will open Oct. 1, according to Howard Capps, golf dir. at Desert Inn CC and named to the Stardust post . . . Fairways will be of Bermuda . . . Summer greens will be in Bermuda and converted to rye and Rainser red fescue in other months . . . This will bring number of 18-hole courses to six in southern Nevada . . . Ronnie Polane is new assistant pro at Homestead GC in Hot Springs, Va. . . . He's assisting Nelson Long . . . Marty Raab named head pro at 18-hole course and driving range at Crossroads community center near Lake Hills in Seattle . . . He has been an assistant to John Hoetmer at Sand Point in Seattle for two years and learned his golf under his father who was a pro in Germany.

Article in N. Y. Herald Tribune tells how residential properties are closing in on Forest Hills, Bloomfield, N. J. . . . In early days the club had to build its second 9 on other side of the railroad tracks . . . Emery Thomas has been pro at the club since 1942 . . . May revenue at Palm Springs (Calif.) GC, a muni course, was $3,700 higher in 1961 than 1960, and for the first five-month period the fee income was up $16,000 . . . Northeastern Amateur, sponsored by N. E. Wis. GA, to be played at South Hills in Fond du Lac, July 17-21 . . . There are three divisions: Regular, Senior and Junior . . . One thing that makes the Eastern Amateur, which is being played for the fifth time at Elizabeth Manor G&CC, Portsmouth, Va., Aug. 2-6, so attractive is the numerous social functions arranged for participants and their wives . . . Deane Beman is the defending champion . . . Tom Strange, 1957 winner, is now a teaching pro at The Greenbrier in White Sulphur Springs, W. Va.

A 6,000 sq. ft. pool going in at Mutton Town G&CC, Oyster Bay, L.I. . . . Montgomery County (Md.) dedicated its Falls Road 18-hole public course on June 10 . . . It's located between Rockville and Potomac and cost around $400,-

Raynor Is Dorado Sports Head
Harvey F. Raynor, former PGA tournament dir., has been named dir. of sports for the Dorado Beach Hotel & GC, San Juan, Puerto Rico. He will supervise all sports activity at the 1,500 acre resort estate. Raynor resigned his PGA position in May. The golf staff at Dorado includes Rusty Gilbert, resident pro, Art Jones, staff pro, and Chichi Rodriguez, who represents the resort on the tour. Raynor was with the tournament bureau for nine years and before that served as professional at Modesto (Calif.) GC. He attended the University of Oregon.
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Toronto: 4 King Street (West)

000 . Otis AFB in Mass. building 9-hole
course . . Quail Hollow CC, 18-hole private
course near Charlotte, N. C., opened on June
3 . . 7,100 yard layout was designed by
George Cobb . . Paradise Valley, also in
Charlotte area, to have full length 9 and light-
ed Par 3 . . It will be ready in Sept. . .
Pine Lake CC, in same locality, plans to start
building first 9 of proposed 18 in near future.

Pinehurst expects to have its fifth 18-hole
course completed by this fall . . Whispering
Pines, 18-holes, near Pinehurst, also to be ready
in Oct. . . Elkin (N. C.) CC has first 9 of 18
under construction . . Dunn (N. C.) CC has
second 9 in building stage . . Oak Island Club,
near Southport, N. C., now being built . . Its
18 holes were blueprinted by George Cobb . .
Another course in planning stage in Southport
area is Boiling Springs Lake, which will be tied
in with a real estate project . . . Wildwood GC
in Raleigh has second 9 under construction . .
Gene Hamm, who also has a course going at
Fuquay Springs, drew the design . . Five Par
3s opened or nearing completion in North Caro-
olina in recent months.

