Your Appearance is Impressive

Just inside the employee's entrance to most post offices is a full length mirror and a poster which reads "Check Your Appearance, Everyone Else Does!" Judging by the appearance of most postal employees, the approach has a good effect.

The poster slogan might well be placed in every superintendent maintenance building, just as a reminder of the examination of your golfers give each member of your operation.

Obviously, there will be times when it is totally impractical to expect everyone to pass an inspection, but more often that not, care should be taken to improve personal appearance when going to the clubhouse or other high traffic areas.

It takes very little time to wipe off your grass-covered boots, wash your hands and face or check your hair and clothes, but the impression it makes on "viewers" could be great. Personal appearance makes a lasting impression on most people, an impression that determines many other factors, such as how the individual is spoken to or what is asked of them and how that request is made.

Check your own appearance and encourage your crew to follow your example.

Reprint: Fore Front

Vaughan's

DIVISION OF THE VAUGHAN-JACKLIN CORP

GRASS SEED • FERTILIZERS
INSECTICIDES • WEED KILLERS
TURF FUNGICIDES

NEW VARIETIES
Adelphi • Glade • Citation
Certified Mixtures • Milorganite • IBDU

Strick Newsom 1701 Cabin Branch Road, Landover, Md. 20785 (301) 322-8800

Cornell Chemical & Equipment Co., Inc.

Cornell Chemical & Equipment Co., Inc.

Cornell Chemical & Equipment Co., Inc.

3500 Washington Blvd.

3500 Washington 21227

A Case

Baltimore, Md. 21227

PHONE: (301) 247-1525

PHONE: (301) Chifford S. Case

Olistaria Don Klein

On Klein

BARRICK

Ground Burned Lime

Take the Guesswork Out of Your Liming Program BUY

BARRICK'S GROUND BURNED LIME

S.W. BARRICK & SONS, Inc.

woodsboro, maryland (301) 845-6341

Claude H. Barrick - Res.: (301) 845-8548



- Sterilized Top Dressing
- Shredded Tan Bark Mix
- Peat Humus
- Top Soil

IBDU

BAKER'S







EGYPT FARMS EXCLUSIVE! All top dressing ingredients are thoroughly mixed and sterilized by indirect heat in our special process. The sand particles are actually coated with a mixture of top soil & peat humus for a completely homogenous mixture that will not separate during handling and spreading.

Egypt Farms top dressing is formulated especially for the transition zone to specifications recommended by the United States Golf Association, Texas A&M, Penn State, North Carolina, and the University of Maryland.

Many years of research and testing by these leading universities have produced a soil mixture for superior growth; to maintain the best balance of percolation; to resist compaction; for good aeration; and for the retention of usable water & nutrients in the growing medium.

*Green and tee construction materials and mixes conforming to U.S.G.A. specs are also availbale.



G.L. CORNELL COMPANY

TURF EQUIPMENT



16031 INDUSTRIAL DRIVE • GAITHERSBURG, MARYLAND (301) 948-2000

Turf Equipment

JACOBSEN TRACTORS & GANG MOWERS
CUSHMAN TURF TRUCKSTERS • BEAN SPRAYERS
HEAVY DUTY ROTARY MOWERS • SEEDERS
SWEEPERS • SOD CUTTERS • TRAILERS • WOOD
CHIPPERS • TURF FUNGICIDES • SPRINKLERS
GOLF SUPPLIES

16031 Industrial Drive Gaithersburg, Maryland (301) 948-2000