681-0634

Dave Nehila, *Baltimore/Washington Metro Area*
dave@genesisturfgrassinc.com | 410-404-0112



www.genesisgreensupply.com

Perfect conditions for Superintendent-Pro Event at Belle Haven

Belle Haven Country Club in Alexandria, VA played host to the 2015 MAAGCS Superintendent-Pro Tournament under bright sunshine and crisp blue skies. Host superintendent Mike Augustin and his assistant Ryan Anderson had the course in superb condition for the large field of competitors.

Winning the championship were Joe Villegas and his pro Tyler Schmutz of Bretton Woods, who cruised around in 4-under-par 68 on a course that only yielded two subpar rounds for the day. They edged out the Defending Champion Kinloch Team of Trevor Hedgepeth and Brian Holstein, who finished with a 70. Winning Low Net in the Pro-Super Division were Andrew Puddester and Nick Miller of Crofton CC with a net 66.

In the Open Division, John Karas and Bruce Pennington representing River Bend G&CC won by one over Mike Mueller and Zach Wignall of Herndon Centennial.



Superintendent-Pro Champions
Tyler Schmutz and Joe Villegas of Bretton Woods



Open Division Champions
John Karas and Bruce Pennington of River Bend Golf & CC

Chase Rogan Report *continued from page 7*

- Do you have a relationship with your local water authority? Should you?
- Do you use soil moisture meters to determine irrigation requirements?
- Ever thought about building a retention pond and capturing runoff to use for irrigation?

The list goes on. As an industry we have more work to do with developing drought tolerant grasses, salt tolerant grasses, etc. A project that likely will never end, nor should it. Likewise, we are continually developing our BMPs, and water management is a key section.

Similarly, water quality is not too different from water usage. Cue the Chesapeake Bay. Have you heard there is a

water quality issue there? That is why I really like the idea of using recycled water, if at all possible. Not only does it benefit us, but it benefits everyone, and it is a great PR move for our industry. Maybe there are grants available. Maybe you and a local club could cost-share to get the appropriate infrastructure in place. Maybe the sanitation plant would cost-share. Maybe there would be tax write-offs.

I don't know your specific situation. But I do believe it is our responsibility as an industry to evaluate our water management practices annually, and ask ourselves the question, "how is my water management, and how can I improve?"

Chase Rogan—Mid Atlantic GCSAA



Fall forward to new goals

When we are getting into the fall season and beginning fall renovations processes, it is always a great time to begin thinking about next year and setting goals. These goals should not only be for the golf course but personal. Goal setting is a great way to keep the golf course and yourself on track for the upcoming year.

The first step in setting goals is to create a clear vision. This vision is something that is large and will create the direction for each goal you set, each action you take, and it will give those who know you a long-term view of where you are going in the future.

Three things to think about that may help with creating a vision and setting goals are:

- Brainstorm actions that you think will help you get there
- Brainstorm obstacles that could get in the way

- Brainstorm solutions to those obstacles

These three things will help you get started on your new vision and help create the goals that will lead you to success in the future.

The most important part of goal setting is making sure that your goal motivates you. Also, it is important that you make these goals SMART; specific, measurable, attainable, relevant, and make sure to give yourself a timeline. By making goals and completing goals, it can give you a great idea of where you are in your career and help lead you to where you want to be. I hope that these simple but powerful insights will help you get started on your new vision and create the goals that will lead you and your team to success in the future.

This fall we will be having a joint assistant's meeting with the VGCSA at Belmont Country Club on November 2nd. This will be a great event filled with a networking opportunity with both MAAGCS and VGCSA members, an educational event given by Tim Moraghan from Aspire Golf, and even a panel discussion prior to golf. Sign up for the MAAGCS/VGCSA Assistants Forum at Belmont Country Club online!



Liquid Sunshine



Patented Biostimulant

AERIFICATION RECOVERY

RAPIDLY RESTORING PUTTING SURFACES

TURF NEEDS AIR AND GOLFERS HATE AERIFICATION. MINIMIZE THE COMPLAINT PERIOD BY RAPIDLY RESTORING THE TRUE, CONSISTENT PUTTING SURFACES YOUR PLAYERS WANT WITH THIS FLORATINE RECOVERY PLAN.



