The last remaining private club in Queens, Glen Oaks, which straddled a wooded area of Forest Park would and Douglaston are completely boxed in, but there is room for another nine holes at Kissen, and an extensive wooded area of Forest Park would make an excellent setting for a separate 18. With an apathetic parks department, it is doubtful that any expansion will be undertaken, even though golf revenues could easily support any such "bold" endeavor.

The next course slated for demolition was North Hills, a private club in Douglaston near the Nassau County line. It boasted a history dating back beyond 1930. When North Hills ran afoul of the tax collector in 1962, real estate interests beamed at the opportunity of turning its incredible beauty into a setting for luxury housing. However, for once cooler heads prevailed. The city, incredibly, took it over, and Douglaston Park, as it is called now, was saved. Again, the academic world interfered with total preservation. A Catholic institution managed to secure some acreage at one end of the layout, ostensibly to build a school, prior to the city takeover. The fairways, lost to the city, were fallow for some time, when in fact they could have been in play on a lease basis until such time as the church group had formulated its building plan. A splendid old course had to be shortened by 1,000 yards, shrinking the back nine down to a mere 2,433 yards and a par of 32.

The changing landscape of Queens, where vast areas of open acreage once proudly housed numerous courses, is now accented by only six city-owned golfing facilities. Clearview, Douglasston, Kissen Park and Forest Park, all 18-hole courses, a par three in Flushimg Meadow Park and a pitch and putt course in Jacob Riis Park. Clearview and Douglaston are completely boxed in, but there is room for another nine holes at Kissen, and an extensive wooded area of Forest Park would make an excellent setting for a separate 18. With an apathetic parks department, it is doubtful that any expansion will be undertaken, even though golf revenues could easily support any such "bold" endeavor.

The remaining private club in Queens, Glen Oaks, which straddled the New York City-Nassau County line, is currently under development as the site of a high-rise apartment complex. Three 32-story luxury apartment towers are nearing completion on two acres on the 126-acre course. New York's Planning Commission voted unanimously in August, 1971, to grant the owner a special permit to proceed with construction plans. The only condition of approval was a covenant guaranteeing that part of the 106-acres in New York City remain as open space. The developer plans to install an 18-hole course for the exclusive use of the project residents. Vigorous efforts by residents of Glen Oaks to urge the city to acquire the property for use as a city course have failed. The planning commission totally disregarded their recommendations. Community Planning Board 13 had complained that the three apartment towers would destroy the suburban character of the neighborhood so richly endowed by the presence of the Glen Oaks CC.

New York City, as a home for private clubs, seems an improbable reality. Forty-five years ago, there were 26 private and semi-private courses within its boundaries. Today, there is one.

The distinction of being the lone survivor in a long history of New York City golf belongs to the Richmond CC on Staten Island. How long this bastion of privacy can resist the burgeoning population of the city's newest real estate developers' playground, remains to be seen. Faced with horrendous tax burdens amounting to over $200,000 a year, Richmond County will be hard pressed not to surrender its prime territory to some developer's enticing dollars. There is no immediate threat of bisection by a parkway. Membership support stubbornly resists encroachment. Tough management maintains a firm barrier against intrusion by the outside world. Be that as it may, Richmond County is vulnerable. Envious eyes view Todt Hill, the highest point above sea level on the Eastern Seaboard, along whose slopes Richmond County clings, as one of the prime regions for housing in the entire metropolitan area. If Richmond County fails, let us all hope the city also has been looking enviously at this superb display of superior golf course design with an eye toward preservation for all the city's golfing fraternity.

Heavily-populated New York suburbs, such as Westchester and Nassau Counties, also bear the scars of golf course property loss. In 1932, for example, Westchester housed 64 private courses and Nassau had 53. Today, there are only 35 in Westchester and 32 in Nassau, a loss of 50 courses in only two suburban counties.

Although much of the foregoing deals with the problems inherent in big city golf, lessons learned from the demise of the city's private and semi-private clubs can be applied to any community. All too often public forces combined with special interest groups have worked, secretly at times, to circumvent the interests of the golfing fraternity or the self-absorbed member, concerned only with his own starting time and his dollar Nassau.

Rural areas have not been immune to the forces conspiring, however innocently, to the eventual destruction of golf courses. The National Biscuit Company is currently installing its world headquarters on the site of the former Valley View GC in Hanover, Morris County, N.J. Concurrent with the purchase of Valley View by Nabisco, Morris County began construction of a new 18-hole course seven miles north of Hanover.

