

# Classified

## CLASSIFIED CLOSING DATES:

August issue closes July 9  
 September issue closes August 12  
 October issue closes September 11  
 November issue closes October 9  
 December issue closes November 5

When answering ads where box number only is given, please address as follows: Box number, % Golf Business, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101. Rates: All classifications 65¢ per word. Box numbers add \$1 for mailing. All classified ads must be accompanied by cash or money order covering full payment. Mail ad copy to Dorothy Lowe, Golf Business, Box 6951, Cleveland, Ohio 44101.

## BUSINESS OPPORTUNITIES

WANT TO BUY OR SELL a golf course? Exclusively golf course transaction and appraisals. Ask for our catalog. McKay Golf & Country Club Properties, 15553 N. East Street, Lansing, Michigan 48906. Phone 517 484-7726.

## FOR SALE

9 HOLE, PAR 36, on lake. Automatic watering system, 7 unit motel, 6 cabins on 500' lake shore, high occupancy rate, 4 bed, 3 bath home. \$100,000.00 down, owner finance. Birch Bay Golf & Tennis Club, Rte. 6, Box 305X, Brainerd, MN 56401.

## USED EQUIPMENT

USED GOLF CARS FOR SALE. 3 and 4 wheel, gas or electric, any make or model. Best prices. Will deliver in quantities of 10 or 20 per load. Call us now for your immediate or future requirements. Mid-Atlantic Equipment Corp., 420 Penn Street, Spring City, PA 19475. 215 948-5205.

WESTERN GOLF CAR DEALERS and clubs, need used cars at right price? E-Z-Go, Harley-Davidson, Club Car, Taylor-Dunn, Yamaha, Marketeer, Melex, fair to excellent condition. Delivery available. Contact Ken James at E-Z-Go West, 714 557-4524.

USED GOLF CARS—Harley-Davidson gas 3 wheel, 1973 thru 1978. Quantities, prices and years will vary, but usually a large supply to choose from. Boylan Leasing, Inc., 607 N. Main, Plainwell, MI 49080. 616 685-6828.

SEVEN GANG—seven blade Toro with frame, three years old. Excellent condition. 216 343-4841.

## MISCELLANEOUS

NEW—THE WICK-IT WEEDKILLER. Lightweight hand-held wick applicator. No spray, no drift, low herbicide usage. Johnsongrass and other weeds growing among desirable plants. Perfect for grounds. \$29.95 plus \$2.00 for handling. Send for brochure. Plant Production, Rt. 7, Box 441E, Fort Worth, Texas 76119.

NETTING: Designed and produced for use on golf courses and driving ranges. Great barrier for off-course golf balls. 25 feet by 100 feet, durable, easy to handle. J. A. Cissel Co., Inc., P.O. Box 339, Dept. B, Farmingdale, NJ 07727, 800 631-2234.

## POSITION WANTED

GOLF COURSE SUPERINTENDENT available end of current season. Experienced in all phases of golf course maintenance and construction. Young and married. Will relocate if right position becomes available. Resume upon request. Box 216, Golf Business, Box 6951, Cleveland, Ohio 44101.

## HELP WANTED

SALES REPS WANTED: Men's and ladies hats, emblem caps, hose, Sunday bags, accessories. 10% commission. Box 215, Golf Business, Box 6951, Cleveland, Ohio 44101.

ADVERTISING SALES POSITION AVAILABLE with a growing specialty agri. magazine, Chicago territory. Requires individual with 1 to 2 years chemical and equipment sales experience in the agri. or specialty agri. market at the distributors level. Ad. space sales experience desirable but not required. Salary plus commission, all expenses, a strong benefit program and plenty of room to advance. Reply to Box 214, Golf Business, Box 6951, Cleveland, Ohio 44101.

# Directory

One column inch ads monthly (12 issues) for one year, \$225.00; two inch ads monthly for one year, \$375.00.

## ASSOCIATIONS

### Michigan Association of Public Golf Courses

15553 N. East St.  
 Lansing, MI 48906  
 517/484-7726

*Promoting public golf through cooperative action. If you operate a public golf course in Michigan, call or write now for membership information.*

### Oregon Golf Course Owners Association

905 NW. Springhill Dr., Albany, OR 97321  
 503/928-8338

*Promoting public golf and excellence in private-enterprise course operations. Any private owner in Oregon welcome to quarterly meetings. Call or write for details.*

### Southeast Golf Course Owners Association

P.O. Box 596, Lebanon, Tennessee 37087  
 (615-449-4217)

*United management development through cooperative organization. Promotion of golf course operation efficiency and service to our golfing public.*

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# Viewpoint



You all have set out there and read through my rabble rousing I don't know how many times, but as a result, we have had some real good ideas come in and have incorporated some of them into the magazine. And they have worked. I keep getting good comments in and everyone says we're headed in the right direction. Well, going somewhere isn't getting there unless you know where you're going to start with. We know where we're going and that is to be an indispensable form of communication for you. It's an ego trip for sure, but a righteous one. So what's my problem, you ask? Well, my ego is so big that if I don't get a letter from 11,885 superintendents, I don't think that GOLF BUSINESS is doing the job for each one.

How do you feel? Are you setting there thinking "He hasn't done a thing for me?". Doesn't it make you mad that I'm taking up your time and not doing a thing for you in the process? If I was you, it would me. The gist of it is, that I'm communicating with you (whether you like it or not), but you aren't letting me know that it is negative communication. And if it is positive communication, my poor dog is getting kicked for nothing.

One way or the other, to save a good bird dog or keep me from getting bit, write a letter. You know it doesn't take long. I don't want a typed letter. A couple of lines on a postcard will do. And you'll know I got it, because I'll answer it personally and in the magazine.

*Lon Monis*

## Golf Business

### ADVERTISING SALES OFFICES

ATLANTA: 3091 Maple Dr., Ste. 312, Atlanta, GA 30305 (phone 404/233-1817)

**JAMES R. BROOKS**  
 National sales manager

**BOB BEAVER**  
 Northeastern manager

CHICAGO: 333 North Michigan Ave., Room 808 Chicago, IL 60611 (phone 312/236-9425)

SEATTLE: 1333 NW. Norcross Seattle, WA 98177 (phone 206/363-2864)

**ROBERT A. MIEROW**  
 Northwestern manager