# Buyers' Service

For information on products listed, check appropriate box. Mail page to:
GOLFDOM—235 E. 45th St., New York, N.Y. 10017

## GOLF COURSE

- Lighting equipment
- Matting-seeded protection
- Pipe
- Sand
- Seeds
- Soil conditioners
- Stolons
- Trees and shrubs
- Tree care service

**MAINTENANCE EQUIPMENT**
- Aerifying machines
- Blowers/Sprayers
- Edging machines
- Hole Cutters
- Looping-in-machine
- Mowers
- Mower grinders
- Pumps
- Rakes (trap)
- Rollers
- Sod cutters
- Soil screeners
- Soil shredders
- Spikers
- Sprayers
- Spreaders
- Sweepers
- Sweepers-mulchers (turf)
- Thatch cutting machines
- Thatch cutters and vacuum removal
- Tractors
- Trailers (utility)
- Trucks (utility)

**CHEMICALS**
- Algae killer (ponds)
- Turf color spray
- Crabgrass control
- Fertilizers
- Fungicides
- Herbicides
- Insecticides
- Wetting agents

**FURNISHINGS**
- Ball washers
- Benches
- Comfort stations
- Course shelters
- Drinking fountains
- Flags
- Flag poles
- Refreshment stands
- Score Card Box (metal)
- Signs: yardage and direction
- Tee markers
- Vending machines

**CONSTRUCTION AND SUPPLIES**
- Humus and peat
- Irrigation systems and equipment

**GOLF COURSE ARCHITECTS**
- Stone Pickers

**PRO SHOP**

- Blouses
- Caps and hats
- Golf shoes (men's)
- Golf shoes (women's)
- Rain jackets
- Rubber spiked overshoe
- Shirts
- Shorts (ladies' and men's)
- Skirts
- Slacks
- Socks
- Sport jackets
- Sunshines
- Sweaters
- Trophys
- Windbreakers

**GOLF EQUIPMENT AND ACCESSORIES**
- Bags
- Bag bags
- Bag tags
- Balls (regular)
- Bath slippers (paper)
- Clubhead covers
- Clubs
- Golf groves
- Golf practice devices
- Groom
- Grip slip preventive
- Locks for golf bags

**FIXTURES AND EQUIPMENT**
- Bag storage racks
- Ball washer detergents
- Club cleaners and polishers
- Club repair supplies
- Floor covering (spike resistant)
- Handicap racks
- Handicap cards

**RANGE SUPPLIES AND EQUIPMENT**
- Balls (range)
- Ball dispensers (coin)
- Ball strippers
- Ball washers (range)
- Ball washers (counter & dispenser)
- Clubs (range)
- Mechanical range ball retrievers
- Miniature course obstacles
- Miniature putting lane material
- Practice driving nets
- Range mats

## GOLF CARS

- Batteries
- Battery chargers
- Golf cars, new
- Golf cars, reconditioned
- Tires

## CLUBHOUSE

**FOOD, LIQUOR AND SERVICE EQUIPMENT**
- Soft drinks, mixers
- Beer and ale
- Liquor
- Wines
- Prepared meats and poultry
- Prepared fish and seafood
- Fats and cooking oils
- Cooking equipment (mixers, slicers, juicers, sharpeners, scales, carts, table tops, peelers)
- Sanitation and maintenance equipment (dishwashers, disposals, steam cleaners and floor maintenance equipment)
- Holding equipment—hot and cold—(refrigeration, freezers, cold plates, steam tables, beverage coolers, ice machines)
- Supplies (china, glass, plastic, paper, pots and pans, cutlery, tools, flatware, locker-room)
- Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)
- Locks for lockers (combination—built-in-key-type padlocks)

---

### Is your golf course:

- [ ] Private
- [ ] Semi-private
- [ ] Municipal (city, state or county owned)
- [ ] Resort
- [ ] Public
- [ ] Company owned
- [ ] Par 3
- [ ] Military
- [ ] Pitch & Putt
- [ ] Driving Range

### Size of course:

- [ ] 9 holes
- [ ] 18 holes
- [ ] 27 holes
- [ ] 36+ holes

### Turfed acreage of golf course and club grounds regularly maintained:

---

**Send information on products checked to:**

Name __________________________

Title __________________________

Club __________________________

Address ________________________

City __________________________ State ______ Zip ______

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Golf course architects' guide

