INTERNATIONAL SALES MANAGER – GOLF PRODUCTS

Company: Rain Bird International, Inc.
Reports to: Division Vice-President
Location: Glendora, California

Responsibilities:
Rain Bird International, Inc. seeks a qualified candidate to champion our golf irrigation products at the international level (non-U.S.), and act as a liaison between Rain Bird’s International and Golf Divisions. This person will be responsible for meeting international sales and profit goals for our golf products, and will develop and conduct seminars in the use, application, and benefits of these products. In addition, this position requires the development of sales and marketing programs in conjunction with the Golf Division’s brand managers.

Qualifications:
Qualified applicant will have an undergraduate degree in business, engineering or liberal arts. Applicant must also exhibit effective communications skills, have experience in dealing with distributors, their installers and specifiers, and have five to seven years of field sales experience. International sales and marketing experience, an MBA in marketing, an understanding of the irrigation industry, and multilingual capabilities are preferred. Extensive international travel will be required.

Please FAX resume and cover letter to:
Jack Buzzard, Rain Bird Sales Inc., (626) 963-4287
or e-mail dyoung@rainbird.com

INTERNATIONAL SALES MANAGER – GOLF PRODUCTS

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Ad Index

134 3 D Nature .................................. 55
120 The Andersons .................................. 65
110 C and P Press .................................. 32
130 Covermaster Inc .................................. 41
127 Dow AgroSciences .................................. 26-27
117 Earthworks .................................. 59
111 Eco Soil Systems .................................. 33
135 Environmental Biocontrol .................. 73
165 Epic of Wisconsin .................................. 64
108 FMC Chemicals .................................. 31
128 Floratine Products .................................. 60
101 Golfsat .................................. CV2-1
125 GreenTrac.com .................................. 52
102 Growth Products .................................. CV3
114 John Deere Co .................................. 6-7
112 Lesco .................................. 15
104 Milliken Chemicals .................................. 5
118 Monsanto .................................. 50-51(reg)
117 Novartis .................................. 36-37
109 Nutramax Laboratories .................................. 19
138 PlanetAir Turf .................................. 73
137 Precision USA .................................. 73
121 Scotts .................................. 57
103 Tee-2-Green .................................. CV4
107 Textron Turf Care .................................. 21
116 Textron Turf Care .................................. 24
132 Textron Turf Care .................................. 66
129 Top Pro .................................. 63
119 Toro Co .................................. 43
113 Ty Crop .................................. 34a-34b
106 Union Tools Irrigation .................................. 13
115 United Horticultural Supply .................. 9-10
122 Van Waters & Rogers .................................. 47
136 Versa Lok Retaining Walls .................. 73
105 West Coast Turf .................................. 11

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