A Morris County park commission spokesman said recently, "Of course we knew Valley View was for sale. So were several others, but an approximate $3 million asking price was out of reach. A 1971 referendum gave us the right to build another county course to supplement Flomans Valley, and we are now completing Sunset Valley on 144 acres in the Pequannock area."

According to Glen Craig, a Nabisco public relations communications spokesman, the company's action in acquiring Valley View were strictly business. He said recently, "We ended a two-year search covering at least 20 sites in Westchester and New Jersey when we settled on Valley View. We have been criticized by golfers for taking over the course, but we bought it because it was for sale. It's an ideal setting for our needs."

Valley View had given North Jersey's unaffiliated golfers a fine home for many years. The course was expertly maintained and efficiently operated. Judging by the amount of play, especially on weekends and during the summer, at the green fees charged, it must have been financially successful, too. Perhaps Valley View's vulnerability was in finding Nabisco's offer too enticing to resist.

Retention of Lake Hopatcong GC, a New Jersey landmark of some historical significance, might have become a...
COURSES FAIL continued

reality had local officials been willing to consider tax relief under a plan offered by the course stockholders. Faced with an annual $9,000 township tax and losses running to $7,000 a year, the club was offered to the town, if it would operate the course as a public recreation facility for 10 years. The township refused, and the stockholders were forced to sell to real estate interests two years ago.

Lake Hopatcong was incorporated in 1901, and was practically hand built by the original membership. Construction methods that created unique features seldom seen today, such as rock piling in huge "mole" tracks that completely traversed several fairways, made Lake Hopatcong historically important. Scooping and piling operations created bunkers in the course's terraced hillsides, which nestled close to postage-stamp greens, usually square or oblong in shape. Water for sprinkling was fed through sunken pipes by gravity from a concrete holding tank set between two narrow fairways along the course's highest ridge. To play Lake Hopatcong was to step back in time, a nostalgic trip now forever denied metropolitan area golfers.

The bleak prospects faced by private clubs and commercial layouts because of official apathy and unimaginative local governments, scholastic expansion, development greed and industrial takeover, might seem insurmountable. They are, if course operators and memberships allow them to be. Not all city governments are unconcerned about the welfare of golfers, as has been seen in the forward-thinking philosophies expressed in action by Cincinnati and other communities (see GOLFDOM, June, p. 20). Scholastic expansion is a manageable monster. Acceptable alternatives for campus acquisitions usually can be found in most localities. Tax rolls are accented in red ink. In many instances, desirable locations other than golf courses are heavily tax troubled and open to financial offerings. Taking advantage of golf's vulnerability comes easiest to real estate developers and corporate entities. Resistance to generous offers, which are possible through long-range projections of potential income, is not a simple matter. Reprieve from total collapse is possible by offering a threatened facility to the local or county government in exchange for an operating lease covering a specified length of time during which a site committee may shop around for alternative acreage.

It is not the intention of golf clubs to operate in anticipation of making profit. But recognizing that the threats come mainly from those concerned with profits should help to formulate a united front against incursion. Businesslike approaches are the reality clubs must embrace, if they are to survive the onslaught against their vulnerability.

Financial stability is the surest safeguard against the tax collectors axe. It is the best weapon against sudden riches dangled by real estate and industrial promoters. Scholastic and church groups can be handled in committee and through an extension of cooperation toward solving their space needs. The envious eyes glowing over the prospects of acquiring your property must be turned in other directions.

Politics, often the nemesis of the golfing community, should be used to advantage. City councils are elected. Why not a golfer or two as candidates? Cincinnati, whose highly successful public golf program has been held up as a model for some time, has the sympathetic ear of several council members who are golfers. Tommy Lo Presti, grossing nearly $400,000 a year as professional and manager at Sacramento, California's Haggin Oaks Municipal and an outspoken proponent of public golf, once said, "We've been very fortunate in Sacramento. It seems we always have a golfer on the city council. Usually, he's in there pitching for the golf group. If other communities would try to put a golfer on their councils, I don't think it would hurt golf one bit."

Single instances of commuting the death sentence of a failing course give encouragement to the hope that total demise is not necessarily the only fate left to a club that has fallen on difficult times. Recently, Montgomery County, Pa., responded to an appeal from the Jeffersonville GC near Norristown for financial aid. A special bond issue was approved to defray the purchase price, and the course was taken over by the county as a public facility.

In addition the city's acquisition of Douglaston Park, the city also picked up South Shore on Staten Island, which was failing as a commercial course. With all the criticism leveled at the city's parks department, one can only applaud when positive actions are taken.

