LISTEN: Listening habits are extremely important to a superintendent. Unless he listens well, he never gets all of the facts from his associates or subordinates and, therefore, can never weigh, accept, or reject ideas. He acts solely on his own without benefit of counsel.

You will become an active and better listener if you develop these listening habits:

1. Think ahead of the speaker. Ask yourself what he is trying to get at. What does he want me to believe?
2. Weigh what you hear. Is the evidence pertinent? Does the argument hold water? Are the facts right? Is the appeal emotional? Will the ideas solve the problem?
3. Summarize as the speaker talks. Not the details, just the main points. You simply make split second reviews of landmark ideas while the speaker changes his subject.
4. Listen between the lines. What the speaker really means is not always voiced. What the speaker withholds may be more important to you than what he says. "Are you listening?"

Richard McLaughlin has turned over to the Association a check in the amount of $30.00 from the Frost Paint Co. This represents a discount paid to the Association by the Frost Co. Wayzata and Woodhill Country Clubs appear to head the list of Association Golf Courses in the consumption of paint. Do not forget this benefit when ordering your fall supply.

The following persons have made application for apprentice membership in the Association:

Mr. Bernard Zimmer, Green Haven C.C., Anoka, Minnesota
Mr. C. L. Larson, Theodore Wirth Golf Course, Minneapolis
Mr. John Fauth, Jr., Taquot Lakes, Minnesota
Mr. Russ Adams, University of Minnesota Golf Course
Mr. William Lundquist, Forest Hills Golf Club, Forest Lake, Minnesota

The following associate member wishes to join:

Mr. Jake Balda, Wayndotte Chemical Co.

Summer Help: Do not forget to hire career men when making up your crew this summer. Dr. White has two turf management students who need experience. To indicate the background interest of these boys, one happens to be David Feser, an apprentice member of the Association.

Milt Wiley, our I.R. man, reports the following job changes:

Raymond Hall to Alexandria, Minnesota G.C.
Russ Adams, University of Minnesota G.C.
Bernard Zimmer, Greenhaven at Anoka
Albert Turek "Cloudcroft" (Zakariasen) on Eden Prairie Road near Flying Cloud - now under construction.

NEXT MEETING -- JUNE 12, METROPOLITAN STADIUM, 3:00 P.M.
July 10 Meeting at Golden Valley G.C. Golf at 1:00 and get together 2:30.
Hospital Notes -- Walter Mann, Roseville G.C., is back at work after an extended stay.

Jest for you -- "Forbidden fruit is the cause of many a bad jam"

Thought For All Superintendents -- Any time the going seems easier, better check and see if you're not going downhill. -- Megiddo Message
Venerable Authors — H. Burton Musser writes as follows:

"I please express my appreciation for the honor of being a member of your Association.

I please say hello and best wishes to my many friends up there. And particularly to Leo. I have been a regular reader of his column in the Reporter. Tell him that while I still don't agree with everything he says, I will always love to hear him say it."

LINE NEEDLE SCALE on various pines and spruces may be controlled with Malathion (emulsifiable 50-57%) using two teaspoonfuls per gallon of water. Apply when lilacs are in full bloom, with a second application 10 days later. -- Minnesota Plant Industry Bulletin.

Introducing the speaker for the Metropolitan Stadium meeting June 12, 1962:

Dr. George R. Blake, soil physicist on the St. Paul Campus, has been awarded a National Science Foundation senior post doctoral fellowship to study in Germany for one year.

Blake will do research work at the Braunschweik Agriculture Experiment Station in Forschungsanstalt Fuer Landwirtschaft, West Germany, just ten miles from the East Germany border.

Blake received his Ph.D at Ohio State and worked at Rutgers University in New Jersey until coming to the University seven years ago.