

These seminars are a part of the Foundation's program to upgrade the teaching of golf in the nation's schools and is part of its five-year plan to assist 30,000 teachers by 1978. Interested teachers and coaches should write for brochures and application forms to NGF, 707 Merchandise Mart, Chicago, Ill. 60654.

'Problems of The Economy' Is CMAA Vancouver Focus

Plans for the Club Managers Association of America annual meeting Feb. 19-22 in Vancouver, British Columbia, are already underway on the heels of a successful first annual Symposium held last month in Glen Cove, N.Y.

The general theme of the February meeting is what the manager should know about the national economy and its problems, how the economy affects the manager's operation, and how the manager should face his problems and solve them.

The CMAA is expecting a turnout equal to the 1,500 that attended its meeting last year in New Orleans. Speakers are still being lined up for the meeting, and there are hopes of getting representatives of organizations in other countries to give CMAA members insights to club operations around the world.

Twenty-two members attended the first annual Symposium last month. They were broken into two groups of 11 for intensive work with the faculty members. One of the high points of the discussions was Dr. Porter S. Crow's analysis of power relationships within individuals and groups, and how the club manager can use these relationships to his advantage. Crow is associated with the U.S. Chamber Institutes for Organization Management.

Wage Law's Second Stage To Begin New Year's Day

As if things weren't tough enough on some clubs, the thoughts of increased payrolls due to Congress' new minimum wage laws is something new.

Reaction to the next phase of the Senate's Bill S 2747 which will shift another gear on New Year's Day and raise hourly earnings to \$2.10, have

club management scratching for answers to the additional money squeeze.

"If we have to meet these new wage structures, it's obvious that we'll have to make up the money somewhere else. I think everyone knows where that somewhere else is too," a Midwest pro recently told GOLFDOM.

There are still a lot of questions that need to be answered about the new laws, including the employment status of caddies. There is still concern on whether the Wage and Hour Division of the Department of Labor will rule that caddies are indeed employees of clubs and not 'individual businessman', as has been the case in the past.

Expanded Pension Program: Clarke

William Clarke will step down as president next month at the professional Golfers Association 58th Annual Meeting in Honolulu, and he recently took time to reflect with GOLFDOM on his formal years with the organization, and where he thinks it is headed.

"For the future of the PGA, I think we have to look at an expanded pension program because only a handful of our members have a pension, and that is out of 7,500 members. This is why pros work forever, they have no pension to look forward to.

"We have to produce more jobs for the young men we are turning out that are qualified to be head pros. Right now there are just not enough jobs.

"The PGA employment phase is important too. We will almost have to become involved in the contractual agreements pros have with clubs; not by the way of unions, but through standardization, and more workshops in various sections of the country to get this kind of standardization we are talking about.

"Something that we have worked hard on and still needs constant prodding is the educational program where we teach such things as how to work against discounters. In this area, we have to make it known that we are truly professional people. I think this is the key, and the educational program can help us with this.

"For the PGA tournament pro-

Taking that into account along with the fact that the bill also puts a limit to the amount of fulltime students allowed, the labor pool will be affected and cause added problems for burdened management.

With spiraling costs becoming more and more obvious in the industry, pros might be forced to emphasize the pay aspect of the game instead of the play.

Record-Breaking Attendance Expected at Disney PGA Show

Early estimates indicate attendance will top last year's totals of 200 exhibitors and 420 spaces at the PGA

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gram I would like to see the second tour broadened. There are a limited number of spots on the pro tour, and we need a place to develop the young ones. The only players coming up today that can handle the pressure are from the colleges, just like football. A player like Ben Crenshaw is a seasoned veteran because of the major events he played while in college. I think our commissioner Deane Beman is well aware of the need for this expanded second tour.

"The PGA has taken me away from my club for about 125 days a year for the past five years, and it was getting very time-consuming. My home club always has to come first."

New officers for the PGA will be elected at the meeting Dec. 3-6 at the Regent Hotel. It is expected Secretary Henry Poe will move up to president and Treasurer Donald Padgett will move up to secretary. There are a number of candidates to fill Padgett's post.

The Vardon Cup will also be presented to the Club Professional Player of the Year at the meeting. It will go to the club professional who compiles the best combined performance in the Club Professional Champions and National PGA Championship.

The recipient will also receive an additional prize of \$1,000 and all expenses covering his trip to receive the cup in Honolulu. The award is given by Victor Golf Co., Morton Grove, Ill.