Waiting for help from official quarters, however, is not meeting the problem head on. Total awareness of the threats leading to possible acquisition of your course should trigger an examination of your potential vulnerability.

A gaping hole in your chain link fence would be immediately repaired upon discovery. It would be necessary to forestall unwanted potential vandals. The same principle should apply in thwarting your course's potential extinction through acquisition.
RAIN BIRD SPRINKLER MFG. CORP. has published its 1974 Irrigation Equipment Catalog containing a complete, comprehensive description of its line of controllers, valves, sprinklers, accessories and hose. Appendix provides detailed data on more complex controllers, wire sizing and reference charts. Copies are available through the company’s catalog dept.

Circle No. 101 on Reader Service Card

STONCO LIGHTING DIV. OF THE KEENE CORP. has designed the fully-integrated Energy Saver lighting system featuring specially engineered asymmetric distribution floodlights that focus available illumination accurately on desired areas with a minimum of wasteful light spill. Using energy-saving metal halide lamps, which deliver more than five times as much light as equal wattage incandescents, the Energy Saver system is said to save 70 per cent more energy than conventional incandescent lighting systems. Fixtures, with integral constant wattage ballasts for 175 watts to 1,000 watts HID sources, are housed in aluminum cubes finished in dark bronze epoxy with black trim. Flat and ‘dropped’ lenses, glare shields and Lexan guards control light and protect against vandalism; assortment of compatible poles completes the system.

Circle No. 102 on Reader Service Card

THE KENDALL COMPANY, manufacturers of Pro-Tee disposable golf towels, are now making a green on white print as well as their gold pattern. Towels are made of heavy-duty, non-woven rayon fabric, textured to add to their tear-resistance and absorbency; dry quickly, resist mildew and stand up well in all kinds of weather; are crisper and more attractive than cotton towels, according to the company. Heavy rust-resistant grommet inserted in the doubled-over center fold makes towels easy to attach to ball washer, bag or cart. Towels measure 14 inches by 24 inches and come packed in cases of 200.

Circle No. 103 on Reader Service Card

CHEMLIN RESEARCH & DEVELOPMENT CORP. makes Gamma II, a battery additive that is said to increase battery longevity. This product is especially recommended for use in golf cars because batteries must be replaced and recharged frequently, usually after two seasons use. For a golf club that operates a fleet of cars, the size of which can range from 30 to over 300, a product which prolongs battery life obviously will save the club considerable financial outlays. In a test conducted at CM Laboratories, the weakest batteries were treated with Gamma II, and those batteries showed the most improvement and gave the best over-all readings.

The product is guaranteed to restore, improve and prolong the life and performance of the battery regardless of the age and make of the battery or car.

Briefly, the following describes what the product does for the battery. Gamma II builds up the specific gravity of the electrolyte by increasing its ability to hold and conduct a charge. Its wetting agent lowers the surface tension of the electrolyte, so that it breaks through the sulphation clinging to the plates and inhibits new sulphation from forming. In addition, evaporation is almost eliminated and most harmful foreign matter, introduced through impure water, is rendered harmless.

Circle No. 104 on Reader Service Card

THE TONY TEAM, INC., introduces Pollution Packer Thru-the-Wall Storage Chutes that can be installed or designed into clubhouses for use with Pollution Packer inside waste and refuse compactors. According to the company, storage of compacted waste allows the equivalent of up to 10 times greater volume than loose waste; reduces frequency of pickup by haulers from 50 to 80 per cent and eliminates multiple waste storage containers. Modules can be hidden by decorative shrubbery or fences. Available in 6, 12, 18, and 24-foot lengths.

Circle No. 105 on Reader Service Card
WOMAN from page 41

has become a head professional. "It was about time we had a woman teacher," said a spokesman for the department of parks, "and we felt Mrs. Finn filled our needs."

Douglaston GC once was a well-heeled private club in the Borough of Queens, which the city bought in 1962. The course measures 5,455 yards and plays to a par 67. Its average annual play is $5,000 rounds per year, and its approximate revenue is $147,189. Green fees on all the city's courses are $2 daily and $4 weekends.

"Women's Lib did help," says Mrs. Finn, "but my credentials were equal to any of the men. And I knew I would be doing a man's job."

Mrs. Finn is quick to admit that there's an "unintentional discrimination" about hiring women in country clubs. She states two cases of teaching women pros, who were offered jobs; one was hired because no man would take the job; the other went to a nine-hole course that didn't even have a practice putting green or a pro shop.