Floratine of Maryland & Delaware
464 Ailes Road
Delta, PA 17314
443-695-0851
sean@floratine.net



Intrinsic

When failure isn't an option...

NEW!



Lexicon
Intrinsic brand fungicide

Say hello to the next generation in broad-spectrum disease control and advanced plant health. With benefits like enhanced photosynthesis and root growth, Lexicon™ Intrinsic™ brand fungicide helps you – and your greens – stand up to turf challenges. Because when the stakes are this high, failure is not an option.

For more information please visit betterturf.basf.us

BASF
The Chemical Company

Always read and follow label directions.
Lexicon and Intrinsic are trademarks of BASF. © 2014 BASF Corporation. All rights reserved.

REAL GRASS, REAL FAST

Pick up or Delivery within 24 hours!



CENTRAL

SOD FARMS, INC.

See our sod types at www.CentralSod.com

Call us for Contractor Pricing!

800-866-1387

Zoysia - Bermudagrass

Tall Fescue - Kentucky Bluegrass

WWW.CENTRALSOD.COM

Mid-Atlantic
DryJect®

& Turf, LLC

21st Century Aeration™
M D | D E | D C

Specializing in modern day aeration for greens, tees, collars and fairways

Aerate, top dress and amend in one pass leaving your course playable the same day

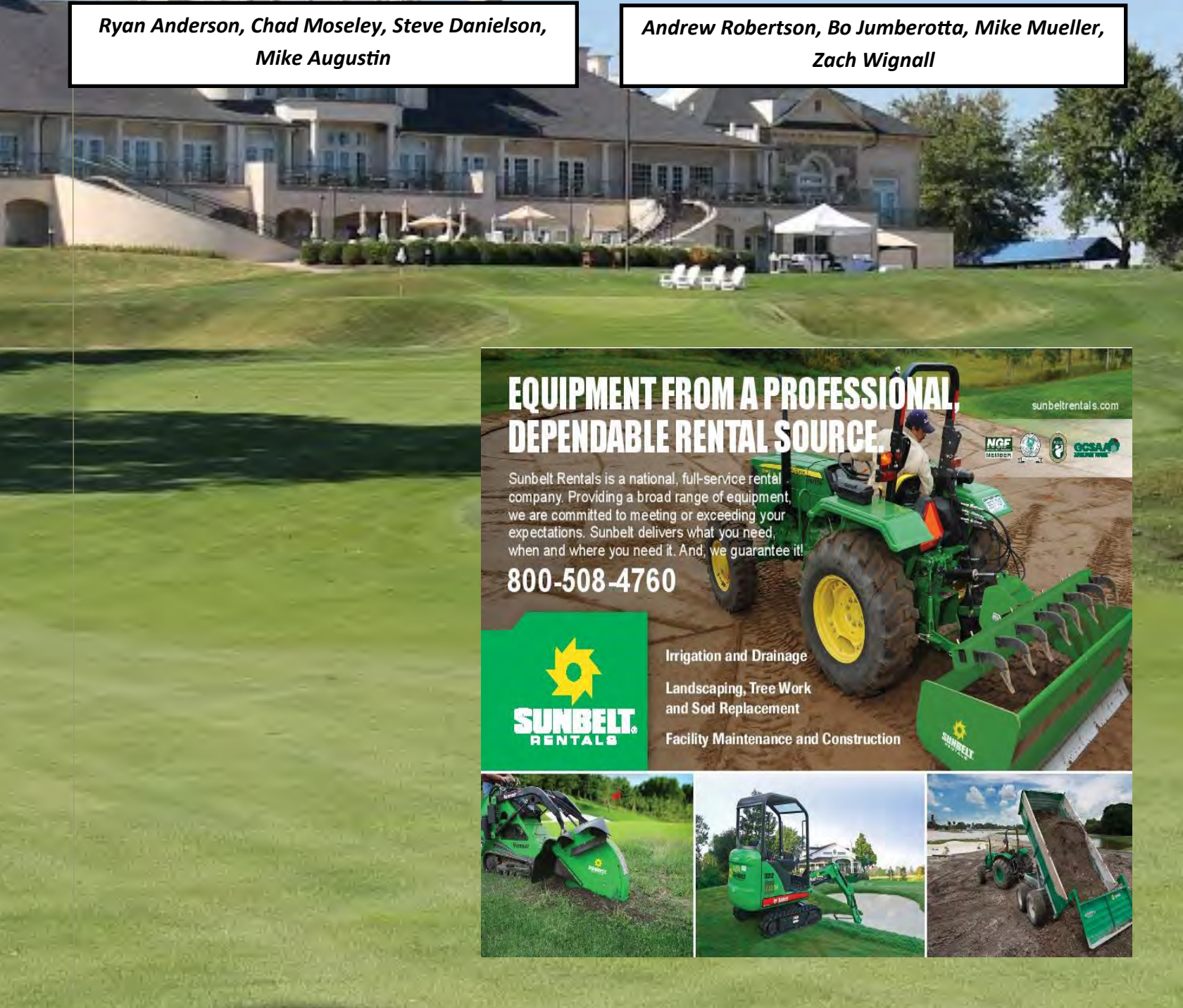
Kevin Sheff, #410-349-1043
midatlanticdryject@gmail.com
www.midatlanticdryject.com



