bring before the greenkeeper some of the fundamentals upon which the production and maintenance of desirable turf depend. To me there has been one discouraging feature—the seeming lack of interest in this enterprise on the part of the officials of a majority of golf clubs. I am willing to concede that probably the greenkeeper is most largely concerned but the golf club is also concerned. I think it should cooperate with the greenkeeper to the extent of helping him meet at least a part of the expense in his attendance upon such a course. A short course is not a holiday; it's real work. It's a mighty poor course or an unusually dumb greenkeeper that would not pay a profit to the club in a single year even though it paid all the legitimate expense its greenkeeper incurred in attending such a course.

As the first method in self education of the average greenkeeper I would advise attending a short course. Can reading bulletins, and periodicals or studying books substitute for it? In my opinion they cannot. First of all there is the stimulation which comes from association with others having like interests. Then there are the questions which arise in the consideration of every subject, possibly little points not made fully clear. Who answers them when you read an article or a book? At the course there's the man who has specially considered the subject and has the explanation or the brother greenkeeper whose experience enables him to give just the needed bit of information. Don't get the idea that the instructional staff are the only ones who contribute knowledge at these courses. Not an inconsiderable amount of it is furnished by the greenkeepers. But whatever the source of knowledge the discussion following the presentation of the subject matter is a feature which can only be had when there is a group.

Being a pedagogue you would expect that my next suggestion would be text books. Now unless I'm mistaken you are going to find advice in them which you are confident you know perfectly well “won't hold water.” The chances are that you may be right. But are you sure you are right? Quite likely that advice is based upon certain underlying principles with which you are not familiar. Well, what are they and has the author made the right deductions concerning them? Immediately you want other authority and doubtless what you need is not to be found in books on golf at all but in a treatise on soils, drainage, plant nutrition, or fertilization. At once your book horizon widens. If you pursue the quest, the number of books and the variety of subjects treated will continually broaden and in their study your knowledge of subjects treated will continually broaden and in their study your knowledge of the principles underlying greenkeeping will also broaden.
Grass Seed
of Known Quality

"1935 Golf Turf Supplement," containing information on turf maintenance, as well as a complete list of Golf Requisites, Fertilizers, Insecticides, Sprinkling and Irrigation Equipment, free on request.

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Steel Center
Keeps it SHARP

DIAMOND Tractor Spud
keeps sharp until completely worn away.—Softer outside steel wears first leaving harder center.
DIAMOND CALK HORSESHOE CO.
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ANTUBE
Gave you the first practical ant control, a one drop ant killer.

Many of your greenkeepers will tell you this is true. We call it to your attention that when he asks for your money to STOP ANTS
you will know it's spent right with

12 — NO RISK — $9.25
If not satisfied with results in 30 days return 11 Antubes and owe nothing.

Thru your own jobber or direct.

Manufactured by
Buckeye Chemical & Specialty Co.
131 E. 23rd St.
New York City

CIRCELLI'S 64 WITH STREAMLINE BALL NEW ROCKWOOD RECORD
Tarrytown, N. Y.—Pat Circelli, Rockwood Hall CC pro, cut 4 strokes off previous course record to set new mark of 64. Pat wasn't off the fairway. He set the new record with a Burbank Streamline ball and says his straight line performance was a demonstration of the merit of Streamline marking, which is designed to reduce hooks and slices.

SEAGRAM NAMES QUARTETTE FOR CHICAGO CLUB BUSINESS
Chicago, Ill.—Bill Evans, formerly manager of Ridgemoor CC, has joined Seagram Distillers Corp. A. Richard Moulin, formerly manager of Maillard's restaurant has been appointed manager of Seagram's sales and service to clubs and institutions in the Chicago district. Messrs. Burke and Fox are the other team-mates on Seagram's Chicago district club staff.

Edward Canby, Sr., 84-year-old vice pres. of The Crawford, McGregor & Canby Co., scores in the low eighties and plays at least three times a week. He still scores better than par as a salesman. Tommy Armour and the senior Canby played hookey from a recent McGregor sales session to work out on the golf course. The Senior Canby has been doing so well with his new McGregor-Armour clubs that Tommy argued with the old gentleman about who would give strokes to whom.