"Who rules country clubs? Men," she says. "You think if there were 50 men and one woman applying for a position as head professional, all equally qualified, the men would go out of their way to give the job to a woman. Of course, not. That's what I call unintentional discrimination. The best advice I can give a woman who wants to teach is first get that LPGA card and then apply as an assistant."

Mrs. Finn doesn't look like the woman you'd expect to see applying for a job at a country club. At 54 years old, she's married, a mother of three, a grandmother of one. She has elfin features, wears little or no make-up, and lively blue eyes. Her gray hair is chopped short. Her five feet five inch height and 130 pounds, deceptively conceals a fierce competitiveness.

On the lesson tee she's wearing knit pants, a loose fitting blouse, no golf glove on her left hand, no wedding ring. She's telling a group of four women about the golf swing. The tone of her voice is strong and dominant, threatening punitive measures if they don't learn. "Remember, girls, keep that clubhouse square to the line of flight. The swing has two parts—the take away. That's right, stretch back and turn. Knuckles to the sky. Now step into the shot. Move that right leg. Attack the ball. Be aggressive."

Admitting that this is what she should've been all her life—a golf pro—her struggle hasn't been so much against discrimination against women, but against the traditional roles of men and women. As a child she was encouraged by her parents to play sports. At the age of 15, somewhat tomboyish, she became the first Women's Metropolitan Amateur Athletic Union Handball champion. In college she played basketball and tennis.

When she entered Hunter College in New York City, she answered the question of what she wanted to be by saying she wanted to play tennis. She graduated with a B.A. degree in political science, became a correction officer for the sheriff of New York City, attended two years of law school, got married and then taught kindergarten and fifth grade.

"I guess I was rebelling all these years against being a good athlete," she says ruefully. "Women have been looked upon as freaks if they're good in sports. I still play golf in the low 80s and high 70s, when I have a chance to play. The last time I played here at Douglaston was almost eight months ago."

Now in her third full year as head professional at Douglaston, she still is only an apprentice LPGA member and admits that the hardest part of becoming a member was finding out where the LPGA was and then finding the time to take the regional qualifying examination.

She took the teaching and written portion of the examination in Poughkeepsie, N.Y., under the direction of Naomi Venable. The teaching part was easy. Mrs. Finn had taught golf in physical education classes, in church groups and local department stores at night.

In 1971 she was invited to Pine Needles in Southern Pines, N.C., to participate in a seminar sponsored by the National Golf Foundation.

"You know there were about a 100 of us there. There were famous names in women's golf like Peggy Kirk Bell and Shirley Spork, and I was the only one who was a head professional. This summer I hope to go to a PGA seminar."

Mrs. Finn claims that much of her teaching techniques come from the literature published by the National Golf Foundation. Yet, like any teacher, she states she continually learns from her pupils. "I never hit a shot during a lesson," she says. "Why, to some of these girls just beginning, my little pop of 200 yards looks like a big boom by Nicklaus. I just try to please each person as they come along."

Perhaps the most satisfying aspect of her brief career as a head professional is the way men have responded. "I anticipated some male resistance; it would have been perfectly natural, but it never occurred. Why, I was set to hire a young man as an assistant who had lots of muscles to teach the men while I handled the women. But there never has been a problem. In the beginning I just let the men feel as threatened as they wanted about me. I wasn't worried; I've always been a very independent woman."

When asked what golfer in the world she would most like to play a round of golf with, Mrs. Finn smiles slightly and says, "My husband, of course."
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WAGE from page 44

full; 2) date of birth, including zip code; 3) date of hire, if under 19; 4) sex and occupation; 5) time of day and day of week on which the employee’s work week begins; 6) regular hourly rate of pay in any work week in which the overtime premium is due; 7) daily and weekly hours of work; 8) total daily or weekly straight time earnings; 9) total overtime compensation for the work week; 10) total addition to, or deduction from, wages paid each pay period; 11) total wages paid each pay period, and 12) date of payment and pay period covered by payment.

Further questions on minimum wage may be answered by consulting the Wage and Hour Division of the Department of Labor or by writing the National Club Assn. for its monograph, “The Wage and Hour Law in Private Clubs.”

CHEF PROBLEM from page 48

eration, told the graduates, “For 20 years I’ve been hearing that chefs are no longer needed—that all food preparation will be done in factories hundreds of miles away. But the fact is, the demand for trained chefs is greater today than ever before.”

His statement was underlined by Vincent Coyle, past president of the Société des Amis d’Escoffier, who stated, “There has been a dearth of club chefs over the years. Although not everyone can become a master chef, there will be a need for several thousand new personnel and hundreds of chefs each year for the next 10 years.”

