BRISTOL is proud to offer a new set of Woods, designed and approved by Donald J. Ross—the famous golf course architect of Pinehurst, N. C.
A perfectly matched set of club heads with a perfectly matched set of club shafts. Bristol “Equi-Tuned” Shafts!

Don’t overlook these splendid Donald Ross Woods. They offer an opportunity for extra sales and extra profits.

BRISTOL PYRAMIDS
Now EQUI-TUNED!
Bristol Pyramid Irons now have four vital aids to lower scores! Scientific weight distribution—a pyramid back—a weighted sole and—the new Bristol “Equi-Tuned” Shaft!
Try these better, different Pyramids. They’ll put new rhythm in your swing!
WRITE for new 1937 Golf Catalog which shows all of the Clubs, Balls, Bags and Sundries offered by Bristol

THE HORTON MANUFACTURING CO.
487 HORTON ST., BRISTOL, CONN.


BRISTOL EQUI-TUNED
GOLF SHAFTS AND CLUBS
in the golf ball trade through the United States, and to create a monopoly thereof in the hands of respondents and constitute unfair methods of competition . . .” Pros and makers blinked and reflected as they read that. They recalled heated debates they’d had about “the stores getting the edge”.

The nub of the complaint is contained in paragraph six, reading: “The parties respondent named herein have within the past several years agreed and conspired, combined and confederated together, and with others, and have united in and pursued a common and concerted course of action and undertaking, among themselves and with others, to adopt, follow, carry out, enforce, fix and maintain throughout the United States, certain monopolistic prices, policies, sales methods and trade practices, hereinafter described, which the said parties respondent have agreed to and adhered to themselves and which they have attempted to and have, by coercion and compulsion imposed upon manufacturers, wholesalers and retail dealers who were not permitted to be or did not desire to be members of either of the respondent associations, and others, to the substantial or potential injury of some of such manufacturers, wholesalers and retail dealers and of ultimate purchasers and consumers of golf balls.”

Copies of Complaint Available to Pros

Other references are made to patent licensing arrangements and in general the complaint reads very hefty. Pros who have been trying to figure out how to make a living, and manufacturers who have about broken even on golf ball business, may get a copy of the complaint, which is Docket 3161, and wonder how they could manage to become so important without making some important money.

No reference is made in the complaint of the value of the educational services of the professionals who contributed liberally of their time and talents in the PROmotion campaign and other market promotion enterprises having the purpose of increasing the entire business, with the sales going to the most competent, diligent merchandiser in free competition. A legitimate return for such service possibly will be mentioned when the respondents have their say.

Thoughtful pro reaction to the release of the complaint has been concerned not only with the ball deal but with other merchandising tie-ups on the part of the PGA. The PGA is an unincorporated association, and as such, apparently, all its members are brought in as respondents.

There is confusion aroused in the statement early in the Federal Trade Commission complaint that it has “reason to believe” the respondents have violated the Robinson-Patman act, for at the PGA 1936 convention President Jacobus of the association said, in opening the sixth session, under the heading of “New Business”: “This thing (the PGA ball proposals) was discussed from every conceivable angle. The Robinson-Patman bill was brought into it, and we found that it was not a violation of the Robinson-Patman bill, to pay a rebate or royalty to this association.”

Later in that session Jacobus said, “I know definitely that we will not be infringing on the Robinson-Patman bill.”

As a result, pros are mystified by the clash of opinion in this legal matter.

Gene Sarazen’s annual trek to Eastern colleges again this year attracted big student turnouts. Gene is shown above during his demonstration at Colgate.
And it is as long

as it is tough!

Formerly, to produce an extremely tough ball, the only way was to increase cover thickness, which immediately took distance out of the ball.

Now by introducing toughening cords into a thin cover, Hagen produces in the Vulcord, a ball that is both long and tough. The cord tire principle of construction explains it.