SPALDING PUBLICIZED AMATEUR AND OPEN VICTORIES
New York City—Rush action with leading newspapers in New York, Chicago, San Francisco, Boston and Pittsburgh again enabled A. G. Spalding & Bros. to advertise use of Spalding equipment in National Open and British Amateur victories this year. In the case of the British triumph of course the name of Lawson Little could not be used in the advertisement, due to amateur proprieties. The fact was brought out that the Spalding ball had had 9 wins out of the last 15 British Amateurs.

The National Open ad told that both the
winner and the runner-up played the Spalding ball, Jones irons and Spalding woods and wore Spalding golf shoes. It states that of the 157 players in the field 83 played the Spalding ball, 74 the Jones irons and 51 the Spalding woods and that with two exceptions, the US National Opens since 1913 have been won with the Spalding ball.

HAGEN COMPANY OFFERS BARGAIN IN PRACTICE TEE DEVICE

Detroit, Mich.—Remainder of the supply of the Green Tee, a practice tee device that supplies balls for easy practice, has been acquired by the L. A. Young Golf Co., 6545 St. Antoine ave. While these tees last they will be sold at a special price of $2 each.

U. S. golf ball sales cabinet has become a feature of pro shop displays. It is 12 in. wide, 15 in. deep and 23 in. high, has a glass front and reserve stock compartment so the pro can sell from reserve stock instead of disarranging the display. The cabinet goes with original orders for two dozen each of Spin Latex U. S. Royal, 444 U. S. Royal, Fairway, Nobby and Tiger. Reserve space stocks 12 dozen balls. It is proving to be a strong sales-maker.

NEW CADDIE RAKE ANSWER TO TRAP PROBLEM

New York City—Arthur D. Peterson, golf course equipment and supply dealer of 420 Lexington ave., has a light bamboo caddie rake, sturdily assembled and wired, which is helping many clubs to keep traps in good condition. The rakes sell to the clubs at $1.75 a dozen. They weigh only 4 ounces and are issued to caddies as they start on their

Joe KIRKWOOD
GOLF’S GREATEST ONE MAN SHOW

Now back from his world tour. New and amazing trick shots—playing and group instruction demonstrations—golf travelogue. The most interesting, best drawing feature of your club’s year’s program will be a Kirkwood appearance. For details and dates, write

E. G. Staude Mak-A-Tractor Co.
2696 University Ave.
St. Paul, Minn.

STAUDE General Utility Tractor
$495 to $795

Attachments only $155 and up for Ford models T, A, B, and V-8. Money back guarantee. Write for details.

BROWN PATCH EFFECTIVE, ECONOMICAL CONTROL assured with PFIZER MERCURIAL MIXTURE. 2/3 Calomel, 1/3 Corrosive Sublimate, endorsed by foremost Clubs and Leading Turf Authorities.

PFIZER MERCURIAL MIXTURE CONTAINS 81% MERCURY
Write for Circular

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444 W. Grand Ave.
CHICAGO, ILL.

LEWIS GOLF BALL WASHER Standard Everywhere

You will find Lewis Washers wherever you go. So be sure your course has a Lewis Washer at every tee—They are now available in 3 colors in addition to White—for an extra charge of 25 cents. See your golf equipment dealer.

Lewis Washers in lots of 1 to 10 $6.00
In lots of 11 to 20 $5.50
Complete tee ensemble—washer, tee stake, towel, waste container, tee data plate $10.50
Lewis Bag Rack and other equipment.

G. B. LEWIS COMPANY
Dept. GD 735, Watertown, Wis.
R. H. Tractor Wheel SPUDS
quickest to put on or take off. Increase tractor efficiency and cultivate turf... that’s why more than half the U. S. and Canadian clubs use them. Durable and low priced. All sizes for all purposes. Sample spud and circular on request; advise make of tractor and purpose for which intended. Immediate shipment. If your Ford or equipment dealer cannot supply, write direct to

R. S. HORNER
Geneva, Ohio
MFR. OF SPUDS, FORDSON WHEELS, ETC.

Par
the NEW
Ball
Washer
$7 ea. 1 to 10
$6.50 ea. 11 or more

BILL LIVIE GOLF CO.
3904 ST. CLAIR AVE. CLEVELAND, O.

