Country Club Shower Head Has Sensitive Adjustment

The "Country Club" shower head, distributed by Bel-Aire Sales Corp., 1109 W. 7th st., Los Angeles 17, Calif., features a “dial-your-spray” adjustment that quickly gives a needle fine to coarse rinse spray. The chromium plated, 24-carat gold spray attachment is guaranteed not to clog. It screws on to the shower fixture and is said to fit any pipe. Packaged in a gold-wrapped box, the Country Club is said to make an excellent gift.

Trade Briefs

Wilson Sporting Good Co.'s 1964 Professional Golf Catalog has been shipped to golf professionals. The company just celebrated its 50th anniversary in the sporting goods industry . . . Charles A. Eaton Co., manufacturers of Etonic golf shoes, has moved into the firm's new factory in Richmond, Me. Home offices and shipping department will remain in Brockton, Mass. . . . Bristol Pro-Golf, Inc., Melrose Park, Ill., is constructing a central manufacturing and warehouse plant which will double its present space. The West Coast will still be served through the Los Angeles, Calif., warehouse, and the East Coast warehouse will remain in Whiteside, L.L., N.Y.

Walter Hagen Golf recently announced the availability of its 1964 catalog . . . According to Victor Comptometer now accounts for 17 per cent of all golf balls sold in the U.S. Brands include Worthington, Les Strokes, PGA, Tommy Armour, and Lady Diana, plus many private labels. The golf division is Victor's fastest growing department with the current sales of $5,500,000 expected to reach $10 million by 1965.

Kent Sales & Manufacturing Co., Inc., Kent, Ohio, has announced the development of the Kent Shag Tube. The 38-inch, styrene plastic tube picks up as many as 23 balls and stores them for practice . . . Tri-State Lawn & Golf Supply, Inc., Cincinnati, O., has been named distributor for Jacobsen Manufacturing Co. . . . It covers 19 counties in Ohio, Ky. and Ind., according to Mark Davis, manager of the Tri-State firm.

J. A. Williams Co., Pittsburgh, has set up a Toro Turf division, according to Frank H. Allen, sales manager . . . Its three sales engineers, David DelVecchio, Joseph C. Grant and Harry T. McCague, serve Western Pa. and West Virginia for Toro . . . Toro Manufacturing Co., Minneapolis, is building a plant in Riverside, Calif. for its subsidiary, Moist O'Matic, Inc., which will be completed next month . . . It will provide 31,000 sq. ft. of floor space and is located at 5825 Jasmine st.
Personnel News

Certain-teed Products Corporation has named Joseph De Luca Quality Control Engineer of its Pipe division. He replaces William A. Hild, Jr., who has been promoted to manager of quality control . . . Recent additions to the PGA Golf Equipment Co. staff are Robert Bonamy, appointed sales manager, Robert J. Berns, named advertising manager, Jack Schnaedter, the new sales administrator, Al Armstrong, in charge of all iron club manufacturing, and Carl DeVries, supervisor of wood club manufacturing . . . Jacobsen Manufacturing Co. of Racine, Wisc., announced the appointments of Stephen V. Moffett, James N. Kee, and Robert A. Vaccarelli. Moffett, formerly assistant commercial products manager, has been named sales engineer. Kee is assistant commercial product manager after being an assistant in public relations. Vaccarelli joins the company as an assistant public relations manager.

General Battery & Ceramic Corp., Reading,
Pier 39
The Embarcadero • San Francisco • Landscape Architect • Site Planner
Sutter 1-2997

Robert Muir Graves
Golf Course Architect

William James Spear
Golf Course Architect

Alexander G. McKay
Golf Course Architect

Horace W. Smith
Golf Course Architect

Golf Course Irrigation Engineers & Installers

January, 1964

WILLIAM JAMES SPEAR
Golf Course Architect
1309 W. Main Street
St. Charles, Illinois

Alexander G. McKay
Golf Course Architect
Complete Planning at Site
Design and Construction
Phone 586-5467
P.O. Box 1341
Morristown, Tenn

Horace W. Smith
Golf Course Architect
Quality Construction
Phone: 584-6101
2 miles from Norristown, Pa.