Geoffrey Cornish was the architect on several
18-hole courses completed recently in New
England . . . They include Pautipaug CC in
Norwich, Conn., Spring Valley in Sharon, Mass.,
Alpine CC in Cranston, R. I. and Nashawtuc
CC in Concord-Sudbury, Mass. area . . Crystal
Spring GC in Haverhill, another Cornish opus,
is nearing completion of its first 9 with another
one to go . . . Four other Cornish designed cours-
es are in the building stage in New England . .
Wonder who helps him carry the money
to the bank? . . Mt. Vernon (Va.) CC opened
its 9-hole course early in June and Sam Snead
came along a few days later to put on an ex-
hibition.

Hope Meadow CC, new planned 18-hole
course for Simsbury, Conn. area, begins mem-
bership drive . . . Transferable family members-
ships available at $1,000 and non-golfing family
memberships at half that figure . . . Existing
farm buildings at Riverview CC, Milford, Conn.,
being converted to clubhouse . . . 18-hole course
there now being constructed . . . C. B. Boccardi
planning to build 18-hole Prospect (Conn.) CC,
starting this fall . . . Al Zikorus of Bethany de-
signed the course and is going to build it . .
Another course that should be under con-
struction in Sept. is Orchard Hill CC, Middle-
field, Conn. . . . It's being financed through
$1,500 memberships that will be limited to 300
golfing families . . . Blue Rock Par 3, an ela-
borate 18-hole layout tied in with real estate
project, in planning stage in South Yarmouth,
Mass. . . . It will extend to 2,800 yds.

John R. Henry, supt. at Brook Hollow GC,
Dallas, Tex., who has been so busy in recent
months that he is just now catching up with
reading past issues of Golfdom, takes exception
to the interpretation of his speech (read by
Fred Grau) at the international GCSA conven-
tion, held in Toronto, Jan. 29-Feb. 3 . . In it,
Golfdom reported that John referred to "temper-
amental members" and that supts., being so far
from the center of activity at most clubs, "de-
velop a kind of stepson complex." A close
perusal of Henry's speech reveals that he said
"members become beligerent toward us and the
project we are undertaking (such as aerating)
if we don't inform them of what we are going
to do." Reference to the stepson complex
was drawn from this passage: "I have heard
some supts. say, 'I'm not going to be one of
those clubhouse supts. and hob-nob with that
bunch. I don't even know half of them'."

No attempt was made at the convention to take
a word by word account of any speech, and it
must be conceded that Golfdom's articles, cover-
ing the convention, were written from notes in
which some of the interpretations of what was
said were a little too general . At any rate,
we apologize to John.

Robin Dale CC, 9-hole course north of Wal-
dorf, Md., opened . R. Cliff McKinnie is pro . . Sandale &CC, Pomona, N. J., formerly
was Apex CC which was bought as nucleus of
Sandale club and resort subdivision of vacation
and retirement homes on racially integrated
basis . Donbar Development Corp., West-
bury, L. I., N. Y., Michael Teicholz, pres., which
has built several hundred homes on Long Island
for Negroes, is building the Sandale project.

Palisades Interstate Park Commission planning
18 for Bear Mountain-Harriman state
park . Freeport, Tex., now owner of Free-
port GC . Dow Chemical Co. gave city its
half of the investment in the course and club-
house and city paid $75,000 for Freeport
Sulphur Co. half . Fees now are paid .
Course formerly was played free .

Merrywood CC, Smithtown, N. Y., names its
par 3 course the Sarazen course in honor of
Gene who is club's consultant . Gene urged
that the club add a Par 3 to its conventional 18.

Supts. publicity is getting bigger and smarter .
One of many bright examples is Brownsville
(Pa.) Telegraph story on Wilford J. Isiming-
ger, supt., Green County CC, Waynesburg, Pa.,
and his asst. Fred Tharp "representing the club
at the May meeting of the Allegheny GC SA, at
the Alcoma CC." The newspaper item told
of the soil demonstration by Dr. James E. Eakin
of Penn State and other program subjects at the
meeting attended by 60 members and guests of
"30 leading clubs in western Pennsylvania and
northern West Va." This ties together pub-
licity for the clubs and supts. . . Supts. should
ask local newspapermen how to get this sort
of publicity which newspapers want to get be-
cause it interests the public.

