Dunlop Sporting Goods
Sales Up 81 Per Cent

First quarter net sales for the Sporting Goods div. of the Dunlop Tire and Rubber Co. show an increase of 81 per cent over 1958 first quarter figures, Vincent Richards, Sales vp, has announced. This represented the best quarter in Dunlop Sporting Goods div's history, a 41 per cent increase over the best previous period.

Richards credited two major factors for the increases. Besides manufacturing golf and tennis balls, Dunlop is now marketing a complete line of golf merchandise including clubs, bags, shoes, gloves and other accessories. Sales of the Dunlop Maxfli golf balls show an increase of 25 per cent over 1958 first quarter figures. Anticipating a boom in golf some time ago, the Buffalo plant, Richards said, increased output of Maxflis 30 per cent over '58.

Whirlwind Helps in Mechanical Control of Crabgrass

J. R. Watson, Jr., Toro Mfg. Corp. agronomist, reporting on field tests on the 1959 Whirlwind “wind tunnel” power rotary, points out that the vacuuming action of the mower will pick up and bag seed from the current crabgrass crop and pick up some of the seeds lying loose on the ground. Crabgrass runners that hug the ground also will, in some cases, be removed by the vacuuming action. The Whirlwind, Watson continues, will not eliminate crab but will help prevent its spreading.

Mark-A-Ball Can Carry Ad, Club Messages

Mark-A-Ball, devised by Charles Sullivan, Ashland, Ore., pro, is one of the latest golf gadgets to make an appearance. Made of plastic it has a small peg that prevents it from being dislodged when pressed into turf. It has caught on in a big way in the Northwest and Canada and soon may get nationwide distribution through Ted Longworth, PO Box 5844, Portland 22, Ore. About the size of a dime, Mark-A-Ball can carry ad messages for all types of business firms or it can be used by clubs in putting across turf or course education programs.

GOLF BALLS

High Comp. Tournament .......... 85¢
Medium comp. Power Flite ....... 75¢
Tough ball, Supreme, Mercury ... 60¢
Stamped with name of Pro or Manufacturer
We make a tough covered range ball. All balls completely re-wound. Vulcanized covers.

CALIFORNIA GOLF BALL CO.
19310 El Rivino Rd.
Bloomington, Calif.
R. A. DUMAS COMPANY, INC.
WAREHOUSE POINT, CONNECTICUT
Golf Course
IRRIGATION ENGINEERING
Design, Supervision and Consultants
Distributors of:
Johns-Manville Transite
Buckner Valves and Sprinklers
Ames Portable Aluminum Pipe
Midland, Myers & Marlow Pumps
Aqua-Dial Automatic Systems
NATIONAL 3-3529, 3-0368

Penhurst Development Co.
Incorporated
Golf Course Design
and Construction
35 Years Experience
James G. Harrison
Architect
Fred Garbin
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Agronomist
Gen'l. Supt.
266 Harrison Road • Turtle Creek, Penna
Phone: VALley 3-3444

Plug Osborne to Manage
New Wilson Atlanta Office

Wilson Sporting Goods Co. is opening a new
sales and distribution office in Atlanta, Ga., Aug.
1. Now under construction, it is located at 1259
Techwood dr., N.W. It is expected about 25
persons will be employed at the new location.
Manager of the sales center will be L. G. (Plug)
Osborne of Wilson's home office in River Grove,
Ill. His assistant will be Ed Joiner, Nashville
sales rep for Wilson, who will also become At-
lanta sales director. With the addition of
the Atlanta office, Wilson will have 33 key locations
throughout the U. S., according to William P.
Holmes, pres.

Tote-N-Hang Bag
Convenient For Golfers

Tote-N-Hang bag, made by Tote-N-Hang, Box
528, High Point, N. C., is a luggage item that
will carry golfer's shoes, sweater, shirts, other
items of clothing, golf balls, etc., in neatly ar-
ranged compartments so the whole bag can be
easily carried. It is unclasped and hung inside
a lock. Tote-N-Hang Bag is of waterproof canvas
in attractive red and blue Scotch plaid.

