in first aid.
The classes are divided between Business School II (outdoor sessions), which ran October 28 to November 2 in Biloxi, Miss., and Business School I (classroom instruction), to be held March 24 to 29 in Worcester, Mass.

It is now a requirement for PGA membership that programs in both schools be successfully completed, but not necessarily in the same season.

VICTOR SALES INCREASE
CHICAGO—Victor Comptometer Corp.
earnings for the third quarter and the
1973 nine-month period were above
those of a year ago, the company re-
ported here. Sales in both periods were
at record high levels. Net earnings dur-
ing the third quarter of 1973 were
$2,332,721 or 41 cents a share, com-
pared to $1,778,050 or 32 cents a share
in 1972.

JANTZEN NAMES GOLF TECH
EXCLUSIVE GOLF/ TENNIS
SALES AGENT
Torrance, Calif.—Through its Golf
Tech marketing division, Simmons
International has been appointed by
Jantzen of Portland, Ore., as the sole
sales agent for the Jantzen line of golf
and tennis apparel and related sports-
wear in the United States.

Under terms of the agreement—
signed for Jantzen by Charles Coe,
assistant to the president, and for Sim-
mons International by Executive Vice
President, Carl A. Horn, Golf Tech’s
network of 43 national sales represen-
tatives and company sales managers
will market the Jantzen Open sports-
wear line at pro shops, golf specialty
stores, golf schools and tennis shops.
Golf Tech’s fleet of 35-foot motor
home showrooms was a major factor in
the selection of the fast-growing Tor-
rance based golf equipment company
as the sole United States sales agent for
Jantzen’s golf and tennis line. ”Bring-
ing together a major soft goods line and
a golf equipment line in luxurious mo-
bile display rooms makes the job of
examining and ordering merchandise
far more convenient for the golf profes-
sional,” Horn said. “He now can
spend much less time shopping for the
two most important product lines in his
shop.”

In a further consolidation of sales

Turfkeeper handles your spraying
program without breaking your budget.

With its 100-gallon stainless steel tank, lightweight 15-foot boom (with 5-foot foldaway wings) and 10-gallon a minute spray rate, BEAN’S new Turfkeeper 1010GE is the low-cost answer to golf course spraying. Easy to mount and remove from utility vehicles, Turfkeeper is self-contained with gasoline engine drive, mechanical agitation and Roylette pump.

Using a PTO vehicle? Turfkeeper MF-100-G is for you. Specially designed to maintain desired application rate despite changing PTO RPM’S, this model is extremely lightweight for maximum capacity for any ground condition. Also available is engine drive Model MF-100-GE for utility vehicles not having PTO drives. Both models have BEAN BONDED tanks with fibre-glass centrifugal pumps for pressures up to 60 psi. All Turfkeeper models have outlets for optional hose and gun spraying chores on greens, and shrubs. Turfkeepers keep your costs down, your spray program tops. Get the full story on all the BEAN spray equipment for golf course use.

For further information, write:
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