Construction begins on Rolling Hills CC 18
at Wilton, Conn. . . . C. B. Carlson & Sons,
New Fairfield, Conn., are contractors . Al
H. Tull is architect . Maryland-National
Capital Park and Planning Commission buys 9-
hole course at Hillcrest Heights, Md. for
$175,000 . . . The commission already operates
a 9-hole course in Montgomery County, Md.

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Amputee Tourney in Spokane

The 13th annual National Amputee Golf Assn. tournament will be played Aug. 10-12 at Manito CC in Spokane, Wash. The Manito course measures 6,400 yds. and par is 36-36-72. The 1944 PGA Championship and 1942 Western Amateur were played here. There are nine courses in the vicinity of Spokane which has a population of 180,000. The city operates three muny courses.
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Grav’s Answers
(Continued from page 44)
ing. If the soil is weedy the greens will be weedy. A good spt. could give you clean greens by building a supply of sterilized top-dressing.

Sandy loam is highly desirable for drainage and aeration and to reduce compaction. A clay soil quickly becomes sealed against infiltration of water and nutrients.

Soil and grass benefit from periodic cultivation. New fresh growth always is more disease resistant than old plants. Machines that remove thatch at the same time they cultivate and aerate very effectively stimulate new fresh growth in the places where the old plants had been. Topdressing fills in all the small depressions, makes the putting surface smoother and helps the grass to heal more quickly.

The statement, “... a test ... revealed that the pH is too high,” cannot be accepted at face value. The actual pH figure should be stated. Many excellent bent greens are in play, growing on soils of pH 8.0 to 8.5. Adequate nutrition with non salt-forming fertilizers will help you grow good grass with soil of high alkalinity.

Arizona CMAA Aids Turf Research

In the last two years the Arizona Club Managers Assn. has turned over $4,500 to the Experimental Station of the University of Arizona for turfgrass research. Funds have come from the Arizona chapter’s treasury as well as from clubs which have made contributions at the urging of the CMAA. At the Station, researchers are experimenting with 80 varieties of grass grown in various soils and under different weather conditions in an effort to supplement Bermuda that does not hold up throughout the entire year.

Women’s Western Amateur

The 61st consecutive amateur tournament of the Women’s Western GA will be played July 31-Aug. 5 at the Annandale GC, Pasadena, Calif. The entry deadline is July 24. The field will be limited to 128 players.

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Philippine Golf Boom

(Continued from page 40)

The second 36 holes, La Mesa Fairways, is three miles up the road. Much of the course lies off the huge Novaliones Reservoir, from which water will be tapped in large amounts to help keep the Bermuda green and growing. La Mesa will not be quite as elaborate as its Blara counterpart.

Both parcels of land were leased from the Philippine government for 40 years, with a renewable option for the same length of time. Land rental is not a major cost, but ISDC will have its hands full in raising the 3,000,000 pesos ($1 1/2 million) committed to finishing its elaborate planning.

Santana, himself, is course designer and construction chief. The clubhouse designer is a woman, Mrs. Josefina Sabon Harris. Mrs. Harris seems to have some extraordinary ideas about exterior luxury, but comes up somewhat short on the utilitarian and functional dimensions needed by most American standards. The professional at Capitol Hills will be 28 year old Augustin Coscolluela, a former P. I. amateur champion, whose last appearance in the U. S. was as a participant in last summer's World Amateur held at the Merion Golf Club in Ardmore, Pa.

Membership price to the 1000 subscribers is 3,000 pesos. Capitol Hills offers a plan that calls for 20 per cent down with the balance of 150 pesos per month if financing is needed. Monthly dues are pegged at 15 pesos.

Philadelphia's Aronomink to be Site of 1962 PGA Championship

The 1962 PGA Championship will be played at Aronomink CC, near Philadelphia. It is scheduled for July 19-22. This will be the second time in four years that the Championship has been played in the Philadelphia area. In 1958 it was staged at Llanerch CC with Dow Finsterwald winning the laurels.

