

Computer Checkup: PRESCRIPTION FOR SLOW PLAY?

Don Cook, president of Donald B. Cook & Associates, offers his computerized golf course simulator service, designed to determine the comfortable course capacity of an existing course and expected capacity of a planned course renovation or new course by STEPHEN W. BYERS

The slow play bug-a-boo has plagued golf courses since America's interest in golf outdistanced construction of playing facilities. The National Golf Foundation has recently called for acceleration in the building of public courses to check the increasing player congestion on available golf facilities and to ensure that course construction keeps pace with the rising numbers of initiates to this burgeoning sport. But until a balance is reached between the number of golfers and the number of courses needed to accommodate them, the industry must face the problem of how to unplug those bottlenecked holes that can suffocate player interest and stifle the golf course revenue required to perpetuate the game.

Don Cook, president of Donald B. Cook and Associates, is now offering, as a possible vaccine for slow play, his GCS (Golf Course Simulator) computer simulation service specifically developed for use by golf course architects. Although there is to date little evidence of GCS's effectiveness,

Cook is confident it will help course designers to reduce waiting time on existing courses and to spot design problems before construction money is spent for course remodeling or building a new facility.

WHAT IS GCS? WHAT CAN IT TELL YOU? GCS is designed to:

- 1) Develop data to produce a more effective starting time system for an existing course;
- 2) Evaluate a proposed design renovation as to "playability";
- 3) Evaluate a design proposal for a new course project with an eye peeled for rough spots that could later develop into bottlenecks and attendant slow play problems.

GCS integrates actual time study statistics, data provided by the architect, and a carefully programmed computer network to develop key course information before the architect puts the finishing touches to his design. The time statistics were decided, according to Cook, from over 200 time study ob-

servations of different golfers playing several different courses. From these studies playing time values were developed for computer simulation on over 30 key playing elements such as hitting the ball from the tee, walking and putting.

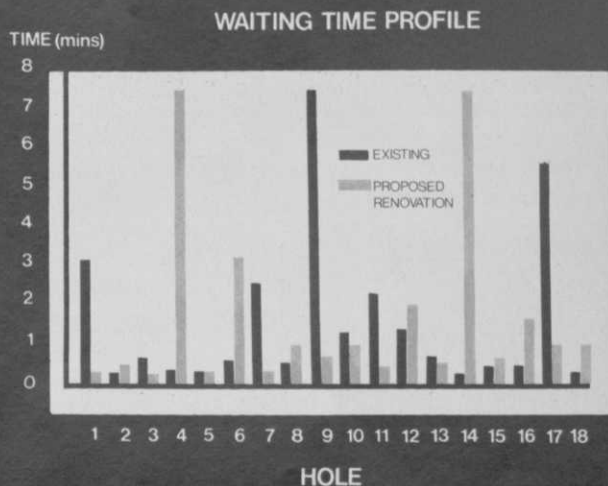
Though an explanation of how these time values were determined for each of the many elements would be too lengthy for this article, GOLFDOM will show how Cook arrives at a value for the element of hitting from the tee. The two units of time the computer will use for this element are: 1) the average (of 200 observations) time it takes for a foursome to hit from the tee, starting the study when the first hitter addresses the ball and ending when the last hitter hits the ball; 2) the time range between the slowest to the fastest hitter of the foursomes from 200 observations. This, says Cook, builds golfer variability into GCS. The computer has been programmed to select random specific time values that fall within these given ranges. This results

continued

GCS ARCHITECTURAL DATA SHEET						
COURSE: WOODWAY C.C.			ALTERNATIVE _A_			
HOLE NO.	HOLE PAR	DESIGN DISTANCE (yards)	DIFFICULTY code	DIFFICULTY location	BETWEEN FROM/TO	HOLES DISTANCE (yards)
1	4	337	1	-	1ST TEE	X
2	3	137	1	-	1-2	117
3	4	320	1	-	2-3	92
4	5	567	2	C	3-4	43
17	5	555	1	-		
18	4	403	1	-	17-18	59

DIFFICULTY CODE:	DIFFICULTY LOCATION
1 NORMAL	A TEE SHOT
2 DIFFICULT	B SECOND SHOT
3 VERY DIFFICULT	C REMAINING SHOTS

GCS Architectural Data Sheet above shows architect's appraisal of hole difficulty and other salient features of his proposed renovation or plans for a new course.



Profile above shows the waiting time relationship between the GCS study of an existing course and the study of a renovation.

COMPUTER *continued*

in a simulation that allows for various types of golfers playing the course.