Trans-American Widens Service

Trans-American Van Service, 7540 S. Western Ave., Chicago, Ill., has received permission from the ICC to transport golf cars between all points in the continental U.S. According to a company spokesman, this will enable the golf car industry to ship from 20 to 30 cars per load throughout the U.S. without costly crating and packing.
Classified Ads

Rates: Minimum insertion $5.00 for 20 words; additional words 25¢ each; in boldface type 30¢ per word; all capitals, per word, 35¢. All classified ads payable on placement of order; no commission or discount allowed. No classified advertising offering new merchandise or equipment will be accepted. NO CLASSIFIED ADS ACCEPTED AFTER THE 22nd of MONTH PRECEDING DATE OF ISSUE. UNDER NO CIRCUMSTANCES ARE WE PERMITTED TO DIVULGE THE NAME AND ADDRESS OF THOSE PLACING THE BLIND ADVERTISEMENTS. Response to all box number ads should be addressed to the box number, mail to GOLFDOM, 407 S. Dearborn, Chicago 60605. Replies are promptly forwarded to advertisers.

JOBS WANTED


Pro or Pro-Greenkeeper — 42, married, 2 children, good credit, best references, 18 years experience. West or Midwest preferred. Address Ad 102 c/o Golfdom

Greenkeeper — 10 years experience in course construction and maintenance. Presently employed, desire new location in West. 27 years old, married. Excellent references on request. Address Ad 103 c/o Golfdom

OHIO AGENT DESIRES ADDITIONAL LINE. ADDRESS AD 104 c/o GOLFDOM

Experienced Golf Course Superintendent desires position with club that desires the best in golf course maintenance. Address Ad 105 c/o Golfdom

PRO JOB WANTED — EXPERIENCED, RELIABLE, SOBER, 34 YEARS OLD. PREFER THE EAST. AVAILABLE IMMEDIATELY. ADDRESS AD 106 c/o GOLFDOM

WORKING GREENS SUPERINTENDENT DESIRES CHANGE. 14 YEARS GCSAA MEMBER. NATIONWIDE EXPERIENCE CONSTRUCTION, MAINTENANCE, REMODELING, MECHANICS, IRRIGATION. AT REFERENCES GO ANYWHERE. ADDRESS AD 112 c/o GOLFDOM

GREENKEEPER — 30 yrs. maintenance and construction experience in Chicago district, 32 years old. Excellent references. Address Ad 114 c/o Golfdom

Pro-Greenkeeper or Greenkeeper desires change for 1964 season. Available at once. PGA Member. Top references. Address Ad 120 c/o Golfdom

Supt. available. Top recommendations in construction and maintenance. Specialist in Northern and Southern soils and grasses. Complete knowledge of all irrigation systems, fertilizers, fungicides and equipment. Capable organizer. Dedicated service to members. GCSAA member. Address Ad 122 c/o Golfdom

Well qualified Club Manager desires Manager position with City or Country Club. Now employed as Catering Manager by large Midwestern State. Will relocate anywhere. Will answer all inquiries. Address ad 123 c/o Golfdom

Young PGA Member with 8 years experience desires position for 1964 season — Fine instructor — Married — Best references — Some greenkeeping — Would consider combination job. Address Ad 124 c/o Golfdom

Married Man with extensive golf and selling experience interested in selling to golf shops in Midwest. Address Ad 125 c/o Golfdom

Greens Supt. 27 years experience in all phases of course maintenance and construction. Qualified, Available. References. Address Ad 126 c/o Golfdom

Assistant pro job wanted. Age 27, married, college education, experienced, good player. Will answer all inquiries. Prefer Eastern States but will relocate. Address Ad 127 c/o Golfdom

Management or Otherwise — 16 years experience in all phases of golf management, inside and outside. Would also be interested in distributorship, sales work or investing as working partner. 43 years of age, married and presently employed. Address Ad 128 c/o Golfdom

Golf Course Superintendent desires change. Class A GCSAA member. Twenty years experience northern grasses. Honest, Sober, Reliable. Forty seven years old. Address Ad 129 c/o Golfdom


Manager or Pro-Manager — experienced in all phases of Country Club operations — Bar, Dining Room, Pool, Golf Course. Ability to plan special club parties, etc. References. Address Ad 133 c/o Golfdom

PRO-MANAGER or PRO-GREENKEEPER position wanted. Capable of fully operating good small club. Wife, experienced cook, can assist with all phases clubhouse management. Personable couple in thirties with good character and appearance — references. Address Ad 136 c/o Golfdom

TO JUST GAIN A JOB FOR THE WINTER IS NOT MY DESIRE. I want to acquire an employer who wants a good man Winter, Spring, Summer and Fall. Class A PGA. College degree Business Adm. Best references among officials two PGA Sections. Versatile, heavy in capabilities to effect new ideas. Living always within means. Try me. Wire, Write, Call Joe Moriarty, 309 24th St., Alexandria, La. HI 33749.