Ryan Anderson, Chad Moseley, Steve Danielson, Mike Augustin



Andrew Robertson, Bo Jumberotta, Mike Mueller, Zach Wignall



EQUIPMENT FROM A PROFESSIONAL DEPENDABLE RENTAL SOURCE.

sunbeltrentals.com

Sunbelt Rentals is a national, full-service rental company. Providing a broad range of equipment, we are committed to meeting or exceeding your expectations. Sunbelt delivers what you need, when and where you need it. And, we guarantee it!

800-508-4760



- Irrigation and Drainage
- Landscaping, Tree Work and Sod Replacement
- Facility Maintenance and Construction





Pat Jones, Golf Course Industry, providing reasons behind use of BMPs



Mike Barrett (CGCS), Gordie Caldwell, Tim Davisson, Kevin Smith and Joe Herkalo

Officers

President

Chris Harriman

Cattail Creek Country Club

Chris@cattailcreekcc.com

Vice President/Treasurer

Michael Bostian

Waverly Woods Golf Club

Msboss4@hotmail.com

Secretary/Online PR

Ryan Kraushofer

Westminster National Golf Course

Westminsternationalgc@yahoo.com

Past President

Michael Barrett, CGCS

Argyle Country Club

MikeBarrettcgs@verizon.net

Directors

Golf

Joe Haskins

Woodlands and Diamond Ridge GC

Jhaskins@baltimoregolfing.com

Membership Services

Chris Fernandes

Northwest GC

cfernandes@mcggolf.com

Government Relations

Jay Nalls

Norbeck Country Club

JayNalls@norbeckcc.com

Education

Galen Evans

Laytonville Golf Course

Gevans@mcggolf.com

Newsletter

Tyler Bloom

Sparrows Point CC

T.bloom@sparrowpointcc.org

IAC Representative

Sam Camuso

Sygenta

Sam.camuso@syngenta.com

Assistants Representative

Chris Sandels

Chevy Chase Club

Chriss@chevyclub.org

IAC Alternate

Ted Huhn

BASF

Theodore.huhn@basf.com

THE NATURAL CHOICE

Don't let your turf go unprotected.

ETQ[™]
Enhanced Turf Quality

Protect your turf from the burn of damaging ultraviolet rays and disease by applying SipcarnAdvan fungicides with ETQ[™] technology all season long. Our first new formulations combine the active ingredients you rely on most with the sunburn-like advantages of ETQ technology.

