Articles

32 When, What Wage Laws Apply to You ............................................ William Loomis
Unfair labor practices can cost a club thousands of dollars in back wages. Ignorance of the changes in the labor law is no excuse, according to the Labor Department.

36 Computers Come to the Pro Shop ................................................... William Day
No longer the exclusive domain of large retail outfits, the computer is available to the pro shop at a cost the pro can afford.

39 Try Promotion ................................................................. Jerry Claussen
Jim Bailey, Hyland Hills' professional-manager, believes in promoting himself and his services, and he does so with gusto.

Although problems still must be solved, the feasibility of applying fungicides, herbicides and pesticides through an irrigation system is not so far-fetched.

46 A Successful Holdout ............................................................. Joe Doan
At a time when bentgrass fairways were almost commonplace, Aurora's superintendent switched to bluegrass.

52 Weather: Freezing; Golf: Fine
By installing infra-red heaters at the driving range tees, club managers can boost winter traffic. Golf Tee Golf Center did by 65 per cent.

Departments

30 Coming Events
54 People in the News
56 New Products
59 News of the Industry
64 Classified
66 Advertiser's Index

Viewpoints

8 Accent on Management .......................................................... Ken Emerson

12 Swinging Around Golf ............................................................. Herb Graffis

20 Turfgrass Research Review ....................................................... Dr. James B. Beard

26 Grau's Answers to Turf Questions ............................................... Fred V. Grau

Cover

Photographed by James W. deBuys at Broadwater Beach, Sun Course, Biloxi, Miss.