Tartan. Beyond fungicide.

After.

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Need a fungicide that's more than a fungicide? Here it is.
Water Works
To understand the ins and outs of your irrigation system is to be an expert in water management.
By Larry Aylward

Don't Pinch Your Pennies
When it comes to irrigation maintenance, you can't afford to skimp on parts.
By Larry Aylward

Research Alive for Spring Dead Spot
Oklahoma State researchers make breakthrough on how to treat troubling turf disease.
By Anthony Pioppi
cover story
BY THOMAS SKERNIVITZ

In this special report, *Golfdom* reveals how your salary measures up.

About the cover
Joyce Hesselberth of Images.com provided us with this modish illustration to illustrate our cover story.

Online Exclusive

- **Start at the Negotiating Table** — Need some more advice on how to improve your salary? As a sidebar to this month's cover story, visit [www.golfdom.com/salary](http://www.golfdom.com/salary) to see what Patrick R. Finlen, the director of golf maintenance operations at The Olympic Club in San Francisco, advises assistant superintendents to do in their search for greener pastures. *By Thomas Skernivitz.*

- **The Club of Fairvue Plantation** is a golf course with a history — and a good case study for biostimulant use.

Read these stories only at [www.golfdom.com](http://www.golfdom.com)

Turfgrass Trends

This month, *Golfdom*'s practical research digest for turf managers discusses goosegrass and compaction as well as aerifying with different tine entry angles. See pages 51-63.
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Here’s to a Fine and Humble Show

BY LARRY AYLWARD

Dr. Joe Duich, who finally received the GCSAA's Old Tom Morris Award after all these years, talked about everybody but himself during his acceptance speech, including the 2,000 or so students he taught who have gone on to manage golf courses. The Penn State turfgrass legend is as deserving of the Old Tom Morris Award as anybody who has won it in the past.

"I’m very proud of our graduates and the jobs they’ve done,” Duich said. “And not just the guys who hit the big time.”

Stan Zontek, director of the United States Golf Association's (USGA) Mid-Atlantic Region, received one of GCSAA’s Distinguished Service Awards. But the appreciative Zontek said he would never have made it without a lot of help from his friends, not to mention a little luck.

“I want to thank the USGA for taking a chance on me 35 years ago,” Zontek said. “There were times I may not have been the perfect employee.”

And, finally, there was the humble Texan, Joe Anderson, the superintendent of Center Country Club who won the GCSAA’s 2006 National Championship & Golf Classic. Upon accepting his shiny trophy for his victory, Anderson didn’t talk about a mean short game or an uncanny ability to hit fairways and greens. He took the high road and thanked the GCSAA for giving him one fun ride.

“It’s been a wonderful experience,” Anderson said softly. “Thank you very much.”

In a world full of legends in their own minds, it was nice to see modesty on stage at the Golf Industry Show.

Thanks for the memories, gentlemen.

Larry Aylward, editor of Golfdom, can be reached at 216-706-3737 or laylward@questex.com.
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- Robert M. Donofrio, Shadow Lake G.C.

"It really does work."
- James Longhi, Longhi's Golf

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Wyoming’s Way

With only half a million people and the smallest population in the United States, Wyoming is gradually becoming one of the last bastions for upscale living. Wherever that occurs, golf follows. Among the more interesting projects on tap for this still wild and woolly place is the ultra-private Snake River Sporting Club in Jackson, which will debut its Tom Weiskopf-designed course this spring. Over in Hulett, a town of 400 in the northeast corner of the state, the Golf Club at Devils Tower is undergoing a massive transformation, with its former perfunctory nine-hole track being remodeled and appended by an all-new set of holes by Phelps Golf Design. Future plans include another nine holes at what will become a full-fledged destination resort. For details on these and other golf projects around the United States, visit www.golfconstructionnews.com.

Career No-No’s

We all want to get ahead. (Well, most of us.) But there’s a lot you must do to get ahead – and some things you shouldn’t do. According to CareerBuilder.com, here are six career mistakes you should avoid if you’re looking to get ahead:

1. Failing to follow through. You must deliver results as promised.
2. Refusing to admit your mistakes. Nobody wants to hear excuses. If you’re wrong, admit it.
3. Becoming complacent. Show some life in your job.
4. Running on empty. Don’t over-extend yourself to the point where it’s hurting your productivity.
5. Being too modest. Don’t be afraid to toot your horn when you’ve done something good.
6. Killing team spirit. Don’t whine all the time.

Golf Rounds Played

The percentages below represent the difference in number of rounds played in November 2005 compared to the number of rounds played in November 2004.

<table>
<thead>
<tr>
<th>REGION</th>
<th>NOV.</th>
<th>Y.T.D.</th>
</tr>
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<tbody>
<tr>
<td>New England</td>
<td>23.2%</td>
<td>-1.6%</td>
</tr>
<tr>
<td>Middle Atlantic</td>
<td>15%</td>
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</tr>
<tr>
<td>East North Central</td>
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<td>0.8%</td>
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<tr>
<td>West North Central</td>
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<tr>
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<tr>
<td>Florida</td>
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<tr>
<td>East South Central</td>
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<tr>
<td>West South Central</td>
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<td>California</td>
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<tr>
<td>TOTAL UNITED STATES</td>
<td>10.4%</td>
<td>0.4%</td>
</tr>
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