Par 1 rounds. With these rakes the caddies smooth over traps after shots have been played.

Clubs have ordered from 5 to 15 dozen and have found that the boys use the rakes. Some clubs charge the boys with a dime when a rake is taken out, to make sure that the rake comes back, but this practice seldom is required after the caddies realize the rakes are to be returned to the caddie-master.

Alongside the pro shop and back of the scoreboard at Oakmont, Wilson had a tent in which was exhibited the company’s line of golf supplies. Orders were taken only from pros. Pittsburgh men’s and women’s stores also had displays at Oakmont.

TEMP-URD WOOD TREATMENT NEW FOR CLUB HEADS
Chicago, Ill.—Pyratone Products Corp., 319 St. John’s court, has developed the Temp-Urd wood impregnating process for wood which reports indicate is O. K. for giving wood heads immunity to expansion and contraction, warping and abrasion and to preserve resilience and maximum hardness.

GOLF’S BLACKSMITHS BUSY MAKING GOLFERS NON-SKID
Hartford, Conn.—North & Pfeiffer’s Phil Feiner reports a big increase in orders from pros for “Grip-Rite” Shu-Spikes. Phil is furnishing the pros with shop cards and cartoons which remind members how quickly the pro can install spikes to prevent slipping shoes, and that lessons will improve their game.

N. E. MUNY TOURNAMENT MEDALIST TO WIN G & O PRIZE
New Haven, Conn.—Medalist trophy for the New England Public Golf assn. championship, to be played at muny course here, is a chime clock presented by Goulard and Olena, Inc., golf course supply house of New York City. The championship is becoming a major event on the New England calendar. G & O’s prize is a real “big time” award.

DIAMOND TRACTOR SPUD SALES BOOM IN GOLF
Duluth, Minn.—That business in golf is out of the rough and rolling smoothly is evidenced by optimistic reports from Diamond Calk Horseshoe Co. The company
Buy with Confidence!

Whatever your needs, GOLFDOM'S advertising pages will serve as a dependable guide to reliable sources of supply. Mention GOLFDOM when you write these advertisers. If you can't find what you need, refer to the list below. Draw lines through items on which you want complete information and prices. Mail to GOLFDOM, 14 East Jackson Blvd., Chicago. It will bring you facts and figures you need in making your purchases.

**FOR THE GOLF COURSE**

- Ant eradicators
- Arsenate of lead
- Bag racks for tees
- Ball washers
- Bent grass stolons
- Bird houses
- Bookkeeping systems
- Brown-patch preventives
- Charcoal (soil conditioner)
- Chickweed eradicators
- Clamps, for pipe leaks
- Compost distributors
- Compost mixing machines
- Diesel engines
- Drinking fountains
- Dump carts
- Fencing
- Fertilizers
- Fertilizers distributors
- Flags, flag poles
- Furniture
- Hole cutters
- Hole rims (putting cups)
- Hose, water
- Hose boxes (underground)
- Humus (soil conditioner)
- Hydraulic mixers
- Insecticides
- Hole and gopher traps
- Mole and gopher poisons
- Mowers
  - putting green
  - tee
  - fairway
  - rough
- Mower blades
- Mower sharpening machines
- Peat moss (soil conditioner)
- Pipe
  - perforated for drainage
- Playground equipment
- Pumps (state capacity)
- Putting cups
- Rakes, adjustable, for traps
- Rollers
  - fairway
  - green
  - spiked
- Scythes (motor driven)
- Seed
  - fairway
  - green
  - rough
- Seeders
- Shelters (golf course)
- Skeet layouts
- Soil cutters
- Soil screeners
- Soil shredders
- Sprayers
  - barrel pump
  - power engine
- Spike discs
- Sprinklers
  - greens
  - fairway
- Sprinkling carts
- Swimming pool information
- Tee data plates
- Tee markers
- Tile, drainage
- Tractors
- Tractor tires, low pressure
- pneumatic
- Tractor wheel spuds
- Water systems
  - for greens
  - for fairways
- Water system engineer
- Weed killers
- Worm eradicators

