The lightest cutting unit built——yet actually the strongest

Each Ideal Bulldog cutting unit weighs just 125 pounds—about 75 to 100 pounds lighter than the average.

They are light weight because of their close-coupled design, low wheels and wood roller. (As the Bulldog units are pushed, dead weight is not needed.)

Bottom bar, bottom knife, and revolving reel are strong and heavy. Wheels are solid, not spoked. They turn on 2" Roller bearings. Side frames are stocky and rigid.

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The Ideal Golf Cart—a most useful implement for golf course work. Holds 30 cubic feet. Strongly reinforced hardwood. Tilts for quick dumping.

The new Ideal Roller Greens Mower—very light weight—has small 4-inch reel with highest grade ball bearings—insures a smooth, clean job.

IDEAL GOLF COURSE EQUIPMENT
Dusting-on Lead Arsenate

Sir:
We plan to combat 'worms and chickweed this season with arsenate of lead. With better than 100,000 sq. ft. of green area, I figure I'll buy half a ton of it, providing I can get the appropriation past my chairman. Half a ton may seem like small potatoes to you, but to us up here it looks like we were buying all the arsenate in the world.

Is it practical to apply this with a duster of the type used for cabbages and such by truck gardeners? I want to use a duster because it looks like a quicker method than mixing with sand and spreading by hand. Am I right in believing the green, after application, should be poled lightly but not watered in? I understand you have at times experienced burning.

C. W. P. (Mass.)

Reply
Any brand of lead arsenate will have a tendency to burn the grass blades if applied without some sort of filler when the blades of grass are moist. That is why I have always advised mixing the lead arsenate with moist soil or sand, as much as the arsenate clings to the particles of the soil and filters down through the grass blades, even if the latter are moist. For fairway treatment, using a lime spreader, the best system consists in mixing the arsenate with milorganite and spreading on a quiet day when the grass is dry.

If you plan to apply lead arsenate with a duster, would suggest that you try one green first and see how it goes. Would select a day when the turf was dry and the air correct. You are correct in believing that the green should be poled after application, which works the lead down to the soil proper. If the soil particles at the surface are at all moist, the lead arsenate sticks to them and you can then water as much as you wish.

B. R. Leach.

How Much Filler?

Sir:
As vogue seems to demand, I am gradu-
13 points
of the IDEAL service hook-up
all completely stocked to fulfill your
course maintenance requirements—and
primed to give you quick—dependable
service.

Spot your nearest dealer on the map above—
the corresponding number in the right hand
column quickly gives you his location.

Let him quote on your needs

FAIRWAY MOWERS
IDEAL "Bulldog"
3 and 5 Gang Mowers

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30"—25"—22"—20"

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Please mention GOLFDOM when writing advertisers
Your plan of applying the lead arsenate to the greens as an ingredient of the topdressing in April is o. k. and many clubs are following this system. You could, if you so desired, apply the lead arsenate to the greens by mixing with sand and broadcasting the mixture as per above.

B. R. Leach

Dear Mr. Leach:

We have soft grass greens (blue grass and red top) and have been using the following as compost: 50 per cent peat and 50 per cent woods dirt with 5 lbs. of sulphate of ammonia to the 1,000 sq. ft. and occasionally a liberal supply of milorganite. Our greens are not what they should be, especially the latter part of the season. We have a great deal of trouble with weeds and crab grass. Do they come from the use of the "raw" peat and wood dirt? The compost is mixed just as we need it. The greens are top dressed every ten days or two weeks and well watered.

E. L. (Indiana)

Reply

Red top is a comparatively short-lived grass and disappears from the average golf green a year or two after seeding. Blue grass (Kentucky) prefers rich soil above all else and seems to do best when the soil is neutral, neither acid or alkaline. Would suggest as a future policy that you swing over to seeded or stolon-bent greens as they are much easier to handle and maintain and the turf is more desirable for putting-green purposes.