Buyers' Service • P. 107

Monroe Folding Banquet Tables
Direct Prices and Discounts to
Golf Clubs, Lodges, Parks,
Hotels, Churches and All Organizations
Manufactured By
THE MONROE COMPANY
12 CHURCH STREET COLFAX, IOWA

Shawnee Inn
Shawnee on Delaware
Box 10, Pennsylvania
Championship 18 hole course, deli-
cious food and excellent accommo-
dations at "Summer Golf Capitol
of the East." Harry Obitz, pro-
fessional. Make reservations
now. Phone Strouds-
burg 140.
PGA Makes 10-Year Agreement with National Distributors

The PGA Foundation for Education-Service has made a 10-year agreement with National PGA Distributors, Inc. on merchandise bearing the PGA label. Under it, the Distributors will handle the PGA merchandising program. NPGAD is a wholly-owned subsidiary of the Comptometer Corp., with which Burke Golf Equipment Corp., Newark, N.J., recently merged. William D. Schaffner is pres. of National PGA Distributors, Jack A. Schram is vp, and W. C. Cochran, secy.-treas.

Big Scale Mechanical Edger

According to KD Mfg. Co., Shaffer and Border sts., Cleburne, Tex., the Kurb Dresser, a mechanical edger that can be pulled by a tractor, is making a big hit with park maintenance depts. in cities throughout the country. The Dresser automatically locates the curb edge and holds a straight course even when the tractor path deviates by as much as 16 ins.

April sales of Toro Mfg. Corp., Minneapolis, hit an all-time high for one month. Shipments totalled $3,850,000, topping by nearly $200,000 the sales of the previous month, also a record breaker.

Cooper Champion Is Lightweight Greensmower

The 21-in. Cooper Champion greensmower, made by Cooper Mfg. Co., Marshalltown, Ia., has an 11-blade cutting reel and is powered by a B & S 3 hp, 4-cycle engine. It is equipped with recoil starter, fingertip controls and low tone muffler. A close-coupled catcher is available with the Champion along with transport wheels. The weight of the mower, including catcher, is only 160 lbs.

New England branch office and warehouse of The MacGregor Co. has been moved to 176 Oak st., Newton Upper Falls, Mass., from 24 Lincoln st., Boston. The new location has a large, modern sales room and excellent parking facilities.
Frainey on Spalding Staff

Latest addition to the Spalding golf consultant staff is Bob Frainey, former Wisconsin University golfer and basketball squad member. He is now assisting Spencer Murphy at Glen Oaks CC, Great Neck, L. I. Frainey's father, Tom, was a Spalding pro salesman for 35 years. Young Frainey was at Westmoreland CC in the Chicago Dist. for four years before going to Great Neck. He has won runnerup honors in the Illinois PGA tournament and played the tour during the past winter.

Woodsnest Cover Available in Wider Color Range

Woodsnest, the new cover for woods, made by Sit-N-Rest Golf Bag Co., 2400-C.W. Clybourn st., Milwaukee 3, Wis., comes in a wider and more attractive range of color combinations of red, green, black and tan than ever before. An added feature is a new and simpler way of adjusting Woodsnest to the length of clubs. The cover nests clubs in softly lined pockets, making individual covers unnecessary and keeping clubs and their numbers in view at all times for instant selection. Woodsnest is made of long lasting vinyl leatherette.

Buyers' Service • P. 107

G G Golfcar Covers

18-Holes on Less Than Gallon

The GG Golfcar, made by Gross-Given Mfg. Co., 301 Chestnut st., St. Paul, Minn., is gasoline powered and according to the manufacturer, covers an 18-hole course on less than one gal. of gas. It has an automatic torque converter with no shifting, with extra power at the drive wheels being automatically provided for hill climbing. Clutch transmission is trouble-free, according to the manufacturer. The car is power and brake controlled with one foot pedal and one level controls forward, neutral and reverse with self-starter on the key. The car is sold through distributors on a lease arrangement, split rental basis or for cash on a deferred basis. Inquiries should be sent to the St. Paul address.
**Pro-Pel Action Shafts on All MacGregor Clubs**

Pro-Pel Action shaft by MacGregor is exclusive this year on all MacGregor Tourney, Tommy Armour and Louise Suggs “Empress” woods and irons. The special step-down pattern and graduated wall thickness is so designed, the manufacturer says, that all energy and power are stored on the downswing. Then, at the hitting zone, this built-up power is released with a wallop with whip snap. Four distinct flexes match the perfect Pro-Pel Action shaft to the player’s power, speed and swing. Uniform deflection provides more feel and control.

