WANTED TO BUY: 9-Hole Golf Course.
Write Box 502, % GOLFDOM.
Prefer scenic with residence under $200,000.
537-4312. Write: SPEAR SALES SERVICE,
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WANTED—4 wheel club cars, prefer tops,
prices, etc. Need large quantities. Will
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WANTED TO BUY 9-Hole Golf Course.
Prefer scenic with residence under $200,000.
Write Box 502, % GOLFDOM.

WANTED TO BUY

- 4 wheel club cars, prefer tops,
- 40 ELECTRIC TAYLOR DUNN GOLF
   CARTS: 4½ years old—Excellent condition
   $475.00 each, $425.00 on group basis.
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   90602. Call nights 213-689-1150.

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- USED GOLF CARS FOR SALE

- 40 ELECTRIC TAYLOR DUNN GOLF
   CARTS: 4½ years old—Excellent condition
   $475.00 each, $425.00 on group basis.
   Tom Bryant 12336 Penn St., Whittier, Calif.
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   GOLDEN TRIANGLE SPORTS, INC., 6317
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- FOR SALE—Good Used Golf Range and
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Replies are promptly forwarded to advertisers.

COMPUTER from page 62
Stamford Municipal GC, Stamford, Conn., Cornish used GCS. He says
design plans were sent to Cook, whereupon GCS predicted certain
"tie-up holes." Cornish incorporated GCS conclusions into his design
changes and later applauded the play-
ing smoothness of the completed
course which GCS had helped make
possible.

But other course designers surveyed by GOLFDOM were not as positive about
GCS as Cornish. Architects who at-
tended the GCS presentation at the
American Society of Golf Course
Architects in Jamaica seemed generally
indifferent to GCS as a practical design
tool. The problem of convincing archi-
tects that GCS will do what Cook says
it will, is two-fold, according to golf
course architect, Roger C. Rulewich,
of Montclair, New Jersey: "It is hard
to be suspicious of Cook's previ-
ously developed data on playing time.
He doesn't factor in enough variables
to allow for different sections of the
country," says Rulewich. "Most
architects set great store by their own
intuition when it comes to hole design
and would be loath to change their
thinking based on Cook's computer
simulator until there is more substanc-
evidence available that the system
works."

Some of the other GCS presentation
attendees voiced similar suspicions but
for the most part they indicated a wait-
and-see attitude.

At present, Cook's innovation seems to be swimming against the cur-
rent of a "Catch 22." Golf course
architects are reluctant to try GCS until
more examples of its success are forth-
coming; yet, there will be no successes
or failures if course designers don't
use it.

One encouraging fact about GCS,
however, is that the cost of the service
is relatively low. Maybe that factor
will induce some course designers to
make a gamble on it before waiting for
proof that it will succeed.

EDITOR'S NOTE: Don Cook is pres-
ident of Donald B. Cook & Associ-
ates. His firm, located in New Bruns-
wick, N.J., provides management
consulting in industrial engineering,
operations research, and systems de-
sign and installation. Cook is a regis-
tered professional engineer.