EDMUND B. AULT LTD.
GOLF COURSE ARCHITECT
Sculptured Greens
Member National Golf Foundation
7979 Old Georgetown Road
Bethesda, Maryland 20014
301-942-0716
301-657-4278
For more information circle number 188 on card

BELLANTE, CLAUSZ, MILLER & NOLAN, INC.
Art Wall Jr.
GOLF COURSE ARCHITECTS
Master Planning • Site Analysis
Plans Specifications • Supervision
Irrigation Systems • Storage Ponds
Bellante, Clausz Bldg.
Scranton, Pa. 18503
717-346-8771
Widener Building
Philadelphia, Pa. 19107
215-561-1941
For more information circle number 189 on card

JOSEPH S. FINGER
& ASSOCIATES, INC.
GOLF COURSE ARCHITECTURE-ENGINEERING
• DESIGN
• SITE PLANNING
• CONSTRUCTION SUPERVISION
• CLUBHOUSE CONSULTATION
MEMBER:
National Golf Foundation
National Society of Professional Engineers
2427 N. LOOP WEST - SUITE 210
HOUSTON, TEXAS 77008
PHONE 866-8559 A/C 713
For more information circle number 214 on card

ROBERT TRENT JONES INC.
GOLF COURSE ARCHITECTS
1 CHURCH ST.
MONTCLAIR, N.J.
201-274-3033
P.O. BOX 4123
FORT LAUDERDALE, F.L.
33304
305-564-3422
For more information circle number 201 on card

DEAN OF GOLF COURSE DESIGN
Robert Dean Putman
GOLF COURSE ARCHITECT
2572 WEST SCOTT
FRESNO, CALIF. 93705
PHONE (209) 439-6927
DESIGNER OF OVER 300 GOLF COURSES
For more information circle number 209 on card

COMPLETE GOLF COURSE CONSTRUCTION
Also rebuild, move tees and greens, install watering systems.

IBERIA
EARTHMOVING SERVICE, INC.
IBERIA, OHIO • Ph. Galion, O. 419 468-5454
For more information circle number 200 on card

ARCHITECTS OF THE "PLAYABLE" GOLF COURSE
George Fazio • Tom Fazio
308 Tequesta Dr., Tequesta, Florida 33468
Phone (305) 746-6539
P.O. Box 995, Philadelphia, Penn. 19118
Phone (215) 247-1338
For more information circle number 195 on card

Bob Jordan
Golf Course Constructor
Irrigation Systems
"I Supervise All Work"
235 State St., East Peoria, Illinois
Phone: 699-6974 or 673-1067
For more information circle number 202 on card

MADDOX
CONSTRUCTION COMPANY
GOLF COURSE CONSTRUCTION
BY CONTRACT
Since 1924!

P.O. BOX 66
ST. CHARLES, ILL. 60174
312-231-2665
P.O. BOX 212 W. FAIRCHILD
DANVILLE, ILL. 61832
217-442-2411
For more information circle number 203 on card

Take stock in America
Buy U.S. Savings Bonds & Freedom Shares
get from one floor to the other and of the strict GCSAA policy of demanding member badges to be shown when passing between floors. However, attendants quickly adjusted to these conditions and there was little mention of them by midweek.

Some members were disturbed by the GCSAA’s announcement of its intended move from Des Plains, Ill., to Lawrence, Kan. They were not as concerned with the change in location as with the lack of communication regarding the move. Some members were already aware of the proposed relocation, but to others the announcement came as a surprise.

The results of the election of officers at the Annual Membership Meeting on January 10 posed no surprises. Clifford Wagoner, superintendent at Del Rio G & CC, Modesto, Calif., succeeded Robert V. Mitchell as president. Charles G. Baskin of Waterbury, Conn., was elected vice president and Palmer Maples Jr., of Atlanta, Ga., was elected secretary-treasurer. Newly-elected directors included George W. Cleaver, Lutherville, Md., and Gordon C. Witteveen of Toronto, Canada; Theodore W. Woe-hole of Birmingham, Mich., and Carlton Gipson of Conroe, Tex., continue on the executive committee as directors.