**FOR THE PRO SHOP**

- Archery golf supplies
- Bags
  - canvas
  - leather
- Balls
  - .25
  - .35
  - .50
- Ball marking machines
- Belts
- Bookkeeping system
- Bunting motors
  - A.C.
  - D.C.
- Caddie badges
- Caddie uniforms
- Carts for golf shoes
- Caps
- Clubs
  - Brassies
  - Drivers
  - Irons
  - Matched sets
  - Putters
  - Spoons
  - Women’s
- Club racks for pro shop
- Garters
- Gloves
- Grip dressing
- Grip wax
- Handicap
  - racks
  - cards
- Hats, duck with visor
- Leather jackets
- Movie cameras, projectors
- Practice clubs
- Practice driving devices
- Practice nets
- Prizes
  - cups
  - trophies
- Rain jackets
- Score cards
- Shafts
  - hickory
  - steel
- Shoes
- Shoe spikes
- Shoe trees
- Sockettes
- Sweat shirts
- Tees
  - wood
  - rubber
- Trap-shooting
  - targets
  - shells
- Underwear
  - celluloid

**FOR THE CLUBHOUSE**

- Ales
  - Bar equipment
  - Bath slippers
  - paper
  - wood
- Bars
  - fixed
  - portable
- Bath towels
- Beer
  - bottle
  - draught
- Beer cooling equipment
- Cash registers
- Cheese
- Deodorants
- Disinfectants
- Kitchen equipment
- Laundry equipment
- Liquors
  - gin
  - whiskey
  - wine
  - mixers
- Linens
- Lockers
- Mineral water
- Refrigerators
- Rugs—runners for aisles
- Showers
- Soda fountains
- Water coolers
- Water softeners

---

**IMPORTANT — FILL OUT FORM ON REVERSE OF THIS PAGE**

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Club: ___________________________ Club Position: ___________________________

By: ___________________________ Address: ___________________________

Town: ___________________________ State: ___________________________ Date: ___________________________

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If you get good from these pages, how about your fellow officials? Are they on our mailing list so they too can keep posted through GOLFDOM? Perhaps we haven’t been notified of your organization’s latest elections or appointment. Better do them a favor by tearing out this page and mailing it, filled in, to GOLFDOM, 14 East Jackson Blvd., Chicago.

Please PRINT plainly. Home or business addresses preferred.

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Address ....................................................................... 

Green-chairman ...........................................................
Address ....................................................................... 

Manager .................................................................
Address ....................................................................... 

Professional ............................................................
Address ....................................................................... 

Greenkeeper ............................................................
Address ....................................................................... 

Club ...........................................................................
Town ...........................................................................
State ...........................................................................

Number of Holes ......................................................
Is Course Private, Daily Fee or Municipal?................

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Profitable golf and tennis store in great metropolitan
sporting community must be sold within 60
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has five ping-pong tables with intake of $1,600 a
year. Bicycle rental showing net profit of more
than $2,000 a year. Chicago location. Great
chances for a real business man. Enterprise now
operating at good profit but owner must sell due
to other interests. Address: Ad 13,549, % Golfdom, Chicago, Ill.

For Sale—Nine hole all grass daily fee golf course.
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ing quarters. Over 200 acres on ten year leased
land with renewal option. Wonderful land and
beautiful course, along river front. Real bargain,
goes for $6,000; down payment $2,500. Balance
convenient notes. Please do not answer this ad un-
less you mean business. Address: Box 383, San
Angelo, Texas.

Experienced western golf professional desires to
locate position in the west. High class player, re-
owned teacher, and capable man in golf course
maintenance. Can furnish excellent references
from all previous employers. For information ad-
dress: Ad 13,005, % Golfdom, Chicago.

Salesmen—Wanted for complete line of golf balls
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tricts. Excellent commission basis proposition. Write advising of experience. Address: Ad 13003, % Golfdom, Chicago.

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eastern resort seeks winter club connection
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tails of clubhouse operation, business promotion
and supervision of outside work. Highest rec-
ommendations. Available at moderate figure. Ad-
dress: Ad 13004, % Golfdom, Chicago.

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ment, desires connection either as managers or
careful investors. Best of references. Capable and
dependable. Would consider percentage—location
optional. Address: Ad 13002, % Golfdom, Chicago.