Introduce your members to the longest long ball, the toughest tough ball in America—the Vulcord.
Now in our 6th solid year of selling pros only!

This long-established policy has made Penfold the world's largest supplier of P.G.A. balls.

No ballyhoo—no stunts—just the very highest quality and iron-clad protection for the pro.

PENFOLD PRO POLICY

Send for the 1937 Penfold catalog

PENFOLD GOLF BALLS, INC. • 11 PARK PLACE • NEW YORK, N. Y.
Chicago: Currier & Lee 427 West Erie Street
Cleveland: Distribution Terminal 2000 West 14th Street
San Francisco: Poinsett & Co. 121 Second Street

MODEL BY-LAWS FOR LEAGUE PLAY

INDUSTRIAL golf leagues are becoming increasingly popular and this season finds not less than 100 of them functioning with a full schedule of events. One of the most successful is the Tribune Petroleum Golf League of Tulsa, Okla., organized three years ago at a meeting of men representing the various oil companies of that city. Paul Griffin (Carter Oil Co.) was 1935 president of the league, Jack Cuddy (Sinclair-Prairie) held the office in 1936, and R. P. Derris (Texas Co.) is the current big-shot.

By-laws of the Petroleum league have been carefully worked out and are here given in full as a guide to others who want to join the parade and start an industrial league in their own communities.

The by-laws are:

1. The organization shall be known as The Tribune Petroleum Golf League of Tulsa.

2. The officers shall consist of a president, vice-president, secretary and treasurer; the directors shall consist of two representatives from each oil company entering a team in the league. Provided, the officers shall be chosen from said directors.

3. All meetings shall be subject to the call of the president.

4. The purpose of the league shall be to promote a schedule of golf matches between the teams entered in the league by the various oil companies or their representative employee organizations subscribing to this movement, and a post season match play tournament in which all players and alternates may participate under rules hereinafter provided.

5. Each company represented in the league shall enter one or more teams, including alternates, who shall be bona
fide employees of such company or its affiliates, and no player shall be permitted to compete or any team who has not been in the employ of such company for a period of at least 30 days prior to the opening of the schedule; provided the number of players composing a team shall be fixed annually by the officers and directors of the league. Where more than one team is entered by one company or employees' organization, the players shall not be interchangeable on the several teams but shall play on one and the same team during the entire schedule. Two companies or employees' organization may enter a team composed of players from both organizations where the personnel of said companies or employees' organization are inadequate to enter individual teams and such teams shall be entered in the “Hookers” division only.

6. Each team shall have the privilege of providing two or more additional players as alternates for each game in addition to the regular team, and such alternate players shall have the same privileges as the regular players on the course where the matches are held. Alternate players may be matched with alternate players from the opposing team and the approximate medal score of such matches shall be recorded for the purpose of establishing qualifying scores for the post season Match Play Tournament.

7. Each team shall elect a captain and vice-captain who shall be in charge of the team.

8. A schedule shall be prepared for play, commencing on a date to be decided upon annually by the board of directors and shall provide for each team to play every other team one time. Such schedule shall name the course and date for each match.

9. In all matches 10 players shall constitute a team in one division to be known as the “Hookers” and 8 players shall constitute a team in the other division to be known as the “Slicers.”

10. All contests shall be match play.

How Matches Are Scored

11. The scoring of all matches shall be as follows: One point shall be scored for the winner of each nine holes and one point shall be scored for the winner of the 18 holes in the individual matches. The team winning the most points in each match shall be credited with one game. The team winning the most games at the completion of the schedule shall be declared the winner for the season and shall be presented with the “Tribune Trophy”;

12. The starting time of all matches shall be not later than 1:45 p. m., unless morning games are otherwise agreed upon by the opposing captains. All matches shall be played on Saturday as shown on the schedule. Players must be on hand within 30 minutes of the starting time for each match.