“The Conference this year has been the best ever both in terms of our educational program and the broad and extensive display of equipment and products,” stated newly-elected GCSAA president, Clifford Wagoner. “Record crowds and exhibitors attended this conference and we expect to exceed these records in 1974.”

Anaheim, Calif., has been selected as the site for the 45th International Turfgrass Conference and Show, to be held February 12 to 17, 1974, at Anaheim Convention Center.

The GCSAA executive committee is to be congratulated for a successful, smooth running conference. And if the progressive interest and attendance demonstrated by the last several years is any indication, 1974 will produce even better results.
GOLF CARS from page 78
his facilities to ensure they are well-equipped and well-staffed. Also, be
certain to ask about the manufacturer’s warranty; what does it cov-
er, for how long and how firmly
does he stand behind it.

Once you’ve determined to your satisfaction which dealers you care
to do business with, which financing methods best suit your needs and
which products work well on your course, your decision team can
move quickly toward the choices—
product, financing and dealer.

Follow the steps, listen to the
points of view of your team mem-
bers, then decide.

Remember, though, the acquisi-
tion of a fleet is a major financial
step for any club and must be con-
sidered as such.

Properly selected, financed and
operated, that capital investment
can generate cash for the club and
convenience for the members. And
that’s what operating clubs is all about.

WINES from page 86
nor variations in taste between
years. For American varietal to
bear a vintage year, under Feder-
al labeling regulations, it must be
100 per cent of the wine of that year.

VARIETALS are the “in” thing with
American wine drinkers. They
have cleared up the confusion of
wine tastes and most of them are as
good—if not better—than their im-
ported counterparts. Keep in mind
that recent restaurant and hotel
industry surveys show that ap-
proximately 91 per cent of the wine
and 80 per cent of the Champagne
consumed in this country is “Made
in U.S.A.” The idea that all im-
ported wines are vastly superior to
American wines is completely
false. Premium quality wines of
Europe and the United States both
have their enthusiastic support-
ers, but most Americans prefer
American wines. So get on the hand-
wagon and have them available for
the guests and members of your club.

NOER from page 62
Merritt, M.G. Practical Lawn Care, 1939.
Noor, O.J. The ABC of Turf Culture, 1928 and 1937.
Parker, C.W. The Lawn, 1939.
Piper, C.B. and R.A. Oakley Turf for Golf Courses,
1917 and 1923.
Reed, R.J. Lawns and Playing Fields, 1950.
Rockwell, F.F. and E.C. Grayson The Complete Book
of Lawns, 1956.
Sampson, K. Diseases of British Grasses and Herbage
Legumes, 1942.
Schery, R.W. The Householder’s Guide to Outdoor
The Seeding and Care of Golf Courses, 1923.
Shaw, T. Grasses and How to Grow Them in North
America, 1903.
Simpson, J. Golf Courses: Design, Construction and
Upkeep, 1933.
Smith, J.D. and N. Jackson Fungal Diseases of Turf
Grasses, 1965.
Sprague, H.B. Better Lawns for Homes and Parks,
1940.
Sutton, M.A.F. Golf Courses: Design, Construction,
and Upkeep, 1950.
Thoma, G.C. Golf Architecture in America: Its Strat-
egy and Construction, 1927.
Vezzinger, R. The Modern Golf Course Superintendent,
1970.
Ward, H.M. Grasses: A Handbook for Use in the Field
and Laboratory, 1908.
You Can Have a Good Lawn, 1938.

PREVENT DISEASE

Economical, effective
* DRYENE broad-spectrum fungicide controls leaf spot, leaf blight, copper spot, stem rust, dollar spot, brown patch, snow mold (Typhula).
Mixes easily with water; non-corrosive; dyed green to blend with nature.

RESPONSEability to you and nature

Division of Baychem Corporation
Box 4013, Kansas City, Missouri 64120

For more information circle number 153 on card

Golf Course Sales

The nation’s leading commercial turf products company has several open-
nings for technical representatives to promote a special line of commer-
cial turf products. Representatives will call on golf course superinten-
dents as well as industrial and edu-
cational institutions. Applicants should have a BS degree or its equiva-
 lent in one of the agronomic sciences, plus have sales or practical
experience in the turf industry. In
addition to an excellent starting sal-
ary, commission and automobile, we offe
a comprehensive benefit pro-
gram at no cost to the employee.

