**Corfam exit has minor effect on shoe manufacturers**

The phasing out of Corfam by DuPont may mean a slight swing back to leather shoes, according to some golf shoe manufacturers, but there are several companies marketing synthetic processes ready to pick up the slack.

Although the phasing out of Corfam will take over a year, allowing shoe manufacturers an opportunity to stock up or switch, three companies will be offering synthetic golf shoes in 1971. B.F. Goodrich's Aztran, currently second to Corfam in the synthetic golf shoe market in the United States, anticipates increased sales as a result of DuPont's decision. They are also investigating further uses of Aztran, including golf bags.

Stylo-Matchmaker is experimenting with two synthetic materials. Clarino, manufactured in Japan and distributed in Europe by the British United Shoe Company Corp., has proved to be a successful product according to one spokesman for Stylo. Stylo has plans to market a golf shoe in the United States made from Clarino. Stylo is also experimenting with another synthetic material made in Germany, Zylee.

Newest on the synthetic market is Porvair. It is marketed through the Footwear Materials Group of Inmont Corp. in Somerville, Mass. Porvair is manufactured in England, and finished at Inmont's plant in Sanford, Fla.

DuPont is not ruling out the possibility of selling the Corfam process, according to a spokesman for the company.

**Uniform ball to be put to the test**

The proposed 1.66-inch uniform golf ball will undergo feasibility tests by a joint technical committee made up of representatives from the U.S. Golf Assn.-Royal & Ancient Uniform Ball Committee and the Golf Ball Manufacturers Assn.

In addition to the new size, the proposed ball will have a maximum weight of 1.62 ounces and an initial velocity of 250 feet per second on standard ball testing apparatus. (See GOLFDOM, January 1971, page 99.) The ball would be a compromise between the current 1.68-inch U.S. size and the British 1.62 inches.

Technical tests are hoped to be completed by November of this year, according to George Carr, president of the British Golf Ball Manufacturers Assn., and subsequent playing tests presently are slated for May 1972 completion. Carr said the USGA and R&A would like to come to a decision on the ball in June 1972. However, if it is decided to go forward with the new size, Carr said, it would take British manufacturers at least two years to make the conversion. Some manufacturers on this side of the Atlantic estimate even longer periods.

**Toro controls landscaping firm; acquires Viking line**

Toro Mfg. Corp., an independent producer of powered lawn-care equipment, has acquired a 60 per cent interest in Landscaping, Inc., of Mountlake Terrace, Wash.

In a separate action, Toro has purchased all rights to the Viking Mfg. Corp.'s Viking Roller Blade line of turf-conditioning equipment.

Toro purchased 60 per cent interest in Landscaping, Inc., according to David McLaughlin, Toro's president, to broaden its field of activity from lawn and turf care to general outdoor beautification and maintenance. Landscaping, Inc., one of the largest landscape contractors in the Northwest, is equipped to do all phases of landscaping work and site engineering including pools, fountains, walks, lighting and irrigation, according to McLaughlin.

In purchasing the Viking Roller Blade line, McLaughlin said it was the only landscape tool on the market that does the entire job—from rough grade through seeding and fertilizing. The machine will be called the Toro Landscaper and will be produced in Toro's Minneapolis plant. The Landscaper combines a scarifier, blade, box scraper, depth gauge wheel, clod-busting roller, fertilizer spreader, grass seeder, aerator and slicer into one unit.

**Beard joins Interlandia**

Frank Beard, one of professional golf's leading money winners, has been elected to the board of directors and named executive vice president of Interlandia, Ltd.

Interlandia is an international consulting firm engaged in the planning and designing, and guiding the financing, construction and marketing of recreation-oriented real estate developments, including golf courses adjacent to residential or commercial property.

Beard is a graduate of the University of Florida with a degree in Business Administration.

Interlandia president Keith Hartzell named Bill Musselman, Kentucky Amateur Golf Champion, director of marketing.

**Golf Course Builders elect officers**

The Golf Course Builders of America, the country's newest trade association in the world of golf, has chosen Robert Vincent Jr. (shown here), Benton, Pa., as its president for 1971-72.

President of the Robert Vincent Company, he has been building golf courses in the East since 1960. He has completed 18 courses.

