1. Is your club private?__________ county or municipal?__________
   semi private?__________ public?__________
2. Number of holes at club: 9_______ 18_______ 27_______ 36_______
3. How many acres do you regularly maintain?________________________
4. For what other sports facilities are you responsible?________________________
5. What is your golf course maintenance budget excluding labor?________________________
6. What is your golf course labor budget?________________________
7. What is your budget for chemicals, fertilizers, and seed?________________________
8. What is your budget for sand and soil?________________________
9. What is your budget for gasoline and lubricants?________________________
10. What is your average budget for new equipment & machinery?________________________
11. What is your average budget for repair of equipment?________________________
12. What is budgeted for course reconstruction & improvements?________________________
13. What is budgeted for flowers and landscaping?________________________
14. What is your budget for course supplies?(pins, flags, etc.)________________________
15. What is club's annual income from dues or other means?________________________
16. Does club have a manual or automatic irrigation system?________________________
17. How old is the system?__________ Installation cost?________________________
18. Is your irrigation on city water?__________ Pond water?________________________
19. What is annual cost of irrigation repair? Parts _______ Labor?________________________
20. What is your mechanic's annual salary?________________________
21. What is your forman's annual salary?________________________
22. What is your assistant's annual salary?________________________
23. What is your average hourly wage for labor?________________________
24. What is your labor budget for club grounds and other areas?________________________
25. How many men do you employ year round?________________________
26. How many men do you employ seasonally?________________________
27. What is your superintendent's salary excluding benefits?________________________
28. What following benefits does your club provide?
   Clubhouse privileges _______ Meals _______ Contract _______
   Health insurance _______ Lodging _______ Annual bonus _______
   Life insurance _______ Pension _______
   Transportation _______ Vacation _______
   Expense account (conferences, local meetings, etc) _______

Name of club __________________________

Signature __________________________

RETURN SURVEY TO: 14405 Pecan Drive
Rockville Maryland 20853