13. All matches delayed for causes beyond the control of any team shall be played off at the end of the schedule and may be played on any course agreed upon by the opposing captains. Provided, a postponed match may at the option of the opposing teams, be played off before the end of the schedule.

14. The captains of the opposing teams shall post a list of their players for a match, showing the playing position of each, with the course pro not later than the starting time of the day such match is scheduled to be played; and all players shall be listed according to their handicap standing.

15. If a dispute should arise between the players the circumstances shall be reported to the captains of their teams, and if the captains cannot agree upon the question the matter shall be referred to the course pro for disposition, but if such decision is not acceptable to both sides then the matter shall be submitted to the directors for final adjustment.

16. With the exception of the stymie rule, USGA rules, supplemented by local course rules shall govern all matches.

17. The green-fees for all matches shall be paid by the players, unless other arrangements are satisfactorily made, and shall be the price agreed upon by the course management.

18. The results and all particulars of each match shall be reported to the secretary of the league by the captains of winning teams not later than 7:30 p. m. on the day the match is played.

19. A post season tournament of match
ONE UP AND FOUR TO GO!

Whether it's four or fourteen steps to the locker the hazards are the same, even though the floor may look clean... the "athlete's foot" germ that lurks on locker room floors is no respecter of class or cleanliness. Slip on a pair of fresh, clean SANI-TREADS, and walk in comfort and safety to your locker. Discriminating clubs provide SANI-TREADS for the convenience of members.

The original SANI-TREADS with their exclusive, patented features are obtainable at rock-bottom prices. Protect YOURSELF against cheap imitations by looking for the name SANI-TREADS stamped on every slipper.

SANI-TREADS
THE ORIGINAL CLUB BATH SLIPPERS
SANI-TREAD COMPANY, INC.
567 Washington St., Buffalo, N. Y.
578 King St. West, Toronto, Canada
CHARLES F. HUBBS & COMPANY
383-389 Lafayette Street, New York
Distributors in Metropolitan District

play shall be arranged to which all players and alternates shall be eligible, providing they have played in more matches. Qualification of players shall be determined by the approximate average medal score of each player for the team season. Flights shall be arranged of 32 players each until the entries are exhausted. This tournament shall be under the direction of a committee to be appointed by the president each year.

Printers' Tourney Big Affair—Union Printers' International Golf Ass'n. will hold its fourteenth annual tournament at Rodgers Forge CC (Baltimore Dist.), Aug. 9-12. By time of the tourney the organization expects to be the largest golf association in the U. S. T. F. McLaughlin of the Detroit (Mich.) News is secretary-treasurer.

Loos Hires de la Torre
(Continued from Page 21)

and wear me out while I'm trying my best and lying awake nights in an effort to figure out how I can get them to do what I know will have to be done to get good golf into their minds and muscles? I don't think so. They are entitled to the best and most fitting instruction, and it's my job to see that they get it even if I can't give it to them. Hence my confidence that, with Angel, we at Lake Shore can take care of every type of temperament in pupils.

"Another thing about it is that conscientious instruction is very hard work; too hard for a man to do his best by all of his pupils when he has to stand on a lesson tee from seven to nine hours a day. Successful business men and teachers in other lines know that such a strenuous schedule destroys hope of 100% results. Why pro golfers should think that they can stand this sort of strain and give all their pupils the best that's in them, I don't know. I tried it for years and I couldn't find the answer until I got de la Torre.

"Almost every good pro knows the embarrassment and danger when he has two important members demanding the same time for lessons. When one is sent to a kid assistant for instruction that member resents it. But in my case the Lake Shore members all know that they are getting competent instruction without any discrimination in treatment.

"I can go out and think of nothing else but the pupil I have, instead of wondering..."
how an immature assistant is getting along with some valued member I had to assign to him.

"The answer to the whole thing seems to be very plain in my books. I'm not worrying about my employment of Angel as an assistant will split my job. What I intended to do was double the service we could furnish the members and, instead of risking any neglect from inexpert attention, really give the members more of the sort of attention I'd like to see all of them get; more than could be furnished under the usual arrangement."