Builders chosen to fill offices for the coming year were Robert Chakales, R.E. Chakales & Associates, presi-
Ron Nolf has been named golf course superintendent for the Martingham Golf and Tennis Club in Wilmington, Del. A graduate of the turfgrass management program at Pennsylvania State University, Nolf was formerly with the Saucon Valley CC in Bethlehem, Pa. . . . Lloyd Robinson, formerly at the Boca Raton CC in Boca Raton, Fla., has been named the assistant professional at Edgewater GC in Grafton, Wis. . . . New professionals at the Hunt Valley GC, Hunt Valley, Md., are Stephen Johnson and Thomas Smack. Johnson was formerly with the Cumberland County CC, Cumberland, Md. Smack is from the Chartwell CC in Severna Park, Md. . . . Robert Wolfe, head professional at the Camelot GC, Mesa, Ariz., has been named golf director at Fountain of the Sun, a new community development, also in that city. The first nine holes of the 18-hole Fountain of the Sun executive course are now under construction.

W.R. Grace reports first quarter loss

W.R. Grace & Co., involved in the sporting goods business through its Herman’s World of Sporting Goods Division, and makers of agricultural chemicals, has reported a decrease in net sales of over $20 million for the first quarter of 1971 compared to last year.

According to J. Peter Grace, president of W.R. Grace, net sales and operating revenues were $435,903,000, against $457,876,000 in the first quarter of 1970, a decrease of $21,973,000.
Scientific Health Instruments, Inc., announces new jogging equipment based on Dr. Kenneth H. Cooper's Aerobic exercise program. The Aerobics Life Extender is a stationary jogging device aimed at increasing the amount of oxygen in the body.

Progressive Corp. has available two models of Therm-a-Creamer self-contained thermoelectric refrigerated cream dispenser. The dispenser controls portions of cream accurately, according to the company. Model TC3's capacity is three quarts or 200 half-ounce servings. Model TC6 has a six quart capacity or 400 servings. Both models feature automatic touch control, one-hand operation, stainless steel construction and controlled temperatures that keep cream fresh for five days or more.

Cuckler Building Systems has available low cost steel buildings for immediate erection. The basic 40-foot wide by 60-foot span buildings may be lengthened by any number of 20-foot bays. These buildings have conventional configuration with straight sidewalls and low gable roof.

Lyon Metal Products, Inc., offers the Two-Person Locker, which provides enough storage for two people in a space 15 inches wide. Each occupant has a full-length coat compartment with three hooks and a full 15-inch wide compartment at the top for personal effects. Lockers are available in Dove Gray, Desert Sand and Seamist Green. A complete unit is 15 inches wide, 18 inches deep and 72 inches high (plus six-inch legs).

Applied Biochemists, Inc., announces a swimming pool algaeicide Swimtrine. Swimtrine is a chelated copper compound which controls algae without precipitation and does not cloud or clog.

The Electro-Line Company, Inc., announces the Busy Bee Rotary Mixer and Transporter, which can be attached to the three-point hitch of any make tractor. The device can mix up to four cubic feet of cement, mortar or plaster, or six bushels of seed or fertilizer in one minute. It can transport 55 gallons of water, sprays or liquid fertilizers.

Detjen Corp. announces a new fully automatic blacklight insect electrocutor. Filtered blacklight attracts night insects to the aluminum killing grid, destroying the insects instantly. The system, which is self-cleaning, is completely safe to humans, according to the company.

Vandermolen Corp. makes a soil moisture meter that registers when and how much to water different plants, turf, trees and crops. It will measure moisture content at any depth level up to 24 inches. The meter can be calibrated to compensate for mineral content in different soil types.

Aeroil Products Company, Inc., announces its combination burner and sprayer available with a four or five gallon fuel tank. The Model 99 is equipped with a shut-off valve and pressure gauge.

Circle No. 101 on reader service card.

Circle No. 102 on reader service card.

Circle No. 103 on reader service card.

Circle No. 104 on reader service card.

Circle No. 105 on reader service card.

Circle No. 106 on reader service card.

Circle No. 107 on reader service card.

Circle No. 108 on reader service card.