**Worthington, Jacobsen Rep**

B. Hayman Co., Inc., 3301 Leonis blvd., Los Angeles 54, has been named course equipment dealer for the state of Arizona by Worthington Mower Co. and Jacobsen Manufacturing Co. Hayman has been representing both these firms in Southern California for several years. Its Arizona branch is located at 302 E. Pima st. in Phoenix.

**List Features of Modern’s Portable Sharpener**

A heavy duty, yet portable, lawnmower sharpener is available from Modern Manufacturing Co., 160 N. Fair Oaks, Pasadena, Calif. It has these features: 100 per cent steel construction, an exclusive reel guide, only one lever to move the mower into the grinding wheel, one man operation on the heaviest of mowers. Modern Manufacturing also makes an all-purpose edger and trimmer, a professional edger and trimmer and 5-gal. portable electric mixer. A catalog is available from the company.

**Head Cover Connector**

Kover Keeper, made by Ray-Craft, Inc., 2067 W. 41st st., Cleveland 13, is a combination stainless steel connector with plastic rings that can be attached to head covers to keep them tied together. The connectors are run thru the leather tabs on the covers and from two to five covers can be permanently locked together.
New Etonic Staff Model

New comfort and new fashion highlight the official Etonic Staff model in brown alligator and brown smooth calf. Full length air foam cushion innersoles and glove-soft leather linings are special features. It sells at Pro Shops only and comes with deluxe cloth shoe bag. Charles A. Eaton Co., Brockton, Mass., manufactures the Etonic.

Grasslan Aerifier Designed for Large Acreage

Grasslan Aerifier (Model GN-2), made by West Point Products Corp., West Point, Pa., is built for large acreage. It is simply designed and ruggedly constructed to cut down on repair bills. Spoons work off a rigid shaft that makes the Grasslan particularly effective in compacted soil. The Aerifier's weight is evenly distributed to provide uniform swath cultivation.

Kromad Attacks Five Major Turf Diseases

Mallinckrodt’s broad spectrum Kromad that attacks five major turf diseases is a spring, summer and fall “must” for the supt. It prevents or arrests dollarspot, copperspot, red thread, brownpatch and leaf blight. Kromad is available in 25-lb. drums or 2 lb. boxes. Under normal conditions, application should be 2 oz. per 1,000 sq. ft. every five to seven days. In severe disease weather this should be doubled or tripled. According to the manufacturer, Mallinckrodt Chemical Works, St. Louis 7, Kromad won’t harm the finest turf and should be used on aprons as well as greens.

Transite Advantages Listed

Irrigation of landscaped areas with Transite Irrigation pipe is the subject of a new brochure recently released by Johns-Manville, 22 E. 40th st., New York 16. It is known as TR-212A and can be obtained from the company or J-M dealers. The brochure points out that Transite saves money in system installation in small diameters and less expensive pipe because of its high flow characteristics through a smooth interior that is not affected by internal corrosion.
FOR YOUR CONVENIENCE—GOLFDOM'S

Buyers' Service

Check off your Needs, tear out and mail this sheet to Golfdom, 407 S. Dearborn St., Chicago 5, Ill. You'll get prices, literature direct from the sources of supply.