Class A PGA pro, 20 yrs. experience desires change to midwest or southern club. Excellent record of instruction results, activity promotion and alert pro shop service management. Will gladly submit all information desired. Address Ad 137 c/o Golfdom

JOBS OPEN

Commission salesman wanted for North and South Carolina. Many exclusive golf items offered. Address Ad 107 c/o Golfdom

ASSISTANT WANTED — FINE NORTHERN OHIO CLUB — ALL PHASES OF ASSISTANT WORK. MUST BE SINGLE, CHEERFUL, ENERGETIC AND WILLING TO WORK LONG HOURS. ADDRESS AD 108 c/o GOLFDOM

WANTED: Pro-Greenkeeper. Please state qualifications and salary expected for 6 to 7 months season. Contact Dr. John M. Mohr, Law & Finance Building, Corry, Pennsylvania, for interview.

Manager, large, progressive and successful range-carpet golf-baseball range operation at Myrtle Beach, S.C., 9 months season. $75 per week, lessons, and shop sales. Also furnished, house trailer on grounds suitable for couple, all utilities. Seeking honest, reliable and industrious man who will work shift and do share of physical work as well as manage. Would welcome retired serviceman or any responsible person willing to work. Extensive golf experience unnecessary. Or, assistant for nightshift. Days free for golf, Salary, lessons, quarters. James Bryan, 510 Valley Road, Charlottesville, Va.


GREENS SUPERINTENDENT with Northeast experience for Long Island Private 18 Hole Golf Course. Must be able to maintain course and grounds in excellent condition. Knowledge of course construction and maintenance of equipment essential. Must be industrious, sober, capable and reliable. Reply stating full qualifications and experience to Ad 109 c/o Golfdom


Assistant Pro wanted at active Midwestern Country Club — April 1 to November 1. Only single men need apply. Address Ad 116 c/o Golfdom

Wanted — Superintendent. Must be qualified in all phases of maintenance. Second nine nearing completion. Located in Southern Illinois; salary open. Address Ad 117 c/o Golfdom

Full Partner wanted — have driving range and miniature with land to build 18 hole 3 par — beautiful location — fast growing community in Southwestern Michigan. Address Ad 118 c/o Golfdom

Experienced manager for club in process of organization. Good salary plus incentives. Housing if wanted. Chicago suburb. Replies held in confidence. Write fully. Address Ad 131 c/o Golfdom

Wanted — Pro for 3-year old, 18 hole, semi-private course in Eastern Ohio. Will consider semi-retired man. State qualifications and income required. Address Ad 132 c/o Golfdom

Greenkeeper with pro shop experience wanted for nine hole course with grass greens. Operates from May 1 to October 31. House available. Contact Bill Dorney, 416 Adams, Monte Vista, Colorado

Wanted — Golf Course Superintendent — experienced in all golf court operations and maintenance. Prefer a man familiar with the problems of growing good turf in areas peculiar to St. Louis. Please write Robert E. Davis, Vice President, Normandie Golf Club, 7605 St. Charles Road, St. Louis 33, Missouri. Give age, qualifications, jobs, educational background and references. Salary: $6,000.00 to $9,500.00.