Circle No. 109 on reader service card.
CLASSIFIED

JOBS OPEN

WANTED—Golf Professional to manage the Parris Island Golf Club. The Pro will have the concession for lessons, cart rental and club cleaning. Salary open. Interested parties should contact: Special Services Officer, Marine Corps Recruit Depot, Parris Island, S.C. 29905.

LEE—THE H. D. LEE COMPANY is releasing its line of DOUBLE KNIT GOLF SLACKS to representatives to sell to Pro Shops. LEE is one of the pants industry leaders and the Double Knit Golf Slack Line combines high quality at unmatched popular prices in the Pro Shop market. If you need a highly salable line, backed by National Color Advertising, to supplement your offerings, please forward territory and product information to L. D. Bennett, Sport Fashions Division, H. D. LEE COMPANY, P.O. Box 440, Shawnee Mission, Kansas 66201. No distributors, please.

REPRESENTATIVES WANTED. Established manufacturer of nationally known golf bag and headcover line. Exclusive territories open. Write Box 604, c/o GOLFDOM.

SALES MEN WANTED. Men’s flare slacks, pre-cut, washable, $14 retail; sweaters—lamb’s wool, alpaca; shirts—cotton, synthetics; shorts, from $5 up. Call Golf Pro Fashions, Ltd. 8-10 a.m. (203) 388-5554. Some Territories open. DIV. PARKTON CO., BALTIMORE, MD.

WANTED: HEAD PROFESSIONAL. Mr. Leonard Schmutte, Professional at Findlay Country Club, is retiring at end of this season after 39 years. His successor will take over February 1, 1972. Applications now accepted. Send detailed resume to Findlay Country Club, P.O. Box 583, Findlay, Ohio 45840.

TOP PRO SHOP REPS WANTED for well-established men’s and women’s lines. Liberal commission. These territories only: 1. Metropolitan New York, including Fairfield County, Conn., and Northern New Jersey; 2. Missouri, Kansas, Nebraska, Iowa. Reply to Box 609, c/o GOLFDOM.

DISTRIBUTOR/SALES REP A quality line—“AROUND THE GREEN” putters, chippers and golf accessories. Territories open for Midwest and Eastern states. Write—“AROUND THE GREEN” ENTERPRISES, Box 54, Redlands, Calif. 92373 (714) 792-4045.

JOBS WANTED

PRO OR GREENSKEEPER or combination. Thoroughly experienced, moderate income satisfactory. Northeast section preferred. Write Box 601, c/o GOLFDOM.

GOLF PROFESSIONAL Class A PGA desires position as head pro or pro manager. Have Master’s degree, married, age 40. Well qualified all phases of golf operation. Will locate anywhere. Write Box 603, c/o GOLFDOM.

CLASS A PGA PRO—SUPT—MGR. 20 years employed, teacher and a promoter of golf. Write Box 605, c/o GOLFDOM.

TOP PRO SHOP REPS WANTED for well-established men’s and women’s lines. Liberal commission. These territories only: 1. Metropolitan New York, including Fairfield County, Conn., and Northern New Jersey; 2. Missouri, Kansas, Nebraska, Iowa. Reply to Box 609, c/o GOLFDOM.

GOLF PRO available 1972 season. 18 years experience all phases of a Country Club. Prefer East Coast. Box 608, c/o GOLFDOM.

USED GOLF CARS FOR SALE

USED CUSHMAN, HARLEY, WESTINGHOUSE GOLF CARS FOR SALE. Reconditioned or as is—gas and electric.

RESORT GOLF CAR RENTAL, Box 338, Woodridge, N.Y. 12789. (914) 434-4011.

BUSINESS OPPORTUNITIES


FOR SALE—18 hole Golf Course—142 acres with watered fairways, clubhouse with lunchroom, bar and banquet facilities. Just off expressway within 20 minutes of 2 large metropolitan areas. For more information call or write HUGH FRANZ REALTOR, 527 No. Mason St., Saginaw, Michigan 48602 or phone (517) 755-9000.

REAL ESTATE

FOR SALE—9 Hole Golf Course—95 Acres. Excellent Condition—top equipment. Club House with living quarters. Ski Tow—Bar—Restaurant—Full Liquor License—Southwestern N.Y.S. $125,000 firm. Write Box 602, c/o GOLFDOM.