Golf Course
- Aerifying equip.: Fairway  □
- Architects: course  □
- Ball Washers  □
- Ball Washing Compounds  □
- Bent grass stolons  □
- Brown-patch preventives  □
- Crabgrass control: Regular  □
- Pre-emergence  □
- Crabgrass control machine  □
- Drinking fountains  □
- Edging machines  □
- Fertilizers Solid  □
- Liquid  □
- Flags (greens)  □
- Flag poles  □
- Fungicides  □
- Hole cutters  □
- Hose  □
- Hose clamps  □
- Humus  □
- Inoerators  □
- Insect fogging machine  □
- Irrigation consultants  □
- Lapping-in Machine  □
- Leaf Pulverizer  □
- Line markers  □
- Miniature Course Const'n  □
- Min. putting surface (felt)  □
- Mowers: putting green  □
- whirlwind  □
- tee  □
- fairway  □
- rough  □
- hand  □
- Mower Grinders  □
- Peat Moss  □
- Pipe  □
- Pipe, tile ditching  □
- Playground equipment  □
- Poo Annua Control  □
- Putting cups  □
- Rakes (worm cast & clean-up)  □
- Rollers: cast-iron  □
- water filled  □
- Sand (for greens, tees)  □
- Seed: fairway  □
- green  □
- Shelter houses  □
- Shoe Spike Cleaner  □
- Signs — Golf Car Direction  □
- Soul cutter  □
- Soil conditioner  □
- Soil screeners  □
- Soil shredders  □

Sprayers: power  □
- hand  □
- Spreaders, fertilizer:
- seed, topdressing  □
- Spikers: greens  □
- fairway  □
- Sprinklers: f'way  □
- green  □
- Stone picker (mechanical)  □
- Sweepers-mulchers  □
- Swimming pool equipment  □
- Swimming pool cleaner  □
- Swimming pool paint  □
- Tee Markers  □
- Thatch removing machine  □
- Tires (slip-over, cars, mowers)  □
- Tractors  □
- Trucks (course maintenance)  □
- Turf Insecticides  □
- Turf sweepers  □
- Water systems, fairway  □
- Weed chemicals  □
- for turf  □
- for water  □

Pro Shop
- Bag storage racks  □
- Bag carts  □
- electric  □
- Bag rolls  □
- Bag Tags—Guest Tags  □
- Balls: Regular  □
- Range  □
- Ball Name-Markers  □
- Ball Markers — for greens  □
- Ball retriever  □
- Batteries (golf cars)  □
- Battery chargers  □
- Caps and hats  □
- Hats  □
- Hand Bags  □
- for ladies  □
- Cars: Electric  □
- Gasoline  □
- Cash Registers  □
- Charge books — for pro shops, green fees, etc.  □
- Club Cleaning Liquid  □
- Clubs: Woods  □
- Irons  □
- Putters  □
- Club head covers  □
- Club repair supplies  □
- Display equipt.  □
- Dressing for grips  □
- bags  □
- Golf bag covers  □
- Golf car trailers  □
- Golf club protectors  □
- Golf gloves  □
- Golf Grips: Leather  □
- Composition  □
- Golf Practice Devices  □
- Golf shoes  □
- Golf shoe cleaners  □
- Golf Shoe Spikes  □
- Handicap racks  □
- cards  □
- Locker door utility bag  □
- Mech. Range Ball Retriever  □
- Name labels, for clubs  □
- Practice driving nets  □
- Practice Golf Balls  □
- Preserver for leather  □
- Score cards  □
- Charge checks  □
- Score card & pencil Tee Box  □
- Score counter (watch type)  □
- Seat attachment, for carts  □
- Sportswear: Shirts  □
- Socks  □
- Sport jackets  □
- Rain jackets  □
- Windbreakers  □
- Slacks  □
- Ladies' Bermuda shorts  □
- Tee mats  □
- Tees (rubber) for driving mats  □
- Teeing device (automatic)  □
- Trophies  □

Club House
- Athletes Foot preventives  □
- Bars (portable)  □
- Bath brush — (Turkish type)  □
- Bath mats  □
- Bath slippers  □
- Cash Registers  □
- Deodorants  □
- Disinfectants  □
- Financing (new, modernization)  □
- Floor coverings  □
- Folding Table (Banquet)  □
- Glasses, decorated  □
- Link Type Mats  □
- Locker Name Plates  □
- Lockers  □
- Printing  □
- Runners for aisles  □
- Rugs  □
- Showers  □
- Shower mixers  □
- Shower water control  □
- Step treads  □
- Wash fountains  □

Send information
- To: Name  □
- Address  □
- Club  □
- Town  □
- Zone (......)  □
- State  □

June, 1959
33rd YEAR OF SERVICE

as golf's clearing-house
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most successful
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on golf club administration, man-
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for time, labor and money-saving
guidance of your officials and
department heads. Help the right
men at your club do the job right.
Send in the form below. Keep
them informed on the latest how-
to-do-it-ideas!

