## Buyers' Page

Check off your Supply & Equipment Needs. Tear out and mail this sheet to Golfdom, 407 S. Dearborn St., Chicago 5, Ill. You’ll get prices, literature and delivery information direct from the sources of supply.

### Golf Course

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Architects</td>
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<tr>
<td>Arsenate of lead</td>
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<tr>
<td>Ball washers</td>
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<td>Bent grass stolons</td>
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<tr>
<td>Brown-patch preventives</td>
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<td>Compost mixers</td>
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<td>Compost spreaders</td>
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<tr>
<td>Cultivators: f'way □ green □</td>
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<tr>
<td>Drinking fountains</td>
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<tr>
<td>Fencing</td>
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<td>Fertilizers</td>
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<tr>
<td>Flags (greens) □ Flag poles □</td>
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<tr>
<td>Flood lights</td>
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<td>Fungicides</td>
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<tr>
<td>Golf Course Const'n Engineers</td>
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### Pro Shop

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<td>Bags: canvas □ leather □</td>
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<td>Bag carts, for players</td>
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<tr>
<td>Bag racks</td>
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<td>Bag stands</td>
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<tr>
<td>Balls □ Driving range □</td>
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<tr>
<td>Ball markers □ Painting kit □</td>
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<tr>
<td>Bandages, adhesive</td>
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<tr>
<td>Braces for canvas bags</td>
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<th>Description</th>
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<td>Adding machines</td>
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<tr>
<td>Air conditioning equip.</td>
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<tr>
<td>Athletes foot preventives</td>
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<td>Ath. foot prophylactic bath</td>
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<tr>
<td>Bath slippers</td>
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<tr>
<td>Cash registers</td>
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<tr>
<td>China</td>
<td></td>
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<tr>
<td>Disinfectants</td>
<td></td>
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<tr>
<td>Fire protection equipment</td>
<td></td>
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<td>Floor coverings</td>
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<tr>
<td>Furniture</td>
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</tbody>
</table>

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<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Broilers</td>
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<tr>
<td>Coffee makers</td>
<td></td>
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<tr>
<td>Dish washers</td>
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<tr>
<td>Dishwashing compounds</td>
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<tr>
<td>Frozen food storage</td>
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<tr>
<td>Ice cube machines</td>
<td></td>
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<tr>
<td>Ovens □ Food warmers □</td>
<td></td>
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<tr>
<td>Ranges</td>
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<tr>
<td>Refrigerators</td>
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<tr>
<td>Slicing machines</td>
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<tr>
<td>Toasters</td>
<td></td>
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<tr>
<td>Vegetable peelers</td>
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</tbody>
</table>

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<td>Hole cutters</td>
<td></td>
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<tr>
<td>Hose, 3/4 □ 1 □</td>
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<tr>
<td>Hose menders</td>
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<tr>
<td>Humus</td>
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<tr>
<td>Insecticides</td>
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<tr>
<td>Leaf rake (power vacuum)</td>
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<tr>
<td>Mole Traps</td>
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<tr>
<td>Mowers: putting green □</td>
<td></td>
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<tr>
<td>whirlwind □ tee □</td>
<td></td>
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<tr>
<td>fairway □ rough □</td>
<td></td>
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<tr>
<td>hand □</td>
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<tr>
<td>Mower grinders</td>
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<tr>
<td>Peat</td>
<td></td>
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<tr>
<td>Pipe, water</td>
<td></td>
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<tr>
<td>Playground equipment</td>
<td></td>
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<tr>
<td>Pumps (gals. per minute?) □</td>
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<tr>
<td>Putting cups</td>
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<tr>
<td>Scythes (motor driven)</td>
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<tr>
<td>Buffing motors</td>
<td></td>
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<tr>
<td>Caddie badges □ uniforms □</td>
<td></td>
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<tr>
<td>Calks, for shoes</td>
<td></td>
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<tr>
<td>Caps and hats</td>
<td></td>
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<tr>
<td>Clubs: Woods □ Irons □</td>
<td></td>
</tr>
<tr>
<td>Club head covers</td>
<td></td>
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<tr>
<td>Club ref. □ supplies</td>
<td></td>
</tr>
<tr>
<td>Dressing for grips □ bags □</td>
<td></td>
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<tr>
<td>Golf gloves</td>
<td></td>
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<tr>
<td>Golf shoes</td>
<td></td>
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<tr>
<td>Grip Rejuvenating Tool</td>
<td></td>
</tr>
<tr>
<td>Handicap racks □ cards □</td>
<td></td>
</tr>
</tbody>
</table>