Competent—Hustling young professional capable
of good instruction of individuals and groups and
a first-class business man wanted by a municipal
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(not originals) of recommendations. Address: Ad 13001, % Golfdom, Chicago.

Pro—GRIP-RITE removable Shu-Spikes will im-
prove stance and prevent slipping. Your members
and all golfers will benefit with "grip-rites" in
their soles. A profit to you and a service to the
golfer. Ask for our sales helps. North & Pfeiffer
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Fairway mowers, power trimming mowers. Toro
Greens mowers. Must be in good condition. Henry
C. Gissman, 98th & Center Street, Omaha, Neb.

Budd Bed Blades

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EDITORIAL CONTENTS

Master of the Market, by Herb Graffis ................................. 9
Texas Pro Makes Success of Class Lessons, by Will F. Adams .......... 13
Population: 4,000; Course A1, by C. B. Mills .......................... 15
Shoe Publicity through Lessons, by Fred E. Kunkel .................. 17
The Path to Perfect Fairways, by Kenneth Welton .................. 18
Will Fair-Trade Laws Help? by Paul E. Hayward .................... 22
In the Rough, by Herb Graffis ........................................ 28
More on Pros versus Slow-Pay Members ............................... 35
Greenkeeping Advances During Past Decade, by James McCormack .... 38
Education and Self-Education for Greensmen, by James G. Moore .... 40

ADVERTISERS' INDEX

American Fork & Hoe Co .................................................. 8
Bayer-Semesan Co., Inc .................................................... 39
Buckeye Chemical & Specialty Co ...................................... 42
Buckner Manufacturing Co .............................................. 41
Budd Manufacturing Co ................................................... 47
Dandee Company, The .................................................... 40
Des Moines Glove & Mfg. Co ............................................ 40
Detroit Harvester Co ...................................................... 4
Diamond Calk Horseshoe Co ............................................. 42
Dolge Co., C. B ............................................................. 38
Dow Chemical Co., The .................................................. 1
Dunlop Tire & Rubber Co .................................................. 27
Fate-Root-Heath Co., The ............................................... 4
Florida Humus Co .......................................................... 5
Fullame Co., The ........................................................... 40
Godwin, Hiram .............................................................. 44
Gravely Motor Flow & Cultivator Co .................................... 44
Greile Club Corporation ................................................. 36
Horner, R. S ................................................................. 44
Hydrolizer Corporation .................................................... 3
Illinois Grass Co ............................................................ 2
International Harvester Co ............................................... 2nd Cover
Kirkwood, Joe ............................................................... 43
Kroydon Company, The ................................................... 29
Lewis Company, G. B ..................................................... 43
Limestone Products Corp. of America .................................. 46
Links, The .................................................................. 7
Livie Golf Co., Bill ........................................................... 44
Lytton Building Corporation .............................................. 6
Mallinckrodt Chemical Works ........................................... 2
McClain Brothers ............................................................. 5
Milorganite ................................................................ Third Cover
National Mower Co ......................................................... 5
Nelson Mfg. Co., L. R ....................................................... 34
Peckham, A. N ................................................................. 40
Penfold Golf Balls, Inc ..................................................... 33
Peterson, Arthur D ............................................................ 3
Pfizer & Co., Inc., Chas .................................................... 43
Phoenix Mfg. Co .............................................................. 2
Premier Poultry Manure Co ............................................... 47
Professional Golfers’ Assn .................................................. 37
St. Mungo Mfg. Co ........................................................... 35
Sarazen, Gene ................................................................. 36
Scott & Sons, Co., The O. M ............................................. Third Cover
Sewage Commission, The .................................................. Third Cover
Skinner Irrigation Co., The ............................................... 3
Staude Mak-A-Tractor Co., E. G ........................................ 43
Stowe-Woodward, Inc ....................................................... 31
Stumpp & Walter ............................................................. 42
Tonagren Co., P. & M ....................................................... Third Cover
United States Rubber Co .................................................. 4-Fourth Cover
Vestal Co., John H ............................................................ 2
Wanamaker, John ............................................................ 38
Wilson Sporting Goods Co ............................................... 23
Worthington Mower Co ..................................................... 24-25
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