FILL IN BELOW — MAIL THIS PAGE TO
GOLFDOM, 407 SOUTH DEARBORN STREET, CHICAGO 5, ILLINOIS

Name of club: ...................................................
Address .................................................... Town: ...................................
Zone ( ) State .................. By. ................. Position ..................

President's:
name ....................................................... (Zone ............... )
Add.: ......................... Town: .................... State: ................

Grn. Chmm's.
name ....................................................... (Zone ............... )
Add.: ......................... Town: .................... State: ................

Manager's:
name ....................................................... (Zone ............... )
Add.: ......................... Town: .................... State: ................

Course Superintendent's (Greenkeeper)
name ....................................................... (Zone ............... )
Add.: ......................... Town: .................... State: ................

Professional's:
name ....................................................... (Zone ............... )
Add.: ......................... Town: .................... State: ................
LAWN MOWER STATIONARY BLADES

CUT COSTS — as well as grass with JONES Blades. Hundreds of Golf Courses in every section of the country are saving thousands of dollars by buying direct from the manufacturer.

30' Heavy Duty Gang Mower Blades $5.04
Putting Green Mower Blades $3.69

MAY WE QUOTE ON YOUR BLADE REQUIREMENTS?

JONES MOWER AND EQUIPMENT CO.
Grasslyn Ave., Havertown, Pa.

FINEST QUALITY.
YOUR SATISFACTION IS GUARANTEED.

Turbo-Vac Safety Features Stressed

Turbo-Vac grass-catching rotary, made by Jacobsen Manufacturing Co., Racine, Wis., is claimed to be one of the safest power mowers on the market. Solid objects, clippings, leaves, litter are picked up and trapped in the mower's plastic catcher. The cutting disc is supplemented by an impeller plate which prevents clogging beneath the deck. Blower action forces clippings into the catcher. Since the Turbo-Vac cleans as it mows it is desirable for working around pools, tennis courts, etc. It also catches crabgrass seed and removes leaves, etc.

Ideal for large area cutting is the Jacobsen Estate 24. It has a "walk behind" handle and two-roller drive. Riding attachment also can be obtained for this model. The Estate 24 has a 24-in. cutting spread and shear-cut 6-blade reel. An additional feature is a rear drive that permits close trimming.

Haertl New Dow Field Man

Ed Haertl is the new field specialist for the Agricultural Chemicals Development dept. of Dow Chemical Co., Midland, Mich. He will work in several states surrounding Midland, primarily on growth control and plant nutrition projects. He attended Massachusetts Agricultural College, Williams and Harvard, where he got his Ph D in plant morphology.

Select-O-Speed Advantage

In a recent edition of Ford Industrial Tractor Power, it was pointed out that Ford's Select-O-Speed is the greatest tractor advantage since hydraulics because it is possible to shift on-the-go to any speed without clutching. The new transmission, it is claimed, provides amazing performance in using hydraulic power to change speeds with finger-top control.

MacGregor Adds Four Sales Reps

Four new salesmen now are making the rounds for The MacGregor Co. They are: William J. Breman in southern Iowa and Illinois, outside of Chicago; Jerry Leber in Minn., N. Dak., S. Dak., Neb. and northern Iowa; Billy Sixty, Jr., in Wisc. and northern Mich.; and Philip J. Conley, in La., Miss., Ark. and the Memphis area.

Modified Cub Lo-Boy for Mowing Rolling Terrain

A modified version of the Cub Lo-Boy for mowing steep and rolling course terrain and other places where only a scythe or sickle could be used before, has been introduced by Inter-

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