Added to these values for computer simulation is the information supplied by the golf course architect about his specific course project. This will include facts relating to hole design, such as hole sequence, distance and difficulty based, not on par, but on the playing time of each hole. The architect must also render a classification of each hole as "normal," "difficult" or "very difficult" (with GCS, "difficulty" refers to difficulty regarding

time required to complete the hole, rather than difficulty in scoring). With this information, Cook says GCS can furnish data such as capacity; waiting time profile, showing waiting at each hole, and playing time data, which measures the golfer's time on the course.

GCS does not redesign the course or explain why the course will have the reported waiting time characteristics, Cook warns. Cook says that golf course architects using GCS can be as successful in designing courses with maximum capacity and smoothness of

play as they have been in designing courses that are challenging, beautiful, safe, and reasonable to construct and operate.

The GCS report is written in the architect's language, Cook adds, not in computer terminology. Capacity, playing time and waiting time data are graphically displayed. Used prior to construction or alteration, this information permits the architect to evaluate alternative preliminary layouts, make comparisons to previously constructed courses, and offer corroborative evidence to support recommendations to club administrators or club officials on the playability of his proposed layout.

What this can mean to the golf club, says Cook, is that mistakes made in course design that might have gone undetected until actual play on the new facility had begun, can be caught and rectified before actual construction. Cook's fee for GCS averages \$1,500 per course, which is slight compared to the cost of remedying a design error subsequent to construction. If GCS can do what Cook says it can, the club also would benefit from increased revenue derived by maximizing the course capacity and from the heightened golfing pleasure, which results from smoother playing and less time spent in waiting.

Cook doesn't minimize the aesthetic factors in golf course design but believes they must be balanced with "best attainable course capacity and smoothness of play features" in order for clubs to operate on a sound financial basis.

WHAT PROOF THAT GCS WORKS?

As yet, there are few examples attesting to the practical application of GCS, but those architects who have tried it have reported generally favorable results. The GCS service produced some "interesting findings" (according to the club) for the Woodway CC in Darien, Conn., where altering the course to permit simultaneous starting on the first and 10th tees was evaluated. But the club president reported that Woodway had not yet incorporated Cook's GCS-propounded suggestions.

Architect Geoffrey Cornish of Amherst, Mass., says he was "most satisfied" with the results of two GCS studies requested by his firm. At both York Downs G & CC in Toronto and at

continued on page 64

NATIONAL CASH REGISTERS at near cost prices ... at AAA

FOR YOUR PRO SHOP OR FOR YOUR BAR **\$395.00**

4 Separate Totals: Green Fees
Rentals
Merchandise
Miscellaneous
or
Beer
Liquor
Food
Miscellaneous

For more information phone collect
212-784-7790 212-361-2470

Expertly reconditioned
and fully warranted for parts and labor.



AAA CASH REGISTERS COMPANY, INC.
26-09 Jackson Avenue, Long Island City, New York 11101

Kindly see page 18 for other cash register values.

Write for our FREE "Guide to a
Golf Community Development"

Golf Community Development

TURNKEY
SERVICE OF
Tait-Toski-Gibson

OFFICES:
1700 North Graham Street,
P.O. Box 5402, Charlotte, N.C. 28204
Phone: (704) 377-2232

500 Webster Street,
Dayton, Ohio 45401
Phone: (513) 224-9871

13440 S.W. 67th Ave.,
Miami, Florida 33156
Phone: (305) 233-4986

1201 E. 50th Street,
Lubbock, Texas 79408
Phone: (806) 747-2961

16 Yosemite Avenue,
Fresno, California 93721
Phone: (209) 233-3238

TAIT Inc.

Circle No. 147 on Reader Service Card

CLASSIFIED

JOBS OPEN

WANTED: Assistant Golf Course Superintendent. 18-hole, semi-private. Advancement to superintendent during 1974 season, if qualified. Prefer college grad with experience as an assistant. Send resume to: Gerald L. Hanko, TIMBER TRAILS COUNTRY CLUB, 11350 Plainfield Rd., LaGrange, IL. 60525.

JOBS WANTED

GOLF PROFESSIONALS, husband and wife. Complete pro-shop operations. Ten years experience. Continental U.S. Write Box 503, % GOLFDOM.

MARCH GRADUATE TURF MANAGEMENT program seeking position Course Superintendent or Manager. Desire west of Mississippi. Contact C. W. STINSON, 2776 NW 12th Ave., Albany, Oregon 97321. Phone: 503-926-0280.

BUSINESS OPPORTUNITIES

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively with golf courses. McKAY REALTY - GOLF AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

ATTENTION: GOLF PROFESSIONALS. Wanted: Pro-only equipment. Balls, Clubs, Close-outs, etc. Need large quantities. Will pay cash. Write Box 501, % GOLFDOM.