Nine hole golf course and 78 acres for other nine and lots. Stock golf cars, equipment. FOLKSTON CLUB, Folkston, Ga 31537. Call (912) 496-7067. (Continued on page 56)
PEOPLE IN THE NEWS

Ron Miller has been named vice president of golf operations of the new Pedersen Div. of O.F. Mossberg & Sons, Inc.

John A. Banke has been promoted to the position of president and chief executive officer of American Monarch, an affiliate of Rowan Industries, Inc., in Minneapolis.

David A. Metcalf has been named sales manager, the post vacated by Banke's promotion. Metcalf was formerly president and general manager of Viking Corp., South Bend, Ind.

Wyman L. Taylor has been named vice president and general manager of Stauffer Chemical Company's Plastics Div. As head of the division, he directs the development, production, sales and marketing of plastic resins, compounds and fabricated products for the automotive, furniture, construction, packaging and decorative interior markets.

Joseph M. Gladden, vice president of Thomson Company, has resigned. He plans to act as a marketing consultant for the company and to pursue his interests in social and ecological awareness. A successor to Gladden has not been chosen.

Dr. James P. Shannon, vice president and tutor of St. John's College at Santa Fe, N.M., has been elected to the board of directors of Toro Mfg. Corp. Shannon replaces Albert H. Daggett, who retired.

Jerry Claussen has joined Phelps-Brauer & Associates, Lakewood, Colo. As director of golf services, Claussen will be a special consultant on golf course design, feasibility studies and golf club management problems and will also handle public relations and promotion. He will operate out of both Colorado and Eden Prairie, Minn. Claussen formerly was a consultant for the National Golf Foundation and is a frequent contributor to GOLFDOM.

Atlee Stephan Jr. has retired for health reasons from his position as sales manager-golf and turf vehicles for Cushman Motors, Lincoln, Neb., a division of Outboard Marine Corp. Stephan has been associated with Cushman products for 25 years.

Gary Player has been signed to the advisory staff of Dunlop Tire and Rubber Corp., Buffalo, N.Y. According to vice president Paul R. MacDonald, development work will begin on the creation of Gary Player signature clubs and a golf ball.

W. Gayle Hilton has been appointed manager of the technical department of Buckner Sprinkler Company, Fresno, Calif. Hilton will be in charge of the application engineering department, which handles the design of irrigation sprinkler systems and will conduct clinics on equipment application and technical information pertaining to irrigation systems.
GOLF COURSE

MAINTENANCE EQUIPMENT
- Aerifying machines
- Blowers/Spayers
- Edging machines
- Hole Cutters
- Lapping-in-machine
- Mower grinders
- Pumps
- Rakes (trap)
- Rollers
- Sand cutters
- Soil screeners
- Soil shredders
- Spikers
- Sprayers
- Spreaders
- Sweepers
- Sweepers-mulchers (turf)
- Thatch cutting machines
- Thatch cutters and vacuum removal
- Tractors
- Trailers (utility)
- Trucks (utility)

CHEMICALS
- Algae killer (ponds)
- Turf color spray
- Crabgrass control
- Fertilizers
- Fungicides
- Herbicides
- Insecticides
- Wetting agents

FURNISHINGS
- Ball washers
- Benches
- Comfort stations
- Course shelters
- Drinking fountains
- Flags
- Flag poles
- Refreshment stands
- Score Card Box (metal)
- Signs: yardage and direction
- Tee markers
- Vending machines

CONSTRUCTION AND SUPPLIES
- Humus and peat
- Irrigation systems and equipment
- Lighting equipment
- Matting-seedbed protection
- Pipe
- Sand
- Seed
- Soil conditioners
- Stolons
- Trees and shrubs
- Tree care service
- GOLF COURSE ARCHITECTS
- Stone Pickers

PRO SHOP

APPAREL AND ACCESSORIES
- Blouses
- Caps and hats
- Golf shoes (men's)
- Golf shoes (women's)
- Rain jackets
- Rubber spiked overshoes
- Shirts
- Shorts (ladies' and men's)
- Skirts
- Socks
- Sport jackets
- Sunglasses
- Sweaters
- Trophys
- Windbreakers