The topdressing mixture you are using at present is not a desirable one. It is too heavy in inert organic matter. Peat and woods dirt both contain very little available plant food. As a source of organic matter a small percentage in the topdressing mixture is permissible but never more than 10 per cent at the most. Would suggest a topdressing mixture: friable loam, 85%; well rotted, screened manure, 15%. If you cannot obtain friable, medium loam soil in your locality and have to depend on clay or silt would suggest the following mixture: clay or silt, 20%; sand, 70%; well rotted manure, 10%.

In order to correct the sour condition of the green caused by the persistent application of peat, woods dirt and ammonium sulphate would apply 10 pounds of ground limestone (not hydrated lime) per 1,000 sq. ft. of turf after each topdressing during the coming year.

For fertilizer would discontinue the application of ammonium sulphate during the coming season and instead apply synthetic urea, milorganite, pulverized poultry manure or any other good organic nitrogen fertilizer. Follow directions supplied by the manufacturers of these individual products. Would go very light on the application of any of these quick-acting fertilizers during the warmer portion of the growing season.

Your weed problem is due in a large measure to the fact that the turf is thin due to improper soil conditions with the result that the crab grass and rank growing weeds are able to obtain a ready foothold. Correct the soil conditions, thicken up the turf and your weed problem will again become normal. Arsenate of lead will aid greatly in weed control but would not apply this chemical to your greens until you have them entirely back into shape.

B. R. Leach

Arsenate Will Not Kill Turf

In reply to a recent communication regarding fear of the latent toxicity of lead arsenate in soil, would make the following suggestions:

Commercial lead arsenate is an acid salt, its formula being PbHAsO₄. When it is acted on by certain salts in the soil such as soluble phosphates and carbonates, you get a mixture of phosphoric acid, carbonic acid, sodium, potassium or other forms of soluble arsenic and tribasic arsenate, namely Pb₃(AsO₄)₂. Now this last named compound is just about as inert a commodity as we have; in fact, you can feed it to insects and animals with very little ill effects. Consequently, it has no effect on soil one way or the other. I have grown various crops in soil treated with 5,000 pounds of tribasic arsenate of lead and grown them normally.

The soluble arsenates resulting from the above reaction do not remain as such but react with the salts of iron, magnesium and other metals in soil, forming ferrous or ferric magnesium, or other arsenates, many of which are as inert as tribasic lead arsenate and consequently do not affect either the soil or the plants.

Such a chemical cycle continues until finally all the lead arsenate applied to a given piece of soil is converted into these inert forms of arsenic.

B. R. Leach

Chickweed Eradication

Sir: In GOLFDOM last year you discussed the eradication of chickweed by the use of arsenate of lead. Last fall, I
It's a "stymie" for grubs and worms!

Grubs and earthworms stop where Sherwin-Williams NAGA begins. A dressing of this powerful insecticide will keep your greens, tees, and fine fairways clean of these damaging pests. Grubs and worms have small mouth parts—eat only fine, evenly distributed material. Sherwin-Williams NAGA is so extra light, fluffy, and so super-finely ground that 99.5% will pass through a screen 350 mesh to the square inch. It is much more effective than ordinary coarse insecticides. Can be applied more uniformly. Maximum strength—98% arsenate of lead—only 2% inert matter. Assures maximum killing power. You will find Bents, Bermuda grass and other fine turfs thrive on NAGA. It stimulates their growth. (Not recommended for Poa Annua.)

Mixes perfectly with sulfate of ammonia and other approved fertilizers. Detrimental to growth of many weeds. Take no risk of these damaging pests infesting your greens and fairways. Grub and worm-proof them now.

Send for valuable free pamphlet, giving full instructions for grub and earthworm proofings.

The Sherwin-Williams Co.
Dept. 716, 601 Canal Road, N. W.,
Cleveland, Ohio
gave one green a heavy treatment of the lead but to date can see no beneficial effect. Can you enlighten me as to the best season of the year to use this and how many applications are necessary to kill chickweed? How long after an application is made before any effect can be noticed?