The smiling faces of the graduates reflected their pleasure in being among the world’s most sought-after professionals. Their predecessors have chosen positions in country clubs, restaurants, vocational schools, private service—a few even opened their own restaurants and clubs. Many, of course, have stayed at The Greenbrier and are now helping conduct the training program. None, as far as The Greenbrier can determine, are unemployed.

The waiting list for applicants is just about as long as the waiting list for graduates, but The Greenbrier Culinary Apprentice Training Program is alive and well in West Virginia. You might try them the next time your club dining room needs a good chef. Their menus might cause your customers to sing Hallelujah.
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353 □ Herbicides
354 □ Insecticides
355 □ Wetting agents

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376 □ Benches
377 □ Comfort stations
378 □ Course shelters
379 □ Flags and poles
380 □ Refreshment stands
381 □ Score Card Box (metal)
382 □ Signs: yardage and direction
383 □ Tee markers
384 □ Vending machines
385 □ Water coolers

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402 □ Lighting equipment
403 □ Matting-seeded protection
404 □ Pipe
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406 □ Seed
407 □ Soil conditioners
408 □ Stolons
409 □ Trees and shrubs
410 □ Tree care service
411 □ Stone Pickers

420 □ GOLF COURSE ARCHITECTS
421 □ GOLF COURSE CONSTRUCTION

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425 □ Blazer crests
426 □ Caps and hats
427 □ Golf apparel (men's)
428 □ Golf apparel (women's)
429 □ Golf shoes
430 □ Socks
431 □ Sport jackets and blazers
432 □ Tennis apparel
433 □ Trophys
434 □ Business forms
435 □ Stationery/Bags/Gift wrap
436 □ Favors/Prizes
437 □ Display fixtures

GOLF EQUIPMENT

AND ACCESSORIES

450 □ Bags
451 □ Bag tags
452 □ Balls (regular)
453 □ Clubhead covers
454 □ Clubs
455 □ Golf gloves
456 □ Golf practice devices
457 □ Grips
458 □ Pull carts
459 □ Graphite shafts

FIXTURES AND EQUIPMENT

501 □ Bag storage racks
502 □ Ball washer detergents
503 □ Club cleaners and polishers
504 □ Club repair supplies
505 □ Floor covering (spike resistant)
506 □ Handicap racks
507 □ Handicap cards

RANGE SUPPLIES AND EQUIPMENT

525 □ Balls (range)
526 □ Ball dispensers (coin)
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528 □ Ball washers (range)
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530 □ Mechanical range ball retrievers
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585 □ Supplies (china, glass, plastic, paper, pots and pans, cutlery, tools, flatwear, locker-room)
586 □ Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)
587 □ Lockers
588 □ Locks for lockers
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590 □ Scorecards
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592 □ Shoe bags

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I. Is your golf course:
   A □ Private
   B □ Semi-private
   C □ Municipal (city, state or county owned)
   D □ Resort
   E □ Public
   F □ School
   G □ Company owned
   H □ Par 3
   J □ Military
   K □ Pitch & Putt
   L □ Driving Range

II. Size of course:
   1 □ 9 holes
   2 □ 18 holes
   3 □ 27 holes
   4 □ 36 + holes

III. Acreage of Golf Course
   A □ under 100
   B □ 101-200
   C □ 201-350
   D □ 351-500
   E □ 501 + over

IV. Has your course opened in the last six months? Yes □ 1
    No □ 2

V. Is your course due to open in the next six months? Yes □ A
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JAMES L. CLAUDE has been appointed marketing services manager for the Victor Golf Div. of Victor Comptometer Corp. He was previously with Baxter Laboratories, Inc.

EUGENE E. TAYLOR has been promoted to director of marketing, Agricultural Business Group of the Velsicol Chemical Corp., Chicago, where he was formerly national sales manager. His responsibilities include advertising, promotion, merchandising, market planning and research.

NED E. BRINKMAN has been appointed field sales manager with the Jacobsen Mfg. Company, succeeding F. W. HAZLE, who has joined the Racine-based firm's distributor in North Carolina. Brinkman, a Jacobsen field sales engineer for the last eight years, will direct the sales activities of the company's field sales engineers and turf equipment distributors in the United States and Canada.

ROGER J. THOMAS has been promoted to vice president, turf equipment of the Jacobsen Mfg. Company, Racine, Wis., where he will supervise all turf equipment sales and marketing activities in the United States and Canada. Since joining the firm in 1947, Thom-
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