### Send information

to: Name ______________________________________ |

Club Address ___________________________________ |

Town ________________________________________ |

Zone ( ______ _ ) State ________________________ |

* September, 1946

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Club: ___________________________  Title: ___________________________

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Pencils

Glassware

Heaters: club house □ hot water □

Linens, dining room

Lockers

Movies of Golf Subjects

Runners for aisles □ Rugs □

Showers □ Shower mixers □

Shower clogs □ Shower mats □

Silverware

Step treads

Toilet seat covers (paper)

Towels: bath □ face □

Uniforms
was with the grassing program, concerned mainly with dust control at army air fields. Reduction of accidents and increased motor life effected by the grassing program was pronounced. He was stationed at Washington, D. C., then at Atlanta, Ga., 4th Service Command, covering 7 southern states, in that grassing job. Then he was sent to Command and General school at Ft. Leavenworth, Ks., after which training he joined the 315th bomb wing as asst. chief of staff. He served in the Mariannas with this outfit. He left the army as Lt. Col. in March this year to rejoin the Green Section at Beltsville, Md.

Clarke and Levinson Win Wilson Golf Event

Art Clark of the Golf Finishing Dept. and Leo Levinson of the Chicago district sales staff, took the two main prizes of the many awarded at the season's last golf tournament held by Wilson Sporting Goods Company, Aug. 24. Clarke copped the low gross prize with a 71 and Levinson won the low net trophy, in a field of approximately 150 Wilson employees and guests.

Left to right: Fred J. Bowman, Wilson vice pres., is shown presenting Art Clarke the L. B. Icely Low Gross Trophy. This was a repeat performance for Clarke who won the same annual award in 1945. Third from left is Leo Levinson receiving his low net trophy, established years ago by the late George Low, from P. W. Seyl, treasurer of Wilson.

Southern Ohio Pros in Rickey Trophy Play

Members of the Southern Ohio PGA competed at the Kenwood CC, Cincinnati for the first award of the Clarence H. Rickey Memorial Trophy which is to be an annual competition. It is planned to alternate the tournament each year in cities throughout the Southern Ohio area including all counties south of U. S. route 40, the National Road. The trophy was being made available in competition on account of the long friendship which Rickey, who headed MacGregor Golf until his death, maintained with golf pros.

Officers of the Southern Ohio PGA who assisted their president, Thomas L. Bryant, Moraine CC pro; and Henry Cowen, MacGregor president, in making arrangements for the Kenwood meet were: Art Smith, Cincinnati Hyde Park CC, Charles H. Lorms, Columbus CC and Steve Zappi, Springfield CC, v.p.s.; and Gene Marchi, Dayton Miami Valley CC, sec-treas.

Rhode Island Begins Burke Caddie Scholarships

John P. Burke memorial fund has been established by the Rhode Island Golf Assn. for providing college educations for deserving caddies. The fund honors Johnny Burke, war casualty, who began golf as a caddy in Rhode Island, later was a junior winner of the 1938 National collegiate title, then a club member and a successful young businessman. The fund was started off with a $500 check from the Pawtucket GC in memory of the club's two Gold Star members. Caddies will be selected by a committee composed of education, recreation and social service authorities. Lads who have demonstrated that they have the brains and character to deserve the scholarship will be selected regardless of race, creed or color. Contributions for the fund should be sent to Burke Memorial Fund, c/o Earl S. Crawford, treas., Industrial Trust Bldg., Providence, R. I.
MacGREGOR HOLDS SALES CONFERENCE

Sales representatives of MacGregor Golf, Inc., Cincinnati convened in Cincinnati for the first merchandising conference since 1941 with management and factory executives.

First row L. to R.: Jim Scott, San Francisco; Allen Heater, general supt., Cincinnati; Toney Penna, representative; Tommy Armour, dean of MacGregor Pro Technical Advisory Staff; Henry P. Cowen, pres.; Craig Wood, MacGregor Pro Technical Advisory Staff; Ernie Sabayrac, Detroit; Jim Shriver, Seattle; F. E. (Cy) Vail representative in Ind.; Ky.; Tenn. and Mo.; Stanley M. Clark, treas.; and Harry Adams, Chicago.

Middle row, L. to R.: Connie Ryden, supt. of golf ball manufacture; Arch Kelley, auditor; Harold Peterson, Los Angeles; Elwynne Nagel, Buffalo; Paul E. Smith, sales executive; J. Robert Lysaght, production control manager; John E. Walker, Kansas City; Robert E. Rickey, advertising director; Gus Novotny, Atlanta.

Third row, L. to R.: William J. McNulty, v.p.; R. R. Reinstatler, purchasing agent; Chuck Becke, Minneapolis; Ock Willoweit, Dayton representative for Ohio; Bill Meehan, Philadelphia; Stan Hobbs, Boston; Tom Robbins, New York City; Paul Hargrave, Dallas; Les Smith, Denver.