By burning up the final nine with a 30, six under par, Harry Cooper copped first prize of $900 in the annual True Temper Tournament held June 24-26 at Whitemarsh Valley (Philadelphia District) CC. The veteran Wiffy Cox took $600 second prize money, his 282 putting him two strokes back of Cooper. Other winners were Jimmy Hines in third place and Clarence Clark, Billy Burke, and Bud Oakley, all tied for fourth with 287.

The tournament was the fourth of the annual True Temper tourneys, and the $4,000 prize money this year was the largest of the previous tournaments. In addition, this year, beautiful silver plaques were awarded low scoring amateurs. Details of the successful event were energetically carried out by the Philadelphia section of the PGA.

Checks to the amount of $3,136 representing the unpaid prize money of the Indianapolis tournament held Oct. 4-6, 1935, have been paid by the PGA following the default of the Indianapolis sponsors and prolonged, futile attempts to get the Indianapolis checks made good locally.

The British Ryder Cup team which competed in this tournament and won some prize money, was paid off by the American PGA before the team returned home.

The tournament at Indianapolis was the only one at which sponsors failed to pay off. It was won by Al Espinosa, Portage CC, Akron, O. Akron is known as the Rubber City, although Al offered Indianapolis as a nominee for the title while he had that gutta percha check for a grand in his kick.

Hershey Open Dates Fixed — Fifth Hershey Open Golf Tournament will be played at Hershey (Pa.) CC, Sept. 2, 3, 4, 5. Prizes total $5,000.
Dates Set for Michigan State Greens Short Courses

DESCRIPTIVE catalogs are now available for the short course in greenkeeping to be held Jan. 3 to March 4, 1938, and the two-day greenkeeping conference, scheduled for March 3 and 4, at Michigan State College, East Lansing, Mich., and interested greensmen are urged to secure this literature at an early date if they plan to attend either educational opportunity.

The courses are open to anyone more than 16 years of age without entrance requirements or examination, and costs are moderate. Fee for the 8-week course is $5 for residents of Michigan, $10 for non-residents. Books and supplies will run about $10 and board and room from $7 a week up, depending on accommodations. Fees for the 2-day conference are nominal.

For literature, write Director of Short Courses, Michigan State College, East Lansing, Mich.

Tells Origin of Washington Strain Bent

RALPH BARTON, well-known golf architect, passes on some interesting information he recently secured from Bobby McWatt, pro at Lancaster (N.H.) GC, relative to the origin of the Washington strain of creeping bent. Writes Barton:

"At the time of the first seeding of the greens of the Columbia Country club at Washington, the seed was purchased from Carter’s as German creeping bent. It happened that a heavy downpour of rain following soon after the seeding washed

**Toro Fairway Mowers**

*America’s Finest*

The TROJAN

... for High Speed

The SUPER

... for Standard Speed

Write for complete Tractor Mower Catalog

---

TWICE THE GRASS
WITH ONE FOURTH
THE FERTILIZER.

**Vegetonic**

THE MODERN METHOD OF
FERTILIZING PUTTING GREENS

Mix small quantity with water and get Nitrogen, Phosphoric Acid and Potash in highest percentages for rapid grass growth. Specially prepared for Greens.

Clean, odorless, easily applied. Much stronger than ordinary fertilizers. Time and money saver. Write for literature and free testing samples.

McCLAIN BROTHERS COMPANY
CANTON, OHIO
the seed out of all of the greens but one, a punchbowl, where the seed was all washed to the center and sprung rich and plentiful in a small spot. Dr. Walter S. Harben gathered some of this grass that grew in the bottom of the punchbowl and cut it up with scissors and planted it in rows with startling results which was the production of our Washington strain bent.

"Undoubtedly, with their unusual care and precision, Carter's can trace this order and maybe locate the source of this particular lot, thus establishing the real place of nativity of the Washington strain."