Golf Course Superintendent wanted for very active golf course in Midwest area. Must be a good administrator and well qualified in all departments. Fine equipment to work with. Home available on premises. Excellent opportunity for right party. State all particulars in first letter. All replies will be kept strictly confidential. Address Ad 134 c/o Golfdom

Wanted: One of the nation's top ten country clubs with championship course is in need of Head Caddy Master. Excellent remuneration and board and room provided. Seven-month season, age requirements between thirty and fifty years. Only the most qualified will be considered. Address Ad 153 c/o Golfdom

MISCELLANEOUS

BUSINESS, FIXTURES AND EQUIP ONLY. (AS-SUME LEASE ON GROUND) MINIATURE COURSE — AND DRIVING RANGE, CENTRAL ILLINOIS. ADDRESS 110 c/o GOLFDOM

DRIVING RANGE EQUIPMENT. Complete inventory of mats, queen tees, brushes, baskets, etc. to operate 20 pad driving range. All in new condition. Total cost new $4,500.00. Will sell for $2,000.00. Also complete WIDE LIGHT flood lite installation. Cost $6,300.00. Will sell for $2,000.00. W. Clayton Lemon, 3394 Fleming Ave., N.W., Roanoke, Virginia. Phone EMpire 6-0353 or EMpire 6-2042

WANTED John Bean, 150-Gallon Spray, complete, on wheels, and 3-Gang Toro Mowers, Steel Wheels. Specify condition. Address Ad 111 c/o Golfdom

WANTED TO BUY — GOLF COURSE OR RANGE AND PAR 3 WILL BUY OUTRIGHT, WITH TERMS OR SHARE WITH ACTIVE PARTNER. PGA PROFESSIONAL, FINANCIALLY CAPABLE. ONLY DEALS WITH POTENTIAL CONSIDERED. BOX 12531, LAKE PARK, FLORIDA

SURPLUS SALE GOLF COURSE SUPPLIES

Up to 50% discount on many items for tees, greens, traps, mowers and other repair parts. Several used but good hand greens mowers, can be powered. Postcard brings detailed reply. S.E.S., Box 2, Wayne, New Jersey

CASH FOR BALLS

Old Golf Balls—from Ponds, Golf Courses, etc. Cuts and bumps $ .36 per doz.
Off Brands and slightly nicked .... 1.56 per doz.
Round and perfect $1.25 brands for reprocessing 2.40 per doz.
At prices above — shipper prepa ys freight. Send for shipping tags and instructions.

Golf Driving Range culls not wanted.

CLARION GOLF BALL CO., INC.
120 South Main Street, Clarion, Iowa

For Sale: Used Golf Ball Recap Mach., 2 — 6 Cavity Molds Thermo Control; 2 — 6 Cavity Cap Molds; 2 Presses Thermo Control; 1 Winding Mach. Automatic; 1 Automatic Trimmer; Name Engraver. Best offer. Address Ad 115 c/o Golfdom

Par 3 Golf Course, nine fine holes, including 2 water hazards. Also modern 18 hole miniature golf course. Both lighted for night play, Modern clubhouse with furnishings. Driving net for instruction. Room for expansion. Other interests for sale. Asking price $35,000. Located adjacent to two large motels. Address Ad 119 c/o Golfdom

GOLF PROFESSIONALS — FAMOUS GRAPH CHECK SEQUENCE CAMERAS AVAILABLE FOR WEEKLY LEASE. SPORT PHOTO DIVISION, P.O. BOX 1116, WICHITA, KANSAS.

January, 1964

125
MANUFACTURER'S REPRESENTATIVES WANTED

- 'Crookshank' custom-crafted British golf clubs.
- Stocked in U.S.A. Three-week delivery on specials.
- First major design change since the steel shaft.
- World-wide patent coverage.
- Pro only policy.

Contact: Anglo Burton Corporation, Box 242, Middlefield, Ohio.

FOR SALE — LPGA APPROVED 18-HOLE COUNTRY CLUB. Bids invited on 6300-yard, 18-hole, par 72 Sunnyside Country Club, Waterloo, Iowa. Club planning new location. Sunnyside held LPGA women's Open last 6 years. Excellent private fee opportunity. No private fees courses in area. 47,325 rounds played yearly on 2 municipal courses. Metropolitan area 127,200, including 5,000-student State College. 2 bars, 2 lunch rooms, large dining room, ballroom, modern kitchen, china and linen service, 2 swimming pools with complete filtration. Liquor license available. For bid specifications, contact Jack Swinehart, vice president, Sunnyside CC, Waterloo, Iowa. Phone 293-3501 (Area Code 319).