R. L. M. (Washington.)

Reply

Here in the east we find lead arsenate very efficacious in cleaning up chickweed if applied at any time during the active growing season, although from a general standpoint probably the best time to apply the chemical is in the spring after the turf begins to green up. At this time the chickweed succumbs quickly and the grass has the greatest tendency to crowd in and fill up the spot left by the chickweed's demise. The effects of a five pound application to 1,000 square feet of turf are noticeable within two weeks. The weed gradually browns up and disappears. Sometimes it is necessary to touch up a patch here and there a second time with the chemical in order to insure a clean-cut result.

B. R. Leach.

Wet Vs. Dry Arsenating

Sir:

Down here there is some controversy and differences of opinion among the greenkeepers as to the proper use of arsenate of lead, and we are appealing to you for your opinions and trust you will snatch a few moments from your working schedule and answer the following questions for us.

1. Do you believe spraying with a wet solution of arsenate of lead as effective as mixing the lead with topdressing?
2. If so, how many pounds of lead would you add to one hundred gallons of water?
3. Would you use this same wet spray on fairways and greens?
4. What month of the year should the spray be applied?
5. Would dry dusting of greens and fairways with a power sprayer be equally as effective as the wet spray or mixing the lead with top-dressing?

F. H. S. (Kentucky.)

Reply

As regards spraying lead arsenate upon turf as compared with applying it mixed with a dry filler, would advise that many people are applying it with water with apparently satisfactory results. I personally prefer to apply it mixed with the topdressing or with moist sand for greens and with milorganite when applied to fairways with a lime spreader. I have always advocated the dry method but it has got to a point now where they put it on any damned old way they see fit and apparently get away with it.

Would add ten pounds of lead arsenate to 100 gallons of water and apply to 2,000 feet of turf. You may get burning of the grass blades by using the spray method, I don't believe I would use the wet method on greens. Lead arsenate may be applied to turf at any time of the year.

I cannot say whether dry dusting would be as effective because we have never applied it in this way. There is too much loss by blowing when applied as a dust.

If you look over some of my articles in GOLFDOM you will find the answers to most of the above questions in greatly elaborated form.

B. R. Leach.

Pro Policies That Pay All

By RAY OTTMAN
Professional, Crescent Hill Country Club

The professional's greatest problem in the coming year which is no new thing—is the task of holding the good fellowship and friendship of all golfers with whom one comes in contact. Here lies the secret of success in the business end and the contentment of heart in the position which one occupies.

To cope with this problem, I start the new season with as much personal work with my members as is possible, doing things for them which will gain the good will of each one concerned.

The best way of all to my mind is to greet everybody with a smile and a friendly "Hello" or something of that sort.

Regarding the merchandising situation I think the outlook for the coming season is wonderful because of increased interest taken in the game by hundreds of new comers.

Snapping Up the Display.

An attractive display in the shop always draws these folks and with a little real salesmanship the merchandising end of the business can be made a success.

I am making special changes in my shop.
USING a club with the new (B-19) Bristol "Gold Label" Steel Shaft, made of genuine "spring steel", is like adding extra power to a golfer's own muscles. It's like this...

"Spring steel" has at least 20% more carbon than any other steel used for golf shafts. Carbon is the ingredient of steel which gives it greater strength and "pep". This added 20% in a Bristol "Gold Label" Shaft makes the head of the club snap through with that final kick that adds power and control to all shots.

The new Bristol "Gold Label" Steel Shaft is the only golf shaft made of spring steel. Actual test shows it to be the strongest steel shaft made. There is nothing imaginary about this "extra 20%." You will quickly discover what it means by making a comparative test. Take two clubs out on the fairway, one with a Bristol "Gold Label" Steel Shaft and one with any other kind of shaft. Hit a dozen balls with each.

Nothing else will so quickly and so emphatically prove to you the difference that there is in steel shafts!

We make only golf shafts—we do not make clubs. All manufacturers of good golf clubs use Bristol "Gold Label" Steel Shafts in their clubs. So when ordering clubs the next time, specify that you want Bristol "Gold Label" Steel Shafts. You will then be giving your customers the utmost in strength and distance.