Uses Peat Moss to Protect Turf From Gallery Damage

JOHN McNAMARA, greenkeeper at the Pittsburgh Field club, solved the problem of keeping clubhouse grounds from becoming damaged by the trampling of tournament crowds by sprinkling peat moss liberally on well-traveled grassy areas during the PGA championship. Peat moss also was put on the paths around tees and greens with the result that the large gallery and the rains left no signs of tourney wear.

McNamara, who succeeded his late and widely-known father as the club's greenkeeper, had the course in marvelous condition for the tournament. Commenting on the Field club's excellent maintenance, Emil (Dutch) Loeffler, veteran pro and supt. at Oakmont, remarked:

"The course is a credit to the way young John was trained by a very able father. The boy knows every handful of grass and soil on the course and knows how it should be treated.

"I'll make a brag that the Pittsburgh district has the best conditioned courses
PAGE FENCE

92 associated PAGE FENCE distributors maintain a national consulting, estimating and fence erecting service of special interest and value to golf club presidents, directors, greenkeepers and keepers.

Write for complete information about PAGE golf fence and name of nearest PAGE FENCE distributor.

PAGE FENCE ASSOCIATION
Dept. G7
Bridgeport, Connecticut
America's First Wire Fence—Since 1883

PREVENT BROWN PATCH

MERCURY is the active ingredient which controls BROWN PATCH.

Leading Turf Authorities have found Fungicides are effective in proportion to their MERCURY CONTENT and endorse a Mixture of 2/3 Calomel and 1/3 Corrosive Sublimate for EFFECTIVE and MOST ECONOMICAL RESULTS.

PFIZER MERCURIAL MIXTURE contains 51% MERCURY and has proved most satisfactory to Foremost Clubs.

WRITE FOR CIRCULAR

PFIZER MERCURIAL MIXTURE
Corrosive Sublimate
Calomel
CHAS. PFIZER & CO., Inc.
444 W. Grand Ave. 81 Maiden Lane
Chicago New York

of any district in America and I think that the basic reason for this high standard is the length of time good men have spent at the courses. Charley Nuttall has been at Fox Chapel twelve years, John Quaill has been at Highland for more than fourteen years as greenkeeper and was born and raised on the course, Bob Smith has been at Westmoreland better than twelve years and Davie Bell has been at St. Clair more than ten years.”

A golf course equipment exhibition and demonstration sponsored by the Western N. Y. Greenkeepers’ Ass’n., and planned to be conducted annually, was presented at the Genesee Valley Park muny course, June 8. Custer Stallman of Durand-Eastman Park course was in charge of the event which was well attended and successful in every respect. Greenkeepers from Canada and other sections of New York state helped to swell the attendance.

A brown-patch control dye demonstration was made by Al Schardt of Wanakah CC (Buffalo district). The entertainment committee, headed by Jim Connaughton, Monroe CC; Bob Henderson, Buffalo CC; and James Reid, Ridgemont CC, president of the Western N. Y. group, brought the day to a close with an informal and pleasant session.

DR. S. W. EDGECOMBE, extension horticulturist, will continue the work with the greenkeepers of Iowa formerly conducted by V. T. Stoutemyer of the Iowa State College staff. Stoutemyer is going with the Division of Plant Exploration and Introduction, Bureau of Plant Industry, U. S. Dept. of Agriculture at the Glenn Dale, Md., station.

Iowa greenkeeping owes a great deal to the abilities, interest and energy of Stoutemyer who was a moving spirit of the successful short courses at the state school and worked closely with greenkeepers on their field problems.

Trade Tournaments for Extra Funds—Shackamaxon CC, N. Y. Met. district private club that rarely permits a trade tournament, let down the bars once this year. The income was spent for a new tractor the club needed badly. It’s not a bad idea for segregation trade tournament funds for new equipment purchases when trade tournaments are infrequently permitted,