plies an abundance of smooth, dependable power. The rear wheels of the Fairway are equipped with 16-inch tires, which make of the tractor itself a roller. The tires of the front wheels are 8 inches wide. The wheels do not track.”

**NIEBLO OFFERS TEE-VENDING MACHINE**

New York.—After testing the practicability of the plan since 1927, announcement is made by Nieblo Mfg. Co., makers of the Reddy Tee, that they can supply professionals and course owners with vending machines that will dispense two dozen boxes of tees at a filling. By installing these machines, constant interruption of the pro as he goes about his work (for a purely mechanical sale) is eliminated. The device appeals to players as well, since they are not forced to wait for the attention of the pro, who may be busy with another member, to make their purchase.

According to Nieblo, sales are actually increased by use of these vending machines. In proof they point out the increased volume of tee sales enjoyed last season by Jack Hagen, pro at the Salisbury (Long Island) links, where 50 per cent more tees were sold in 1928 than in the previous year. Hagen attributes this increase to the conveniently located battery of three machines at the first tee. The only attention necessary is occasional refilling as the machines are emptied. When it is realized that one filling brings in $6.00 in quarters, the possibilities of good income and a respectable annual profit are apparent.

The machines are expected to prove of particular value around public and daily-fee courses, where there is no conveniently located pro-shop in connection.

**NEW LARK SPRINKLER IDEAS**

Peoria, Ill.—The L. R. Nelson Mfg. Co. has made some improvements in its well-known Lark Golf Sprinkler, among them being the rotor valve which controls the speed of the whirling rotor, allowing a coarse or fine spray. It saves all adjusting of the rotor arm and by partly closing the valve, the whirling of the rotor is cut

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WILLIE HOARE WITH WILSON

Chicago, Ill.—Willie Hoare, for more than a quarter century active in American professional golf, has gone with the Wilson-Western Sporting Goods Co. to take charge of Wilson's pro golf department with headquarters at 37 S. Wabash Ave., Chicago.

For the last eight years Willie has been at Tedesco C. C., Swampscott, Mass., in the summer, and for the last decade he has been at Hot Springs (Ark.) C. C. in the winter. He is widely known in pro ranks and has had a well-balanced and successful experience, both of these qualifications making him a prize addition to the Wilson corps.

Willie came out from England when he was nineteen and ever since has been in close contact with the personnel and business developments in professional golf.

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SPRING DEVICE ON WASHER
Watertown, Wis.—A substantial clock spring is now supplied attached to the brushes of Lewis washers, the necessity for this change being occasioned by the neglect to turn up on the four brass adjustment screws in the brushes of the original washer.

In order to determine whether or not the spring would operate indefinitely, a reciprocating mechanism was attached to a Lewis golf ball washer plunger moving up and down for a million strokes, representing on the average a year's use. Tests were made from time to time by marking a ball with ink to determine whether or not the springs and brush bristles were still functioning and it was found that the brushes cleaned as well on the millionth stroke as on the first stroke.

GRAPHIC ISSUES FINE MANUAL
Park Ridge, Ill.—The handicapping committee of a golf club could not buy in any book store a finer treatise on handicapping than the booklet now being distributed free of charge to interested club officials by the Graphic Score Book Co., makers and distributors of "Graphic" handicap cards, racks and score cards.

The book not only gives full descriptions of the company's products and points out ways they can be used to best advantage, but it also contains a number of articles describing all accepted systems of handicapping and their relative value and fairness. There are many charts, statistical tables and hints to aid the club committee in its work.

"PEG" TEE NOW MADE IN U. S.
Keene, N. H.—The "Peg" celluloid tee is now made in the United States by the Granby Mfg. Co. Though enjoying good sales abroad, the "Peg" makers state they got away to a late start last year, and as celluloid requires some months to season, were not able to meet the heavy demand for their tee with a properly finished article. This year they have doubled their production and report big advance sales.

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BY G. W. GARNS

LIKE many other clubs throughout the country, the officials of my club are deeply interested in finding some way to combat the inactive, non-spending member problem. We have 250 members and could operate on our present standard at a beautiful profit if house accounts averaged $30.00 a month. But, instead, they average around $20.00, which just fails to get us by; we have a small assessment each year.

At a recent Board meeting, we thought we had worked the problem out in such a way that our members could not object to any feature of the plan.

Our idea was to tax each member $30.00 a month during the playing season, and deduct this amount from the total of his charge tickets at the end of the month. But when we spread the idea around, with the purpose of sounding out the membership, we struck the greatest chorus of howling I have ever heard.

"Suppose I want to go away for a month's vacation; would you soak me thirty bucks for that privilege? My house bills run over $100.00 a month when I'm here; are you going to ask me to pay when I'm not here as well?" was the essence of their reaction.

So we retreated a little and modified our plan. Instead of a monthly tax, we suggested a yearly one of $150.00, with 20 per cent of this amount credited against the member's account for each of any five months out of seven that make up our season as selected by the member. In other words, if he planned to be away during the month of June, he could notify the club treasurer that he wanted the $40.00 deduction from his house account during May, July, August, September and October and that during June he would pay his gross bill.

The idea seemed good to us, but the members turned it down, due in no small measure to their unfamiliarity with the idea. We are working on it still and hope to bring it up again when we have our next meeting.

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Pittsburgh Field Club Develops Its Caddies

By John McNamara

These days more and more attention is given to the humble caddie, who are a large factor in making the "old and ancient" pastime so popular. It should be the duty and pleasure of every golf club committee to see that the caddies are cared for properly.

It has been the custom at the Pittsburgh Field club for many years to hold a meeting of the caddies each week at which a member of the golf committee and the caddie master are present. At these meetings the boys are instructed in the etiquette of golf and caddying.

In order to stimulate interest among the boys, golf tournaments are held during the season and suitable prizes awarded. On July 4th of each year, a large firework display is held by the club and at this event the caddies are present and are served sandwiches and ice cream in the evening. When the watermelons are at their best, the boys are tendered a watermelon feast.

As a grand finale, a caddie banquet is held in November of each year. A turkey dinner and all that goes with it is served. Favors, entertainment, music and movies are also on the program. At this banquet cash prizes are awarded to caddies having the best records of attendance and ability, in accordance with a merit system kept by the caddie master. There were 175 boys present at the last dinner. This year, a wool sweater in the club colors (blue and white) was presented to each and every caddie of the club.

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