GOLF EQUIPMENT AND ACCESSORIES
- Bags
- Bag carts
- Bag tags
- Balls (regular)
- Bath slippers (paper)
- Clubhead covers
- Clubs
- Golf gloves
- Golf practice devices
- Grips
- Grip slip preventative
- Locks for golf bags

FIXTURES AND EQUIPMENT
- Bag storage racks
- Ball washer detergent
- Club cleaners and polishers
- Club repair supplies
- Floor covering (spike resistant)
- Handicap racks
- Handicap cards

RANGE SUPPLIES AND EQUIPMENT
- Balls (range)
- Ball dispensers (coin)
- Ball strippers
- Ball washers (range)
- Ball washers (counter & dispenser)
- Clubs (range)
- Mechanical range ball retrievers
- Miniature course obstacles
- Miniature putting lane material
- Practice driving nets
- Range mats

GOLF CARS

CARS, ACCESSORIES
- Batteries
- Battery chargers
- Golf cars, new
- Golf cars, reconditioned
- Tires

CLUBHOUSE

FOOD, LIQUOR AND SERVICE EQUIPMENT
- Soft drinks, mixers
- Beer and ale
- Liquor
- Wines
- Prepared meats and poultry
- Prepared fish and seafood
- Fats and cooking oils
- Cooking equipment (mixers, slicers, juicers, sharpeners, scales, carts, table tops, peelers)
- Sanitation and maintenance equipment (dishwashers, disposals, steam cleaners and floor maintenance equipment)
- Holding equipment—hot and cold—(refrigeration, freezers, cold plates, steam tables, beverage coolers, ice machines)
- Supplies (china, glass, plastic, paper, pots and pans, cutlery, tools, flatware, locker-room)
- Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)
- Locks for lockers (combination—built-in-key-type padlocks)

Buyers’ Service

For information on products listed, check appropriate box. Mail page to:
GOLFDOM—235 E. 45th St., New York, N.Y. 10017

Is your golf course:
- Private
- Semi-private
- Municipal (city, state or county owned)
- Resort
- Public
- School
- Company owned
- Par 3
- Military
- Pitch & Putt
- Driving Range

Size of course:
- 9 holes
- 18 holes
- 27 holes
- 36+ holes

Turfed acreage of golf course and club grounds regularly maintained: ______ acres.

Send information on products checked to:

Name
Title
Club
Address
City State Zip

IMPORTANT—SEE REVERSE SIDE FOR MANAGEMENT SUBSCRIPTION FORM
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### GOLFDOM OFFICIALS AND MANAGEMENT MAILING FORM

**IMPORTANT:** Your cooperation with the information below will bring GOLFDOM to those responsible for your club's successful operation... and keep them up-to-date on the latest and most practical ideas on Administration, Management, Maintenance and Services. Complete and mail this post-free card—TODAY—to GOLFDOM CIRCULATION DEPT., 235 East 45 Street, New York, N.Y. 10017. We'll see that those who qualify receive GOLFDOM monthly, without cost.

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Is your course new?  Yes [ ] No [x]

Size of Course:  [ ] 9 holes  [x] 18 holes  [ ] 27 holes  [ ] 36+ holes

Is your Golf Course:  [ ] Private  [ ] Semi-private  [ ] Municipal (city, state or county owned)  [ ] Public  [ ] Par 3  [ ] Military  [ ] School  [ ] Company owned  [ ] Resort  [ ] Interclub  [ ] Club

Facilities at Course:  [ ] Bar  [ ] Restaurant  [ ] Hotel  [ ] Pool  [ ] Tennis Courts  [ ] Pro Shop  [ ] Grill  [ ] Pro Shop  [ ] Pro Shop

If Private Club check No. of members. If semi-private or Public indicate No. of players per week:

[ ] 100 or less  [ ] 100-200  [ ] 200-300  [ ] 300-400  [ ] 500-1000  [ ] Over 1000

Your Signature  Date
Gone is the golf widow. Today, she's on the greens . . . swinging away.

To help her game, David Crystal has designed an elegantly-practical line of golf fashions for her.

Contact your Ernie Sabayrac salesman or Don Drotman, in our New York office. They can give you all the information you may require.


David Crystal, Inc.
498 Seventh Avenue, New York, N.Y. 10018
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