Write and let us put you on the mailing list to receive monthly our interesting little golf publication, "The Bristolite." The Horton Manufacturing Company, 184 Horton St., Bristol, Conn.

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Worthington Lawn Tractor and
Convertible Quintuple Mower
Illustrating the fastest and most economical lawn tractor and
gang mower in the world. Cutting swath nearly 12 feet.
Tractor $496.00  5-unit gang mower $610.00

It is significant that Worthington Gang
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The "Overgreen" will cut an average green in 15 minutes. The most remarkable machine offered for reduction in golf maintenance since Worthington gave to the world the fairway gang mower. Light, efficient, 36" swath. Fully guaranteed.
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Light, 18" putting green mower.
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for efficiency in all branches. Changes each year help to arouse a certain amount of interest by members and all visiting golfers playing at the club. The same old display and the same arrangement of the shops deadens the keen feeling of spring and the beginning of a new season. A very neat change of some sort each spring will produce better sales and service which in turn will produce more profit.

**Plan for Women's Trade.**

About women in the club there can be said aplenty. Give them something to do to keep them active players and your efforts will be rewarded. I believe women take lessons and patronize the pro as much if not more than men, so it is up to the pro to hold them.

Speaking of the service the pro can render to his club, I believe it can be of the most definite valuable character, because of such close contact of everybody concerned with the welfare of the club.

One good way to serve the club is to pay all bills promptly if possible and earn a good name for yourself as well as the club.

Lastly but not least be sure to treat everybody alike, use the old "Golden Rule" and I am sure it will pay big dividends in the end.

**“Home Work” Theme in New Golf Teaching Book**

J OHN C. Hackbarth, pro at Blackhawk Country Club, Madison, Wis. is author of "The Key to Better Golf" which came off the press last month after three years’ painful struggle with the manuscript. Hackbarth went at his book on the basis that the rational method of learning golf was under the supervision of a competent instructor. It was with this in mind that his book was written to complement the pros’ personal sessions with their pupils. He makes a strong point of what he terms the “mental plan” as a fundamental of successful instruction and writes his material with the aim of promoting the understanding of basic principles and other necessary phases of successful golf and development of muscular memory.

The pedagogical influence shows plainly in the book for it is the first volume, so far as we know, that has emphasized the same instruction principles that are resolutely applied by trained teachers in practically every subject from the alphabet to higher mathematics.

In the selection and clarity of illustrations, Hackbarth has been particularly fortunate. He shows views that plainly illustrate the details being handled with an absence of extraneous pictorial material in such a manner that the pupil properly focuses attention.

As pro instruction and supervision is the vital detail in the Hackbarth plan and book, the volume constitutes propaganda for pro instruction that pros should investigate.

Because of the tie-up between the book’s editorial theme and the pros’ personal teaching, the pros will have a prominent place in the distribution plan and consequently a profit on the sale of each book.

**Night Golf Becoming Popular Feature**

N IGHT golf events are reported by a number of clubs as enjoying lively popularity. There is not only the novelty of the event to attract the players, but the managers are interested in the night tournaments because they bring out additional dinner business.

One of the manufacturers is making a luminous ball that is being used with success by a well known pro who plays these night engagements as a sideline to his vaudeville appearance.

GOLFDOM suggests that a night putting contest be conducted as a starter. It is not a difficult matter to provide an emergency lighting arrangement for the putting course. As a matter of fact, it is so easy and comparatively inexpensive to flood-light putting courses that we often have wondered why such arrangements are not more general for it seems to us that the increased dinner business at the club would justify the expense of the necessary lighting installation.

**Why not a pros’ winter school?**

Football coaches have these schools and they’re well attended by the eastern star coaches and by men like Rockne, Zuppke, Stagg and other luminaries in the mid-west. Those attending these schools compare notes and learn, just as professionals might consider studiously their problems of instruction, merchandising, club relations, etc., during the period when outdoor activities are slow.