

Paul said the aims and purposes of the group are similar to those of the GCSAA except they encompass people employed in fields other than golf course management. They do, however, have a few supers from golf courses in their membership and if you are interested in finding out more about the organization, you can talk to President Paul.

SURVEY REPORT

The results of the 1971 survey follow this explanation. There are three columns, one for each of the three years the figures have been available.

In figuring the salary portion, each questionnaire was checked and base salary had housing, transportation, conference expenses and

hospitalization insurance added to the dollar figure where the super indicated which ones of these he was receiving.

The entire total was taken as salary since these items should be considered as cash. This is the way it had been done in the previous surveys.

The amounts were figured as follows: If the super had housing furnished, \$3300 was added; Transportation added \$1650; conference expenses added \$600; hospitalization insurance added \$220.

As far as the number of forms returned, we've already discussed that end of it. The fact that less than 50% came back is not good, but here are the results.

RESULTS OF THE 1971 MID-ATLANTIC GCSA EMPLOYMENT QUESTIONNAIRE

	1971	1970	1967
Are you a member of the National?	100%	100%	99%
Are you a member of the Mid-Atlantic?	100%	100%	100%
Are you a superintendent?	100%	100%	100%
What classification?	39A	33A	34A
	12B	9B	11B
		1D	2D
			2E
		F (1 retired)	
Age?	39	39	39
What is your educational background?			
Grade school	5%	2%	10%
High school	27%	33%	48%
Some college	45%	48%	10%
College degree	21%	15%	32%
What is your base salary?			
9 Hole	\$11,950	\$12,000	\$ 8,500
18 Hole	16,850	14,100	12,500
27 Hole	17,855	16,500	12,600
36 Hole	18,106	17,500	12,800
Do you have a house furnished?	31%	22%	25%
Do you have transportation furnished?	62%	64%	65%
Do you receive a Christmas bonus?	62%	66%	70%
Do you have hospitalization?	76%	80%	70%
Does the club furnish life insurance?	56%	37%	25%
If so, how much?	\$12,500 av.	2 - 30m range	1 - 10 m
Does the club have disability or sick benefits?	56%	62%	50%
Does the club have a retirement plan?	29%	40%	35%
How much vacation do you get?	3 - 5 wks av.	3.7 wks av.	2 - 4 wks
Is it paid?	90%	91%	80%
Do you have sick leave?	82%	77%	80%

Does the club pay National dues?	86%	97%	75%
Does the club pay Mid-Atlantic dues?	84%	90%	75%
Does the club pay National expenses?	76%	77%	75%
Does the club pay for books and publications?	64%	77%	75%
How many holes on your course?	9 - 5	9 - 4	9 - 6
	18 - 31	18 - 31	18 - 31
	27 - 4	27 - 6	27 - 8
	36+ - 9	36+ - 7	36+ - 6
How many men on your crew?	9 - 6	9 - 4	9 - 4
	18 - 8	18 - 9	18 - 8
	27 - 14	27 - 12	27 - 12
	36 - 18	36 - 20	36 - 16
Do you have an assistant?	62%	47%	50%
What is his salary?	\$8,600 av.	\$6,800	\$6,800
Do you have a foreman?	52%	68%	30%
What is his salary?	\$6,700 av.	\$6,760	\$6,500
Do you have a mechanic?	66%	65%	65%
What is his salary?	\$6,500 av.	\$6,450	\$6,500
What is the pay scale for the crew?	\$1.50 - \$4.80 hr.	\$1.60 - \$4.60	\$1.60 - \$2.50
	\$2.57 hr. av.	\$2.17 hr. av.	
Do you pay time and 1/2 for over 40 hrs, Sundays and holidays?	82%	84%	65%
How many hours per week does your crew work?	44	45	45
Do you have a contract?	31%	27%	
What is your operating budget?			
9 Hole	\$ 30,200	\$ 26,600	\$ 20,000
18 Hole	85,000	82,300	66,500
27 Holes	134,000	108,000	88,600
36 Holes and up	166,000	145,000	116,650

EDITORIAL COMMENTS ON THE SURVEY

Where a 2 - 5% difference showed up, it was not regarded as significant. Things can easily vary from year to year and I don't feel this year's survey gave a full picture of a lot of items.

1. It is interesting to note that for the third year in a row, the average age is 39. It looks as though each club has its own resident Jack Benny, but we all know this isn't the case. In fact, the only guy who plays the fiddle is Lee Dieter. Come to think of it, he IS close to 39!

2. It looks as though we have picked up a lot of four year college grads. There might be few 2 year men with degrees in turf management from say Penn State or somewhere who listed their education as a college degree. By college degree, we mean at least a 4 year Bachelor's or better.

3. Salaries are good again this year with increases in all numbers of holes reporting. Don't forget to read how these figures were arrived at the beginning of the article.

An 11% increase was shown in furnished housing. This is an added job incentive and is a good one. Greens chairmen - pay attention now!

5. Life insurance also showed an increase in both the number of supers receiving it and in the net worth of the policy.

6. Big question - why are the percentages for dues payments to the National and Mid-Atlantic down so much? Could be a miscalculation - or maybe they really ARE down.

7. Well, this year it seems everyone decided to put down they had an assistant. An assistant, technically speaking, is a person with some education beyond high school who is training under the super to one day take his own course. A foreman is a man who sees the job is done and sometimes knows why, but has no intention or desire to get into this rat race on his own. Possible the reason for this drop in foremen and rise in assistants is due to what they are CALLED by the super on the job. Any, the salaries made a nice increase.