GOLF BALL MFR. wanted. Will purchase small mfr. located in EAST. Address Ad 121 c/o Golfdom

For Sale — 8 Victor, Model 3200 Electric Golf Carts, with bucket seats and push button switches and automatic chargers. Used only one season. Good condition. $450.00 each. Contact Appliance Buyers Credit Corp., 242 Pipestone Street, Benton Harbor, Michigan. Phone 616 — WA 7-3556.

For Sale — 20 Nassau, Model 70 Golf Carts. Used only one season. $450.00 each. St. in Chicago Area. Contact: Appliance Buyers Credit Corp., 242 Pipestone Street, Benton Harbor, Michigan. Phone 616 — WA 7-3556.

Responsible party wishes to buy or lease golf course. Send all particulars first letter. L. D. O'Connell, 743 Vermont, Gary, Indiana.


Things A Supt. Should Know! How Do You Rank Them?

Divot News, publication of the Southern California GCBA, lists in order of importance the things that a supt. should know about course maintenance and golf in general. The list is from a consensus of members — Business knowledge; Fertilizer knowledge; Grasses; Water management; Mechanical knowledge; Personnel management; Knowledge of golf — rules, play, handicap, rating, etc.; Control of insects; Control of weeds; Control of disease.

Wilson Executive Bag Line

Wilson Sporting Goods Co's 1964 line of bags are designed to fit every level of taste and budget. The Executive Sets are said to represent the ultimate in materials, design and craftsmanship. They feature an extra large keystone style stepdown top ring, full length grommeted club dividers and specially molded plastic compound bottom. Carry-Alls and shag bags, of the same luxurious leather, complement the golf bags.

Photogrammetry Buys Graph-Check

Graph-Check, Inc., which developed the sequence camera, widely used by pros in teaching, has been purchased by Photogrammetry, Inc., 12230 Wilkins ave., Rockville, Md., according to Gomer T. McNeil, president. Photogrammetry, which has specialized in photo instrumentation since 1953, designed the Graph-Check camera and has been a prime contractor in its manufacture. The camera is distributed by the Arnold Palmer Co.

Does Thorough Cleaning Job

Parker Sweeper Co., Springfield, O., now markets a vac (PV633ORH Vac 35) with a new hose attachment that is said to solve every cleaning chore. It has a quick-disconnect intake housing for easy installation of a flexible hose. The hose can be used to clean around flower beds and shrubs, inside window wells and in similar areas that are hard to reach. The new machine has the same design, construction features, etc. as other VAC-35 models.

Spalding's Profits Up

For the year ending Oct. 31, A. G. Spalding & Bros., Inc., had net earnings of $2.17 a share for 970,000 shares as compared to 73 cents in 1962. Consolidated net earnings for 1963 were $2,104,684 against $713,378 a year ago. Part of the increase in earnings was reflected by a gain on the sale of Spalding's British properties and a gain on the divestiture of the Rawlings div. and related subsidiaries.
## Golf Course

- Aerifying equip.: Fairway □ green □
- Algae Killer (ponds)
- Architecture: course □ house □
- Ball mark repair tool
- Ball Washers
- Ball Washing Compounds
- Batteries (golf car)
- Benches (tee)
- Bent grass stolons
- Bermudas Stolons
- Brown-patch preventatives
- Color spray for turf
- Compost mixers
- Crabgrass control: Regular □ Pre-emergence □
- Crabgrass control machine
- Custom Stone Picking
- Drinking Fountains
- Fertilizers Solid □ Liquid □
- Flags (greens) □ Flag poles □
- Flag pole reminder signs
- Fungicides
- Golf Cars: Elec □ Gas □
- Golf course furniture
- Hole cutters
- Hose clamps
- Humus
- Hyd. lift haul carts
- Insecticides
- Irrigation consultants
- Landscape Contractor
- Landing-in Machine
- Lighting equip.: Miniature □
- Par-3 □ Regulation Course □
- Pract. green □ Park □
- Miniature Course Const’n
- Min. Course Obstacles
- Min. putting surface (felt)
- Mowers: putting green □ rotary □ tee □
- fairway □ rough □
- hand □
- Mower Grinders
- Peat Moss
- Pipe
- Putting cups
- Seed: fairway □ green □
- Seeding (spray-mulch)
- Seepage stopper (ponds)
- Shelter house: car □ shower □
- Signs (Illuminated & Revolving)
- Signs — yardage, etc.
- Sod cutter
- Soil conditioner
- Soil screeners □ Soil shredders □
- Soil Pasteurizers
- Sprayers: power □ hand □
- Spreaders: seed □ fertilizer □
- topdressing □
- Spikers: greens □ fairway □
- Sprinklers: f’way □ green □
- Stone picker (mechanical)
- Sweepers
- Sweepers-mulchers (turf)
- Swimming pool paint
- Tee Markers
- Tee Shelters
- Thatch removing machine
- Tractors
- Trailers (utility)
- Trees □ Shrubs □
- Trucks (utility)
- Turf consultants
- Water systems, fairway
- Weed chemicals
  — for turf □ for water □