LOUISVILLE POWER-BILT SALES REPRESENTATIVES HOLD 1946 MEETING

Sales representatives of Hillerich & Bradby's Louisville Power-Bilt golf club line gathered in Louisville August 14 to 17, for the 1946 annual sales meeting.

TOP ROW—Left to Right: Bob Gilbert, sales; Stanley Kazmark, sales; Ward A. Hillerich, Executive Vice Pres.; Bill Zylstra, sales; William H. "Bill" Kaiser, Vice Pres. in charge of professional golf sales; Dick Sawyer, sales.

BOTTOM ROW—Left to Right: Jack McGrath, advertising manager; H. G. Heimerdinger, supt. of golf factory; William J. Schoenbachler, credits; Carl F. Giessner, sales.

Not present when the picture was taken were Bob Hayes and representatives of the Nick Schaefer Golf Agency, Turf Hugger Corporation, Jackman Sportswear Company and Hofmann Hardware.
DOES MORE FOR FOOT COMFORT THAN ANYTHING IN YEARS . . .

Weaven plastic * Flows air under feet * Rids shoes of perspiration * Reduces fatigue * Safeguards against athlete's foot and blisters * For personal needs send $1.25 stating size shoe you wear * Guaranteed * Free folder. Write for pro shop prices—refer also to page 75 GOLFDOM, June, 1946.

DALE VENT-O-SOLE, Inc.
45 Halleck Street, Newark 4, N. J.

with the problem of adjusting handicaps for members of other clubs who may have failed to establish handicaps at their home clubs.

Hillcrest has about 30,000 rounds played a year, an exceptionally heavy play for a private club, so the problem Norton faced was a tough one. He found that by printing on half the back of the Hillcrest scorecard a table showing the correct handicap for the score the player says he can shoot, fair handicapping is effected.

The table Norton put on the back of the Hillcrest cards is shown by accompanying cut.

Scorecard Data Promotes Accurate Handicapping

A. N. (Al) Norton, veteran tournament chairman of Hillcrest CC (Los Angeles district) not only has the problem of urging club members to turn in their scores for handicaps but because of the hospitality of the club has to contend discreetly

with the problem of adjusting handicaps for members of other clubs who may have failed to establish handicaps at their home clubs.

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Runyan Great Worker in Teaching Golf to Sailors

Herman Keiser, Lew Worsham and Chandler Harper, at the PGA championship, paid tribute to Paul Runyan as being the hardest working golf instructor they ever saw. The 3 pros, now out of the navy, say their judgment will be confirmed by John O'Donnell, also out of the navy now, and pro at Norfolk (Va.) CC.

At the Norfolk navy training station, according to Herman, Lew and Chandler, Paul worked 10 or 11 hours every day teaching sailors and the wives and children of men attached to the station. The fellows at Portland estimated that Paul taught at least 7,000 different pupils every year he was in the navy and that more than half the pupils never had a golf club in their hands before. Teaching traffic was almost as heavy in the winter as in the summer. Herman had 3 months after returning from 31 months at sea, on Paul's teaching staff. Harper had the last 4 months of his navy service and Lew the last 2 of his, on Paul's staff after they'd returned from sea duty.

The 3 pros said that at Norfolk 20 lesson tees were almost constantly occupied.
PLAY FOR POLIO VICTIMS—Golf tournaments and exhibitions to benefit the Sister Kenny Foundation for infantile paralysis will be staged by Bing Crosby, Bob Hope and pro and amateur golf stars, announces Fred Corcoran, PGA tournament mgr. Corcoran heads the Golf Division of the Sister Kenny Foundation's 1946 fund appeal.

CLASSIFIED ADS

PRO—excellent teacher, as demonstrated by splendid performance of pupils, desires winter position in South or Southwest. 20 years' experience all departments of pro shop. Fine record in membership service and charity programs. Competitive player. Married no children. PGA member with A-1 credit. Address: Ad. 914, % Golfdom.

Pro-Mgr.—desires change to west or southwest for the winter months. Capable of supervising clubhouse, caddy master and greenkeeper. Will consider lease on course. Address: Ad. 915, % Golfdom.

Professional at leading midwest club seeks winter job Nov. 1 to April 15 with southern club requiring courteous, attentive service for members and alert management of golf activities. 30 years' experience. Excellent instructor, 49 years old. Fine references. Please Address: Pete Thomas, % Chicago GC, Wheaton, Ill.