REAL ESTATE

NEED LESSEE for Club house, 9-hole Private Course in Northern Black Hills. Write BOX 9, Belle Fourche, SD 57717.

18 HOLE GOLF COURSE, including 40 acres for development. Southern suburbs of Chicago. REAL ESTATE CENTRAL, Box 57, Homewood, Ill. 60430. 312-799-7020.

WANTED TO BUY: 9-Hole Golf Course. Prefer scenic with residence under \$200,000. Write Box 502, % GOLFDOM.

WANTED TO BUY

WANTED—4 wheel club cars, prefer tops, not essential. Must be clean and in good shape. Competitively priced. Phone—(205) 537-4312. Write: SPEAR SALES SERVICE, Box 34-E, La Pine, AL 36046.

GOLF EQUIPMENT-NEW

GOLF CAR TIRES. Absolutely supreme quality. Toughest, heaviest tire ever made. Money returned if you don't agree. 18 x 8: 50 x 8 or 18 x 9: 50 x 8 Rib, \$10.00. Traction \$10.50. Tubes \$3.95. NORTH WEST SALES, 931 MacKenzie, Sunnyvale, CA 94087.

USED GOLF CARS FOR SALE

40 ELECTRIC TAYLOR DUNN GOLF CARTS. 4½ years old—Excellent condition \$475.00 each, \$425.00 on group basis. Tom Bryant 12336 Penn St., Whittier, Calif. 90602. Call nights 213-698-1150.

USED GOLF CAR CLEARING HOUSE.

We have every make and model golf car in stock. If we don't have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. NEDA Northeast Dealers Association. 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

MISCELLANEOUS

GOLF CAR TIRES First line 18 x 8.50-8, \$11.39; 18 x 9.50-8, \$11.62. Send for our complete tire line. All sizes available. GOLDEN TRIANGLE SPORTS, INC., 6317 Library Road, Library, Pa. 15129. Phone (412) 835-6898.

FOR SALE—Good Used Golf Range and Miniature Golf equipment. Balls, wire backstops, etc. Send inquiries to JAMES PORT, 35036 Cannon Rd., Chagrin Falls, Ohio 44022.

RATES: Minimum at \$13.44—20 words or less; additional words 81¢ each; in boldface type 91¢ per word. Ads Payable in Advance. CLOSING DATE: 20th of 2nd month preceding issue. No classified advertising offering new merchandise or equipment will be accepted.

Use of GOLFDOM box numbers counts as 5 words. Response to these ads only should be addressed to the box #, % GOLFDOM Classified, 380 Madison Avenue, N.Y., N.Y. 10017. Replies are promptly forwarded to advertisers. Those requiring more than 10¢ postage, the additional postage for forwarding must be supplied. Send ad copy and payment to: GOLFDOM, Attn. M. C. Ansbro, Class. Adv. Mgr., 380 Madison Ave., N.Y. 10017.

COMPUTER from page 62

Stamford Municipal GC, Stamford, Conn., Cornish used GCS. He says design plans were sent to Cook, whereupon GCS predicted certain "tie-up holes." Cornish incorporated GCS conclusions into his design changes and later applauded the playing smoothness of the completed course which GCS had helped make possible.

But other course designers surveyed by GOLFDOM were not as positive about GCS as Cornish. Architects who attended the GCS presentation at the American Society of Golf Course Architects in Jamaica seemed generally indifferent to GCS as a practical design tool. The problem of convincing architects that GCS will do what Cook says it will, is two-fold, according to golf course architect, Roger C. Rulewich, of Montclair, New Jersey: "It is hard not to be suspicious of Cook's previously developed data on playing time. He doesn't factor in enough variables to allow for different sections of the country," says Rulewich. "Most architects set great store by their own intuition when it comes to hole design and would be loath to change their thinking based on Cook's computer simulator until there is more substantive evidence available that the system works."

Some of the other GCS presentation attendees voiced similar suspicions but for the most part they indicated a wait-and-see attitude.

At present, Cook's innovation seems to be swimming against the current of a "Catch 22." Golf course architects are reluctant to try GCS until more examples of its success are forthcoming; yet, there will be no successes or failures if course designers don't use it.

One encouraging fact about GCS, however, is that the cost of the service is relatively low. Maybe that factor will induce some course designers to take a gamble on it before waiting for proof that it will succeed. □

EDITOR'S NOTE : Don Cook is president of Donald B. Cook & Associates. His firm, located in New Brunswick, N.J., provides management consulting in industrial engineering, operations research, and systems design and installation. Cook is a registered professional engineer.