Sign of the good neighbor.

The Americand Red Cross

advertising contributed for the public good

Golf Course Sales

The nation’s leading commercial turf products company has several open-
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dents as well as industrial and edu-
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experience in the turf industry. In
addition to an excellent starting sal-
ary, commission and automobile, we offe
a comprehensive benefit pro-
gram at no cost to the employee.

Send resume in confidence to:
Box #314, c/o GOLDFORD
An Equal Opportunity Employer

GOLF COURSE MANAGER Immediate opening at 27 hole daily fee course in Chicago metropolitan area, Food, bar and pro shop operation. Want man whose first skills are management—second are golf. PGA card not required. Salary plus year end bonus. Send resume and salary requirements to Box 309, c/o GOLFDOM.

HAVE OPENING FOR GOLF PROFESSIONAL VERY ACTIVE CLUB, 475 MEMBERS, 18 HOLES, EXCELLENT FRINGE BENEFITS INCLUDING BRICK HOME, PENSION, HEALTH AND LIFE INSURANCE. RESUME TO THE COUNTRY CLUB, 1635 DOYAL DRIVE, MORRISTOWN, TENNESSEE 37814.

SALESMEN WANTED: 10% commission. Hats, Caps, Hose and Accessories. Write: Box 310, c/o GOLFDOM.

SALES REP. - GOLF EQUIP. Nationally Advertised line of golf clubs and golf balls needs experienced Rep. to call on Pro Shops. Areas open: New York, Ohio, Pa., New Mex., Colo., Okla., and Texas. Straight comm. Send resume & other lines carried to Box 306, c/o GOLFDOM.

GOLF COURSE SUPERINTENDENT, 46, available immediately. 16 years experience, Florida, Class A Member, G.C.S.A.A. Qualified All Phases Golf Course Maintenance. Send Resumes to: ROBERT AHRONS, 2545 Dawn Circle, Naples, Florida 33940.

PRO-MANAGER available for Golf or Country Club. Thoroughly familiar with All Phases of Golf. Write Box 302, c/o GOLFDOM.

PGA GOLF PROFESSIONAL—GENERAL MANAGER—College graduate, sharp businessman. 32 years old, married with family. Experienced teacher and promoter of golf. Excellent references, credit rating, public relations ability and moral character. Seeking similar position at established country club, preferably in Pennsylvania or nearby state. Write Box 303, c/o GOLFDOM.

PRO OR GREENSKEEPER OR COMBINATION. Thoroughly experienced, mature. Moderate income satisfactory, Season or yearly, Eastern section preferred. Write Box 304, c/o GOLFDOM.


COURSE MANAGER OR SUPERINTENDENT. 10 Yrs. Experience. Class A member, 37 yrs. old, proven background. Prefer Northwest. Complete resume on request. Write Box 312, c/o GOLFDOM.


GENERAL MANAGER—Qualified; via Academics, Experience and Association i.e. PGA, G.C.S.A.A. EVERY FACET. Above average: Professional, Greens Superintendent and Club Manager. Write Box 313, c/o GOLFDOM.

PRO OR PRO-MANAGER—Degree Business Admin. 6 yrs. Head Professional Class A, P.G.A. Member. Excellent Merchandiser. Write Box 301, c/o GOLFDOM.

BUSINESS OPPORTUNITIES

FOR SALE: Par-3 Golf Course, Driving Range, Miniature, Pro-Shop and 6 Room House. Fully equipped. $85,000. Qualified buyers contact owner: 5220 Center N.E., Salem, Oregon 97301.

GOLF COURSES: Want to buy a golf course? Want to sell a golf course? Write to us—we specialize in golf course transactions. McKay Realty Co., 15553 N. East St., Lansing, Michigan 48906.

PARTNER WANTED—for 9 Hole Golf Course Ustape New York. Write: Box 311, c/o GOLFDOM.

SELLING? Sell it Yourself & Save a Bundle! New bulletin will advertise your course Nationwide until it's sold! Great coverage, low rates. Free information. Write: Boxholder 610, Cleveland, Ohio 44107.

REAL ESTATE

WILL LEASE OR BUY GOLF COURSE in Wisconsin or Northern Illinois. P.O. Box 558, Park Ridge, Illinois 60068.