Experienced Pro and Pro-Gkpr. wants winter job; also seeks 1947 summer location. Age 32, veteran. At present pro-gkpr. of midwestern club and giving highly satisfactory course maintenance and instruction service to members. Student of greenkeeping course at Massachusetts State College. PGA member. Able, diligent and cheerful worker. Best of references. Address: Ad. 908, % Golfdom.

Pro, widely known as instructor whose developed champions and cut average members' scores from 100 plus to consistent mid-80s or better, and as a working business-getting and service asset for a golf club, wants winter location in south or southwest. Highest recommendations as a businessperson for private or resort club. Address: Ad. 909, % Golfdom.

Golf Professional—Excellent teacher and promoter. Now have course of over 350 members. Would like job in South, preferably Texas or Florida. Consider manager. Married: 28 years old. Address: Ad. 901, % Golfdom.

For Sale: 1 hole golf course, Glen Echo, Md. Telephone: 22-Burnt. Price $25,000. Also 1 five-room cottage, 2 acres, wooded property, with office building. Price $20,000. Address: Box 919. % Golfdom.

For Sale: 9 hole golf course, Western Pennsylvania. My 75% interest for $5,000.00. $15,000 mortgage to be paid in 10 years. Course was not operated during war but is now operating and will be in good shape by spring. Price includes small clubhouse, all equipment and 65 acre golf course. Opportunity for owner-pro-greenkeeper. Will not lease. Sale only. Address: Ad. 902 % Golfdom.

Pro or Pro-Manager with 25 years' experience in every department of golf business, including club making, greenkeeping, playing, teaching and club management, desires position with club seeking man with these qualifications. Agronomist with Corps of Engineers during war. Age 39, married, good appearance and English manners. PGA member. Top credit rating. Excellent past record, finest of references. Will gladly furnish detailed information. Available immediately. Address: Ad. 903 % Golfdom.


Pro-Gkpr.-Mgr. Wife capable of taking charge of the clubhouse. Member of PGA and GSA: 35 years' experience in running of golf course and clubhouse. No children. Will go anywhere. Will take Pro job alone if necessary. Excellent instructor. Would like to go to club where our services would be appreciated. Address: Ad. 905, % Golfdom.

Wanted—A young man, preferably single, to work in a southern golf shop, who has had some shop experience and is capable of handling caddies. Must be honest and ambitious. References required. A good year's position for the right man. Address: Ad. 906 % Golfdom.

For Sale: Good 9-hole golf course located in central Wisconsin city 12,000 pop. Only club here. Complete with equipment and clubhouse furnishings. Clubhouse has bar with club liquor license. Good membership with large group fee play. Best greens and fairways. Address: Ad. 907, % Golfdom.

Position Wanted—by greenkeeper with 25 years experience as greenkeeper and club manager. Employed now; available Sept. 1st. Prefer middle west. Married with 3 children, sober, reliable, can furnish good reference. Address: Ad. 908, % Golfdom.

Professional desires position for winter months: available Oct. 1. 18 years' experience in every phase of game. Practical knowledge clubmaking, greenkeeping, club management. Teaching a specialty. Age 34, married. Member PGA, top credit rating. Veteran; excellent reference. Address: Ad. 911, % Golfdom.


Pro Manager for past ten years, 16 years as pro, desires position. 36 years of age. PGA member. Excellent credit and references. Will consider lease on course. Address: Pro. Pocasset Club, Pocasset, Mass.

GOLF CLUBS WANTED. Highest prices paid. Will buy WOODS AND IRONS too. Also want MOWING GANG UNIT. Write full details to: Frank Beres, 329 Amboy Avenue, Woodbridge, N. J., Tel: Woodbridge 8-1225.

Young Pro, age 21 will take assistant pro job for winter or any reasonable position. Member of PGA. Will go anywhere. Address: Ad. 916, % Golfdom.

War Vet—35 years, employed as Greenkeeper, would like position as shop boy or assistant in Pro Shop for months of Nov., Dec., Jan. and Feb. Will work without salary in exchange for experience. Excellent character reference. Address: Ad. 917, % Golfdom.

PRO—or PRO-MANAGER—with “know how” of business and golf. Address: Ad. 904, % Golfdom. Rent asset to Club wanting tops in service, teaching and promotion; or as partner-manager to busy fee course or driving range owner. Address: Ad. 918, % Golfdom.

For Sale: Club cleaning Buffer machine—220 volts suitable for pro shop. $85.00. Mr. MacDonald, Banknockbourn Golf Course, Glen Echo, Md. Telephone: Oliver 7662.

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Reviews Golf Course Architecture
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Today's golf club to succeed or even survive must "go modern" in every respect—modern in efficient management—modern in appearance—modern in layout. Such leadership is definitely evidenced in Chicago's new and beautiful Tam O'Shanter.