## Pro Shop

- Bags: Canvas □ Leather □
- Bag storage racks
- Bag carts □ electric □
- Bag Tags — Guest Tags
- Balls: Regular □ Range □
- Ball dispenser (coin operated)
- Ball Name-Markers
- Ball Markers — for greens
- Ball retriever
- Ball Stripper (range)
- Ball washer
- Ball washer, counter & dispenser
- Batteries (golf cars)
- Battery chargers
- Caps and hats
- Cash Registers
- Charge books: pro shop □
- green fee □
- Clubs: Woods □ Irons □
- Putters □ Range □
- Club head covers
- Club repair supplies
- Floor covering (spike resistant)
- Gasoline motors (golf car)
- Golf Cars: Elec □ Gas □

- Golf car trailers
- Golf car transmissions
- Golf car protector
- Golf gloves
- Golf grips: Leather □ Comp. □
- Golf Practice Devices
- Golf shoes
- Golf Shoe Brush & Scraper
- Golf Shoe Cleaners — Tee and entrance
- Grip slip preventative
- Handicap Computer (auto)
- Handicap racks □ cards □
- Insect repellent
- Lighting equip. — range
- Mech. Range Ball Retriever
- Name labels, for clubs
- Practice driving nets
- Practice Putting Devices
- Rubber-spiked Overshoes
- Score cards □ Charge checks □
- Score card & pencil Tee Box
- Shoe Deodorizer
- Sportswear: Shirts □ Socks □
- Sport jackets □ Rain jackets □
- Windbreakers □ Slacks □
- Bermuda shorts:
  — Ladies □ Men’s □
- Tee bag racks
- Tee mats
- Teeing device (automatic)
- Trophies

## Club House

- Bath mats
- Bath slippers
- Disinfectants
- Duplicating machines
- Floor coverings
- Folding Table (Banquet)
- Greater pins
- Health baths
- Link Type Mats
- Locker Name Plates
- Lockers
- Locks (combination) for lockers
- Printing
- Runners for aisles
- Rugs
- Towels (golf, disposable)
- Trays (with club emblem)
- Vinyl wall covering

Send information (please fill as completely as possible)

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(see reverse side)

January, 1964
37th Year of Service Experience

... as golf's clearinghouse of information on the most successful operating policies, practices and products for your club.

Each month GOLFDOM presents the latest, most practical ideas on golf club and practice range administration, management, maintenance and service ... for time, labor and money-saving guidance.

Make certain the right men — those with the operating duty-responsibilities — are kept currently informed by reading the magazine of golf business.

Use the form below. We'll see that they get GOLFDOM.

FILL IN BELOW — MAIL THIS PAGE TO
GOLFDOM, 407 SOUTH DEARBORN STREET, CHICAGO 5, ILLINOIS

Club or Course Name ................................................. No. of Holes ........
Mail Address ................................................................... Year Started ........
City ............................................................... Zone........ State ....

PLEASE CHECK, BELOW, TYPE OF COURSE

Private □  Semi-Pvt. (Fee) □  Municipal (city, county or state owned) □
Par 3 □  Military □  School □  Company owned □  Range □

President ........................................................................ Zone ....
Add. ............................................................... City .... State ....

Manager ......................................................................... Zone ....
Add. ............................................................... City .... State ....

Course Superintendent or Greenkeeper ................................ Zone ....
Add. ............................................................... City .... State ....

Professional .................................................................... Zone ....
Add. ............................................................... City .... State ....

USE REVERSE SIDE FOR BUYERS’ SERVICE INFORMATION
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