WILL PURCHASE OR LEASE 9 Hole Course or Driving Range, North - Northeast - Seasonal. PGA member. Write Box 308, c/o GOLFDOM.

USED GOLF CARS FOR SALE

USED GOLF CAR CLEARING HOUSE. We have every make and model golf car in stock. If we don’t have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. NEDA Northeast Dealers Association, 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

MISCELLANEOUS

TIRES, GOLFCART-ARMSTRONG FIRST QUALITY. 18x8-50.50—$10.70 18x9-50.50—$10.95 60x5—$9.30 80x9—$10.70. Quantity discount for 12 or more. Other sizes available. Net, FOB, PUBLIC SERVICE TIRE, P.O. BOX 15, Brentwood, N.Y. 11717.

1963 JACOBSEN F-8 Fairway Tractor with 5 Hydraulift mowers. Excellent condition throughout. $3,500. Telephone: 301-299-6930. 9621 River Road, Potomac, Maryland 20854.

RATES: Minimum insertion $13.44 for 20 words or less additional words 8c each, in boldface type 11c per word. Use of GOLFDOM box number costs $5.00 words. All CLASSIFIED ADS ARE PAYABLE ON PLACEMENT OR ON CLASSIFIED ADS ACCEPTED AFTER THE 10th OF MONTH PRECEDING DATE OF ISSUE. NO CLASSIFIED ADVERTISING OFFERING NEW MERCHANDISE OR EQUIPMENT WILL BE ACCEPTED. Send text and payment to: GOLFDOM, ATT: M. Coughlin. Classified Advertising Manager, 355 Lexington Ave., New York, New York 10017. Under no circumstances are we permitted to divulge the names or addresses of those placing blind advertisements.

Response to all box number ads should be addressed to the Box # c/o GOLFDOM, 355 Lexington Ave., New York, New York 10017. Replies are promptly forwarded to the advertisers. When replies to blind ads require more than 10c postage the additional proper postage for forwarding must be supplied.
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**GOLFDOM OFFICIALS AND MANAGEMENT MAILING FORM**

**IMPORTANT**: Your cooperation with the information below will bring GOLFDOM to those responsible for your club’s successful operation and keep them up-to-date on the latest and most practical ideas on Administration, Management, Maintenance and Services. Please complete and mail this coupon—**TODAY**—to GOLFDOM CIRCULATION DEPT., 235 East 45 Street, New York, N.Y. 10017. We’ll see that those who qualify receive GOLFDOM monthly, without cost.

<table>
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<td>Owner</td>
<td>Superintendent</td>
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**Turfed acreage of Golf Course and Club Grounds regularly maintained:**

<table>
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<tr>
<th>Course Acres</th>
<th>Grounds Acres</th>
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<td>Yes</td>
<td>No</td>
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**Size of Course:**

- [ ] 9 holes
- [ ] 18 holes
- [ ] 27 holes
- [ ] 36+ holes

**Is your Golf Course:**

- [ ] Private
- [ ] Semi-private
- [ ] Municipal

**Facilities at Course:**

- [ ] Bar
- [ ] Restaurant
- [ ] Hotel
- [ ] Pool

**Is your club check No. of members. If semi-private or Public indicate No. of players per week:**

- [ ] 100 or less
- [ ] 100-200
- [ ] 200-300
- [ ] 300-400
- [ ] 500-1000
- [ ] Over 1000

**Your Signature**

**Date**
A Natural Way to Increase Sales:

When selling Izod sportswear, suggest an Izod Golf Glove.

“Coordinate” is the key word in men’s fashions, and fashion on the golf course is more important every day. When your customers are buying clothes and equipment, you can suggest accessories that coordinate. Like Izod gloves. Izod golf gloves are made of fine, thinly cut cabretta leather to assure a firm, tacky grip. Izod gloves have a choice of velcro, stretch or snap closing to insure the greatest comfort and best fit for any type of hand. Gloves available in right and left hand models, a large variety of colors, all sizes, with the famous alligator insignia.

On left, #1-5, $5.00 retail.
Center, #1-23, $6.50 retail.
On right, #1-65, $6.50 retail.

Also available in pre-planned assortments.

Contact your Sabayrac representative or Don Drotman, 498 Seventh Avenue, N.Y.C. 10018. Tel: (212) BR 9-6560.

IZOD