The 1962 Championship originally was scheduled to be played at Brentwood CC in Los Angeles. However, it was cancelled out when the PGA executive committee became embroiled with the California at-

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Girl's Junior Deadline

Entry applications for the USGA's Girls Junior Championship must reach the USGA office no later than July 28. The tournament will be played Aug. 14-18 at Broadmoor GC in Seattle. Carol Sorenson, Janesville, Wis., the 1960 champion, will not defend her title because of age restric-
tions.
Behind Scenes Maneuvering Causes Much Dissension

(Continued from page 30)

club officials, figured on what it would cost to install an irrigation system on the proposed course.

Fraser says that the figure he gave for building the Par 3, including the watering system, was, if anything, on the conservative side. But officials of the club were aghast when he told them what the total cost would be. They had the impression that the short course could be put in for about half the price he quoted. Leo’s wry conclusion: “It’s surprising how unrealistic some club officials are when the subject of costs is brought up. I’ve run into that on more than one occasion.” At any rate, the course never was built.

Advice Not Taken

On another occasion, Fraser was visited by the green committee of a club. The group wanted him to look at their course and recommend changes. It was relatively short compared with some layouts.

He looked over the property and told the committee that it has one of the finest courses he ever had seen for an average membership. He recommended no changes.

Fraser says his advice was not taken. The club decided to change two holes. They were made more difficult, but were not nearly as interesting as they had been. They worked a real hardship on the average players who supported the club — at an added cost of $15,000.

Tough on Average Player

There is a tendency on the part of quite a few clubs to change their courses in an effort to imitate the so-called championship setups. But Fraser does not usually advise such a drastic step because it works a hardship on the average player.

“I do advise occasionally,” he says, “that extra tees be installed for championship play but that they be used only as such.”

Fraser and Will not only act as consultants to golf and country clubs but design courses. Will is working now on a new 18-hole layout at Millersburg, Pa., and Fraser on a Par 3 course in Absecon, N. J. Fraser also is designing an 18-hole course for a utility company.

The first part of this article appeared in JUNE GOLFDOM, page 25.
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Make Them Think of You

(Continued from page 34)

tion that this is the place to cultivate customers. "I can truthfully say," Hamrich observes, "that I have sold a good deal more on the outside than I have on the inside." His teaching activity includes numerous clinics and free group sessions for kids, 10 and under (in May), 11 to 15-year olds (12 hours in both June and July) and regular group lessons for women early in the season. Out of these come a summer that is heavily scheduled with paid lesson giving. Bob's fee for six one-half hour lessons is $23, with this charge including range balls.

Member's Endorsement Important

Asked whether a pro is in position to advertise to any great extent inside or outside the shop, or push sales in what might amount to a pressure play, Hamrich has this to say: "I never have been too strong on subjecting members to pressure selling because of the limitations imposed on the pro. I feel that your energies have to be directed toward winning as many friends as you can among the membership. Time and again, I have seen how the members have helped to make a success of my pro operation. There is nothing in this business that carries the strong recommendation that a member's endorsement does."

Hamrich, incidentally, has a note of commendation for the club mgr. at Champaign, John Chalet. "You would think," says Bob, with a grin, "that John had a stockholder's interest in our place of business. He never misses a chance to put in a plug for us. Coming as it does from the front office, I'm sure that it carries a lot of weight with our players."

It's thus apparent that Bob Hamrich has strong forces working for him from both sides of the fence at Champaign CC. That is a pretty good indication of how thoroughly he has everyone believing that he is Mr. Golf.

USGA Green Section Fees

Annual fees for the visiting service of the USGA green section are: Less than 18 holes, $100; 18 to 27 holes, $125; 36 holes, $150; per regulation course in addition to 36 holes, $40 extra. Fees include traveling expenses of the visiting agronomist for one regularly scheduled visit and one other visit if requested.