Fungicide effectiveness is improved because ETQ technology makes plants more efficient. You gain disease control plus protection from harmful UVB and UVA rays, heat and other stress factors. And see improved color, strength, density and consistency. Don't get burned. Apply SipcarnAdvan fungicides with ETQ technology for total turf protection.

Echo[™] Dyad ETQ[™] (chlorothal) (chlorothal) (chlorothal) (chlorothal)
E-Scape[™] ETQ[™] (chlorothal) (chlorothal) (chlorothal) (chlorothal)
Eclipse[™] ETQ[™] (pyridin) (pyridin)
Clearscape[™] ETQ[™] (chlorothal) (chlorothal)

SipcarnAdvan
The Natural Choice[™]



2536 I Collins Wharf Road,
Eden, MD 21822

Bentgrass ♦ Bermuda ♦ Bluegrass

♦ Tall Fescue ♦

Eddie Moore, Fred Moore, Jr.,

Office 410-334-6676

cwsod@collinswharfsod.com



Support your team

As we come through the home stretch of the golf season, I look forward to October baseball, college and professional football weekends and great golfing conditions. I've been fortunate to take advantage of the cooler temperatures to enjoy some of the area's finest golf courses. However, there's plenty of leaf cleanup, course improvement projects and budgeting season to stay occupied until winter weather rears its ugly head soon.



One of the biggest projects I have coming up is review season. I am not talking about just reviewing the state of the golf course, but also the state of our operations and people. A good chunk of our labor force will find other opportunities as the golf season comes to an end, but I think it is critical to give them the feedback and support they've earned. Mentoring is a huge component to our profession, and we are challenged daily to provide a safe, progressive, informative and comfortable work environment for our employees. Yes the labor market is as challenging as it has ever been, which provides the motivation to teach, mentor and provide support for our employees.

I can speak on personal experience that small tokens of appreciation have gone a long way in retaining our employees. There are plenty of tools and resources to show your interest and value in your staff. A simple update as a television or digital job board shows your commitment to improving communication and professionalism with your staff. Safety training videos are another resource to be used 15-minutes at the end of the day for the staff to come in and relax, but also provide a learning opportunity to benefit the business.

Our industry is all about building relationships, and it starts with your staff. I am fortunate to be young enough to understand and relate to the social pressures of younger generations, but the wisdom (I think) to work with a variety of demographics. Improving those relationships with your staff will lead into a successful winter season and a great start to 2016. We have put a premium on team building exercises and discussions of progression to get our staff to buy into the team program.

The vendors in the Mid Atlantic are in tune with this same message. Take a look at Twitter pages within our association, and it is remarkable to see our vendors support maintenance teams throughout the region. There's plenty of competitive spirit, but the intentions to promote and support golf course maintenance is unparalleled to other areas of our industry.

The MAAGCS also provides a variety of platforms to show your staff the investment into their future and careers. The scholarship fund that will be awarded to promising students, our assistant forum in November, the Annual Meeting at Cattail Creek and other local industry events are just some platforms to demonstrate your commitment to their success.

Don't fall asleep on this critical time to start planning for next year. You can send a very loud message to your staff through promotion of industry events and their growth. Let them know how they have benefited the business and how they can help support your overall goals for 2016.

Warm Regards,

Tyler Bloom—Newsletter Editor

Mid-Atlantic Chapter GCSAA

GOLF COURSE SUPERINTENDENTS ASSOCIATION OF AMERICA

TURFGRASSMATTERS

MAAGCS Annual Meeting



Save the date—December 8th

@ Cattail Creek Country Club

The event is a spectacular day for networking and review of the last year in the Mid Atlantic. Join your peers and enjoy the camaraderie of the MAAGCS. The event includes lunch, scholarship awards, nominations for the Board of Directors, and more.

Visit www.maagcs.org for tournament information and to register.

Chapter Executive: David Norman Address: 1900 Manakin Road. Manakin-Sabot, VA 23103

Office Phone: 804-708-9760 Office Phone 2: 888-MIDTURF (643-8873)

E-mail: midatlgcsaa@gmail.com

